

1 PLACE: Dobbs Building, Raleigh, North Carolina
2 DATE: Tuesday, August 13, 2019
3 TIME: 10:00 a.m. - 10:45 a.m.
4 DOCKET NO: G-5, Sub 608
5 BEFORE: Commissioner ToNola D. Brown-Bland, Presiding
6 Commissioner Lyons Gray
7 Commissioner Daniel G. Clodfelter
8

9 **IN THE MATTER OF:**

10 Public Service Company of North Carolina, Inc.

11 Application for Annual Review of gas Costs

12 Pursuant to N.C.G.S. § 62-133.4(c)

13 and Commission Rule R1-17(k) (6)
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1 A P P E A R A N C E S:

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NORTH CAROLINA UTILITIES COMMISSION

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T A B L E O F C O N T E N T S:

ROSE M. JACKSON and CANDACE A. PATON

Direct Examination by Ms. Grigg..... 8

Examination by Commissioner Brown-Bland..... 53

PREFILED TESTIMONY OF SONJA R. JOHNSON,
GEOFFREY M. GILBERT and JULIE G. PERRY..... 75

E X H I B I T S

IDENTIFIED / ADMITTED

Exhibit RMJ-1, RMJ-2 and RMJ-3,
Confidential RMJ-1 (attachment
to RMJ-2 is filed under seal)..... 12/72

Exhibit CAP-1 and CAP-2,
Paton Supplemental Exhibit 1, and
Paton Supplemental Exhibit 2..... 31/72

Appendices A, B and C..... 75/75

1 P R O C E E D I N G S

2 COMMISSIONER BROWN-BLAND: Good morning.
3 We'll come on the record now and come to order. I'm
4 Commissioner ToNola D. Brown-Bland with the North
5 Carolina Utilities Commission and I am the Presiding
6 Commissioner for this hearing. With me this morning
7 are Commissioners Lyons Gray and Daniel G. Clodfelter.

8 I now call for hearing Docket Number G-5,
9 Sub 608 In the Matter of Application of Public Service
10 Company of North Carolina, Inc., for Annual Review of
11 Gas Costs pursuant to G.S. § 62-133.4(c) and
12 Commission Rule R1- 17(k) (6).

13 G.S. § 62-133 authorizes gas cost adjustment
14 proceedings for natural gas distribution companies and
15 provides that the Commission shall conduct annual
16 review proceedings to compare each natural gas
17 utility's prudently incurred costs with costs
18 recovered from all of the utility's customers served
19 during the test period.

20 On May 31st, 2019, Public Service Company of
21 North Carolina, Inc., hereafter Public Service, filed
22 the direct testimony and exhibits of Rose M. Jackson
23 and Candace A. Paton.

24 On June 5th, 2019, the Commission issued an

1 Order Scheduling Hearing, Requiring Filing of
2 Testimony, Establishing Discovery Guidelines, and
3 Requiring Public Notice. The Order scheduled a
4 hearing for this date, Tuesday, August 13, 2019 at
5 10:00 a.m.

6 Carolina Utility Customers Association,
7 Inc., petitioned to intervene filed on July 22nd,
8 2019, was granted by Order of the Commission on
9 July 24th, 2019.

10 And the participation and intervention of
11 the Public Staff is recognized pursuant to NC General
12 Statute § 62-15 and Commission Rule R1-19(e).

13 On July 29th, 2019, the Public Staff filed
14 the joint testimony of Sonja R. Johnson, Julie G.
15 Perry and Geoffrey M. Gilbert.

16 On July 29th, 2019 and on August 6th, 2019,
17 respectively, the Public Service -- Public Service
18 filed the supplemental testimony and the additional
19 supplemental testimony of Candace A. Paton.

20 On July 31st, 2019, Public Service filed
21 Affidavits of Publication of Public Notice of today's
22 hearing.

23 On August 7th, 2019, the Commission issued
24 an Order providing notice of Commission questions.

1 Robert F. Page representing Carolina Utility Customers
2 Association, Intervenor.

3 COMMISSIONER BROWN-BLAND: Good morning.

4 MS. HOLT: Good morning. Gina Holt on
5 behalf of the Public Staff here on behalf of the Using
6 and Consuming Public.

7 COMMISSIONER BROWN-BLAND: Good morning,
8 Ms. Holt.

9 Are there any preliminary matters that needs
10 to come to the Commission's attention before we begin?

11 MS. GRIGG: No, ma'am.

12 MS. HOLT: (Shakes head no).

13 COMMISSIONER BROWN-BLAND: And are there any
14 public witnesses who wish to testify this morning,
15 Ms. Holt?

16 MS. HOLT: Not that I can identify.

17 COMMISSIONER BROWN-BLAND: All right. The
18 record will reflect that there are no public witnesses
19 who wish to give testimony this morning.

20 So, with that said, the case is with Public
21 Service.

22 MS. GRIGG: Thank you. If it pleases the
23 Commission, I'll call Ms. Rose Jackson and Ms. Candace
24 Paton as a panel.

1 COMMISSIONER BROWN-BLAND: All right.

2 Welcome back again, Ms. Jackson and Ms. Paton.

3 MS. JACKSON: Good morning.

4 COMMISSIONER BROWN-BLAND: Can you all reach
5 the Bible? What are we going to do without Ms. Paton?

6 ROSE M. JACKSON and CANDACE A. PATON;

7 having been duly sworn,

8 testified as follows:

9 COMMISSIONER BROWN-BLAND: You may be
10 seated.

11 MS. GRIGG: I'll start with Ms. Jackson.

12 DIRECT EXAMINATION BY MS. GRIGG:

13 Q Ms. Jackson, will you please state your full name
14 and business address for the record?

15 A (Ms. Jackson) My name is Rose Moore Jackson and
16 my business address is 1300 12th Street, Suite F,
17 Cayce, South Carolina.

18 Q By whom are you employed and in what capacity?

19 A I'm employed by Dominion Energy Southeast
20 Services, Incorporated, as the General Manager of
21 Supply and Asset Management.

22 Q Did you cause to be prefiled in this docket on
23 May 31, 2019, direct testimony in question and
24 answer form consisting of 14 pages and three

1 exhibits of which the attachment to Exhibit 2 was
2 confidential?

3 A Yes, ma'am.

4 Q Are there any corrections or additions you'd like
5 to make to your testimony at this time?

6 A No, ma'am.

7 Q If I ask you the questions in your direct
8 testimony today, would your answers be the same?

9 A Yes, ma'am.

10 Q Do you have a summary of your testimony?

11 A Yes, ma'am, I do.

12 Q Will you please read it at this time?

13 (WHEREUPON, the summary of ROSE M.
14 JACKSON is copied into the record
15 as read from the witness stand.)
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DOCKET NO. G-5, SUB 608

SUMMARY OF DIRECT TESTIMONY OF ROSE M. JACKSON

I discuss in my testimony the gas supply policies and procedures of PSNC (which does business as Dominion Energy North Carolina). The purpose of my testimony is to demonstrate that all PSNC gas costs were prudently incurred during the review period ended March 31, 2019, and therefore meet the requirement for recovery.

PSNC's system and its gas supply procurement policy are designed to serve firm customers reliably on a design day. In providing sales service, the Company must acquire supplies of natural gas and arrange for their delivery to PSNC's system. The most appropriate description of PSNC's procurement policy has been, and continues to be, a best-cost supply strategy. This strategy is based on three primary criteria: supply security, operational flexibility, and the cost of gas. PSNC is committed to acquiring cost-effective supplies of natural gas while maintaining the necessary security and flexibility to serve our customers.

PSNC acquires capacity to meet its customers' demand. PSNC's design-day demand forecast projects firm customer load and is used to determine total asset needs. This forecast is updated annually, and capacity alternatives are evaluated on an on-going basis. If needed, PSNC secures incremental transportation and/or storage capacity to meet the growth requirements of its firm sales customers consistent with its best-cost strategy. To acquire long-term expansion capacity precisely in balance with customer needs is impossible due to many external factors beyond the Company's control. In assessing the type of resources needed to meet its design-day demand, PSNC attempts to minimize the per unit delivered gas cost. This analysis incorporates

any transportation charges, storage costs, and supplier reservation fees required to deliver gas to PSNC's system, as well as the reliability and timing of new services.

PSNC also utilizes a hedging program to help mitigate natural gas price volatility at a reasonable cost. The hedging program meets this objective by using financial instruments such as call options or futures.

In conclusion, it is my opinion that all of PSNC's gas costs were prudently incurred under its gas supply acquisition policy and I respectfully request that these costs be approved.

1 BY MS. GRIGG:

2 Q Thank you.

3 MS. GRIGG: Commissioner Brown-Bland, I move
4 that Ms. Jackson's direct testimony be copied into the
5 record as if given orally from the stand and that her
6 exhibits be identified as premarked with the
7 attachment to Exhibit 2 containing confidential
8 information continue to be treated as such.

9 COMMISSIONER BROWN-BLAND: Without
10 objection, that motion will be granted. And the
11 testimony and exhibits will be received.

12 MS. GRIGG: Thank you.

13 (WHEREUPON, RMJ-1, RMJ-2 and RMJ-3
14 are marked for identification as
15 prefiled. Confidential RMJ-1
16 (attachment to RMJ-2) is filed
17 under seal.)

18 (WHEREUPON, the prefiled direct
19 testimony of ROSE M. JACKSON is
20 copied into the record as if given
21 orally from the stand.)

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1 Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, BY WHOM YOU
2 ARE EMPLOYED, AND IN WHAT CAPACITY.

3 A. My name is Rose M. Jackson and my business address is 1300 12th Street, Suite
4 F, Cayce, South Carolina. I am employed by Dominion Energy Southeast
5 Services, Inc. (“DES Services”), formerly SCANA Services, Inc. (“SCANA
6 Services”), as General Manager – Supply & Asset Management.

7 Q. WHAT ARE YOUR RESPONSIBILITIES?

8 A. I am responsible for managing the Gas Supply Group, which supports the gas
9 supply and capacity management functions for Public Service Company of
10 North Carolina, Incorporated, d/b/a Dominion Energy North Carolina (the
11 “Company”), and its affiliate Dominion Energy South Carolina, Inc., formerly
12 South Carolina Electric & Gas Company. Our group’s specific responsibilities
13 include planning and procurement of gas supply and pipeline capacity,
14 nominations and scheduling related to natural gas transportation and storage
15 services on interstate pipelines and the Company’s system, gas cost accounting,
16 state and federal regulatory issues concerning supply and capacity, asset and
17 risk management, and gas transportation administration.

18 Q. PLEASE SUMMARIZE YOUR EDUCATIONAL AND PROFESSIONAL
19 BACKGROUND.

20 A. I graduated from the University of South Carolina in 1988 with a Bachelor of
21 Science degree in Accounting. Following graduation, I worked as an
22 accountant for a national security services firm. In 1992, I began my
23 employment with SCANA Corporation as an accountant. Over the years, I have

1 held various positions of increasing responsibility related to gas procurement,
2 interstate pipeline and local distribution company scheduling, and preparation
3 of gas accounting information. In May 2002, I became Manager of Operations
4 and Gas Accounting with SCANA Services and was responsible for gas
5 scheduling on interstate pipelines and gas accounting for all SCANA Services
6 affiliates. In November 2003, I became Fuels Planning Manager and assisted
7 all SCANA Services affiliates with strategic planning and special projects
8 associated with natural gas. I held this position until promoted to my current
9 position in December 2005.

10 Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THIS COMMISSION?

11 A. Yes. I have presented testimony on behalf of the Company many times,
12 including its last six annual gas cost reviews.

13 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS
14 PROCEEDING?

15 A. North Carolina General Statute Section 62-133.4 allows the Company to track
16 and recover from its customers the cost of natural gas supply and transportation
17 and to adjust customer charges to reflect changes in those costs. Under
18 subsection (c) of the statute, the Commission must conduct an annual review of
19 the Company's gas costs, comparing the Company's prudently incurred costs
20 with the costs recovered from customers during a 12-month test period. To
21 facilitate this review, Commission Rule R1-17(k)(6) requires the Company to
22 submit to the Commission, on or before June 1 of each year, certain information
23 for the 12-month test period ended March 31.

1 The purpose of my testimony is to demonstrate that all the Company's
2 gas costs were prudently incurred during the 12-month review period ended
3 March 31, 2019, and therefore meet the requirement for recovery. My
4 testimony also provides the Commission with information pursuant to the Order
5 Requiring Reporting issued in Docket No. G-100, Sub 91, and describes the
6 Federal Energy Regulatory Commission ("FERC") proceedings in which the
7 Company participated, as required by the Commission's Order on Annual
8 Review of Gas Costs issued in Docket No. G-5, Sub 533. In addition to my
9 testimony, the Company is submitting the direct testimony and schedules of
10 Candace A. Paton for the purpose of providing the Commission with data
11 necessary to true-up the Company's gas costs during the review period.

12 Q. PLEASE BRIEFLY DESCRIBE THE COMPANY AND THE
13 COMPOSITION OF ITS MARKET.

14 A. The Company is a local distribution company primarily engaged in the
15 purchase, transportation, distribution, and sale of natural gas to approximately
16 580,000 customers in North Carolina. Approximately half of the Company's
17 throughput during the review period consisted of deliveries to industrial or large
18 commercial customers, many of whom either purchased or transported gas
19 under interruptible rate schedules. The remainder of the Company's throughput
20 consisted of firm sales service to residential and small and medium-sized
21 commercial customers.

1 Q. PLEASE DESCRIBE THE COMPANY'S GAS SUPPLY PROCUREMENT
2 POLICY.

3 A. The Company's system and its gas supply procurement policy are designed to
4 serve firm customers reliably on a peak day. In providing sales services, the
5 Company must acquire supplies of natural gas and arrange for their delivery to
6 the Company's system. The most appropriate description of the Company's
7 gas supply procurement policy is a best-cost supply strategy, which is based on
8 three primary criteria: supply security, operational flexibility, and cost of gas.

9 The first and foremost criterion is security of gas supply, which refers
10 to the assurance that gas will be available when needed for firm sales customers.
11 Supply security is obtained through a diverse portfolio of suppliers, receipt
12 points, purchase quantity commitments, and terms. Potential suppliers are
13 evaluated on a variety of factors, including past performance, creditworthiness,
14 available terms, gas deliverability options, and supply location.

15 The second criterion is maintaining the necessary operational flexibility
16 that will enable the Company to react to the effects of unpredictable weather on
17 firm sales customer usage. The Company's gas supply portfolio must be
18 capable of handling the monthly, daily, and hourly changes in these customers'
19 demand needs. Operational flexibility largely results from gas supply
20 agreements having different purchase commitments and swing capabilities (for
21 example, the ability to adjust purchased gas within the contract volume on either
22 a monthly or daily basis) and from injections into and withdrawals out of
23 storage.

1 The third criterion is the cost of gas. In evaluating costs, it is important
2 to consider not only the actual commodity cost, but also any transportation-
3 related charges such as reservation, usage, and fuel charges. The Company
4 routinely requests gas supply bids from suppliers to help ensure cost-effective
5 proposals. In requests for proposal, suppliers are asked to submit alternative
6 pricing options they believe may be of interest or value to the Company and its
7 customers. Typically, the greater the flexibility that the Company has with a
8 supply contract, the higher the premium assessed. In securing natural gas
9 supply for its customers, the Company remains committed to acquiring the most
10 cost-effective supplies of gas available while maintaining the necessary supply
11 security and operational flexibility.

12 Q. WHAT TYPES OF SUPPLY CONTRACTS DOES THE COMPANY HAVE
13 IN ITS PORTFOLIO?

14 A. The Company has developed a gas supply portfolio made up of long-term
15 agreements and supplemental short-term agreements with a variety of suppliers,
16 including both producers and independent marketers. The portfolio includes:

- 17 • Baseload contracts, which provide fixed volumes of gas each
18 day of the contract term.
- 19 • Physical option contracts, which provide flexibility to modify
20 the volumes delivered on a monthly or daily basis in order to
21 address changing demands and weather patterns.
- 22 • No-notice contracts, which provide flexibility to increase or
23 decrease delivered volumes on a daily basis to respond to

1 changing operational demands and weather.

- 2 • Spot (daily) market contracts, which are primarily used for price
3 mitigation, system balancing, and peak shaving.

4 The Company's gas supply portfolio had approximately 222,000
5 dekatherms per day under term contracts with seven different suppliers as of
6 November 1, 2018, the beginning of the winter heating season for the period
7 under review. All of these contracts included provisions to ensure the prices
8 paid were market based. The remaining contracts were for purchases in the spot
9 market. Spot purchase contracts do not include reservation fees but reflect only
10 commodity cost, generally by reference to standard indices or negotiated prices.

11 Q. HOW DOES THE COMPANY CALCULATE ITS FIRM CUSTOMERS'
12 DEMAND REQUIREMENTS?

13 A. Projected design-day demand of the Company's firm customers is calculated
14 using a statistical modeling program prepared by DES Services Resource
15 Planning personnel. The model assumes a 50 heating degree-day on a 60 degree
16 Fahrenheit base and uses historical weather to estimate peak-day demand.

17 Q. WHAT DESIGN-DAY REQUIREMENTS DID THE COMPANY USE
18 DURING THE REVIEW PERIOD AND HOW DID THE COMPANY PLAN
19 TO MEET THOSE REQUIREMENTS?

20 A. Jackson Exhibit 1 is a table showing the forecasted firm peak-day demand
21 requirements for the review period and for the next five winter seasons. It also
22 lists the assets available to meet those firm peak-day requirements. These assets
23 include year-round, seasonal, and peaking capabilities and consist of firm

1 transportation and storage capacity on interstate pipelines as well as the peaking
2 capability of the Company's on-system liquefied natural gas facility at the Cary
3 Energy Center.

4 As shown on Jackson Exhibit 1, the Company will need additional
5 interstate capacity to serve expected peak-day requirements beginning in the
6 upcoming winter of 2019-20. Later in my testimony I will discuss what steps
7 the Company has taken to acquire the necessary capacity.

8 Q. WHAT PROCESS DOES THE COMPANY UNDERTAKE TO ACQUIRE
9 CAPACITY TO MEET ITS CUSTOMER DEMAND?

10 A. The Company's design-day demand forecast projects firm customer load
11 growth and is used to determine total asset needs. This forecast is updated
12 annually and capacity alternatives are evaluated on an on-going basis. If
13 needed, the Company secures incremental storage or transportation capacity to
14 meet the growth requirements of its firm sales customers consistent with its
15 best-cost strategy. To acquire long-term expansion capacity precisely in
16 balance with customer needs is impossible due to many external factors beyond
17 the Company's control. In assessing the type of resources needed to meet its
18 design-day demand, the Company attempts to minimize the per unit delivered
19 gas cost. This analysis incorporates any transportation charges, storage costs,
20 and supplier reservation fees required to deliver gas to the city gate, as well as
21 the reliability and timing of new services.

22 Q. PLEASE DESCRIBE THE COMPANY'S INTERSTATE CAPACITY.

23 A. The Company subscribes to interstate capacity so that gas can be delivered from

1 supply areas or gas storage facilities to the Company's local distribution system.
2 The interstate transportation and storage providers with whom the Company
3 has transportation or storage service contracts include Transcontinental Gas
4 Pipeline Company, LLC ("Transco"); Columbia Gas Transmission, LLC
5 ("Columbia Gas"); Dominion Energy Cove Point LNG, LP ("Cove Point");
6 Dominion Energy Transmission, Inc. ("DETI"); East Tennessee Natural Gas,
7 LLC ("East Tennessee"); Pine Needle LNG Company, LLC ("Pine Needle");
8 Saltville Gas Storage Company, L.L.C. ("Saltville"); and Texas Gas
9 Transmission, LLC ("Texas Gas"). The vast majority of the Company's firm
10 transportation and storage capacity is obtained from Transco, the only interstate
11 pipeline to which the Company's system currently is directly connected. The
12 Company has previously used segmentation of the Transco firm transportation
13 capacity to schedule backhaul deliveries of gas, on a secondary firm basis, from
14 Columbia Gas, Cove Point, DETI, East Tennessee/Saltville, Pine Needle, and
15 Texas Gas – natural gas storage facilities and connecting pipelines located
16 downstream of the Company's system. As I have testified in previous gas cost
17 reviews, the Company has increasingly been unable to use segmentation of its
18 Transco capacity due to changes in gas flows on the Transco system.

19 Q. HOW DID THE COMPANY ADDRESS THE LIMITATIONS OF
20 SEGMENTATION DURING THE REVIEW PERIOD?

21 A. The Company entered into an agreement to have firm delivery of 60,000
22 dekatherms per day of gas during the months of November 2018 through March
23 2019, notwithstanding any restrictions imposed by Transco on secondary

1 backhaul transportation. For this service the Company agreed to pay
2 reservation fees during those months. The Company has entered into a similar
3 arrangement for the upcoming winter period.

4 Q. WHAT ARE THE COMPANY'S PLANS FOR ACQUIRING ADDITIONAL
5 INTERSTATE PIPELINE CAPACITY?

6 A. In last year's gas cost review, I provided the Commission with details
7 concerning the Company's plans for acquiring capacity on the following
8 interstate pipeline projects:

- 9 • Transco's Southeastern Trail Expansion project, which will
10 provide additional firm transportation service with a receipt point
11 at the existing Pleasant Valley Transco-Cove Point
12 interconnection in Fairfax County, Virginia, and a delivery point
13 at the existing Transco Station 65 pooling point in St. Helena
14 Parish, Louisiana. This capacity will allow the Company to
15 schedule deliveries on a primary firm, forward-haul basis and will
16 replace the secondary backhaul transportation that the Company
17 previously relied on through segmentation.
- 18 • Atlantic Coast Pipeline ("ACP"), a 550-mile pipeline project that
19 will run from Harrison County, West Virginia, to Robeson
20 County, North Carolina. This capacity will allow the Company to
21 transport natural gas from supply areas located in the Marcellus
22 and Utica shale basins of West Virginia, Pennsylvania, and Ohio
23 and take deliveries off the pipeline at points on the eastern side of

1 the Company's system.

2 • Mountain Valley Pipeline ("MVP"), which will run from

3 northwestern West Virginia to a point in Pittsylvania County,

4 Virginia, and MVP's Southgate project, an approximately 70-mile

5 lateral to the Company's Dan River and Haw River interconnects

6 in Rockingham and Alamance Counties, North Carolina,

7 respectively. This capacity will provide the Company a third

8 interstate pipeline interconnection, access to natural gas produced

9 in the Marcellus and Utica shale regions, and a direct connection

10 to East Tennessee's pipeline that will replace less reliable

11 secondary backhaul deliveries on Transco.

12 Q. PLEASE PROVIDE AN UPDATE ON THE PROJECTED IN-SERVICE

13 DATES FOR THESE PROJECTS.

14 A. The Southeastern Trail Expansion is expected to be in service by late 2020, as

15 is MVP Southgate. ACP's expected in-service date currently is early 2021.

16 Q. WHAT STEPS HAS THE COMPANY TAKEN TO BRIDGE THE

17 CAPACITY SHORTFALL PENDING COMPLETION OF THESE

18 PROJECTS?

19 A. For the 2019-20 winter season, the Company will issue a request for proposals

20 of firm delivered supply to the city gate. MVP Southgate is expected to be

21 placed into service during the 2020-21 winter season. In the event the in-service

22 date for that project were to be delayed, the Company would need to seek an

23 arrangement similar to the one for the 2019-20 winter season to cover the

1 shortfall.

2 Q. HAVE YOU PROVIDED THE INFORMATION CONCERNING
3 CAPACITY ACQUISITION AS REQUIRED BY THE COMMISSION'S
4 ORDER IN DOCKET NO. G-100, SUB 91?

5 A. Yes. The Company's responses to the ten questions set forth in that order are
6 attached as Jackson Exhibit 2.

7 Q. WHAT ADDITIONAL ACTIONS HAS THE COMPANY TAKEN TO
8 ACCOMPLISH ITS BEST-COST POLICY?

9 A. The Company continues to take the following steps to keep its gas costs as low
10 as possible while accomplishing its stated policy goals of maintaining security
11 of supply and delivery flexibility:

- 12 • Optimize the flexibility available within its supply and capacity
13 contracts to realize their value.
- 14 • Monitor and intervene in matters before the FERC whose actions
15 could impact the rates that the Company pays and the services it
16 receives from interstate pipelines and storage facilities.
- 17 • Work with industrial customers to facilitate transportation of
18 customer-acquired natural gas.
- 19 • Communicate directly with customers, suppliers, and other
20 industry participants and actively monitor developments in the
21 industry.
- 22 • Conduct frequent internal discussions concerning gas supply
23 policy and major purchasing decisions.

1 • Utilize deferred gas cost accounting to calculate the Company's
2 benchmark cost of gas to provide a smoothing effect on gas price
3 volatility.

4 • Conduct a hedging program to mitigate price volatility.

5 Q. PLEASE DESCRIBE THE FERC PROCEEDINGS THAT THE COMPANY
6 PARTICIPATED IN DURING THE REVIEW PERIOD.

7 A. Jackson Exhibit 3 is a complete listing of the new FERC matters that the
8 Company intervened in during the review period. The Company may not have
9 stated a position in a particular proceeding but filed an intervention without
10 protest or comment. Such interventions typically are made in proceedings
11 where the Company has an interest and the issues or dollar impact appears to
12 be relatively minor but might escalate and become significant at a later date or
13 where the Company would like to receive more information from the
14 participants on an issue in order to monitor future developments. Unless
15 specifically indicated in the last column of Jackson Exhibit 3, the Company did
16 not express a position during its participation in a matter listed.

17 Q. WHAT IS THE PURPOSE OF THE COMPANY'S HEDGING PROGRAM?

18 A. The primary objective of the Company's hedging program has always been to
19 help mitigate the price volatility of natural gas for firm sales customers at a
20 reasonable cost. The hedging program meets this objective by having financial
21 instruments such as call options or futures in place to mitigate in a cost-effective
22 manner the impact of unexpected or adverse price fluctuations to customers.

23

1 Q. PLEASE DESCRIBE THE COMPANY'S HEDGING PROGRAM.

2 A. The Company's hedging program provides protection from higher prices
3 through the purchase of call options for up to 25% of estimated firm sales
4 volume. In order to help control costs, the call options are purchased at a price
5 no higher than 10% of the underlying commodity price. Hedges also are limited
6 to a 12-month future time period, which allows the Company to obtain
7 favorable option pricing terms and better react to changing market conditions.
8 The hedging program continues to utilize two proprietary models developed by
9 Kase and Company that assist in determining the appropriate timing and volume
10 of hedging transactions. The total amount available to hedge is divided equally
11 between the two models.

12 Q. HAS THE COMPANY MADE ANY CHANGES TO ITS HEDGING PLAN?

13 A. No changes were made to the Company's hedging program during the review
14 period. However, the Company continues to analyze and evaluate the program
15 and will implement changes as warranted.

16 Q. WHAT WAS THE NET ECONOMIC RESULT OF THE HEDGING
17 PROGRAM DURING THE REVIEW PERIOD?

18 A. During this period, New York Mercantile Exchange prices at the Henry Hub in
19 Louisiana ranged from a low of \$2.543 per dekatherm for the March 2019
20 contract set on February 15, 2019, to a high of \$4.929 per dekatherm for the
21 December 2018 contract set on November 14, 2018. Overall, the hedging
22 program decreased gas costs by \$832,249 during the review period.

1 Q. IN YOUR OPINION, WERE ALL OF THE REVIEW PERIOD GAS COSTS
2 PRUDENTLY INCURRED?

3 A. Yes. All of these gas costs were incurred under the Company's best-cost supply
4 strategy, which this Commission has consistently upheld. In my opinion, they
5 are the result of reasonable business judgments in light of the conditions under
6 which the gas purchasing decisions were made.

7 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

8 A. Yes.

1 COMMISSIONER GRAY: Will you pull that
2 microphone up?

3 MS. GRIGG: Yes, sir. I apologize.

4 COMMISSIONER GRAY: -- us aging people.

5 MS. GRIGG: I empathize.

6 Now I turn to Ms. Paton.

7 BY MS. GRIGG:

8 Q Ms. Paton, will you please state your name and
9 business address for the record?

10 A My name is Candace A. Paton. My business address
11 is 800 Gaston Road, Gastonia, North Carolina.

12 Q By whom are you employed and in what capacity?

13 A I am employed by Dominion Energy Southeast
14 Services as Rates and Regulatory Manager for
15 Public Service Company of North Carolina.

16 Q Did you cause to be prefiled in this docket on
17 May 31, 2019, direct testimony in question and
18 answer form consisting of six pages, an Appendix
19 A, and two exhibits?

20 A Yes, I did.

21 Q Did you cause to be prefiled in this docket on
22 July 29, 2019, supplemental testimony in question
23 and answer form consisting of three pages and one
24 exhibit?

1 A Yes, I did.

2 Q Did you also cause to be prefiled in this docket
3 on August 6, 2019, additional supplemental
4 testimony in question and answer form consisting
5 of 10 pages and two exhibits?

6 A Yes -- yes, I did. One exhibit. Excuse me, it
7 was one exhibit.

8 Q I'm sorry, one exhibit. I apologize.

9 A One exhibit, three schedules.

10 Q Thank you for keeping me honest. Are there any
11 corrections you'd like to make to your testimony
12 at this time?

13 A No, there are not.

14 Q If I asked you the questions in your direct and
15 supplemental testimonies today, would your
16 answers be the same?

17 A Yes, they would.

18 Q Do you have a summary of your testimony?

19 A Yes, I do.

20 Q Would you please read it now.

21 (WHEREUPON, the summary of CANDACE
22 A. PATON is copied into the record
23 as read from the witness stand.)

24

DOCKET NO. G-5, SUB 608
SUMMARY OF TESTIMONY OF
CANDACE A. PATON

The purpose of my direct testimony is to present the information and data required pursuant to Commission Rule R1-17 (k) (6). The information and data contained in Paton Exhibits 1 and 2 attached to my testimony are based on the review period ended March 31, 2019 as prescribed by the Rule. All gas cost accounting during the review period was done in accordance with Sections 4 and 5 of Rule R1-17 (k).

At the end of the review period, the balance in the Sales Customers Only Deferred Account was \$699,747 due to customers. The balance in the Hedging Deferred Account was \$832,249 due to customers. When these balances are combined, the total balance due to customers is \$1,531,996. As of the end of July 2019, the combined balance due to customers increased to \$3,877,404. PSNC is not proposing to implement a temporary increment applicable to the Sales Customers Only deferred account. The Company proposes to continue to take into consideration the balance in the Sales Customers Only deferred account when evaluating whether to file for a change in the benchmark.

At the end of the review period the balance in the All Customers deferred account was \$3,040,186 due to customers. As of the end of July 2019, there is a balance due from customers of \$13,379,996. Temporary increments applicable to the All Customers deferred account took effect May 1, 2019. PSNC proposes to leave the current temporary increments applicable to the All Customers deferred account in place and monitor the balance in the account to determine when or if changes are required.

Schedule 1 of Paton Supplemental Exhibit 1 sets forth the Company's 6.6% net-of-tax return as determined in the Company's last general rate case, Docket No. G-5, Sub 565, which was the stated interest rate to be applied to the Company's various deferred accounts.

Schedules 2, 3, and 4 show the impact of changes in federal and state income tax rates on the net-of-tax return.

My additional supplemental testimony provides the information requested by the Commission's July 30th Order. Schedule 1 of Paton Supplemental Exhibit 2 shows the deferred account balances adjusted to reflect the use of a 6.6% interest rate from January 1, 2018 through June 30, 2019. Schedule 2 shows the adjusted Sales Customers, All Customers and Hedging deferred account balances at March 31, 2019, the end of the review period. Schedule 3 sets forth the actual balances in the various deferred accounts for the 18-month period January 1, 2018 through June 30, 2019. If the deferred revenue account established pursuant to Docket No. M-100, Sub 148 is adjusted to reflect the use of a 6.6% interest rate, the amount due to customers would decrease by \$57,420. This would more than offset the \$48,484 credit owed to customers as a result of recalculating the interest on the other deferred accounts.

This concludes my summary.

1 BY MS. GRIGG:

2 Q Thank you.

3 MS. GRIGG: And just for clarification for
4 the record, Ms. Paton's additional supplemental
5 testimony has one exhibit premarked as Exhibit 2.
6 Thank you. I move that Ms. Paton's direct testimony,
7 supplemental testimony and additional supplemental
8 testimony and exhibits be copied into the record as if
9 given orally from the stand and that those exhibits be
10 premarked for identification as prefiled.

11 COMMISSIONER BROWN-BLAND: All right.
12 Without objection, that motion will be granted.

13 MS. GRIGG: Thank you.

14 (WHEREUPON, Exhibit CAP-1 and
15 CAP-2, Paton Supplemental Exhibit
16 1, and Paton Supplemental Exhibit
17 2 are marked for identification as
18 prefiled.)

19 (WHEREUPON, the prefiled direct
20 testimony and Appendix A,
21 supplemental testimony and
22 additional supplemental testimony
23 of CANDACE A. PATON is copied into
24 the record as if given orally from

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the stand.)

1 Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, BY WHOM YOU ARE
2 EMPLOYED AND IN WHAT CAPACITY.

3 A. My name is Candace A. Paton. I am employed by Dominion Energy Southeast
4 Services, Inc., formerly SCANA Services, Inc., as Rates & Regulatory Manager for
5 Public Service Company of North Carolina, Incorporated d/b/a Dominion Energy
6 North Carolina (“the Company”). My business address is 800 Gaston Road,
7 Gastonia, North Carolina 28056.

8 Q. PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND, WORK
9 EXPERIENCE AND OTHER QUALIFICATIONS.

10 A. My qualifications and work experience are set forth in Appendix A.

11 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

12 A. The purpose of my testimony is to provide the data necessary to true-up the
13 Company’s actual gas costs with the gas costs billed to our customers during the
14 12-month review period ended March 31, 2019. Commission Rule R1-17(k)(6)
15 sets forth the filing requirements for the annual review of gas costs. Subsection (c)
16 requires the Company to file certain data showing actual gas costs, volumes of gas
17 purchased, and such other information as may be directed by the Commission.

18 Q. HAVE YOU PREPARED AND FILED THE DATA REQUIRED BY
19 COMMISSION RULE R1-17(k)(6)(c)?

20 A. Yes. The required information is provided in Schedules 1 through 10 of Paton
21 Exhibit 1 attached to my testimony. The following schedules were prepared in the
22 prescribed format:

23 Schedule 1: Summary of Cost of Gas Expense

- 1 Schedule 2: Summary of Demand and Storage Charges
- 2 Schedule 3: Summary of Commodity Gas Cost
- 3 Schedule 4: Summary of Other Cost of Gas Charges (Credits)
- 4 Schedule 5: Summary of Demand and Storage Rate Changes
- 5 Schedule 6: Summary of Demand and Storage Capacity Level Changes
- 6 Schedule 7: Summary of Demand and Storage Costs Incurred Versus
- 7 Collected
- 8 Schedule 8: Summary of Deferred Account Activity - Sales Customers Only
- 9 Account
- 10 Schedule 9: Summary of Deferred Account Activity - All Customers
- 11 Account
- 12 Schedule 10: Summary of Gas Supply

13 In addition, Paton Exhibit 2 sets forth the review period Hedging Deferred Account

14 Activity.

15 Q. DID THE COMPANY FOLLOW THE GAS COST ACCOUNTING

16 PROCEDURES PRESCRIBED BY RULE R1-17(k) FOR THE TWELVE

17 MONTHS ENDED MARCH 31, 2019?

18 A. Yes. All accounting was done in accordance with Sections (4) and (5) of Rule R1-

19 17(k).

20 Q. HAS THE COMPANY FILED MONTHLY AN ACCOUNTING OF GAS COSTS

21 AND DEFERRED ACCOUNT ACTIVITY WITH THE COMMISSION AND

22 THE PUBLIC STAFF?

23 A. Yes, the required filings were made.

1 Q. WHAT ACTIVITY OCCURRED IN THE SALES CUSTOMERS ONLY
 2 DEFERRED ACCOUNT DURING THE TWELVE MONTHS ENDED MARCH
 3 31, 2019?

4 A. The activity in the Sales Customers Only deferred account is set forth below:

5	Under-Collection as of March 31, 2018	\$1,443,014
6	Commodity Cost Over-Collections	(\$4,443,586)
7	Hedging Deferred Account Balance as of March 31, 2018	\$2,376,550
8	Uncollectible Gas Cost	\$433,706
9	Miscellaneous Adjustments	(\$655,539)
10	Accrued Interest	<u>\$146,508</u>
11	Over-Collection as of March 31, 2019	<u>(\$699,747)</u>

12 Q. WHAT ACTIVITY OCCURRED IN THE ALL CUSTOMERS DEFERRED
 13 ACCOUNT DURING THE TWELVE MONTHS ENDED MARCH 31, 2019?

14 A. The activity in the All Customers deferred account is set forth below:

15	Over-Collection as of March 31, 2018	(\$13,770,526)
16	Demand Cost Under-Collections	\$22,309,241
17	Commodity Cost Under-Collections	\$249,999
18	All Customers Decrement	\$15,423,574
19	Miscellaneous Adjustments	\$637,872
20	Secondary Market Transaction Credits	(\$27,353,971)
21	Supplier Refunds	(\$438,560)
22	Accrued Interest	<u>(\$97,813)</u>
23	Over-Collection as of March 31, 2019	<u>(\$3,040,186)</u>

1 Q. DID THE COMPANY ACCOUNT FOR CAPACITY RELEASE AND OTHER
2 SECONDARY MARKET TRANSACTIONS DURING THE REVIEW PERIOD
3 IN ACCORDANCE WITH THE COMMISSION'S ORDER IN DOCKET NO. G-
4 100, Sub 67?

5 A. Yes, seventy-five percent of the net compensation received from secondary market
6 transactions was recorded in the All Customers deferred account.

7 Q. PLEASE DISCUSS PATON EXHIBIT 2.

8 A. Paton Exhibit 2 reflects the cash transactions associated with the Company's
9 hedging program during the 12-month review period ended March 31, 2019. As of
10 the end of the review period, there was a credit balance of \$832,249 due to sales
11 customers in the Hedging deferred account. When added to the \$699,747 credit
12 balance in the Sales Customers Only deferred account, the total is \$1,531,996 due
13 to sales customers.

14 Q. DOES THE COMPANY CURRENTLY HAVE ANY TEMPORARY RATE
15 INCREMENTS OR DECREMENTS RELATED TO ITS SALES CUSTOMERS
16 ONLY AND ALL CUSTOMERS DEFERRED ACCOUNTS?

17 A. Yes, temporary increments applicable to the All Customers deferred account took
18 effect May 1, 2019.

19 Q. DOES THE COMPANY PROPOSE NEW TEMPORARY RATE INCREMENTS
20 OR DECREMENTS?

21 A. The Company is not proposing new temporary rate increments or decrements at
22 this time. The Company proposes to leave the current temporary increments
23 applicable to the All Customers deferred account in place and monitor the balance

1 in the account to determine when or if changes are required. The Company
2 proposes to continue its practice of taking into consideration the balance in the Sales
3 Customers Only deferred account when evaluating whether to file for a change in
4 the benchmark cost of gas. The Company believes that making periodic, and
5 smaller, adjustments in the benchmark cost of gas is preferable to making one
6 adjustment annually based on the over- or under-collection in commodity cost of
7 gas that may exist as of the end of the review period.

8 Q. IN DOCKET NO. G-5, SUB 442, THE COMMISSION STATED THAT IN
9 FUTURE GAS COST PRUDENCE REVIEWS THE COMPANY SHOULD
10 DISCUSS ANY SIGNIFICANT ACCOUNTING CHANGES THAT
11 OCCURRED DURING THE REVIEW PERIOD. WERE THERE ANY SUCH
12 CHANGES DURING THE REVIEW PERIOD?

13 A. The Company did not make any significant accounting changes during the review
14 period. However, adjustments were recorded in both the Sales Customers and All
15 Customers Deferred Accounts in February 2019 to reclassify certain reservation
16 fees. As discussed in Ms. Jackson's testimony, the Company acquired firm delivery
17 of 60,000 dekatherms per day of gas during the months of November 2018 through
18 March 2019 to address the limitations of segmentation on Transco. The terms of
19 this service provided for payment of monthly reservation fees. The Company
20 initially accounted for these fees as commodity costs as it routinely does with
21 supply contract reservation fees. Subsequently the Company adjusted the deferred
22 accounts to effectively reclassify these fees as demand charges rather than

1 commodity charges. These fees are shown as demand charges on Schedules 1 and
2 2 of Paton Exhibit 1.

3 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

4 A. Yes.

APPENDIX A

**CANDACE A. PATON
QUALIFICATIONS & EXPERIENCE**

EDUCATION:

1979 Bachelor of Arts in Accounting
 North Carolina State University

PROFESSIONAL UTILITY REGULATORY EXPERIENCE:

August 2002 to Present	Rates & Regulatory Manager, Public Service Company of North Carolina, Inc. <i>Presented testimony before the NCUC in annual prudence reviews, general rate cases, and expansion fund filing</i>
July 2001 to August 2002	Independent Consultant
April 1999 to March 2001	Supervisor, Regulatory Accounting Carolina Power & Light Company
January 1991 to April 1999	Manager, Regulatory Accounting Duke Power Company <i>Presented testimony before the NCUC in various fuel clause proceedings and an Integrated Resource Planning proceeding</i>
August 1987 to December 1990	Project Manager & Manager, Revenue Requirements Potomac Electric Power Company
January 1987 to August 1987 and October 1979 to July 1985	Public Staff of the North Carolina Utilities Commission Public Utilities Accountant II <i>Presented testimony before the NCUC in various telephone, electric and water & sewer general rate case proceedings</i>
April 1986 to December 1986	Texas Office of Public Utility Counsel Chief Accountant <i>Presented testimony before the Texas Public Utility Commission in telephone & electric rate case proceedings</i>
July 1985 to March 1986	Telecommunications Specialist North Carolina Utilities Commission

1 Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, BY WHOM YOU
2 ARE EMPLOYED AND IN WHAT CAPACITY.

3 A. My name is Candace A. Paton. I am employed by Dominion Energy Southeast
4 Services, Inc., formerly SCANA Services, Inc., as Rates & Regulatory Manager
5 for Public Service Company of North Carolina, Incorporated, d/b/a Dominion
6 Energy North Carolina (“the Company”). My business address is 800 Gaston
7 Road, Gastonia, North Carolina 28056.

8 Q. HAVE YOU PREVIOUSLY FILED TESTIMONY IN THIS PROCEEDING?

9 A. Yes, I pre-filed direct testimony in this proceeding on May 31, 2019.

10 Q. WHAT IS THE PURPOSE OF YOUR SUPPLEMENTAL TESTIMONY?

11 A. The purpose of my supplemental testimony is to clarify the interest rate
12 applicable to the Company’s Sales Customers Only, All Customers and
13 Hedging Deferred Gas Cost Accounts as well as the Customer Usage Tracker
14 and Integrity Management Tracker deferred accounts.

15 Q. PLEASE ELABORATE.

16 A. In the Company’s last general rate case, Docket No. G-5, Sub 565, the
17 Commission found, in Finding of Fact No. 34 of its Order dated October 28,
18 2016, that the Company should “use an interest rate of 6.6% per annum as the
19 applicable interest rate on all amounts over-collected or under-collected from
20 customers reflected in PSNC’s Sales Customers Only, All Customers, and
21 Hedging Deferred Gas Cost Accounts.” As discussed in the Evidence and
22 Conclusions for Finding of Fact Nos. 33 – 35, previously the Company had

1 applied the 10% interest rate authorized in G.S. 62-130(e) to its Rider D
2 deferred gas cost accounts.

3 As further discussed in the Order, the interest rate applicable to the
4 Customer Usage Tracker (Rider C) and the Integrity Management Tracker
5 (Rider E) was also 6.6%. Riders C and E each explicitly stated that the 6.6%
6 interest rate would be reviewed annually. The Company indicated in testimony
7 that the Rider D interest rate would also be reviewed annually.

8 Q. HAS THE COMPANY REVIEWED THE DEFERRED ACCOUNT
9 INTEREST RATE ANNUALLY, AND IF SO, WHAT WERE THE
10 RESULTS OF SUCH REVIEWS?

11 A. Yes, the 6.6% annual interest rate determined in Docket No. G-5, Sub 565 has
12 been reviewed annually and adjusted as necessary. Paton Supplemental Exhibit
13 1 attached hereto sets forth the calculation of the 6.6% annual interest rate on
14 Schedule 1. This rate was applicable to deferred account interest starting in
15 November 2016 when rates established in Docket No. G-5, Sub 565 went in to
16 effect. Schedule 2 sets forth the calculation of the 2017 deferred account
17 interest rate when the state income tax rate decreased from 4% to 3%. As can
18 be seen, the change in the state income tax rate did not affect the interest rate.
19 Schedule 3 sets forth the calculation of the 2018 deferred account interest rate
20 when the federal income tax rate decreased from 35% to 21%. This change did
21 result in a change to the deferred account interest rate. Finally, Schedule 4 sets
22 forth the calculation of the 2019 deferred account interest rate when the state

1 income tax rate decreased from 3% to 2.5%. This change again resulted in a
2 change in the deferred account interest rate.

3 The company will continue to review the interest rate calculation at least
4 annually and make any necessary adjustments.

5 Q. DOES THIS CONCLUDE YOUR SUPPLEMENTAL TESTIMONY?

6 A. Yes.

1 Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, BY WHOM YOU
2 ARE EMPLOYED AND IN WHAT CAPACITY.

3 A. My name is Candace A. Paton. I am employed by Dominion Energy Southeast
4 Services, Inc., formerly SCANA Services, Inc., as Rates & Regulatory Manager
5 for Public Service Company of North Carolina, Incorporated, d/b/a Dominion
6 Energy North Carolina (“the Company”). My business address is 800 Gaston
7 Road, Gastonia, North Carolina 28056.

8 Q. HAVE YOU PREVIOUSLY FILED TESTIMONY IN THIS PROCEEDING?

9 A. Yes. I pre-filed direct testimony in this proceeding on May 31, 2019, and
10 supplemental testimony on July 29, 2019.

11 Q. WHAT IS THE PURPOSE OF YOUR ADDITIONAL SUPPLEMENTAL
12 TESTIMONY?

13 A. The purpose of my additional supplemental testimony is to provide information
14 in response to the Order Denying in Part and Granting in Part Tariff
15 Amendments, Requiring Reversal of Interest Charges, Requiring Annual
16 Review of Interest Rate, and Requiring Filing of Testimony (“Interest Rate
17 Order”) issued by the Commission in this docket and Docket No. G-5, Subs 595
18 and 607, on July 30, 2019. The Interest Rate Order: (1) denied the Company’s
19 request to amend Riders C and E of its tariff to apply a 6.96% interest rate
20 retroactive to January 1, 2019; (2) directed the Company to make appropriate
21 adjustments to its Sales Customers Only, All Customers, Hedging Deferred Gas
22 Cost Accounts, Rider C, and Rider E accounts to reflect an interest rate of 6.6%
23 from January 1, 2018, until the date of the Interest Rate Order; (3) directed the

1 Company going forward to apply an interest rate of 6.96% to these accounts as
2 well as the deferred accounts of federal provisionally collected revenues
3 established by the Commission in Docket No. M-100, Sub 148; and (4) directed
4 the Company to file in this docket testimony and supporting schedules that
5 enable the Public Staff and Commission to review the interest rate and
6 determine whether a change in the interest rate is warranted.

7 Q. HAS PSNC MADE ADJUSTMENTS TO THE VARIOUS DEFERRED
8 ACCOUNTS AS REQUIRED BY THE INTEREST RATE ORDER?

9 A. Yes. The Company recalculated interest income and expense applicable to the
10 various deferred accounts to determine the adjustments necessary to reflect an
11 interest rate of 6.6% for the months of January 2018 through June 2019. Since
12 the Interest Rate Order was issued prior to the determination of deferred account
13 interest and balances for July 2019, an interest rate of 6.96% was used to
14 determine interest and deferred account balances for that month. Paton
15 Supplemental Exhibit 2, Schedule 1, sets forth the revised balances and the
16 adjustment to interest income and expense. As shown on Schedule 1,
17 adjustments to the various deferred accounts decreases a total net under-
18 collection of \$17,209,508.16 to \$17,161,024.31, resulting in a net credit to
19 customers of \$48,483.85.

20 Q. WHAT IMPACT DO THE ADJUSTMENTS HAVE ON THE COST OF GAS
21 IN THIS DOCKET?

22 A. The per books and adjusted balances as of March 31, 2019, of the Sales
23 Customers Only, All Customers, and Hedging Deferred Gas Cost Accounts are

1 set forth on Paton Supplemental Exhibit 2, Schedule 2. The deferred account
2 and interest adjustments do not impact the cost of gas for the 12-month review
3 period ended March 31, 2019.

4 Q. A NET UNDER-COLLECTION OF \$17 MILLION SEEMS SUBSTANTIAL.
5 CAN YOU COMMENT?

6 A. Yes. Schedule 3 of Paton Supplemental Exhibit 2 sets forth the actual monthly
7 balances in the various deferred accounts for the 18-month period of January
8 2018 through June 2019 and the average balances for that period. As shown in
9 column [k] of Schedule 3, the Company currently has a total net under-
10 collection of \$17 million for the ten deferred accounts; however, the average
11 net under-collection for the period is \$9.6 million.

12 Q. IN DOCKET NO. G-5, SUB 578, THE COMMISSION STATED THAT THE
13 BALANCES IN THE SALES CUSTOMERS AND ALL CUSTOMERS
14 DEFERRED ACCOUNTS SHOULD NOT BE LOOKED AT AS ONE
15 BALANCE WHEN DETERMINING WHETHER OR NOT A RATE
16 ADJUSTMENT IS NECESSARY. WHY IS IT RELEVANT TO LOOK AT
17 ALL DEFERRED ACCOUNT BALANCES AS A WHOLE?

18 A. The Company is not suggesting or requesting that the deferred account balances
19 be treated as one account; Schedule 3 is provided for informational purposes
20 only. The Commission stated on page 5 of the Interest Rate Order that “in
21 principle, the idea is for PSNC to manage its deferred accounts such that neither
22 PSNC nor its ratepayers are disadvantaged by an extended debit or credit
23 balance. However, that principle works only when PSNC is consistent in

1 making adjustments to its various deferred accounts, and the applicable interest
2 rate, in order to keep credit and debit balances at a minimum, and to fairly
3 compensate ratepayers for the use of their money during a credit balance.”

4 Schedule 3 is intended to illustrate to the Commission that the Company does
5 attempt to adhere to this principle.

6 Q. PLEASE ELABORATE.

7 A. As discussed in the Interest Rate Order, Riders C and E of the Company’s tariff
8 have set dates for rate adjustments. Rider C, the Customer Usage Tracker
9 (“CUT”), provides for rate adjustments April 1st and October 1st. Rider E, the
10 Integrity Management Tracker (“IMT”), provides for rate adjustments on
11 March 1st and September 1st. Section V(c) of Rider E does allow the Company
12 to request additional adjustments throughout the year at the Company’s
13 discretion. The Company has not found it necessary to request any additional
14 rate adjustments under Rider E. As can be seen in column [i] of Schedule 3,
15 during the 18-month period the balance in the IMT deferred account has varied
16 from a net under-collection of \$1.2 million in October 2018 to a net over-
17 collection of \$1.2 million in March 2019.

18 The CUT deferred account balances are set forth in columns [d] through
19 [h] of Schedule 3. As can be seen, other than the deferred account applicable
20 to Rate 127, each of the CUT deferred accounts maintained an under-collection
21 during the 18-month period. These balances are due to the difference between
22 actual customer usage and the normalized level of usage determined in the
23 Company’s last general rate case, Docket No. G-5, Sub 565. Unlike Rider E,

1 Rider C does not provide for the Company to request rate adjustments other
2 than the rate adjustments each April and October as provided for in Sections V
3 and VII. As a result, the Company cannot manage the balances in the CUT
4 deferred accounts in the same way it can manage IMT deferred account
5 balances.

6 The balances in the Company's deferred gas cost accounts are set forth
7 in columns [a] through [c] of Schedule 3. Per the Commission's Order dated
8 February 23, 1993, in Docket No. G-100, Sub 57, the Company is required to
9 maintain a minimum balance of \$19,800 in a restricted account for the purpose
10 of paying certain NCUC legal and travel costs. As shown in column [c] of
11 Schedule 3, on average during the 18-month period the Company maintained a
12 balance slightly higher than that required.

13 Rider D, Purchased Gas Adjustment Procedures, allows the Company
14 to file for rate adjustments as needed. The balances in the Sales Customers
15 Only deferred account are set forth in column [a] of Schedule 3. Although the
16 Company is currently \$3.5 million over-collected in its Sales Customers Only
17 deferred account, the average for the 18-month period is a \$1 million under-
18 collection. As shown on Schedule 3, the under-collected balance increased in
19 November 2018 and again in December 2018. In anticipation of higher gas
20 costs the Company increased its benchmark cost of gas from \$3.00 per
21 dekatherm ("DT") in October 2018 to \$3.25 per DT in November 2018. The
22 Company again increased the benchmark cost of gas in January 2019 to \$4.25
23 per DT. This change resulted in a significant decrease in the under-collection

1 in January 2019 and the balance flipped to an over-collection by the end of
2 February 2019. After the increase in January 2019, the Company filed to
3 decrease the benchmark cost of gas to \$3.75 per DT in February 2019, then to
4 \$3.00 per DT in March 2019, and again to \$2.75 per DT in July 2019. The
5 Company does an analysis monthly to determine whether a change in the
6 benchmark cost of gas is warranted. The Company's goal is to maintain a 12-
7 month average balance as close to zero as reasonably possible.

8 The balances in the All Customers deferred account are set forth in
9 column [b] of Schedule 3. As discussed in previous annual reviews of gas costs,
10 in general the Company over-collects fixed gas cost during winter months and
11 under-collects during summer months. The balances over the 18-month period
12 show this to be the case. In anticipation of a significant over-collection in the
13 All Customers deferred account at the end of March 2018, the Company filed
14 to implement rate decrements effective January 1, 2018. These decrements
15 remained in place through March 2019. In response to the rate increase
16 implemented by Transco in March 2019 the Company filed to implement rate
17 increments effective May 1, 2019. As with the benchmark, the Company does
18 a monthly analysis to determine whether changes to fixed gas cost recovery
19 rates are warranted. It should be pointed out, however, that changes in fixed
20 gas rates do not immediately result in changes in deferred account balances as
21 changes in the benchmark cost of gas do. As shown on Revised Exhibit C filed
22 September 6, 2016, in the Company's last general rate case, Docket No. G-5,
23 Sub 565, the Company's fixed gas rates are designed such that 58.58% of its

1 fixed gas costs are recovered from residential customers during the winter
2 months. As a result, it takes longer to affect the balance in the All Customers
3 deferred account unless rate changes are implemented prior to or during the
4 winter season.

5 The final cost of gas deferred account is the Hedging deferred account.
6 The balances in this deferred account are set forth in column [j] of Schedule 3.
7 This account is reviewed in the Company's annual review of gas costs. If the
8 Company's hedging costs are deemed to be prudent the balance is transferred
9 to the Sales Customers Only deferred account. The Company considers the
10 combined balance in the Hedging and Sales Customers Only deferred accounts
11 when determining whether a change in the benchmark cost of gas is warranted.
12 As shown on Schedule 3, the current balance in the Hedging deferred account
13 is a debit balance (owed to the Company) of less than \$200,000 while the 18-
14 month average is a debit balance of approximately \$1 million.

15 Q. DO YOU HAVE ADDITIONAL COMMENTS ON THE INTEREST RATE
16 TO BE APPLIED TO THE VARIOUS DEFERRED ACCOUNTS?

17 A. Yes. As discussed in the Interest Rate Order, in the Company's last general rate
18 case, Docket No. G-5, Sub 565, an annual interest rate of 6.6% was approved
19 for the calculation of interest on the various deferred accounts. Riders C and E
20 of the Company's tariff explicitly provided for the rate to be reviewed annually
21 and, as I testified in that case, the Company also agreed to review the rate
22 applied to the deferred gas cost accounts annually.

1 Although it was not specifically stated in the rate case Stipulation or
2 Order, the 6.6% interest rate was based on the net-of-tax return approved in the
3 rate case. Because there was one known upcoming change in the state income
4 tax rate with the potential for additional changes, the parties agreed that this
5 net-of-tax return should be reviewed annually and adjusted if necessary. This
6 agreement was reflected in language added to Riders C and E. Schedule 1 of
7 Paton Supplemental Exhibit 1 filed in this docket on July 29, 2019, shows the
8 determination of the 6.6% rate used to calculate interest on the Company's
9 various deferred accounts. Schedules 2, 3, and 4 show the calculation of the
10 net of tax return based on the reductions in the state income tax rate from 4%
11 to 3% and then to 2.5% as well as the reduction in the federal income tax rate
12 from 35% to 21%.

13 In retrospect, the Company should have expressly addressed how the
14 tax rate changes affected the deferred accounts interest rate in its filings in
15 Docket No. M-100, Sub 138, and Docket No. G-5, Subs 595 and 598. These
16 filings showed the impact of the tax changes on cost of service and the
17 Company's rates. The Company mistakenly assumed that approval of these
18 cost of service and rate adjustments necessarily implied approval of the net-of-
19 tax return used as the deferred account interest rate.

1 Q. PLEASE ADDRESS THE REQUIREMENT IN THE INTEREST RATE
2 ORDER THAT AN INTEREST RATE OF 6.96% SHOULD BE APPLIED
3 PROSPECTIVELY TO THE FEDERAL PROVISIONALLY COLLECTED
4 REVENUES DEFERRED ACCOUNT (“DEFERRED REVENUE
5 ACCOUNT”).

6 A. The Company agrees that all deferred accounts should accrue interest at the
7 same rate. The Company notes, however, that the Interest Rate Order was silent
8 as to the interest rate that has been applied to the Deferred Revenue Account.
9 The Company deferred revenue in 2017 associated with the error in determining
10 the impact of the change in the state income tax from 4% to 3%. During 2017
11 the Company accrued interest on this deferral at a rate of 6.6%. As shown in
12 the Company’s February 8, 2018 filing in Dockets No. M-100, Sub 138 and G-
13 5, Sub 565, during 2017 the Company deferred revenue of \$479,271.52 and
14 accrued \$17,694.32 of interest on that deferral. Beginning in January 2018 the
15 Company accrued interest at a rate of 6.9% and during 2019 has accrued interest
16 at a rate of 6.96%.

17 Pursuant to Commission Order in Docket No. M-100, Sub 148, dated
18 January 3, 2018, the Company began deferring revenues in January 2018 to
19 reflect the cost of service impact of the reduction in the federal income tax rate
20 from 35% to 21%. During 2018 the Company accrued interest on this deferral
21 at a rate of 6.9% and during 2019 has accrued interest at a rate of 6.96%.

22 As shown in the Company’s July 30, 2019 filing in Docket No. G-5,
23 Sub 595, the combined balance in these two accounts as of June 30, 2019, was

1 a credit balance of \$16,447,853.35, including interest of \$1,187,444.73. If these
2 deferred accounts were adjusted to reflect the use of a 6.6% interest rate through
3 June 30, 2019, the credit balance due to customers would decrease by
4 \$57,419.76. This would more than offset the \$48,483.85 credit to customers as
5 a result of recalculating interest on the other deferred accounts.

6 Q. DOES THIS CONCLUDE YOUR ADDITIONAL SUPPLEMENTAL
7 TESTIMONY?

8 A. Yes.

1 MS. GRIGG: The witnesses are available for
2 cross examination and questions from the Commission.

3 MR. PAGE: We have no questions.

4 MS. HOLT: We have no questions.

5 COMMISSIONER BROWN-BLAND: Well, we have
6 just a few.

7 EXAMINATION BY COMMISSIONER BROWN-BLAND:

8 Q Just so I can clarify for the record, Ms.
9 Jackson, with regard to your Exhibit Number 1,
10 those numbers there are in units of dekatherms;
11 is that correct?

12 A Yes, ma'am, it is.

13 Q And similar to last time, we have some questions
14 about the backhaul status of capacity shown on
15 your Exhibit 1 and the amount of secondary market
16 capacity that the Company has secured or may have
17 secured. Does the Company consider that
18 information confidential?

19 A No, ma'am, it does not.

20 Q All right. So most of these questions you've
21 seen on the Commission's Order so I hope that was
22 helpful to you this morning?

23 A Yes, ma'am, it was. Thank you very much. We
24 appreciate the opportunity to prepare.

1 Q And so we'll start with that first one that's
2 with regards to backhaul deliveries of gas. On
3 your page 8 of your prefiled direct testimony,
4 you discuss the use of segmentation for that
5 backhaul -- for the backhaul deliveries of gas on
6 a secondary firm basis, and you state that you've
7 testified in the past that you're increasingly
8 unable to use that segmentation route. And you
9 mention six specific sources of downstream
10 capacity.

11 So on your Exhibit 1, DETI is
12 shown as providing contracted capacity and
13 seasonal capacity. Do both of those sources rely
14 on backhaul?

15 A Yes. Both of the DETI sources rely on backhaul
16 and Transco.

17 Q All right. And your exhibit also shows Design
18 Day Demand and Available Assets. If the Company
19 relies on secondary firm transportation to get
20 capacity to the city gate, should that capacity
21 be counted as available to meet design day needs?

22 A Yes, ma'am. With segmentation on Transco's
23 system it has become less and less reliable. But
24 where we've seen difficulty in utilizing that

1 backhaul capacity to deliver that gas is on
2 shoulder days, not the peak days. And we've had
3 numerous discussions with Transco and what we're
4 being told is because of the bidirectional flow
5 of gas now on Transco's system, on the peak days
6 when everybody needs the maximum amount of gas on
7 the system, it's easier for them to determine how
8 gas supply is being directed. You don't see a
9 lot of bidirectional flow.

10 For example, if we go through a --
11 just a normal winter day where it's colder
12 temperatures, they know that that Marcellus gas
13 is going northward to the northeast. The gulf
14 coast is coming into our area so you don't see
15 that gas from the Marcellus back flowing into our
16 areas. So they are able to utilize the segmented
17 capacity as we have in the past. However, on
18 shoulder days we're finding it difficult when we
19 want to dispatch some of our storage assets such
20 as DETI to move it back to our system. So that's
21 why over the last three winters we have gone out
22 and acquired a portion of our -- a portion of the
23 volume of backhauled assets we need that will
24 enable us to meet the minimum turnover

1 requirements of those storages.

2 Q All right. And you've seen that -- what Transco
3 has told you you've actually seen borne out?

4 A Yes, ma'am. And they have recently implemented a
5 new scheduling protocol and tariff provision
6 called "Priority of Service". It was just
7 implemented July 1st. So we're all learning how
8 this new process works. But we, in discussions
9 with Transco and in discussions in training,
10 we're hopeful that possibly this may enable more
11 backhaul, but at this point in time I can't tell
12 you what the results, the actual results will be.
13 We'll know more this winter.

14 Q Is there more about the new method that you can
15 share or --

16 A What they --

17 Q -- shed light on?

18 A What they are saying is, and I'm not in the
19 details of it, but what they are saying is that
20 we are having to pad supply to delivery points so
21 that it will give them a better indication of how
22 gas will flow on their system.

23 When gas is flowing in different
24 directions, the null point, that point where the

1 backhaul and the forward haul meet, it's moving
2 on a day-to-day basis. So they're saying it's
3 difficult for them to determine where supply is
4 coming into their system and where it's going.
5 So they are hopeful that with this priority of
6 service change, that that will help them
7 delineate where supply is going to.

8 Now, as I said, this has just been
9 the first month that we've completed with a new
10 tariff change. And we're in the summer months so
11 I personally do not think that we're going to get
12 a true indication of the changes until we go
13 through a warm winter season.

14 Q Does the Company expect that to result in an
15 increase of costs?

16 A The priority of service change has also resulted
17 in a change in how Transco calculates cash out.
18 And because we are located in Zone 5 on Transco's
19 system and there is not a liquid supply market in
20 Zone 5, there is the possibility that we could
21 incur, excuse me, more supply -- higher supply
22 costs because we're going to have to buy
23 delivered Zone 5 gas possibly to meet those cash
24 out requirements.

1 You also are required to utilize
2 your transportation to move gas from the pool to
3 your end balance location. In the past, we've
4 trued up the end balances at the supply point,
5 which did not require you to use your
6 transportation and it would allow us to buy gas
7 in Zone 4 which is much -- or Zone 3 which is
8 much more liquid. We filed protests at FERC
9 associated with these changes. We have -- there
10 was a technical conference held at FERC but in
11 the end FERC allowed Transco to implement these
12 changes.

13 Q All right. The second question that we had asked
14 you was a reference to your pages 8 and 9 of your
15 prefiled testimony regarding arrangements for
16 60,000 dekatherms per day of firm capacity from
17 November 2018 to March 2019. And you state there
18 that the reservation fees were paid during those
19 months and that the Company had similar
20 arrangements for the upcoming winter. How much
21 capacity for winter coverage do you have by the
22 arrangement for 2019 to 2020?

23 A We've entered into another agreement that allows
24 for us to have the same amount, the 60,000

1 dekatherms per day for this upcoming winter
2 season.

3 Q Now, this is an additional question. So looking
4 at your Exhibit 1, the winter of 2019 to 2020
5 shows a total capacity availability of 810,062
6 dekatherms. If an assumption is made that the
7 backhaul capacity can't be depended on on a very
8 cold design day then it would appear that there
9 would be a significant shortfall and if the new
10 pipeline projects are delayed further then
11 additional shortfalls. In a worst-case scenario
12 in which none of the backhaul capacity is
13 available and considering the temporary
14 arrangements that the Company has made or will
15 make for this upcoming winter, how much firm
16 capacity will the Company have locked in for this
17 upcoming winter?

18 A Well, as I stated in my previous response, the
19 design day or the coldest day, the peak days that
20 we see in the winter months is not the days where
21 we encounter interruptions in that backhaul or
22 segmented capacity. It's those shoulder days or
23 those warmer than expected or warmer than normal
24 days when we're trying to pull some of our

1 storage maybe due to cost, lower cost
2 availability in that storage, or just because we
3 set out to utilize some of that storage in order
4 to meet minimum turnover requirements. Some of
5 those storage facilities require us to meet
6 certain levels in storage throughout the winter
7 season. And at the end of the winter, if you
8 haven't met the minimum turnover, then they are
9 subject to confiscation which means we would lose
10 those molecules in storage. So that was our
11 biggest concern with the lack of backhaul on
12 Transco's system is that we're not able to pull
13 those storages when we need to for operational
14 reasons, for low cost, but certainly for the --
15 to meet those tariff requirements.

16 Q So how much would -- I realize then you would
17 take into account the situation that you
18 described earlier where you wouldn't -- where you
19 would expect backhaul to be available but,
20 regardless of that, how much -- can you say how
21 much would be locked in that you have locked in
22 for the upcoming winter?

23 A If you look -- let me look -- let's see, for the
24 upcoming winter season, the total that relies on

1 backhaul would be 280,926, so that would include
2 the DETIs on contracted capacity and seasonal,
3 Columbia, East Tennessee and Saltville, as well
4 as Cove Point and Pine Needle. We do have an IT
5 Agreement on Pine Needle that we could -- so you
6 could reduce that by 103,500. But the total on
7 backhaul would be the 280,926. But, once again,
8 it's the Columbia and DETI storages that we're
9 concerned about because they do have those
10 minimum turnover requirements.

11 If you look at the shortfall on
12 Exhibit 1 of the upcoming season of 11,717
13 dekatherms, we have gone out into the market and
14 issued an RFP and we have -- are in the process
15 of contracting for a 20,000 dekatherm per day
16 peaking option for 10 days. So that will give us
17 200,000 during this winter season and we can call
18 on up to 20,000 a day.

19 Q All right. Is that the same as or would you go
20 to the secondary market on a spot basis?

21 A Yes, ma'am, we could do that as well.

22 Q Okay. Ms. Jackson, is that information that you
23 referred to last time regarding the capacity on
24 Mountain Valley and -- well, really on Mountain

1 Valley Southgate, is that still confidential?

2 Does that information still confidential?

3 A No, ma'am, it's not.

4 Q All right. And what amount -- what is that?

5 A The total amount is 300,000 dekatherms on
6 Southgate and 250,000 on Mountain Valley
7 Pipeline, on the main line portion of that.

8 Q And then with regarding to interstate pipeline
9 new capacity projects that have been proposed
10 with producers and marketers, including the
11 shippers, could you discuss the advantages or
12 disadvantages of contractor for capacity from a
13 wholesale shipper as opposed to securing capacity
14 directly from the interstate pipeline and an
15 incremental project?

16 A Well, prior to responding to that question I
17 think it's really important that I clarify that
18 the Transco Leidy South Project terminates at
19 River Road in Southeastern Pennsylvania, which is
20 located in Zone 6; therefore, the shippers in
21 that project will have to utilize either firm or
22 secondary backhaul capacity to deliver into Zone
23 5 on Transco which is where PSNC is located.

24 And in response to the question, I

1 think it's a little bit easier for me to address
2 the question as far as advantages and
3 disadvantages to either with a producer or a
4 pipeline by talking about how -- the advantages
5 of contracting with an interstate pipeline if you
6 will.

7 The advantages are the right to
8 transport natural gas on a firm basis when
9 needed. We also receive the right of first
10 refusal when the contract terminates and that
11 enables the shipper to decide whether or not they
12 want to renew the contract; the ability to select
13 a firm receipt and firm delivery point; the
14 ability to elect either a maximum recourse rate
15 or a negotiated rate; also, it gives us the
16 ability to qualify for services offered to anchor
17 shippers in an expansion project; it gives us the
18 ability to release idle capacity.

19 The disadvantages of contracting
20 with an interstate pipeline are that the minimum
21 quantities required to participate in an
22 expansion project and, also, the minimum contract
23 term required to participate in new Greenfield
24 pipeline projects and, also, the risk associated

1 with the cost to build new pipeline projects.

2 The advantages to contracting for
3 capacity from a wholesale shipper or a marketer
4 would include the ability to bundle capacity on a
5 pipeline with multiple supply sources to make
6 deliveries to PSNC, or they could also offer us
7 some type of bundled Asset Management Agreement
8 where they could take other transportation
9 capacity from other pipelines that they could
10 utilize to meet our needs at our city gate. So
11 it is -- as I have discussed with y'all in the
12 past, our world is changing.

13 In the past, interstate pipeline
14 projects were driven by the demand of the end
15 user. So the LDCs, the local distribution
16 companies, could go back to the pipelines and we
17 do. We're in constant contact with the pipelines
18 that currently serve us and any future pipelines
19 that may be able to. And we give them updated
20 annual demand needs so that they know when we're
21 going to be in the marketplace looking for new
22 capacity. But in the past, we would go and ask
23 for 100,000 dekatherms and that was sufficient.
24 But now with the prolific shale supply coming

1 into our industry, these pipeline projects are
2 now supply-driven, not demand-driven. So they
3 are asking -- these pipelines are asking for much
4 larger minimum quantities to participate -
5 400,000, 500,000 dekatherms a day. I mean, we
6 were -- over the last five years we were -- we
7 put in a request for 50,000 dekatherms a day and
8 we were told that's not sufficient. The
9 amount -- the terms associated with the contracts
10 - 15, 20, 25, 30 years - because of the cost to
11 build this new infrastructure.

12 So when you look at our demand
13 forecasts and the needs, those are those outside
14 forces that I can't control. So they are
15 requiring LDCs to ask for larger quantities and
16 go longer terms, because we are now out there
17 competing for capacity with suppliers.

18 Q And so does that -- that brings in more reliance
19 on the shippers?

20 A Yes, ma'am. I think you may see us come back to
21 you in the future where we have been the contract
22 capacity holder on the interstate pipeline, you
23 may see us have more contracts where we are
24 either getting release capacity on a short-term

1 basis, maybe 5, 10 years from someone else who
2 has contracted for this capacity on a long-term
3 basis. It may also be a combination of supply
4 and capacity together, because that is one thing
5 that a producer can offer to us. They can take
6 their production and combine it with the
7 transportation to offer us a delivered product.
8 It's just something a little bit different than
9 what we're accustomed to seeing in the regulated
10 utility market.

11 Q All right. And then, Ms. Jackson, looking at the
12 design day demand forecast on your Exhibit 1 from
13 last year's review, the forecast between the two
14 reviews show higher forecasts over the next four
15 winters in this review, and it appears to us that
16 the difference itself is accelerating. What
17 factors do you see that will cause this growth in
18 demand?

19 A We are very fortunate in the southeast overall to
20 have growth in our region. And, in particular,
21 when you look at the Raleigh/Durham region that
22 is the largest growth area on PSNC's system. So
23 we -- we have continued to see that growth per --
24 the growth numbers go up so we continue to see

1 that. So, as we're preparing our annual updated
2 forecast they take into account the percentage of
3 growth over a specific period of time and, also,
4 the classification of customer so we continue to
5 see that go up.

6 Q Okay. And our Staff has given us another
7 question and wants to know, as Transco continues
8 to reverse flow offering additional firm capacity
9 as in the new Leidy South Project, how will that
10 impact the dependability of secondary firm market
11 segmentation?

12 A I'm very concerned about that. I think that as
13 they continue to build these projects and make
14 that segment of Zone 6 backhaul then that is
15 going to continue to diminish our ability to
16 backhaul on Transco's system. That's why, when
17 you look at our future capacity needs, you'll see
18 that we have signed a Precedent Agreement with
19 Transco for the Southeastern Trail Project.
20 That's why we are going to two other pipelines to
21 be able to diversify our portfolio and have
22 capacity not just on Transco that directly
23 connects with our system, but also on Mountain
24 Valley Pipeline Southgate and also on Atlantic

1 Coast Pipeline.

2 Q And these additional new pipelines that are
3 expected to come on in the future, hopefully, at
4 least from the Company's perspective, you still
5 see them as advantageous and as -- and helping to
6 ease these situations that we've been discussing
7 this morning --

8 A Yes, ma'am. I think competition is always a good
9 thing. And I also think that the diversity of
10 supply, any time that you can have additional
11 pipelines that serve our system, it provides
12 redundancy, it provides resiliency, if you will,
13 to our system. So from -- you know, for years
14 we've had to rely on one interstate pipeline
15 provider and that's always been a concern. But
16 now that we're going to have two, possibly three,
17 we're hopeful to have all three serving our
18 system, that will give us some diversity, not
19 just on the supply side to be able to buy from
20 different geographic regions, but also on the
21 supply reliability side. So in the event we have
22 some type of interruption on one pipeline, then
23 we'll have two others that we can deliver gas on.

24 Q The next question is for Ms. Paton and it's the

1 same question that you saw that we ordered --
2 sent out in the Order a few days ago. So that is
3 on your Exhibit 1, line 33, where it shows the
4 total demand of storage cost expenses and
5 reflects an annual total there of over
6 \$91 million. Is the impact of the first month of
7 Transco's rate increase in Docket Number
8 RP18-1126 included in that figure?

9 A (MS. PATON) No, it's not. The -- you can see on
10 that schedule that it's -- the reporting month of
11 March is for the gas flow month of February, so
12 the impact of the Transco rate case would be
13 showing up in the first month of this next review
14 period.

15 Q All right. Thank you. And this -- as you stated
16 when you went over your summary this morning that
17 if the deferred revenue account established in
18 Docket M-100, Sub 150 -- 148 is adjusted to
19 reflect the use of a 6.6 interest rate, that the
20 amount due to customers would decrease and would
21 be offset the amount owed to customers as a
22 result of recalculating interest on the other
23 deferred accounts. That sentence there is
24 that -- is the Company asking for that to occur?

1 A Well, I do think that we should probably be
2 consistent in using the same interest rate on all
3 of them and I -- but we have not made any
4 adjustment on our books. We adjusted our books
5 when we closed for July to make the other
6 adjustments that the order required. We did
7 calculate what the impact would be on the
8 deferred revenue and because -- just due to the
9 magnitude of the deferred revenue, adjusting that
10 interest would offset the interest adjustment on
11 the rest of the deferred accounts.

12 COMMISSIONER BROWN-BLAND: All right. Are
13 there any other questions?

14 (No response)

15 Are there questions on the Commission's
16 questions?

17 MS. GRIGG: No, ma'am.

18 MS. HOLT: No.

19 MR. PAGE: No.

20 COMMISSIONER BROWN-BLAND: No. All right.
21 Before we excuse Ms. Paton, I do believe this is at
22 least her last appearance here on behalf of the
23 Company. I know things happen in the future, they may
24 invite you back for your expertise, but it's expected

1 that you're going to depart from the Company on good
2 terms as I understand it.

3 A They tell me I've got to stay on good terms.

4 MS. GRIGG: We hope to coax her back.

5 COMMISSIONER BROWN-BLAND: In that regard
6 you see we made this change just for you and we had
7 our staff person up here with us this morning and
8 we're going to let him have the honor of asking you
9 your last question.

10 A You heard me make the comment about sweetheart
11 cross, didn't you, Bill?

12 MS. GRIGG: Objection. Objection.

13 (Laughter)

14 MR. GILMORE: Thank you, Chair Brown-Bland.

15 COMMISSIONER BROWN-BLAND: Overruled.

16 (Laughter)

17 MR. GILMORE: I'm not sure I should ask this
18 question after what I just heard but, because there is
19 consequences to this question, what is the air speed
20 velocity of an unladen European swallow?

21 (Laughter)

22 A Faster than I could move.

23 (Laughter)

24 MR. GILMORE: Thank you, Commissioner

1 Brown-Bland.

2 COMMISSIONER BROWN-BLAND: I believe that
3 was a better answer than a former Public Staff
4 employee.

5 (Laughter)

6 Jeff -- Jefferson Davis.

7 MR. PAGE: You're not going to ask about the
8 African swallow?

9 MR. GILMORE: European covers it.

10 COMMISSIONER BROWN-BLAND: All right. I
11 believe -- or just out of an abundance of caution, the
12 exhibits --

13 MS. GRIGG: Yes, ma'am.

14 COMMISSIONER BROWN-BLAND: -- for both
15 witnesses will be received into evidence at this time.

16 MS. GRIGG: Thank you very much and that
17 concludes our case.

18 (WHEREUPON,
19 Exhibit RMJ-1, RMJ-2 and RMJ-3,
20 Confidential RMJ-1 (attachment
21 To RMJ-2 is filed under seal),
22 Exhibit CAP-1 and CAP-2,
23 Paton Supplemental Exhibit 1, and
24 Paton Supplemental Exhibit 2 is

1 received into evidence.)

2 COMMISSIONER BROWN-BLAND: Then you all may
3 be excused.

4 MS. JACKSON: Thank you.

5 MS. PATON: Thank you.

6 COMMISSIONER BROWN-BLAND: Thank you.

7 MR. PAGE: Madam Chairman, I would like to
8 say before you close the record, I've had the chance
9 to work both with and against Ms. Paton going back to
10 days of the Public Staff in the long ago history, and
11 I don't dare tell you how far back, not that I'm
12 embarrassed, but I've been a big admirer of
13 Ms. Paton's skill and ability, professionalism, honor
14 and integrity, and her Company is going to miss her.

15 MS. JACKSON: Yes, we are.

16 COMMISSIONER BROWN-BLAND: Well, I'll just
17 say for the record, none of these comments will affect
18 the Commission's decision in this case.

19 (Laughter)

20 Thank you.

21 MR. PAGE: I'm not under oath.

22 (Laughter)

23 COMMISSIONER BROWN-BLAND: You may be
24 excused. Thank you very much.

1 MS. JACKSON: Thank you.

2 MS. PATON: Thank you.

3 (The witnesses are excused)

4 COMMISSIONER BROWN-BLAND: Mr. Page, I don't
5 believe that you had any witnesses for us.

6 MR. PAGE: Did not.

7 COMMISSIONER BROWN-BLAND: All right. It
8 looks like to me Ms. Paton is reluctant. She's not
9 ready to leave.

10 MS. PATON: I know, well, like I said I
11 don't move as fast as whatever the dern bird was.

12 (Laughter)

13 COMMISSIONER BROWN-BLAND: Ms. Holt.

14 MS. HOLT: Yes. In light of the fact that
15 the Commission has excused Public Staff witnesses, for
16 the record I would like to move the joint testimony of
17 Sonja R. Johnson, Geoffrey Gilbert and Julie G. Perry
18 into the record as if given orally from the stand.
19 And, also, the three appendices, we move that they be
20 identified as premarked and also moved into the
21 record.

22 COMMISSIONER BROWN-BLAND: All right. There
23 being no objection, the prefiled testimony of the
24 Public Staff witnesses Johnson, Perry and Gilbert will

1 be received into evidence as if given orally from the
2 witness stand. And their Appendices A, B and C will
3 be received and identified as they were when prefiled.

4 (WHEREUPON, Appendices A, B and C
5 are marked for identification as
6 prefiled and received into
7 evidence.)

8 (WHEREUPON, the prefiled joint
9 testimony of SONJA R. JOHNSON,
10 JULIE G. PERRY and GEOFFREY M.
11 GILBERT is copied into the record
12 as if given orally from the
13 stand.)
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PUBLIC SERVICE COMPANY OF NORTH CAROLINA, INC.

DOCKET NO. G-5, SUB 608

JOINT TESTIMONY OF

SONJA R JOHNSON, GEOFFREY M GILBERT, AND JULIE G PERRY

ON BEHALF OF

THE PUBLIC STAFF – NORTH CAROLINA UTILITIES COMMISSION

July 29, 2019

1 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS AND PRESENT**
2 **POSITION.**

3 A. My name is Sonja R. Johnson, and my business address is 430 North
4 Salisbury Street, Raleigh, North Carolina. I am an Accountant with the
5 Public Staff's Accounting Division. My qualifications and experience are
6 provided in Appendix A.

7 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**
8 **PROCEEDING?**

9 A. The purpose of my testimony is (1) to provide recommendations based on
10 my conclusions regarding whether the gas costs incurred by Public
11 Service Company of North Carolina, Inc. (PSNC or Company), during the
12 twelve-month review period ended March 31, 2019, were properly
13 accounted for, and (2) to present the results of my review of gas cost
14 information filed by PSNC, in accordance with N. C. Gen. Stat. § 62-
15 133.4(c) and Commission Rule R1-17(k)(6).

1 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND PRESENT**
2 **POSITION.**

3 A. My name is Geoffrey M. Gilbert and my business address is 430 North
4 Salisbury Street, Raleigh, North Carolina. I am a Public Utilities Engineer
5 in the Public Staff's Natural Gas Division. My qualifications and experience
6 are provided in Appendix B.

7 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**
8 **PROCEEDING?**

9 A. The purpose of my testimony is to present my conclusions regarding
10 whether the natural gas purchases made by PSNC during the review
11 period ended March 31, 2019, were prudently incurred. My testimony also
12 presents the results of my review of the gas cost information filed by
13 PSNC in accordance with N. C. Gen. Stat. § 62-133.4(c) and Commission
14 Rule R1-17(k)(6), and provides my recommendation regarding temporary
15 rate increments and/or decrements.

16 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND PRESENT**
17 **POSITION.**

18 A. My name is Julie G. Perry, and my business address is 430 North
19 Salisbury Street, Raleigh, North Carolina. I am the Accounting Manager of
20 the Natural Gas & Transportation Section in the Accounting Division of the
21 Public Staff. My qualifications and experience are provided in Appendix C.

1 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**
2 **PROCEEDING?**

3 A. The purpose of my testimony is to discuss my investigation and
4 conclusions regarding the prudence of PSNC's hedging activities during
5 the review period.

6 **Q. PLEASE EXPLAIN HOW THE PUBLIC STAFF CONDUCTED ITS**
7 **REVIEW.**

8 A. We reviewed the testimony and exhibits of the Company's witnesses, the
9 Company's monthly deferred account reports, monthly financial and
10 operating reports, gas supply, pipeline transportation and storage
11 contracts, and the Company's responses to Public Staff data requests.
12 Each month, the Public Staff reviews the deferred account reports filed by
13 the Company for accuracy and reasonableness and performs many audit
14 procedures on the calculations.

15 **Q. WHAT OTHER ITEMS DID THE NATURAL GAS DIVISION REVIEW?**

16 A. Even though the scope of Commission Rule R1-17(k) is limited to a
17 historical review period, the Public Staff's Natural Gas Division also
18 considers other information received in response to data requests in order
19 to anticipate the Company's requirements for future needs, including
20 design day estimates, forecasted gas supply needs, projected capacity
21 additions and supply changes, and customer load profile changes.

1 Q. MR. GILBERT, WHAT IS THE RESULT OF YOUR EVALUATION OF
2 PSNC'S GAS COSTS?

3 A. Based on my investigation and review of the data in this docket, I believe
4 that PSNC's gas costs were prudently incurred for the 12-month review
5 period ending March 31, 2019.

6 Q. MS. JOHNSON, HAS THE COMPANY PROPERLY ACCOUNTED FOR
7 ITS GAS COSTS DURING THE REVIEW PERIOD?

8 A. Yes. I believe that PSNC properly accounted for its gas costs during the
9 review period from April 1, 2018 through March 31, 2019.

ACCOUNTING FOR AND ANALYSIS OF GAS COSTS

10 Q. MS. JOHNSON, HOW DOES THE ACCOUNTING DIVISION GO ABOUT
11 CONDUCTING ITS REVIEW OF THE ACCOUNTING FOR GAS COSTS?

12 A. Each month the Public Staff's Accounting Division reviews the Deferred
13 Gas Cost Account reports filed by the Company for accuracy and
14 reasonableness, and performs many audit procedures on the calculations,
15 including the following:

16 (1) **Commodity Gas Cost True-Up** - The actual commodity gas costs
17 incurred are verified, the calculations and data supporting the commodity
18 gas costs collected from customers are checked, and the overall
19 calculation is reviewed for mathematical accuracy.

1 (2) **Fixed Gas Cost True-Up** - The actual fixed gas costs incurred are
2 compared with pipeline tariffs and gas contracts, the rates and volumes
3 supporting the calculation of collections from customers are verified, and
4 the overall calculation is reviewed for mathematical accuracy.

5 (3) **Negotiated Losses** - Negotiated prices for each customer are
6 reviewed to ensure that the Company does not sell gas to the customer
7 below the cost of gas to the Company or the price of the customer's
8 alternative fuel.

9 (4) **Temporary Increments and/or Decrements** - Calculations and
10 supporting data are verified regarding the collections and/or refunds from
11 customers that have occurred through the Deferred Account.

12 (5) **Interest Accrual** - Calculations of the interest accrued on the
13 account balance during the month are verified in accordance with
14 N. C. Gen. Stat. § 62-130 (e) and the Commission's Order in Docket No.
15 G-5, Sub 565.

16 (6) **Secondary Market Transactions** - The secondary market
17 transactions conducted by the utility are reviewed and verified to the
18 financial books and records, asset manager agreements, and the monthly
19 Deferred Gas Cost Accounts.

20 (7) **Uncollectibles** – In Docket No. G-5, Sub 473, the Commission
21 approved a mechanism to recover the gas cost portion of the difference

1 between the Company's cost of gas incurred and the amount collected
2 from customers, effective for service rendered on and after December 1,
3 2005. The Company records a journal entry each month in the Sales
4 Customers' Only Deferred Account for the gas cost portion of its
5 uncollectibles write-offs. We review the calculations supporting those
6 journal entries to ensure that the proper amounts are recorded.

7 (8) **Supplier Refunds** – In Docket No. G-100, Sub 57, the Commission
8 held that, unless it orders refunds to be handled differently, supplier
9 refunds should be flowed through to ratepayers in the All Customers'
10 Deferred Account, or may be applied to the NCUC Legal Fund Reserve
11 Account. We review documentation received by the Company from its
12 suppliers to ensure that the amount received by the Company is flowed
13 through to ratepayers.

14 **Q. HOW DO THE COMPANY'S FILED GAS COSTS FOR THE CURRENT**
15 **REVIEW PERIOD COMPARE WITH THOSE FOR THE PRIOR REVIEW**
16 **PERIOD?**

17 A. The Company filed total gas costs of \$229,186,278 per Paton Exhibit 1,
18 Schedule 1, for the current review period as compared with \$235,756,952
19 for the prior twelve-month period. The components of the filed gas costs
20 for the two periods are as follows:

	12 Months Ended		Increase	% Change
	March 31, 2019	March 31, 2018	(Decrease)	
Demand & Storage	\$91,410,716	\$91,043,580	\$367,136	0.40%
Commodity	172,769,818	145,801,389	26,968,429	18.50%
Other Costs	(34,994,258)	(1,088,015)	(33,906,243)	3116.34%
Total	\$229,186,277	\$235,756,954	(\$6,570,678)	(2.79%)

1 **Q. PLEASE EXPLAIN ANY SIGNIFICANT INCREASES OR DECREASES**
2 **IN DEMAND AND STORAGE CHARGES.**

3 A. The Demand and Storage Charges for the current review period and the
4 prior twelve-month review period are as follows:

	12 Months Ended		Increase	%Change
	March 31, 2019	March 31, 2018	(Decrease)	
Transco:				
FT Reservation	\$47,748,330	\$49,153,763	(\$1,405,433)	(2.86%)
FT Momentum	2,349,731	2,576,207	(226,476)	(8.79%)
Southern Expansion	1,971,370	1,974,279	(2,909)	(0.15%)
Southeast Expansion	5,633,731	5,642,131	(8,400)	(0.15%)
GSS	1,575,920	1,576,812	(892)	(0.06%)
WSS	549,942	549,942	-	0.00%
LGA	128,991	128,991	-	0.00%
ESS	1,893,065	1,893,065	-	0.00%
Total Transco Charges	\$61,851,080	\$63,495,190	(\$1,644,110)	(2.59%)
Other Charges:				
Pine Needle LNG	\$3,416,808	\$3,116,591	\$300,217	9.63%
Cardinal	5,924,953	6,504,118	(579,165)	(8.90%)
Dominion Transmission Service	5,089,350	5,087,079	2,271	0.04%
Texas Gas Transmission	515,622	500,313	15,309	3.06%
Texas Eastern	563,328	563,328	0	0.00%
Columbia FSS/SST	3,700,563	3,708,372	(7,809)	(0.21%)
East Tennessee (Patriot Expansion)	5,189,910	5,004,480	185,430	3.71%
Saltville Gas Storage	2,784,234	2,178,274	605,960	27.82%
Cove Point LNG	1,024,620	788,055	236,565	30.02%
Piedmont Redelivery Agreement	9,120	9,120	-	0.00%
Firm Backhaul Capacity on Transco	1,296,000			
City of Monroe	45,126	88,660	(43,534)	(49.10%)
Total Other Charges	\$29,559,634	\$27,548,390	\$715,244	2.60%
Total Demand and Storage Charges	\$91,410,716	\$91,043,580	\$367,136	0.40%

1 The primary reason for the decrease in **Transco FT Reservation** charges
2 during the review period is due to a decrease in rates pursuant to FERC
3 Docket No. RP18-541-000 that went into effect on April 1, 2018.

4 **Pine Needle LNG** charges increased as a result of an Electric Power and
5 Fuel Tracker adjustment, effective May 1, 2018, in FERC Docket No.
6 RP18-652-000.

7 The decrease in **Cardinal** is primarily due to a decrease in rates, effective
8 August 1, 2018, pursuant to Commission Order dated March 27, 2018, in
9 Docket No. G-39, Sub 41.

10 **Cove Point LNG** charges increased as a result of a tariff change, effective
11 March 1, 2018, in FERC Docket No. RP17-197-000.

12 The decrease in the **City of Monroe** charges relates to the completion of
13 the demand charge payments related to the Joint Venture Agreement
14 (Agreement) between PSNC and the City of Monroe¹, whereby PSNC
15 leased 17,250 dekatherms (dts) per day of intrastate capacity from the
16 City of Monroe. The Agreement stated that PSNC would pay monthly
17 demand payments beginning July 2010 through June 2016. The decrease
18 in charges during the current review period as compared to the prior
19 review period reflects that PSNC is no longer paying the demand charges

¹ The amended Agreement was a part of the Settlement Agreement approved by Commission Order dated May 18, 2010 in Docket No. G-5, Sub 510.

1 and currently only pays the O&M charges as provided for in the
2 Agreement.

3 **Saltville** charges increased as a result of a reversion from negotiated
4 rates to tariff rates in April 2018 as well as rate increases in August 2018,
5 pursuant to FERC Docket No. RP14-618.

6 **Q. PLEASE EXPLAIN THE CHANGE IN COMMODITY GAS COSTS.**

7 A. Commodity gas costs for the current review period and the prior twelve-
8 month period are as follows:

	12 Months Ended		Increase (Decrease)	% Change
	March 31, 2019	March 31, 2018		
Gas Supply Purchases	\$174,084,532	\$145,656,452	\$28,428,080	19.52%
Transportation Charges from Pipelines	1,151,892	1,244,611	(92,719)	(7.45%)
Storage Injections	(30,795,846)	(28,720,168)	(2,075,678)	(7.23%)
Storage Withdrawals	28,329,241	27,620,494	708,747	2.57%
Total Commodity Gas Costs Expended	\$172,769,818	\$145,801,389	\$26,968,430	18.50%
Gas Supply for Deliveries (dt)	52,537,574	49,083,753	3,453,821	7.04%
Commodity Cost per dt	\$3.2885	\$2.9705	\$0.32	10.71%

9 **Gas Supply Purchases** increased by \$28,428,080 primarily due to a
10 higher level of volumes purchased during the current review period as
11 compared with the prior twelve-month review period. As indicated in the
12 chart above, the total commodity cost per dt for the current review period
13 increased by \$0.32, or 10.71%, when compared to the prior review period.
14 This increase is generally consistent with the changes in market indices
15 and spot market prices experienced between the two periods.

1 The increase in **Storage Injections** was due to the higher cost of gas
 2 supply injected into storage. The average cost of gas injected into storage
 3 during the current review period was \$3.2401 per dt as compared with
 4 \$2.8393 per dt for the prior period.

5 The increase in **Storage Withdrawal** charges was primarily due to a
 6 higher average cost of supply withdrawn from storage. PSNC's average
 7 cost of gas withdrawn was \$2.9012 per dt in this review period as
 8 compared to \$2.7494 per dt in the prior review period.

9 **Q. PLEASE EXPLAIN THE CHANGE IN OTHER GAS COSTS.**

10 A. Other gas costs for the current review period and the prior twelve-month
 11 period are as follows:

	12 Months Ended		Increase (Decrease)
	March 31, 2019	March 31, 2018	
Deferred Account Activity	(\$33,521,161)	(\$37,011,566)	\$3,490,405
Estimate to Actual Gas Cost True-Up	121,056	6,417,374	(6,296,318)
CUT Deferral	(9,359,283)	(4,658,583)	(4,700,700)
CUT Increment/Decrement	7,627,390	39,419,119	(31,791,729)
High Efficiency Discount Rate	(355,106)	(325,566)	(29,540)
IMT Deferral	415,683	746,750	(331,067)
IMT Tax Adjustment	81,985	(5,674,552)	5,756,537
Gas Loss-Facilities Damages	(4,822)	(991)	(3,831)
Total Other Gas Costs	<u>(\$34,994,258)</u>	<u>(\$1,088,015)</u>	<u>(\$33,906,243)</u>

12 The **Deferred Account Activity** amounts reflect offsetting accounting
 13 journal entries for most of the information recorded in the Company's
 14 Deferred Gas Cost Account during the review periods.

1 The **Estimate to Actual Gas Cost True-Up** amount results from the
2 Company's monthly account closing process. Each month, the Company
3 estimates its current month's gas costs for financial reporting purposes
4 and trues-up the prior month's estimate to reflect the actual cost incurred.

5 The **CUT Deferral** entries relate to the order issued in Docket No. G-5,
6 Sub 495 (Sub 495 Order), in which the Commission approved the use of a
7 Customer Usage Tracker (CUT) by the Company beginning November 1,
8 2008. The Company charges or credits other cost of gas for the
9 accounting journal entry that offsets its CUT deferral.

10 The **CUT Increment/Decrement** entries relate to the Sub 495 Order in
11 which the Commission authorized the Company to collect from or refund
12 to customers balances in the CUT Deferred Account by imposing either an
13 increment or a decrement to rates, effective April and October of each
14 year. The decrease in the current review period is due to a lower under-
15 collection in the current review period as compared to the under-collection
16 from the previous review period that resulted from warmer than normal
17 weather. .

18 The **High Efficiency Discount Rate** and the **Conservation Program**
19 **Accrual** entries represent accruals and expenses associated with
20 \$750,000 of conservation-related expenses allowed in PSNC's prior rate
21 case in Docket No. G-5, Sub 495.

SECONDARY MARKET ACTIVITIES

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2 **Q. MS. JOHNSON, PLEASE SUMMARIZE THE COMPANY'S**
3 **SECONDARY MARKET ACTIVITIES DURING THE REVIEW PERIOD.**

4 A. The Company recorded \$36,471,965 of margins on secondary market
5 transactions, including capacity release transactions, asset management
6 arrangements, and other secondary market transactions during the review
7 period. Of this amount, \$27,353,974 (\$36,471,965 x 75%) was credited to
8 the All Customers' Deferred Account for the benefit of ratepayers.
9 Presented below is a chart that compares the margins recorded by PSNC
10 on the various types of secondary market transactions in which it was
11 engaged during the review period and the prior review period.

	Actual 12 Month Period Ended		Increase (Decrease)	Change
	March 31, 2019	March 31, 2018		
Capacity Release	\$3,433,824	\$2,525,124	\$908,700	35.99%
Asset Management	30,771,076	39,551,582	(8,780,506)	(22.20%)
Bundled Sales	1,433,881	2,749,946	(1,316,065)	(47.86%)
Straddles	635,400	776,575	(141,175)	(18.18%)
Spot Sales	197,784	89,041	108,743.00	122.13%
Total Secondary Market Margins	<u>\$36,471,965</u>	<u>\$45,692,268</u>	<u>(\$9,220,303)</u>	<u>(20.18%)</u>

12 **Capacity Release** is the short-term posting of unutilized firm capacity on
13 the electronic bulletin board that is released to third parties at a biddable
14 price. The overall net compensation from capacity release transactions
15 increased by 35.99% primarily due to increased volumes being released
16 during the current review period as compared to the prior period.

1 **Asset Management Agreements (AMAs)** are contractual relationships
2 where a party agrees to manage gas supply and delivery arrangements,
3 including transportation and storage capacity, for another party. Typically
4 a shipper holding firm transportation and/or storage capacity on a pipeline
5 or multiple pipelines temporarily releases all or a portion of that capacity
6 along with associated gas production and gas purchase agreements to an
7 asset manager. The asset manager uses that capacity to serve the gas
8 supply requirements of the releasing shipper, and, when the capacity is
9 not needed for that purpose, uses the capacity to make releases or
10 bundled sales to third parties. The 22.20% decrease in net compensation
11 from Asset Management Agreements results primarily from a decrease in
12 the value of the interstate pipeline and storage capacity that PSNC has
13 subject to AMAs.

14 **Bundled Sales** are sales of delivered gas supply to a third-party
15 consisting of gas supply and pipeline capacity at a specified receipt point.
16 During the current winter period, PSNC's bundled sales decreased by
17 47.86% due to a decrease in the level of volumes as compared to the prior
18 review period.

19 **Straddle** transactions are the physical exchange of gas allowing a third-
20 party to either put gas to the LDC or call on gas from an LDC for a fee.
21 The level of volumes associated with the straddle transactions decreased
22 slightly during the current review period, although the net compensation
23 received increased due to higher market prices.

1 7. The monthly report reconciling the Hedging Program Status
2 Report and the hedging deferred account report;

3 8. Minutes from meetings of Service Company risk management
4 personnel;

5 9. Minutes from meetings of Service Company risk
6 management personnel and its committees that pertain to hedging
7 activities;

8 10. Reports and correspondence from the Company's external
9 and internal auditors that pertain to hedging activities;

10 11. Hedging plan documents that set forth the Company's gas
11 price risk management policy, hedge strategy, and gas price risk
12 management operations;

13 12. Communications with Company personnel regarding key
14 hedging events and plan modifications under consideration by Service
15 Company risk management personnel; and

16 13. Testimony and exhibits of the Company's witnesses in the
17 annual review proceeding.

18 **Q. WHAT IS THE STANDARD SET FORTH BY THE COMMISSION FOR**
19 **EVALUATING THE PRUDENCE OF A COMPANY'S HEDGING**
20 **DECISIONS?**

21 A. In its February 26, 2002, Order on Hedging in Docket No. G-100, Sub 84
22 (Hedging Order), the Commission stated that the standard for reviewing
23 the prudence of hedging decisions is that the decision "must have been

1 made in a reasonable manner and at an appropriate time on the basis of
 2 what was reasonably known or should have been known at that time.”
 3 Hedging Order, 92 NCUC 4, 11-12 (2002).

4 **Q. PLEASE DESCRIBE THE ACTIVITY REPORTED IN THE COMPANY’S**
 5 **HEDGING DEFERRED ACCOUNT DURING THE REVIEW PERIOD.**

6 A. The Company experienced net credits of \$832,249 in its Hedging Deferred
 7 Account during the review period. This net credit amount at March 31,
 8 2019, is composed of the following items:

Economic (Gain)/Loss - Closed Positions	(\$2,783,925)
Premiums Paid	1,824,850
Brokerage Fees & Commissions	28,837
Interest on Hedging Deferred Account	97,988
Hedging Deferred Account Balance	<u>(\$832,249)</u>

9 The first item shown in the chart above, Economic (Gain)/Loss – Closed
 10 Positions, is the gain on hedging positions that the Company realized
 11 during the review period. Premiums Paid is the amount spent by the
 12 Company on futures and options positions during the current review
 13 period. As of March 31, 2019, this amount includes call options purchased
 14 by PSNC for the March 2020 contract period, a contract period, which is
 15 12 months beyond the end of the current review period and 11 months
 16 beyond the April 2019 prompt month.² Brokerage Fees and Commissions
 17 are the amounts paid to brokers to complete the transactions. The Interest

² Prompt month refers to the futures contract that is closest to expiration and is usually for delivery in the next calendar month (e.g., prompt month contracts traded in February are typically for delivery in March).

1 on Brokerage Account amount is the interest earned by the Company on
2 amounts deposited with its broker, and the Interest on Hedging Deferred
3 Account is the amount accrued by the Company on its Hedging Deferred
4 Account in accordance with N. C. Gen. Stat. § 62-130(e).

5 The Company proposed that the \$832,249 credit balance in the Hedging
6 Deferred Account as of the end of the review period be transferred to its
7 Sales Customers' Only Deferred Account. The hedging charges result in
8 an annual charge of (\$1.03) for the average residential customer, which
9 equates to approximately (\$0.09) per month. PSNC's weighted average
10 hedged cost of gas for the review period was \$3.81 per dt.

11 **Q. WHAT IS YOUR CONCLUSION REGARDING THE PRUDENCE OF THE**
12 **COMPANY'S HEDGING ACTIVITIES?**

13 A. Based on what was reasonably known or should have been known at the
14 time the Company made its hedging decisions affecting the review period,
15 as opposed to the outcome of those decisions, our analysis leads us to
16 the conclusion that the decisions were prudent. We recommend that the
17 \$832,249 credit balance in the Hedging Deferred Account as of the end of
18 the review period be transferred to the Company's Sales Customers' Only
19 Deferred Account.

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DESIGN DAY REQUIREMENTS

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Q. MR. GILBERT, DO YOU HAVE ANY COMMENTS REGARDING COMPANY WITNESS JACKSON'S EXHIBIT 1 AND DISCUSSION REGARDING DESIGN-DAY DEMAND AND AVAILABLE ASSETS PROJECTIONS?

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A. Yes. The Public Staff has done an independent analysis using similar calculations to determine peak day (design-day) demand levels and compares that to the assets the Company has available (or is planning to have available when needed in the future) to meet that demand. The Public Staff uses the review period data of customer usage and heating degree days (HDDs), which are calculated by taking the average of the minimum and maximum daily temperature and subtracting that quotient from 65 degrees. (For example, a low of 10 degrees and a high of 30 would yield 45 HDDs.) Base load (usage that does not fluctuate with weather) plus a usage per HDD factor is developed, and the projected peak day demand is calculated. The assumption in developing a peak design day demand is 55 HDDs, which is the accepted peak coldest day that would be anticipated to be experienced in PSNC's territory. The results of our analysis are similar to the levels presented by PSNC in Jackson Exhibit 1. PSNC's design-day demand models show a shortfall of capacity beginning in the 2019 – 2020 winter season. To bridge the capacity shortfall for the 2019-20 winter season, the Company will issue a request for proposal (RFP) for firm capacity to the city gate similar to what

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1 it did in the current annual review. In order to overcome this anticipated
 2 shortfall in future review periods, PSNC has contracted for necessary
 3 capacity on Transco's Southeastern Trail Expansion project, which is
 4 scheduled to be in service by late 2020; the Mountain Valley Pipeline, LLC
 5 (MVP), which is expected to have lateral facilities capable of delivering
 6 capacity to PSNC completed by late 2020; and the Atlantic Coast Pipeline
 7 (ACP), which is expected to come into service by early 2021. If any of
 8 these projects are not placed into service as of the anticipated time period,
 9 PSNC will issue an RFP for firm capacity for any anticipated shortfall.
 10 PSNC witness Jackson has addressed this in her testimony.

11 **DEFERRED ACCOUNT BALANCES**

12 **Q. MS. JOHNSON, BASED ON YOUR REVIEW OF GAS COSTS IN THIS**
 13 **PROCEEDING, WHAT ARE THE APPROPRIATE DEFERRED**
 14 **ACCOUNT BALANCES AS OF MARCH 31, 2019?**

15 **A.** The All Customers Deferred Account balance filed by the Company was a
 16 credit of \$3,040,186, owed to the customers. This balance consists of the
 17 following deferred account activity:

Beginning Balance as of April 1, 2018	(\$13,770,526)
Commodity Costs Under Collections	249,999
Demand Costs Under Collections	22,309,241
(Increment)/Decrement	15,423,574
Secondary Market Transaction Credits	(27,353,971)
Supplier Refunds	(438,560)
Miscellaneous Adjustments	637,872
Accrued Interest	(97,813)
Ending Balance as of March 31, 2019	<u>(\$3,040,186)</u>

1 Paton Exhibit 1, Schedule 8 reflects a credit balance in the Sales
 2 Customers' Only Deferred Account balance as of March 31, 2019, of
 3 (\$699,747), owed by the Company to the customers. After the Hedging
 4 Deferred Account credit balance of (\$832,249) has been transferred to the
 5 Sales Customers' Only Deferred Account, we recommend that the Sales
 6 Customers' Only Deferred Account as of March 31, 2019, is a credit
 7 balance, owed by the Company to the customers, of \$1,531,996,
 8 determined as follows:

Balance per Paton Exhibit, Schedule 8	(\$699,747)
Transfer of Hedging Balance	<u>(832,249)</u>
Balance per Public Staff	<u>(\$1,531,996)</u>

9 **Q. MS. JOHNSON, DID PSNC HAVE ANY CHANGES TO ITS DEFERRED**
 10 **ACCOUNT INTEREST RATE DURING THE REVIEW PERIOD?**

11 A. Yes. PSNC has reflected its interest rate for the current federal corporate
 12 income tax rate of 21% and the state corporate income tax rate of 2.5%.
 13 All other methods and procedures used by the Company for the accrual of
 14 interest on the Deferred Gas Cost Accounts remained unchanged.

15 **Q. MR. GILBERT, DO YOU HAVE ANY RECOMMENDATIONS**
 16 **REGARDING PSNC'S DEFERRED ACCOUNT BALANCES AND ANY**
 17 **PROPOSED TEMPORARY INCREMENTS OR DECREMENTS?**

18 A. Yes, I do. The All Customers Deferred Account reflects a credit balance of
 19 (\$3,040,186), owed by the Company to customers. PSNC has proposed
 20 not to place a decrement in rates to refund this credit balance. At the end

1 of April 2019, the balance had increased to (\$360,228). The Public Staff
2 notes that it is not unusual to have a change in deferred account balances
3 since fixed gas costs are typically over-collected during the winter period
4 when throughput is higher due to heating load, and under-collected during
5 the summer when throughput is lower. The Sales Customers' Only
6 Deferred Account reflects a credit balance of (\$699,747), owed from the
7 Company to customers. PSNC has proposed not to place a decrement in
8 rates for the refund of this credit balance. At the end of April the balance
9 had decreased to (\$1,199,243).

10 PSNC has proposed not to place a increment in rates for the recovery of
11 the credit balances, but to manage it by using the Purchased Gas
12 Adjustment (PGA) mechanism, pursuant to N. C. Gen. Stat. § 62-133.4.
13 During the review period, PSNC used the Purchased Gas Adjustment
14 (PGA) mechanism to address deferred account balances that may need to
15 be collected or refunded. Using the PGA allows for a quicker
16 implementation of temporaries that can address balances that are more
17 current. I believe that requiring PSNC to implement temporary rate
18 changes in the instant docket at this time would not be productive, and,
19 therefore, agree with the Company's proposal.

20 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

21 A. Yes.

1 COMMISSIONER BROWN-BLAND: Is there anything
2 else to come before the Commission?

3 MS. GRIGG: No, ma'am.

4 MS. HOLT: No.

5 COMMISSIONER BROWN-BLAND: Then the proposed
6 orders, is that fine to be 30 days from the
7 availability of the transcript?

8 MS. GRIGG: Yes, ma'am.

9 MS. HOLT: Yes.

10 COMMISSIONER BROWN-BLAND: So ordered.
11 There being nothing else to come before us, thank you
12 for participation and attention, and we'll be
13 adjourned.

14 (The proceedings were adjourned)

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C E R T I F I C A T E

I, KIM T. MITCHELL, DO HEREBY CERTIFY that
the Proceedings in the above-captioned matter were
taken before me, that I did report in stenographic
shorthand the Proceedings set forth herein, and the
foregoing pages are a true and correct transcription
to the best of my ability.

*Kim T. Mitchell*_____

Kim T. Mitchell
Court Reporter