

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-2, SUB 1252

In the Matter of)	TESTIMONY OF
Application by Duke Energy)	DAVID M.
Progress, LLC, for Approval of)	WILLIAMSON PUBLIC
Demand-Side Management and)	STAFF – NORTH
Energy Efficiency Cost Recovery)	CAROLINA UTILITIES
Rider Pursuant to N.C. Gen. Stat.)	COMMISSION
§62-133.9 and Commission Rule)	
R8-69)	

August 26, 2020

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Testimony of David M. Williamson

On Behalf of the Public Staff

North Carolina Utilities Commission

August 26, 2020

1 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND**
2 **PRESENT POSITION.**

3 A. My name is David M. Williamson. My business address is 430 North
4 Salisbury Street, Dobbs Building, Raleigh, North Carolina. I am a
5 Utilities Engineer with the Energy Division¹ of the Public Staff, North
6 Carolina Utilities Commission.

7 **Q. BRIEFLY STATE YOUR QUALIFICATIONS AND DUTIES.**

8 A. My qualifications and duties are included in Appendix A.

9 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

10 A. The purpose of my testimony is to present the Public Staff's analysis
11 and recommendations with respect to the following aspects of the
12 June 9, 2020 application and August 17, 2020 supplemental

¹ On August 1, 2020, the Public Staff merged the Electric Division and the Natural Gas Division to form the Public Staff Energy Division.

1 testimony and exhibit of Duke Energy Progress, LLC (DEP or the
2 Company), for approval of its demand-side management (DSM) and
3 energy efficiency (EE) cost recovery rider for 2021 (2021 Rider).

4 This testimony discusses: (1) the portfolio of DSM/EE programs
5 included in the proposed 2021 Rider, including modifications of those
6 programs made pursuant to the Flexibility Guidelines;² (2) the
7 ongoing cost-effectiveness of each DSM/EE program; (3) the
8 concerns of the Public Staff with various DSM/EE programs going
9 forward, with regard to regulatory and grid-related activities; and (4)
10 the evaluation, measurement, and verification (EM&V) studies filed
11 as Exhibits A through C to the testimony of Company witness Robert
12 P. Evans, and the additional EM&V study filed as Evans
13 Supplemental Exhibit D to the supplemental testimony of Company
14 witness Robert P. Evans.

15 **Q. WHAT DOCUMENTS HAVE YOU REVIEWED IN YOUR**
16 **INVESTIGATION OF DEP'S PROPOSED 2021 RIDER?**

17 A. I reviewed the application and supporting testimony and exhibits, the
18 Company's supplemental testimony and exhibits, and DEP's

² The "Flexibility Guidelines" were included as Attachment A to the Cost Recovery and Incentive Mechanism approved by the Commission by Order dated January 20, 2015 in Docket No. E-2, Sub 931.

1 responses to Public Staff data requests. In addition, I reviewed
2 previous Commission orders related to DEP's DSM and EE
3 programs and cost recovery rider proceedings, including the
4 Commission's Order Approving DSM/EE Rider, Revising DSM/EE
5 Mechanism, and Requiring Filing of Proposed Customer Notice
6 issued November 27, 2017, in Docket No. E-2, Sub 1145, which
7 revised the Cost Recovery and Incentive Mechanism originally
8 approved in Docket No. E-2, Sub 931 (Revised Mechanism).

9 **Q. PLEASE SUMMARIZE YOUR RECOMMENDATIONS.**

10 A. The Public Staff makes the following recommendations to the
11 Commission:

- 12 1. That, beginning in 2021, only specialty light emitting diode
13 (LED) lighting be considered for recognition as an EE
14 measure eligible for cost recovery;
- 15 2. That the Company, in the next rider proceeding, assess the
16 costs and benefits of continuing to offer the MyHER program
17 while also providing customers with their usage data through
18 the Company's new smart meter and customer billing
19 systems, specifically assessing the value of offering energy
20 consumption and EE tips in the MyHER program versus
21 providing the same comparison and tips through the customer
22 bill;

- 1 3. That the Company perform an analysis of its Grid
2 Improvement Plan (GIP) to explain how GIP will affect the
3 ability of DSM/EE programs to produce peak demand and
4 energy savings;
- 5 4. That the Company, in the next rider proceeding, explain how
6 it will distinguish peak demand and energy savings resulting
7 from the GIP from those resulting from the DSM and EE
8 portfolio; and
- 9 5. That the Company provide in its next rider filing a list of GIP
10 projects that have been implemented and how those projects
11 have affected the performance³ of the Company’s DSM/EE
12 portfolio, if at all. The Company should be prepared to discuss
13 any impacts the GIP projects have had on day-to-day system
14 operations, as well as customer expectations for utility service
15 in general, DSM/EE program performance, and the availability
16 of customer data.

17 **Q. ARE YOU PROVIDING ANY EXHIBITS WITH YOUR TESTIMONY?**

- 18 A. Yes. I have three exhibits, described below:
- 19 • Exhibit 1: Three year cost benefit analysis (CBA) projections

³ The Public Staff considers the “performance” of a DSM/EE program to include energy savings as well as attributes such as the program design, delivery, implementation, and administration, which can be conducted in a manner that improves overall program participation.

- 1 • Exhibit 2: Three year CBA actuals
2 • Exhibit 3: DEP General Rate Case - Public Staff Data Request
3 No.178-2
4 • Exhibit 4: Net effects on Cost-Effectiveness tests applying
5 Public Staff's position regarding avoided capacity issues
6

DSM/EE Programs in the 2021 Rider

7 **Q. PLEASE IDENTIFY THE DSM/EE PROGRAMS FOR WHICH DEP**
8 **IS SEEKING COST RECOVERY THROUGH THE DSM/EE RIDER**
9 **IN THIS PROCEEDING.**

10 A. In its proposed 2021 Rider, DEP included the costs and incentives
11 associated with the following programs:

- 12 • Residential
- 13 ○ Appliance Recycling Program (Sub 970)
 - 14 ○ EE Education Program (Sub 1060)
 - 15 ○ Multi-Family EE Program (Sub 1059)
 - 16 ○ My Home Energy Report (MyHER) Program (formerly
17 the EE Benchmarking Program) (Sub 989)
 - 18 ○ Neighborhood Energy Saver (Low-Income) Program
19 (Sub 952)
 - 20 ○ Residential Smart \$aver EE Program (formerly HEIP)
21 (Sub 936)
 - 22 ○ New Construction Program (Sub 1021)
 - 23 ○ Load Control Program (EnergyWise Home) (Sub 927)

- 1 ○ Save Energy and Water Kit Program (Sub 1085)
- 2 ○ Energy Assessment Program (Sub 1094)
- 3 ○ Low-Income Weatherization Pay for Performance
- 4 Program (Sub 1187)

- 5 • Non-Residential
- 6 ○ Non-Residential Smart \$aver Energy Efficient Products
- 7 and Assessment Program (formerly Energy Efficiency for
- 8 Business Program) (Sub 938)

- 9 ○ Non-Residential Smart \$aver Performance Incentive
- 10 Program (Sub 1126)

- 11 ○ Small Business Energy Saver Program (Sub 1022)

- 12 ○ CIG Demand Response Automation (CIG DRA) Program
- 13 (Sub 953)

- 14 ○ EnergyWise for Business (Sub 1086)

- 15 • Combined Residential and Non-Residential
- 16 ○ Energy Efficient Lighting Program (EE Lighting) (Sub 970)

- 17 ○ Distribution System Demand Response (DSDR) Program
- 18 (Sub 926)

19 Each of these programs has received Commission approval as a
20 new DSM or EE program and is eligible for cost recovery in this

1 proceeding under N.C. Gen. Stat. § 62-133.9, subject to certain
2 program-specific conditions imposed by the Commission.

3 Since initial program approval, DEP has modified several of these
4 programs to add or remove measures, consistent with the Flexibility
5 Guidelines, to enhance the programs' cost-effectiveness and
6 address changing market conditions and technologies. In each case,
7 DEP either sought Commission approval or provided notice of those
8 modifications in compliance with those guidelines.

9 I also note that since the last rider proceeding, DEP has received
10 Commission approval to modify the Residential Energy Assessment
11 and Residential Neighborhood Energy Saver programs.

12 Changes to the DSM/EE Rider since last Rider Proceeding

13 **Q. PLEASE DISCUSS THE CHANGES THAT HAVE OCCURRED**
14 **SINCE THE LAST RIDER PROCEEDING, IN DOCKET NO. E-2,**
15 **SUB 1206 (SUB 1206).**

16 A. In the Sub 1206 proceeding, the Company utilized the avoided cost
17 rates approved in the Biennial Determination of Avoided Cost Rates
18 for Electric Utility Purchases from Qualifying Facilities - 2016, Docket
19 No. E-100, Sub 148, to determine the avoided benefits that would be

1 generated for each of the Company's DSM/EE programs within its
2 portfolio.

3 On October 7, 2019, and supplemented on October 17, 2019, the
4 Commission issued a Notice of Decision in Docket No. E-100, Sub
5 158, regarding the Biennial Determination of Avoided Cost Rates for
6 Electric Utility Purchases from Qualifying Facilities – 2018 (Sub 158
7 proceeding).

8 Pursuant to the Mechanism, the Company has updated its
9 underlying input source for both avoided capacity and avoided
10 energy in this proceeding to reflect the methodology used in the Sub
11 158 proceeding.

12 The Public Staff agrees with the Company's decision to update its
13 underlying inputs to reflect those approved in the Sub 158
14 proceeding, pursuant to the Mechanism. However, as discussed
15 later in my testimony and in more detail in Public Staff witness
16 Hinton's testimony, the Public Staff has two concerns with the
17 Company's application of the inputs from the Sub 158 proceeding.

18 Additionally, the Company, various other parties to this proceeding,
19 and the Public Staff, have jointly filed proposed modifications to the

1 Revised Mechanism.⁴ These proposed modifications are still
2 pending before the Commission.

3 Cost Effectiveness

4 **Q. HOW IS THE COST EFFECTIVENESS OF DEP'S DSM/EE**
5 **PROGRAMS EVALUATED?**

6 A. The Public Staff reviews the cost-effectiveness of the individual
7 DSM/EE programs when they are proposed for approval and then
8 annually in the rider proceedings. Pursuant to the Revised
9 Mechanism, cost-effectiveness is evaluated at both the program and
10 portfolio levels. The Public Staff reviews cost-effectiveness using the
11 Utility Cost (UC), Total Resource Cost (TRC), Participant, and
12 Ratepayer Impact Measure (RIM) tests. Under each of these four
13 tests, a result above 1.0 indicates that a program is cost-effective.

14 A program may be above 1.0 on one or more tests, and below 1.0 on
15 other tests. The Public Staff, as well as the Revised Mechanism,
16 places greater weight on the UC and TRC tests.

17 The TRC test represents the combined utility and participant benefits
18 that will result from implementation of the program; a result greater

⁴ The proposed modifications to the Revised Mechanism were filed in Docket No. E-2, Sub 931.

1 than 1.0 indicates that the benefits outweigh the costs of a program
2 to both the utility and the program's participants. A UC test result
3 greater than 1.0 means that the program is cost beneficial⁵ to the
4 utility (the overall system benefits are greater than the utility's costs,
5 including incentives paid to participants). The Participant test is used
6 to evaluate the benefits against the costs specific to those ratepayers
7 who participate in a program. The RIM test is used to understand
8 how ratepayers who do not participate in a program will be impacted
9 by the program.

10 **Q. HOW IS COST-EFFECTIVENESS EVALUATED IN DSM/EE RIDER**
11 **PROCEEDINGS?**

12 A. In each DSM/EE rider proceeding, DEP files the projected
13 cost-effectiveness of each program and for the portfolio as a whole
14 for the upcoming rate period (Evans Exhibit 7). Subsequently, when
15 new DSM/EE programs are approved under Commission Rule
16 R8-68, potential cost-effectiveness is evaluated over a three to five
17 year period using estimates of participation and measure attributes
18 that can be reasonably expected over that period. The evaluations in
19 DSM/EE rider proceedings look more specifically at the actual

⁵ "Cost beneficial" in this sense represents the net benefit achieved by avoiding the need to construct additional generation, transmission, and distribution facilities related to providing electric utility service, and/or avoiding energy generation from existing or new facilities or purchased power.

1 performance of a typical measure, providing an indication of what to
2 expect over the next year. Each year's rider filing is updated with the
3 most current EM&V data and other program performance data.

4 **Q. HOW DOES THE PUBLIC STAFF ASSESS COST-**
5 **EFFECTIVENESS IN EACH RIDER?**

6 A. The Public Staff compares the cost-effectiveness test predictions in
7 previous DSM/EE proceedings to the current filing, and develops a
8 trend of potential cost-effectiveness that serves as the basis for the
9 Public Staff's recommendation on whether a program should: (1)
10 continue as currently implemented, (2) be watched for signs of
11 continued decreasing cost-effectiveness combined with Company
12 efforts to improve cost-effectiveness, or (3) be terminated.

13 **Q. HOW DO THE FORWARD-LOOKING COST-EFFECTIVENESS**
14 **TEST SCORES FILED IN THIS RIDER COMPARE TO SCORES**
15 **IDENTIFIED IN PREVIOUS RIDERS?**

16 A. While many programs continue to be cost effective, the TRC and UC
17 scores as filed by the Company for all programs have a natural ebb
18 and flow over the years of DSM/EE rider proceedings, meaning that
19 the value of the inputs used in determining their scores change over
20 time. Such changes are mainly driven by updates to the avoided cost
21 rate determinations. In addition, changes to cost-effectiveness are

1 also attributable to updates in the unit savings from the original
2 estimates of savings as determined through EM&V of the program.
3 As programs mature, baseline standards increase, or avoided cost
4 rates decrease, it becomes more difficult for a program to produce
5 cost-effective savings. On the other hand, some programs have
6 experienced greater than expected participation, which usually
7 results in greater savings per unit cost, generally increasing cost-
8 effectiveness.

9 These changes are shown for Vintage years 2019, 2020, and 2021
10 in Williamson Exhibit No. 1.

11 In addition to the forward looking cost-effectiveness test results, as
12 most of the EM&V reports for the Company's portfolio of programs
13 are completed, the Company has been able to provide the Public
14 Staff with updated, actual cost-effectiveness test results for each
15 program, and program year, over the Vintage years 2017, 2018, and
16 2019.

17 **Q. HOW DO THE ACTUAL COST-EFFECTIVENESS TEST SCORES**
18 **COMPARE TO THE FORWARD-LOOKING SCORES IDENTIFIED**
19 **IN PREVIOUS RIDERS?**

20 A. Understanding that the incorporation period of EM&V within the
21 portfolio may be different from one program to another, having a

1 rolling record of actual cost-effectiveness results provides the Public
2 Staff with confirmation that the activities within the portfolio have
3 been and continue to be worthwhile. On the other hand, actual test
4 results highlight programs that ultimately do not perform at or above
5 the original projection. The actual cost-effectiveness results for
6 DEP's portfolio of programs are shown in Williamson Exhibit No. 2.
7 These test results are a reflection of the annual updates in cost-
8 effectiveness due to completed EM&V and finalized participation
9 numbers.

10 Program Performance

11 **Q. PLEASE DISCUSS THE PERFORMANCE OF THE PORTFOLIO.**

12 A. The Company's DSM/EE portfolio offers a wide variety of measures
13 to support everyday activities of its customers. Our review of program
14 performance involves: (1) reviewing cost-effectiveness trends; and
15 (2) reviewing Evans Exhibit 6, which provides specific information on
16 each program's marketing strategy, potential areas of concern, and
17 an overall qualitative analysis.

18 The Public Staff also uses its involvement in the Company's bi-
19 monthly EE collaborative meetings to determine how a program is
20 performing. During these meetings, the Collaborative discusses
21 program performance (participation, customer engagement, and

1 potential barriers regarding continuation and entry to the program),
2 recently completed EM&V and market potential study activities, and
3 potential new program offerings.

4 Relying on all of the resources mentioned above, the Public Staff
5 believes that the historical performance of the Company's programs,
6 as previously described, is reasonable. However, I have a number of
7 concerns with the portfolio that I wish to bring to the Commission's
8 attention for consideration in future rider proceedings.

9 Public Staff's Concerns

10 **Q. PLEASE DISCUSS THE PUBLIC STAFF'S CONCERNS**
11 **REGARDING THE PORTFOLIO.**

12 A. I have the following areas of concern regarding DEP's DSM/EE
13 portfolio:

- 14 a. The federal guidelines relevant to the production of
15 lighting-related measures, and the North Carolina market
16 in which these measures are offered;
- 17 b. The potential impacts of the Company's proposed GIP on
18 the performance of current and future DSM/EE programs;
- 19 c. The Company's incorrect application of the Sub 158
20 avoided cost rates in the DSM/EE Rider calculations; and

1 Independence and Security Act (EISA). The rules, otherwise known
2 as EISA 2020, adopted revised definitions for the general service
3 lamp (GSL) and the general service incandescent lamp (GSIL),
4 which were to become effective January 1, 2020.⁷

5 However, on February 11, 2019, DOE issued a notice of proposed
6 rulemaking and request for comment to withdraw the current
7 definitions of GSL and GSIL.⁸

8 On September 5, 2019, the DOE published a notice of proposed
9 determination in which it initially determined that energy conservation
10 standards for GSILs do not need to be amended.

11 On December 27, 2019, the DOE published a final determination in
12 which it responded to comments received in September of 2019 and
13 determined that amending the energy conservation standards for
14 GSILs would not be economically justified.⁹

15 The Public Staff continues to believe that the EE lighting market in
16 North Carolina has transformed at a faster rate than was initially

⁷ Energy Conservation Program: Energy Conservation Standards for General Service Lamps, 82 Fed. Reg. 7276 (Jan. 19, 2017).

⁸ Energy Conservation Program: Energy Conservation Standards for General Service Lamps, 84 Fed. Reg. 3120 (Feb. 2, 2019).

⁹ Energy Conservation Program: Energy Conservation Standards for General Service Incandescent Lamps, 84 Fed. Reg. 71626 (Dec. 27, 2019).

1 recognized. This transformation has been a result of changes to
2 federal lighting standards since 2007 resulting from the EISA, and
3 customer preference for LEDs. Both of these factors have
4 substantially transformed the lighting market to the point that non-
5 specialty LED lighting should be considered the baseline standard
6 for general service bulb technologies.

7 One of the goals of utility-sponsored EE programs is to build
8 customer awareness of, and confidence in, EE technologies, and to
9 encourage consumers to adopt EE measures on their own. As
10 technologies become more energy efficient, costs decrease, and
11 consumer acceptance increases, adoption of EE measures should
12 become routine, at which point “market transformation” results, as
13 has been seen in the lighting markets.

14 **Q. PLEASE DESCRIBE THE ACTIONS THAT THE COMPANY IS**
15 **TAKING WITH REGARD TO TRANSFORMATION OF LIGHTING**
16 **IN NORTH CAROLINA.**

17 A. The Company, in last year’s rider proceeding, acknowledged the
18 changes and impacts proposed by the EISA 2020 rules and began
19 making strides to minimize those impacts. The Company has been
20 updating all of its programs that incorporate lighting-related products
21 to offer specialty LED bulb technologies as the only lighting offering.

1 Based on the Public Staff's review in this case, we can confirm that
2 the Company's portfolio is focusing on specialty LED bulb
3 technologies.

4 The Public Staff agrees with this approach.

5 **Q. DO YOU HAVE ANY RECOMMENDATIONS FOR THE**
6 **COMMISSION WITH REGARD TO LIGHTING**
7 **TRANSFORMATION IN NORTH CAROLINA?**

8 A. Yes. Based on the Public Staff's review of lighting-related EM&V
9 reports over the last three years, and the Company's
10 acknowledgement of upcoming lighting standard changes as they
11 alter their program offerings, I recommend that the Commission
12 require that, beginning in 2021, only specialty LED lighting be
13 considered for recognition as energy efficiency.

14 DEP's GIP Impacts

15 **Q. PLEASE DESCRIBE THE PUBLIC STAFF'S CONCERNS WITH**
16 **THE IMPACT OF THE COMPANY'S GIP PROPOSAL ON DSM/EE**
17 **PROGRAMS.**

18 A. Since the last rider proceeding, the Company has filed a general rate
19 case in Docket No. E-2, Sub 1219 (Sub 1219 proceeding), in which,
20 among other things, it has proposed a GIP, along with a request for

1 deferral of associated investments, which is still pending before the
2 Commission at this time. The GIP, as proposed, would drive
3 enhancements to capacity, data analytics/collection, and power flow
4 capabilities on almost all of the circuits within its service territory. The
5 Public Staff believes that the GIP proposal will have an impact on the
6 savings achieved through the DSM/EE portfolio due to
7 improvements in the areas of utility operation listed above.

8 **Q. WHY IS IT IMPORTANT TO DISCUSS THE GIP IN THE CONTEXT**
9 **OF THE DSM/EE RIDER?**

10 A. As discussed in the Sub 1219 proceeding, the Company is planning
11 to make improvements to its ability to provide customer-specific
12 information and reliability through data analytics, all designed to help
13 bring the grid up to a new level of operation. The Company has also
14 acknowledged that its customers' needs and expectations are
15 evolving.

16 As more data analytics and technology enhancements are made to
17 the Company's day-to-day operations, the base level impacts and
18 offerings of DSM/EE programs will be impacted.

1 **Q. WHAT CONCERNS DO YOU HAVE WITH THE COMPANY'S GIP**
2 **PROPOSAL AS IT RELATES TO THE DSM/EE PORTFOLIO?**

3 A. I have two specific concerns and one overarching concern with the
4 Company's GIP proposal and its potential impact on the DSM/EE
5 portfolio.

6 My first concern is that I believe the MyHER program will be
7 significantly impacted by the GIP proposal. This program relies
8 heavily on data analytics that are currently being updated in various
9 ways outside of this program. I will discuss this in greater detail later
10 in my testimony. Ultimately, as the Company deploys GIP, the
11 MyHER program will need to be re-evaluated (both internally by the
12 Company and through EM&V) in order to: (1) ensure that it continues
13 to provide unique information from that available through GIP
14 investments; (2) ensure that it remains a cost-effective offering; and
15 (3) determine whether or not it is better suited as part of the
16 Company's standard operating procedures (i.e., part of the
17 Company's day-to-day operations).

18 My second concern is with the Company's proposed conversion of
19 DSDR to a Conservation Voltage Control (CVR) program, and how
20 that conversion will impact the current DSM and EE portfolio. The
21 CVR program is being proposed under the Company's GIP proposal.

1 This conversion is not set to be implemented until 2021, but during
2 discovery, the Company acknowledged that it is currently unsure of
3 the potential impacts to the portfolio that would result from CVR's
4 activation and that further testing would need to be performed to
5 determine those impacts. I will discuss this in greater detail later in
6 my testimony.

7 The Public Staff also has concerns with the direction the Company
8 is taking with its grid enhancements. Specifically, the Public Staff is
9 concerned that the DSDR program will no longer fit within the
10 Company's DSM/EE portfolio. This program relies heavily on base
11 level system capacity and switching technology on the Transmission
12 and Distribution (T&D) grid, along with certain technology
13 enhancements that were once considered incremental to the
14 Company's everyday work on the T&D grid. This may not be the case
15 going forward as this level of grid enhancements, for the purpose of
16 improving operational efficiency, becomes the standard operating
17 procedure for an electric utility.

18 **Q. PLEASE EXPLAIN WHY YOU BELIEVE THE MYHER PROGRAM**
19 **WILL BE IMPACTED BY THE COMPANY'S GIP PROPOSAL.**

20 A. The success of the MyHER program relies on the Company's
21 collection of individual customers' data, and then analyzing this data

1 in relation to similar nearby customers.

2 The deployment of Advanced Metering Infrastructure (AMI) is
3 expected to be used to provide new opportunities for better rate
4 design and to provide customers with interval usage data. AMI is a
5 crucial component of the Company's GIP data collection
6 infrastructure.

7 In Exhibit 6, page 28, DEP witness Evans discusses the impact AMI
8 meters have on the MyHER program:

9 In 2019, the [MyHER] program launched into the Duke
10 Energy Mobile App. Participants in the MyHER
11 program are now able to see their usage comparison
12 and disaggregation in the mobile app. With the
13 deployment of AMI meters throughout DEP, the
14 program began sending AMI data to Tendril.
15 Customers with AMI meters can see their interval
16 energy usage on the MyHER interactive experience. In
17 2019, the program also launched new AMI usage
18 charts on the eHERs which show customers the
19 difference in average weekly usage by hour from one
20 month to the next.

21 Additionally, the Company's investment in its AMI meters provides
22 its customers with more direct access to their customer data than
23 previously available. Two examples of this are (1) the Company's
24 Smart Meter Usage App, and (2) allowing third parties to analyze a

1 particular customer's usage data.¹⁰

2 In response to a Public Staff data request, the Company
3 acknowledged that it has very recently made available to customers
4 functionality similar to the functionality provided by Green Button
5 Download, enabling customers to download their usage data in a
6 standard format. The Company further stated that between February
7 26 and July 14, 2020, the Company observed 1,766 unique
8 instances of DEP customers using "Download My Data."

9 The Public Staff believes that with these services and access to data,
10 the MyHER program will simply be a duplicate provision of the same
11 data to the customer in one form or another. The only incremental
12 difference would be the EE tips that would be offered through the
13 MyHER report. If offering EE tips is the only additional item offered
14 by a MyHER report that is not already provided by other potentially
15 less costly channels (e.g., the Company's website, bill inserts, or
16 information printed on the monthly bill that a customer receives), then
17 the Public Staff is skeptical that the cost and utility incentives
18 associated with the MyHER program are justified. The Public Staff
19 believes it would be appropriate for the Commission to require the

¹⁰ See September 5, 2019 Order Approving Pilot Programs in Docket No. E-2, Sub 1213 (approving Smart Meter Usage App pilot program).

1 Company to assess the costs and benefits of continuing to offer the
2 MyHER program, which is a comparison of energy consumption and
3 EE tips, versus providing the same comparison and tips through
4 another channel such as those identified above.

5 **Q. PLEASE EXPLAIN YOUR CONCERNS ABOUT THE CVR**
6 **CONVERSION AS IT RELATES TO THE DSDR PROGRAM.**

7 A. The implementation of the CVR conversion component of the
8 Company's GIP proposal, as it is currently proposed, is set to begin
9 during 2021. This conversion will allow the current assets of DSDR
10 to be used in a new manner, so that a constant and consistent
11 voltage reduction will occur on the electric grid across all circuits
12 designed to operate under CVR. The goal of CVR mode on the
13 system will be to reduce the voltage on all lines by approximately two
14 percent. The Company is projecting that CVR mode will be active
15 approximately 90% of the time.

16 The enablement of CVR is fully dependent on the current DSDR
17 buildout, as the Company says it will not require any additional
18 assets to be placed on the system in order to activate the CVR
19 operational mode. The changes necessary to implement the CVR
20 conversion component of the Company's GIP proposal are software
21 in nature.

1 During the discovery process, the Company informed the Public Staff
2 that DSDR equipment is installed on approximately 98 percent of
3 DEP's North Carolina distribution retail substations and circuits
4 (feeders). In other words, when CVR is activated, it should be able
5 to provide two percent voltage reduction to all 98% of the DSDR
6 circuits across the Company's North Carolina system.

7 The Company has not assessed the potential impacts of reduced
8 energy or demand savings that will result from this CVR initiative,
9 however, they do note that these impacts will be reflected in future
10 cost-effectiveness evaluations. If the CVR conversion does result in
11 impacts to energy and demand savings, then energy and demand
12 savings for all DSM and EE programs, including DSDR, will be
13 reduced to some degree.

14 **Q. PLEASE EXPLAIN YOUR CONCERNS ABOUT THE DIRECTION**
15 **THE COMPANY IS TAKING WITH ITS GRID ENHANCEMENTS**
16 **AS IT RELATES TO THE DSDR PROGRAM.**

17 A. Over the course of the last few years, through smart grid plans, the
18 Power Forward proposal, and now GIP, DEP and Duke Energy
19 Carolinas, LLC (DEC), have been planning to modernize their grids
20 to achieve new functionalities that they had not been able previously
21 to operationally perform. My concern is not with these

1 enhancements, but with what these advancements mean to DSM/EE
2 programs and how they are treated for rate recovery, specifically in
3 the DSM/EE rider.

4 My greatest concern is with the DSDR program and its similarities to
5 where the grid is moving with its operational planning. Unlike the
6 Company's other DSM/EE programs, DSDR is intertwined with the
7 Company's day-to-day grid activities in order to produce certain
8 efficiencies for customers. When DSDR was initially proposed by the
9 Company in 2008, it was a new type of operational mode that the
10 Company had not previously had at its disposal. The deployment of
11 DSDR resulted in significant circuit conditioning, including: the
12 installation of substation and distribution voltage regulating devices
13 and capacitors; telecommunications and IT infrastructure; and some
14 balancing of load on distribution circuits. This work allowed DEP to
15 achieve peak shaving voltage reduction of approximately three
16 percent throughout the DEP distribution system during its activation
17 periods.

18 The grid's need for operational evolution has continued since the
19 original deployment of DSDR began nearly a decade ago. During the
20 discovery process in the Company's current general rate case,
21 Docket No. E-2, Sub 1219, the Company detailed how the new CVR

1 capabilities are critical now to enable greater application of
2 Distributed Energy Resources on the grid. The Company's discovery
3 response is provided as Williamson Exhibit 3. As explained above,
4 the capabilities of CVR mode are completely dependent on the
5 infrastructure of the DSDR program.

6 The Company has an obligation to serve all users of the grid, and its
7 explanation as shown in Williamson Exhibit 3 provides a more in-
8 depth view of all beneficiaries of the Company's GIP proposal, in the
9 form of energy savings and increased opportunity for renewables.

10 Additionally, the Company during the rate case discovery process
11 also acknowledged that the type of grid enhancements being
12 deployed under the GIP's three-year plan are devices approved for
13 use on the Duke Energy system and generally will become a
14 standard practice. Essentially, the Company is saying that all work
15 being undertaken for the GIP will generally become the standard by
16 which the distribution system will be designed and built going
17 forward. This is no different for DSDR. The Company acknowledged
18 in discovery that "nearly all DSDR equipment is the same type of
19 equipment used for normal/routine T&D work. Exceptions include
20 the installation of standalone sensors installed during the original
21 DSDR deployment. In other words, DSDR utilizes standard

1 equipment.”

2 These responses from the Company lead me to believe that the
3 standard design needs of the grid going forward have now adopted
4 the standards that once were considered incremental (i.e., DSDR).

5 The Public Staff has concerns that DSDR is treated differently than
6 normal operational efficiency improvements being made by electric
7 utilities, and that this separate treatment is due to the differences in
8 the cost recovery mechanism applied to DSDR, and the cost
9 recovery of the GIP. Thus, the need to differentiate the grid support
10 work of DSDR from the grid support work of GIP may no longer be
11 needed.

12 The electric industry is showing a greater desire to operationally
13 improve systems in an effort to improve operational efficiency,
14 minimize outage, and reduce costs, where applicable. The industry
15 is also making strides to modernize the electric grid so that outage
16 mitigation and power quality is more manageable for all users of the
17 grid. These enhancements are being driven by the natural effects of
18 an evolving user base. The Company is obligated to serve its
19 customers and other users of the grid, and to do so at least-cost.

1 **Q. YOU EXPRESSED CONCERN THAT DSDR IS NOW BEING**
2 **TREATED DIFFERENTLY THAN NORMAL OPERATIONAL**
3 **EFFICIENCY IMPROVEMENTS BEING MADE BY ELECTRIC**
4 **UTILITIES. CAN YOU EXPLAIN WHAT YOU MEAN?**

5 A. Yes. When DSDR was originally proposed, it provided an innovative
6 technology that allowed the Company to achieve peak shaving
7 capabilities that previously had not been possible. However, as
8 noted above, the grid and its needs have been evolving, and DSDR
9 is now quite similar to the work that is currently categorized as normal
10 and routine. In other words, DSDR has become the standard design
11 for electric distribution systems.

12 DSDR is also, however, being provided special rate making
13 treatment in the form of DEP's DSM/EE rider,¹¹ pursuant to which the
14 Company is allowed recovery of all program costs on an annual
15 basis.¹² This recovery treatment is different from how normal and
16 routine grid work is treated in a general rate case scenario, where
17 costs are depreciated and appropriately allocated across all
18 customer classes. Under the current DSM/EE rider construct, there

¹¹ DSDR was originally approved as an EE program by Commission order dated, November 25, 2009, in Docket No. E-2, Sub 926.

¹² DEP was also allowed to recoup lost revenues for DSDR for three years, beginning in 2014. This is consistent with the Mechanism and is how all programs in the DSM/EE portfolio are handled.

1 is an avenue for certain parties to avoid the costs of DSDR entirely,
2 even though they may receive some level of benefits from the
3 program.

4 **Q. IN THE LAST DEP RIDER PROCEEDING, YOU HIGHLIGHTED**
5 **THE POTENTIAL FOR OVERLAP BETWEEN THE COMPANY'S**
6 **GIP AND ITS DSDR PROGRAM. DO YOU HAVE AN UPDATE ON**
7 **THAT MATTER?**

8 A. Yes. Through discovery in this case, I was able to identify the
9 overlapping technologies that exist in both DSDR and GIP. These
10 items are as follows: Capacitor Bank Controls, 2G/3G modem
11 replacements to support 4G/5G, and GridWAN Core routers.

12 Additionally, a portion of the sensor equipment is being retired from
13 the original deployment of DSDR and is being replaced as part of the
14 Self-Optimizing Grid (SOG) program. The costs associated with
15 SOG are not being charged to DSDR.

16 The total dollar amount on a system basis for the overlapping
17 technologies mentioned above is approximately \$5.7 million for
18 Vintage year 2019.

1 **Q. IS THE PUBLIC STAFF SUPPORTIVE OF GRID IMPROVEMENT**
2 **ACTIVITIES PERFORMED BY ELECTRIC UTILITIES?**

3 A. Yes, we are. The Public Staff is supportive of certain activities that
4 will improve the customer experience through increased access to
5 data and reliability enhancements, as evidenced by the recent
6 settlement agreement between the Company and the Public Staff as
7 it pertains to its GIP initiative. We also understand that electric
8 industry technologies and capabilities are much more advanced,
9 than they were 30 years ago.

10 **Q. PLEASE SUMMARIZE YOUR CONCERNS WITH THE**
11 **COMPANY'S PORTFOLIO OF PROGRAMS GOING FORWARD.**

12 A. As the Company continues to implement its GIP, and as the
13 Company's grid capabilities and services continue to evolve, the
14 Company's continuation of savings and offerings for DSM/EE
15 programs will need to be reviewed to ensure that peak demand and
16 energy savings are not being double-counted or offered in other rate
17 base related channels as a form of standard service.

18 **Q. DO YOU HAVE A RECOMMENDATION REGARDING THE**
19 **COMPANY'S GIP AND ITS INFLUENCE ON THE DSM/EE RIDER?**

20 A. Yes. With regard to the Company's pending GIP proposal, the Public
21 Staff recommends that the Commission require the Company to:

Avoided Cost

1

2 **Q. PLEASE DESCRIBE YOUR CONCERNS REGARDING THE**
3 **COMPANY'S USE OF AVOIDED COST RATES.**

4 A. The Company, as noted above, has updated its underlying avoided
5 cost inputs for both capacity and energy to be derived from the Sub
6 158 avoided cost proceeding, in Docket No. E-100, Sub 158 (Sub
7 158), pursuant to the Revised Mechanism. While the Public Staff
8 agrees with this update, we have two concerns with the Company's
9 application of avoided capacity derived from the Sub 158 rates.
10 Public Staff witness John R. Hinton goes into further discussion on
11 these two concerns in his testimony, but I summarize his concerns
12 as the following:

13 1. That the Company's incorporation of a 17% reserve
14 margin adder to all avoided capacity benefits
15 associated with its EE programs, beginning in Vintage
16 year 2021, is inappropriate; and,

1 2. That the Company’s allocation of 100% of avoided
2 capacity benefits to summer capacity for DEP’s
3 legacy¹³ DSM programs is inappropriate.

4 **Q. WHAT IS THE IMPACT OF IMPLEMENTING PUBLIC STAFF**
5 **WITNESS HINTON’S POSITION ON THE FIRST CONCERN?**

6 A. The impact associated with this issue on the cost effectiveness of the
7 portfolio is seen in Williamson Exhibit 3, under the column labeled
8 “Removing 17% Reserve Margin Adder.” The impacts expressed in
9 this column are only associated with this adjustment because only
10 the EE programs are impacted by this adjustment.

11 The impacts with regard to the NPV of system avoided cost benefits
12 that are included in Evans Exhibit 1 and used in the calculation of the
13 revenue requirement for the prospective rate for Vintage year 2021
14 amount to a decrease in the amount of approximately \$4.9 million for
15 both residential and non-residential programs combined.

16 **Q. WHAT IS THE IMPACT OF IMPLEMENTING PUBLIC STAFF**
17 **WITNESS HINTON’S POSITION ON THE SECOND CONCERN?**

18 A. The impact on the cost effectiveness of the portfolio is seen in

¹³ “Legacy,” as understood by the Public Staff and based on the Company’s responses to data requests, is the level of DSM activation capability that was originally projected for the year 2021 in the 2018 IRP.

1 Williamson Exhibit 4, under the column labeled “Applying
2 100%W/0%S Seasonal Allocation.” The impacts expressed in this
3 column are only associated with this adjustment because only the
4 DSM programs are impacted by this adjustment.

5 The impacts with regard to the NPV of system avoided cost benefits
6 that are included in Evans Exhibit 1 and used in the calculation of the
7 revenue requirement for the prospective rate for Vintage year 2021
8 amounts to a decrease in amount of approximately \$1.5 million for
9 both residential and non-residential programs combined.

10 **Q. WHAT ARE THE NET IMPACTS OF THE PUBLIC STAFF’S**
11 **POSITION ON BOTH CONCERNS ON THE PROJECTED COST-**
12 **EFFECTIVENESS SCORES FOR THE PORTFOLIO?**

13 A. The impact on the cost effectiveness of the portfolio of both of these
14 adjustments is seen in Williamson Exhibit 4, under the column
15 labeled “Total Net Impacts.”

16 In addition to the net impacts to cost-effectiveness, I have calculated
17 the percent change to both the TRC and UC tests from the originally
18 filed scores to the “Total Net Impacts” scores. As seen in Williamson
19 Exhibit 4, the greatest impacts to cost-effectiveness occur with the
20 DSM programs. This is because the Company does not currently
21 have activations of its DSM programs during the winter time, where

1 the majority of potential avoided benefits reside.

2 The total net impacts with regard to the NPV of system avoided cost
3 benefits that are included in Evans Exhibit 1 and used in the
4 calculation of the revenue requirement for the prospective rate for
5 Vintage year 2021 amount to a decrease in the amount of
6 approximately \$6.4 million for both residential and non-residential
7 programs combined.

8 These impacts have been provided to Public Staff witness Maness
9 for his incorporation in the appropriate revenue requirement for this
10 proceeding.

11 Residential Smart Saver EE Program – Referral Channel

12 **Q. WHAT IS THE PURPOSE OF THE RESIDENTIAL SMART SAVER**
13 **PROGRAM?**

14 A. The Company's Residential Smart Saver (SmartSaver) program,
15 which was originally known as the Home Energy Improvement
16 program (HEIP), is designed to offer rebate options to customers for
17 a variety of EE measures related to home heating and cooling¹⁴ to
18 encourage greater energy efficiency.

¹⁴ For example, HVAC equipment (heat pumps and central air conditioning), attic insulation, duct sealing, etc.

1 On February 9, 2016, in Docket No. E-2, Sub 936, the Commission
2 approved the Company's request to implement a referral channel to
3 offset some of the costs associated with the program. The Company
4 expected that this modification would bolster the cost-effectiveness
5 of HEIP.

6 On September 11, 2017, in the same docket, the Commission
7 approved the conversion of HEIP into what is now known as the
8 SmartSaver program. This program modification expanded the
9 program to include additional household-related measures, as well
10 as an online store option. These changes were intended to make the
11 DEP SmartSaver program match the SmartSaver program of DEC.

12 **Q. DID THE RESIDENTIAL HVAC EE REFERRAL CHANNEL**
13 **CONTINUE AFTER THE PROGRAM CHANGES APPROVED ON**
14 **SEPTEMBER 11, 2017?**

15 A. Yes. The Company's referral channel continues to be a part of the
16 SmartSaver program. However, the Company has expanded the
17 original scope of the referral channel to include a variety of items and
18 services beyond its original focus on HVAC equipment-related
19 contractor referrals. The referral channel now also provides
20 customers with contractor referrals related to rooftop solar systems,
21 plumbing, and tree removal services.

1 For marketing purposes, the Company uses the name “FindItDuke”
2 to provide the contractor referral information.¹⁵ This portal is
3 accessible to the general public, and is accessible without having to
4 log into the Company’s customer account system. The Company
5 includes a disclaimer on its portal to explain this accessibility. It reads
6 that “[w]hile non-Duke Energy customers are eligible to use the
7 referral service and receive special contractor discounts and
8 financing, only Duke Energy customers are eligible to receive Duke
9 Energy rebates.”

10 The referral services currently available from the “FindItDuke” portal
11 include:

- 12 • Heating and Air Conditioning;
- 13 • Insulation;
- 14 • Plumbing;
- 15 • Electrical;
- 16 • Pool;
- 17 • Solar; and
- 18 • Tree Removal.

¹⁵ <https://www.duke-energy.com/find-it-duke>

1 **Q. WHERE ARE THE REVENUES RECEIVED FROM**
2 **CONTRACTORS PARTICIPATING IN THE REFERRAL CHANNEL**
3 **BOOKED?**

4 A. All funds that DEP receives from contractors participating in the
5 referral channel are used to offset the program costs for the
6 SmartSaver program. This includes funds associated with rooftop
7 solar and tree service contractors, which at this time represent only
8 a very small portion of the overall revenues received.

9 **Q. WITH RESPECT TO THE EXPANSION OF THE REFERRAL**
10 **CHANNEL AND THE “FINDITDUKE” WEB PORTAL, DOES THE**
11 **PUBLIC STAFF HAVE ANY CONCERNS WITH THE COMPANY**
12 **MAKING THIS TYPE OF PROGRAM MODIFICATION?**

13 A. The Public Staff does not believe that the Company has violated any
14 Commission rules or the Flexibility Guidelines that address how
15 program modifications are to be handled. While the Flexibility
16 Guidelines have generally worked well to provide the appropriate
17 notice to the Commission and parties of upcoming or past changes
18 to the programs, the expansion of the referral channel into areas not
19 specifically related to DSM and EE programs, or that may be
20 otherwise recovered through base revenues, does seem to be the
21 type of program change that should be brought to the Commission’s
22 attention for approval in advance of the change. This would be

1 particularly applicable to any change that would give the appearance
2 of impacting the performance or cost recovery of a particular DSM or
3 EE program. The Public Staff will continue to discuss this matter with
4 the Company, and such discussions could include the potential for
5 revisions to the Flexibility Guidelines to specifically address this type
6 of program modification.

7 EM&V

8 **Q. HAVE YOU REVIEWED THE EM&V REPORTS FILED BY DEC?**

9 A. Yes. The Public Staff contracted the services of GDS Associates,
10 Inc. (GDS), to assist with review of EM&V. With GDS's assistance, I
11 have reviewed the EM&V reports filed in this proceeding as Evans
12 Exhibits A through C. Additionally, I have reviewed the EM&V report
13 filed by the Company on August 17, 2020, as Evans Supplemental
14 Exhibit D.

15 I also reviewed previous Commission orders to determine if DEP
16 complied with provisions regarding EM&V contained in those orders.
17 My review leads me to conclude that the Company is complying with
18 the various Commission orders regarding EM&V of their DSM/EE
19 portfolio.

1 **Q. DO YOU HAVE ANY CONCERNS REGARDING THE EM&V**
2 **REPORTS YOU REVIEWED?**

3 A. I have reviewed the testimony and exhibits of DEP witness Evans
4 concerning the EM&V of DEP's DSM/EE programs. Based upon my
5 review and upon the analysis performed by GDS, I have
6 recommendations regarding both the EM&V report for the
7 Residential Income-Qualified EE (Neighborhood Energy Saver or
8 NES) Program (Evans Exhibit B) and the Save Energy and Water Kit
9 (SEWK) Program (Evans Exhibit C).

10 **Q. PLEASE EXPLAIN YOUR RECOMMENDATION FOR THE NES**
11 **PROGRAM.**

12 A. Evans Exhibit B evaluated the performance of the NES program over
13 the period from June 1, 2017, through June 30, 2018, and included
14 approximately 4,500 customers in the DEP portion of the study. As
15 discussed by the evaluator of the NES program, a billing analysis
16 was not used in this case to determine program savings. Rather, the
17 evaluator used an engineering analysis that relied on information
18 from other sources (namely technical reference manuals from other
19 states). The evaluator states that a billing analysis was not
20 appropriate in this evaluation because of differences in usage
21 patterns between the treatment group and control group, and the

1 differences in weather patterns between pre- and post-treatment
2 periods.¹⁶

3 The use of an engineering analysis is an acceptable analytical
4 approach for the NES program. However, a billing analysis is
5 preferable because it provides a more accurate representation of
6 actual program performance.¹⁷ The Public Staff has recommended
7 in past DSM/EE rider proceedings,¹⁸ and the Company and
8 Commission have agreed, that billing analyses of EE programs are
9 preferable. The engineering analysis in this case produces per
10 participant savings that are double the savings from the previous
11 evaluation.¹⁹

12 A second issue relates to the evaluation of the net-to-gross ratio
13 (NTGR). The engineering analysis assumes a NTGR of 1.0, which is
14 standard practice for income-qualified programs. While the Public
15 Staff recognizes this to be a standard practice, we also note that
16 lighting accounts for 37% of the program's gross savings and that

¹⁶ See Section 4.3 of Evans Exhibit B.

¹⁷ A billing analysis provides net program savings. An engineering analysis does not include a net-to-gross analysis and therefore must rely on numerous measure assumptions, and less on empirical customer consumption data.

¹⁸ Docket Nos. E-7, Subs 1105 and 1130, and E-2, Subs 1145 and 1174.

¹⁹ The previous evaluation reported 430 kWh saved per participant (Table 1-2 of Evans Exhibit B in Docket No. E-2, Sub 1145). The current evaluation reports 779 kWh saved per participant (Table 1-3 of Evans Exhibit B).

1 there have been significant changes in the lighting market in recent
2 years. The evaluation indicates that many bulbs could not be
3 installed because efficient bulbs were already present, which
4 suggests a NTGR of less than 1.0 for lighting measures. The issue
5 is further complicated by the fact that the engineering analysis
6 assumes the baseline wattage is equal to the federal standard
7 (equivalent to a halogen bulb) when at the time of the evaluation,
8 halogen bulbs likely only represented a small fraction of shelf space
9 at stores selling bulbs to prospective lighting purchasers. During
10 2017-2018, LEDs and CFLs were already occupying much of the
11 available shelf-space at big box retailers like Home Depot and
12 Lowe's. This suggests that the NTGR assumption as well as the
13 presumed baseline wattage in the engineering analysis may over-
14 estimate the LED bulb savings component of the program. The
15 concern we have over the NTGR for the lighting component of the
16 program adds emphasis to my recommendation that the next
17 evaluation rely on a billing analysis for assessing the savings
18 attributable to the program.

19 Consistent with the EM&V agreement contained in the Mechanism,
20 the results in Evans Exhibit B would apply to participation from June
21 30, 2018, through the end of the sampling period associated with the
22 next evaluation. Based on past scheduling of evaluations, this could

1 be two to three years, which likely puts the next evaluation in 2021.
2 Evans Exhibit B is acceptable for purposes of verifying the NES
3 program savings. However, the Public Staff also believes it would be
4 appropriate to perform the next evaluation of the NES program as
5 soon as possible, and to incorporate a billing analysis in that
6 evaluation. The Company has represented to the Public Staff that it
7 will initiate the next evaluation very soon.

8 **Q. PLEASE EXPLAIN YOUR RECOMMENDATION FOR THE SEWK**
9 **PROGRAM.**

10 A. The savings and impacts of the SEWK program were evaluated by
11 Nexant (Evans Exhibit C) for the period spanning September 2018
12 to August 2019. During the course of our review, we discovered a
13 discrepancy between the savings resulting from the engineering
14 analysis that was applied to these measures and a billing analysis.
15 We have thus far been unable to conclude our review of the overall
16 findings and savings estimates put forth in the evaluation report in
17 this rider proceeding, and will continue to evaluate Evans Exhibit C
18 and coordinate with DEP to conduct additional review of the data
19 used in the evaluation. The Public Staff will continue to review this
20 report and offer further recommendations before the close of this
21 proceeding.

1 **Q. DO YOU HAVE ANY OTHER EM&V CONCERNS?**

2 A. Yes. There are some cases in which a similar or identical measure is
3 offered across multiple programs. For example, the low-flow
4 showerhead is offered through the Neighborhood Energy Saver
5 program as well as the Energy Efficiency Education in Schools
6 program. DEP used different contractors in the evaluations of these
7 two programs. The evaluators made different assumptions with
8 respect to the assumed baseline flow of an existing showerhead in
9 the calculation of the low-flow showerhead measure savings. The
10 assumptions and sources cited by both evaluators are reasonable.
11 However, unless there is a compelling reason to have different
12 assumptions for the same measure (other than the use of different
13 contractors to evaluate different programs), the Public Staff
14 recommends that DEP work to ensure that these measures be
15 evaluated consistently. When such recommendations are not
16 consistent across the programs, the Company should explain the
17 differences justifying each case.²⁰

²⁰ This is similar to the Public Staff's recommendations in Docket No. E-2, Sub 1145 regarding different methodologies that were used to evaluate different programs offering the same measures.

1 **Q. SHOULD THE EM&V REPORTS FILED IN THIS PROCEEDING BE**
2 **ACCEPTED AS COMPLETE?**

3 A. Yes. The reports filed in this proceeding, labeled as Evans Exhibits
4 A through C, and Evans Supplemental Exhibit D, should be
5 considered complete, with the exception of the SEWK report (Evans
6 Exhibit C). As discussed above, the Public Staff will continue to
7 review this report and offer further recommendations before the close
8 of this proceeding.

9 **Q. HAVE YOU CONFIRMED THAT THE COMPANY'S**
10 **CALCULATIONS INCORPORATE THE VERIFIED SAVINGS OF**
11 **THE VARIOUS EM&V REPORTS?**

12 A. Yes. As in previous cost recovery proceedings, I was able, through
13 sampling, to verify that the changes to program impacts and
14 participation were appropriately incorporated into the rider
15 calculations for each DSM/EE program, as well as the actual
16 participation and impacts calculated with EM&V data. I reviewed: (1)
17 workpapers provided in response to data requests; (2) a sampling of
18 the EE programs; and (3) Evans Exhibit 1, which incorporates data
19 from various EM&V studies. I also met with DEP personnel to review
20 the calculations, EM&V, DSMore, and other data related to the
21 program/measure participation and impacts. Based on my ongoing
22 review of this data, I believe DEP has appropriately incorporated the

1 findings from EM&V studies and annual participation into its rider
2 calculations consistent with Commission orders and the Revised
3 Mechanism. I will continue to review this information and, if
4 necessary, file further information with the Commission should my
5 review reveal any relevant issues that would cause me to alter my
6 recommendations or conclusions.

7 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

8 A. Yes.

DAVID M. WILLIAMSON

I am a 2014 graduate of North Carolina State University with a Bachelor of Science Degree in Electrical Engineering. I began my employment with the Public Staff's Electric Division in March of 2015. In August of 2020, the Electric Division merged with the Natural Gas Division to form the Energy Division, where I am a part of the Electric Section - Rates and Energy Services. My current responsibilities within the Energy Division include reviewing applications and making recommendations for certificates of public convenience and necessity of small power producers, master meters, and resale of electric service; reviewing applications and making recommendations on transmission proposals for certificates of environmental compatibility and public convenience and necessity; and also interpreting and applying utility service rules and regulations. Additionally, I am currently serving as a co-chairman on the National Association of State Utility and Consumer Advocates' (NASUCA) DER and EE Committee.

My primary responsibility within the Public Staff is reviewing and making recommendations on DSM/EE filings for initial program approval, program modifications, EM&V evaluations, and on-going program performance of DEC, DEP, and DENC's portfolio of programs. I have filed testimony in various DEC, DEP, and DENC Demand Side Management/Energy Efficiency rider proceedings, as well as recent general rate case proceedings.

Program	Evans Exhibit 7 in Sub 1174 Vintage 2019				Evans Exhibit 7 in Sub 1206 Vintage 2020				Evans Exhibit 7 in Sub 1252 Vintage 2021				Percent Change from previous V2020 to V2021	
	UCT	TRC	RIM	PCT	UCT	TRC	RIM	PCT	UCT	TRC	RIM	PCT	UCT	TRC
Residential Programs														
Energy Education Program for Schools	1.62	2.24	0.76	-	1.35	1.38	0.51	10.30	1.37	1.39	0.56	9.10	2%	1%
Energy Efficient Appliances & Devices	-	-	-	-	14.59	15.40	0.88	34.77	8.44	10.13	0.84	31.03	-42%	-34%
Energy Efficient Lighting	1.79	2.58	0.57	6.36	2.01	2.70	0.71	6.42	1.99	2.96	0.63	7.09	-1%	10%
Residential Smart Saver (Home Energy Improvement)	0.91	0.57	0.48	1.36	1.60	0.97	0.69	1.66	0.57	0.40	0.33	1.39	-64%	-59%
Multi-Family	3.00	5.58	0.64	-	2.65	2.65	0.54	24.31	2.64	2.65	0.58	20.70	0%	0%
Neighborhood Energy Saver	0.46	1.55	0.31	-	0.49	0.49	0.31	2.23	0.87	0.90	0.49	2.51	76%	81%
Residential Energy Assessments	1.54	1.71	0.60	-	2.15	2.19	0.56	49.13	2.03	1.96	0.54	30.63	-6%	-10%
Residential New Construction	1.96	1.03	0.86	1.85	1.55	4.93	1.30	6.84	1.31	1.38	0.58	3.40	-15%	-72%
My Home Energy Report	0.96	0.96	0.48	-	1.01	1.01	0.43	-	1.61	1.61	0.65	-	60%	60%
EnergyWise Home	9.28	58.30	9.28	-	5.27	15.93	5.27	-	1.96	5.83	1.96	-	-63%	-63%
Residential Total	2.79	2.70	1.03	5.28	2.56	3.68	1.11	7.90	1.76	1.95	0.68	5.95	-31%	-47%
Non-Residential Programs														
Energy Efficient Lighting	4.63	7.98	1.21	12.09	4.03	2.03	0.86	4.04	3.93	1.92	0.88	3.69	-2%	-5%
Smart Saver Performance (Custom) ¹	2.45	1.07	0.77	1.99	2.61	1.17	0.94	2.19	3.16	1.52	0.89	-	21%	30%
Smart Saver Performance (Prescriptive) ¹	3.75	0.92	0.95	1.64	4.05	0.99	1.09	1.54	2.83	1.09	1.00	1.79	-30%	10%
Small Business Energy Saver	2.57	1.60	0.87	2.87	2.51	1.55	0.86	2.85	2.01	1.24	0.76	2.50	-20%	-20%
EnergyWise ® for Business	0.72	1.07	0.62	-	0.27	0.46	0.27	-	0.27	0.52	0.27	-	1%	15%
Commercial Industrial Governmental Demand Response	2.06	33.28	2.06	-	1.84	28.03	1.84	-	1.77	29.70	1.77	-	-4%	6%
Non-Residential Total	2.41	1.56	1.01	2.37	2.59	1.77	0.92	3.21	2.41	1.49	0.86	2.72	-7%	-16%
Overall Portfolio total	2.63	2.12	1.03	3.67	2.57	2.51	1.02	4.52	2.01	1.71	0.75	3.90	-22%	-32%

¹ Similar to what DEC has done, DEP is combining the Performance Custom and Performance Prescriptive programs due to their similarities in participants and renaming them Non-Residential Smart Saver (formerly known as EE for Business)

Duke Energy Progress, LLC
 Comparison of Actual Cost-Effectiveness Scores to Previous DSM/EE Riders
 Docket Number E-2, Sub 1252

Public Staff
 Williamson Exhibit #2
 E-2, Sub 1252

Program	Evans Exhibit 7 in Sub 1108 Vintage 2017				Evans Exhibit 7 in Sub 1145 Vintage 2018				Evans Exhibit 7 in Sub 1174 Vintage 2019			
	UCT	TRC	RIM	PCT	UCT	TRC	RIM	PCT	UCT	TRC	RIM	PCT
Residential Programs												
Energy Education Program for Schools	1.65	2.22	0.76	-	2.02	2.81	0.82	-	1.39	1.37	0.48	11.58
Energy Efficient Appliances & Devices	19.34	64.63	1.19	-	12.35	24.47	1.11	-	5.01	4.45	0.75	12.84
Energy Efficient Lighting	3.23	4.15	0.91	-	3.43	17.04	0.91	-	2.63	3.78	0.70	8.52
Residential Smart \$aver (Home Energy Improvement)	0.91	0.47	0.50	1.01	0.88	0.59	0.48	1.40	0.84	0.63	0.44	1.74
Multi-Family	4.04	6.54	0.76	-	3.40	4.99	0.67	-	2.84	2.75	0.56	21.72
Neighborhood Energy Saver	0.63	1.85	0.42	-	0.99	3.16	0.69	-	0.86	0.82	0.47	2.68
Residential Energy Assessments	2.96	3.32	0.75	380.29	2.90	3.31	0.71	473.05	2.06	2.03	0.54	38.16
Residential New Construction	1.84	1.20	0.81	2.05	1.72	1.92	0.74	3.88	1.28	1.42	0.54	3.96
My Home Energy Report	1.03	1.03	0.49	-	1.28	1.28	0.56	-	1.85	1.85	0.66	-
EnergyWise Home	9.60	153.14	13.05	-	9.63	87.87	9.63	-	9.17	281.08	9.17	-
Residential Total	3.31	3.26	1.48	6.64	3.03	4.14	1.32	10.64	2.66	3.14	1.11	7.90
Non-Residential Programs												
Smart \$aver Performance (Custom) ¹	-	-	-	-	4.09	1.46	1.22	2.19	3.22	1.58	0.97	2.85
Smart \$aver Performance (Prescriptive) ¹	-	-	-	-	5.56	2.57	1.19	3.54	4.49	2.40	0.91	1.19
Smart \$aver Performance Incentive	2.28	1.08	0.92	2.10	4.01	1.14	1.05	1.82	2.27	0.98	0.75	2.37
Small Business Energy Saver	3.07	1.97	1.08	2.86	2.52	1.72	0.99	2.75	2.20	1.44	0.82	2.78
EnergyWise ® for Business	0.62	0.71	0.39	-	-0.24	-0.34	-0.24	-	0.22	0.38	0.22	-
Commercial Industrial Governmental Demand Response	2.55	28.54	-	-	1.84	-63.97	1.84	-	2.43	7.73	2.43	-
Non-Residential Total	3.27	1.56	1.15	2.97	3.80	2.12	1.11	3.19	2.94	1.93	0.91	3.67
Overall Portfolio total	3.30	2.29	1.40	4.96	3.29	3.03	1.22	4.47	2.74	2.63	1.02	5.00

¹ Similar to what DEC has done, DEP is combining the Performance Custom and Performance Prescriptive programs due to their similarities in participants and renaming them Non-Residential Smart Saver (formerly known as EE for Business)

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Request:

2. On page 8 of witness Oliver's rebuttal testimony, he states that "advancing the current DSDR capabilities beyond its current state to CVR operational mode is critical now to enable the greater application of Distributed Energy Resources on the grid..." Please explain what is meant by the phrase "critical now." This response should explain the Company's position that DSDR and the proposed CVR operational mode became critical to the operations of the grid, and why it was not considered critical prior to that time.

Response:

When the legacy DEP DSDR project was implemented several years ago, the primary objective was to reduce peak demand. Since the implementation of DSDR the cost of solar has continually fallen. North Carolina has seen rapid growth in the adoption rate of solar as prices decrease and ownership options expand, and this is expected to continue. As of the 4th quarter of 2019, North Carolina now ranks 2nd in the United States for the highest solar generation capacity. Distributed energy resources are typically connected to the utility distribution network, potentially impacting Volt Var Control on a daily basis. As the penetration of distributed energy resources (i.e. solar) increases on the electric grid, local overvoltage and intermittency issues seen at the distribution level will impact voltage quality at the customer-level and increase the risk to system stability both at the distribution and substation level. For example, the intermittent nature of solar production can create variability of voltage due to cloudiness and can have a significant impact on local feeders. The deployment of CVR capability will help provide the capability to manage and mitigate the impacts of distribution-connection generation by monitoring and optimizing the system voltage in near real time, and thereby assist with operating the grid more efficiently and reliably. DSDR (i.e. peak shaving) will remain a critical operation to the grid to provide peak reduction capacity and reliability benefit as the distribution system approaches peak loads and generation limits.

Program/Portfolio Cost Effectiveness - Program Year 2021

Program	ORIGINAL				Removing 17% Reserve Margin Adder				Applying 100%W/0%S Seasonal Allocation				Total Net Impacts				Percent Change of "Total Net Impacts" from "Original"	
	UCT	TRC	RIM	PCT	UCT	TRC	RIM	PCT	UCT	TRC	RIM	PCT	UCT	TRC	RIM	PCT	UCT	TRC
Residential Programs																		
Energy Education Program for Schools	1.37	1.39	0.56	9.10	1.32	1.34	0.54	9.10	1.37	1.39	0.56	9.10	1.32	1.34	0.54	9.10	-4%	-4%
Energy Efficient Appliances & Devices	8.44	10.13	0.84	31.03	8.06	9.67	0.80	31.03	8.44	10.13	0.84	31.03	8.06	9.67	0.80		-5%	-5%
Energy Efficient Lighting	1.99	2.96	0.63	7.09	1.96	2.91	0.62	7.09	1.99	2.96	0.63	7.09	1.96	2.91	0.62		-2%	-2%
EnergyWise Home	1.96	5.83	1.96		1.96	5.83	1.96		1.96	5.83	1.96		1.96	5.83	1.96		0%	0%
Multi-Family EE Products & Services	2.64	2.65	0.58	20.70	2.54	2.55	0.56	20.70	2.64	2.65	0.58	20.70	2.54	2.55	0.56		-4%	-4%
My Home Energy Report	1.61	1.61	0.65		1.53	1.53	0.62		1.61	1.61	0.65		1.53	1.53	0.62		-5%	-5%
Neighborhood Energy Saver	0.87	0.90	0.49	2.51	0.84	0.86	0.47	2.51	0.87	0.90	0.49	2.51	0.84	0.86	0.47		-4%	-4%
Residential Energy Assessments	2.03	1.96	0.54	30.63	1.99	1.92	0.53	30.63	2.03	1.96	0.54	30.63	1.99	1.92	0.53		-2%	-2%
Residential New Construction	1.31	1.38	0.58	3.40	1.25	1.32	0.55	3.40	1.31	1.38	0.58	3.40	1.25	1.32	0.55		-5%	-5%
Residential Smart Saver	0.57	0.40	0.33	1.39	0.56	0.39	0.32	1.39	0.57	0.40	0.33	1.39	0.56	0.39	0.32		-2%	-2%
Residential Total	1.76	1.95	0.68	5.95	1.70	1.89	0.65	5.95	1.76	1.95	0.68	5.95	1.70	1.89	0.65		-3%	-3%
Non-Residential Programs																		
Non-Residential Smart Saver	3.16	1.52	0.89		3.06	1.47	0.86		3.16	1.52	0.89		3.06	1.47	0.86		-3%	-3%
Non-Residential Smart Saver Performance Incentive	2.83	1.09	1.00	1.79	2.75	1.06	0.97	1.79	2.83	1.09	1.00	1.79	2.75	1.06	0.97	1.79	-3%	-3%
Small Business Energy Saver	2.01	1.24	0.76	2.50	1.95	1.21	0.74	2.50	2.01	1.24	0.76	2.50	1.95	1.21	0.74	2.50	-3%	-3%
EnergyWise® for Business	0.27	0.52	0.27		0.27	0.52	0.27		0.10	0.19	0.10		0.10	0.19	0.10		-64%	-64%
Commercial Industrial Governmental Demand Response	1.77	29.70	1.77		1.77	29.70	1.77		1.43	23.91	1.43		1.43	23.91	1.43		-19%	-19%
Non-Residential Total	2.41	1.49	0.86	2.72	2.34	1.45	0.84	2.72	2.36	1.46	0.85	2.72	2.29	1.41	0.82		-5%	-5%
Overall Portfolio total	2.01	1.71	0.75	3.90	1.94	1.66	0.73	3.90	1.99	1.69	0.74	3.90	1.93	1.64	0.72		-4%	-4%