

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION  
RALEIGH, NORTH CAROLINA

◀ APPLICATION FOR CERTIFICATE OF EXEMPTION  
TO TRANSPORT HOUSEHOLD GOODS ▶

Docket No.

T-4906 sub-D

**NOTE:** Instructions for the completion and submission of this Application are included herewith as an "Appendix." You should read the Instructions carefully before proceeding.

## APPLICATION OF:

<u>PZ CAPE FEAR, LLC dba PINK ZEBRA MOVING OF WILMINGTON</u>		<u>910.500.1550</u>		
Legal Name of Business (hereafter the "Applicant")		Telephone Number		
<u>108 S KERR AVE</u>	<u>WILMINGTON</u>	<u>NC</u>	<u>28403</u>	
Physical Address	Street	City	State	Zip
<u>PO BOX 10340</u>	<u>WILMINGTON</u>	<u>NC</u>	<u>28404</u>	
Mailing Address	Street or Post Office Box	City	State	Zip
<u>wilmington@pinkzebramoving.com</u>				
Email				

The above-named Applicant has read the Instructions for this Application and, having done so, does hereby apply for a certificate of exemption pursuant to N.C.G.S. 62-261(8) to transport household goods by motor vehicle for compensation within North Carolina; and to that end shows:

1. That the Applicant will be the sole owner and in control of the transportation business proposed herein; that said Applicant is: ( ) a sole proprietorship; ( ) a partnership; ( ☒ ) an LLC; or ( ) a corporation incorporated under the laws of the State of NORTH CAROLINA; and that the names and addresses of the Applicant's principals are as follows: [Principals are: the sole proprietor for a sole proprietorship; partners for a partnership; directors and officers for a corporation; or member-managers and nonmember-managers for an LLC.]

PZ-NC, LLC

CAMERON C. COUNUN, MANAGING MEMBER

2. That the Applicant holds Federal authority in Certificate No. \_\_\_\_\_  
(Complete only if applicable.)

3. That the Applicant has read and understands the following terms and conditions and certifies that Applicant has met or will meet such requirements prior to being issued a certificate of exemption. Indicate agreement by inserting a checkmark (✓).

( ✓ ) Applicant is fit, willing, and able to properly perform the service of household goods transportation within North Carolina, is familiar with the moving industry, has a reasonable and adequate knowledge of the rules and regulations governing the moving industry, including safety requirements as enforced by the North Carolina Division of Motor Vehicles (DMV), and has knowledge of and will abide by the tariff requirements as established by the Commission in Maximum Rate Tariff No. 1.

( ✓ ) Applicant is financially solvent and able to furnish adequate service on a continuing basis by maintaining the required insurance protection and safe, dependable equipment and being able to settle any damage claims which may arise.

( ✓ ) Applicant will maintain and has filed, or will soon file, with the DMV (or the Commission) the following minimum limits of liability and cargo insurance coverage:

(a) Liability insurance coverage — Form E: \$100,000/\$300,000/\$50,000 for Gross Vehicle Weight (GVW) of 26,000 lbs. or less and \$750,000 for GVW of more than 26,000 lbs.

(b) Cargo insurance coverage — Form H: \$35,000/\$50,000 — i.e., \$35,000 for loss of or damage to household goods carried on any one motor vehicle and \$50,000 for loss of or damage to household goods occurring at any one time and place.

If Forms E and H are not on file with the DMV, Applicant will provide such forms to the Office of the Chief Clerk of the Commission.

In addition to the foregoing, Applicant will also maintain general liability insurance coverage in an amount not less than \$50,000 to compensate for loss or damage, to property of shipper or consignee, not otherwise covered under the requirements of subparagraphs (a) and (b) as set forth immediately above.

As proof of compliance with the Commission's three insurance coverage requirements as described above, Applicant has filed, or will soon file, a "certificate of insurance," issued by Applicant's insurance company, with the Office of the Chief Clerk. All insurance documents submitted should be clearly marked/stamped "**CONFIDENTIAL**", by the Applicant or the Applicant's insurance company, prior to providing such information to the Commission.

( ✓ ) Applicant will permit only persons possessing a valid driver's license to operate the motor vehicles that will be used for transporting household goods in compliance with the laws of the State of North Carolina.

( ✓ ) The following information will be provided to the Office of the Chief Clerk for each principal [see Item 1 above for definition of principal]:

(a) A completed Fingerprint Card with fingerprints that have been taken and imprinted by a law enforcement agency such as a local police department, sheriff's office, or city/county bureau of identification. Fingerprint Cards are to be enclosed unfolded in a separate envelope — do not fold Fingerprint Cards. The Applicant's name and address and the words "FINGERPRINT CARDS" should be typed or printed on the front of the envelope and the front of the envelope should be clearly marked/stamped "**CONFIDENTIAL**".

(b) A completed "Authority for Release of Information" form signed by principal consenting to use of his or her fingerprints for a criminal history records check. The "Authority for Release of Information" form is included in this Application packet as Exhibit D. The form may be copied as needed.

(c) A money order or cashier's check in the amount due for criminal history records checks (\$38.00 per principal), made payable to the "North Carolina Department of Commerce/Utilities Commission," to cover the Commission's direct cost of obtaining a criminal history records check. Money orders and cashier's checks received by the Commission are nonrefundable.

Principals' Fingerprint Cards and "Authority for Release of Information" forms will be treated in a "**CONFIDENTIAL**" manner upon receipt. The Commission will use the Fingerprint Cards and the "Authority for Release of Information" forms to obtain criminal history records checks from the State and National Repositories of Criminal Histories through the North Carolina Department of Justice.

Pursuant to North Carolina Department of Justice regulations, the Commission is prohibited, in large measure, from providing a **hard copy** of the results of a criminal history records check to any company principal. See Page 12, Paragraph 3(f)(3) of the Instructions for further information in this regard.

**An Applicant will not automatically be denied a certificate of exemption solely on the basis of past criminal activity. The Commission will review and evaluate the information in the criminal record to determine if it is relevant to, or would call into question, the Applicant's fitness to possess a certificate of exemption.**

( ✓ ) Applicant's principals [see Item 1 above for definition of principal] are either United States citizens or non-United States citizens. The names and titles of the principals who are United States citizens are as follows:

CAMERON CRAWFORD CALHOUN

The names and titles of the principals, who are non-United States citizens, with employment authorization documents demonstrating legal authority to work within the United States, are as follows:

NONE

**NOTE:** Applicant principals who are not United States citizens must provide employment authorization documents demonstrating legal authority to work within the United States. Employment authorization documents should be marked/stamped as “**CONFIDENTIAL**” and sent to the Office of the Chief Clerk.

**4.** That there is attached to and made a part of this Application:

(a) Exhibit A, which is a statement of the approximate cost of the property of all kinds (including vehicles, pads, dollies, hand trucks, etc.) which the Applicant proposes to use in the transportation of household goods, including a list of the locations at which the Applicant proposes to establish and maintain terminals, if any, and a list of the year, make, body type, and GVW of the motor vehicles the Applicant proposes to use in the business.

(b) Exhibit B, which is a current balance sheet showing in detail the Applicant's assets, liabilities, and net worth. In lieu of the foregoing, a separate balance sheet with the same information may be attached.

(c) Exhibit C, which details the Applicant's experience in the moving industry.

(d) Exhibit D, which is the “Authority for Release of Information” form. A separate Exhibit D must be completed and submitted for each principal. Exhibit D may be copied as needed.

**APPLICANT'S ATTORNEY:**

Printed Name of Applicant's Attorney: Thomas S. Babel

Signature of Applicant's Attorney: 

Date of Signature of Applicant's Attorney: 11/17/2022

Address of Applicant's Attorney: Davis Hartman Wright LLP

P.O. Box 11320

Wilmington, NC 28404

Email: TSB@DHWLEGAL.com

**NOTE: APPLICATIONS FILED ON BEHALF OF A CORPORATION, AN ASSOCIATION, OR AN LLC SHALL BE FILED BY AN ATTORNEY LICENSED TO PRACTICE IN THE STATE OF NORTH CAROLINA IN ACCORDANCE WITH RULE R1-5 OF THE COMMISSION'S RULES AND REGULATIONS.**

**VERIFICATION UNDER OATH  
REGARDING THE ACCURACY OF THE INFORMATION PROVIDED**

Under the penalty of perjury,

I, CAMERON CRAWFORD CALHOUN (Printed Name), the affiant, am an Applicant, Sole Proprietor, Principal, Partner, or Member with respect to the above-referenced company and I state and attest that the information on this Application and the attached information is filed on my behalf and all of the information provided on this Application and attached is true, correct, and complete; and that copies of any documents presented to the Commission as part of this information are genuine. This certification is made under oath and under penalty of perjury. To the best of my knowledge, information, and belief, all of the information contained herein and attached is accurate and true, no material information or fact has been knowingly omitted or misstated. (Note: Providing false information to the Commission is punishable by fine and/or imprisonment pursuant to N.C.G.S. 62-310 and N.C.G.S. 62-326.)

[Signature]  
Signature of Person Making Verification (Affiant)

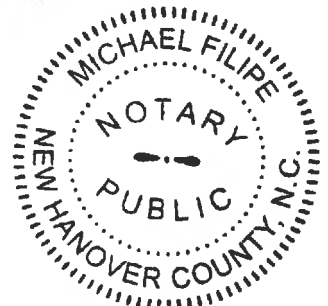
11/16/22  
Date Signed

Managing Member  
Title of Person Making Verification (Affiant)

Subscribed and sworn before me this the 16th day of November, 2022.

[Signature]  
Notary Public

My Commission Expires: 11/13/2026



# EXHIBIT A

## ◀PROPERTY, EQUIPMENT, AND VEHICLES▶

The approximate cost or present value of the property/equipment/vehicles of all kinds to be used in the operation is \$ 190,000.

**Applicant proposes to establish and maintain terminals at the following location(s):**

The vehicles to be used in the operation are listed below.

[illegible]

## EXHIBIT B

### ◀ASSETS, LIABILITIES, AND NET WORTH▶

**NOTE:** If Applicant is a sole proprietorship or partnership, the financial information provided below should be that of the proprietorship or partnership. If Applicant is a corporate entity (i.e., a corporation or LLC) the financial information provided should be that of the corporate entity.

Applicant's assets, liabilities, and net worth are as follows:

<u>ASSETS</u>		<u>LIABILITIES</u>	
Real Estate	\$ <u>0</u>	Liens of Real Estate	\$ <u>0</u>
Vehicle Equipment	<u>170,000</u>	Liens on All Equipment	<u>136,000</u>
Other Equipment	<u>30,000</u>	Other Outstanding Loans	<u>—</u>
Cash on Hand	<u>—</u>	Judgments	<u>—</u>
Cash in Bank	<u>31,684</u>	Other Liabilities	<u>—</u>
Other Assets	<u>45,000</u>		
TOTAL ASSETS	\$ <u>276,684</u>	TOTAL LIABILITIES	\$ <u>136,000</u>

NET WORTH (Total Assets – Total Liabilities) \$ 140,684

## EXHIBIT C

### ◀APPLICANT'S EXPERIENCE▶

Please explain the Applicant's experience with respect to the transportation of household goods, including the number of years of experience acquired. For example, please indicate whether you have supervised crews, prepared estimates, loaded and unloaded trucks, and/or prepared bills of lading.

- MANAGEMENT FOR APPLICANT HAS OVER 20 YEARS COMBINED IN TRANSPORTATION & LOGISTICS.
- PZ CAPE FEAR, LLC IS A FRANCHISE FOR PINK ZEBRA MOVING
- PINK ZEBRA MOVING HAS PROVIDED MULTIPLE RESOURCES TO AUTOMATE ESTIMATES AND MANAGE CREWS.
- MANAGEMENT HAS MANY YEARS USING LOGISTICAL SOFTWARE: PEOPLENET, ROADNET, TOWER,
- MANAGEMENT HAS PARTICIPATED, MANAGED & SUPERVISED BOTH LOADING & UNLOADING OF TRUCKS FOR  
FURNITURE STORES, BIG BOX RETAIL, NON HAZARDOUS LIQUID AND RENTAL EQUIPMENT.