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NC GREENPOWER CORPORATION RALEIGH, NORTH CAROLINA

FINANCIAL STATEMENTS AS OF DECEMBER 31, 2021 AND 2020 AND INDEPENDENT AUDITOR'S REPORT

NC GREENPOWER CORPORATION

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April 26, 2022

INDEPENDENT AUDITOR'S REPORT

The Board of Directors NC GreenPower Corporation

Opinion

We have audited the financial statements of **NC GreenPower Corporation**, which comprise the statements of financial position as of December 31, 2021 and 2020 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of NC GreenPower Corporation as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of NC GreenPower Corporation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about NC GreenPower Corporation's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of NC GreenPower Corporation's internal control. Accordingly, no
 such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about NC GreenPower Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

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NC GREENPOWER CORPORATION STATEMENTS OF FINANCIAL POSITION DECEMBER 31

ASSETS

	2021	2020
Current Assets		
Cash and Cash Equivalents	\$ 1,172,922	1,544,787
Short-Term Investments	685,000	684,000
Contributions Receivable	1,079	7,829
Accounts Receivable	3,092	87
Interest Receivable	3,918	3,884
Inventory	50,243	85,261
Prepaid Expenses	22,561	 98,899
	1,938,815	2,424,747
Investments	2,022,920	 1,834,897
Total Assets	\$ 3,961,735	\$ 4,259,644
Current Liabilities Accounts Payable	\$ 107,626	\$ 58,067
Funds Held for Others	220,194	315,229
	327,820	373,296
Net Assets		
Without Donor Restrictions Unrestricted Board Designated	1,297,310	1,322,583
Renewable Energy	838,380	921,909
Carbon Offsets	208,301	193,433
School General Fund	1,289,924	1,448,423
	3,633,915	3,886,348
Total Liabilities and Net Assets	\$ 3,961,735	\$ 4,259,644

NC GREENPOWER CORPORATION STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31

	2021						2020								
			Board		Temporarily			Unrestricted			Board	Tem	porarily		
	Un	restricted	Designate	d	Restricted		Total			Designated		Restricted			Total
Support and Revenues															
Consumer Contributions															
Renewable Energy	\$	23,835	\$ 75,30	00	\$ -	\$	99,135	\$ 3	2,212	\$	88,921	\$	-	\$	121,133
Brokered Bids		75,193		-	-		75,193	11	0,236		-		-		110,236
Carbon Offsets		-	15,19	93	-		15,193		-		15,457		-		15,457
School General Fund		-	296,2	77	-		296,277		-		187,040		-		187,040
School Specific Fund		148,904		-	220,536		369,440	13	0,181		-		146,012		276,193
Other Revenue			;	80	-		80		-		-		-		-
Interest		50,645		-	-		50,645	4	7,427		-		-		47,427
Net Assets Released															
from Restrictions		220,536			(220,536)			14	6,012				(146,012)		
		519,113	386,8	50_			905,963	46	6,068		291,418				757,486
Expenses															
Program Services		334,166	614,0	10	-		948,176	33	6,198		568,665		-		904,863
General and Administrative		210,220					210,220	14	8,376						148,376
		544,386	614,0	10_			1,158,396	48	4,574		568,665				1,053,239
Changes in Net Assets		(25,273)	(227,1	60)	-		(252,433)	(1	8,506)		(277,247)		-		(295,753)
Net Assets, Beginning		1,322,583	2,563,7	<u>65</u>			3,886,348	1,34	1,089		2,841,012				4,182,101
Net Assets, Ending	\$	1,297,310	\$ 2,336,6	05_	\$ -	\$	3,633,915	\$ 1,32	2,583	\$ 2	2,563,765	\$		\$	3,886,348

NC GREENPOWER CORPORATION STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31

<u>2021</u>		Program Services	neral and ninistrative	Total		
Renewable Energy	\$	42,897	\$ _	\$	42,897	
Carbon Offsets		10,200	-		10,200	
Brokered Bids		65,296	-		65,296	
Contract Labor and Support		525,154	135,625		660,779	
Cost of Solar Panels		35,018	-		35,018	
Marketing		20,510	265		20,775	
Professional Fees		236,455	69,515		305,970	
Travel and Meetings		6,751	639		7,390	
Storage Fees		1,621	-		1,621	
Administrative Filing		50	3,578		3,628	
Bank Fees		4,128	284		4,412	
Other		96	314		410	
	\$	948,176	\$ 210,220	\$	1,158,396	
<u>2020</u>						
Renewable Energy	\$	80,477	\$ _	\$	80,477	
Brokered Bids		56,124	_		56,124	
Carbon Offsets		29,101	_		29,101	
Contract Labor and Support		536,817	64,392		601,209	
Cost of Solar Panels		24,360	-		24,360	
Marketing		6,300	921		7,221	
Professional Fees		165,745	80,912		246,657	
Travel and Meetings		143	245		388	
Storage Fees		3,395	-		3,395	
Administrative Filing		-	229		229	
Bank Fees		2,308	-		2,308	
Other		93	1,677		1,770	
	\$	904,863	\$ 148,376	\$	1,053,239	

NC GREENPOWER CORPORATION STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31

	2021	2020
Cash Flows Provided by (Used in) Operating Activities Changes in Net Assets Adjustments to Reconcile Changes in Net Assets to Net Cash Provided by (Used in)	\$ (252,433) \$	(295,753)
Operating Activities		
Change In		
Contributions Receivable	6,750	7,266
Accounts Receivable	(3,005)	594
Interest Receivable	(34)	4,778
Inventory	35,018	24,360
Prepaid Expenses	76,338	(98,899)
Accounts Payable	49,559	4,719
Funds Held for Others	(95,035)	164,997
	(182,842)	(187,938)
Cash Flows Used in Investing Activities		
Investments	 (189,023)	(462,713)
Net Decrease in Cash and Cash Equivalents	(371,865)	(650,651)
Cash and Cash Equivalents, Beginning	 1,544,787	2,195,438
Cash and Cash Equivalents, Ending	\$ 1,172,922 \$	1,544,787

NC GREENPOWER CORPORATION

NOTES TO FINANCIAL STATEMENTS

(1) Organization and Nature of Activities

NC GreenPower Corporation (the Organization) is an independent, nonprofit organization established on February 6, 2003 to improve the quality of the environment in North Carolina by encouraging the development of renewable energy resources through voluntary funding of green power purchases by electric utilities in North Carolina. A landmark initiative approved by the North Carolina Utilities Commission, the Organization is the first statewide green energy program in the nation supported by all the state's utilities.

In 2008, the Organization received approval from the North Carolina Utilities Commission to offer an additional way to improve the quality of the environment by offering consumers the opportunity to support carbon offsets created by projects mitigating greenhouse gases. In 2015, the Organization received approval for its Solar+ Schools program which uses some of its donations to provide grants for educational solar packages to North Carolina K-12 schools.

The goals of the Organization are to supplement the state's existing power supply with more green energy, which is electricity generated from renewable resources like the sun, wind, and organic matter; and to support the mitigation of harmful greenhouse gases. The program accepts financial contributions from North Carolina citizens and businesses to help offset the cost to produce energy and operate projects mitigating greenhouse gases.

(2) Summary of Significant Accounting Policies

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Basis of Accounting

The Organization prepares its financial statements on the accrual basis of accounting and accordingly reflects all significant receivables, payables, and other liabilities.

Cash and Cash Equivalents

Cash and cash equivalents include all monies in banks and highly liquid investments with maturity dates of three months or less. The carrying value of cash is at cost which approximates fair value because of the short maturity of those financial instruments.

Short-Term Investments

Short-term investments include certificates of deposit with original maturities greater than three months and remaining maturities less than one year.

(2) Summary of Significant Accounting Policies (Continued)

Investments

Investments include certificates of deposit with remaining maturities greater than one year and annuity investments. Certificates of deposit and annuity investments are recorded at cost.

Receivables

Contributions receivable consist of reimbursed expenditures of grant monies and amounts due from contributing utility companies. Accounts receivable consist of amounts due from customers related to services provided.

The Organization periodically evaluates the balances in the various aging categories, as well as the status of any significant past due accounts, to determine the need for an allowance. Changes in the allowance are charged to the period in which management determines the change to be necessary. At December 31, 2021 and 2020, management determined no allowance was necessary.

When management determines that a receivable is uncollectible, the balance is removed from the receivables balance and is charged against the expense. Subsequent recoveries of amounts previously written off are credited directly to earnings.

Inventory

Inventory consists of solar panels donated to the Organization and is valued using the estimated purchase price of the panels at the time of donation.

Funds Held for Others

The Organization acts as a custodian for funds provided by grantors and various schools participating in a Solar+ Schools program.

Basis of Presentation

U.S. GAAP requires the Organization to report its financial position and activities according to two classes of net assets:

Net Assets Without Donor Restrictions - Net assets that are not subject to donor-imposed stipulations are considered net assets without donor restrictions. Net assets without donor restrictions include amounts designated by the board of directors. Board-designated net assets consist of the estimated amount to purchase renewable energy blocks or mitigate greenhouse gases on behalf of donors. The board of directors designates 65% of each donor contribution to provide premium payments to the producers of renewable energy or greenhouse gas mitigators to fulfill donor obligations. An additional 10 percent of donor contributions is used to pay for program education activities and materials.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed restrictions. Donor-imposed restrictions are released when a restriction expires, that is when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

(2) Summary of Significant Accounting Policies (Continued)

Revenue Recognition

The Organization reports contributions as unrestricted support if contributed without donor restrictions.

The Organization receives contributions from customers and businesses for general operating purposes and to help offset the cost to produce green energy, mitigate greenhouse gases, and provide grants for Solar+ Schools awardees. Such contributions, given without restrictions, are recognized as unrestricted when received.

A portion of the Organization's revenue is derived from cost-reimbursable grants, which are conditioned upon the Organization incurring allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with the grant provisions. Amounts received prior to incurring qualifying expenditures are reported as funds held for others in the statement of financial position. The Organization had cost-reimbursable grants for which qualifying expenses have not yet been incurred at December 31, 2021 and 2020 of \$220,194 and \$315,229, respectively. Funds granted for general purposes are recognized when notification of funding is received.

Contributions related to renewable energy, brokered bids, and carbon offsets are recognized and billed when earned.

Marketing Costs

The Organization expenses marketing costs as incurred. Total marketing expenses for the years ended December 31, 2021 and 2020 were \$20,775 and \$7,221, respectively.

Income Taxes

The Organization is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is therefore exempt from federal and state income taxes. Income generated by activities that would be considered unrelated to the Organization's mission would be subject to tax which, if incurred, would be recognized as a current expense. No such tax has been recognized for the years ended December 31, 2021 and 2020.

The Organization evaluates all significant tax positions as required by U.S. GAAP. As of December 31, 2021, the Organization does not believe that it has taken any positions that would require the recording of any additional tax liability, nor does it believe that there are any unrealized tax benefits that would either increase or decrease within the next year.

The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. Management believes it is no longer subject to income tax examinations for years prior to 2018.

(2) Summary of Significant Accounting Policies (Continued)

Functional Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to one or more programs or supporting functions of the Organization. Those expenses include an indirect rate calculated and charged by North Carolina Advanced Energy (Advanced Energy) for services provided by its staff and use of its facilities. See Note 5.

New Accounting Pronouncement

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-02, *Leases (Topic 842)* for lease accounting under U.S. GAAP. The new standard is intended to eliminate off-balance-sheet recording of lease obligations in an effort to create financial statements that more accurately reflect leasing activities. In general, an entity will record on the balance sheet the right-of-use assets and the corresponding lease obligations. The new standard was to become effective for private companies for fiscal years beginning after December 15, 2020. On June 3, 2020, as a result of COVID-19, the FASB amended the effective dates for *Topic 842*, through the issuance of ASU 2020-05, to fiscal years beginning after December 15, 2021, and interim periods within fiscal years beginning after December 15, 2022. The Organization can exercise a practical expedient and not apply retrospectively. The adoption of ASU 2016-02 in 2022 is not expected to have a material impact on the financial statements.

(3) Liquidity and Availability

Financial assets available for general expenditure without donor or other restrictions limiting their use within one year of the statement of financial position date are comprised of the following:

Cash and Cash Equivalents	\$ 1,172,922
Short-Term Investments	685,000
Contributions Receivable Due in Less Than One Year	1,079
Accounts Receivable Due in Less Than One Year	 3,092
	\$ 1,862,093

(4) Accounts Receivable

Accounts receivable related to contracts with customers consist of the following as of December 31:

	2021	2020		2019
Accounts Receivables	\$ 3,092	\$ 8	7 \$	681

(5) Investments

Investments consist of the following as of December 31:

	 2021	2020
Certificates of Deposit Annuities	\$ 500,150 1,522,770	\$ 687,722 1,147,175
	 2,022,920	\$ 1,834,897

(6) Related Party

The Organization is administered by Advanced Energy, an independent nonprofit organization located in Raleigh, North Carolina. Advanced Energy's board of directors constitutes the members of the Organization. Certain resolutions of the board of directors of the Organization require two-thirds of the votes of the membership to adopt. Advanced Energy provides contributions to the Organization based on the Organization's need and at the determination of Advanced Energy's board of directors. Funds contributed by Advanced Energy are used to support administrative functions.

During 2021 and 2020, Advanced Energy charged the Organization for services provided by its staff and use of facilities totaling \$672,502 and \$601,209, respectively. As of December 31, 2021 and 2020, the Organization owed Advanced Energy \$73,112 and \$43,629, respectively.

(7) Concentrations of Credit Risk

The Organization maintains bank accounts at local banks. Accounts at the institutions are insured by the FDIC up to \$250,000. Cash at these institutions exceeded federally insured limits. The amount in excess of the FDIC limit totaled \$720,793 at December 31,2021.

The Organization maintains annuity accounts at local banks. Accounts at the institutions are insured by the North Carolina Insurance Guaranty Association (NCIGA) up to \$300,000. Cash at these institutions exceeded federally insured limits. The amount in excess of the NCIGA limit totaled \$24,132 at December 31, 2021.

(8) Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through April 26, 2022, the date the financial statements were available to be issued.

(9) Risks and Uncertainties

As of the issuance date of these financial statements, the Coronavirus pandemic (COVID-19) was continuing to have an adverse effect on financial markets. The effects of COVID-19 are widespread and unprecedented. However, the full impact of COVID-19 is uncertain as to the full magnitude that the pandemic will have on the Organization's financial condition, liquidity, and future results of operations are uncertain and difficult to predict considering the rapidly evolving landscape. The board of directors is actively monitoring the situation but, given the daily evolution of the COVID-19 outbreak, the Organization is not able to estimate the effects at this time.

(10) Reclassifications

Certain reclassifications have been made within the December 31, 2020 financial statements to conform to the December 31, 2021 presentation. These reclassifications have no effect on net assets of the Organization.

NC GREENPOWER CORPORATION MATTERS TO BE COMMUNICATED WITH THE BOARD OF DIRECTORS DECEMBER 31, 2021

Our Responsibility in Relation to the Financial Statement Audit

As communicated in our engagement letter dated March 21, 2022, our responsibility, as described by professional standards, is to form and express an opinion about whether the financial statements that have been prepared by management with your oversight are presented fairly, in all material respects, in accordance with accounting principles generally accepted in the United States of America. Our audit of the financial statements does not relieve you or management of its respective responsibilities.

Our responsibility, as prescribed by professional standards, is to plan and perform our audit to obtain reasonable, rather than absolute, assurance about whether the financial statements are free of material misstatement. An audit of financial statements includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control over financial reporting. Accordingly, as part of our audit, we considered the internal control of NC Greenpower Corporation (the Organization) solely for the purpose of determining our audit procedures and not to provide any assurance concerning such internal control.

We are also responsible for communicating significant matters related to the audit that are, in our professional judgment, relevant to your responsibilities in overseeing the financial reporting process. However, we are not required to design procedures for the purpose of identifying other matters to communicate to you.

Planned Scope and Timing of the Audit

We conducted our audit consistent with the planned scope and timing previously communicated to you.

Compliance with All Ethics Requirements Regarding Independence

The engagement team, others in our firm, as appropriate, and our firm have complied with all relevant ethical requirements regarding independence.

As described in our engagement letter, we perform certain non-attest services for the Organization. To eliminate the threat to independence, management has accepted responsibility for these services as documented in the management representation letter. Additionally, an individual from our quality control department, not involved in the audit, performs a secondary review of the financial statements.

Significant Risk Identified

Management override of controls

Management may override controls to intentionally misstate the nature and timing of revenue or other transactions by (1) recording fictitious business events or transactions or changing the timing of recognition of legitimate transactions, particularly those recorded close to the end of an accounting period; (2) establishing or reversing reserves to manipulate results, including intentionally biasing assumptions and judgments used to estimate account balances; and (3) altering records and terms related to significant or unusual transactions. Management override of controls is a presumed fraud risk in all audits performed under auditing standards generally accepted in the United States of America.

Qualitative Aspects of the Entity's Significant Accounting Practices

Significant Accounting Policies

Management has the responsibility to select and use appropriate accounting policies. A summary of the significant accounting policies adopted by the Organization are outlined in Note 2 to the financial statements. There have been no initial selection of accounting policies and no changes in significant accounting policies or their application during the year ended December 31, 2021.

No matters have come to our attention that would require us, under professional standards, to inform you about (1) the methods used to account for significant unusual transactions and (2) the effect of significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus.

Significant Accounting Estimates

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's current judgments. Those judgments are normally based on knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ markedly from management's current judgments.

The most sensitive estimates affecting the financial statements are:

• Reserve for uncollectible accounts

Management's estimate of reserve for uncollectible accounts is based on historic revenues, historic collection rates, and an analysis of the collectability of individual account balances. We evaluated the key factors and assumptions used to develop management's estimates in determining that they are reasonable in relation to the financial statements as a whole.

Financial Statement Disclosures

Certain financial statement disclosures involve significant judgment and are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the Organization's financial statements relate to:

- Accounts Receivables (Note 4)
- Investments (Note 5)

Significant Difficulties Encountered during the Audit

We encountered no significant difficulties in dealing with management related to the performance of the audit.

Uncorrected and Corrected Misstatements

For purposes of this communication, professional standards also require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Further, professional standards require us to also communicate the effect of uncorrected misstatements related to prior periods on the relevant classes of transactions, account balances or disclosures, and the financial statements as a whole. There were no significant uncorrected misstatements, material, or immaterial.

In addition, professional standards require us to communicate to you all material, corrected misstatements that were brought to the attention of management as a result of audit procedures. We did not identify any misstatements as a result of our procedures that were material, either individually or in the aggregate, to the financial statements as a whole.

Disagreements with Management

For purposes of this communication, professional standards define a disagreement with management as a matter, whether or not resolved to our satisfaction, concerning a financial accounting, reporting, or auditing matter, which could be significant to the Organization's financial statements or the auditor's report. No such disagreements arose during the course of our audit.

Representations Requested from Management

We have requested certain representations from management, which are included in the management representation letter dated April 26, 2022.

Management's Consultation with Other Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters. Management informed us that, and to our knowledge, there were no consultations with other accountants regarding auditing and accounting matters.

Other Significant Matters, Findings, or Issues

In the normal course of our professional association with the Organization, we generally discuss a variety of matters, including the application of accounting principles and auditing standards, business conditions affecting the entity, and business plans and strategies that may affect the risks of material misstatement. None of the matters discussed resulted in a condition to our retention as the Organization auditors.

This report is intended solely for the information and use of the board of directors and management of the Organization and is not intended to be and should not be used by anyone other than these specified parties.