١		
	1	PLACE: Watauga County Courthouse,
	2	Boone, North Carolina
	3	DATE: July 26, 2017
	4	DOCKET NO.: W-354, Sub 356
	5	TIME IN SESSION: 7:00 P.M. TO 7:13 P.M.
	6	BEFORE: Commissioner Bryan E. Beatty, Presiding
	7	Commissioner ToNola D. Brown-Bland
	8	Commissioner Jerry C. Dockham
	9	Commissioner James G. Patterson
	10	Commissioner Lyons Gray
	11	Commissioner Daniel G. Clodfelter
	12	
	13	IN THE MATTER OF:
	14	Application by Carolina Water Service, Inc. of North
	15	Carolina, 5701 Westpark Drive, Suite 101, Charlotte,
	16	North Carolina 28217 for Authority to Adjust and
	17	Increase Rates for Water and Sewer Utility Service in
	18	All of its Service Areas in North Carolina, Except
	19	Corolla Light and Monteray Shores Service Area and
l		
	20	Elk River Development
	20 21	
	21	Elk River Development
	21 22	Elk River Development

```
APPEARANCES:
 2
 3
    FOR CAROLINA WATER SERVICE, INC. OF NORTH CAROLINA:
    Jo Anne Sanford, Esq.
 5
    Sanford Law Office, PLLC
 6
   Post Office Box 28085-8085
 7
    Raleigh, North Carolina 27611
 8
 9
10
    FOR THE USING AND CONSUMING PUBLIC:
11
    Gina C. Holt, Esq.
    Public Staff
12
13
   North Carolina Utilities Commission
14
   4326 Mail Service Center
15
    Raleigh, North Carolina 27699-4326
16
17
18
19
20
21
22
23
24
```


Ž
-

1	TABLE OF CONTENTS
2	EXAMINATIONS
3	PAGE
4	HOWELL SHARPE
5	Direct Examination by Ms. Holt10
6	Examination by Commissioner Brown-Bland13
7	
8	
9	
10	
11	
12	EXHIBITS
13	(No exhibits were marked.)
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	

1	Р	R	0	C	E	\mathbf{E}	D	Т	N	G	S
	_		•	_	_	_	_	_	4.4	_	_

- 2 COMMISSIONER BEATTY: Good evening. Let's come
- 3 to order, please, and go on the record.
- 4 I'm Commissioner Bryan E. Beatty. With me this
- 5 evening are Commissioners ToNola D. Brown-Bland, Jerry C.
- 6 Dockham, James G. Patterson, Lyons Gray, and Daniel G.
- 7 Clodfelter.
- 8 The Commission now calls for hearing, for the
- 9 purpose of taking non-expert public witness testimony,
- 10 Docket Number W-354, Sub 356, In the Matter of
- 11 Application by Carolina Water Service, Incorporated,
- 12 North Carolina for Authority to Increase Rates for Water
- 13 and Sewer Utility Service in All Service Areas in North
- 14 Carolina.
- On March 31st, 2017, Carolina Water Service
- 16 filed an application with the Commission seeking
- 17 authority to increase its rates in providing water and
- 18 sewer utility service in all its service areas in North
- 19 Carolina.
- 20 On April 26, 2017, the Commission issued its
- 21 Order Establishing General Rate Case pursuant to G.S. 62-
- 22 137 and suspending the proposed new rates for up 270 days
- 23 pursuant to G.S. 62-134.
- 24 Participation in this docket by the Pubic Staff

- 1 North Carolina Utilities Commission is recognized
- 2 pursuant to G.S. 62-15(d) and Commission Rule R1-19(e).
- On May 23rd, 2017, Corolla Light Community
- 4 Association, Incorporated filed a Petition to Intervene
- 5 in this matter which was granted by Commission Order
- 6 issued June 16th, 2017.
- 7 On July 13th, 2017, the Board of Directors of
- 8 the Bradfield Farms Homeowners Association represented by
- 9 William R. Colyer filed a Petition to Intervene in this
- 10 matter.
- On June 2nd, 2017, the Commission issued its
- 12 Order Scheduling Hearings and Requiring Customer Notice
- 13 which, among other things, scheduled the application for
- 14 evidentiary hearing for September 20th, 2017, and
- 15 scheduled this public witness testimony hearing for this
- 16 date, at this time, and in this place.
- 17 On July 21st, 2017, Carolina Water filed its
- 18 Notice Regarding Semi-Annual Water System and Sewer
- 19 System Improvement Surcharge Application. In its filing
- 20 the Company states that it does not intend to file an
- 21 application for semi-annual adjustment of the Company's
- 22 Commission authorized surcharge mechanism for August 1st,
- 23 2017, where such rider would become effective October
- 24 1st, 2017.

- 1 Numerous consumer statements of position have
- 2 been filed in this docket.
- Pursuant to G.S. -- excuse me -- G.S. 138A-
- 4 15(e), I remind members of the Commission of their duty
- 5 to avoid conflicts of interest, and inquire at this time
- 6 if any member has a known conflict with regard to our
- 7 docket this evening?
- 8 (No response.)
- 9 COMMISSIONER BEATTY: Let the record reflect
- 10 that no such conflicts were identified.
- I now call upon the parties to announce their
- 12 appearances for the record, beginning with the Applicant
- 13 utility.
- 14 MS. SANFORD: Thank you, Commissioner Beatty.
- 15 I'm Jo Anne Sanford representing Carolina Water. With me
- 16 here tonight at counsel table is Matt Klein, who is the
- 17 State President of Carolina Water. We also have Bryce
- 18 Mendenhall who is the Vice President for North Carolina,
- 19 Tony Konsul, Rex Woody, Richard Zimmerman, and Anthony
- 20 Gray, and I think that's it. So we have a number of
- 21 people here available to talk to our witness and to
- 22 answer any questions that they have. Thank you.
- MS. HOLT: Good evening. I'm Gina Holt with
- 24 the Public Staff on behalf of the Using and Consuming

- 1 Public, and with me at counsel table is Public Staff
- 2 Engineer, Gina Casselberry.
- 3 COMMISSIONER BEATTY: Good evening. Have you
- 4 identified any witnesses, Ms. Holt?
- 5 MS. HOLT: Yes.
- 6 COMMISSIONER BEATTY: Are there any preliminary
- 7 matters?
- 8 MS. SANFORD: We'd like to have brief opening
- 9 statement, if that's agreeable. And I will apologize to
- 10 our one witness, that I think this is all directed at
- 11 you, but we are very happy that you're here. The Company
- 12 appreciates it when customers turn out and are interested
- 13 because we want to try to explain reasons for these rate
- 14 increases.
- We recognize that nobody likes them, I think,
- one, and -- but we're here because the Company has spent
- 17 millions of dollars since the last rate case, and they
- 18 are required to appear before this Commission and to deal
- 19 with the Public Staff to try to recover, to get -- to
- 20 recover some of those expenditures so they can continue
- 21 to invest and provide high-quality water and wastewater
- 22 service.
- To get increased rates they have to prove to a
- 24 highly skilled, well-trained Public Staff, which is the

- 1 investigative body that represents you, represents
- 2 customers. There is a vigorous investigation that is
- 3 well under way at this point, and then once we have made
- 4 our case, or as much of our case as we can to the Public
- 5 Staff, we then have to persuade this Utilities
- 6 Commission, also a group of extremely qualified
- 7 individuals supported by a highly-trained staff. So the
- 8 burden of proof with respect to getting a rate increase
- 9 is a very high one, and there are a lot of people who are
- 10 vigorously engaged in representing you in opposing our
- 11 request.
- I know that we spoke briefly about the issue of
- 13 what we call system-specific rates. As I indicated, the
- 14 Company is moving to a consolidated rate structure. And
- what I found is that if you have a big part of your
- 16 system that needs replacing, it's kind of natural to like
- 17 that because everybody shares in the cost. If your
- 18 system's in pretty good shape for the time being, it
- 19 doesn't seem like such a good idea, but it is a way that
- 20 power companies, for example, separates on a -- on a
- 21 system-wide basis, and over time we believe produces the
- 22 most efficiency and the greatest fairness.
- That is -- is what we're pursuing in this case.
- 24 And mainly we want to be available to deal with any

- 1 service issues and also to explain the basis for this
- 2 request because we understand totally that customers need
- 3 to understand it. May not like it, even if it's
- 4 understood, but it's our job to help you understand it.
- 5 Thank you.
- 6 MS. HOLT: I'd like to introduce myself to you
- 7 again. I'm Gina Holt. I'm Public Staff. We're a
- 8 separate entity, and we're charged by law to represent
- 9 consumers in matters like this. We are comprised of a
- team, two lawyers, including myself; engineers, including
- 11 Ms. Casselberry; accountants and economists who go over
- 12 the rate case and audit it extensively, and at the end of
- 13 the rate case we make our recommendations to the
- 14 Commission, and we provide testimony which will also
- 15 include any comments that our customers make during these
- 16 hearings. Thank you.
- 17 COMMISSIONER BEATTY: From what I understand,
- 18 we have at least one witness. And just for your benefit,
- 19 the purpose of this hearing is to hear from the customers
- 20 of Carolina Water Service regarding their perspective on
- 21 the request for a rate increase by the Company.
- 22 According to our guidelines and the statutes that govern
- 23 our hearings, witnesses must be sworn, so when you're
- 24 called, I'll have to ask you to come around, sit at the

- 1 witness stand, and I will ask you either to swear or
- 2 affirm. We have a court reporter who is transcribing the
- 3 hearing and will transcribe each word that is said so
- 4 we'll have a record of it. And then we'll consider this
- 5 along with the evidence that is presented in the other
- 6 public hearings and then the evidence as presented at the
- 7 evidentiary hearing on September 20th that will be held
- 8 in Raleigh.
- 9 So with that said, Ms. Holt, if you'll call
- 10 your witness.
- MS. HOLT: Mr. Howell Sharee?
- THE WITNESS: Sharpe.
- MS. HOLT: Sharpe. Okay.
- 14 THE WITNESS: You mean actually sit in the
- 15 witness stand?
- 16 COMMISSIONER BEATTY: Yes.
- 17 HOWELL SHARPE; Being first duly sworn,
- 18 Testified as follows:
- 19 DIRECT EXAMINATION BY MS. HOLT:
- Q Mr. Sharpe, please state your name and address
- 21 for the record.
- 22 A Howell Sharpe, 1954 Sugar Mountain Drive, Sugar
- 23 Mountain, North Carolina.
- Q And the subdivision in which you live?

- 1 A On the rate increase.
- 2 Q Is -- what subdivision do you live in --
- 3 A On Sugar Mountain, I was told.
- 4 Q Okay. Thank you.
- 5 A You just want me to start?
- 6 Q Please proceed, yes.
- 7 A Okay. I'll be brief. And there's no
- 8 complaints with the water service. I mean, the water
- 9 service is fine. It's pretty much been in place since
- 10 the '70s when it -- when the township went bankrupt and
- 11 it was bought out by a private company.
- The question I've had, and I've never been to
- 13 one of these before, is it seems like every year we get a
- 14 rate increase. When we first moved in about 10 years ago
- 15 we were paying about \$40 for water and sewage, and now
- 16 when we use zero water we get a 60 or \$70 bill.
- 17 Now, we're from Atlanta, and Atlanta's a lot
- 18 more expensive, and our water and sewage rates are
- 19 nowhere near that amount. And we're at the top of the
- 20 food chain when it comes to water. All the water comes
- 21 from here and it flows down into the other areas. Like
- 22 we get most of our water in Atlanta from North Georgia
- 23 and some from even North Carolina.
- So I'm just kind of trying to figure out why

- 1 the rates are so high up here. I mean, that's -- we were
- 2 just coming here for a fact-finding mission because I've
- 3 never, like I said, I've never been to one of these
- 4 before. So that's the -- and there's no capital
- 5 improvements, and they -- and I -- and they've explained
- 6 that there's capital improvements at other water systems
- 7 so they spread the cost out. It's like a cellular
- 8 company or Duke Power where you have subsidiaries. I
- 9 understand all that, but I still don't understand why the
- 10 bills are so high here, and that's the question, I guess.
- 11 It's not really a question; it's just a statement.
- 12 That's it.
- 13 COMMISSIONER BEATTY: Any questions for Mr.
- 14 Sharpe?
- MS. SANFORD: No.
- 16 BY MS. HOLT:
- 17 Q Mr. Sharpe, do you have -- are you a full-time
- 18 resident?
- 19 A No.
- 20 Q Seasonal. How many months or weeks per year?
- 21 A Probably four to five months. That's what I
- 22 say, a lot of our bills are zero usage. And I understand
- 23 you have fixed costs involved, but I mean, if you break
- 24 the bills down, our bills are more like 60-40, right, and

- 1 some of them have been 70-30, where it's the standard fee
- 2 versus the usage fee. And I understand you have to have
- 3 a -- you have to have a set fee. It's just that it seems
- 4 like it's a little high. And most people are in that
- 5 situation we're in, at least where we are at Sugar.
- 6 Q Now, are you a resident sporadically four to
- 7 five months or a certain part of the year?
- 8 A Most -- I mean, now we're up here more, so
- 9 maybe three months in the summer and in the winter for
- 10 skiing.
- 11 Q Thank you.
- 12 COMMISSIONER BEATTY: Questions by
- 13 Commissioners? Commissioner Brown-Bland.
- 14 EXAMINATION BY COMMISSIONER BROWN-BLAND:
- 15 Q Mr. Sharpe, you say you purchase water from --
- 16 you get water in Atlanta. Who do you purchase that water
- 17 from?
- 18 A From Forsyth County, Athens-Clarke County. I
- 19 even called downtown Atlanta, Atlanta-Fulton County, the
- 20 municipality downtown which is really expensive.
- 21 Q But is your provider a governmental unit?
- 22 A Yeah, it's government. And I understand the
- 23 difference between private and government, but it seems
- 24 -- it still seems a little on the high side.

1	Q Thank you.
2	COMMISSIONER BEATTY: Other questions?
3	Questions based on Commission's question?
4	(No response.)
5	COMMISSIONER BEATTY: All right. Thank you
6	very much, Mr. Sharpe. You may step down.
7	THE WITNESS: Thank you.
8	COMMISSIONER BEATTY: And if you'd like to
9	remain after the hearing, I'm sure the Public Staff would
10	be happy to talk to you and representatives from the
11	Company.
12	THE WITNESS: Actually, they've answered all
13	the questions. I talked to them extensively beforehand.
14	Thank you. I do appreciate it. Thank you.
15	COMMISSIONER BEATTY. Yes, sir. Thank you for
16	coming tonight.
17	It appears that is all the witnesses that we
18	have for this evening, so if there's nothing further for
19	the Commission, we are adjourned. Thank you.
20	(Proceedings adjourned.)
21	
22	
23	
24	
I	

15

STATE OF NORTH CAROLINA COUNTY OF RUTHERFORD

CERTIFICATE

I, Marianne S. Aquirre, Notary Public/Court Reporter, do hereby certify that the foregoing hearing before the North Carolina Utilities Commission in Docket No. W-354, Sub 356 was taken and transcribed under my supervision; and that the foregoing pages constitute a true and accurate transcript of said Hearing.

I do further certify that I am not of counsel for, or in the employment of either of the parties to this action, nor am I interested in the results of this action.

IN WITNESS WHEREOF, I have hereunto subscribed my name this 7th day of August, 2017.

Marianne S. Aguirré / Notary Public No. 19961490099