

Ms. Kimberly A. Campbell

Raleigh, NC 27603-5918

North Carolina Utilities Commission 430 North Salisbury Street, 5th Floor

June 22, 2021

Chief Clerk

112 Westwood Place Suite 165 Brentwood, TN 37027 Phone: (615) 922-5996

Subject: Docket No. W-100, Sub 60A - Utility Valuation Expert Application

Dear Ms. Campbell:

Enclosed is my application to be added to the Utility Valuation Experts list in Docket No. W-100, Sub 60A. I am an Accredited Senior Appraiser (ASA) certified by the American Society of Appraisers with over six years of experience performing appraisal studies of water, wastewater, natural gas utilities, power generation plants, electric utilities, oil refineries and solid waste property.

I look forward to the Commission's consideration of my application and having my name added to the list of authorized Utility Valuation Experts. Should you have any questions regarding the contents provided, please do not hesitate to contact me on my direct line at 615-645-4846, or by e-mail zwright@newgenstrategies.net.

Sincerely,

NewGen Strategies and Solutions, LLC

Zachary Wright Senior Consultant

UTILITY VALUATION EXPERT APPLICATION OF ZACHARY WRIGHT, ASA

Please find below the application information required by North Carolina Utilities Commission Rule R7-41(c) for water utilities and Rule R10-28(c) for wastewater utilities to be added to the list of authorized Utility Valuation Experts.

(1) A demonstration of the person's education and experience specific to providing valuations and appraisals of utility plant, as differentiated from other types of appraisal, such as for real estate.

Mr. Zachary Wright joined NewGen Strategies and Solutions, LLC (NewGen) in April 2015. Mr. Wright provides analysis in support of appraisal, financial planning and rate analysis projects. He successfully completed coursework and examination of the Uniform Standards of Professional Appraisal Practice Standards for Personal Property, Gems & Jewelry, and Machinery & Technical Specialties.

In March 2021, Mr. Wright became an ASA accredited by the American Society of Appraisers. NewGen policy requires an appraiser to be certified as an ASA to sign appraisal reports, as such Mr. Wright has signed one appraisal report as of the date of this application. He has worked on over 40 appraisal and valuation studies and is listed as a significant contributor in the reports for these projects. He routinely collaborates with NewGen's Appraisal Team of which three of the ASAs, collectively, have over 55 years of experience.

EDUCATION

- Master of Business Administration, Belmont University (08/2014)
- Bachelor of Business Administration in Finance, University of Tennessee Knoxville (12/2005)

(2) A written attestation that a Utility Valuation Expert owes a fiduciary duty to provide a thorough, objective, and fair valuation.

I, Zachary Wright, in accordance with NCUC Docket No. W-100, Sub 60A, acknowledge that the Commission, the Public Staff, the utility, and the Local Government Utility are anticipated to rely upon the valuation analysis conducted by me as a Utility Valuation Expert and that my analysis will be thorough, objective, and fair.

I also understand that the Commission will look to the law of this state, including the North Carolina Appraisers Act (N.C.G.S. Ch. 93E) and the Uniform Standards of Professional Appraisal Practice and relevant judicial decisions for more detailed guidance on these issues.

Mr. Wright's notarized Verification Form is provided in Attachment A.

(3) A demonstration of financial and technical fitness, such as through production of professional licenses, technical certifications, and names of current or past clients with a description of dates and types of services provided.

PROFESSIONAL REGISTRATIONS / CERTIFICATIONS

Accredited Senior Appraiser (ASA) by the American Society of Appraisers (2021)

PERSONAL/BUSINESS FINANCIAL COMMITMENT

Mr. Wright does not hold any personal or business commitments to any individuals, companies, facilities, or properties that would call in to question his ability to provide a thorough, objective, and fair valuation.

In accordance with the Uniform Standards of Professional Appraisal Practice, prior to accepting an appraisal assignment, and/or if discovered during an assignment, Mr. Wright must disclose to the client, if he has any current or prospective interest in the subject property or parties involved, that would call in to question his ability to provide a thorough, objective, and fair valuation.

ADHERENCE TO STANDARDS COMMITMENT

All appraisal assignments performed by Mr. Wright are performed in compliance with the Uniform Standards of Professional Appraisal Practice. Mr. Wright will continue to adhere to the standards set forth by the Uniform Standards of Professional Appraisal Practice in the future as it relates to the valuation of utility plant.

QUALIFIED UTILITY VALUATION EXPERT

Mr. Wright is on the list of qualified Utility Valuation Experts for the Public Utility Commission of Texas to determine the fair market value of water utility assets, including using the cost, market, and income approaches to valuation and in compliance with the Uniform Standards of Professional Appraisal Practice (USPAP).

(4) A demonstration of adequate utility valuation and appraisal experience to support the Commission's decision to consider these persons or entities as experts in this field.

UTILITY APPRAISALS AND VALUATIONS

Mr. Wright performed analyses on appraisals to develop indicators of value using the income, cost, and market approaches of valuation. His appraisal projects include:

Water and Wastewater Systems

- Town of Lexington, SC
- Conrad Consulting & Training LLC, IN
- King George County Service Authority, VA
- Canyon Lake Water Service Company
- **Aqua Texas**
- SouthWest Water, Inc.
- Scurry County, TX

Power Generation Assets

- Greer, Herz & Adams, LLP, TX
- MWH America, Inc.
- CPS Energy, TX

Hydro-electric Generation Assets

City of Hamilton, OH

Coal Generations Assets

- Tri-State G&T Association, CO
- Rusk County Appraisal District, TX

Power Distribution Assets

- MWH Corporation, TN
- Middle Tennessee Electric Membership Corp

Oil Refining Assets

Greer, Herz & Adams, LLP, TX

Gas Assets

City of Rockport, TX

Waste-to-Energy Assets

City of Lisbon, CT

Power Supply Contracts

Basic Management, Inc., NV

OTHER RELEVANT EXPERIENCE

Depreciation Useful Life Analyses

Mr. Wright performed actuarial life analyses to determine the estimated useful life span of generation plants for depreciation studies. These studies include:

- Los Angeles Department of Water and Power, CA Tri-State G&T Association, CO
- Kauai Island Utility Cooperative, HI

- Clifford, Ross, Raudenbush & Cooper, LLC, AZ
- City of Lawrenceville, GA
- Sands Anderson, PC
- **Dentons Bingham Greenebaum LLP**
- York Water Company
- **Central States Water Resources**
- Somervell County Appraisal District, TX
- Williams Mullen
- Walden Environmental Engineering
- Shawnee Community Unit School District 84
- City of Harrisonburg, VA

Onandaga County Resource Recovery Agency, NY

- (5) A statement that the Utility Valuation Expert will make use of the assessment of the tangible assets of the system to be acquired, which assessment shall be from a Professional Engineer jointly retained by the utility and the Local Government Utility and make use of the Water and Wastewater Fair Value Engineering Assessment Form included in the Appendix to this Chapter as a template for the engineer's assessment.
 - I, Zachary Wright, will make use of the assessment of the tangible assets of the system to be acquired, which assessment shall be from a Professional Engineer jointly retained by the utility and the Local Government Utility and make use of the Water and Wastewater Fair Value Engineering Assessment Form included in the Appendix to Chapter 7 and Chapter 10 of the Commission's Rules and Regulations.
- (6) A statement that the Utility Valuation Expert will comply with the requirements of G.S. 62-133.1A in conducting their appraisal, including that the Utility Valuation Expert shall appraise the subject property in compliance with the Uniform Standards of Professional Appraisal Practice, employing cost, market, and income approaches to assessment of value.
 - I, <u>Zachary Wright</u>, will comply with the requirements of G.S. 62-133.1A in conducting appraisals as a Utility Valuation Expert, including that the Utility Valuation Expert shall appraise the subject property in compliance with the Uniform Standards of Professional Appraisal Practice, employing cost, market, and income approaches to assessment of value.
- (7) Any other information as required by the Commission.

If there is any other information the Commission requires in order to make their decision, please let me know.

Thank you for considering my application. If you have any questions, please contact me at zwright@newgenstrategies.net or 615-645-4846.

Sincerely,

NewGen Strategies and Solutions, LLC

Zachary Wright, ASA Senior Consultant

ATTACHMENT A VERIFICATION FORM

STATE OF	Tennessee				
COUNTY OF	Davidson				
Zachary Wright	persor	nally appea	red before	me this day and,	being first duly
	at the facts stated in the foreg		and any exh	ibits, documents,	and statements
thereto attache	ed are true as he or she believes.	•			
WITNESS my ha	and and notarial seal, this day of	22nd	day of	June	, <u>2021</u> .
	My Commission	on Expires:	July 9, 202	.2	
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The name of the person who completes and signs this verification must be typed pr printed by the notary in the space provided in the verification. The notary's name must be typed or printed below the notary's seal. This original verification must be affixed to the original filing that is submitted to the Commission.