PUBLIC

INFORMATION SHEET

PRESIDING: Commissioner McKissick, Jr. Presiding, Commissioners Duffley and Hughes

PLACE: Dobbs Building, Raleigh, NC DATE: Monday, November 20, 2023 TIME:

1:00 p.m. to 5:59 p.m.

DOCKET: W-933 Sub 12 and W-1328 Sub 0

Red Bird Utility Operating Company, LLC COMPANY:

and Etowah Sewer Company, Inc.

DESCRIPTION: In the Matter of Joint Application of Red Bird Utility Operating Company,

LLC, d/b/a Red Bird Water and Etowah Sewer Company, Inc. for Authority

to Transfer of Public Utility Franchise and for Approval of Rates

VOLUME 2

APPEARANCES

See attached

WITNESSES

See attached

EXHIBITS

TRANSCRIBED PAGES: 46 REPORTED BY: Kaylene Clayton PREFILED PAGES: 313 TRANSCRIBEDBY: Kaylene Clayton TOTAL PAGES: 359 DATE FILED: 12/22/2023

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1	PLACE:	Dobbs Building, Raleigh, North Carolina
2	DATE:	Monday, November 20, 2023
3	TIME:	1:00 p.m 5:59 p.m.
4	DOCKET:	W-933, Sub 12 & W-1328, Sub 0
5	BEFORE:	Commissioner Floyd B. McKissick, Jr.
6		Commissioner Kimberly W. Duffley
7		Commissioner Jeffrey A. Hughes
8		
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11		
12		IN THE MATTER OF:
13	Joint .	Application by Red Bird Utility Operating
14	Company,	LLC d/b/a Red Bird Water and Etowah Sewer
15	Company, I	Inc. for Transfer of Public Utility Franchise
16		and for Approval of Rates
17		
18		VOLUME 2
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20		
21		
22		
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1	APPEARANCES:
2	FOR Red Bird Utility Operating Company, LLC d/b/a Red
3	Bird Water and Etowah Sewer Company, Inc.:
4	Melinda L. McGrath, Esq.
5	Molly McIntosh Jagannathan, Esq.
6	Troutman Pepper Hamilton Sanders, LLP
7	301 South College Street, Suite 3400
8	Charlotte, North Carolina 28202
9	
10	FOR THE USING AND CONSUMING PUBLIC:
11	Davia Newell, Esq.
12	James Bernier, Esq.
13	Public Staff - North Carolina Utilities Commission
14	4326 Mail Service Center
15	Raleigh, North Carolina 27699-4326
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23	
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1	TABLE OF CONTENTS	
2	EXAMINATIONS	
3		PAGE
4	JOSIAH COX	
5	Direct Examination by Ms. McGrath	20
6	PREFILED DIRECT TESTIMONY OF JOSIAH COX	23
7	Cross Examination by Ms. Newell	55
8	Cross Examination by Mr. Bernier	105
9	Redirect Examination by Ms. McGrath	148
L 0	Examination by Commissioner McKissick	157
L1	Examination by Commissioner Duffley	164
L2	Examination by Commissioner Hughes	171
L3	Examination by Commissioner Duffley	178
L 4	Examination by Ms. McGrath	178
L 5	LYNN FEASEL and D. MICHAEL FRANKLIN	
L 6	Direct Examination by Ms. Newell	188
L 7	PREFILED DIRECT TESTIMONY OF LYNN FEASEL	191
L 8	PREFILED DIRECT TESTIMONY OF D. MICHAEL FRANKLIN.	201
L 9	PREFILED DIRECT TESTIMONY OF JOHN R. HINTON	229
20	Cross Examination by Ms. McGrath	237
21	Redirect Examination by Mr. Bernier	243
22	Redirect Examination by Ms. Newell	247
23	Examination by Commissioner McKissick	248
24		

1	E X A M I N A T I O N S Cont'd:	
2		PAGE
3	Examination by Commissioner Hughes	255
4	JOSIAH COX, BRENT THIES, and JAMES BECKEMEIER	
5	Direct Examination by Ms. McGrath	259
6	PREFILED REBUTTAL TESTIMONY OF JOSIAH COX	265
7	PREFILED REBUTTAL TESTIMONY OF BRENT THIES	294
8	PREFILED REBUTTAL TESTIMONY OF JAMES BECKEMEIER	306
9	Cross Examination by Ms. Newell	318
10	Cross Examination by Mr. Bernier	352
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		

1	EXHIBITS:
2	IDENTIFIED/ADMITTED
3	Cox Direct Exhibits 1-4
4	Public Staff Hinton Exhibit 1/184
5	Public Staff Cox Direct Cross 79/184 Exhibit 1
6	Public Staff Cox Direct Cross 81/184
7	Exhibit 2
8	Public Staff Cox Direct Cross 84/184 Exhibit 3
9	Public Staff Cox Direct Cross 89/184
10	Exhibit 4
11	Public Staff Cox Direct Cross 94/ Exhibit 5
12	Public Staff Cox Direct Cross 103/184
13	Exhibit 6
14	Public Staff Cox Direct Cross 106/184 Exhibit 7
15	Public Staff Cox Direct Cross 108/184
16	Exhibit 8
17	Public Staff Cox Direct Cross 112/184 Exhibit 9
18	Public Staff Cox Direct Cross 114/184
19	Exhibit 10
20	Public Staff Cox Direct Cross 116/184 Exhibit 11
21	Public Staff Cox Direct Cross 121/184
22	Exhibit 12
23	Public Staff Cox Direct Cross 127/184 Exhibit 13
24	DANIE IS

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1	Confidential Public Staff Cox Direct Cross Exhibit 14	129/184
2	Confidential Public Staff Cox Direct Cross Exhibit 15	134/184
4	Public Staff Cox Direct Cross Exhibit 16	140/184
5 6	Public Staff Cox Direct Cross Exhibit 17	143/184
7	Application of Red Bird Water, Attachments, Supplemental Attachments,	/185
8	Updates, and Amendments Red Bird Utility Operating Company,	/185
10	LLC, Verified Report, Filed on November 15, 2023	7 103
11	Feasel Exhibit I, Confidential II & III and Feasel Exhibit IV	189/258
12 13	Public Staff Hinton Exhibit 1	/227
14	Cox Rebuttal Exhibits 1 & 2	/263
15	Amended Thies Rebuttal Exhibit 1	/293
16	Public Staff Panel Rebuttal Cross Examination Exhibit 1	330/
17	Public Staff Panel Rebuttal Cross Examination Exhibit 2	341/
18		
19		
20		
21		
22		
23		
24		

NORTH CAROLINA UTILITIES COMMISSION APPEARANCE SLIP

DATE: 11/1/2023 DOCKET NO.: 60-1328 Sub 0					
ATTORNEY NAME and TITLE: KIRAN H MEHTA					
melinda L m= Hrayn & molly M= Intosh Jagan nath					
FIRM NAME: TROUTMAN HAMILTON SANDER					
ADDRESS: 301 S. COLLEGE St.					
CITY: CHARLOTTE STATE: NC ZIP CODE: 28202					
APPEARANCE ON BEHALF OF:					
APPLICANT: X_ COMPLAINANT: INTERVENOR:					
PROTESTANT: RESPONDENT: DEFENDANT:					
Non-confidential transcripts are located on the Commission's website. To view and/or print transcripts, go to https://www.ncuc.net/ , hover over the Dockets tab, select Docket Search, enter the docket number, and click search, select the highlighted docket number and select Documents for a list of all documents filed.					
ONLY fill out this portion if you have signed an NDA to receive CONFIDENTIAL transcripts and/or exhibits: Yes, I have signed the Confidentiality Agreement.					
Email: kiran mehta@ toutman. com					
SIGNATURE: Shorth MTZ					
(Signature Required for distribution of CONFIDENTIAL information)					

NORTH CAROLINA UTILITIES COMMISSION PUBLIC STAFF - APPEARANCE SLIP

DATE: November 1, 2023 DOCKET #: W-933, Sub 12

W-1328, Sub 0

PUBLIC STAFF ATTORNEY: Gina Holt & Davia Newell

James Bernier

TO REQUEST A **CONFIDENTIAL** TRANSCRIPT, PLEASE PROVIDE YOUR EMAIL ADDRESS BELOW:

ACCOUNTING:	
CONSUMER SERVICES:	a .
COMMUNICATIONS:	
ENERGY:	
ECONOMICS:	
LEGAL: qina.holtQpsncuc.nc.gov davia.newell@psncuc.nc.gov	& james.bernier@
TRANSPORTATION:	psncuc.nc.gov
WATER:	

Non-confidential transcripts are located on the Commission's website. To view and/or print, please access https://ncuc.net.

COUNSEL/MEMBER(s) REQUESTING A **CONFIDENTIAL** TRANSCRIPT WHO HAS SIGNED A CONFIDENTIALITY AGREEMENT WILL NEED TO SIGN BELOW.

/s/Gina Holt /s/Davia Newell

I/A

Cox Direct Exhibit 1

Docket Nos.: W-1328, Sub 0 and W-933, Sub 12

Josiah Cox – President

Mr. Cox is President of Red Bird Utility Operating Company, LLC, Red Bird Utility Holding Company, LLC, and also of, Central States Water Resources, LLC, ("CSWR"). Both companies are part of an affiliated group that provides water and/or wastewater utility services to more than 300 customers in 11 states.

Mr. Cox received a Bachelor of Science degree with a major in Environmental Science from the University of Kansas where he was also a student-athlete. Professionally he has worked at the Kansas state biological survey, where he performed a wildlife habitat study. He then worked at a civil engineering firm where he was involved in various facets of the land development process including permitting, entitlement, civil design, project management, and construction management. He focused mainly on the water and wastewater side of the civil engineering business and participated in every aspect of that business from waste-load allocation studies (now known as the anti-degradation processes), to design, permitting, project management, and construction management. He also ran the firm's environmental consulting division and was the second private consultant to submit a Water Quality Impact Assessment in the state of Missouri in 2003. He later joined the engineering firm's executive leadership team and helped run all the firm's operations.

Beginning in 2005, he formed a full-service civil engineering, environmental consulting, general contracting, and construction management firm. He gained extensive experience with rural communities in every facet of the water and wastewater compliance process, including environmental assessment, permitting, design, construction, operation and community administration of the actual water and wastewater (sewerage) systems. The firm performed stream sampling and built wasteload allocation models to determine receiving water-body protective permit-able effluent pollutant loads. They did full engineering design of multiple whole community water and wastewater infrastructure systems including wells, water distribution, water treatment, water storage, wastewater conveyance, and wastewater treatment plants and delivered these designs through federal and state administered permitting processes in Missouri. The engineering firm also administered the construction of these water and wastewater systems from green field site selection all the way through system startup and final engineering sign-off. During this time, Mr. Cox also began the Master of Business Administration (MBA) program at Washington University in St. Louis, from which he earned his advanced degree and graduated in 2007.

Additionally beginning in 2008, Mr. Cox took over the operations of an existing rural sewer district and to date he still operates a system, managing the functioning, testing, and maintenance of this system. He also acts as the administrator for this municipal system, performing all the billing, emergency response, accounts payable/accounts receivable, collections, budgeting, customer service, and public town meetings required to service the community.

In late 2010, after working on several small, distressed water and wastewater systems, Mr. Cox created a business plan to acquire and recapitalize failing systems as investor-owned, regulated water and wastewater utility companies. In early 2011, he went to the capital markets to raise money to implement his plan, and over a period of approximately three years met with more than fifty- two infrastructure investment groups in an attempt to raise necessary financing. In February 2014, he was able to raise sufficient debt and equity capital to start CSWR. In 2018, he attracted an additional large institutional private equity investor, which allowed CSWR to expand the scope of its business plan. Since its formation, CSWR has acquired, and is currently operating more than 800 water and/or wastewater systems in Arizona, Arkansas, Florida, Kentucky, Louisiana, Missouri, Mississippi, North Carolina, South Carolina, Tennessee, and Texas.

Marty Moore - Chief Financial Officer

Marty Moore is the Chief Financial Officer of CSWR, LLC, and has held this position since April 2020. As CFO, Mr. Moore provides leadership, direction, and oversight of the finance and accounting teams, managing the process for financial forecasting, budgeting, and reporting in addition to overseeing the human resources and risk management functions.

After receiving a Bachelor of Business Administration in Accounting from Abilene Christian University, Mr. Moore gained a wide range of financial management experience. Moore's extensive senior-level finance and operational expertise includes serving as CFO of international automation equipment manufacturer Baldwin Technology Co., a company he helped Barry-Wehmiller/Forsyth Capital take private in 2012. Prior to that, Mr. Moore held senior leadership positions with Summit Marketing, Consolidated Terminals, Barnhill's Buffet Inc., and Global Materials Services. He began his career at Arthur Andersen. Moore most recently led finance and corporate services as CFO of Gardner Capital, a national affordable housing and renewable energy developer, investor, and tax credit syndicator. He has an extensive background in mergers and acquisitions and works alongside Mr. Cox in accelerating the company's already rapid growth trajectory.

Todd Thomas – Vice President

Todd Thomas holds the office of Senior Vice President of CSWR. Mr. Thomas received his Bachelor of Science in Civil Engineering from The Missouri University of Science and Technology, and a Master of Business Administration from Washington University in St. Louis.

Before joining CSWR, Mr. Thomas was President of Brotcke Well and Pump, Vice President of Operations and Business Development of the Midwest for American Water Contract Operations, and General Manager of Midwest Operations for Environmental Management Corporation. Mr. Thomas currently serves on the Technical Advisory Team for the Public Water Supply District 2 of St. Charles County, MO.

Mr. Thomas's past positions in related industries has provided him with extensive experience in water and sewer utilities. He has in depth, firsthand knowledge about the amount of damage resulting from the lack of maintenance on a well system, and he understands how much money and effort are required to restore a well system after neglect.

In his position as Senior Vice President at CSWR, Mr. Thomas's primary responsibilities include utility operations along with the acquisition, development, and rate stabilization of CSWR- affiliated utilities. Those duties include operations, maintenance, capital planning, and regulatory compliance for all affiliate-owned facilities. He is responsible for the management of all operations and maintenance service providers, and engineering firms.

Mike Duncan -Vice President

Mike Duncan is the Vice President of CSWR and was promoted to that position in October 2020. As Vice President, he has played an integral role in researching, preparing, filing, and processing acquisition applications in Missouri, Kentucky, Tennessee, Louisiana, Texas, North Carolina, and Mississippi. He also has taken a leading role in preparing and filing rate cases in Missouri, Kentucky, and Louisiana.

After receiving his Bachelor of Arts degree from Washington University in St. Louis, the first eleven years of his career were spent as an administrator and later director at a non-profit organization in St. Louis, Missouri. As Executive Director, Mr. Duncan oversaw accounting, finance, human resources, IT, and communications for the organization. During his employment he earned his Master of Business Administration from the Olin School of Business at Washington University. Prior to joining CSWR, he spent two years as Director of Operations with NAPA Auto Tire & Parts, a partner-owned chain of auto parts stores, overseeing projects related to distribution, logistics, IT, and general management.

Jake Freeman - Director of Engineering

Jake Freeman is the Director of Engineering of CSWR and has held this position since January 2019. As Director of Engineering, he oversees the engineering, surveying, and facility construction upgrades for all newly acquired CSWR water and wastewater utilities including those in Arizona, Arkansas, Florida, Kentucky, Louisiana, Missouri, Mississippi, North Carolina, South Carolina, Tennessee, and Texas. He also oversees ongoing capital upgrade projects on all CSWR affiliated and operated facilities.

After receiving a Bachelor of Science degree in Mechanical Engineering from the University of Missouri – Columbia, Mr. Freeman spent the first two years of his career working for Corrigan Mechanical, a design-build mechanical contractor in St. Louis, where he designed, estimated, and managed plumbing, HVAC and process piping construction projects in Missouri and southern Illinois. He then spent eleven years performing similar tasks for Brotcke Well & Pump, a well and pump service contractor servicing water wells and water treatment equipment throughout Missouri, Illinois, Kentucky, and Kansas. Prior to his employment with CSWR, he held the position of Vice President of Brotcke Well & Pump and Principal for their engineering services and managed their newly opened office in Kansas City.

Jo Anna McMahon - Vice President of Government Affairs

Jo Anna McMahon is the Vice President of Government Affairs for CSWR. Ms. McMahon holds several top water and wastewater certifications throughout the country. She received her Bachelor of Business Administration degree from the University of Arkansas at Little Rock, and will be graduating in May 2023 with a Master of Business Administration degree at from Washington University in St. Louis, Missouri.

Before joining CSWR, Ms. McMahon worked for both public and private utilities, respectively serving a both municipality and military installations. Ms. McMahon has extensive experience as both an Operations Coordinator and as a Specification Specialist.

In her previous position as Director for Environmental Health and Safety at CSWR, her responsibilities included managing daily operations of wastewater and water treatment facilities of various sizes ranging from 3,600 gallons per day (gpd) to 64,000,000 gpd. Throughout that time, Ms. McMahon led teams of operators in creating and executing infrastructure improvement plans, managing and developing employees, and providing a standard of excellence in customer service while keeping facilities and operations within regulatory compliance throughout Louisiana, Kansas, and Arkansas.

Ms. McMahon's previous employment equipped her with invaluable experience in water and sewer utilities. She has a wide range of firsthand experience in managing water and wastewater treatment facilities safely and in a financially and operationally sound manner.

Chelsie Carter - Director of Customer Experience

Chelsie Carter is the Director of Customer Experience at CSWR. Ms. Carter joined CSWR in 2021 as Customer Experience Manager and was promoted to Director level within seven months, leading an overhaul of the CSWR's customer service functions during a period of dramatic growth.

Ms. Carter first earned a Bachelor of Science degree followed by her Master of Business Administration from Lindenwood University. She has a strong background in training and management as well as extensive experience with utility providers. Prior to joining CSWR, she led the Accounts Receivable division at the St. Louis Metropolitan Sewer District, where she also served as the point of contact for dozens of major accounts. Areas of oversight included billing \$34M per month in customer invoices, customer service for 430k customers, processing an average of \$1M in payment remittance per day and collecting more than \$92M in delinquent accounts. Ms. Carter also spent 16 years with American Water, starting as the supervisor for the Customer Call Center and working her way up to Business Services Specialist. In this role she was the point of contact for the Public Service Commission on customer-related issues and resolutions. She has provided direction and supportfor several rate cases, acquisitions, and software implementations.

Since joining CSWR, Ms. Carter continues to oversee the entire customer life cycle, focusing on improving the customer experience in the areas of self-service, software systems and processes.

Cox Direct Exhibit 2

Docket Nos.: W-1328, Sub 0 and W-933, Sub 12



Michael L. Parson Governor

> Dru Buntin Director

June 22, 2023

OFFICIAL COPY VIA EMAIL

Josiah Cox Confluence Rivers Utility Operating Company, Inc. 1650 Des Peres Road, Suite 303 Des Peres, MO 63131

RE: Confluence Rivers Utility Operating Company

Dear Josiah Cox:

The Missouri Department of Natural Resources regulates approximately 5,000 domestic wastewater treatment systems and approximately 2,700 public water systems in the State that are subject to the Missouri Clean Water Law and the Missouri Safe Drinking Water Law, respectively. The Department's primary goal as the regulatory authority in administering these state laws is to ensure environmental protection and human health and safety against pollution and health risks that may be caused by failing or improperly operating wastewater treatment systems and public water systems. The Department promotes compliance through compliance assistance, education, and, when necessary, enforcement actions. When systems end up in enforcement, it is often a result of limited resources and available solutions, which can sometimes draw cases out over a period of years.

When systems are unable to resolve their technical, managerial, or financial problems, one reliable solution is selling the system to a higher-performing utility operating company. In Missouri, Confluence Rivers Utility Operating Company, Inc. (CRUOC) is one of the few utility operating companies who is willing to acquire some of the most difficult failing systems. CRUOC has consistently taken swift actions after taking control of these systems to bring them into compliance by employing qualified operators, effectively administering and managing the systems, and investing in repairs and upgrades.

CRUOC's willingness to acquire systems with long-standing compliance issues has proven to be beneficial to human health and the environment by bringing many of these systems into compliance with environmental laws. The Department looks forward to continuing to work with CRUOC as it continues to acquire wastewater and public water systems in Missouri, in furtherance of the Department's initiative to encourage regionalization and consolidation of the many private systems in Missouri that are struggling to achieve compliance with laws for the protection of public health and the environment.



If you have any questions regarding this correspondence, you may contact Joe Clayton at Department of Natural Resources, Water Protection Program, Compliance and Enforcement Section, P.O. Box 176, Jefferson City, MO 65102-0176; by phone at 573-522-1120; or by email at cwenf@dnr.mo.gov. Thank you for your cooperation in this matter.

Sincerely,

WATER PROTECTION PROGRAM

Joe Clayton

Compliance and Enforcement Section Chief

JC/ehh

c: Lance Dorsey, Chief, PDWB, Compliance and Enforcement

Cox Direct Exhibit 3

Docket Nos.: W-1328, Sub 0 and W-933, Sub 12



March 14, 2023

Commissioner Brent Bailey MPSC-Central District Woolfolk Building 501 North West Street Suite 201A Jackson, MS 39201

Dear Commissioner Bailey:

The Mississippi State Department of Health's mission is to protect and advance the health, well-being, and safety of everyone in Mississippi. As you are aware, the Bureau of Public Water Supply (Bureau) exists within the Office of Environmental Health to carry out the Department's mission for the safety of the state's drinking water supplies through the implementation and oversight of the federal and state Safe Drinking Water Acts. The Bureau believes, much like the Mississippi Public Service Commission, that citizens of the state should have access to reliable, affordable, and safe drinking water from the state's utilities.

We recognize the PSC's goals in many ways mirror those of the Bureau. We acknowledge the recent coordinated efforts our agencies have taken to improve the service and water quality of a few of the more troubled water systems in the state. We anticipate future opportunities of continued collaboration to assist customers in need with their water systems.

The Bureau sees many emerging opportunities where our agencies could encourage utilities to merge and consolidate management, services and/or physical connection. Through our continued cooperation and funding the Legislature is considering, we hope our partnership can expedite consolidation and regionalization opportunities. These situations would give opportunities for citizens without safe drinking water the ability to get it or may allow citizens with safe drinking water to obtain higher quality drinking water. These consolidation efforts could include utilities/private investors buying poorly performing utilities.

As you may be aware, Great River Utility Company has recently acquired several drinking water systems across the state. Great River Utility has worked closely with the Bureau's compliance and field staff to maintain compliance with the various rules and regulations of the Safe Drinking Water Act. A viable entity such as Great River Utility desiring to help problematic drinking water systems by investing in them for improved services to citizens is very appreciated and supported by the Bureau.

We believe the Bureau's coordination with the PSC to identify problematic drinking water systems and to identify long-term solutions, such as those offered by entities like Great River, is very beneficial to our shared goals and objectives.

The Bureau appreciates Great River Utilities' commitment to improved regulatory compliance, and the Bureau remains committed to our partnership with PSC to find sensible and feasible solutions to shared problems. If we may be of additional service to the PSC, please do not hesitate to contact us.

Sincerely,

William F. Moody, P.E., BCEE

Director, Bureau of Public Water Supply

Cox Direct Exhibit 4 Docket Nos. W-1328, Sub 0 and W-933, Sub 12

Vandan	In #	Data	Amazzak	DCI A set	Camilas Avas	Typo
Vendor	Inv #	Date	Amount	PSI Acct	Service Area	Type
McGill Associates, P.A.	19.00346-8890	12/31/2021	24,144.00		NC-Etowah	W&S
21 Design Group Inc.	14545 14092	7/11/2022 6/8/2022	24,120.64 22,680.85		NC-Etowah NC-Etowah	Sewer W&S
21 Design Group Inc.	15656				NC-Etowah	
21 Design Group Inc.		9/13/2022	17,066.48			Sewer
McGill Associates, P.A.	21.00317-11740	12/31/2021	16,505.00		NC-Etowah	W&S
McGill Associates, P.A.	19.00346-9133	12/31/2021	16,259.00		NC-Etowah	W&S (
McGill Associates, P.A.	21.00317- 12021		14,265.00		NC-Etowah	W&S
21 Design Group Inc.	15195	8/15/2022	11,869.83		NC-Etowah	Sewer
21 Design Group Inc.	16186	10/19/2022	11,073.59		NC-Etowah	Sewer
21 Design Group Inc.	19414	4/5/2023	10,545.73		NC-Etowah	Sewer
Beckemeier LeMoine Law	75-036	3/1/2022	9,945.60		NC-Etowah	W&S
21 Design Group Inc.	20012	6/13/2023	9,606.08		NC-Etowah	Sewer
McGill Associates, P.A.	21.00317-10883	12/31/2021	8,403.00		NC-Etowah	W&S
McGill Associates, P.A.	21.00317-11437	12/31/2021	8,205.00		NC-Etowah	W&S
Black, Slaughter & Black, PA	208686	12/31/2021	7,022.50		NC-Etowah	W&S
McGill Associates, P.A.	21.00317-11148	<u> </u>	5,272.00		NC-Etowah	W&S
Valbridge Property Advisors	19.06.27-A	12/31/2021	5,000.00		NC-Etowah & Golf Systems - NC	W&S
The Beckemeier Law Firm LC	75-010	12/31/2021	4,765.00		NC-Etowah	W&S
McGill Associates, P.A.	19.00346-7051	12/31/2021	4,271.25		NC-Etowah	W&S
21 Design Group Inc.	5423	12/31/2021	3,922.50		NC-Etowah	W&S
McGill Associates, P.A.	21.00317-13114	12/31/2021	3,845.00		NC-Etowah	W&S
Beckemeier LeMoine Law	75-027	12/31/2021	3,752.00	183.002	NC-Etowah	W&S
McGill Associates, P.A.	21.00317-13666	1/15/2022	3,220.00	183.001	NC-Etowah	W&S
McGill Associates, P.A.	21.00317-12883	12/31/2021	2,925.00	183.001	NC-Etowah	W&S
21 Design Group Inc.	5717	12/31/2021	2,806.25	183.001	NC-Etowah	W&S
McGill Associates, P.A.	21.00317-12320	12/31/2021	2,760.00	183.001	NC-Etowah	W&S
Beckemeier LeMoine Law	75-038	6/1/2022	2,496.00	183.002	NC-Etowah	W&S
Law Firm Carolinas	247578	6/1/2022	2,424.11	183.002	NC-Etowah	W&S
McGill Associates, P.A.	19.00346-7310-B	12/31/2021	2,342.25	183.001	NC-Etowah	W&S
McGill Associates, P.A.	19.00346-7310	12/31/2021	2,342.25	183.001	NC-Etowah Sewer	W&S
Black, Slaughter & Black, PA	221657	12/31/2021	2,294.04	183.002	NC-Etowah	W&S
Law Firm Carolinas	258615 NC	7/1/2023	2,000.00	183.002	NC-Etowah	Sewer
Beckemeier LeMoine Law	75-049	4/1/2023	1,952.00	183.002	NC-Etowah	Sewer
21 Design Group Inc.	6015	12/31/2021	1,918.75	183.001	NC-Etowah	W&S
Beckemeier LeMoine Law	75-039	6/8/2022	1,753.60	183.002	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	68417	12/31/2021	1,745.00	183.002	NC-Etowah	W&S
Beckemeier LeMoine Law	75-050	4/3/2023	1,532.50		NC-Etowah	W&S
McGill Associates, P.A.	19.00346-13386	12/15/2021	1,500.00		NC-Etowah	Sewer
Burns, Day & Presnell, P.A.	71647	12/31/2021	1,466.67		NC-Etowah	W&S
Beckemeier LeMoine Law	75-046	1/4/2023	1,428.80		NC-Etowah	W&S
McGill Associates, P.A.	21.00317-17614	3/1/2023	1,380.00		NC-Etowah	Sewer
21 Design Group Inc.	18112	2/9/2023	1,348.20		NC-Etowah	Sewer
McGill Associates, P.A.	19.00346-9408	12/31/2021	1,331.50		NC-Etowah	W&S
Burns, Day & Presnell, P.A.	69832	12/31/2021	1,303.39		NC-Etowah	W&S
McGill Associates, P.A.	19.00346-6790	12/31/2021	1,269.30		NC-Etowah	W&S
Beckemeier LeMoine Law	75-037	5/1/2022	1,196.80		NC-Etowah	W&S
Beckemeier LeMoine Law	75-040	6/30/2022	1,187.20		NC-Etowah	W&S
The Beckemeier Law Firm LC	75-040	12/31/2021	1,150.00		NC-Etowah	W&S
Burns, Day & Presnell, P.A.	69700	12/31/2021	1,080.21		NC-Etowah	W&S
The Beckemeier Law Firm LC	75-009	12/31/2021	1,070.00		NC-Etowah	W&S
McGill Associates, P.A.	19-00346-9592		1,070.00		NC-Etowah	W&S
		12/31/2021				
McGill Associates, P.A.	19.00346-8664	12/31/2021		183.002	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	71093	12/31/2021		183.002	NC-Etowah	W&S
21 Design Group Inc.	11137	12/31/2021		183.001	NC-Etowah	W&S
21 Design Group Inc.	6856	_12/31/2021	846.25	183.001	NC-Etowah	W&S

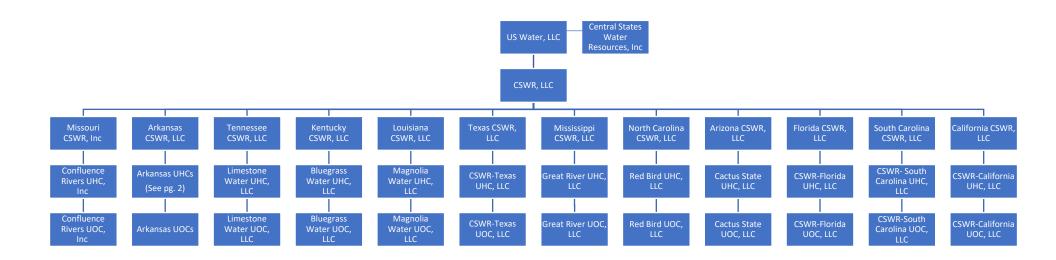
Beckemeier LeMoine Law	75-023	12/31/2021		183.002	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	69213	12/31/2021		183.002	NC-Etowah	W&S
21 Design Group Inc.	13259	4/1/2022		183.001	NC-Etowah	Sewer
Burns, Day & Presnell, P.A.	73268	8/31/2022		183.002	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	71248	12/31/2021		183.002	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	71446	12/31/2021		183.002	NC-Etowah	W&S
Beckemeier LeMoine Law	75-022	12/31/2021		183.002	NC-Etowah	W&S
21 Design Group Inc.	19786	4/30/2023	618.50	183.001	NC-Etowah	Sewer
The Beckemeier Law Firm LC	75-007	12/31/2021	612.00	183.002	NC-Etowah	W&S
21 Design Group Inc.	6295	12/31/2021	566.25	183.001	NC-Etowah	W&S
21 Design Group Inc.	6597	12/31/2021	561.25	183.001	NC-Etowah	W&S
21 Design Group Inc.	18599	3/8/2023	560.00	183.001	NC-Etowah	Sewer 🤰
21 Design Group Inc.	12747	3/1/2022	540.00	183.001	NC-Etowah	Sewer
The Beckemeier Law Firm LC	75-019	12/31/2021	452.50	183.002	NC-Etowah	w&s
Beckemeier LeMoine Law	75-028	12/31/2021	448.00	183.002	NC-Etowah	W&S
21 Design Group Inc.	4088	12/31/2021	405.00	183.001	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	70885	12/31/2021	391.95	183.002	NC-Etowah	W&S
The Beckemeier Law Firm LC	75-011	12/31/2021	387.00	183.002	NC-Etowah	W&S
21 Design Group Inc.	16717	11/17/2022	381.15	183.001	NC-Etowah	Sewer
Burns, Day & Presnell, P.A.	72562	4/25/2022	361.25	183.002	NC-Etowah	Sewer
Burns, Day & Presnell, P.A.	74261	3/1/2023	361.25	183.002	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	72394	3/25/2022	340.00	183.002	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	74718	6/1/2023		183.002	NC-Etowah	Sewer
21 Design Group Inc.	4360	12/31/2021		183.001	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	70066	12/31/2021		183.002	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	74870	7/20/2023		183.002	NC-Etowah	Sewer
Beckemeier LeMoine Law	75-035	2/1/2022		183.002	NC-Etowah	W&S
21 Design Group Inc.	5058	12/31/2021		183.001	NC-Etowah	W&S
21 Design Group Inc.	7090	12/31/2021		183.001	NC-Etowah	W&S
The Beckemeier Law Firm LC	75-006	12/31/2021		183.002	NC-Etowah	W&S
21 Design Group Inc.	8949	12/31/2021		183.001	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	72177	2/1/2022		183.002	NC-Etowah	W&S
The Beckemeier Law Firm LC	75-004	12/31/2021		183.002	NC-Etowah	W&S
Beckemeier LeMoine Law	75-021	12/31/2021		183.002	NC-Etowah	W&S
McGill Associates, P.A.	19.00346-10894	12/31/2021		183.002	NC-Etowah	W&S
Beckemeier LeMoine Law	75-041	8/8/2022		183.002	NC-Etowah	W&S
Beckemeier LeMoine Law	75-054	7/31/2023		183.002	NC-Etowah	Sewer
The Beckemeier Law Firm LC	75-034	12/31/2021		183.002	NC-Etowah	W&S
Law Firm Carolinas	262676			183.002	NC-Etowah	Sewer
Burns, Day & Presnell, P.A.	73126	5/1/2023		183.002	NC-Etowah	W&S
	75-047	8/12/2022				W&S
Beckemeier LeMoine Law		2/1/2023		183.002	NC-Etowah	
The Beckemeier Law Firm LC	75-013	12/31/2021		183.002	NC-Etowah	W&S
Black, Slaughter & Black, PA	228780	12/31/2021		183.002	NC-Etowah	W&S
Beckemeier LeMoine Law	75-045	1/1/2023		183.002	NC-Etowah	W&S
21 Design Group Inc.	7717	12/31/2021		183.001	NC-Etowah	W&S
21 Design Group Inc.	13667	7/1/2022		183.001	NC-Etowah	W&S
21 Design Group Inc.	10675	12/31/2021		183.001	NC-Etowah	W&S
Black, Slaughter & Black, PA	226628	12/31/2021		183.002	NC-Etowah	W&S
The Beckemeier Law Firm LC	75-016	12/31/2021		183.002	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	72612	5/13/2022		183.002	NC-Etowah	Sewer
The Beckemeier Law Firm LC	75-012	12/31/2021		183.002	NC-Etowah	W&S
Beckemeier LeMoine Law	75-052	6/1/2023		183.002	NC-Etowah	Sewer
The Beckemeier Law Firm LC	75-018	12/31/2021		183.002	NC-Etowah	W&S
McGill Associates, P.A.	19.00346-7605	12/31/2021		183.001	NC-Etowah	W&S
21 Design Group Inc.	11145	12/31/2021		183.001	NC-Etowah	W&S
21 Design Group Inc.	5239	12/31/2021	86.25	183.001	NC-Etowah	W&S

					The second se
The Beckemeier Law Firm LC	75-003	12/31/2021	86.00 183.002	NC-Etowah	w&s 👺
Beckemeier LeMoine Law	75-026	12/31/2021	86.00 183.002	NC-Etowah	w&s
Burns, Day & Presnell, P.A.	72943	6/30/2022	85.00 183.002	NC-Etowah	w&s
21 Design Group Inc.	17322	1/1/2023	69.30 183.001	NC-Etowah	W&S
Beckemeier LeMoine Law	75-043	10/3/2022	60.80 183.002	NC-Etowah	w&s 🥌
21 Design Group Inc.	7387	12/31/2021	57.50 183.001	NC-Etowah	w&s
Beckemeier LeMoine Law	75-025	12/31/2021	56.00 183.002	NC-Etowah	w&s 🥡
The Beckemeier Law Firm LC	75-014	12/31/2021	50.00 183.002	NC-Etowah	W&S
The Beckemeier Law Firm LC	75-015	12/31/2021	50.00 183.002	NC-Etowah	W&S
Burns, Day & Presnell, P.A.	73979	1/31/2023	42.50 183.002	NC-Etowah	W&S
21 Design Group Inc.	15013	8/2/2022	30.00 183.001	NC-Etowah	Sewer
Beckemeier LeMoine Law	75-020	12/31/2021	29.50 183.002	NC-Etowah	w&s 👳
21 Design Group Inc.	4616	12/31/2021	28.75 183.001	NC-Etowah	w&s 💺
21 Design Group Inc.	4821	12/31/2021	28.75 183.001	NC-Etowah	w&s 🖣
21 Design Group Inc.	3616	12/31/2021	28.75 183.001	NC-Etowah	w&s 😤
21 Design Group Inc.	10976	12/31/2021	18.75 183.001	NC-ETOWAH	w&s 👍
				•	

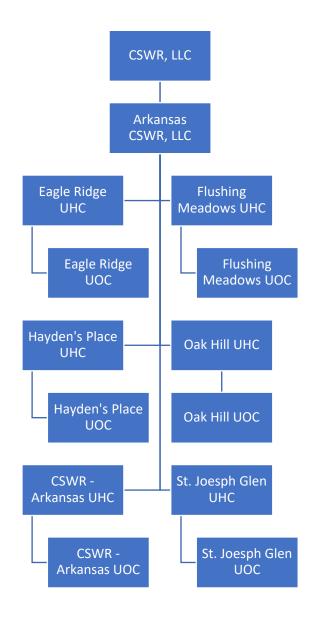
317,269.22

Central States Water Resources Corporate Entity Organizational Chart

-/A



Arkansas CSWR Organizational Chart Detail



Phone # 636-432-5029 jill@21d

jill@21designgroup.net

Bill To

Red Bird Utility Operating Company NC-ETOWAH Sewer Company 1650 Des Peres Rd, Suite 303 St. Louis, MO 63131

Terms	Project			
Due on receipt	0595-19 NC-ETOWAH Sewer Company			

Serviced	Quantity	Class	Description	Rate	Amount
5/11/2022	0.5			120.00	60.00
5/18/2022	0.5			120.00	60.00
5/25/2022	0.5			125.00	62.50
5/9/2022				21,427.00	21,427.00
				5.00%	21,427.00 1,071.35
				5.00%	22,498.35
				0	

Total \$22,680.85



Date Invoice # 7/11/2022 14545

Invoice

OFFICIAL COPY

Phone # 636-432-5029 jill@21designgroup.net

Bill To

Red Bird Utility Operating Company NC-ETOWAH Sewer Company 1650 Des Peres Rd, Suite 303 St. Louis, MO 63131

Terms	Project
Due on receipt	0595-19 NC-ETOWAH Sewer Company

Serviced	Quantity	Class	Description	Rate	Amount
6/6/2022	1.25			120.00	150.00
6/10/2022	2			125.00	250.00
6/13/2022	1			125.00	125.00
6/15/2022	0.5			120.00	60.00
6/15/2022	0.75			95.00	71.25
6/20/2022	0.25			120.00	30.00
7/5/2022				15,818.47	15,818.47
7/5/2022				6,500.00	6,500.00
					22,318.47
				5.00%	1,115.92 23,434.39

Total \$24,120.64



21 Design Group, Inc. 1351 Jefferson Street, Suite 301 Washington, MO 63090

Date Invoice # 10/31/2021 10976

Invoice

OFFICIAL COPY

Phone # 636-432-5029 jill@21designgroup.net

Magnolia Water Utility Operating Company
LA-TESI
1650 Des Peres Rd, Ste 303
Des Peres, MO 63131

Terms Project

Due on receipt 0670-21 LA-Hackberry Place WW

Serviced	Quantity	Class	Description	Rate	Amount
10/4/2021	0.5			120.00	60.00
10/4/2021	0.5			115.00	57.50
10/12/2021	1.25			90.00	112.50
10/13/2021	0.25			115.00	28.75
10/20/2021	0.25			115.00	28.75
10/29/2021	0.25			115.00	28.75

Total \$316.25

BURNS, DAY & PRESNELL, P.A.

Attorneys at Law Post Office Box 10867 Raleigh, NC 27605

Telephone (919) 782-1441

Central States Water Resources

Tax ID Number: 56-1540754

Invoice Date: April 25, 2022

File #: 19-4009.6

Invoice #: 72562

RE: Etowah Sewer

ap@CSWRGroup.com

DESCRIPTION	
Email from E. Rocchio with draft responses to Public Staff DRs 3 and 4; Review and revise draft responses; Email to client personnel; Email from R. Mitten; Email from E. Rocchio; Finalize and serve DR Responses	
Email to and email from T. Thomas; Email to D. Drooz regarding meeting Tribute; Email from and email to Drooz; Email to client personnel	with
Totals \$361.25	
Total Fees & Disbursements	\$361.25
	Email from E. Rocchio with draft responses to Public Staff DRs 3 and 4; Review and revise draft responses; Email to client personnel; Email from R Mitten; Email from E. Rocchio; Finalize and serve DR Responses Email to and email from T. Thomas; Email to D. Drooz regarding meeting Tribute; Email from and email to Drooz; Email to client personnel Totals \$361.25

BURNS, DAY & PRESNELL, P.A.

Attorneys at Law Post Office Box 10867 Raleigh, NC 27605

Telephone (919) 782-1441

Central Sta	ates Water	Resources
-------------	------------	-----------

ap@CSWRGroup.com

Tax ID Number: Invoice Date:

56-1540754

May 13, 2022

File #: Invoice #: 19-4009.6

72612

RE: **Etowah Sewer**

DATE	DESCRIPTION		
Apr-01-22	Telephone to and telephone from C. Junis regarding status		
	Totals	\$106.25	
	Total Fees & Disbursements	_	\$106.25

OFFICIAL COPY

Jan 12 202

BURNS, DAY & PRESNELL, P.A.

Attorneys at Law Post Office Box 10867 Raleigh, NC 27605

Telephone (919) 782-1441

Central States Water Resources

Tax ID Number: 56-1540754 ap@CSWRGroup.com Invoice Date: July 8, 2022

File #: 19-4009.6

Invoice #: 72943

RE: Etowah Sewer

DATE	DESCRIPTION		
Jun-28-22	Email from D. Drooz; Email to client personnel regarding Tribut Development Plans	e RV	
Jun-29-22	Email from T. Thomas regarding Tribute RV Development Plans	S	
	Totals	\$85.00	
	Total Fees & Disbursements		\$85.00
	BALANCE NOW DUE		\$85.00

BURNS, DAY & PRESNELL, P.A.

Attorneys at Law Post Office Box 10867 Raleigh, NC 27605

Telephone (919) 782-1441

Central States Water Resources

Tax ID Number: 56-1540754

ap@CSWRGroup.com Invoice Date:

August 12, 2022

File #:

19**-**4009.6

Invoice #:

73126

RE: Etowah Sewer

DATE	DESCRIPTION	
Jul-05-22	Email from H. Herbert regarding Tribute RV park development plans; and email from T. Thomas; Email to H. Herbert; Email to J. Freeman; I from A. Silas	
Jul-06-22	Email from B. Lucas	
	Totals \$148.	75
	Total Fees & Disbursements	\$148.75

Invoice

McGill Associates, P.A. Post Office Box 2259 Asheville, NC 28802



August 15, 2020

Invoice No:

19.00346 - 9133

Mr. Jacob Freeman
Director, Engineering
Central States Water Resources
1650 Des Peres Rd.
Suite 303
St. Louis, MO 63131

Billing Manager

MJ Chen

Project

19.00346

Water/Wastewater Systems Due Diligence

email to: AP@CSWRGroup.com

Phase

001

Etowah Sewer

Professional Personnel

Hours

Senior Project Manager I

.20

Totals

.20

Total Labor

Total this Phase

34.00 \$34.00

Phase

003

Etowah Sewer-ALTA/NSPS Land Title Survey

Fee

Total Fee

41,300.00

Percent Complete

96.5254 Total Earned

D ' E D'II'

39,865.00

Previous Fee Billing

23,640.00

Current Fee Billing

16,225.00

Total Fee

16,225.00

Total this Phase

\$16,225.00



Invoice

McGill Associates, P.A. Post Office Box 2259 Asheville, NC 28802



August 15, 2021

Invoice No: 21.00317 - 12320

Mr. Jacob Freeman Director, Engineering Central States Water Resources 1650 Des Peres Rd Suite 303 St Louis, MO 63131

Billing Manager	MJ Chen	NC
-----------------	---------	----

Project 21.00317 Etowah Sewer Company Wastewater System

Invoices emailed to: ap@cswrgroup.com

Phase 023 Engineering Permitting

Fee

Total Fee 9,200.00

Percent Complete 30.00 Total Earned 2,760.00

Previous Fee Billing 0.00 Current Fee Billing 2,760.00

Total Fee 2,760.00

Total this Phase \$2,760.00

Total Invoice - Net 30 Days \$2,760.00



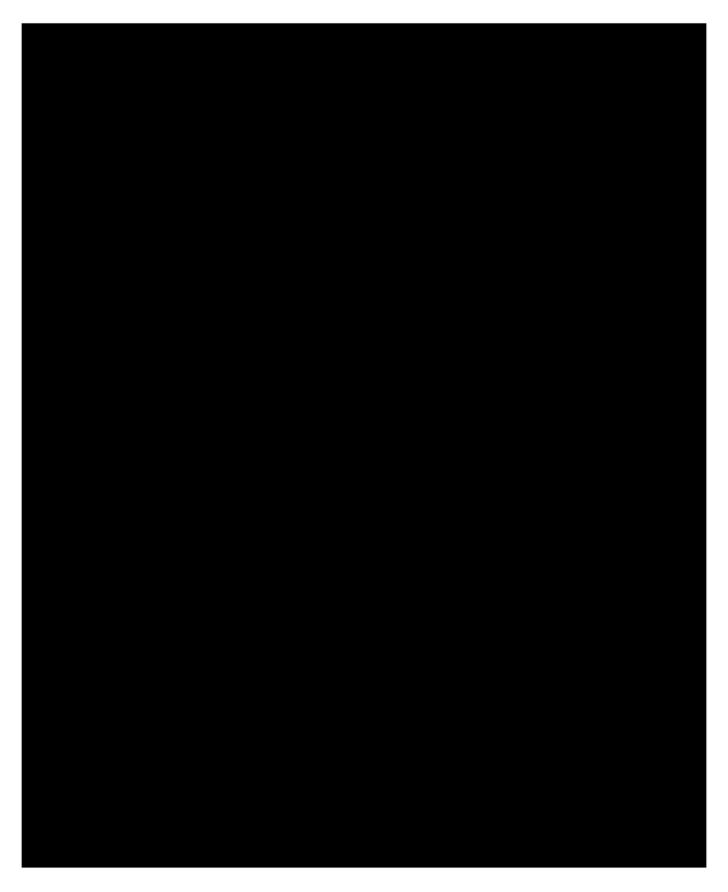
Invoice # 75-041 Date: 08/08/2022

13421 Manchester Road, Suite 103 St. Louis, MO 63131

CSWR, Inc. - North Carolina 1630 Des Peres Rd., Ste. 140 St. Louis, MO 63131

00758-CSWR, Inc. - North Carolina







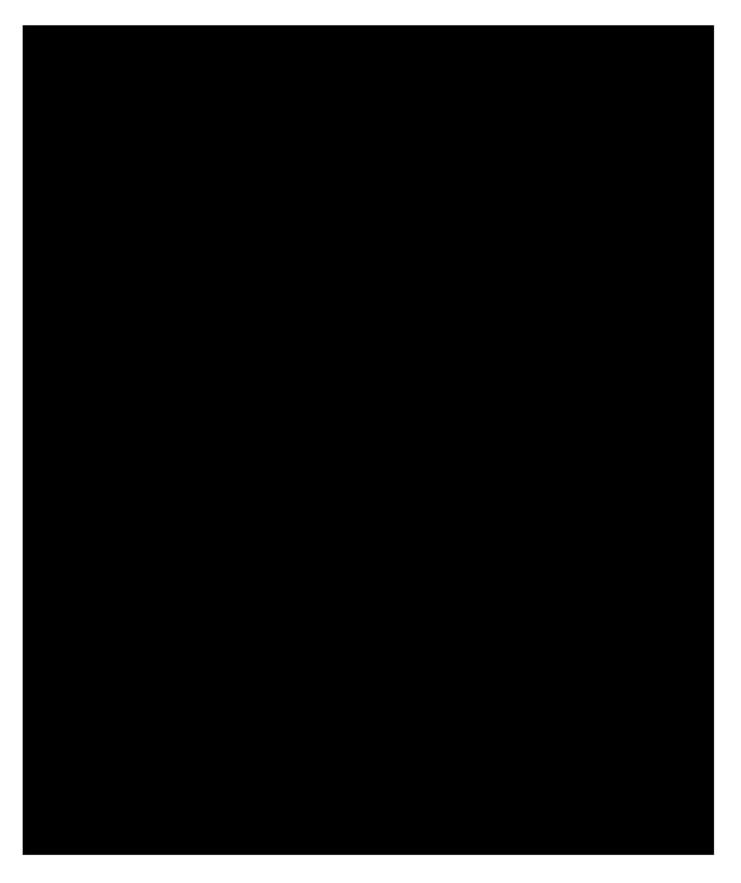
00785-CSWR, Inc. - North Carolina

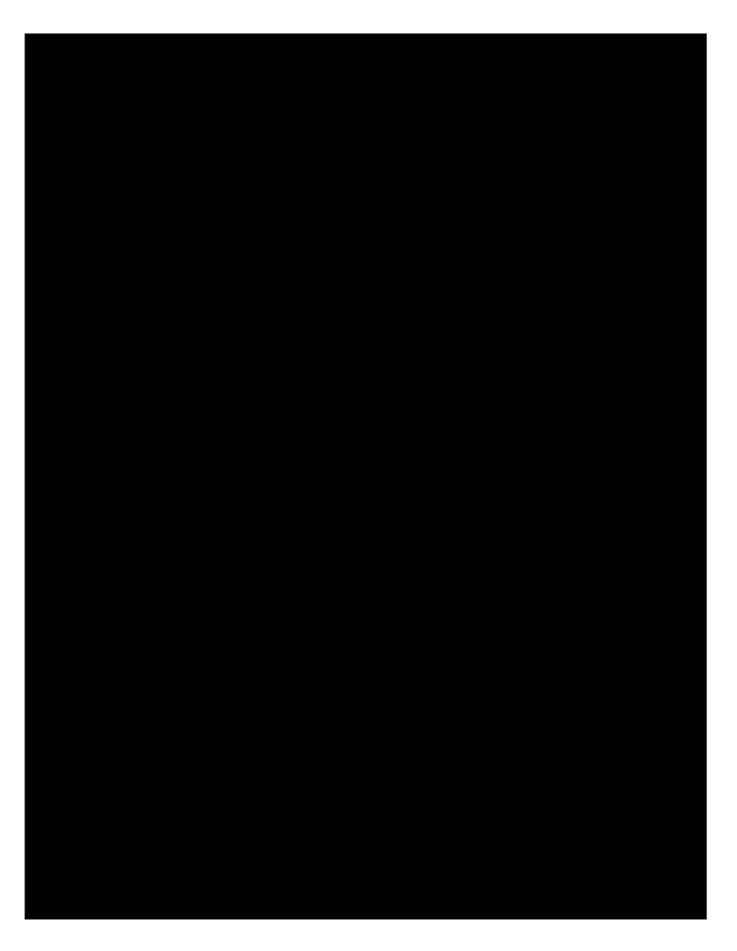
Etowah

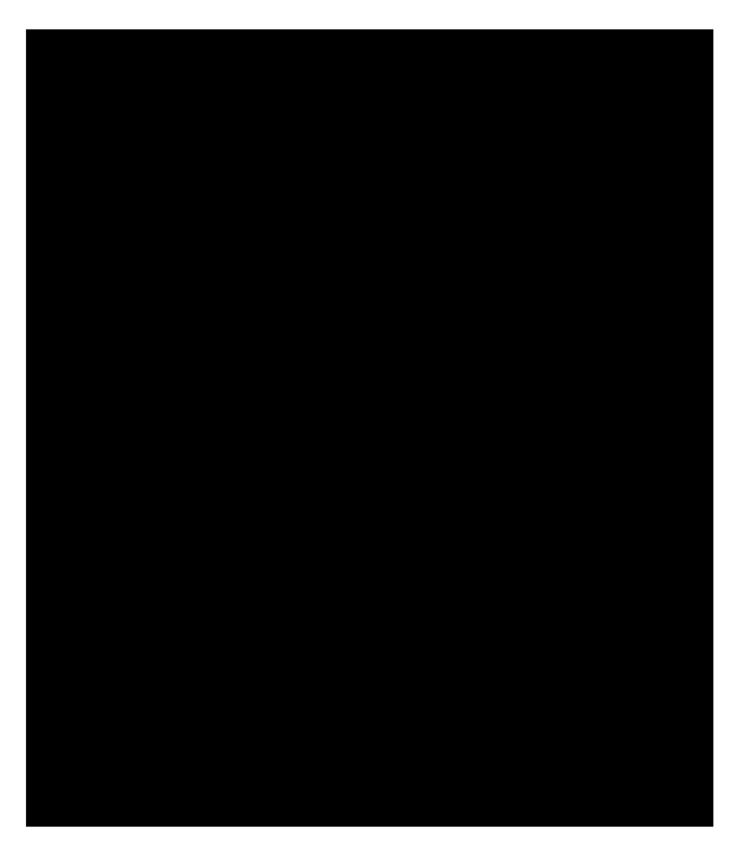


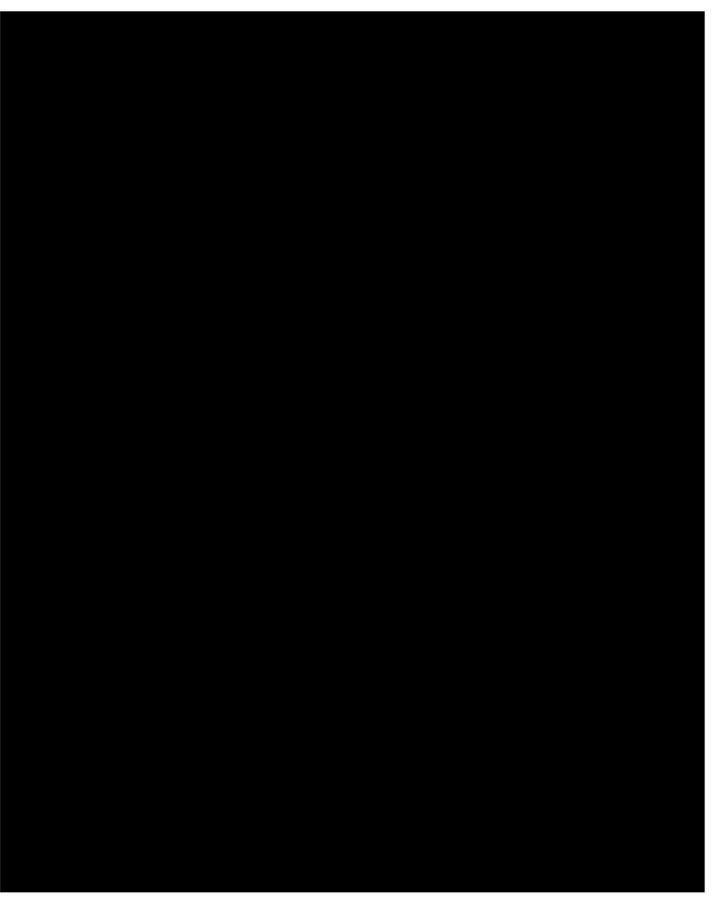
Date	Firm Member	Notes	Quantity	Rate	Total
07/01/2022	FSN	Send and review emails to and from Kevin Griffin	0.20	\$304.00	\$60.80
07/12/2022	FSN	Send and review emails to and from Kevin Griffin	0.20	\$304.00	\$60.80
07/13/2022	FSN	Send and review emails to and from Kevin Griffin	0.20	\$304.00	\$60.80

\$182.40













Federal I.D. #85-4165371 Please make all amounts payable to: Beckemeier LeMoine Law

Payment is due upon receipt.

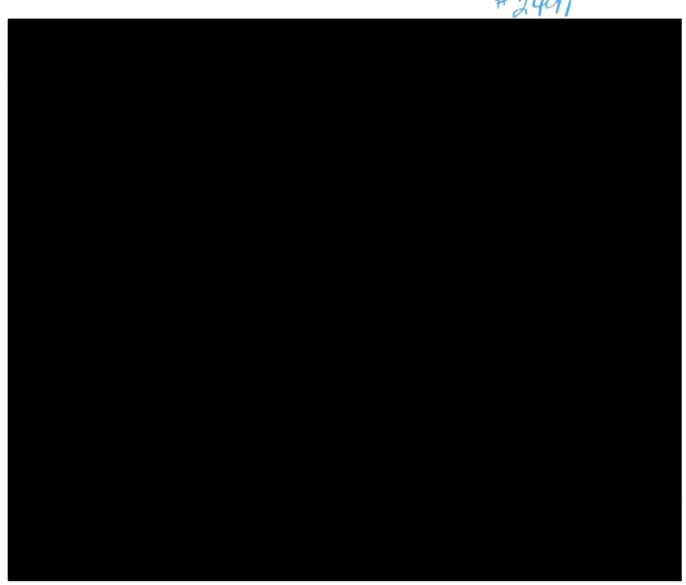
The Beckemeier Law Firm, LC

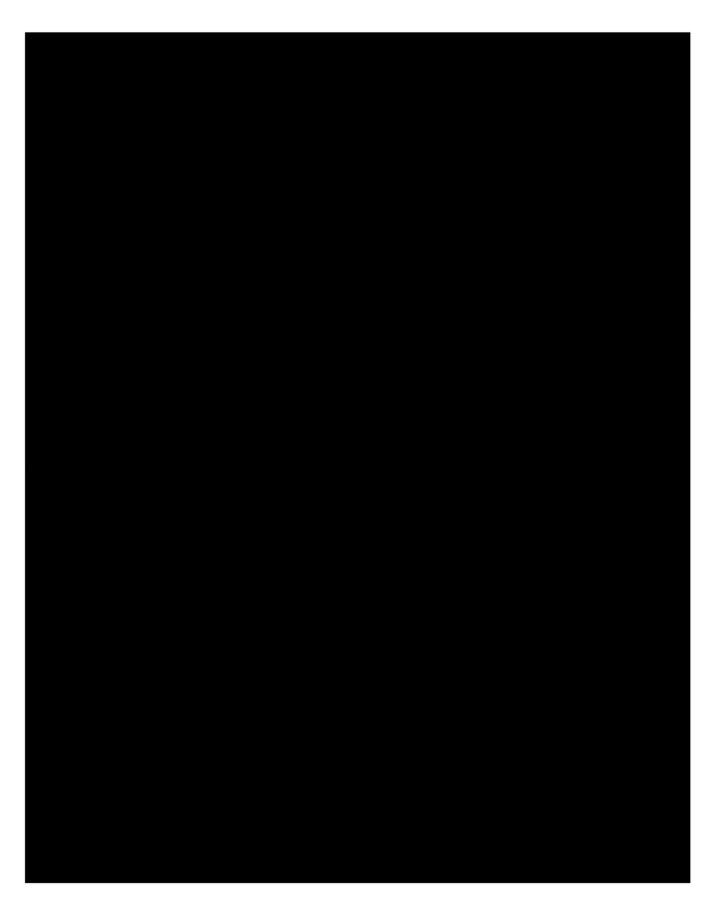
Invoice # 75-003 Date: 10/12/2019

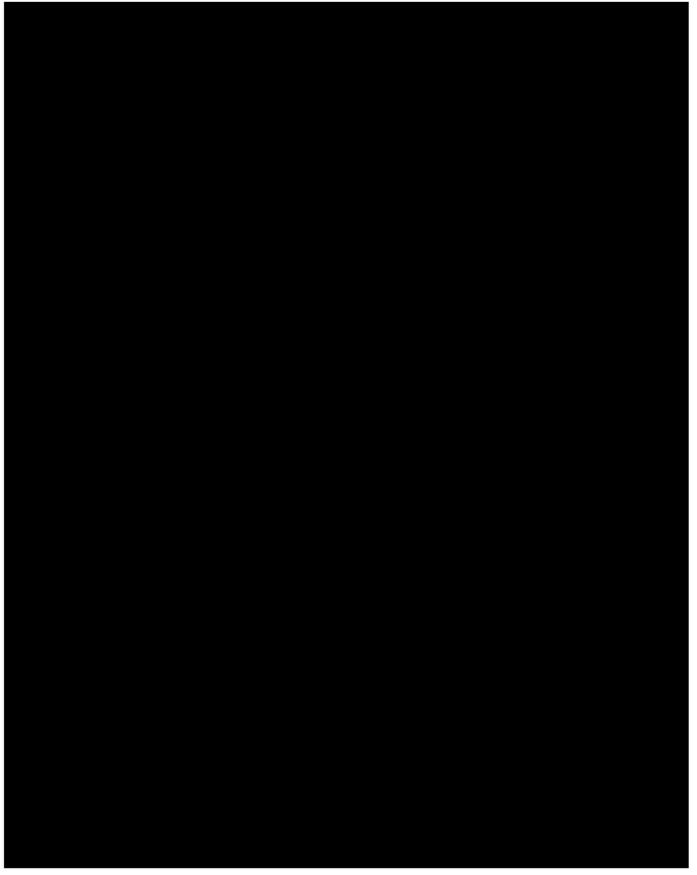
13421 Manchester Road, Suite 103 St. Louis, MO 63131

CSWR, Inc. - North Carolina 500 Northwest Plaza Dr. Suite 500 St. Ann, MO 63074

DATE RCVI	10/15/10	GL CO	DE 83.0	Da
SCAN	_EMAIL_		OB	_
DATAPP	100	QB	3017	_
DT PD	5/19	GK#	m	
	100	#	21101	







00878-CSWR, Inc. - North Carolina-Etowah

Etowah

Date	Firm Member	Notes	Quantity	Rate	Total
09/03/2019	CMD	Multiple telephone conferences with title company re: title work	0.30	\$215.00	\$64.50
09/04/2019	CMD	Review and respond to email from local counsel re: title work	0.10	\$215.00	\$21.50
			Subt	otal (\$86.00





FEDERAL I.D. NO. 90-0354740^o Please make all amounts payable to: The Beckemeier Law Firm, LC

Payment is due upon receipt.

Phone: 336-378-1899 Fax: 336-378-1850 www.lawflrmcarolinas.com 56-0949842 FEIN:

Statement Date Statement No.

December 7, 2020 228780

219813.000 Page: 1

Account No.

RE: Real Estate

St. Louis, MO 63131

1650 Des Peres Rd, Suite 303

CSWR, LLC

SCAN DATAPP DT PD

11/23/2020

JSR (CSWR) Etowah - going through the commitment and defining vesting deeds to fee and easement tracts.

0.50

125.00

Major Credit Card









Online payments with credit or debit cards are now available at www.lawfirmcarolinas.com/pay.cfm

Please Detach and Return This Portion With Your Remittance

Please make checks payable to:

Law Firm Carolinas PO Box 41027 Greensboro, NC 27404-1027

Amount Remitted:	
Check No :	

Statement Date 12/07/2020 Statement No.

> Account No. 219813.000

228780

Phone: 336-378-1899 Fax: 336-378-1850

www.lawfirmcarolinas.com FEIN: 56-0949842

CSWR, LLC 1650 Des Peres Rd, Suite 303 St. Louis, MO 63131 Statement Date Statement No. Account No. April 26, 2023 262676 219813.000

Page: 1

RE: Real Estate

Major Credit Card







Online payments with credit or debit cards are now available at www.lawfirmcarolinas.com/pay.cfm

Please Detach and Return This Portion With Your Remittance

Please make checks payable to:

Law Firm Carolinas PO Box 41027 Greensboro, NC 27404-1027



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ck No.:	Check No.:	
Date 04/26/202	ement Date	
nt No. 26267	atement No.	
int No. 219813.00	Account No.	

Phone: 336-378-1899

Fax: 336-378-1850 www.lawfirmcarolinas.com FEIN: 56-0949842



CSWR, LLC

1650 Des Peres Rd, Suite 303 St. Louis, MO 63131 Statement Date Statement No. Account No. April 15, 2020 208686 219813.000

Page: 1

RE: Real Estate

		Hours	
03/10/2020	JSR Etowah - reviewing file prior to visit by Nancy Ferguson with Chicago Title. (No Charge)	0.50	
03/11/2020	JSR General - Meeting with Nancy Ferguson with Chicago Title to go through a file for closing. General - email to abstractor and client concerning search adjustments. Etowah - title search on easement tracts. Etowah - title search on easement tracts.	3.50	787.50
03/12/2020	JSR Etowah - title search on easement tracts. Etowah - title search on easement tracts, follow up on what looks to be a mistaken tract, perform search on new tract.	4.25	956.25
03/24/2020	JSR Etowah - completing preliminary title opinion, adding fee simple parcels.		

Account No. RE: Real E	219813.000 state	Statement No. Page No.	20868	
	setting up a dropbox account to allow for file sharing large title files, send		Hours	337. 5
	invitations.		1.50	337.
03/25/2020	JSR Etowah - title search on easement tracts. Etowah - title search on easement tracts.		3.50	787.50
03/26/2020	JSR Etowah - title search on easement tracts.		0.50	112.50
	For Current Services Rendered		15.60	3,312.
				12 20
03/06/2020	Title Search Evnenses Etowah Sewer Company			4,030.00
03/00/2020	Title Search Expenses - Etowah Sewer Company		_	4,030.00
			6.	

Statement Date 04/15/2020

CSWR, LLC

Phone: 336-378-1899 Fax: 336-378-1850 www.lawfirmcarolinas.com

FEIN: 56-0949842

RE: Real Estate

CSWR, LLC

1650 Des Peres Rd, Suite 303 St. Louis, MO 63131 Statement Date Statement No. Account No. June 16, 2020 221657 219813.000

Page: 1

DATE RCVD 06/17/20 GL CODE 183.002
PRCD BY Krista GL DATE 6/1/20

Hours

5.50 1,237.50

04/01/2020

JSR Etowah - title search on easement tracts.

04/13/2020

JSR Etowah - searching, saving, and adding documents to the dropbox.

reviewing and mapping legal description, email concerning a likely incorrect legal description, request solution from client (needs a survey).

1.25

281.25



CSWR, LLC Account No. 219813.000 RE: Real Estate

Statement Date 06/16/2020 Statement No. 22165 Page No. 2 Statement No. Page No.

			O H
04/24/2020	JSR Etowah - marked up service area opinion for review, cannot access, receive new email, quick review.	0.50	112.50
04/27/2020	JSR Etowah - conversation with abstractor and email to client concerning the link between the grantee search and service area search.	0.25	56.25
			Jam

Red Bird Utility Operating Company, LLC Docket No. W-1328, Sub 0

Etowah Sewer Company Inc. Docket No. W-933, Sub 12

Public Staff Data Request No. 13 Date Sent: November 13, 2023 Date Due: November 16, 2023

Public Staff Technical Contacts: Mike Franklin

Phone: (919) 715-2666

E-Mail: mike.franklin@psncuc.nc.gov

Lynn Feasel

Phone: (919) 733-0943

Email: lynn.feasel@psncuc.nc.gov

Windley Henry

Phone: (919) 733-0949

Email: windley.henry@psncuc.nc.gov

Public Staff Legal Contacts: Davia Newell

Phone: (919) 733-0977

Email: davia.newell@psncuc.nc.gov

Gina Holt

Phone: (919) 733-0971

E-Mail: gina.holt@psncuc.nc.gov

James Bernier, Jr. Phone: (919) 733-0976

Email: james.bernier@psncuc.nc.gov

Subject of Data Request: Beckemeier Rebuttal Testimony

Please provide all responses to this request in searchable native electronic format (e.g., Excel, Word, or PDF files). If in Excel format, please include all working formulas. In addition, please include (1) the name and title of the individual who has the responsibility for the subject matter addressed therein, and (2) the identity of the person making the response by name, occupation, and job title. Please also refer to Public Staff Data Request 1 for instructions for responding to this and all other Data Requests served on the Company by the Public Staff in the above-captioned proceedings.

- 1. Starting on page 3, line 13 of his rebuttal testimony, witness Beckemeier testifies about why Red Bird conducts due diligence and the contended benefits of such activities.
 - a. When is due diligence conducted? Please describe the timing of each aspect of due diligence and how the Company utilizes the information obtained.
 - b. Does due diligence benefit the Company?
 - i. If yes, provide examples.
 - ii. If no, provide an explanation why not.
 - c. Does due diligence inform the Company and its owners about the earning potential of the acquisition?
 - d. Does due diligence inform the negotiation of the purchase price?

RESPONSE:

1a. Due diligence on a particular acquisition begins within a week or two weeks after the Purchase Agreement is executed and concludes prior to closing an acquisition. The primary benefit to conducting extensive due diligence prior to closing an acquisition is to identify any defects in the system assets in order to plan for the capital improvements that will be needed to properly operate the system. In addition, conducting due diligence enables potential purchaser to identify any deficient real property rights that could inhibit the ability to properly operate the system. Identifying such deficiencies allows a purchaser such as Red Bird to take steps to cure such defects and deficiencies as soon as practicable, either prior to or after the closing to avoid disruptions in the proper operations of the system.

With respect to the Etowah system, the Valbridge appraisal was completed on August 5, 2019. McGill Associates, P.A. ("McGill") conducted its on-site inspections on December 4, 2019, and the reports were prepared thereafter. The initial title due diligence began soon after the Purchase and Sale Agreement was fully executed in August of 2019. GIS work and surveys were launched in December of 2019. The first title research results were produced in November of 2019, and the initial title commitment was issued on March 26, 2020. Survey and GIS drafts were generated in mid-2020. Updated title, GIS, and survey work continued through December 2022, in that the title work was updated multiple times due to discovery of new title matters once survey work occurred and also due to the delay in the closing timeline on this transaction.

In 2023, there has been minimal title work performed on this project. However, once a closing date is set, all title work will need to be updated to the closing date and the surveys will also need to be updated due to the delay in the closing date from when the surveys were performed.

1b. Yes. Refer to response to PS DR13-1a. In addition, due diligence provides clarity on where the system components are located and if proper ownership rights exist for the seller to transfer the same. Due diligence also determines if there are judgments or other liens against the property being acquired. And fi-nally, due diligence assures there is good, legal access to the components of the system to facilitate operations after the closing.

1c. No.

- 1d. Due diligence does not inform the Company on the initial purchase price. However, in some instances, the discovery of material defects in the due diligence process has resulted in a reduction to the purchase price to accommodate the costs associated with curing the defects. This did not occur with respect to the Etowah transaction.
 - 2. On page 4, lines 16-18 of his rebuttal testimony, witness Beckemeier testifies that, "Based on the foregoing activities, we determined that there are material defects in the title rights impacting Etowah that need to be cured prior to the closing or shortly thereafter." Please provide the following information:
 - a. The definition of "material defects in title rights";
 - b. List of material defects;
 - c. When the material defects identified in the title rights will be cured;
 - d. The estimated time and cost by vendor to cure the material defects identified;
 - e. Whether the Company intends to seek recovery of the additional costs to cure the material defects identified.

RESPONSE:

- 2a. Any defect that does or could inhibit the use or operations of the system after closing.
- 2b. There were two sites in which the legal right to access was in question and required significant title research and survey work to resolve. One access issue remains and an easement right will need to be acquired from a third party either before or after the closing to address this defect. In addition, the legal descriptions of multiple sites of real property being acquired included defects and/or errors that needed to be updated with new survey work. Many of the easement rights necessary to access the service lines set forth within the covenants, conditions and restrictions (aka Indentures) within the service area property were not clearly described requiring title and survey work to ascertain the specific location of the easement rights. Moreover, the seller owns additional utility easement rights within

the service area that were not clearly described, which required survey work to determine their actual location.

- 2c. Many of the above-referenced defects have been clarified or cured during due diligence and the remaining items should be cured prior to the closing date.
- 2d. We do not itemize costs related to curing each specific defect.
- 2e. Yes. Red Bird intends to seek recovery of the additional costs in its first rate case proceeding.
 - 3. On page 5, lines 8-9 of his rebuttal testimony, witness Beckemeier testifies that, "For a potential purchaser to properly assess the feasibility of acquiring a utility system it is incumbent upon the purchasing utility company to perform due diligence." He goes on to list three areas that due diligence generally consists of. Please provide the following information:
 - a. The date each of these three areas of due diligence were completed for the Etowah system:
 - i. Engineering review;
 - ii. Valuation of the system assets; and
 - iii. Real property rights;
 - b. The factors used by the Company to "assess the feasibility of acquiring a utility system"; and
 - c. The factors used by the Company to assess the business need for the acquisition, including any cost-benefit analysis, forecasting, or evaluation.

RESPONSE:

- 3a. See Answer 13-1.a. above.
- 3ai. The preliminary engineering report was prepared in February 2020.
- 3aii. The Valbridge valuation study was submitted in August 2019.
- 3aiii. The determination of real property rights is ongoing.
- 3b. CSWR does not "assess the feasibility of acquiring a utility system" other than identifying any legal impediments to owning and operating a system.
- 3c. "Business need" is not a consideration.
 - 4. On page 6, lines 12-15 of his rebuttal testimony, witness Beckemeier testifies that, "Therefore, even if engineering due diligence were not standard practice in a deal like this, which we think it is, at least part of the expense associated

with McGill's report was required to be incurred in order for Red Bird to complete its acquisition application." Please quantify the expense associated with the McGill report that was required to be incurred in order for Red Bird to complete its application.

RESPONSE:

- 4. The cost of the McGill study has been provided to Public Staff in the due diligence invoices.
 - 5. On page 6, lines 18-21 of his rebuttal testimony, witness Beckemeier testifies regarding the need for and reasonableness of the appraisal. Please provide the following:
 - Statute, rule, and/or Commission order supporting the use of an appraisal to determine whether to grant a CPCN or establish rate base and
 - b. The benefit to customers of an appraisal.

RESPONSE:

5a. Witness Beckemeier did not conduct any research to determine whether there is a statute, rule, or Commission decision governing the use of an appraisal to determine whether to grant a CPCN or to determine rate base. This Commission has previously determined that Red Bird has the technical, managerial, and financial qualifications to own and operate a water and wastewater utility in North Carolina, and believes a similar conclusion is justified in this case.

5b. The primary benefit of an appraisal is to assist the Commission in determining the fair market value of the assets being acquired and to determine if the purchase price is reasonable.

- 6. On page 10, lines 4-11 of his rebuttal testimony, witness Beckemeier testifies about the need to update due diligence because of delays in the regulatory process in North Carolina. Please provide the following information:
 - a. The meaning of "closing time frame" as it is used on page 10, line 8 of witness Beckemeier's testimony including the starting and ending points and all other specific milestones;
 - b. Does "closing time frame" have the same meaning, starting and ending points, and other milestones in other jurisdictions in which CSWR affiliates have sought approval of acquisitions or transfers of water or wastewater systems?
 - c. List of transactions closed by CSWR affiliates including:
 - i. State;
 - ii. Regulator;

- iii. Name of system;
- iv. Closing time frame;
 - 1. Start date; and
 - 2. End date.
- v. Amount of due diligence costs incurred; and
- vi. Amount of due diligence costs allowed for recovery in rates.
- d. For each CPCN or transfer application filed by Red Bird with the Commission, invoices for updated due diligence necessitated by the delay in the process of approving the transactions.
- 6a. The average purchase timeline of a utility system by a CSWR entity in states other than NC from when the purchase agreement is fully executed to the closing is approximately one year. The specific milestones are purchase agreement formation, completion of engineering and title due diligence, regulatory approval, and closing.
- 6b. Yes. The standard milestones and process in states where CSWR has closed transactions is the same; however, the outlier in NC is the timeframe for regulatory review and approval.
- 6c. Red Bird objects to this request to the extent it requires the Company to undertake legal analysis, research, and/or the compilation of new studies. Red Bird also objects to this request on the basis that it is unduly burdensome as this data cannot be easily queried from our systems to provide a comprehensive response in the given timeframe. Subject to and notwithstanding these objections, Red Bird will provide a list of all acquisition cases by state and docket number.
- 6d. Red Bird objects to this request to the extent it requires the Company to undertake legal analysis, research, and/or the compilation of new studies. Red Bird also objects to this request on the basis that it is unduly burdensome as this data cannot be easily queried from our systems to provide a comprehensive response in the given timeframe. Subject to and notwithstanding these objections, Red Bird will supplement this response and provide a list of all acquisition cases by state and docket number.

John R. Ashcroft Secretary of State 2023 ANNUAL REGISTRATION REPORT

BUSINESS

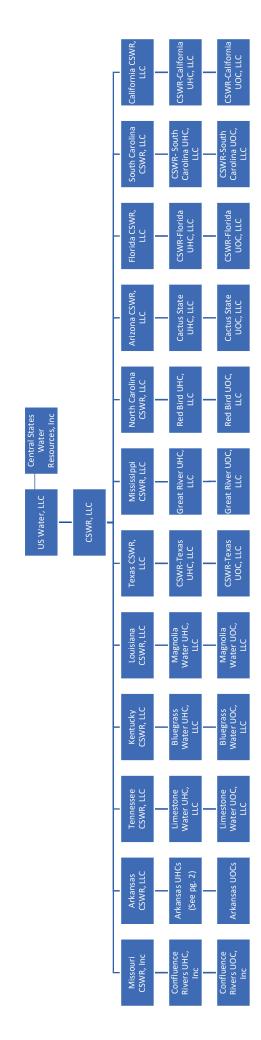
01372666 Date Filed: 4/18/2023 John R. Ashcroft **Missouri Secretary of State**

k	SECTION 1, 3 & 4 ARE	E REQUIRED					
	REPORT DUE BY:	4/30/2023			RENEWAL MONTI	H:	
01372666 Central States Water Resources, Inc.			NAME OF STREET, AND ADDRESS OF STREET,	IGE THE CORPORATION'S H TO FOR A \$25.00 FEE			
C T CORPORATION SYSTEM 120 S CENTRAL AVE SAINT LOUIS MO 63105			PRINCIPAL PLACE	of Business or corporate HEADQUARTERS:	*		
				1	Suite 140		
					STREET Saint Louis M	O 63131-1504	
					CITY / STATE	ZIP	
	If changing the reg	gistered agent and/or r	egistered office address, please	chec	k the appropriate bo	ox(es) and fill in the necessary information.	
	☐ The new registe		N ORIGINAL WRITTEN CONSEN	T ED(ON THE NEW		-
2		5	AND FILED WITH THIS REGISTR				
	☐ The new registe	red office address					
	Must be a Missou	ri address, PO Box alon	e is not acceptable. This sectior	ı is no	ot applicable for Ban	ks, Trusts and Foreign Insurance.	
OFFICERS NAME AND PHYSICAL ADDRESS (P.O. BOX ALONE NOT ACCEPTABLE). MUST LIST PRESIDENT AND SECRETARY BELOW MUST LIST AT LEAST ONE DIRECTOR BELOW MUST LIST AT LEAST ONE DIRECTOR BELOW					* B		
	<u>PRESIDENT</u>	Cox, Josiah M			<u>NAME</u>	Cox, Josiah M	
	STREET	1630 Des Peres Rd Suite 140			STREET	1630 Des Peres Rd Suite 140	
	CITY/STATE/ZIP	Saint Louis MO 6313	31-1504	_	CITY/STATE/ZIP	Saint Louis MO 63131-1504 USA	
	<u>SECRETARY</u>	Thomas, F. Todd 1630 Des Peres Rd			<u>NAME</u>	Standen, Daniel J.	
	STREET	Suite 140			STREET	667 Madison Ave FL 3	
3	CITY/STATE/ZIP	Saint Louis MO 6313	31-1504	_	CITY/STATE/ZIP	New York NY 10065 USA	
	<u>TREASURER</u>	Moore, Martin W. 1630 Des Peres Rd			<u>NAME</u>	Rooney, Tom 667 Madison Ave.	
	STREET	Suite 140			STREET	FL 3	
	CITY/STATE/ZIP	Saint Louis MO 6313	31-1504	_	CITY/STATE/ZIP	New York NY 10065 USA	
					<u>NAME</u>	Rigas, John 1135 Bowline Dr.	
	STREET				STREET	1133 BOWIIIE DI.	
	CITY/STATE/ZIP		IANAEC AND ADDRESSES OF ALL		CITY/STATE/ZIP	Vero Beach FL 32963 USA	
-			IAMES AND ADDRESSES OF ALL			shable for the crime of making a false	*
		-	on under Section 575.060 RSMo.				4
4	Authorized party of	or officer sign here	Madison McIntosh			(Required)	
	Please print name	and title of signer:	Madison McIntosh		1	Other	
			NAME			TITLE	
	REGISTRATION REF	PORT FEE IS: n or before 4/30/2023				RM IS ACCEPTED BY THE SECRETARY OF STATE	
		n or before 5/31/2023				E A PUBLIC DOCUMENT AND ALL INFORMATION JBJECT TO PUBLIC DISCLOSURE	אכ
	\$50.00 If filed or	n or before 6/30/2023			FROVIDED IS SO	SBLC. TO FORLIC DISCLOSURE	
		n or before 7/31/2023 NAL \$25.00 FEE IF CHAN	IGING THE RENEWAL MONTH.				

E-MAIL ADDRESS (OPTIONAL): jim@bl-stl.com

I/A

Central States Water Resources Corporate Entity Organizational Chart



LIMITED LIABILITY COMPANY ANNUAL REPORT

			I/A	
NAME OF LIMITED LIABILITY COMPANY:	Red Bird Utility Op	perating Company, LLC		
SECRETARY OF STATE ID NUMBER: 19187	727 STATE	OF FORMATION: NC	Filing Office Use Only E - Filed Annual Report 1918727	
REPORT FOR THE CALENDAR YEAR: 202	2		CA202306802023 3/9/2023 12:15	
SECTION A: REGISTERED AGENT'S INFORM	<u>ATION</u>		Changes	
1. NAME OF REGISTERED AGENT: <u>CT</u>	Corporation Syste	em		
2. SIGNATURE OF THE NEW REGISTERE		NATURE CONSTITUTES CONSENT TO THE AF	POINTMENT	
3. REGISTERED AGENT OFFICE STREET	ADDRESS & COUNTY	4. REGISTERED AGENT OFFICE M	AILING ADDRESS	
160 Mine Lake Ct Ste 200		160 Mine Lake Ct Ste 200		
Raleigh, NC 27615 Wake County		Raleigh, NC 27615		
SECTION B: PRINCIPAL OFFICE INFORMATION 1. DESCRIPTION OF NATURE OF BUSINI		and operating water and wast	e water utilities	
2. PRINCIPAL OFFICE PHONE NUMBER:	(314) 736-4672	3. PRINCIPAL OFFICE EMAIL: Privacy Redaction		
4. PRINCIPAL OFFICE STREET ADDRESS	3	5. PRINCIPAL OFFICE MAILING ADDRESS		
1630 Des Peres Rd, Suite 140		1630 Des Peres Rd, Suite 140		
St. Louis, MO 63131	_	St. Louis, MO 63131		
6. Select one of the following if applic The company is a veteran-ow The company is a service-dis SECTION C: COMPANY OFFICIALS (Enter add	vned small business sabled veteran-owned	small business		
NAME: Central States Water Resources, Inc.	NAME:	NAME:		
TITLE: Manager	TITLE:	TITLE:		
ADDRESS: ADDRESS:		ADDRESS:		
1630 Des Peres Rd, STE 140				
St. Louis, MO 63131	DEPORT OUT O			
SECTION D: CERTIFICATION OF ANNUAL F			con/business entity.	
Central States Water Resources, Inc., by Jo SIGNATURE		3/9/2023 DATE		
Form must be signed by a Company Official listed under		Managara		
Central States Water Resources, Inc., by Jo Print or Type Name of Comp		Manager Print or Type Title of Co	ompany Official	

LIMITED LIABILITY COMPANY ANNUAL REPORT

NAME OF LIMITED LIABILITY COMPANY:	Red Bird Utility Ho	olding Company, LLC		
SECRETARY OF STATE ID NUMBER: 19187		OF FORMATION: NC	Filing Office Use Only E - Filed Annual Report	
REPORT FOR THE CALENDAR YEAR: 202	22		1918725 CA202306802004 3/9/2023 12:01	
SECTION A: REGISTERED AGENT'S INFORM	<u>ATION</u>		Changes	
1. NAME OF REGISTERED AGENT: CT	Corporation Syste	em	<u> </u>	
2. SIGNATURE OF THE NEW REGISTERS		NATURE CONSTITUTES CONSENT TO THE A	PPOINTMENT	
3. REGISTERED AGENT OFFICE STREET				
160 Mine Lake Ct Ste 200		160 Mine Lake Ct Ste 200		
Raleigh, NC 27615 Wake County		Raleigh, NC 27615		
1. DESCRIPTION OF NATURE OF BUSIN	ESS: Investing in a	and operating water and wast		
2. PRINCIPAL OFFICE PHONE NUMBER:	(314) 965-2277	3. PRINCIPAL OFFICE EMAIL: Pri	ivacy Redaction	
4. PRINCIPAL OFFICE STREET ADDRESS	3	5. PRINCIPAL OFFICE MAILING ADDRESS		
1630 Des Peres Rd, Ste. 140		1630 Des Peres Rd, Ste. 140		
St. Louis, MO 63131		St. Louis, MO 63131		
6. Select one of the following if application of the company is a veteran-one of the company is a veteran-one of the company is a service-disconnected by the company of the company is a veteran-one of the company	vned small business sabled veteran-owned	small business		
NAME: Central States Water Resources, Inc.	NAME:	NAME:		
TITLE: Manager	TITLE:	TITLE:		
ADDRESS:	ADDRESS:	ADDRESS:		
1630 Des Peres Rd, STE 140				
St. Louis, MO 63131				
SECTION D: CERTIFICATION OF ANNUAL	REPORT. Section D mu	st be completed in its entirety by a per-	son/business entity.	
Central States Water Resources, Inc., by Jo	osiah M. Cox President	3/9/2023		
SIGNATURE Form must be signed by a Company Official listed under	Section C of This form.	DATE		
Central States Water Resources, Inc., by Jo		Manager Print or Type Title of C	ompany Official	

This Annual Report has been filed electronically.



LIMITED LIABILITY COMPANY ANNUAL REPORT

NAME OF LIMITED LIABILITY COMPANY:	North Carolina Ca	ntral States Water Resources,	II.C	
TO AND OF EIGHT ES EIGHT COMPANY.	North Carolina Ce	illai States Water Nesources,	Filing Office Use Only	
SECRETARY OF STATE ID NUMBER: 19185	561 STATE	OF FORMATION: NC	E - Filed Annual Report 1918561	
REPORT FOR THE CALENDAR YEAR: 202	3		CA202306905055 3/10/2023 02:30	
SECTION A: REGISTERED AGENT'S INFORM	<u>ATION</u>		Changes	
1. NAME OF REGISTERED AGENT: <u>CT</u>	Corporation Syste	em		
2. SIGNATURE OF THE NEW REGISTERS		NATURE CONSTITUTES CONSENT TO THE APP	OINTMENT	
3. REGISTERED AGENT OFFICE STREET	ADDRESS & COUNTY	4. REGISTERED AGENT OFFICE MA	ILING ADDRESS	
160 Mine Lake Ct Ste 200		160 Mine Lake Ct Ste 200		
Raleigh, NC 27615 Wake County		Raleigh, NC 27615		
SECTION B: PRINCIPAL OFFICE INFORMATION 1. DESCRIPTION OF NATURE OF BUSING		and operating water and waste	water utilities	
2. PRINCIPAL OFFICE PHONE NUMBER:	(314) 736-4672	3. PRINCIPAL OFFICE EMAIL: Priv	acy Redaction	
4. PRINCIPAL OFFICE STREET ADDRESS	3	5. PRINCIPAL OFFICE MAILING ADDRESS		
1630 Des Peres Rd, STE 140		1630 Des Peres Rd, STE 140		
St. Louis, MO 63131		St. Louis, MO 63131		
6. Select one of the following if application. The company is a veteran-ove. The company is a service-dis	vned small business			
SECTION C: COMPANY OFFICIALS (Enter add	litional company officials	in Section E.)		
NAME: Central States Water Resources, Inc.	NAME:	NAME:		
TITLE: Manager	TITLE:	TITLE:		
ADDRESS:	ADDRESS:	ADDRESS:		
1630 Des Peres Rd, STE 140				
St. Louis, MO 63131				
SECTION D: CERTIFICATION OF ANNUAL I	REPORT. Section D mus	st be completed in its entirety by a perso	n/business entity.	
Central States Water Resources, Inc., by Jo	osiah M. Cox President	3/10/2023		
SIGNATURE Form must be signed by a Company Official listed under	Section C of This form.	DATE		
Central States Water Resources, Inc., by Jo		Manager		
Print or Type Name of Com	pany Official	Print or Type Title of Com	ipany Official	

State of Missouri John R. Ashcroft, Secretary of State

Corporations Division PO Box 778 / 600 W. Main St., Rm. 322 Jefferson City, MO 65102

LC1371449 Date Filed: 5/28/2019 John R. Ashcroft Missouri Secretary of State

Amendment of Articles of Organization

(Submit with filing fee of \$25.00)

Charter #: LC1371449		
1. The current name of the limited liability	company is First Round CSWR, LLC	
The effective date of this document is the indicated:	e date it is filed by the Secretary of State	of Missouri, unless a future date is otherwise te in this office)
(De	ate may not be more than 90 days after the filing da	te in this office)
3. State date of occurrence that required this	s amendment: 5/17/2019 Month/Day/Year	
4. The articles of organization are hereby at The name of the limited liability co		
New Name (if applicable): CSWR_LL	<u>,C</u>	
☐ management of the limited liability co. ☑ a change in the name of the limited lia	mpany is vested in one or more managers mpany is no longer vested in one or more bility company.	s where management had not been so previously vested. managers where management was previously so vested.
\Box a change in the time set forth in the art	_	ity company to dissolve.
 6. This amendment is (check either or both) ☑ authorized under the operating agreem ☐ required to be filed under the provision ☐ both 	ent	
In Affirmation thereof, the facts stated above (The undersigned understands that false states)		the penalties provided under Section 575.040, RSMo)
Josiah Cox, President Authorized Signature	JOSIAH COX, PRESIDENT Printed Name	05/28/2019 Date

LLC-12 (11/2009)

Name and address to return filed document:		
Name:	Caroline Margaret Johnson	
Address:	Email: CarolineJ@beckemeierlaw.com	
City, State, and Zip Code:		

STATE OF MISSOURY



John R. Ashcroft Secretary of State

CERTIFICATE OF AMENDED ARTICLES OF ORGANIZATION

WHEREAS,

CSWR, LLC LC1371449

FORMERLY,

First Round CSWR, LLC

filed its amended Articles of Organization with this office and WHEREAS that filing was found to conform to the Missouri Limited Liability Company Act;

NOW, THEREFORE, I, JOHN R. ASHCROFT, Secretary of State of the State of Missouri, by virtue of authority vested in me by law do hereby certify and declare that the above entity's Articles of Organization are amended.

IN TESTIMONY WHEREOF, I hereunto set my hand and cause to be affixed the GREAT SEAL of the State of Missouri. Done at the City of Jefferson, this 28th day of May, 2019.



I/A

STATE OF NORTH CAROLINA UTILITIES COMMISSION RALEIGH

DOCKET NO. W-1146, SUB 13 DOCKET NO. W-1328, SUB 10

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

Application by Red Bird Utility Operating Company, LLC, 1650 Des Peres Road, Suite 303, St. Louis, Missouri 63131, and Total Environmental Solutions, Inc., Post Office Box 14056, Baton Rouge, Louisiana 70898, for Authority to Transfer the Lake Royale Subdivision Water and Wastewater Utility Systems and Public Utility Franchise in Franklin and Nash Counties, North Carolina, and for Approval of Rates	In the Matter of)
Suite 303, St. Louis, Missouri 63131, and Total Environmental Solutions, Inc., Post Office Box 14056, Baton Rouge, Louisiana 70898, for Authority to Transfer the Lake Royale Subdivision Water and Wastewater Utility Systems and Public Utility Franchise in Franklin and Nash Counties, North Carolina,	Application by Red Bird Utility Operating)
Total Environmental Solutions, Inc., Post Office Box 14056, Baton Rouge, Louisiana 70898, for Authority to Transfer the Lake Royale Subdivision Water and Wastewater Utility Systems and Public Utility Franchise in Franklin and Nash Counties, North Carolina,	Company, LLC, 1650 Des Peres Road,)
Office Box 14056, Baton Rouge, Louisiana) 70898, for Authority to Transfer the Lake) Royale Subdivision Water and Wastewater) Utility Systems and Public Utility Franchise) in Franklin and Nash Counties, North Carolina,)	Suite 303, St. Louis, Missouri 63131, and)
70898, for Authority to Transfer the Lake Royale Subdivision Water and Wastewater Utility Systems and Public Utility Franchise in Franklin and Nash Counties, North Carolina,	Total Environmental Solutions, Inc., Post)
Royale Subdivision Water and Wastewater) Utility Systems and Public Utility Franchise) in Franklin and Nash Counties, North Carolina,)	Office Box 14056, Baton Rouge, Louisiana)
Utility Systems and Public Utility Franchise) in Franklin and Nash Counties, North Carolina,)	70898, for Authority to Transfer the Lake)
in Franklin and Nash Counties, North Carolina,)	Royale Subdivision Water and Wastewater)
	Utility Systems and Public Utility Franchise)
and for Approval of Rates	in Franklin and Nash Counties, North Carolina,)
	and for Approval of Rates)

SUPPLEMENTAL TESTIMONY OF JOSIAH COX ON BEHALF OF RED BIRD UTILITY OPERATING COMPANY, LLC

- 1 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
- 2 A. My name is Josiah Cox. My business address is 1650 Des Peres Road, Suite 303, St.
- 3 Louis, Missouri, 63131.
- 4 Q. WHAT IS YOUR POSITION WITH RED BIRD UTILITY OPERATING
- 5 COMPANY, LLC ("RED BIRD" OR "COMPANY")?
- 6 A. I am President of Red Bird Utility Operating Company, LLC ("Red Bird"). I also am
- 7 President of CSWR, LLC, ("CSWR"), the corporate parent of Red Bird.
- 8 Q. DID YOU PREVIOUSLY FILE TESTIMONY IN THIS DOCKET?
- 9 A. Yes, my direct testimony on behalf of Red Bird was filed in these dockets on August
- 10 30, 2023.
- 11 Q. WHAT IS THE PURPOSE OF THE TESTIMONY YOU ARE NOW FILING?

- 1 A. My supplemental testimony is provided on behalf of Red Bird to support the
- 2 Commission's approval and adoption of the Settlement Agreement and Stipulation
- 3 ("Stipulation") entered into by the Public Staff and Red Bird and filed with the Commission
- 4 on October 23, 2023.
- 5 Q. DID THE STIPULATION RESOLVE ALL DISPUTED ISSUES BETWEEN
- 6 RED BIRD AND THE PUBLIC STAFF?
- 7 A. Yes, it resolved all contested issues remaining between the Company and Public Staff.
- 8 Q. WHAT WERE THE UNRESOLVED ISSUES?
- 9 A. The disputed issues related to the rate base in the utility assets Red Bird proposes to
- acquire from Total Envitornmentl Solutions, Inc. ("TESI"), the extent of Red Bird's due
- diligence and acquisitions costs to potentially be recovered in the first general rate case
- relating to the TESI system serving the Lake Royale development, and Red Bird's request
- for an acquisition adjustment in connection with the acquisition of the TESI systems.
- 14 Q. HOW DOES THE STIPULATION RESOLVE ALL OF THOSE ISSUES?
- 15 A. The Stipulation reflects Red Bird's agreement to not pursue an acquisition adjustment
- in these dockets, establishes the net book value of the TESI water and wastewater system
- assets to be acquired by Red Bird, and provides for Red Bird's recovery of a meaningful
- portion of its due diligence cost and transactional costs relating to this acquisition in a
- 19 future rate case.
- 20 Q. DID RED BIRD MAKE SIGNIFICANT CONCESSIONS IN REACHING THE
- 21 AGREEMENT ON THE STIPULATION?
- 22 A. Yes, we did. That being said, the Stipulation is a product of the arms-length
- 23 negotiations of the parties that yielded a result that both parties could accept. Commission

- 1 approval of the Stipulation will also provide us with certainty moving forward as to the
- 2 TESI system.
- 3 The Stipulation is the product of the give-and-take in settlement negotiations between Red
- 4 Bird and the Public Staff. There are provisions of the Stipulation that are more important
- 5 to Red Bird, and, likewise, there are provisions that are more important to the Public Staff.
- 6 Nonetheless, working from different starting points and different perspectives, these parties
- 7 were able to find common ground and achieve a settlement. We also anticipate that the
- 8 Stipulation will facilitate an earlier closing of this acquisition, and thereby allow Red Bird
- 9 to begin operating this system and bringing the benefits of its ownership of this system to
- TESI customers earlier than would otherwise be possible.

11 Q. DID OTHER REASONS SUPPORT RED BIRD'S WILLINGNESS TO SETTLE

12 THESE FINAL ISSUES WITH THE PUBLIC STAFF?

- 13 A. Yes. Red Bird has other transfer applications pending before the Commission, and we
- look forward to adding TESI to the portfolio of systems the Company seeks to build in
- North Carolina. As we move forward with our business model and plans here, we will
- 16 continue to work to replicate in North Carolina the record of success our affiliate group has
- 17 achieved elsewhere.
- 18 As shown in my direct testimony, Red Bird has the financial, technical, and managerial
- ability to acquire, own, and operate TESI's water and wastewater systems in a manner that
- 20 fully complies with applicable health, safety, and environmental protection laws and
- 21 regulations, and to provide reliable, safe, and adequate service to customers. Red Bird is
- 22 part of an affiliate group that currently owns and operates wastewater systems serving
- 23 approximately 219,000 wastewater customers and drinking water systems serving

- 1 approximately 145,000 customers in Missouri, Arkansas, Kentucky, Louisiana, Texas,
- 2 Tennessee, Mississippi, Florida, South Carolina, North Carolina, and Arizona.
- 3 Q. DID PUBLIC STAFF REQUEST THAT RED BIRD ADDRESS CERTAIN
- 4 ISSUES IN THIS SUPPLEMENTAL TESTIMONY?
- 5 A. Yes; those issues are addressed in the next few questions and answers.
- 6 Q. PLEASE DESCRIBE THE RELATIONSHIP BETWEEN SCIENS WATER
- 7 AND/OR SCIENS CAPITAL MANAGEMENT, LLC, AND US WATER SYSTEMS,
- 8 LLC.
- 9 A. Sciens Capital Management, LLC, is an independent investment firm that provides
- various investment opportunities to both private and institutional clients. In 2018 it
- launched the Sciens Water Opportunities Fund, an entity that holds investor dollars to be
- distributed to make investments in the United States water sector. U. S. Water Systems,
- 13 LLC ("US Water") is a Delaware limited liability company formed by Sciens Capital
- 14 Management, LLC to oversee those water sector investments, including investments in
- 15 CSWR.
- 16 Q: WHO IS THE ULTIMATE SOURCE OF THE FUNDING USED BY RED BIRD
- 17 TO ACQUIRE SYSTEMS, TO MAKE THE INVESTMENTS NECESSARY TO
- 18 ADDRESS ISSUES WITH SYSTEMS THAT ARE ACQUIRED, AND TO FUND
- 19 **RED BIRD'S OPERATIONS?**
- 20 A. US Water is the source of equity capital that CSWR invests in its utility affiliates,
- 21 including Red Bird although, as stated in my previous answer, US Water's funds are
- 22 provided by capital raised by Sciens Capital Management, LLC. Those affiliates use the
- 23 equity provided by CSWR to acquire small, oftentimes distressed water and wastewater
- 24 systems, make capital investments necessary to bring those systems into compliance with
- 25 applicable laws and regulations to ensure they provide safe and reliable service, and
- provide working capital required to financially sustain the utility affiliates until they can
- obtain fully compensatory rates from state regulators. Red Bird currently is using equity

- 1 provided by CSWR for the purposes I just described for the Ocean Terrace/Pine Knoll
- 2 Townes, Bear Den, and Crosby Utilities acquisitions the Commission previously
- 3 authorized.
- 4 Q: PLEASE EXPLAIN HOW FUNDING PROVIDED TO CSWR BY US WATER
- 5 IS ALLOCATED AMONG THE CSWR AFFILIATES.
- 6 A. Funding is provided to the various CSWR utility affiliates based upon their respective
- 7 capital needs. Funds are allocated based on assessments of need, with consideration for
- 8 health, safety and compliance being prioritized. Those needs include the costs of acquiring
- 9 the systems (including the purchase price paid for assets, due diligence costs, and
- acquisition costs), the costs of capital investments necessary to upgrade and improve
- systems to ensure compliance with applicable health, safety, and operating laws and
- regulations, and the working capital necessary to sustain them until they can establish fully
- compensatory rates. Funding from US Water is approved and pulled down to CSWR three
- times per year.
- 15 Q: ARE THERE ANY LIMITATIONS AND/OR CONDITIONS PLACED ON THE
- 16 FUTURE FUNDING OF RED BIRD BY ANY OF RED BIRD'S UP STREAM
- 17 **OWNERS?**
- 18 A. No.
- 19 Q: CAN YOU PROVIDE AN UPDATED VERSION OF THE EXPLANATION OF
- 20 CORPORATE STRUCTURE AS A LATE FILED EXHIBIT IN THIS DOCKET?
- 21 A: Yes, attached as Cox Supplemental Exhibit 1 is an updated explanation of corporate
- structure provided pursuant to the request by the Public Staff.
- 23 Q. DOES THIS CONCLUDE YOUR SUPPLEMENTAL TESTIMONY?
- 24 **A.** Yes.

CERTIFICATE OF SERVICE

I hereby certify that a true and exact copy of the foregoing document has been served on all counsel of record for all parties in this docket, if any, and the Public Staff, by either depositing same in a depository of the United States Postal Service, first-class postage prepaid and mailed by the means specified below, or by electronic delivery.

This the 23rd day of October, 2023.

BURNS, DAY & PRESNELL, P.A.

paniel C. Higgins Post Office Box 10867 Raleigh, NC 27605

Tel: (919) 782-1441

Email: <u>dhiggins@bdppa.com</u> Attorneys for Red Bird Docket Nos.: W-1328, Sub 10 and W-1146, Sub 13

Updated Explanation of Corporate Structure

The entity/corporate structure in place in North Carolina for Red Bird Utility Operating Company, LLC's affiliate group – consisting of the utility operating company, an intermediate holding company, and a state holding company – is a legacy structure that predates the acquisition of CSWR, LLC ("CSWR"), by U.S. Water Systems, LLC ("US Water"), in late 2018. Prior to that acquisition, affiliates operating in Missouri and Arkansas – which were the affiliated group's only operations at that time – utilized an identical three-tiered structure. That legacy structure has continued to be replicated in each new state the affiliate group entered.

By virtue of U.S. Water's acquisition of CSWR, US Water is the sole owner/member of CSWR, and it provides equity capital to CSWR which CSWR uses to make equity investments in its affiliated utility operating companies, including Red Bird.

In North Carolina, Red Bird Utility Operating Company, LLC, holds (or will hold) all acquired utility assets and will operate as a regulated utility. Red Bird Utility Holding Company, LLC, the intermediate holding company, is the sole member of Red Bird Utility Operating Company, LLC and North Carolina Central States Water Resources, LLC, the state holding company, is the sole member of Red Bird Utility Holding Company, LLC. Neither the intermediate or state holding companies have assets or employees, so their existence adds no operating or administrative costs to the utility operating company.

CSWR, LLC ("CSWR") is the sole member of North Carolina Central States Water Resources. CSWR employs all administrative, professional, and other personnel providing affiliated services to Red Bird Utility Operating Company, LLC and all its various state utility operating company affiliates. Costs incurred by CSWR are either direct charged to an affiliate or are allocated using the Massachusetts allocation methodology. CSWR also provides its utility operating affiliates equity capital necessary to make acquisitions and to fund required capital improvements, and provides working capital to fund day-to-day operations until compensatory rates can be established.

Central States Water Resources, Inc., is the designated manager of all affiliated limited liability companies both inside and outside North Carolina, and exists solely for that purpose. Central States Water Resources, Inc. has no assets or paid employees, and performs its managerial responsibilities using CSWR personnel.

I/A

Red Bird Utility Operating Company, LLC Docket No. W-1328, Sub 8 **Baytree Waterfront Properties, Inc.** Docket No. W-938, Sub 6

Response to Public Staff Data Request No. 17

Date Sent: November 2, 2023 Date Due: November 5, 2023

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Subject of Data Request: Cox Rebuttal Testimony

Please provide all responses to this request in searchable native electronic format (e.g., Excel, Word, or PDF files). If in Excel format, please include all working formulas. In addition, please include (1) the name and title of the individual who has the responsibility for the subject matter addressed therein, and (2) the identity of the person making the response by name, occupation, and job title. Please also refer to Public Staff Data Request 1 for instructions for responding to this and all other Data Requests served on the Company by the Public Staff in the above-captioned proceedings.

On page 3, lines 12-16 in the rebuttal testimony of Mr. Josiah Cox, witness Cox testifies, "In preparation for this testimony a review of available compliance documentation for the Baytree system was completed to assess the compliance history and competency of the existing ownership. As a result of that review a number of trends in reporting, facility status, and enforcement action were noted that indicate the existence of compliance and management issues at the facility." Please identify the existing owner, location of the "Baytree system," and the facility's major components.

Response: The information Mr. Cox relied on for the portion of his rebuttal testimony referenced in this request did not relate to the wastewater system currently owned and operated by Baytree Waterfront Properties, Inc., but instead related to the Baytree Lakes wastewater system. Consequently, the referenced testimony is in error. Red Bird regrets the error and apologizes for any resulting confusion.

2. On page 3, lines 16-23 and page 4, line 1, in the rebuttal testimony of Mr. Josiah Cox, witness Cox testifies, "The facility received numerous notices of violation (NOVs) and civil penalty (CP) assessments over the period observed with NOVs and CPs issued monthly for monitoring reporting that was not submitted for previous months. Each violation stated that while the reporting had been completed and submitted, the facility owner or responsible official failed to sign the reports in order for them to be accepted. In fact, the notices stated the owner "refused to sign" the reports as required by law. This resulted in monthly fines of \$10,083.44 being issued for two missing reports and to cover the enforcement costs associated with issuing the NOVs and CPs." Please provide copies of the NOVs and CPs referred to in Mr. Cox's rebuttal testimony.

Response: The information Mr. Cox relied on for the portion of his rebuttal testimony referenced in this request did not relate to the wastewater system currently owned and operated by Baytree Waterfront Properties, Inc., but instead related to the Baytree Lakes wastewater system. Consequently, the referenced testimony is in error. Red Bird regrets the error and apologizes for any resulting confusion.

3. On page 4, lines 5-11 of his rebuttal testimony, witness Cox testifies that reports available after August 2022, show the facility consistently exceeding its flow

limits in both monthly average flow and daily maximum flow. He further states that daily maximum exceedances ranged from more than 20,000 gallons per day to more than 50,000 gallons per day. Please provide copies of all reports Mr. Cox is referring to that show monthly average flow and/or daily maximum flow limits being exceeded.

Response: The information Mr. Cox relied on for the portion of his rebuttal testimony referenced in this request did not relate to the wastewater system currently owned and operated by Baytree Waterfront Properties, Inc., but instead related to the Baytree Lakes wastewater system. Consequently, the referenced testimony is in error. Red Bird regrets the error and apologizes for any resulting confusion.

- 4. On page 4, lines 14-20 of witness Cox's rebuttal testimony, he testifies that post August 2022 reports identify that no disinfection process is currently in use at the facility and that there is a chlorine dosing system present in the Baytree system, but it is disconnected from the system because the piping is too corroded to allow the chlorine feed to be connected. Mr. Cox further states that the reports "also state that the 'area manager' (presumably either a DEQ or local official, or an operator of the facility) has received quotes for the piping replacement required to reenable the disinfection system, but that the owner refused to grant approval for the work to be performed." Please provide the following:
 - a. Copies of all post-August 2022 reports that Mr. Cox is referring to that support Mr. Cox's rebuttal testimony; and
 - b. An explanation as to why improvements to the Baytree disinfection system were not identified by third party engineering firm, McGill Associates P.A., as proposed improvements in Application Attachment L.1, Application Confidential Attachment L, or in Red Bird's response to Public Staff Data Request No.3.

Response: The information Mr. Cox relied on for the portion of his rebuttal testimony referenced in this request did not relate to the wastewater system currently owned and operated by Baytree Waterfront Properties, Inc., but instead related to the Baytree Lakes wastewater system. Consequently, the referenced testimony is in error. Red Bird regrets the error and apologizes for any resulting confusion.

5. On page 4, lines 20-21 and page 5, lines 1-2 of witness Cox's rebuttal testimony, he testifies that the DEQ inspector indicated in his report that all effluent that is sprayed has not been disinfected. Mr. Cox adds that "such a practice represents a risk of introducing harmful pathogens to the environment or causing health issues for people nearby." Please provide documentation that supports Mr. Cox's testimony that Baytree effluent is "sprayed" and shows the areas of the Baytree wastewater system where effluent is sprayed.

Response: The information Mr. Cox relied on for the portion of his rebuttal testimony referenced in this request did not relate to the wastewater system currently owned and operated by Baytree Waterfront Properties, Inc., but instead related to the Baytree Lakes wastewater system. Consequently, the referenced testimony is in error. Red Bird regrets the error and apologizes for any resulting confusion.

6. On page 6, lines 1-3 of witness Cox's rebuttal testimony, he testifies, "That report, which was prepared by a third-party engineering firm in February 2021 identified necessary sewer system repairs and upgrades estimated to cost more than \$155,000." Please provide an explanation for the differences between Confidential Attachment L and Attachment L.1 and why the rebuttal testimony does not discuss the content of Confidential Attachment L.

Response: Although prepared in February 2021, the \$155,000 amount referenced in Mr. Cox's rebuttal testimony represents the most current preliminary estimate of the cost of facility and equipment updates, replacements, and improvements required for the Baytree system. Because the most recent estimate superseded the estimate from September 2020 reflected in Attachment L, Mr. Cox did not believe it was necessary to discuss the prior estimate.

- 7. On pages 9 and 10 of witness Cox's rebuttal testimony, he testifies about law firms hired by Red Bird. Please provide the following information:
 - a. Documentation that 1) clearly describes the work completed, 2) how the work relates to the application and approval process, 3) the amount of time and associated cost, and 4) identifies the individual that performed the work;
 - b. The name, job title, and resume, CV, or other description of educational and work experience for each individual employee of Beckemeier LeMoine, Law Firm Carolinas, and Burns, Day & Presnell that directly worked on or supervised due diligence or other legal activities that Red Bird seeks cost recovery in this docket;
 - c. Copies of work product resulting from "coordinating all due diligence and closing activities" and the need for another law firm to perform this responsibility.
 - d. For any information that is claimed to be privileged relating to legal invoices, work product or items related to this or any previous data responses, please provide privilege logs.

Objections and Response: Red Bird objects to DR 17-7 on the basis that the information requested does not relate to "new material introduced" in the Cox Rebuttal Testimony filed October 30, 2023, in these dockets; that it seeks production of information that is neither relevant to any issues that are or may be involved in these dockets, nor reasonably calculated to lead to the discovery of admissible evidence, and portions of the request would

impose undue burden. In addition, some of the information requested is protected from disclosure by the attorney-client privilege.

Subject to and without waiving its objections, Red Bird responds as follows:

- a. Redacted copies of legal bills for the law firms referenced in Mr. Cox's rebuttal testimony have been or will be uploaded to Public Staff's Sharefile platform. Those bills include a description of the tasks performed. The cost associated with those tasks is also identified on each bill. How the work relates to the proposed acquisition and the Commission's approval process is described at page 10 of Mr. Cox's rebuttal testimony.
- b. The name, job title, and CV of attorneys at Beckemeier LeMoine Law and Law Firm Carolinas can be found, respectively, on the following websites: www.beckemeierlemoine.com and www.lawfirmcarolinas.com.
- c. The request for attorney work-product seeks privileged information which is not subject to discovery.
- d. Red Bird has not prepared a privilege log as doing so would be unduly burdensome.
- 8. On page 11, lines 8-10 of witness Cox's rebuttal testimony, he states "we have found the true condition and needs of systems we acquire can only really be determined after we own and operate those systems. . . ." Given witness Cox's statement, please provide the basis for the costs of due diligence inquiries performed before a system is acquired and Red Bird actually owns and operates the system being reasonable and prudent and appropriate for recovery in rates.

Response: The purposes of pre-closing due diligence work are described on pages 10-11 of Mr. Cox's rebuttal testimony, and that pre-closing due diligence work is the basis for the referenced costs.

9. On page 14, lines 22-23 of witness Cox's direct testimony, he testifies that "[t]he impact on future rates of Red Bird's acquisition of the Baytree system will not and cannot be known at the present time, so it would be inappropriate and unreasonable for the Commission to consider that issue in the current case." Please explain how this statement applies to an acquisition adjustment where the purchase price is known based on a contractual agreement and the net plant value is also known.

Response: The impact on future rates of the proposed acquisition adjustment will not and cannot be known at the present time because various factors affecting those rates

are not presently known. Those factors include, but are not limited to, Red Bird's capital structure, its cost of equity, its cost of debt, and whether rates will be set on a system-specific or consolidated basis.

- 10. On page 16, lines 5-7 of witness Cox's direct testimony, he testifies, "[Instead, those revenues are substantially supplemented by working capital provided by investments from U.S. Water Systems, LLC ("U.S. Water") the affiliate group's ultimate corporate parent." Please provide the following information:
 - a. Is Sciens Capital Management, LLC (Sciens) the parent of U.S. Water Systems, LLC (U.S. Water)? If not, who is?
 - Is Sciens the sole member or investor of U.S. Water? If not, please list all members or investors of U.S. Water and quantify the size of each member of investor's interest in U.S. Water;
 - c. Personnel organizational chart of CSWR;
 - d. Personnel organizational chart of U.S. Water;
 - e. List of board members of U.S. Water;
 - f. Personnel organizational chart of Sciens;
 - g. List of board members of Sciens;
 - h. Copies of proposed annual budgets in 2022 and 2023 submitted by CSWR to U.S. Water;
 - i. Copies of annual budgets approved in 2022 and 2023 by U.S. Water; and
 - j. Amounts and dates of capital pulldowns from U.S. Water in 2022 and 2023.

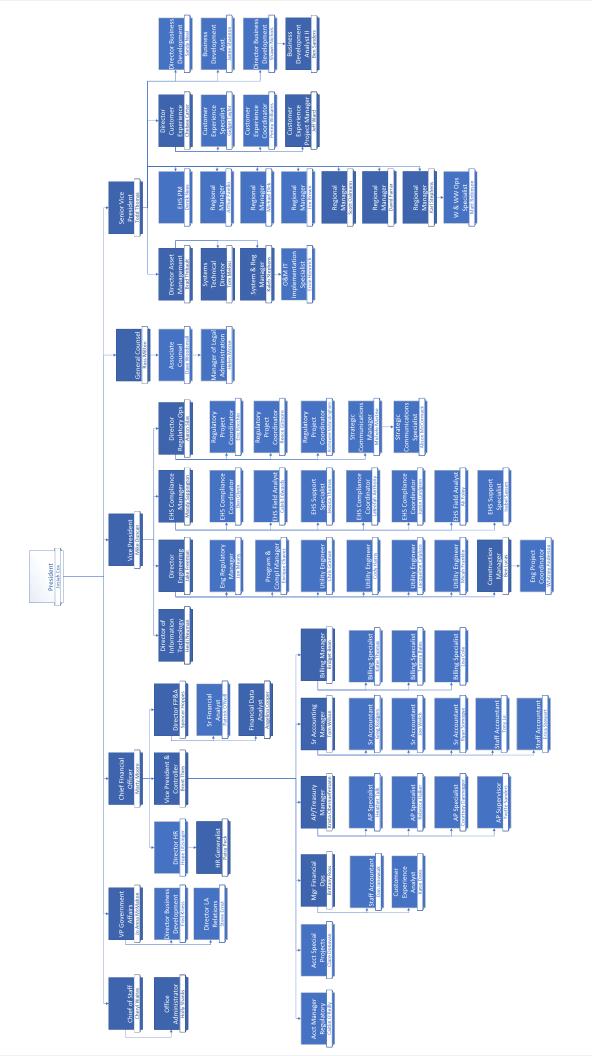
Objections and Response: Red Bird objects to DR 17-10 on the basis that the information requested does not relate to "new material introduced" in the Cox Rebuttal Testimony filed October 30, 2023, in these dockets; that it seeks production of information that is neither relevant to any issues that are or may be involved in these dockets, nor reasonably calculated to lead to the discovery of admissible evidence.

Subject to and without waiving its objections, Red Bird responds as follows:

- a. Red Bird does not know the identity of the parent of U.S. Water Systems (U.S. Water) or whether a "parent" exists.
- b. Red Bird does not know the identities of investors in U.S. Water.
- c. A copy of the personnel organization chart of CSWR, LLC, is attached to this response.
- d. Red Bird does not have a copy of the personnel organization chart of U.S. Water or know whether such a chart exists.
- e. Dan Standen, John Rigas, and Tom Rooney.
- f. Red Bird does not have a copy of the personnel organization chart of Sciens Capital Management, LLC, (Sciens) or know whether such a chart exists.
- g. Red Bird does not know if Sciens has a board of directors or the identities of the members of that board if it exists.

11. Will Red Bird Utility Operating Company, LLC stipulate that the portions of Josiah Cox's Supplemental testimony filed in Docket Nos. W-1146, Sub 13 and W-1328, Sub 10 that relate to the Company's financial viability and their future commitment to provide necessary capital also applies to the provision of utility services for the Baytree Waterfront Properties, Inc.?

Response: It is unclear from this request which portions of the supplemental testimony Mr. Cox submitted in Docket Nos. W-1146, Sub 13 and W-1328, Sub 10 Public Staff believes "relate to the Company's financial viability and their future commitment to provide necessary capital." The request also is unclear as to which entities the terms "Company" or "their" refer. However, Red Bird will stipulate that if the Commission approves the transaction at issue in these dockets CSWR is committed to providing equity capital necessary to: 1) acquire that system, 2) make upgrades and improvements necessary to ensure compliance with applicable health, safety, and operating laws and requirements, and 3) provide working capital required to financially sustain operations until the Commission authorizes compensatory rates in a future rate case.



I/A

STATE OF NORTH CAROLINA UTILITIES COMMISSION RALEIGH

DOCKET NO. W-1146, SUB 13 DOCKET NO. W-1328, SUB 10

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

) RED BIRD'S OBJECTIONS
) AND RESPONSES TO PUBLIC STAFF'S
) 13 TH SET OF DATA REQUESTS
)

NOW COMES Red Bird Utility Operating Company, LLC ("Red Bird"), pursuant to the Order Scheduling Hearings, Establish Discovery Guidelines, And Requiring Notice issued July 11, 2023 in these dockets ("Scheduling Order"), and objects to certain items included in Public Staff's 13th set of data requests in these dockets, on the grounds set forth below.

Request 1: Scienswater

- a. Please describe any and all past or present legal, financial, or operating relationships, affiliation, or similar arrangement between US Water Systems, LLC; CSWR, LLC; and/or Scienswater (or any of the entities listed as part of Scienswater's portfolio on Scienswater's website, including, but not limited to, Integrated Water Services, Inc.; CROM, LLC; Sciens Water Finance Corporation; and/or Sciens Water Digital Holdings (collectively, the Scienswater Portfolio entities)).
- b. Please describe any and all anticipated future involvement, affiliation, relationship, or similar arrangement between the entities listed in 1.a.

Objections and Response: Red Bird objects to this Request on the basis that it seeks information that is overbroad, unduly burdensome, and neither relevant to any issues that are or may be involved in these dockets, nor reasonably calculated to lead to the discovery

¹ https://scienswater.com/our-portfolio/

of admissible evidence. Red Bird also objects to the Request on the basis that it is vague, ambiguous, and indefinite, and calls for speculation.

Subject to those objections and without waiving same, Red Bird responds as follows:

- a. US Water Systems, LLC, is the sole owner/member of CSWR, LLC, and as such provides equity capital to CSWR, LLC, which it uses to make equity investments in its affiliated utility operating companies, including Red Bird. CSWR, LLC has no legal, financial, or operating relationships or affiliations with Sciens Water or any of the other entities listed on Sciens Water's website.
- b. Other than its current relationship and involvement with US Water, LLC, CSWR, LLC has no information regarding any planned future legal, financial, or operational involvement, affiliation, or relationship with Sciens Water or any of the other entities listed on Sciens Water's website.

Request 2: Midwest Water Operations, LLC

- a. Please describe any and all past or present legal, financial, or operating relationships, affiliation, or similar arrangement between US Water Systems, LLC; CSWR, LLC; Scienswater; and/or Midwest Water Operations, LLC.
- b. Please describe any and all anticipated future involvement, affiliation, relationship, or similar arrangement between any of the entities listed in 2.a.

Objections and Response: Red Bird objects to this Request on the basis that it seeks information that is overbroad, unduly burdensome, and neither relevant to any issues that are or may be involved in these dockets, nor reasonably calculated to lead to the discovery of admissible evidence. Red Bird also objects to the Request on the basis that it is vague, ambiguous, and indefinite, and calls for speculation.

Subject to those objections and without waiving same, Red Bird responds as follows:

- a. CSWR, LLC's past and current relationships with Midwest Water Operations, LLC, have been solely of a vendor/customer nature. CSWR, LLC has no information regarding past or present legal, financial, or operating relationships, if any, between Midwest Water Operations, LLC, and either US Water Systems, LLC or Sciens Water.
- b. CSWR, LLC anticipates any future relationships it may have with Midwest Water Operations LLC would be of a similar vendor/customer nature. CSWR, LLC has no information regarding possible future relationships between Midwest Water Operations, LLC and either US Water, LLC or Sciens Water.

Request 3: ClearWater Solutions, LLC

- a. Please describe any and all past or present legal, financial, or operating relationships, affiliation, or similar arrangement between US Water Systems, LLC; CSWR, LLC; Scienswater; and/or ClearWater Solutions, LLC.
- b. Please describe any anticipated future involvement, affiliation, relationship, or similar arrangement between any of the entities listed in 3.a.

Objections and Response: Red Bird objects to this Request on the basis it seeks information that is overbroad, unduly burdensome, and neither relevant to any issues that are or may be involved in this Docket, nor reasonably calculated to lead to the discovery of admissible evidence. Red Bird also objects to the Request on the basis that it is vague, ambiguous, and indefinite, and calls for speculation.

Subject to those objections and without waiving same, Red Bird responds as follows:

- a. CSWR, LLC's past and current relationships with Clearwater Solutions, LLC have been solely of a vendor/customer nature. CSWR, LLC has no information regarding past or present legal, financial, or operating relationships, if any, between Clearwater Solutions, LLC, and either US Water Systems, LLC, or Sciens Water.
- b. CSWR, LLC anticipates any future relationships it may have with Clearwater Solutions, LLC would be of a similar vendor/customer nature. CSWR, LLC has no information regarding possible future relationships between Clearwater Solutions, LLC and either US Water, LLC, or Sciens Water.

Request 4: Goods and Services between Affiliates

- a. Are any of the entities listed in response to questions 2 and 3 above providing goods or services to North Carolina CSWR, LLC; Red Bird Utility Holding Company, LLC; and/or Red Bird Utility Operating Company, LLC?
- b. If the answer to 4.a. is "yes," please describe, in detail, the nature of those goods and services.
- c. Please provide copies of any contracts, agreements, or similar documents related to the goods and services discussed in the response to 4.b.

Objection and Response: Red Bird objects to this Request on the basis that it seeks information that is overbroad, unduly burdensome, and neither relevant to any issues that are or may be involved in these dockets, nor reasonably calculated to lead to the discovery of admissible evidence. Red Bird also objects to the Request on the basis that it is vague, ambiguous, and indefinite.

Subject to those objections and without waiving same, Red Bird responds as follows:

a. Clearwater Solutions, LLC, as successor in interest to Midwest Water Operations, LLC, currently provides operations and maintenance service on a contract basis to

Red Bird Utility Operating Company, LLC. Neither Clearwater Solutions, LLC nor Midwest Water Operations provides any services to North Carolina CSWR, LLC or Red Bird Utility Holding Company, LLC.

- b. See response to DR 13.4(a) above.
- c. A copy of the contract between Clearwater Solutions, LLC, and Red Bird Utility Operating Company, LLC, will be provided to Public Staff when his response is served.

Request 5: Goods and Services between Other Entities of Interest

- a. Scienswater
 - i. Do Scienswater or any of the Scienswater Portfolio entities provide goods or services to North Carolina CSWR, LLC; Red Bird Utility Holding Company, LLC; and/or Red Bird Utility Operating Company, LLC, directly or indirectly?
 - ii. If the answer to 5.a.i. is "yes," please describe, in detail, the nature of those goods and services.
 - iii. Please provide copies of any contracts, agreements, or similar documents related to the goods and services discussed in the response to 5.a.ii.

Objections and Response: Red Bird objects to this Request on the basis that it seeks information that is overbroad, unduly burdensome, and neither relevant to any issues that are or may be involved in these dockets, nor reasonably calculated to lead to the discovery of admissible evidence. Red Bird also objects to the Request on the basis that it is vague, ambiguous, and indefinite.

Subject to those objections and without waiving same, Red Bird responds as follows:

- i. No.
- ii. See response to DR 13.5(a)(i).
- iii. See response to DR 13.5(a)(i).

Request 6: Please provide copies of all discovery responses provided in File No. WR-2023-0006 (In the Matter of Confluence Rivers Utility Operating Company, Inc.'s Request for Authority to Implement a General Rate Increase for Water Service and Sewer Service Provided in Missouri Service Areas) by any Affiliate of Red Bird listed on the CSWR/Central States Water Resources Corporate Entity Organizational Chart provided with this data request.

Objections: Red Bird objects to this Request on the basis that the requested production of "all discovery responses" provided "by any Affiliate or Red Bird" in connection with a Missouri rate case is overbroad, unduly burdensome, and seeks documents that are neither relevant to any issues that are or may be involved in these dockets, and that this request is not reasonably calculated to lead to the discovery of admissible evidence. Red Bird also objects to the Request on the basis that it is vague, ambiguous, and indefinite.

Red Bird also objects to this request on the grounds that under North Carolina Session Law 2023-67, entitled "An Act to Expedite Transfer of Water or Wastewater Public Utilities," the issues presented in these dockets, which concern the proposed transfer of TESI's utility assets and franchise to Red Bird, are limited to the following:

[Whether] the proposed grant or transfer, including adoption of existing or proposed rates for the transferring utility, is in the public interest, will not adversely affect service to the public under any existing franchise, and the person acquiring said franchise or certificate of public convenience and necessity has the technical, managerial, and financial capabilities necessary to provide public utility service to the public.

The request for production of discovery responses provided by a Red Bird affiliate in connection with a rate case before the Missouri Public Service Commission seeks materials that are neither relevant to any issues involved in these dockets, nor is the request reasonably calculated to lead to the discovery of admissible evidence.

Respectfully submitted, this the 30th day of August, 2023.

BURNS, DAY & PRESNELL, P.A.

Daniel C. Higgins P.O. Box 10867

Raleigh, North Carolina 27605 Telephone: (919)782-1441 E-mail: dhiggins@bdppa.com Attorneys for Red Bird

CERTIFICATE OF SERVICE

I certify that I have served a true and exact copy of the foregoing document on all parties to these dockets in accordance with Commission Rule R1-39, by United States mail, first class postage prepaid; by hand delivery; or by means of facsimile or electronic delivery upon agreement of the receiving party.

This the 30th day of August, 2023.

BURNS, DAY & PRESNELL, P.A.

By:

Daniel C. Higghns

P.O. Box 10867

Raleigh, North Carolina 27605





OUR MISSION OUR PORTFOLIO SCIENS AQ QUIZ ABOUT US NEWS RETHINKING WATER

Sciens Water Opportunities Fund

Sciens Water was conceived in 2015 and the Sciens Water Opportunities Fund launched in 2018 to make control investments in private companies that address the big problems facing U.S. water infrastructure today, with a focus on utilities, transmission and distribution, and wastewater treatment and recycling.

Sciens Water looks for opportunities where it can apply value-added strategies to help water and wastewater businesses grow into leading national platforms, while generating both current income capital appreciation for its investors.





Sciens Water Opportunity Fund Investment Team





John Rigas

Chairman & Chief Executive Officer

Daniel Standen

Partner

Alex Loucopoulos

Partner



OUR MISSION ABOUT US OUR PORTFOLIO NEWS SCIENS AQ QUIZ RETHINKING WATER

Tom Rooney

Chairman, Operating Committee

Tom Iovino

Chairman of the Advisory Board

Seth Siegel

Advisory Board Member









Our Partners



OUR MISSION ABOUT US OUR PORTFOLIO NEWS SCIENS AQ QUIZ RETHINKING WATER



MIT Water

MIT Water is the premier network for water research and innovation at MIT. Our mission is to bring together creative, passionate, and motivated individuals to explore ways by which research, innovation and policy can help solve the most pressing challenges in the water sector.

[Learn More]



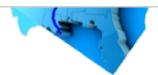


COLUMBIA WATER CENTER

Founded in January 2008, the Columbia Water Center is committed to understanding and addressing both the role and scarcity of fresh water in the 21st century. The Water Center was established for the purpose of studying the diminishing levels of fresh water and creating innovative sustainable and global solutions.



OUR MISSION ABOUT US OUR PORTFOLIO NEWS SCIENS AQ QUIZ RETHINKING WATER



MISSISSIPPI RIVER CITIES & TOWNS INITIATIVE

Since 2012, the Mississippi River Cities and Towns Initiative has been promoting economic and environmental security and stability along the Mississippi River Corridor. There are 124 Mississippi main stem cities and towns. These riparian population centers are soundly River-centric. MRCTI g common voice to those who depend most upon the River, and by virtue of doing so, spans political economic interests.



Sciens Water is honored to serve as an Advisory Board Member to the Mississippi River Cities and Towns Initiative

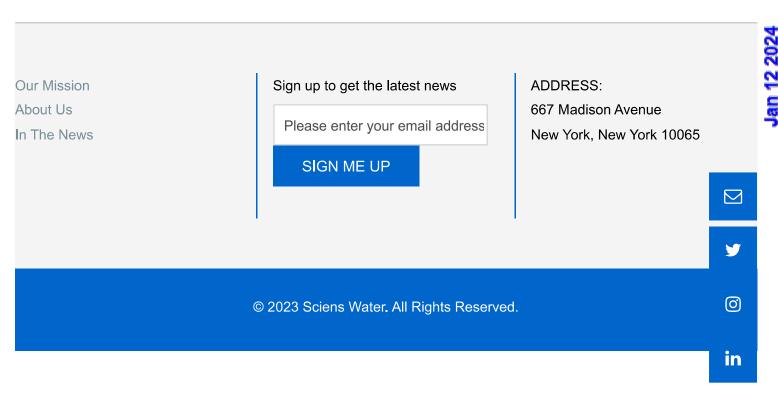


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OUR MISSION ABOUT US OUR PORTFOLIO SCIENS AQ QUIZ RETHINKING WATER NEWS



OFFICIAL CO

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

APPLICATION FOR TRANSFER OF PUBLIC UTILITY FRANCHISE AND FOR APPROVAL OF RATES

INSTRUCTIONS

Notes or explanations placed in the margins of the application are acceptable. If additional space is needed, supplementary sheets may be attached. If any section does not apply, write "not applicable" or cross out the section.

	SELLER	
1.	Trade name used for utility business Etowah Sewer Com	pany Inc
2.	Mailing address PO Box 1659 Etowah, NC 28729-1659	
3.	Business telephone number 828-273-3466	_
	PURCHASER	
4.	Trade name used for utility business Red Bird Utility Operating	Company, LLC d/b/a Red Bird Water
5.	Name of owner (if different from trade name)	
6.	Business mailing address 1650 Des Peres Road, Suite 303	· · · · · · · · · · · · · · · · · · ·
	City and state St. Louis, MO	Zip code 63131
7.	Business street address (if different from mailing address)	
8.	Business telephone number 314-736-4672	
9.	If corporation, list the following: LLC See Attachment K f	or a copy of CSWR Organizational Chart
σ.	President Josiah Cox, Manager Vi	ce Presidenteasurer
	Three (3) largest stockholders and percent of voting shares hel	
	CSWR North Carolina Utility Holding Company, LLC is the sole	
	d/b/a Red Bird Water	, , <u>, , , , , , , , , , , , , , , , , </u>
10.	If partnership, list the owners and percent of ownership held by	each
11.		Assets
	(No filing fee required if stock transfer only.)	
	PROPOSED AND PRESE	ENT RATES
	Proposed Rates	Present Rates
12.	Metered Residential Service:	
	Water:	
	Sewer: Consistent with Docket W-933 Sub 10	See Docket W-933 Sub 10
13.	Flat Rate Residential Service:	
	Water:	0 - D - L - L - L - L - L - L - L - L - L
	Sewer: Consistent with Docket W-933 Sub 10	See Docket W-933 Sub 10
14.	,	
	Water: Consistent with Docket W-933 Sub 10	See Docket W-933 Sub 10
4.5		See Docket W-933 Sub 10
15.	Tap-on fees: Water:	
	Sewer: Consistent with Docket W-933 Sub 10	See Docket W-933 Sub 10
	Sewei.	
	OTHER PROPOSED	<u>RATES</u>
16	Finance charge for late payment: 1% per month will be applied to the	unpaid balance of all bills still past due 25 days after billing date
10.	(NCUC Rule R12-9) specifies not more than one percent (1.0%)	
	all bills still past due 25 days after billing date.)	b) per month will be applied to the unpaid balance of
17.		ed in NCUC Rule R7-20: \$14.99
18.	Reconnection charge if water service discontinued at customer	
19.	Reconnection charge if sewer service cut off by utility as specif	•
20.	Other charges:	
	Unon (Closing
21.	what date are the proposed rates to become effective:	
22.	How long have the present rates been in effect? 1/01/2016	

PURCHASER'S PROPOSED BILLING

fteen (15) days after begular billing be by write billing statement core Meter reading at begular begu	rs after billing dates: (NCUC billing date). Iten statement? (yes or no) Intain the following? (Indicate inning and end of billing periods Intain the following? (Indicate inning and end of billing periods Intain the following? (Indicate inning and end of billing periods Intain the following? (Indicate inning and end of billing periods listed as a sevious billing period listed a	separate amount	Yes Yes Yes Yes Yes Yes Yes Yes
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Address where bill cannot be a supported by the Purchaser understood by the Purchaser	an be paid in person: See A mber of alternative persons to (yes or no) Yes	Attachment H	s hours:
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vice already metered? the Purchaser underst Rules and Regulation mer deposits must be			
the Purchaser underst Rules and Regulation omer deposits must be			
Rules and Regulation Repulation Rules and Regulation	and the provisions for estab		
omer deposits must be	01	lishing credit and collecting customer deposits	set forth in
	ns, Chapter 12? (yes or no)		
ano woo are noi ineo		ing not more than two (2) bills overdue during a of their bills, per NCUC Rule R12-5.)	3 12-month
	deposits still held by Seller:	·	
	deposite still floid by coller.		
	PURCHASER'S SERVI	CE ORGANIZATION	
	<u>NAME</u>	<u>ADDRESS</u> <u>TEL</u>	<u>LEPHONE</u>
	See Attachment H		
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<u> </u>			
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nting			
e names and phone n	umbers shown above listed ted in the future	in the phone book by each of the proposed ser	vice areas?
1110)			
. Ves	•		hone call?
_	-	· · · · · · · · · · · · · · · · · · ·	ve authority
vide the needed repair	rs without first contacting ow	ner? (yes or no)	
e qualifications of the	nerson in charge of the utility	v system:	
-	porson in onarge of the utility	y System.	
			
e date(s) and describe	e any DENR violation(s) sinc	e the last application for franchise, transfer, or	rate
se: Purchaser has	had no DENR violations		
	Yes, will be list ustomers be able to make a report of the standard process. Process designated to revide the needed repair of the stachment B. The stack of th	PURCHASER'S SERVI NAME See Attachment H laints or Billing eering Operations gency Service Inting e names and phone numbers shown above listed or no) Yes, will be listed in the future ustomers be able to make telephone calls for servi or no) Yes ersons designated to receive phone calls for emerging the needed repairs without first contacting ow e qualifications of the person in charge of the utilit attachment B e date(s) and describe any DENR violation(s) since	PURCHASER'S SERVICE ORGANIZATION NAME ADDRESS TEL Tal Manager Jaints or Billing Jai

SERVICE AREA

Fill in one column for $\underline{\text{each}}$ Subdivision or Service Area.

		(1)	(2)	(3)
Name of Cub division(s) on Comics A	(-)	Etowah		
Name of Subdivision(s) or Service A	rea(s)	Ltowari		
County (or Counties)		Sewer		
Type of service (water, sewer, etc.)	•	N/A		
If water is purchased, list from whom	1	N/A		
Source of water supply (wells, etc.) Number of wells in service				
	ondoo	N/A N/A		
Pumping capacity of each pump in s		N/A		
Elevated storage tank capacity (gals	5.)	N/A		
Pressure tank capacity (gals.)	oto \	N/A		
Types of water treatment (chlorine, e	elC.)	0		
Number of fire hydrants installed	· by			
Is sewage disposal by septic tank or sewer system?		Sewer System		
If disposal is by sewer system, is set treated by utility company or by other	ers?	Treat Own Sewage		
Capacity of Company's sewage trea plant (gallons per day)	tment	125,000 GPD betwee	en both	
Is service metered? (yes or no)		Yes		
Number of water meters in use				
Number of service taps in use				
(list number of each size)	Water			
				-
				-
	Sewer	441		
			-	
Number of customers at the end of	\A/atas			
test year	Water	441		-
Number of quetomore that are ha	Sewer			
Number of customers that can be served by mains already installed				
(including present customers,				
vacant lots, etc.)	Water	N/A		
	Sewer	700		
Number of customers that can be served by pumping capacity	Water	N/A		
Number of customers that can be				
served by storage tank capacity	Water	N/A		
Number of customers that can be served by treatment plant capacity	Sewer	700 Customers		
Name nearest water/sewer utility system		Mountain Valley WWTP		
Distance to nearest water/sewer utility system		Approx. 1 Mile		
Does any other person or utility seek to furnish the service(s) proposed herein? (yes or no)		No		
Has the system been offered for sale to the customers, county, or				
municipality? (yes or no)		Yes		
If not, why not? The system has bee	en offered	for sale to the county ar	nd rejected by the Boar	d of Commissioner
a. DENR System I.D. No.	Water			
b. NPDES or Nondischarge Permit No.	Sewer	NC0071323	NC0071323	

FINANCIAL STATEMENT

1.	Will a separate	set of books	be maintained	for the utility	y business?
	Yes			•	•

2.	Will a separate bank account be maintained for the utility business
	Yes

3.	Are the revenues and expenses listed below based on past operations or are they estimated for future opera	ations?
	(actual or estimated) Past	

REVENUES AND EXPENSES

For 12 Months Ended December 31, 2018 (Date)

	Revenues	See Attachment C	<u>Water</u>	<u>Sewer</u>
4.	Residential service (flat rate)		\$	\$
5.	Residential service (metered rate)		\$	\$
6.	Nonresidential service (flat rate)		\$ 	\$
7.	Nonresidential service (metered rate)		\$	\$
8.	Other revenues (describe in remarks be	elow)	\$	\$
9.	Total Revenues (Lines 4 thru 8)		\$	\$
10.	Total salaries (except owner)		\$	\$
11.	Salaries paid to owner		\$ 	\$
12.	Administrative and office expense (exce	ept salaries)	\$	\$
13.	Maintenance and repair expense (except	ot salaries)	\$ 	\$
14.	Transportation expenses		\$ 	\$
15.	Electric power for pumping		\$ 	\$
16.	Chemicals for treatment		\$ 	\$
17.	Testing fees		\$ 	\$
18.	Permit fees		\$ 	\$
19.	Purchased water/sewer treatment		\$ 	\$
20.	Annual depreciation		\$ 	\$
21.	Taxes: State income taxes		\$ 	\$
22.	Federal income taxes		\$ 	\$
23.	Gross receipts (or franchise tax)		\$ 	\$
24.	Property taxes		\$ 	\$
25.	Payroll taxes		\$ 	\$
26.	Other taxes		\$ 	\$
27.	Interest on debt during year		\$ 	\$
28.	Other expenses (describe in remarks be	elow)	\$ 	\$
29.	Total Expenses (Lines 10 thru 28)		\$ 	\$
30.	Net Income (Line 9 minus Line 29)		\$	\$

Remarks

- 31. Other Expenses:
- 32. <u>COLLECTION EXPENSE \$13,335.00; INSURANCE \$11,194.00; LICENSES AND PERMITS \$860.00</u>
- 33. <u>MISC TAXES \$711.00; PENALTIES \$2,046.00; PROFESSIONAL FEES \$6,055.00</u>
- 34. <u>SLUDGE REMOVAL \$8,525.00; SUPPLIES \$271.00; TELEPHONE \$5,177.00</u>

35.

NUMBER OF CUSTOMERS SERVED

		Wa	ter	Sev	wer
		Flat Rate	Metered	Flat Rate	Metered
36.	Customers at beginning of year			429	12
37.	Customers at end of year			429	12
38.	Average gallons used per customer	3898		r	per month

PURCHASER'S COST OF UTILITY SYSTEM

List Purchaser's cost of utility systems:

Water:

Land and rights-of-way Structures and site improvement \$ \$ \$ \$ Structures and site improvement \$ \$ \$ \$ Pumping equipment Treatment equipment \$ \$ \$ \$ Storage tanks \$ \$ \$ \$ Mains (excluding service connections) Service connections \$ \$ \$ \$ Service (including spare meters) \$ \$ \$ \$ Service (includin	As of Year Ended December 31, 2	2018	(Date)	
Sewer: Land and rights-of-way Structures and site improvement Sewer Structures and site improvement Sewer Structures and site improvement Sewer Sewer Sewer Structures and site improvement Sewer Sewer Sewer Sewer Structures and site improvement Sewer S		n the syste	m, whether	or not paid for by the
Land and rights-of-way Structures and site improvement \$ \$ \$ \$ Structures and site improvement \$ \$ \$ \$ Pumping equipment Treatment equipment \$ \$ \$ \$ Storage tanks \$ \$ \$ \$ Mains (excluding service connections) Service connections \$ \$ \$ \$ Service (including spare meters) \$ \$ \$ \$ Service (includin	Utility Property in Service		Balar	nce at End of Year
Structures and site improvement Wells \$ \$ \$ \$ \$ Pumping equipment \$ \$ \$ \$ \$ Storage tanks Mains (excluding service connections) Service connections Meters (including spare meters) Office furniture and equipment \$ \$ \$ \$ Service connections Meters (including spare meters) Office furniture and equipment \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Transportation equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Office furniture and equipment \$ \$ \$ \$ \$ Selevice furniture and equipment \$ \$ \$ \$ Selevice furniture and equipment \$ \$ \$ \$ Seven: Utility property in service (describe in remarks below) If annual depreciation is claimed using a composite rate for the entire system, show rate of depreciation used water: Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation used water: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation used water: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation used water: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation used water:			· · · · · · · · · · · · · · · · · · ·	Sewer
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Less: acquisition adjustments (difference between original cost above and cost to Seller) Less: Seller's accumulated depreciation Less: Seller's accumulated tap fees and other contributions in aid of construction Seller's net investment in utility property (Line 14 minus 15, 16, & 17) Less: Seller's accumulated tap fees and other contributions in aid of construction Seller's net investment in utility property (Line 14 minus 15, 16, & 17) Less: Seller's accumulated depreciation Seller's accumulated tap fees and other contributions in aid of construction Seller's net investment in utility property (Line 14 minus 15, 16, & 17) Seller's net investment in utility property Less: Seller's accumulated tap fees and other contributions in aid of construction seller's seller's accumulated tap fees and other contributions in aid of construction with a seller's selle	,	\$		
above and cost to Seller) Less: Seller's accumulated depreciation Less: Seller's accumulated tap fees and other contributions in aid of construction Seller's net investment in utility property (Line 14 minus 15, 16, & 17) Seller's net investment in utility property (Line 14 minus 15, 16, & 17) Seller's net investment in utility property (Line 14 minus 15, 16, & 17) Seller's net investment in utility property (Line 14 minus 15, 16, & 17) Seller's net investment in utility property (Line 14 minus 15, 16, & 17) Seller's net investment in utility property Seller's net investment in utility prop		Ť <u> </u>		
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aid of construction Seller's net investment in utility property (Line 14 minus 15, 16, & 17) Seller's net investment in utility property (Line 14 minus 15, 16, & 17) Seller's net investment in utility property (Line 14 minus 15, 16, & 17) Seller's net investment in utility property Sel	Less: Seller's accumulated depreciation	\$		\$ \$587,729
Utility Property Not in Service Balance at End of Year Water Sewel	Less: Seller's accumulated tap fees and other contributions in aid of construction	\$		<u> 744,190</u>
Construction work in progress \$ \$ \$ Property held for future use \$ \$ Other (describe in remarks below) \$ \$ Taken from 2018 Annual Report See Attachment H ANNUAL DEPRECIATION If annual depreciation is claimed using a composite rate for the entire system, show rate of depreciation used Water: Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation	Seller's net investment in utility property (Line 14 minus 15, 16, & 17)	\$		\$ <u>-461,456</u>
Construction work in progress \$ \$ \$ Property held for future use \$ \$ Other (describe in remarks below) \$ \$ Taken from 2018 Annual Report See Attachment H ANNUAL DEPRECIATION If annual depreciation is claimed using a composite rate for the entire system, show rate of depreciation used Water: Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation or the entire system.	Utility Property Not in Service		Balar	nce at End of Year
Property held for future use \$	· · · · · · · · · · · · · · · · · · ·		Water	Sewer
Other (describe in remarks below) \$\$ Taken from 2018 Annual Report See Attachment H ANNUAL DEPRECIATION If annual depreciation is claimed using a composite rate for the entire system, show rate of depreciation used Water: Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation	Construction work in progress	\$		\$
Taken from 2018 Annual Report See Attachment H ANNUAL DEPRECIATION If annual depreciation is claimed using a composite rate for the entire system, show rate of depreciation used Water: Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation	Property held for future use	\$		\$
See Attachment H ANNUAL DEPRECIATION If annual depreciation is claimed using a composite rate for the entire system, show rate of depreciation used Water: Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation	Other (describe in remarks below)	\$		\$
See Attachment H ANNUAL DEPRECIATION If annual depreciation is claimed using a composite rate for the entire system, show rate of depreciation used Water: Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation	rks Taken from 2018 Annual Report			
ANNUAL DEPRECIATION If annual depreciation is claimed using a composite rate for the entire system, show rate of depreciation used Water: Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation				
If annual depreciation is claimed using a composite rate for the entire system, show rate of depreciation used Water: Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation	See Attachment H			
Water: Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation	ANNUAL DEPRECIAT	ΓΙΟΝ		
Water: Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation	If annual depreciation is claimed using a composite rate for the	antira evet	em show ra	te of depreciation used:
Sewer: If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation		-		to or acpreciation used.
If annual depreciation is claimed using individual rates for each type of equipment, show rates of depreciation	Courant			
	If annual depreciation is claimed using individual rates for each	type of eau	uipment. sha	w rates of depreciation
	_ '	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	

OTHER FINANCIAL INFORMATION

Please provide the following capital structure information for the Purchaser $\underline{\text{prior to}}$ the purchase of the new water and/or sewer system(s):

	Capital structure balances:	Amount	Percent Of Total Capital
	Long-term debt/loans	\$	
	Preferred stock (if any)	\$	
	Common equity: Common stock (Member Equity)	See Attachments G & L	100%
	Retained earnings	\$	
	Total common equity	\$	100%
	Total capital		100%
ne	purchase price of the system will be fina	nced as follows:	
	Long-term debt	\$	
	Short-term debt	\$	
	Common stock (Member Equity)	\$ See Attachment G	
	Retained earnings	\$	
	Other (please describe below on Line		
	Total purchase price	\$	_
	Description of other: See Attachmen	н	
lea	ase provide the following for improvemen		
lea:	ase provide the following for improvemen Brief description: See attachment L		
	Brief description: See attachment L		
	0		
	Brief description: See attachment L	\$	
	Brief description: See attachment L Financing: (1) Long-term debt	\$ 	
	Brief description: See attachment L Financing: (1) Long-term debt (2) Short-term debt	\$ \$ \$ 	
	Financing: (1) Long-term debt (2) Short-term debt (3) Common stock (Member Equit	\$ \$ \$ \$ \$ \$	
	Financing: (1) Long-term debt (2) Short-term debt (3) Common stock (Member Equit) (4) Retained earnings	\$ \$ () \$ Line (7)) \$	

See Attachmer	IL L					
each replaceme retained earning	nt, the year it will gs, and other (ple	be made, and I	e next five years	and the next ten	years? Indicate debt, short-term	the estimated co
each replaceme retained earning	nt, the year it will gs, and other (ple	be made, and I	e next five years how it will be find	and the next ten anced (long-term	years? Indicate debt, short-term	the estimated co
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each replaceme	nt, the year it will gs, and other (ple	be made, and I	e next five years	and the next ten	years? Indicate	the estimated codebt, common s
each replaceme retained earning	nt, the year it will gs, and other (ple	be made, and I	e next five years	and the next ten	years? Indicate	the estimated codebt, common s

- 3. Please fill out the attached addendum showing the projected cash flows and income statement for the first five years of operation of this system. This addendum should be for the utility system for which the subject application is being submitted, exclusively. Instructions are included on page 3 of the addendum. The following information may be provided instead of filing the addendum:
 - (1) Audited financial statements for the Purchaser and/or parent company. See attachment E
 - (2) Budgets, capital and operating, for the Purchaser's North Carolina utility operations for the next five years. **See Attachment F**
 - (3) The most recent fiscal year budgets, capital and operating, and the actual amounts for that year for the Purchaser's and/or parent company's North Carolina utility operations.

N/A; No North Carolina Utility Operations

EXHIBITS

THE FOLLOWING EXHIBITS SHALL BE ATTACHED TO THE APPLICATION:

- If the Purchaser is a corporation, enclose a copy of the Articles of Incorporation on file with the North Carolina Secretary of State. (Not required if previously filed with the Commission.)
- If the Purchasers are doing business as a partnership, enclose a copy of the partnership agreement. (Not required if previously filed with the Commission.) See Attachments I & J for LLC Operating Agreements and Articles of Organization
- If the Purchaser is conducting business under a trade name or d/b/a, enclose a copy of the certificate filed with the register of deeds in each county where the Applicant will be conducting business as required by G.S. 66-68.
- Enclose a copy of (1) exhibits showing that the Seller has ownership of all property necessary to operate the utility and (2) a purchase agreement reduced to writing. Any changes in the purchase agreement should be filed immediately with the Commission. See Attachment G
- If the application is for a stock transfer, enclose a copy of the most recent financial statements, including a balance sheet, for the Seller.
- Enclose a copy of contracts or agreements, including all attachments, exhibits, and appendices, between the utility
 and any other party (land developers, customers, etc.) regarding the proposed utility services, including contracts
 regarding tap fees, construction costs, easements, and rights-of-way, etc. (If none, write "none"). None
- 7. Enclose a copy of the most recent fiscal year financial statements, audited if available, for the Purchaser.
- Enclose a copy of the most recent fiscal year financial statements, audited if available, for the parent company of the Purchaser. See Attachment E
- 9. If the information requested in Exhibits 7 and 8 is not available, enclose a copy of the most recent fiscal year financial statements or statement of net worth for the principals of the Purchaser and/or parent company.

FILING INSTRUCTIONS

- 10. Eight (8) copies of the application and exhibits shall be filed with the North Carolina Utilities Commission, 4325 Mail Service Center, Raleigh, North Carolina 27699-4325. Twenty-five (25) copies of an application to acquire a Class A or B utility company should be filed. One of these copies <u>must</u> have original signatures. (Applicants must also provide any copies to be returned to them.)
- 11. Enclose a filing fee as required by G. S. §62-300. A Class A company (annual revenues of \$1,000,000 or more) requires a \$250 filing fee. A Class B company (annual revenues between \$200,000 and \$1,000,000) requires a \$100 filing fee. A Class C company (annual revenues less than \$200,000) requires a \$25 filing fee. MAKE CHECK PAYABLE TO THE N.C. DEPARTMENT OF COMMERCE/UTILITIES COMMISSION. (No filing fee required if stock transfer only.)

SIGNATURES

Signature

Purchaser

Date

September 30, 2020

Signature

Seller

Date

Tosan Cox

personally appearing before me and, being first duly sworn, says that the information contained in this application and in the exhibits attached hereto are true to the best of his/her knowledge and belief.

This the 30th day of September 20 20.

ID # 88482
TIFFANY LOGAN
Commission Expires
Feb. 7. 2024

Notary Public Tiffany Logan 1310 Thrents Fifth Avenue Address Gulfport, ms 39501

My Commission Expires: February, 2024

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 regarding tap fees, construction costs, easements, and rights-of-way, etc. (If none, write "none").

 None
- 7. Enclose a copy of the most recent fiscal year financial statements, audited if available, for the Purchaser.
- 8. Enclose a copy of the most recent fiscal year financial statements, audited if available, for the parent company of the Purchaser. See Attachment E
- 9. If the information requested in Exhibits 7 and 8 is not available, enclose a copy of the most recent fiscal year financial statements or statement of net worth for the principals of the Purchaser and/or parent company.

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SIGNATURES

12.	Application shall be signed and verified by the Appli	icants.
		Signature
		Purchaser
		Date
		Signature F. Kei Saffi
		Date <u>Sept 28, 2020</u>
13.	(Typed or Printed Name) Lanne	B Dresback
	personally appearing before me and, being first duly in the exhibits attached hereto are true to the best o	sworn, says that the information contained in this application and if his/her knowledge and belief.
	ANTICE B DACTOR	This the
	NOTAR, STATE OF THE PROPERTY O	The Balling
	BUBLIC O	Address
	100 26, 200 A B	My Commission Expires: April 26, 2022
	Walter COO COOL	Date

Projected Income Statement

Line						
No.	<u>ltem</u>	Year 1	Year 2	Year 3	Year 4	Year 5
	Operating revenue					
1.	Operating revenue Metered service revenue					
2.	Flat rate service revenue					
3.	EPA testing surcharge					
4.	Re-connect fees					
5.	Returned check charge					
6.	Late payment charge					
7.	Other operating revenue					
8.	Total operating revenue (Sum of Line 1 thru Line 7)					
0.	- Total operating revenue (cam of Line 1 and Line 1)					
	Operating expenses					
9.	Total salaries and wages (employees only)					
10.	Outside labor expenses (non-employees)					
11.	Administrative and office expense					
12.	Maintenance and repair expense					
13.	Purchased water					
14.	Purchased sewage treatment					
15.	Electric power expense (exclude office)					
16.	Chemicals expense					
17.	Testing fees					
18.	Transportation expense					
19.	Other operating expense					
20.	Total operation and maintenance expenses (Sum of Line 9 thru Line 19)					
21.	Annual depreciation expense					
22.	Property taxes paid on utility property					
23.	Payroll taxes					
24.	Franchise (gross receipts) tax					
25.	Annual NCUC regulatory fee					
26.	Total operating expenses (Sum of Line 20 thru Line 25)					
	Income Toylor					
27.	Income Taxes State income taxes					
27. 28.	Federal income taxes		<u> </u>	 -		
20. 29.	Total income taxes (Line 27 + Line 28)		·			
29.	Total income taxes (Line 27 + Line 20)					
30.	Net operating income (loss) (Line 8 - Line 26 - Line 29)					
31.	Interest expense					
00	Net income (leas) (the 00 time 04)					
32.	Net income (loss) (Line 30 - Line 31)					

Statement of Cash Flows

Line						
No.	<u>Item</u>	Year 1	Year 2	Year 3	Year 4	Year 5
1.	Pre-tax operating income (loss):					
2.	Total operating revenue					
3.	Less: Operation and maintenance expenses					
4.	Less: Taxes other than income					
5.	Pre-tax operating income (loss)					
6.	Income tax calculation:					
7.	Pre-tax operating income (loss)					
8.	Plus: Contributions in aid of construction					
9.	Less: Tax depreciation					
10.	Less: Interest expense					
11.	Taxable income (loss)					
12.	State income tax					
13.	Federal income tax					
14.	Total income taxes to be paid					
15.	Net cash provided by (used in) operating activities					
	Cash Flows From Investing Activities					
16.	Purchases of utility plant					
17.	Plus: Cash bonds posted					
18.	Less: Contributions in aid of construction					
19.	Less: Proceeds from disposal of utility plant					
	, , , , , , , , , , , , , , , , , , ,					
20.	Net cash used (provided) by investing activities					
	Cash Flows From Financing Activities					
21.	Proceeds from issuing short term debt					
22.	Less: Principal repayment of short term debt					
23.	Plus: Proceeds from issuing long term debt					
24.	Less: Principal repayment of long term debt					
25.	Less: Interest payment for short and long term debt					
26.	Plus: Proceeds from issuing stock					
27.	Less: Dividends paid					
28.	Plus: Funds provided by owner					
29.	Net cash provided (used) by financing activities					
20	Not ingrange (degreese) in each					
30.	Net increase (decrease) in cash					
31.	Cash balance at beginning of year					
32.	Cash balance at end of year					

Instructions

- 1. These schedules should reflect all revenues, costs, investment, etc. associated with or to be associated with the utility system for which the subject franchise application is being submitted, exclusively.
- 2. For purposes of forecasting future expenses, as a simplifying assumption, it may be assumed that increases in such costs due to increases in general price levels, (i.e., inflation) will on average be offset by concurrent rate increases. Thus, no provision(s) for such offsetting changes will need to be made in forecasting costs.
- 3. A written detailed narrative explanation of all assumptions underlying the information and data contained in this addendum and five (5) copies of all workpapers developed in completing the addendum are to be filed with the Commission's Chief Clerk concurrent with the filing of the franchise application.
- 4. Computations for Statement of Cash Flows (Page 2 of Addendum)
 - (a) Line 2 should agree with Addendum Page 1 Projected Income Statement, Line 8.
 - (b) Line 3 should agree with Addendum Page 1 Projected Income Statement, Line 20.
 - (c) Line 4 should agree with Addendum Page 1 Projected Income Statement, Sum of Line 22 thru Line 25.
 - (d) Line 14 should equal Line 12 plus Line 13.
 - (e) Line 15 should equal Line 5 less Line 14.
 - (f) Line 30 should equal Line 15 less Line 20 plus Line 29.
 - (g) Line 31 should equal the cash balance at the end of the prior year, except for the beginning balance for Year 1, which should be zero.
 - (h) Line 32 should equal Line 30 plus Line 31.

FORM REVISED 6/04

SELLER DOCKET NO.
PURCHASER DOCKET NO.
FILING FEE RECEIVED

W-933, Sub 12 W-1328, Sub 0

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

APPLICATION FOR TRANSFER OF PUBLIC UTILITY FRANCHISE AND FOR APPROVAL OF RATES

INSTRUCTIONS

Notes or explanations placed in the margins of the application are acceptable. If additional space is needed, supplementary sheets may be attached. If any section does not apply, write "not applicable" or cross out the section.

	SELLER				
1.	Trade name used for utility business Etowah Sewer Con	npany Inc			
2.	Mailing address PO Box 1659 Etowah, NC 28729-1659				
3.	Business telephone number 828-273-3466				
٥.					
	<u>PURCHASEF</u>	<u> </u>			
4.	Trade name used for utility business Red Bird Utility Operatin	g Company, LLC d/b/a Red Bird Water			
5.	Name of owner (if different from trade name)				
6.	Business mailing address 1650 Des Peres Road, Suite 30	3			
	City and state St. Louis, MO	Zip code <u>63131</u>			
7.	Business street address (if different from mailing address)				
8.	Business telephone number 314-736-4672				
9.	If corporation, list the following: LLC See Attachment K	for a copy of CSWR Organizational Chart			
	President Josiah Cox, Manager V	reasurer			
	Three (3) largest stockholders and percent of voting shares he				
	CSWR North Carolina Utility Holding Company, LLC is the sole	•			
	d/b/a Red Bird Water				
10.	If partnership, list the owners and percent of ownership held b	y each			
	Liere	. A t			
11.		Assets			
	(No filing fee required if stock transfer only.)				
	PROPOSED AND PRES	ENT RATES			
	Proposed Rates	Present Rates			
12.	Metered Residential Service:				
	Water:				
	Sewer: Consistent with Docket W-933 Sub 10	See Docket W-933 Sub 10			
13.	Flat Rate Residential Service:				
	Water:	See Docket W-933 Sub 10			
	Sewer: Consistent with Docket W-933 Sub 10	See Docker W-933 Sub 10			
14.	Nonresidential Service (explain):				
	Water: Sewer: Consistent with Docket W-933 Sub 10	See Docket W-933 Sub 10			
15.	Tap-on fees:				
10.	Water:				
	Sewer: Consistent with Docket W-933 Sub 10	See Docket W-933 Sub 10			
	OTHER PROPOSED				
16.	Finance charge for late payment: 1% per month will be applied to the	e unpaid balance of all bills still past due 25 days after billing date			
	(NCUC Rule R12-9) specifies not more than one percent (1.09				
	all bills still past due 25 days after billing date.)	,, ,			
17.	Reconnection charge if water service cut off by utility as speci	fied in NCUC Rule R7-20: \$14.99			
18.	•	•			
19.	3	ified in NCUC Rule R10-16: \$14.99			
20.	Other charges:				
21	What data are the proposed rates to become effective. Upon	Closing			
21.22.	1/0.1/0.10				
	The standard and propositioned boots in one of the standard standard and the standard standar				

PURCHASER'S PROPOSED BILLING

Frequ	uencv of billing shall be	(monthly, quarterly, etc.)	Monthly	
	g shall be for service (ii	, , , , ,	Arrears	
Bills	•	s after billing dates: (NCUC	Rule R12-9 specifies that bills shall not be pa	ast due less
	, , ,	ten statement? (yes or no)	Yes	
		ntain the following? (Indicat		
(a)	<u> </u>	• ,	riod	Yes
(b)				
(c)		<u> </u>		- · ·
(d)		•	separate amount	Yes
(e)	Amount due from pre	evious billing period listed a	s a separate amount	Yes
(f)			its, tap fees, etc.) listed as a separate amount	
Show	w how the following will			
(a)	Mailing address of C	ompany: P.O Box 790379 St	:. Louis MO 63179	
(b)	Address where bill ca	an be paid in person: See	Attachment H	
(c)	Name and phone nu	mber of alternative persons	to contact for emergency service after busine	ss hours:
	See Attachment H			
	rvice already metered?	, ,		
		•	blishing credit and collecting customer deposit	s set forth in
	•	ns, Chapter 12? (yes or no)		
			ving not more than two (2) bills overdue during t of their bills, per NCUC Rule R12-5.)	a 12-month
List th	he amount of customer	deposits still held by Seller	··	
	Water: N/A		Sewer: _ ^{\$0}	
		PURCHASER'S SERV	VICE ODGANIZATION	
		PURCHASER S SERV	ICE ORGANIZATION	
		<u>NAME</u>	<u>ADDRESS</u> <u>TI</u>	<u>ELEPHONE</u>
	eral Manager	See Attachment H		
	plaints or Billing			
-	neering Operations			
	rgency Service			
Acco	unting			
	he names and phone n or no) Yes, will be lis	umbers shown above listed ted in the future	I in the phone book by each of the proposed s	ervice areas?
		ake telephone calls for serv	rice without being charged for a long distance	phone call?
(yes	or no) Yes			
\\/iII ~	persons designated to	racaiva nhono calla for ama	raanov sarvica, after regular husinees heurs, h	nave authority
	_	eceive phone calls for eme rs without first contacting ov	rgency service, after regular business hours, h	iave duli1011(y
ιο ρι	ovide the needed repair	is without first contacting of	Milet? (yes of flo)	
	he qualifications of the Attachment B	person in charge of the utili	ity system:	
	`	•	ce the last application for franchise, transfer, c	or rate
incre	ase: Purchaser has	had no DENR violations		

SERVICE AREA

Fill in one column for $\underline{\text{each}}$ Subdivision or Service Area.

			(1)	(2)	(3)
			Etowah		
1.	Name of Subdivision(s) or Service A	rea(s)	Llowaii		
2.	County (or Counties)		Sewer		
3.	Type of service (water, sewer, etc.)		N/A		
4. -	If water is purchased, list from whom	l	N/A		
5. 6.	Source of water supply (wells, etc.) Number of wells in service				
6. 7.	Pumping capacity of each pump in s	onvioo	N/A N/A		
7. 8.	Elevated storage tank capacity (gals		N/A		
9.	Pressure tank capacity (gals.)	.)	N/A		
3. 10.	Types of water treatment (chlorine, e	etc)	N/A		
11.	Number of fire hydrants installed	,	0		
12.	Is sewage disposal by septic tank or sewer system?	by	Sewer System		
13.	If disposal is by sewer system, is sew treated by utility company or by other		Treat Own Sewage		
14.	Capacity of Company's sewage treat plant (gallons per day)	tment	125,000 GPD betwee	n both	
15.	Is service metered? (yes or no)		Yes		
16.	Number of water meters in use		-		
17.	Number of service taps in use (list number of each size)	Water			
		Sewer	470		
18.	Number of customers at the end of	Water			
	test year	Sewer	455		
19.	Number of customers that can be	Sewei	100		
19.	served by mains already installed				
	(including present customers,		N1/A		
	vacant lots, etc.)	Water	N/A		
		Sewer	700		
20.	Number of customers that can be served by pumping capacity	Water	N/A		
21.	Number of customers that can be served by storage tank capacity	Water	N/A		
22.	Number of customers that can be served by treatment plant capacity	Sewer	700 Customers		
23.	Name nearest water/sewer utility system	ľ	Mountain Valley WWTP		
24.	Distance to nearest water/sewer utility system		Approx. 1 Mile		
25.	Does any other person or utility seek to furnish the service(s) proposed herein? (yes or no)		No		
26.	Has the system been offered for sale to the customers, county, or municipality? (yes or no)		Yes		
	If not, why not? The system has bee	n offered	for sale to the county ar	nd rejected by the Board	of Commissioners.
27.	a. DENR System I.D. No.	Water			
	 b. NPDES or Nondischarge Permit No. 	Sewer	NC0071323	NC0071323	

FINANCIAL STATEMENT

1.	Will a separate set of books be maintained for the utility business?
	Voc

- 2. Will a separate bank account be maintained for the utility business?
- 3. Are the revenues and expenses listed below based on past operations or are they estimated for future operations? (actual or estimated) Past Operations

REVENUES AND EXPENSES

For 12 Months Ended 12/31/2022 (Date)

	Revenues	Water	<u>Sewer</u>
4.	Residential service (flat rate)	\$	\$ 167,440.24
5.	Residential service (metered rate)	\$	_
6.	Nonresidential service (flat rate)	\$	- .
7.	Nonresidential service (metered rate)	\$	Φ.
8.	Other revenues (describe in remarks below)	\$	r 26 494 00
9.	Total Revenues (Lines 4 thru 8)	\$	\$ 193,125.14
10.	Total salaries (except owner)	\$	\$ 0
11.	Salaries paid to owner	\$	\$ 0
12.	Administrative and office expense (except salaries)	\$	\$ 113.00
13.	Maintenance and repair expense (except salaries)	\$	\$ 61,221.73
14.	Transportation expenses	\$	\$ 0
15.	Electric power for pumping	\$	\$ 19,971.71
16.	Chemicals for treatment	\$	\$ 10,494.14
17.	Testing fees	\$	\$ 5,746.60
18.	Permit fees	\$	\$ 860
19.	Purchased water/sewer treatment	\$	\$ 0
20.	Annual depreciation	\$	\$ 22,304.00
21.	Taxes: State income taxes	\$	\$ 0
22.	Federal income taxes	\$	\$ 0
23.	Gross receipts (or franchise tax)	\$	\$ 324
24.	Property taxes	\$	\$ 1,286.00
25.	Payroll taxes	\$	<u> </u>
26.	Other taxes	\$	\$ 20.00
27.	Interest on debt during year	\$	\$ 1,024.00
28.	Other expenses (describe in remarks below)	\$	<u> </u>
29.	Total Expenses (Lines 10 thru 28)	\$	\$ 123,365.18
30.	Net Income (Line 9 minus Line 29)	\$	\$ 70,739.96
Ren	narks_		
31.			
32.			
33.			
34.			
35.			

NUMBER OF CUSTOMERS SERVED

		Water		Sev	wer
		Flat Rate	Metered	Flat Rate	Metered
36.	Customers at beginning of year			429	12
37.	Customers at end of year			429	12
38.	Average gallons used per customer	3,898		F	per month

PURCHASER'S COST OF UTILITY SYSTEM

1.	List Purchaser's cost of utility systems: Water: See Attachment G Sewer:		
	ORIGINAL COST OF UTILIT	Y SYSTEM	
	As of Year Ended 12/31/2022		
	Note: List the total original cost to construct and establish Seller.	the system, whethe	r or not paid for by the
	Utility Property in Service	Bala	ance at End of Year
		Water	Sewer
2.	Land and rights-of-way	\$	\$ 30,644.00
3.	Structures and site improvement	\$	
4.	Wells	\$	<u> </u>
5.	Pumping equipment	\$	
6.	Treatment equipment	\$	<u> </u>
7.	Storage tanks	\$	\$ 539,088.00
8.	Mains (excluding service connections)	\$	\$ 296,658.00
9.	Service connections	\$	
10.	Meters (including spare meters)	\$	\$ 0
11.	Office furniture and equipment	\$	<u> </u>
12.	Transportation equipment	\$	
13.	Other utility property in service (describe in remarks below)	\$	\$ 2,113.00
14.	Total utility property in service (Lines 2 thru 13)	\$	\$ 870,463
15.	Less: acquisition adjustments (difference between original cost above and cost to Seller)	\$	\$ 54,463
16.	Less: Seller's accumulated depreciation	\$	A 100 F70
17.	Less: Seller's accumulated tap fees and other contributions in aid of construction	\$	\$ 253,829.24
18.	Seller's net investment in utility property (Line 14 minus 15, 16, & 17)	\$	\$ 368,592,76
	Utility Property Not in Service	Bala	ance at End of Year
		<u>Water</u>	<u>Sewer</u>
19.	Construction work in progress	\$	\$
20.	Property held for future use	\$	\$
21.	Other (describe in remarks below)	\$	
Rem	nark <u>s</u>		
22.	<u></u>		
23.			
24.			
25.			
	ANNUAL DEDDECTATI	ON	
	ANNUAL DEPRECIATI		
26.	If annual depreciation is claimed using a <u>composite</u> rate for the e Water:	entire system, show r	ate of depreciation used:
	Sewer: \$22,304		
27.	If annual depreciation is claimed using individual rates for each to used: See Attachment M	ype of equipment, sh	ow rates of depreciation
	oo / marinion in		

OTHER FINANCIAL INFORMATION

Please provide the following capital structure information for the Purchaser $\underline{\text{prior to}}$ the purchase of the new water and/or sewer system(s):

	Capital structure balances:	Amount	Percent Of Total Capital
	Long-term debt/loans	\$	
	Preferred stock (if any)	\$	
	Common equity:	գ See Attachments G & L	100%
	Common stock (Member Equity) Retained earnings	<u> </u>	
	Total common equity	\$ \$	100%
	Total capital		100%
he	purchase price of the system will be finance	ced as follows:	
	Long-term debt	\$	
١.	Short-term debt	\$	
	Common stock (Member Equity)	\$ See Attachment G	
l.	Retained earnings	\$	
٠.	Other (please describe below on Line g)	\$	
	Total purchase price	\$	
J.	Description of other: See Attachment I	Н	
Plea	ase provide the following for improvements/ Brief description: See attachment L	/additions to be made in the first ye	ear:
Plea	ase provide the following for improvements/ Brief description: See attachment L	/additions to be made in the first ye	ear:
	ase provide the following for improvements/ Brief description: See attachment L Financing:		
Plea	Brief description: See attachment L Financing: (1) Long-term debt	\$	
Plea	Brief description: See attachment L Financing: (1) Long-term debt (2) Short-term debt	\$ 	
Plea	Brief description: See attachment L Financing: (1) Long-term debt (2) Short-term debt (3) Common stock (Member Equity)	\$ \$ \$ \$	
Plea	Brief description: See attachment L Financing: (1) Long-term debt (2) Short-term debt (3) Common stock (Member Equity) (4) Retained earnings	\$ \$ \$ \$ \$	
Plea	Brief description: See attachment L Financing: (1) Long-term debt (2) Short-term debt (3) Common stock (Member Equity)	\$ \$ \$ \$ \$	

See Attachme	t, common stock, retained earnings, and other (please explain)). nt L
each replacem	najor replacements required in the next five years and the next ten years? Indicate the estimated coe ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common store, and other (places explain))
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stogs, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stogs, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stogs, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stogs, and other (please explain)).
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each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stogs, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stogs, and other (please explain)).
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each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stogs, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stogs, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stogs, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stogs, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stags, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stogs, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stags, and other (please explain)).
each replacem	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stags, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stags, and other (please explain)).
each replacem retained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stags, and other (please explain)).
each replacem retained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common stags, and other (please explain)).
each replacem etained earnir	ent, the year it will be made, and how it will be financed (long-term debt, short-term debt, common st igs, and other (please explain)).

- 3. Please fill out the attached addendum showing the projected cash flows and income statement for the first five years of operation of this system. This addendum should be for the utility system for which the subject application is being submitted, exclusively. Instructions are included on page 3 of the addendum. The following information may be provided instead of filing the addendum:
 - (1) Audited financial statements for the Purchaser and/or parent company. See attachment E
 - (2) Budgets, capital and operating, for the Purchaser's North Carolina utility operations for the next five years. **See Attachment F**
 - (3) The most recent fiscal year budgets, capital and operating, and the actual amounts for that year for the Purchaser's and/or parent company's North Carolina utility operations.
 - N/A; No North Carolina Utility Operations

-8-EXHIBITS

THE FOLLOWING EXHIBITS SHALL BE ATTACHED TO THE APPLICATION:

- If the Purchaser is a corporation, enclose a copy of the Articles of Incorporation on file with the North Carolina Secretary of State. (Not required if previously filed with the Commission.)
- 2. If the Purchasers are doing business as a partnership, enclose a copy of the partnership agreement. (Not required if previously filed with the Commission.) See Attachments I & J for LLC Operating Agreements and Articles of Organization
- If the Purchaser is conducting business under a trade name or d/b/a, enclose a copy of the certificate filed with the
 register of deeds in each county where the Applicant will be conducting business as required by G.S. 66-68,
- Enclose a copy of (1) exhibits showing that the Seller has ownership of all property necessary to operate the utility and (2) a purchase agreement reduced to writing. Any changes in the purchase agreement should be filed immediately with the Commission. See Attachment G
- If the application is for a stock transfer, enclose a copy of the most recent financial statements, including a balance sheet, for the Seller.
- Enclose a copy of contracts or agreements, including all attachments, exhibits, and appendices, between the utility
 and any other party (land developers, customers, etc.) regarding the proposed utility services, including contracts
 regarding tap fees, construction costs, easements, and rights-of-way, etc. (If none, write "none"). None
- 7. Enclose a copy of the most recent fiscal year financial statements, audited if available, for the Purchaser.
- Enclose a copy of the most recent fiscal year financial statements, audited if available, for the parent company of the Purchaser. See Attachment E
- 9. If the information requested in Exhibits 7 and $\dot{\theta}$ is not available, enclose a copy of the most recent fiscal year financial statements or statement of net worth for the principals of the Purchaser and/or parent company.

FILING INSTRUCTIONS

- 10. Eight (8) copies of the application and exhibits shall be filed with the North Carolina Utilities Commission, 4325 Mall Service Center, Raleigh, North Carolina 27699-4325. Twenty-five (25) copies of an application to acquire a Class A or B utility company should be filed. One of these copies <u>must</u> have original signatures. (Applicants must also provide any copies to be returned to them.)
- 11. Enclose a filing fee as required by G. S. §62-300. A Class A company (annual revenues of \$1,000,000 or more) requires a \$250 filing fee. A Class B company (annual revenues between \$200,000 and \$1,000,000) requires a \$100 filing fee. A Class C company (annual revenues less than \$200,000) requires a \$25 filing fee. MAKE CHECK PAYABLE TO THE N.C. DEPARTMENT OF COMMERCE/UTILITIES COMMISSION. (No filing fee required if stock transfer only.)

12. Application shall be signed and verified by the Applicants.

Signature

Purchaser

Date

Signature

Seller

Date

Tosian Cox

personally appearing before me and, being first duly sworn, says that the information contained in this application and in the exhibits attached hereto are true to the best of his/her knowledge and belief.

This the 30th day of Jeptember 20 20.



Notary Public Tiffang Logan 1310 Thents Fifth Avenue Address GNIFPOT, Ms 39501

My Commission Expires: February, 2024

EXHIBITS

THE FOLLOWING EXHIBITS SHALL BE ATTACHED TO THE APPLICATION:

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- If the Purchasers are doing business as a partnership, enclose a copy of the partnership agreement. (Not required if
 previously filed with the Commission.) See Attachments I & J for LLC Operating Agreements and Articles of Organization
- 3. If the Purchaser is conducting business under a trade name or d/b/a, enclose a copy of the certificate filed with the register of deeds in each county where the Applicant will be conducting business as required by G.S. 66-68.
- 4. Enclose a copy of (1) exhibits showing that the Seller has ownership of all property necessary to operate the utility and (2) a purchase agreement reduced to writing. Any changes in the purchase agreement should be filed immediately with the Commission. See Attachment G
- 5. If the application is for a stock transfer, enclose a copy of the most recent financial statements, including a balance sheet, for the Seller.
- 6. Enclose a copy of contracts or agreements, including all attachments, exhibits, and appendices, between the utility and any other party (land developers, customers, etc.) regarding the proposed utility services, including contracts regarding tap fees, construction costs, easements, and rights-of-way, etc. (If none, write "none"). None
- 7. Enclose a copy of the most recent fiscal year financial statements, audited if available, for the Purchaser.
- 8. Enclose a copy of the most recent fiscal year financial statements, audited if available, for the parent company of the Purchaser. See Attachment E
- If the information requested in Exhibits 7 and 8 is not available, enclose a copy of the most recent fiscal year financial statements or statement of net worth for the principals of the Purchaser and/or parent company.

FILING INSTRUCTIONS

- 10. Eight (8) copies of the application and exhibits shall be filed with the North Carolina Utilities Commission, 4325 Mail Service Center, Raleigh, North Carolina 27699-4325. Twenty-five (25) copies of an application to acquire a Class A or B utility company should be filed. One of these copies <u>must</u> have original signatures. (Applicants must also provide any copies to be returned to them.)
- 11. Enclose a filing fee as required by G. S. §62-300. A Class A company (annual revenues of \$1,000,000 or more) requires a \$250 filing fee. A Class B company (annual revenues between \$200,000 and \$1,000,000) requires a \$100 filing fee. A Class C company (annual revenues less than \$200,000) requires a \$25 filing fee. MAKE CHECK PAYABLE TO THE N.C. DEPARTMENT OF COMMERCE/UTILITIES COMMISSION. (No filing fee required if stock transfer only.)

SIGNATURES

12.	Application shall be signed and verified by the Applic	ants.
		SignaturePurchaser
		Date
		Signature F. Kei Saffe
		Date
13.	(Typed or Printed Name) Lane	B Dresback
		worn, says that the information contained in this application and his/her knowledge and belief.
	William B DD	This the 28th day of Sept , 20 20.
	NOTAR DE PONTO 26, 2000	The House plant is the
	THE COUNTRIBUTE	Address My Commission Expires: April 26, 2022 Date
	- 411111 Westpan.	• Date

See Attachment E.2

Projected Income Statement

Line No.		Year 1	Year 2	Year 3	Year 4	Year 5
110.	<u> </u>	r car r	I Cai Z	Todi o	T Cal 4	real o
	Operating revenue					
1.	Metered service revenue					
2.	Flat rate service revenue					
3.	EPA testing surcharge					
4.	Re-connect fees					
5.	Returned check charge					
6.	Late payment charge					
7.	Other operating revenue					
8.	Total operating revenue (Sum of Line 1 thru Line 7)					
	Operating expenses					
9.	Total salaries and wages (employees only)					
10.	Outside labor expenses (non-employees)				·	
11.	Administrative and office expense					
12.	Maintenance and repair expense					
13.	Purchased water					
14.	Purchased sewage treatment					·
15.	Electric power expense (exclude office)					
16.	Chemicals expense					
17.	Testing fees					
18.	Transportation expense					
19.	Other operating expense					
20.	Total operation and maintenance expenses (Sum of Line 9 thru Line 19)					
21.	Annual depreciation expense	_				
22.	Property taxes paid on utility property					
23.	Payroll taxes	_				
24.	Franchise (gross receipts) tax					
25.	Annual NCUC regulatory fee	<u> </u>		<u> </u>		
26.	Total operating expenses (Sum of Line 20 thru Line 25)					
	Income Taxes					
27.	State income taxes					
28.	Federal income taxes	_				
29.	Total income taxes (Line 27 + Line 28)					
30.	Net operating income (loss) (Line 8 - Line 26 - Line 29)					
31.	Interest expense					
32.	Net income (loss) (Line 30 - Line 31)					

See Attachment E.2

Statement of Cash Flows

Line						
No.	<u>Item</u>	Year 1	Year 2	Year 3	Year 4	Year 5
1.	Pre-tax operating income (loss):					
2.	Total operating revenue					
3.	Less: Operation and maintenance expenses					
4.	Less: Taxes other than income					
5.	Pre-tax operating income (loss)					
6.	Income tax calculation:					
7.	Pre-tax operating income (loss)					
8.	Plus: Contributions in aid of construction					
9.	Less: Tax depreciation					
10.	Less: Interest expense					
11.	Taxable income (loss)					
12.	State income tax					
13.	Federal income tax					
14.	Total income taxes to be paid					
15.	Net cash provided by (used in) operating activities					
	Cash Flows From Investing Activities					
16.	Purchases of utility plant					
17.	Plus: Cash bonds posted					
18.	Less: Contributions in aid of construction					
19.	Less: Proceeds from disposal of utility plant					
	, , , , , , , , , , , , , , , , , , ,					
20.	Net cash used (provided) by investing activities					
	Cash Flows From Financing Activities					
21.	Proceeds from issuing short term debt					
22.	Less: Principal repayment of short term debt					
23.	Plus: Proceeds from issuing long term debt					
24.	Less: Principal repayment of long term debt					
25.	Less: Interest payment for short and long term debt					
26.	Plus: Proceeds from issuing stock					
27.	Less: Dividends paid					
28.	Plus: Funds provided by owner					
29.	Net cash provided (used) by financing activities					
20	Not ingrange (degreese) in each					
30.	Net increase (decrease) in cash					
31.	Cash balance at beginning of year					
32.	Cash balance at end of year					

Instructions

- 1. These schedules should reflect all revenues, costs, investment, etc. associated with or to be associated with the utility system for which the subject franchise application is being submitted, exclusively.
- 2. For purposes of forecasting future expenses, as a simplifying assumption, it may be assumed that increases in such costs due to increases in general price levels, (i.e., inflation) will on average be offset by concurrent rate increases. Thus, no provision(s) for such offsetting changes will need to be made in forecasting costs.
- 3. A written detailed narrative explanation of all assumptions underlying the information and data contained in this addendum and five (5) copies of all workpapers developed in completing the addendum are to be filed with the Commission's Chief Clerk concurrent with the filing of the franchise application.
- 4. Computations for Statement of Cash Flows (Page 2 of Addendum)
 - (a) Line 2 should agree with Addendum Page 1 Projected Income Statement, Line 8.
 - (b) Line 3 should agree with Addendum Page 1 Projected Income Statement, Line 20.
 - (c) Line 4 should agree with Addendum Page 1 Projected Income Statement, Sum of Line 22 thru Line 25.
 - (d) Line 14 should equal Line 12 plus Line 13.
 - (e) Line 15 should equal Line 5 less Line 14.
 - (f) Line 30 should equal Line 15 less Line 20 plus Line 29.
 - (g) Line 31 should equal the cash balance at the end of the prior year, except for the beginning balance for Year 1, which should be zero.
 - (h) Line 32 should equal Line 30 plus Line 31.

STATE OF NORTH CAROLINA UTILITIES COMMISSION RALEIGH

DOCKET NO. W-933, SUB 10 DOCKET NO. M-100, SUB 138

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. W-933, SUB 10)
In the Matter of Etowah Sewer Company Tariff Filing to Reflect House Bill 998)))
DOCKET NO. M-100, SUB 138	ORDER APPROVING TARIFFREVISION AND REQUIRINGCUSTOMER NOTICE
In the Matter of Implementation of House Bill 998 – An Act to Simplify the North Carolina Tax Structure and to Reduce Individual and Business Tax Rates)))

BY THE COMMISSION: Pursuant to Section 2.4.(a) of Session Law 2015-6 (House Bill (HB) 41), the Commission must adjust the rate for the sale of electricity, piped natural gas, and water and wastewater service to reflect all of the tax changes as enacted in Session Law 2013-316 (HB 998). Under G.S. 105-130.3A, as enacted in HB 998, an automatic reduction in the State corporate income tax rate from 5% to 4% became effective for the taxable year beginning on or after January 1, 2016, because certain net General Fund tax collection levels were met for the State's fiscal year 2014-2015.

On November 19, 2015, the Commission issued its Order Requiring Revised Tariff Filings and Requesting Review by the Public Staff – North Carolina Utilities Commission (Public Staff). In the Order, the Commission concluded, among other things, that water and wastewater public utilities must adjust their rates, effective for the taxable year beginning on or after January 1, 2016, to reflect the reduction from 5% to 4% in the State corporate income tax rate. Therefore, the Commission required, among other things, that all water and wastewater public utilities file revised tariffs by no later than December 21, 2015, reflecting the new rates at the 4% State corporate income tax rate. The Commission concluded that such tariff filings were provisionally approved effective beginning on January 1, 2016 pending review by the Public Staff and final approval by the Commission.

On December 16, 2015, Etowah Sewer Company (Etowah or the Company) filed its revised tariff. On December 16, 2015, the Public Staff filed a letter stating that it had reviewed the Company's revised tariff, believes it complies with the Commission's Order, and recommended approval.

Based on the record of evidence in these dockets, the Commission finds it appropriate to approve Etowah's December 16, 2015 tariff filing, effective January 1, 2016. The Company is required to provide a customer notice, as attached, and file a verification that it has adjusted its rates accordingly.

IT IS, THEREFORE, ORDERED as follows:

- 1. That the Schedule of Rates, attached as Appendix A, is approved and is deemed filed with the Commission pursuant to G.S. 62-138. This Schedule of Rates was effective for bills rendered on and after January 1, 2016.
- 2. That a copy of the Notice to Customers attached as Appendix B be mailed with sufficient postage or hand delivered by the Company to all of its customers contemporaneously with the next billing of customers.
- 3. That the Company shall file with the Commission the attached Verification properly signed and notarized not later than thirty (30) days after the date of this Order.

ISSUED BY ORDER OF THE COMMISSION.

This the ___13th ____ day of May, 2016.

NORTH CAROLINA UTILITIES COMMISSION

Paige & morvis

Paige J. Morris, Deputy Clerk

APPENDIX A

SCHEDULE OF RATES

for

ETOWAH SEWER COMPANY

for providing sewer utility service in

ETOWAH COMMUNITY

Henderson County, North Carolina

Monthly Sewer Utility Service:

Residential Flat Rate \$26.33

Commercial Customers (metered rates)

Base Charge, zero usage \$26.33 Usage Charge, per 1,000 gallons \$4.05

Connection Charge:

Residential \$2,300 per connection

Commercial \$2,300, minimum per connection, plus \$6.97 per gallon of

design flow over 330 gallons per day

Reconnection Charge:

If sewer service cut off by utility for good cause \$ 14.99

Bills Due: On billing date

Bills Past Due: 15 days after billing date

Billing Frequency: Shall be monthly for service in arrears

Finance Charge for Late Payment: 1% per month will be applied to the unpaid

balance of all bills still past due 25 days after

billing date.

Issued in Accordance with Authority Granted by the North Carolina Utilities Commission in Docket No. W-933, Sub 10, on this the <u>13th</u> day of May, 2016, effective January 1, 2016.

APPENDIX B

NOTICE TO CUSTOMERS

Notice is hereby given that the North Carolina Utilities Commission has approved a rate decrease for Etowah Sewer Company to reflect a tax change enacted by the North Carolina General Assembly. Under House Bill 998, an Act to Simplify the North Carolina Tax Structure and to Reduce Individual and Business Tax Rates, effective January 1, 2016, the State corporate income tax rate was decreased from 5% to 4%. The Company has decreased its rates by 0.09% to reflect the decrease in the State corporate income tax rate, effective January 1, 2016.

This the <u>13th</u> day of May, 2016.

NORTH CAROLINA UTILITIES COMMISSION

Paige S. morvis

Paige J. Morris, Deputy Clerk

VERIFICATION

	Ι,		, state and attest that Etowah
Sewe	r Comp	pany has:	
	(1)	Adjusted its rates as or	dered in Docket No. W-933, Sub 10, and
	(2)	Mailed with sufficient p	oostage or hand delivered to all affected customers
		the customer notice is	sued by the North Carolina Utilities Commission in
		Docket No. W-933, Su	o 10, by the date specified in the Order.
	This t	he day of	, 2016.
		Bv:	
			Signature
			Name of Utility Company
Sworr	n to and	d subscribed before me	
This tl	he	day of	, 2016.
		Notary Public	
		Notary Lubile	
		Printed Name	
Му Со	ommiss	sion Expires:	

Attachment B

<u>Josiah Cox – President</u>

Mr. Cox received a Bachelors of Science with a major in Environmental Science from the University of Kansas. Professionally he has worked at the Kansas state biological survey, where he performed a wildlife habitat study. He then worked at a civil engineering firm where he was involved in various facets of the land development process including permitting, entitlement, civil design, project management, and construction management. He focused mainly on the water and wastewater side of the civil engineering business and participated in every part of that business from waste-load allocation studies (now known as the anti-degradation processes), design, permitting, project management, and construction management. He also ran the firm's environmental consulting division and was the second private consultant to submit a water quality impact study in the state of Missouri in 2003. He joined the engineering firm's executive leadership team and helped run all the firm's operations.

Beginning in 2005, he raised money from a group of investors and formed a full-service civil engineering, environmental consulting, general contracting, and construction management firm. He served as the Chief Operating Officer, and finally Chief Executive Officer, he obtained extensive experience with rural communities in every facet of the water and wastewater compliance process, including environmental assessment, permitting, design, construction, operation and community administration of the actual water and wastewater (sewerage) systems. The firm performed stream sampling and built waste-load allocation models to determine receiving water-body protective permitable effluent pollutant loads. They did full engineering design of multiple whole community wastewater and water infrastructure systems including wells, water distribution, water treatment, water storage, wastewater conveyance, and wastewater treatment plants and taken these designs through federal and state administered permitting processes in Missouri. The engineering firm also administered the construction of these water and wastewater systems from green field site selection all the way through system startup and final engineering sign off. During this time, he began the Master of Business Administration (MBA) program at Washington University in St. Louis, from which he graduated in 2007.

In addition, starting in 2008, he took over the operations of an existing rural sewer district, and he still operates a system managing the functioning, testing, and maintenance of the system. He also acts as the administrator for this municipal system performing all the billing, emergency response, accounts payable/accounts receivable, collections, budgeting, customer service, and public town meetings required to service the community.

Todd Thomas – Vice President

Todd Thomas holds the office of Senior Vice President of First Round CSWR, LLC (First Round), the company that is the ultimate parent of Bluegrass Water Utility Operating Company, Inc. Mr. Thomas received his Bachelor of Science in Civil Engineering from The Missouri University of Science and Technology, and a Master of Business Administration from Washington University in St. Louis.

Before joining CSWR, Mr. Thomas was President of Brotcke Well and Pump, Vice President of Operations and Business Development of the Midwest for American Water Contract Operations, and

General Manager of Midwest Operations for Environmental Management Corporation. Mr. Thomas

currently serves on the Technical Advisory Team for the Public Water Supply District 2 of St. Charles County, MO.

Mr. Thomas's previous employment provided him extensive experienced in water and sewer utilities. He has extensive firsthand experience with how much damage can be done by lack of maintenance on a well system and how much money and effort is required to restore a well system after neglect.

Now, in his position as Senior Vice President at CSWR, Mr. Thomas's main responsibilities include utility operations along with the acquisition, development, and rate stabilization of CSWR utilities. These duties include operations, maintenance, capital planning, and regulatory compliance for all CSWR facilities. He is responsible for the management of all operations and maintenance service providers, customer service and billing service providers, and engineering firms.

Mike Duncan – Assistant Vice President

Mike Duncan is the Director of Business Operations and Assistant Vice President of CSWR, LLC, the parent company of Bluegrass Water, which is managed by Central States Water Resources, Inc. He has held this position since July 2018. As Director of Business Operations, he has completed applications for acquisition cases for water and sewer utilities in Missouri, Kentucky, Tennessee and Louisiana.

After receiving a Bachelor of Arts degree from Washington University in St. Louis, the first eleven years of his career were spent as an administrator and later director at a non-profit organization in St. Louis Missouri. As Director he oversaw accounting, finance, human resources, IT and communications for the organization. During his employment he received a master's in business administration from Olin School of Business at Washington University. Prior to his employment with CSWR, he spent two years as Director of Operation with Auto Tire & Parts Napa, a partner-owned chain of auto parts stores, overseeing projects related to distribution, logistics, IT and general management.

Jake Freeman - Director of Engineering

Jake Freeman is the Director of Engineering of CSWR, LLC, the ultimate parent company of Red Bird Water UOC, LLC which is managed by Central States Water Resources, Inc. He has held this position since January 2019. As Director of Engineering he oversees all engineering, surveying and facility construction upgrades for all newly acquired CSWR water and sewer utilities including those in Missouri, Arkansas, Kentucky, Louisiana, Texas, Mississippi, Tennessee, Illinois and North Carolina. He also oversees ongoing capital upgrade projects on all CSWR owned and operated facilities.

After receiving a Bachelor of Science degree in Mechanical Engineering from the University of Missouri – Columbia, he spent the first two years of his career working for Corrigan Mechanical, a design-build mechanical contractor in St. Louis designing, estimating and managing plumbing, HVAC and process piping construction projects in Missouri and southern Illinois. He then spent eleven years

performing similar tasks for Brotcke Well & Pump, a well and pump service contractor servicing water wells and water treatment equipment throughout Missouri, Illinois, Kentucky and Kansas. Prior to his employment with CSWR, he was serving as Vice-President of Brotcke Well & Pump and Principal for their engineering services. He was also managing their newly opened office in Kansas City.

Jami Favor - Environmental, Health and Safety Director

Jami Favor holds the office of Environmental, Health and Safety Director of CSWR, LLC the company that is the ultimate parent of Red Bird Water Utility Operating Company. Mr. Favor holds several top water and wastewater certifications throughout the country. Mr. Favor also has received his Associate of Science in Ecological Controls and Associate of Applied Arts.

Before joining CSWR, Mr. Favor worked for Woodard and Curran's as an Area Manager of Contract Operations and Maintenance for Public Water Supply District 2 of St. Charles County, MO and General Manager of Quincy, WA. Mr. Favor had a number of responsibilities to include budget and financial accountability, creating and implementing Capital Improvement Plans, daily operations of wastewater and water treatment facilities, including both industrial wastewater and reuse facilities that provided high efficient softening and reverse osmosis treatment to industrial customers, implementation and oversight of Industrial Pretreatment Programs, collection and water distribution maintenance.

Mr. Favor's previous employment provided him extensive experienced in water and sewer utilities. He has extensive firsthand experience with how manage financially, operationally and safely water and wastewater treatment facilities.

In his position as Environmental, Health and Safety Director at CSWR, Mr. Favor's main responsibilities include budgeting/financial accountability of operations, identifying capital improvements projects, overseeing regulatory compliance, implementing Computer Maintenance Management System and Regulatory Data bases for all CSWR facilities, development of safety programs, and overseeing third party Operations and Maintenance contractors of CSWR facilities.

CSWR

CSWR, LLC purchased and currently operates 58 public drinking water and wastewater systems in Missouri, Arkansas, Kentucky, and Louisiana through which they provide safe and reliable utility service to approximately 38,365 connections. CSWR, LLC also has additional pending acquisition applications in Missouri, Texas, Kentucky, and Tennessee.

Since March 2015, affiliates in Missouri, Arkansas, Kentucky, and Louisiana have designed, permitted, and completed construction of approximately \$6 million of upgrades and improvements to drinking water systems. Those upgrades and improvements include construction of ground water storage tanks and drinking water pressurization pump assemblies, drilling water wells, erecting or rehabilitating well houses, closing failed wells, blasting/coating water storage tanks, replacing meter pits with new meters, replacing or repairing numerous water distribution lines, installing numerous isolation valve systems, installing multiple flush hydrants, repairing hundreds of leaking lines, and constructing or rehabilitating various other improvements to existing drinking water systems.

For wastewater systems, CSWR affiliated companies have designed, permitted, and completed construction of approximately \$8.3 million of sanitary system improvements. Those improvements include wastewater line repairs to remedy infiltration and inflow problems, construction of sewer main extensions, construction and repairs of multiple lift stations, closures of environmentally-distressed wastewater treatment plants, conversion of failing wastewater treatment plants into sludge storage/flow equalization and treatment basins, conversion of failed mechanical systems to I-Fast systems, and construction of various other improvements to existing wastewater treatment facilities.

CSWR has access to experienced technical and managerial expertise and experience not usually available to water systems of smaller size. And CSWR's business model makes these assets available to its affiliates at a lower cost than otherwise would be available because of the economies of scale the affiliated structure is able to achieve for its member utility operating companies.

The affiliated group of which Red Bird Water is a member has been able to secure an ongoing commitment from Sciens Capital Management, a Wall Street private equity firm, to provide capital necessary to purchase small, oftentimes distressed, systems and then make investments necessary to bring those systems into compliance with applicable health, safety, and environmental protection laws and regulations. Investment is provided primarily in the form of equity, but an affiliate also has committed to make debt capital available at reasonable rates if Red Bird Water is unable to obtain debt financing from non-affiliated commercial sources.

The Missouri Public Service Commission and the Missouri Department of Natural Resources have recognized the solid track record CSWR and its affiliates have established for acquiring, rehabilitating, maintaining, and operating troubled water and wastewater systems in that state. And in a recent order authorizing the group's Kentucky affiliate to acquire several troubled wastewater systems, the Kentucky Public Service Commission expressly found the group has the financial, technical, and managerial ability necessary to provide reasonable service to the public.

Attachment C

Revenues and Expenses For 12 months Ended December 31, 2018

Reve	enues	V	/ater
4.	Residential service (flat rate)	\$	153,422.46
5.	Residential service (metered rate)	\$	4,291.54
6.	Nonresidential service (flat rate)		
7.	Nonresidential service (metered rate)		
8.	Other revenues (describe in remarks below)		
9.	Total Revenues (Lines 4 thru 8)	\$	157,714.00
10.	Total salaries (except owner)	\$	53,723.00
11.	Salaries paid to owner		
12.	Administrative and office expense (except salaries)	\$	723.00
13.	Maintenance and repair expense (except salaries)	\$	31,127.00
14.	Transportation expenses		
15.	Electric power for pumping	\$	17,884.00
16.	Chemicals for treatment	\$	11,698.00
17.	Testing fees	\$	2,695.00
18.	Permit fees		
19.	Purchased water/sewer treatment	\$	471.00
20.	Annual depreciation	\$	22,309.00
21.	Taxes: State income taxes		
22.	Federal income taxes	\$	-
23.	Gross receipts (or franchise tax)		
24.	Property taxes	\$	1,117.00
25.	Payroll taxes		
26.	Other taxes		
27.	Interest on debt during year		
28.	Other expenses (describe in remarks below)	\$	48,174.00
29.	Total Expenses (Lines 10 thru 28)	\$	(189,921.00)
30.	Net Income (Line 9 minus Line 29)	\$	(32,207.00)

Attachment H

Page 1, Proposed and Present Rates:

CSWR North Carolina plans to adopt this systems current rates and charges. CSWR North Carolina seeks to adopt the rates found in the most recent tariff revision located in the Docket No. found on page 1. Please see this Docket for both present rates, and our proposed rates/charges. This tariff document has also been attached as "Attachment A".

Page 2, Q6:

CSWR North Carolina will implement operational changes to improve and enhance customer service. Customers will have access to a 24-hour phone line to report any utility service issues. CSWR North Carolina will ensure customers served by the system have access to customer service representatives during normal business hours to talk about any customer concerns. CSWR North Carolina will also offer online bill paying options to customers including e-checks, debit card, and credit cards.

CSWR North Carolina will also use contractors for billing and to provide emergency answering services for customer calls. The billing contractor will be responsible for computing, printing, and sending monthly bills to customers and for collecting payments. The billing contractor's staff will also field and process customer bill inquiries, make bill adjustments, deal with customer requests for payment plans, and interact with Commission Staff regarding billing issues. Billing contractor employees will also be trained to route customer service complaints and inquiries to the service contractor.

Page 2, Q10-14:

The general manager will be Josiah Cox and he can be located/contacted at 500 NW Plaza #500, St Ann, MO 63074 at phone number 314-736-4672. See attachment B for his qualifications.

For complaints or billing, Nitor Billing Services can be located/contacted at 100 Chesterfield Business PKWY Suite 256, Chesterfield, MO 63005 at phone number 314-540-3803. Customers may contact the company by calling the customer service toll-free phone number or sending an email to customer service. The customer service toll free number and the website are available 24/7. We currently use Nitor Billing Services as our third-party customer service provider. They operate M-F, 7am-5pm CST and take both emergency and customer service-related calls. They have agreed to expand their operation to support any additional call volume we have.

For engineering operations and emergency service, Midwest Water can be contacted at 1351 Jefferson Street, Suite 301 Washington, MO 63090 at phone number 636-432-3001. The collective professional experience at Midwest Water is 30+ years and Midwest has been operating for nearly five (5) years. Local operators have not yet been identified, but their information will be provided once available.

For accounting services, CSWR, LLC can be contacted at 500 NW Plaza #500, St Ann, MO 63074 at phone number 314-736-4672.

Page 5, Q24:

In order to determine an appropriate rate base for purposes of future cost recovery, CSWR North Carolina intends to request an adjustment to rate base to reflect the value of real estate assets used and useful in providing service to customers. In proceedings in other states, CSWR North Carolina has relied on real estate appraisals to establish rate base for systems it has acquired. These appraisals allow adjustments to rate base based on the value of existing undepreciated land and land rights owned by the selling utility. This method has resulted in fair, reasonable rate base valuations and reasonable opportunities to earn a return sufficient to raise the necessary capital to support these systems. It would provide an efficient, cost-effective alternative to the fair market value approach when the acquisition involves a smaller system, and it is particularly necessary where the acquiring entity would be ineligible to participate in the fair market value process. The Company has not performed an appraisal of the system to determine the appropriate amount of such adjustment.

Page 6, Q2-3:

Funds will be provided by a mix of equity and debt financing. Although the initial capital structure with be comprised of 100% equity, CSWR North Carolina plans to add debt in the future to achieve a 50/50 debt to equity ratio. Equity financing will be provided through an infusion from CSWR North Carolina's ultimate parent company CSWR, LLC. The source of debt financing will be determined after acquisition of the system. The exact timeline for construction has not yet been determined but CSWR North Carolina plans to move as quickly as possible to address known issues on the system upon approval of the CCN and closing of the acquisition.

Attachment I

OPERATING AGREEMENT OF CSWR-NORTH CAROLINA, LLC

THIS OPERATING AGREEMENT (this "Agreement") is signed as of the 18th day of November, 2019 (the "Effective Date"), by **CSWR, LLC**, a Missouri limited liability company, as the sole Member of **CSWR-NORTH CAROLINA, LLC**, a North Carolina limited liability company (the "Company").

RECITALS

WHEREAS, on November 18, 2019, the Company was organized a limited liability company under the laws of North Carolina pursuant to the North Carolina Limited Liability Company Act, Chapter 57D (the "Act") for the purpose of, among other things, of investing in and operating water and waste water utilities;

WHEREAS, the aforementioned Member desires to adopt this Operating Agreement setting forth the Member's desire for the management and operation of such limited liability company.

NOW THEREFORE, in consideration of the mutual covenants and other good and valuable consideration, the receipt and legal sufficiency of which are hereby acknowledged, the Member hereby states as follows:

ARTICLE I. ORGANIZATION

- 1.1. Certain Definitions. As used herein, the following terms have the following meanings:
 - (a) "Act" is defined in Section 1.2 hereof.
- (b) "Agreement" means this Operating Agreement, as the same may be amended from time to time.
- (c) "Business Property" means all properties, assets and interests (whether real or personal, tangible or intangible) now or hereafter owned or held by the Company.
- (d) "Capital Account" means the Capital Account maintained by the Company for each Member in accordance with Treasury Regulations Section 1.704-1(b)(2)(iv), as amended from time to time.
- (e) "Capital Contributions" means with respect to the Member, the total amount of money and the fair market value of the other property, if any, to be contributed to the Company by the Member in accordance with Article II hereof. The Member's "Paid-In Capital Contribution" means the amount of the Member's Capital Contribution actually paid in cash or other property actually contributed to or on behalf of the Company. With respect to the Company, such terms shall mean the aggregate

Capital Contributions and aggregate Paid-In Capital Contributions, respectively, of the Member.

- (f) "Capital Transaction" means any of the following items or transactions: a sale, transfer or other disposition of all or substantially all of the assets of the Company, condemnation actions, net insurance recoveries (other than for temporary loss of use), the refinancing of the mortgage or other indebtedness of the Company. The payment of Capital Contributions by the Member shall not be included within the meaning of the term "Capital Transaction."
- (g) "Code" means the Internal Revenue Code of 1986, as amended from time to time, or any successor statute.
- (h) "Company" means this limited liability company and any successors hereto.
- (i) "Depreciation" means for each fiscal year, an amount equal to the depreciation, amortization or other cost recovery deduction allowable with respect to an asset for such fiscal year. In the event the book value of an asset differs from its adjusted tax basis at the beginning of such year, then the Depreciation shall be an amount which bears the same ratio to the fair market value (as may be adjusted pursuant to Treasury Regulations Section 1.704-1(b)(2)(iv)(f) and (g)) as the Depreciation determined for federal income tax purposes bears to the beginning adjusted tax basis.
 - (j) "Dissolution Proceeds" is defined in Section 10.2 hereof.
- (k) "Net Profits" or "Net Losses" for the applicable period means the gross income of the Company minus (a) all net cash outlays of any kind, whether capital in nature or not, to the extent the same are not depreciable or amortizable for federal income tax purposes (or, as the context may require, to the extent the same are not depreciated or amortized for federal income tax purposes), including, without limiting the generality of the foregoing, all operating expenses payable by the Company, salaries, life insurance premiums on policies owned by the Company, and interest on any Company indebtedness; and (b) all Depreciation allowable for federal income tax purposes. In the event that such sum is a positive number, it shall be considered "Net Profits" and if the sum is a negative number, it shall be considered "Net Losses."
 - (l) "Person" is defined in Section 1.9 hereof.
- (m) "Treasury Regulation(s)" means the Income Tax Regulations promulgated under the Code, as such Treasury Regulations may be amended or supplemented from time to time.
- 1.2. Formation. The Member has formed the Company under and pursuant to the provisions of the Act, for the limited purposes and scope set forth in this Agreement. The Member has filed in the appropriate governmental office(s) Articles of Organization which conform to the requirements of the Act in order to constitute the

Company as a valid limited liability company under the Act. The costs and expenses associated with such filing shall be borne by the Company.

- 1.3. Name. The business and affairs of the Company shall be conducted solely under the name of "CSWR-North Carolina, LLC", and such name shall be used at all times in connection with the business and affairs of the Company; provided that the Member may operate the Company under any other name necessary or convenient to qualify it to do business in any state or jurisdiction.
- 1.4. Term. The Company shall continue in existence perpetually, or until dissolved by the Member under the terms of this Agreement.
- 1.5. Business of the Company. The business of the Company is to: (i) invest in and operate water and waste water utilities; (ii) own, finance, hold, manage, manufacture, sell, exchange or otherwise deal with and dispose of all or any part of the Business Property; and (iii) transact any and all lawful business for which a limited liability company may be organized under the Act and exercise all rights and engage in all activities related thereto (the "Business").
- 1.6. Principal Office. The principal office of the Company shall be at 500 Northwest Plaza Drive, Suite 500, St. Ann, MO 63074, or such other location as may be hereafter determined by the Manager.
- 1.7. Registered Office and Registered Agent. The name of the Company's registered agent for service of process in North Carolina and the address of the Company's registered office in North Carolina shall be as provided in the Articles of Organization. The Manager may in his sole discretion and from time to time change the address of the registered office and the registered agent by filing the documents required by law.
- 1.8. Articles of Organization and Other Instruments. The Member has executed or has authorized the execution of the Articles of Organization in accordance with the Act, and shall execute such other documents and instruments and take all such other actions as may be deemed by the Manager to be necessary or appropriate to effectuate and permit the continuation of the Company under the laws of the State of North Carolina or the laws of any other state in any other state which the Member deems necessary or appropriate. The Manager shall, from time to time, take appropriate action, including the preparation and filing of such other amendments to the Articles of Organization and other certificates as may be required under the laws of the State of North Carolina or any other state, to enable the Company to do business in the State of North Carolina or any other state.
- 1.9. Additional Definitions. The definitions in Section 1.1 shall apply equally to both the singular and plural forms of the terms defined. Whenever the context may require, any pronoun used herein shall include the corresponding masculine, feminine and neuter forms. The term "Person" includes individuals, partnerships, corporations, limited liability companies, trusts, and other associations and entities. The words "include," "includes," and "including" shall be deemed to be followed by the phrase

"without limitation." The words "herein," "hereof," "hereunder," and similar terms shall refer to this Agreement, unless the context otherwise requires.

ARTICLE II. CAPITAL CONTRIBUTIONS

2.1. Initial Capital Contributions. The Member shall make the Capital Contribution to the Company as reflected on Exhibit A attached hereto and incorporated herein by reference.

ARTICLE III. DISTRIBUTIONS

- 3.1. Distributions. Except as otherwise requested by the Member or required by law, cash distributions shall be made to the Member on the following bases at such time (but at least annually) and in such amounts as the Manager in his sole discretion shall determine:
- (a) Distributions, other than from a Capital Contribution, shall be made in the following order of priority:
- (i) To the payment of liabilities of the Company then due and owing to Persons other than the Member;
- (ii) To the Member, in an amount equal to the unpaid balance of principal and accrued interest of any loan by the Member to the Company;
 - (iii) The balance, if any, shall be distributed to the Member.
- (b) The proceeds of any Capital Transaction and the distribution upon liquidation under Section 10.2 shall be made in the following order of priority:
- (i) To the payment of liabilities of the Company then due and owing to Persons other than the Member;
- (ii) To establish such reserves as the Manager in his discretion determines to be reasonably necessary for any contingent or foreseeable liability or obligation of the Company; provided, however, that the balance of any such reserve remaining at such time as the Manager shall reasonably determine shall be distributed in accordance with subparagraphs (iii) through (v) of this Section 3.1(b);
- (iii) To the payment to the Member of an amount equal to the unpaid balance of principal and accrued interest of any Loan by the Member;
- (iv) To the Member, an amount equal to its Capital Contributions reduced (but not below zero) by the amount of all prior distributions to it under this Section 3.1;
 - (v) The balance, if any, shall be distributed to the Member.

3.2. Distributions to Be Made In Cash. Unless otherwise determined by the Member, all distributions to the Member shall be made in cash.

ARTICLE IV. ALLOCATION OF NET PROFITS AND NET LOSSES

4.1. Profits and Losses. Net Profits and Net Losses incurred and/or accrued shall be allocated to the Member.

ARTICLE V. ACCOUNTING; RECORDS

- 5.1. Accounting Methods. The Company books and records shall be prepared in accordance with generally accepted accounting principles, consistently applied. All Federal, state and local tax returns of the Company shall be prepared by the Company's certified public accountants, under the direction of the Manager.
- 5.2. Fiscal Year. The fiscal year of the Company shall be the twelve calendar month period ending December 31.
- 5.3. Tax Status. The Member shall elect such tax status that it deems appropriate for each tax year by notifying the Manager of such election.

ARTICLE VI. POWERS, RIGHTS AND DUTIES OF THE MEMBER AND MANAGER

- 6.1. Restriction of the Member's Rights to Participate in Management. Except as otherwise expressly provided herein, the Member shall have no voice in, take any part in, nor interfere with, the conduct, control, or management of the business of the Company in its capacity as the Member, nor shall the Member have any authority or power to act for, or on behalf of, the Company, or to bind the Company in any respect whatsoever.
- 6.2. Member Consent. (a) The affirmative vote, approval or consent of the Member shall be required to: (i) alter the primary purposes of the Company as set forth in Section 1.5; (ii) do any act in contravention of this Agreement or cause the Company to engage in any business not authorized by the Articles of Organization or the terms of this Agreement; (iii) do any act which would make it impossible to carry on the usual course of business of the Company; (iv) change or reorganize the Company into any other legal form; (v) amend this Agreement; (vi) issue an Interest in the Company to any Person and admit such Person as a Member; (vii) approve a merger or consolidation with another Person, (viii) change the status of the Company from one in which management is vested in the one or more Managers to one in which management is vested in the Member, or vice versa; (ix) possess any Company property or assign the rights of the Company in specific Company property for other than a Company purpose; (x) perform any act (other than an act required by this Agreement or any act taken in good faith reliance upon counsel's opinion) which would, at the time such act occurred, subject the Member to liability as a general

partner in any jurisdiction; (xi) operate the Company in such a manner as to have the Company classified as an "investment company" for purposes of the Investment Company Act of 1940; (xii) have an order for relief entered against the Company under applicable federal bankruptcy law; OR (xiii) file a voluntary petition in bankruptcy or a petition or an answer seeking reorganization or an arrangement with creditors or taking advantage of any insolvency law or any answer admitting the material allegations of a petition filed against the Company in any bankruptcy, reorganization or insolvency proceeding.

(b) The Member shall have the right to replace a Manager of the Company and name its successor at any time by providing written notice to the Manager being replaced of such decision in which the successor Manager is also set forth.

6.3. Manager.

- (a) The Manager shall have the power to do all things necessary or convenient to carry out the business affairs of the Company. The initial Manager shall be Central States Water Resources, Inc., a Missouri corporation.
- (b) The Manager shall not have any contractual right to such position and shall serve until the earliest of (i) the withdrawal of the Manager, or (ii) the removal of the Manager. The Manager may be removed and replaced in accordance with the provisions of Section 6.2(b).
- (c) Except to the extent provided herein, the Member hereby agrees that only the Manager and agents of the Company authorized by the Manager shall have the authority to bind the Company. The Member shall not take any action to bind the Company without notifying the Manager of such action. If the Member takes any action to bind the Company, it shall indemnify and hold harmless the Manager against any claim, loss, expense or liability (including, without limitation, attorneys' fees and expenses, whether or not litigation is commenced) incurred by the Manager as a result of the unauthorized action of such Member.
- (d) The Manager's duty of care in the discharge of the duties of the Manager to the Company and the Member is limited to discharging his duties pursuant to this Agreement in good faith, with the care a corporate officer of like position would exercise under similar circumstances, in the manner he reasonably believes to be in the best interests of the Company. In discharging his duties, the Manager shall not be liable to the Company or to the Member for any mistake or error in judgment or for any act or omission believed in good faith to be within the scope of authority conferred by this Agreement or by separate written instrument executed by the Member.
- (e) The Manager's compensation shall be established by the Member, and the Manager shall be entitled to reimbursement of any general overhead expenses incurred in the regular course of his duties.

6.4. Indemnification

- The Company, except as provided in Section 6.4(b), shall indemnify any Person who is or was a party or is threatened to be made a party to any threatened, pending or completed action, suit or proceeding, whether criminal, civil, administrative or investigative, including without limitation any action by or in the right of the Company, by reason of the fact that he/it was or is a Member or Manager of the Company or is or was a Member or Manager of the Company who is or was serving at the request of the Company as a member, manager, director, officer, agent, employee, partner or trustee of another limited liability company, corporation, partnership, joint venture, trust or other enterprise; against expenses, including attorneys' fees, judgments, fines, taxes and amounts paid in settlement, actually and reasonably incurred by him in connection with such action, suit or proceeding if such Person's conduct is not finally adjudged to be knowingly fraudulent, deliberately dishonest or willful misconduct. The right to indemnification conferred in this paragraph shall be a contract right and shall include the right to be paid by the Company expenses incurred in defending any actual or threatened civil or criminal action, suit or proceeding in advance of the final disposition of such action, suit or proceeding. Such right will be conditioned upon receipt of an undertaking by or on behalf of the Member or manager to repay such amount if it shall ultimately be determined that he/it is not entitled to be indemnified by the Company as authorized in this Article. Such right shall survive any amendment or repeal of this Article with respect to expenses incurred in connection with claims, regardless of when such claims are brought, arising out of acts or omissions occurring prior to such amendment or repeal. The Company may, by action of the Member, provide indemnification to employees and agents of the Company with the same scope and effect as the foregoing indemnification of Member and Manager.
- (b) If a claim under Section 6.4(a) is not paid in full by the Company within thirty (30) days after a written claim has been received by the Company, the claimant may at any time thereafter bring suit against the Company to recover the unpaid amount of the claim and, if successful in whole or in part, the claimant shall be entitled to be paid also the expense, including reasonable attorneys' fees and costs, of prosecuting such claim. It shall be a defense to any such action (other than an action brought to enforce a claim for expenses incurred in defending any proceeding in advance of its final disposition where the required undertaking, if any is required, has been tendered to the Company) that the claimant has not met the standards of conduct which make it permissible under the limited liability company law of North Carolina for the Company to indemnify the claimant for the amount claimed, but the burden of proving such defense shall be on the Company. Neither the failure of the Company (including the Member or independent legal counsel) to have made a determination prior to the commencement of such action that indemnification of the claimant is proper in the circumstances because he/it has met the applicable standard of conduct set forth in the limited liability company law of North Carolina, nor an actual determination by the Company (including its Member or independent legal counsel) that the claimant has not met such applicable standard of conduct, shall be a defense to the action or create a presumption that the claimant has not met the applicable standard of conduct.

- (c) The indemnification provided by this Section 6.4 shall not be deemed exclusive of any other rights to which those seeking indemnification may be entitled under any agreement, consent of the Member or otherwise, both as to action in his/its official capacity and as to action in another capacity while holding such office, and shall continue as to a Person who has ceased to be a Member, Manager, employee, partner, trustee or agent and shall inure to the benefit of the heirs, executors and administrators of such a Person.
- (d) The Company may purchase and maintain insurance on behalf of any Person who is or was a Member, Manager, employee or agent of the Company, or is or was serving at the request of the Company as a member, manager, director, officer, employee, partner, trustee or agent of another limited liability company, corporation, partnership, joint venture, trust or other enterprise against any liability asserted against him and incurred by him in any such capacity or arising out of his/its status as such, whether or not the Company would have the power to indemnify him against such liability under the provisions of this Section 6.4.
- (e) For the purposes of this Section 6.4, references to the Company includes the resulting or surviving entity in any merger or consolidation so that any Person who is or was a Member, Manager, employee or agent of such a constituent entity or is or was serving at the request of such constituent entity as a member, manager, director, officer, employee, partner, trustee or agent of another limited liability company, corporation, partnership, joint venture, trust or other enterprise shall stand in the same position under the provisions of this Section 6.4 with respect to the resulting or surviving entity as he/it would if he/it had served the resulting or surviving entity in the same capacity.
- (f) For purposes of this Section 6.4, the term "other enterprise" shall include employee benefit plans; the term "fines" shall include any excise taxes assessed on a Person with respect to any employee benefit plan; and the term "serving at the request of the Company" shall include any service as a member, manager, director, officer, employee, partner, trustee or agent of, or at the request of, the Company which imposes duties on, or involves services by, such member, manager, director, officer, employee, partner, trustee or agent with respect to an employee benefit plan, its participants, or beneficiaries.
- (g) In the event any provision of this Section 6.4 shall be held invalid by any court of competent jurisdiction, such holding shall not invalidate any other provision of this Section 6.4 and any other provisions of this Section 6.4 shall be construed as if such invalid provision had not been contained in this Section 6.4. In any event, the Company shall indemnify any Person who is or was a Member or Manager of the Company, or is or was a Member or Manager of the Company who is or was serving at the request of the Company as a member, manager, director, officer, agent, employee, partner or trustee of another limited liability company, corporation, partnership, joint venture, trust or other enterprise, to the full extent permitted under North Carolina law, as from time to time in effect.
- 6.5. Liability of the Member. The Member shall not be liable as such for the liabilities of the Company. The failure of the Company to observe any formalities or

requirements relating to the exercise of its powers or management of its business or affairs under this Agreement or the Act shall not be grounds for imposing personal liability on the Member or a Manager for liabilities of the Company.

ARTICLE VII. DETERMINATIONS BY THE MEMBER

7.1. Actions by the Member. The Member shall have the right to take any action set forth herein in accordance with the terms of the Agreement. In addition, if the Member determines that it wants to take an action that is not expressly granted to it within this Agreement, it shall take such action only after notifying the Manager in writing of the intended action.

ARTICLE VIII. ACTIONS OF THE MANAGER

8.1. Actions by the Manager. The Manager shall decide any question related to the operations of the Company, unless the question is one upon which, by express provision of the Act, the Articles of Organization or this Agreement, the Member is required to consent, in which case such express provision shall govern and control the decision on such question.

ARTICLE IX. TRANSFER OF MEMBER'S INTEREST

- 9.1. Transfer of Member's Interest. The Member shall have the right to transfer all or part of its Interest to another Person upon such terms that the Member deems acceptable. Prior to the effective date of the transfer of all or part of the Interest, the Member must notify the Manager of the transfer in writing.
- 9.2. Effect of Assignment; Documents. All Interests in the Company transferred pursuant to the provisions of this Article shall be subject to the restrictions and obligations set forth in this Agreement. As a condition to any Person being admitted as an additional Member or a substituted Member, such Person must execute this Agreement and agree to be bound by all of its terms and provisions as a substituted Member or additional Member.

ARTICLE X. DISSOLUTION OF THE COMPANY

10.1. Dissolution Acts.

- (a) No act, thing, occurrence, event or circumstance shall cause or result in the dissolution of the Company except that the happening of any one of the following events shall work as an immediate dissolution and termination of the Company:
- (i) A determination by Member to dissolve and terminate the Company; and

- (ii) The event of the death of the Member.
- (b) Without limiting the other provisions hereof, the transfer of all or any part of a Member's Interest, in accordance with the provisions of this Agreement or the admission of a new Member, shall not work the dissolution of the Company.
- 10.2. Distribution of Proceeds on Dissolution; Reserves. Upon the dissolution and termination of the Company, a the Member or such other Person designated by the Member (the "Winding-Up Member") shall file a Notice of Winding Up pursuant to the Act and shall proceed with the liquidation and termination of the Company as promptly as possible, but in an orderly and businesslike manner so as not to involve undue sacrifice, and the proceeds therefrom and any other funds and assets of the Company (the "Dissolution Proceeds"), shall be applied and distributed pursuant to the provisions of Section 3.1.b.

ARTICLE XI. GENERAL

- 11.1. Notices. Any notice, request, approval, consent, demand or other communication required or permitted hereunder shall be given in writing by (1) personal delivery, (2) expedited delivery service with proof of delivery, (3) United States Mail, postage prepaid, registered or certified mail, return receipt requested, or (4) email or facsimile (provided that such email or facsimile is confirmed as received), and shall be deemed to have been given and received either at the time of personal delivery or, in the case of delivery service or mail, as of the date of first attempted delivery at the last known address, or in the case of email or facsimile, upon receipt.
- 11.2. Amendments. This Agreement may be amended by a written agreement of amendment executed by the Member.
- 11.3. Miscellaneous. Except as herein otherwise specifically provided, this Agreement shall be binding upon and inure to the benefit of the parties and their respective heirs, legal representatives, successors and assigns. Captions contained in this Agreement in no way define, limit, or extend the scope or intent of this Agreement. If any provision of this Agreement or the application of such provision to any Person or circumstance shall be held invalid, the remainder of this Agreement, or the application of such provision to any other Persons or circumstances, shall not be affected thereby.
- 11.4. Remedies. If the Company or any party to this Agreement obtains a judgment against any other party by reason of breach of this Agreement or failure to comply with the provisions hereof, reasonable attorneys' fees as fixed by the court shall be included in such judgment. No remedy conferred upon the Company or the Member in this Agreement is intended to be exclusive of any other remedy herein or by law provided or permitted, but each shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity or by statute. No waiver by the Member or the Company of any breach of this Agreement shall be deemed to be a waiver of any other breach of any kind or nature and no acceptance of payment or performance by a Member or the Company after any such

breach shall be deemed to be a waiver of any breach of this Agreement, whether or not such Member or the Company knows of such breach at the time it accepts such payment or performance. If the Member has the right herein to approve or consent to any matter or transaction, such approval or consent may be withheld in the sole discretion of the Member for any reason or no reason. No failure or delay on the part of the Member or the Company to exercise any right it may have shall prevent the exercise thereof by the Member or the Company at any time such other may continue to be so in default, and no such failure or delay shall operate as a waiver of any default.

- 11.5. Compliance with Securities Laws. Notwithstanding anything herein contained to the contrary, no transfer or disposition of Interests in the Company pursuant to the terms hereof shall be made unless such transfer or disposition complies in all respects with the provisions of the Securities Act of 1933 and the securities laws of any and all states with jurisdiction over such transfer or disposition, and the rules and regulations promulgated thereunder.
- 11.6. Binding Effect. This Agreement and any amendment hereto made as provided herein shall be binding upon and inure to the benefit of the Company and its successors and assigns, and the Member, its heirs, executors, administrators, and legal or personal representatives.
- 11.7. Governing Law. This Agreement and the rights of the parties hereunder shall be governed by and interpreted in accordance with the laws of the State of North Carolina.

IN WITNESS WHEREOF, the undersigned has executed this Agreement as of the date first above written.

CSWR, LLC

By:

Josiah M. Cox, President of

Central States Water Resources, Inc.,

Manager

Agreed and Accepted by:

Josiah M. Cox, President of

Central States Water Resources, Inc.,

Manager

EXHIBIT A INITIAL CAPITAL CONTRIBUTIONS

Member's Name and Address

Member's Interest

Capital Contribution

CSWR, LLC

100%.

Kept by Company Accountant



NORTH CAROLINA Department of the Secretary of State

To all whom these presents shall come, Greetings:

I, Elaine F. Marshall, Secretary of State of the State of North Carolina, do hereby certify the following and hereto attached to be a true copy of

ARTICLES OF ORGANIZATION

OF

CSWR-NORTH CAROLINA, LLC

the original of which was filed in this office on the 18th day of November, 2019.





Scan to verify online.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at the City of Raleigh, this 18th day of November, 2019.

Elaine J. Marshall

Secretary of State

State of North Carolina Department of the Secretary of State

SOSID: 1918561
Date Filed: 11/18/2019 2:40:00 PM
Elaine F. Marshall
North Carolina Secretary of State
C2019 319 00606

Limited Liability Company ARTICLES OF ORGANIZATION

Pursuant to §57D-2-20 of the General Statutes of North Carolina, the undersigned does hereby submit these Articles of Organization for the purpose of forming a limited liability company.

The name of the limited	liability company is: CSWR-North Carolina, LLC					
	(See Item 1 of the Instructions for appropriate entity designation)					
The name and address of	The name and address of each person executing these articles of organization is as follows: (State whether ea					
	e articles of organization in the capacity of a member, organizer or both by checking					
all applicable boxes.) No	all applicable boxes.) Note: This document must be signed by all persons listed.					
Name	Business Address Capacity					
Caroline Doss	13421 Manchester Rd. Suite 103 St. Louis, MO 63131 Member Organizer					
3						
	Member Organizer					
The name of the initial r	egistered agent is: C T Corporation System					
	unty of the initial registered agent office of the limited liability company is:					
Number and Street 16	0 Mine Lake Ct, Suite 200					
_{City} Raleigh	State: NC Zip Code: 27615-6417 County: Wake					
The mailing address if	The mailing address if different from the street address of the initial registered agent office in					
All of the state o	The mailing address, if different from the street address, of the initial registered agent office is:					
Number and Street						
Cit.	State: <u>NC</u> Zip Code: County:					
City	State: NC Zip Code:County:					
Principal office information	tion: (Select either a or b.)					
a. The limited lia	a. The limited liability company has a principal office.					
The principal office tele	The principal office telephone number: 314-736-4672					
The street address and co	The street address and county of the principal office of the limited liability company is:					
Number and Street: 50	0 Northwest Plaza Drive, Suite 500					
City: St. Ann	State: MO Zip Code: 63074 County: St. Louis					

BUSINESS REGISTRATION DIVISION (Revised August. 2017)

P.O. BOX 29622

Raleigh, NC 27626-0622 Form L-01

			address, of the principal office of the company is:
7.	City: S b The limited liability co	tate:	Zip Code: County:
8.	(Optional): Listing of Company creation document.	Officials (See in	nstructions on the importance of listing the company officials in the
	Name	Title	Business Address
9.		I e-mail the busing vided will not be v for this document	ess automatically at the address provided above at no cost when a iewable on the website. For more information on why this service is .
This is	the <u>15</u> day of November	, 20 <u>19</u> .	Signature Caroline Doss, Organizer for CSWR-North Carolina, LLC Type or Print Name and Title
The belo	ow space to be used if more than o	one organizer or	member is listed in Item #2 above.
	Signature		Signature
NOTE.	Type and Print Name and Title		Type and Print Name and Title
NOTE: 1.	Filing fee is \$125. This docum	ent must be filed	d with the Secretary of State.

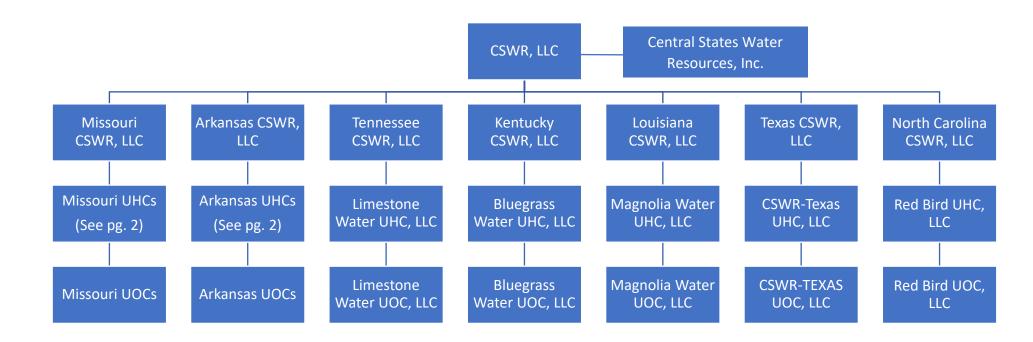
BUSINESS REGISTRATION DIVISION (Revised August. 2017)

P.O. BOX 29622

Raleigh, NC 27626-0622 Form L-01

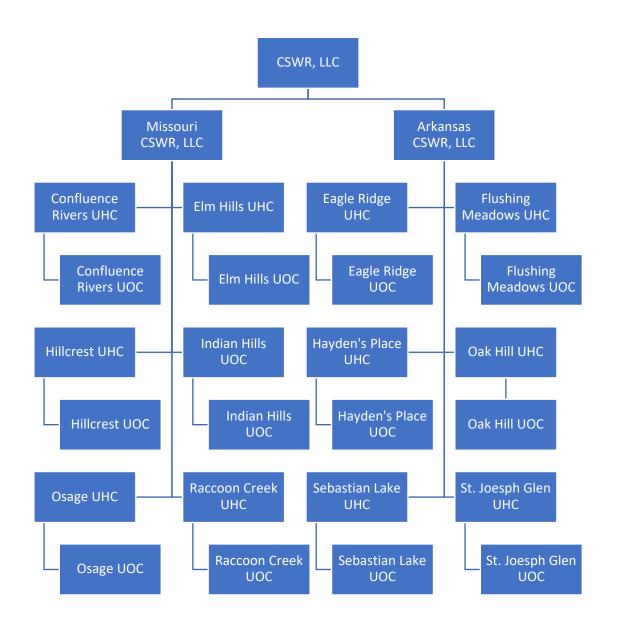
Attachment K

Central States Water Resources Corporate Entity Organizational Chart



Attachment K

Missouri & Arkansas CSWR Organizational Chart Detail



12/31/18 2018 FEDERAL SUMMARY DEPRECIATION SCHEDULE

PAGE 1

ETOWAH SEWER COMPANY, INC

56-1617733

<u>NO.</u> FORM	DESCRIPTION 1 1120	DATE ACQUIRED	DATE SOLD	COST/ BASIS	BUS. PCT.	CUR 179/ SDA	PRIOR 179/ SDA/ DEPR.	METHOD	LIFE	CURRENT DEPR.
1	ROOT BLOWER	6/22/93		2,113			2,113	S/L HY	7	0
2	SEWER LINES	1/01/89		179,162			102,117	S/L	50	3,583
3	SEWER LINES	6/30/89		93,139			47,505	S/L	50	1,863
4	SEWER PLANT	1/01/89		126,073			123,446	S/L	24	0
5	SEWER PLANT ADDITIONS	1/01/90		7,398			7,239	S/L	24	0
6	DECLORANATION TANK	2/08/94		1,391			1,386	S/L	24	5
7	SEWER PLANT PUMPS	4/25/94		4,087			4,087	S/L HY	7	0
8	FENCE	1/01/89		1,960			1,960	S/L	10	0
9	SEWER PLANT PUMPS	5/31/95		7,233			7,233	S/L HY	7	0
10	SEWER PLANT	12/31/01		380,421			253,616	S/L	24	15,851
11	SEWER PLANT ADDITION	6/01/02		12,485			8,103	S/L	24	520
12	SEWER LINE - HOLLY SPRING	6/10/04		24,357			6,615	S/L	50 _	487
	TOTAL			839,819		0	565,420			22,309
	TOTAL DEPRECIATION			839,819		0	565,420		-	22,309
	GRAND TOTAL DEPRECIATION			839,819		0	565,420		***	22,309

NO.	<u>Description</u>	Date Acquired	<u>(</u>	Cost/Basis	<u>Life</u>	<u>D(</u>	Current epreciation	Depreciation Rate
1	ROOT BLOWER	6/22/1993	\$	2,113	7	\$	-	0.00%
2	SEWER LINES	1/1/1989	\$	179,162	50	\$	3,583.00	2.00%
3	SEWER LINES	6/30/1989	\$	93,139	50	\$	1,863.00	2.00%
4	SEWER PLANT	1/1/1989	\$	126,073	24	\$	-	0.00%
5	SEWER PLANT ADDITIONS	1 /01/90	\$	7,398	24	\$	-	0.00%
6	DECLORANATION TANK	2/8/1994	\$	1,391	24	\$	5.00	0.36%
7	SEWER PLANT PUMPS	4/25/1994	\$	4,087	7	\$	-	0.00%
8	FENCE	1 /01/89	\$	1,960	10	\$	-	0.00%
9	SEWER PLANT PUMPS	5/31/1995	\$	7,233	7	\$		0.00%
10	SEWER PLANT	12/31/2001	\$	380,421	24	\$	15,851.00	4.17%
11	SEWER PLANT ADDITION	6/1/2002	\$	12,485	24	\$	520.00	4.16%
12	SEWER LINE - HOLLY SPRING	6/10/2004	\$	24,357	50	\$	487.00	2.00%
	Total		\$	839,819.00		\$	22,309.00	2.66%

Attachment N

Please Make Checks Payable to:

P.O Box 790379 St. Louis MO 63179



ACCOUNT NAME	
SERVICE ADDRESS	
ACCOUNT #	
DATE	07/06/20
SECURITY CODE	
SYSTEM	
SERVICE PERIOD	06/01/20 - 06/19/20

Prior Read Date	Prior Read	Current Read Date	Current Read	Usage	
05/26/20	190,610	06/19/20	205,430	14,820	

Please visit our website: www.magnoliawateruoc.com, and use the Security Code found in the upper right corner of your invoice to register your online account.

Through your customer portal, you may view your account history, pay your bill by Credit, Debit Card or ECheck, sign up for AutoPay, and even go paperless by enrolling in "Ebill" to receive an e-mail notification that a new bill is available. All Online payments are subject to processing fees.

PLEASE NOTE: When signing up for AutoPay, please pay the ENTIRE balance outstanding on your account. Failure to do so may result in a late penalty. AutoPay will take effect beginning the following invoice after successfully enrolling. AutoPay is drafted from your registered payment method 5 days prior to the due date. We recommend logging in, paying your current invoice due, and activating AutoPay for your next billing.

WATER CUSTOMERS: YOUR CURRENT CCR IS AVAILABLE AT THE SITE LISTED BELOW. CALL 855-643-8152 FOR A PAPER COPY.

https://www.centralstateswaterresources.com/wp-content/uploads /2020/05/EVANGELINE-OAKS-LA1015009-CCR-2019.pdf

Due to Covid-19 and our commitment to the community, we are suspending all late fees, late notices and disconnections. Please be aware that balances are still accumulating; keeping current on your account will help to avoid large balances in the future.

If mailing payment, please be sure to use correct mailing address: P.O. Box 790379 St. Louis, MO 63179

ACCOUNT ACTIVITY								
D	Amount							
Previous Balance		\$12.56						
Payment Received		(\$12.56)						
Balance		\$0.00						
Current Billing		-						
Water		\$45.36						
Total Current Billing Ch	narges	\$45.36						
	TOTAL DUE	\$45.36						

GENERAL INFORMATION

For billing inquiries, call (855) 643-8152 Monday-Friday, 8am-5pm CST or email: support@magnoliawateruoc.com.

YOUR PROMPT PAYMENT IS APPRECIATED!

*****SEPARATE AND RETURN BELOW STUB WITH PAYMENT****

Red Bird Water UOC, LLC P.O Box 790379 St. Louis MO 63179

	NAME
	SERVICE ADDRESS
	ACCOUNT #
07/31/20	DUE DATE **Previous Balance Due Immediately
\$45.36	TOTAL DUE
\$	Amount Paid

Payment must be received by due date to avoid late fees.

Red Bird Water UOC, LLC P.O Box 790379 St. Louis MO 63179



Docket Nos.: W-933, Sub 12 and W-1328, Sub 0

ATTACHMENT Q

ETOWAH - EASEMENTS

A list of Easements in favor of Seller relating to the WWTP site & Sewer System and the provision of services to the Properties which are not shown within a recorded plat or dedicated roadway to be assigned to Buyer, or granted to Buyer by Seller, is as follows:

- 1. Easement recorded in Book 728, Page 285 of the land records of Henderson County, North Carolina on November 8, 1988;
- 2. Easement in Deed recorded in Book 728, Page 289 of the land records of Henderson County, North Carolina on November 8, 1988;
- 3. Easement recorded in Book 782, Page 455 of the land records of Henderson County, North Carolina on September 13, 1991;
- 4. Easement recorded in Book 782, Page 460 of the land records of Henderson County, North Carolina on September 13, 1991;
- 5. Easement recorded in Book 782, Page 465 of the land records of Henderson County, North Carolina on September 13, 1991;
- 6. Easement recorded in Book 782, Page 470 of the land records of Henderson County, North Carolina on September 13, 1991;
- 7. Easement recorded in Book 783, Page 821 of the land records of Henderson County, North Carolina on October 7, 1991;
- 8. Easement in Restrictions for Homeplace Subdivision recorded in Book 828, Page 845 of the land records of Henderson County, North Carolina on September 13, 1993;
- 9. Easement in Deed recorded in Book 858, Page 747 of the land records of Henderson County, North Carolina on December 6, 1994;
- 10. Easement in Declaration of Restrictive Covenants recorded in Book 797, Page 253 of the land records of Henderson County, North Carolina on April 22, 2002 (TRACT 3 ON COMMITMENT);
- 11. Easement in Restrictions for Sunset Ridge Subdivision recorded in Book 1097, Page 155 of the land records of Henderson County, North Carolina on April 22, 2002;
- 12. Declaration of Restrictions, Limitations and Protective Covenants recorded in Book 1348, Page 232 of the land records of Henderson County, North Carolina on January 23, 2008;
- 13. Sewer Line Easement Agreement recorded in Book 1401, Page 6 of the land records of Henderson County, North Carolina on July 15, 2009;
- 14. Easement recorded in Book 1475, Page 581 of the land records of Henderson County, North Carolina on October 10, 2011;
- 15. Sewer Line Easement recorded in Book 1620, Page 313 of the land records of Henderson County, North Carolina on June 17, 2015;
- 16. Sewer Line Easement recorded in Book 3157, Page 539 of the land records of Henderson County, North Carolina on January 29, 2018 (TRACT 4 ON COMMITMENT);
- 17. Sewer Line Easement recorded in Book 3157, Page 543 of the land records of Henderson County, North Carolina on January 29, 2018;
- 18. Sewer Line Easement recorded in Book 3157, Page 547 of the land records of Henderson County, North Carolina on January 29, 2018 (TRACT 5 ON COMMITMENT).

The Parties believe that the foregoing are all of the easements relating to the Properties possessed by Seller and necessary for Buyer to provide service to the Properties and acknowledge the terms of Section 1.01(c) of the Purchase and Sale Agreement, as amended, regarding Easements to be provided by the Seller after Closing, as necessary.

Buyer will file recorded copies of the Easements listed herein with the Commission within 30 days of Closing.

BURNS, DAY & PRESNELL, P. A.

ATTORNEYS AT LAW 2626 GLENWOOD AVENUE, SUITE 560 RALEIGH, NORTH CAROLINA 27608

KENDRA K. BADER
JAMES M. DAY
DANIEL C. HIGGINS

ANDREA L. HINSHAW GREG L. HINSHAW EMILY D. IVERSON

JULIA Y. KIRKPATRICK JAMES J. MILLS

LACY M. PRESNELL III - OF COUNSEL
CHARLES S. CARTER - OF COUNSEL

MAILING ADDRESS:

POST OFFICE BOX 10867

RALEIGH, NORTH CAROLINA 27605

TELEPHONE (919) 782-1441 FACSIMILE (919) 782-2311 www.burnsdaypresnell.com

Filed Electronically

May 13, 2021

F. KENT BURNS - RETIRED

Ms. Kimberly A. Campbell Chief Clerk North Carolina Utilities Commission 430 N. Salisbury Street Raleigh, N.C.

Re: Application of Red Bird Utility Operating Company, LLC, d/b/a Red Bird Water for

Transfer of Etowah Sewer Company, Inc.

Docket Nos.: W-933, Sub 12 and W-1328, Sub 0

Dear Ms. Campbell:

On behalf of Red Bird Water I file the enclosed supplemental materials in support of the Application for Transfer of Public Utility Franchise and for Approval of Rates previously filed in this docket.

Specifically, I enclose Amended Pages 3, 4 and 5 to the Application, Attachment C.2 (Etowah's Form 4562), a redacted Non-confidential version of Attachment E.1 (redacted Income Statement / Cash Flow spreadsheet), Attachment E.2 (pro forma balance sheet), (Attachment G.2 (redacted Purchase and Sale Agreement), Attachment L.1 (redacted engineering summary), and Attachment O (list of assets being acquired) to the Application.

I am also filing Confidential Attachments E.1, E.3 and P to the Application. They are all marked "CONFIDENTIAL" and filed under seal as they contain confidential and proprietary information and are exempt from public disclosure under N.C. Gen. Stat. § 132-1.2. The Confidential attachments will be filed separately.

As always, please contact me if you or the Commission have any questions regarding this filing. Please notify me immediately if there is any question regarding maintaining the confidentiality of the exhibits marked as CONFIDENTIAL.

With best regards, we remain

Sincerely yours,

BURNS, DAY & PRESNELL, P.A.

aniel C. Higgin

DCH/krs Enclosures

cc: Public Staff Legal

Public Staff Water and Sewer

Red Bird Water

Etowah Sewer Company, Inc.

SERVICE AREA

Fill in one column for <u>each</u> Subdivision or Service Area.

			(1)	(2)	(3)
			Etowah		
	ne of Subdivision(s) or Service A	rea(s)	Liowaii		
	unty (or Counties)		Sower		
٠.	e of service (water, sewer, etc.)		Sewer		
	ater is purchased, list from whom		N/A	***************************************	
	rce of water supply (wells, etc.)		N/A		
	mber of wells in service		N/A		
	mping capacity of each pump in s		N/A		
Elev	vated storage tank capacity (gals	.)	N/A	Make the second	
Pre	ssure tank capacity (gals.)		N/A		
Тур	es of water treatment (chlorine, e	etc.)	N/A		
Nur	mber of fire hydrants installed		0		
	ewage disposal by septic tank or ver system?	by	Sewer System		
	isposal is by sewer system, is sevated by utility company or by othe		Treat Own Sewage		
	pacity of Company's sewage treat nt (gallons per day)	tment	125,000 GPD betwee	n both	
ls s	ervice metered? (yes or no)		Yes		
Nur	mber of water meters in use				
Nur	mber of service taps in use				
(list	number of each size)	Water			
		Sewer	鲜		
			43		
			470		
Nur	mber of customers at the end of				
	t year	Water			
		Sewer	世烟塘		
Nur	mber of customers that can be		411		
	ved by mains already installed		733		
	cluding present customers,		N/A		
vac	ant lots, etc.)	Water			
		Sewer	700		
	mber of customers that can be	101.1	N/A		
	ved by pumping capacity	Water	14/7		
ser	mber of customers that can be ved by storage tank capacity	Water	N/A		
ser	mber of customers that can be ved by treatment plant capacity	Sewer	700 Customers		
sys	me nearest water/sewer utility tem	ľ	Mountain Valley WWTP		***************************************
utili	tance to nearest water/sewer ty system		Approx. 1 Mile		
see	es any other person or utility lek to furnish the service(s) posed herein? (yes or no)		No		
sale	s the system been offered for e to the customers, county, or nicipality? (yes or no)		Yes	2 38	
	ot, why not? <u>The system has bee</u>	n offered	for sale to the county or	od rejected by the Roard	of Commissions
	,, note the system has bee	ii onered	ior said to the county at	a rejected by the board	or commissioner
	,				
a.	DENR System I.D. No.	Water			
b.	NPDES or Nondischarge		NC0074200	NC0071322	
	Permit No.	Sewer	NC0071323	NC0071323	

FINANCIAL STATEMENT

1.	Will a separate set of books be maintained Yes	for the utility busi	iness?							
2.	Will a separate bank account be maintaine Yes	ed for the utility bu	siness?							
3.	Are the revenues and expenses listed below based on past operations or are they estimated for future operations? (actual or estimated) Past									
				-						
		VENUES AND EX								
	For 12 Months I	Ended 12/31/202	20	_ (Date)						
	Revenues			Water		Sewer				
4.	Residential service (flat rate)		\$		\$					
5.	Residential service (metered rate)		\$	1 .		59.364.64				
6.	Nonresidential service (flat rate)		\$		\$	5-1,50 100-1				
7.	Nonresidential service (metered rate)		\$		\$					
8.	Other revenues (describe in remarks below	w	\$		-	27,600.00				
9.	Total Revenues (Lines 4 thru 8)	•)	\$	and the second		6,964.64				
	rotal revolution (Emilian Fama of		Ψ	The second secon	Ψ <u>10</u>	6) 1.27.24				
10.	Total salaries (except owner)		\$	ţ.	\$					
11.	Salaries paid to owner		\$	and the second	\$					
12.	Administrative and office expense (except	salaries)	\$	i de la companya de l	\$ 24	11313.41				
13.	Maintenance and repair expense (except s	salaries)	\$		\$ 4	4.669.47				
14.	Transportation expenses		\$	į.	\$	690.50				
15.	Electric power for pumping		\$		\$ 2	23,047.69				
16.	Chemicals for treatment		\$	Spenier (A) (4)	\$	17,032,50				
17.	Testing fees		\$	D. Allerian	\$	3316.15				
18.	Permit fees		\$		\$	886.00				
19.	Purchased water/sewer treatment		\$	The state of the s	\$	1603.09				
20.	Annual depreciation		\$		\$					
21.	Taxes: State income taxes		\$	Singa,	\$					
22.	Federal income taxes		\$	i de	\$					
23.	Gross receipts (or franchise tax)		\$		\$					
24.	Property taxes		\$		\$	1381.55				
25.	Payroll taxes		\$	1	\$					
26.	Other taxes		\$	Ž	\$	391.00				
27.	Interest on debt during year		\$	į	\$					
28.	Other expenses (describe in remarks below	w)	\$	1	-	32.142.77				
29.	Total Expenses (Lines 10 thru 28)	,	\$		\$					
30.	Net Income (Line 9 minus Line 29)		\$	ng kada 38 mad 1974.	\$	497,01				
D.~~	and a			April 1						
31.	narks Other Expenses: Autodiales \$607	7.77 Suden	Pumbina	\$18,40,00/	Account	- 1- \$ 1981 n				
32.	Insurance \$5604	1-EX JUINNINE	1	10,100,000	The source	Wy - 1100-25				
33.	100000000000000000000000000000000000000									
34.				SEASON AND AND AND AND AND AND AND AND AND AN						
35.	Other Revenue - \$27,600	7 - Tea For	25			Market Control of the				
		, ,								
	NUMBI	ER OF CUSTOME	ERS SERVED	2						
		Wa	ter		Sewe	ı۲				
		Flat Rate	Metered	Flat R		Metered				
•				40	a.	12				
36.	Customers at beginning of year					12				
37.	Customers at end of year				<u> </u>	/ <u>/</u>				
38_	Average gallons used per customer				ner	r month				

PURCHASER'S COST OF UTILITY SYSTEM

List Purchaser's cost of utility systems:

1.

ORIGINAL COST OF UTILI As of Year Ended December 31,		
Note: List the total original cost to construct and establish Seller.	n the system, whether o	or not paid for by the
Utility Property in Service	Balan	ce at End of Year
	<u>Water</u>	<u>Sewer</u>
and and rights-of-way	\$	\$
Structures and site improvement	\$	\$
Wells	\$ \$	\$
Pumping equipment Freatment equipment	\$	
Storage tanks	\$ \$	
Mains (excluding service connections)	Ψ \$	
Service connections	\$	
Meters (including spare meters)	\$	<u> </u>
Office furniture and equipment	\$	
Fransportation equipment	\$	
Other utility property in service (describe in remarks below)	\$	<u> </u>
Total utility property in service (Lines 2 thru 13)	\$	\$ 870,463
Less: acquisition adjustments (difference between original cost		
above and cost to Seller)	\$	\$
Less: Seller's accumulated depreciation	\$	\$ <u>(632,337)</u>
Less: Seller's accumulated tap fees and other contributions in aid of construction	\$	\$ <u>(753,390)</u>
Seller's net investment in utility property (Line 14 minus 15, 16, & 17)	\$	_{\$} -515,264
Utility Property Not in Service	Balan	ce at End of Year
<u> </u>	Water	Sewer
Construction work in progress	\$	\$
Property held for future use	\$	<u> </u>
Other (describe in remarks below)	\$	\$
ks Updated from 2019 Annual Report with 2020 Depreciation	n information	
Based on a review of the financial information provided by	Etowah it seems that	Sellers Accumulated ta
nd other CIAC increases each year with no offset to the To led Bird believes the Net Investment in Utility Property mig	tal Property in Service	e. Based on this informa
ANNUAL DEPRECIA	<u> </u>	
f annual depreciation is claimed using a composite rate for the	•	e of depreciation used:
Water:		
f annual depreciation is claimed using individual rates for each used: See Attachment M	type of equipment, show	·
		_

Form **4562**

Depreciation and Amortization (Including Information on Listed Property)

Attach to your tax return.

► Go to www.irs.gov/Form4562 for instructions and the latest information.

OMB No. 1545-0172

Attachment Sequence No. 179

Department of the Treasury Internal Revenue Service (99) Name(s) shown on return

ETOWAH SEWER COMPANY, INC

Identifying number 56-1617733

Busin	ess or activity to which this form rela	ites	all HAA				130	0-101//33
FO:	RM 1120							
Pa	Election To Exp	pense Certain	Property Under Se, complete Part V before	ection 179	Part I	1000		
1	Maximum amount (see ins						1	***************************************
2	Total cost of section 179 p							
3	Threshold cost of section	179 property befo	re reduction in limitation	n (see instruction		• • • • • • • • • • • • • • • • • • • •	3	
4	Reduction in limitation. Su	phtract line 3 from	line 2 If zero er less	enter O	15)		4	
5	Dollar limitation for tax ye	ar. Subtract line 4	from line 1 If zero or	less enter -0- If	married filing	• • • • • • • • • • • • • • • • • • • •	4	
	separately, see instruction	ns					5	
6	(a)	Description of property		(b) Cost (business	s use only)	(c) Elected cost	:	
							-	
	•						******	
7	Listed property. Enter the							
8	Total elected cost of section	on 179 property. A	Add amounts in column	(c), lines 6 and 7	7		8	
9	Tentative deduction. Enter						9	
10	Carryover of disallowed de						10	
11 12	Business income limitation Section 179 expense dedu	n. Enter the small	er of business income ((not less than zer	o) or line 5. S	ee instrs	11	
13							12	
	: Don't use Part II or Part II				13			
Par								
			ce and Other Depr				ee ins	structions.)
14	Special depreciation allow tax year. See instructions.	ance for qualified	property (other than lis	sted property) pla	ced in service	during the	14	
15	Property subject to section	168(f)(1) election	n				15	
16	Other depreciation (includi	ng ACRS)					16	22,304.
			clude listed property. Se		-			
		-	Section	on A				
17	MACRS deductions for ass	ets placed in serv	vice in tax years beginn	ing before 2020.			17	
	MACRS deductions for ass					I.	17	
	MACRS deductions for ass If you are electing to group asset accounts, check here	anv assets place	ed in service during the	tax vear into one	or more gen	eral —	17	
	If you are electing to group asset accounts, check here	any assets place	ed in service during the	tax year into one	or more gen	eral ►		
	If you are electing to group asset accounts, check here	any assets place	ed in service during the	tax year into one	or more gen	eral ►		em (g) Depreciation deduction
18	If you are electing to group asset accounts, check here Section B (a) Classification of property	- Assets Placed (b) Month and year placed	in Service During 2020 (C) Basis for depreciation (business/investment use	tax year into one Tax Year Using t	the General D	eral ► ☐ epreciation :		(g) Depreciation
18 19 a	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property	- Assets Placed (b) Month and year placed	in Service During 2020 (C) Basis for depreciation (business/investment use	tax year into one Tax Year Using t	the General D	eral ► ☐ epreciation :		(g) Depreciation
18 19 a	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property	- Assets Placed (b) Month and year placed	in Service During 2020 (C) Basis for depreciation (business/investment use	tax year into one Tax Year Using t	the General D	eral ► ☐ epreciation :		(g) Depreciation
19 a	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property	- Assets Placed (b) Month and year placed	in Service During 2020 (C) Basis for depreciation (business/investment use	tax year into one Tax Year Using t	the General D	eral ► ☐ epreciation :		(g) Depreciation
19 a b c d	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property	- Assets Placed (b) Month and year placed	in Service During 2020 (C) Basis for depreciation (business/investment use	tax year into one Tax Year Using t	the General D	eral ► ☐ epreciation :		(g) Depreciation
19 a b c d e	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property	- Assets Placed (b) Month and year placed	in Service During 2020 (C) Basis for depreciation (business/investment use	tax year into one Tax Year Using t	the General D	eral ► ☐ epreciation :		(g) Depreciation
19 a b c d e f	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property	- Assets Placed (b) Month and year placed	in Service During 2020 (C) Basis for depreciation (business/investment use	Tax Year Using (d) Recovery period	the General D	eral epreciation (f) Method		(g) Depreciation
19 a	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property. 5-year property. 10-year property. 15-year property. 20-year property. 25-year property.	- Assets Placed (b) Month and year placed	in Service During 2020 (C) Basis for depreciation (business/investment use	Tax Year Using to (d) Recovery period	the General D (e) Convention	eral epreciation s (f) Method		(g) Depreciation
19 a	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property. 5-year property. 10-year property. 15-year property. 20-year property. 25-year property. Residential rental	- Assets Placed (b) Month and year placed	in Service During 2020 (C) Basis for depreciation (business/investment use	Tax Year Using to (d) Recovery period 25 yrs 27.5 yrs	the General D (e) Convention	eral epreciation s (f) Method S/L S/L		(g) Depreciation
19 a b c d d e e f g h	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property	- Assets Placed (b) Month and year placed	in Service During 2020 (C) Basis for depreciation (business/investment use	Tax Year Using to (d) Recovery period 25 yrs 27.5 yrs 27.5 yrs	the General D (e) Convention MM MM	eral epreciation s (f) Method S/L S/L S/L		(g) Depreciation
19 a b c d d e e f g h	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property. 5-year property. 10-year property. 15-year property. 20-year property. 25-year property. Residential rental property. Nonresidential real	- Assets Placed (b) Month and year placed	in Service During 2020 (C) Basis for depreciation (business/investment use	Tax Year Using to (d) Recovery period 25 yrs 27.5 yrs	the General D (e) Convention MM MM MM	eral epreciation: (f) Method S/L S/L S/L S/L		(g) Depreciation
19 a b c d d e e f g h	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property	any assets placed - Assets Placed (b) Month and year placed in service	in Service During 2020 (c) Basis for depreciation (business/investment use only — see instructions)	Tax Year Using to (d) Recovery period 25 yrs 27.5 yrs 27.5 yrs 39 yrs	the General D (e) Convention MM MM MM MM	eral epreciation s (f) Method S/L S/L S/L S/L S/L S/L	Syste	(g) Depreciation deduction
19 a b c d e f g h	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property. 5-year property. 10-year property. 20-year property. 20-year property. 25-year property. Residential rental property. Nonresidential real property. Section C —	any assets placed - Assets Placed (b) Month and year placed in service	in Service During 2020 (C) Basis for depreciation (business/investment use	Tax Year Using to (d) Recovery period 25 yrs 27.5 yrs 27.5 yrs 39 yrs	the General D (e) Convention MM MM MM MM	eral epreciation s (f) Method S/L S/L S/L S/L S/L S/L S/L S/L	Syste	(g) Depreciation deduction
19 a b c d e f f g h i	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property. 5-year property. 10-year property. 15-year property. 20-year property. 25-year property. Residential rental property. Nonresidential real property. Section C — Class life.	any assets placed - Assets Placed (b) Month and year placed in service	in Service During 2020 (c) Basis for depreciation (business/investment use only — see instructions)	Tax Year Using to (d) Recovery period 25 yrs 27.5 yrs 27.5 yrs 39 yrs Tax Year Using the	the General D (e) Convention MM MM MM MM	eral epreciation s (f) Method S/L S/L S/L S/L S/L S/L S/L S/L S/L S/	Syste	(g) Depreciation deduction
19 a b c c d d e f g h i	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property. 5-year property. 10-year property. 15-year property. 20-year property. 25-year property. Residential rental property. Nonresidential real property. Section C — Class life. 12-year.	any assets placed - Assets Placed (b) Month and year placed in service	in Service During 2020 (c) Basis for depreciation (business/investment use only — see instructions)	Tax Year Using to (d) Recovery period 25 yrs 27.5 yrs 27.5 yrs 39 yrs Tax Year Using the	the General D (e) Convention MM M	eral epreciation s (f) Method S/L S/L S/L S/L S/L S/L S/L S/L S/L S/	Syste	(g) Depreciation deduction
19 a b c c d d e f g h i 20 a b c c	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property. 5-year property. 10-year property. 20-year property. 25-year property. 25-year property. Residential rental property. Nonresidential real property. Section C — Class life. 12-year. 30-year.	any assets placed - Assets Placed (b) Month and year placed in service	in Service During 2020 (c) Basis for depreciation (business/investment use only — see instructions)	Tax Year Using to (d) Recovery period 25 yrs 27.5 yrs 27.5 yrs 39 yrs Tax Year Using th 12 yrs 30 yrs	the General D (e) Convention MM M	eral epreciation s (f) Method S/L S/L S/L S/L S/L S/L S/L S/L S/L S/	Syste	(g) Depreciation deduction
19 a b c c d e f g h i 20 a b c c d	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property. 5-year property. 10-year property. 10-year property. 20-year property. 25-year property. Residential rental property. Nonresidential real property. Section C — Class life. 12-year 30-year.	any assets placed - Assets Placed (b) Month and year placed in service Assets Placed in	in Service During 2020 (c) Basis for depreciation (business/investment use only — see instructions)	Tax Year Using to (d) Recovery period 25 yrs 27.5 yrs 27.5 yrs 39 yrs Tax Year Using the	the General D (e) Convention MM M	eral epreciation s (f) Method S/L S/L S/L S/L S/L S/L S/L S/L S/L S/	Syste	(g) Depreciation deduction
19 a b c c d d e c d d Part	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property. 5-year property. 10-year property. 20-year property. 20-year property. 25-year property. Residential rental property. Nonresidential real property. Section C — Class life. 12-year. 30-year. 40-year.	any assets placed - Assets Placed (b) Month and year placed in service Assets Placed in service	in Service During 2020 (c) Basis for depreciation (business/investment use only — see instructions)	Tax Year Using to (d) Recovery period 25 yrs 27.5 yrs 27.5 yrs 39 yrs Tax Year Using th 12 yrs 30 yrs	the General D (e) Convention MM M	eral epreciation s (f) Method S/L S/L S/L S/L S/L S/L S/L S/L S/L S/	syste	(g) Depreciation deduction
19 a b c d e f g h i 20 a b c d Part 21 22	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property. 5-year property. 10-year property. 20-year property. 20-year property. 25-year property. Residential rental property. Nonresidential real property. Section C — Class life. 12-year. 30-year. 40-year. Listed property. Enter amounts from line 12, Add amounts from line 12, and the proper section C — In the control of the control	any assets placed - Assets Placed (b) Month and year placed in service Assets Placed in service structions.) unt from line 28 lines 14 through 17, lires	in Service During 2020 (C) Basis for depreciation (business/investment use only — see instructions) Service During 2020 T	25 yrs 27.5 yrs 27.5 yrs 27.5 yrs 39 yrs ax Year Using the second secon	the General D (e) Convention MM M	eral control epreciation s (f) Method S/L S/L S/L S/L S/L S/L S/L S/L S/L S/	System I Sys	(g) Depreciation deduction
19 a b c d e f g h i 20 a b c d Part 21 22 23	If you are electing to group asset accounts, check here Section B (a) Classification of property 3-year property. 5-year property. 10-year property. 20-year property. 20-year property. 25-year property. Residential rental property. Nonresidential real property. Section C — Class life. 12-year 30-year 40-year Listed property. Enter amounts	Assets Placed (b) Month and year placed in service Assets Placed in service Assets Placed in service Assets Placed in service	in Service During 2020 (C) Basis for depreciation (business/investment use only — see instructions) Service During 2020 T Described During 2020 T	25 yrs 27.5 yrs 27.5 yrs 27.5 yrs 39 yrs ax Year Using th 12 yrs 30 yrs 40 yrs	the General D (e) Convention MM M	eral control epreciation s (f) Method S/L S/L S/L S/L S/L S/L S/L S/L S/L S/	syste	(g) Depreciation deduction

		INCOME	STATE	MENT						
Operating revenue	Year 1		Year 2		Year 3		Year 4		Year 5	
Metered service revenue	\$	132,371	\$	409,423	\$	464,833	\$	464,833	\$	464,833
		132,371	·	409,425	•	404,033		404,655		404,655
Flat rate service revenue	\$	-	\$	-	\$	-	\$	-	\$	-
EPA testing surcharge	\$	2 707	\$	- 0.610	\$	- 0.700	\$	0.706	\$	0.706
Re-connect fees	\$	2,787	\$	8,619	\$	9,786	\$	9,786	\$	9,786
Returned check charge	\$	1,393	\$	4,310	\$	4,893	\$	4,893	\$	4,893
Late payment charge	\$	2,787	\$	8,619	\$	9,786	\$	9,786	\$	9,786
Other operating revenue	\$	-	\$	-	\$	-	\$	-	\$	-
Total operating revenue	\$	139,338	\$	430,972	\$	489,298	\$	489,298	\$	489,298
Operating expenses										
Total salaries and wages (employees only)	\$	-	\$	-	\$	-	\$	-	\$	-
Outside labor expenses (non-employees)	\$	118,718	\$	118,718	\$	118,718	\$	118,718	\$	118,718
Administrative and office expense	\$	22,050	\$	22,050	\$	22,050	\$	22,050	\$	22,050
Maintenance and repair expense	\$	10,584	\$	10,584	\$	10,584	\$	10,584	\$	10,584
Purchased water	\$	-	\$	-	\$	-	\$	-	\$	-
Purchased sewage treatment	\$	500	\$	500	\$	500	\$	500	\$	500
Electric power expense (exclude office)	\$	300	\$	300	\$	300	\$	300	\$	300
Chemicals expense	\$	-	\$	-	\$	-	\$	-	\$	-
Testing fees	\$	1,323	\$	1,323	\$	1,323	\$	1,323	\$	1,323
Transportation expense	\$	-	\$	-	\$	-	\$	-	\$	-
Other operating expense	\$	-	\$	-	\$	-	\$	-	\$	-
Total operation and maintenance expenses	\$	153,475	\$	153,475	\$	153,475	\$	153,475	\$	153,475
Annual depreciation expense	\$	60,730	\$	61,234	\$	63,753	\$	63,753	\$	63,753
Property taxes paid on utility property	\$	1,535	\$	1,535	\$	1,535	\$	1,535	\$	1,535
Payroll taxes	\$	-	\$	-	\$	-	\$	-	\$	-
Franchise (gross receipts) tax	\$	1,535	\$	1,535	\$	1,535	\$	1,535	\$	1,535
Annual NCUC regulatory fee	\$	1,581	\$	1,581	\$	1,581	\$	1,581	\$	1,581
Total operating expenses	\$	218,855	\$	219,359	\$	221,878	\$	221,878	\$	221,878
Income Taxes										
State income taxes	\$	-	\$	5,290	\$	6,686	\$	6,686	\$	6,686
Federal income taxes	\$	-	\$	44,439	\$	56,158	\$	56,158	\$	56,158
Total income taxes	\$	-	\$	49,729	\$	62,844	\$	62,844	\$	62,844
Net operating income (loss)	\$	(79,517)	\$	161,884	\$	204,576	\$	204,576	\$	204,576
Interest expense	\$	60,730	\$	61,234	\$	63,753	\$	63,753	\$	63,753
Net income (loss)	\$	(140,247)	\$	100,650	\$	140,824	\$	140,824	\$	140,824

STATEMENT OF CASH FLOWS

	Year 1		Year 2		Year 3		Year 4		Year 5	
PRE-TAX OPERATING INCOME (LOSS)										
Total Operating Revenue	\$	139,338	Ś	430,972	Ś	489,298	Ś	489,298	Ś	489,298
Operation and Maintenance Expenses	\$	153,475		•	\$	153,475		153,475		153,475
Taxes Othere than Income	\$	4,650	-	4,650		4,650		4,650	-	4,650
Pre-Tax Operating Income (Loss)	\$	(18,787)		272,846		331,173		331,173		331,173
INCOME TAX CALCULATION										
Pre-Tax Operating Income (Loss)	\$	(18,787)	\$	272,846	\$	331,173	\$	331,173	\$	331,173
CIAC										
Tax Depreciation	\$	60,730	\$	61,234	\$	63,753	\$	63,753	\$	63,753
Interest Expense	\$	60,730	\$	61,234	\$	63,753	\$	63,753	\$	63,753
Taxable Income (Loss)	\$	(140,247)	\$	150,379	\$	203,667	\$	203,667	\$	203,667
State Income Tax	\$	-	\$	5,290	\$	6,686	\$	6,686	\$	6,686
Federal Income Tax	\$	-	\$	44,439	\$	56,158	\$	56,158	\$	56,158
Total Income Taxes to be Paid	\$	-	\$	49,729	\$	62,844	\$	62,844	\$	62,844
Net Cash Provided by Operating Activities	\$	(18,787)	\$	223,117	\$	268,329	\$	268,329	\$	268,329
CASH FLOWS FROM INVESTING ACTIVITIES										
Purchase of Utility Plant	\$	1,214,603	\$	60,454	\$	_	\$	_	\$	_
Cash Bonds Posted	\$	134,956		6,717	•	_	\$	_	, \$	_
CIAC	·	•	·	•			•		·	
Proceeds from Disposal of Utility Plant										
Net Cash Used by Investing Activities	\$	1,349,559	\$	67,171	\$	-	\$	-	\$	-
CASH FLOWS FROM FINANCING ACTIVITIES										
Proceeds from Short Term Debt										
Principal Repayment of Short Term Debt										
Proceeds from Long Term Debt	\$	674,779	\$	33,586	\$	-	\$	-	\$	-
Principal Repayment of Long Term Debt										
Interest Payment for Debt	\$	(60,730)	\$	(61,234)	\$	(63,753)	\$	(63,753)	\$	(63,753)
Proceeds from Equity	\$	674,779	\$	33,586	\$	-	\$	-	\$	-
Dividends Paid	\$	79,517								
Funds Provided by Owner										
Net Cash Provided by Financing Activities	\$	1,368,345	\$	5,938	\$	(63,753)	\$	(63,753)	\$	(63,753)
Net Increase (Decrease in Cash	\$	(0)	\$	161,884	\$	204,576	\$	204,576	\$	204,576
Cash Balance at Beginning of Year	\$	_	\$	(0)	\$	161,883	Ś	366,460	Ś	571,036
Cash Balance at End of Year	\$	(0)		161,883		366,460		571,036		775,613

Projected Income Statement Assumptions

- Pre-rate increase revenues are based on multiplying the rates found in a system's most recent tariff and adding in a usage charge assuming 3,000-gallon usage per household per month.
- Flat Rate and Metered service revenues are expected to be 95% of total revenues with an allocation between the two derived from the allocation found in the most recent annual report.
- Reconnect fees are assumed to be 2% of revenues.
- Returned Check Charges are assumed to be 1% of revenues.
- Late Payment Charges are assumed to be 2% of revenues.
- Property Taxes are assumed to be 1% of total expenses.
- Franchise Tax are assumed to be 1% of total expenses.
- Annual NCUC Regulatory Fees are assumed to be 1% of total expenses.
- A water rate increase to \$73.44 and a sewer rate increase to \$92.46 is assumed to take place approximately 14 months post-acquisition. The Company is aware that any future increases in rates for the system at issue must be vetted and approved by the North Carolina Utilities Commission, which, after considering all relevant factors, is required by law to set rates that are fair and reasonable and consistent with applicable legal standards.
- Assumptions for O&M expense, chemicals, repairs, power, and purchased water/wastewater were made on a per system basis depending on specific plant specifications and geographic location.
- The following assumptions were made on an annual per connection basis:
 - o Maintenance Expense \$2 per connection
 - o Testing Fees \$.25 per connection
 - o Administrative Expense \$50 per connection
- The following assumptions were made regarding tax rates:
 - State Tax Rate 2.5%
 - Federal Tax Rate 21%

Cash Flow Assumptions

- The cash flow values are derived from balance sheet and income statement information.
- The cash flow projections utilize a hypothetical capital structure of 50% debt and 50% equity.
- The hypothetical debt assumes a term length of 240 months.
- The hypothetical debt assumes an interest rate of 9%.
- Depreciation expense assumes an average depreciation rate of 4.5%.
- Funds Provided by Owner change year-over-year to bring the Cash Balance at End of Year from a negative dollar amount to \$0.
- The Purchase of Utility Plant values found in Year 1 and Year 2 were created using the
- following assumptions:
 - Purchase Price \$
 - Legal & Engineering Due Diligence Estimates \$
 - Capital Estimates \$
 - 5/6 of the total funds from the estimates above will be utilized in Year 1 and 1/6 of the funds will be utilized in the beginning months of Year 2

Attachment E.2

RED BIRD WATER UOC BALANCE SHEET

		Year 1		Year 2		Year 3		Year 4		Year 5
ASSETS										
Cash	\$	-	\$	82,380	\$	2,508,691	\$	4,935,002	\$	7,361,313
Accounts Recievable		-	\$	-	\$	-	\$	-	\$	-
Total Current Assets	\$ \$	-	\$	82,380	\$	2,508,691	\$	4,935,002	\$	7,361,313
Property, Plant, and Equipment	\$	14,952,938	\$	20,945,538	\$	20,945,538	\$	20,945,538	\$	20,945,538
Preliminary Survey	\$	2,644,200	\$	-	\$	-	\$	-	\$	-
Total Long-Term Assets	\$	17,597,138	\$	20,945,538	\$	20,945,538	\$	20,945,538	\$	20,945,538
Total Assets	\$	17,597,138	\$	21,027,918	\$	23,454,229	\$	25,880,540	\$	28,306,851
LIABILITIES			4		_		_		_	
Accounts Payable	\$	-	\$	-	\$	-	\$	-	\$	-
Accrued Interest	<u>\$</u> \$	461,925	\$	<u>-</u>	\$		\$ \$		\$ \$	-
Total Current Liabilities	<u> </u>	461,925	\$	-	\$	-	\$	-	\$	<u>-</u>
Notes Payable	\$	8,798,569	\$	10,472,769	\$	10,472,769	\$	10,472,769	\$	10,472,769
Working Capital Transfer from Parent	\$	584,898	\$	1,464,665	\$	2,407,214	\$	3,349,763	\$	4,292,312
Total Long-Term Liabilities	\$	9,383,467	\$	11,937,434	\$	12,879,983	\$	13,822,532	\$	14,765,081
Total Liabilities	\$	9,845,392	\$	11,937,434	\$	12,879,983	\$	13,822,532	\$	14,765,081
EQUITY										
Equity Capital Contributed	\$	8,798,569	\$	10,472,769	\$	10,472,769	\$	10,472,769	\$	10,472,769
Retained Earnings	\$	(1,046,823)	\$	(1,382,285)	\$	101,477	\$	1,585,239	\$	3,069,001
Total Equity	\$	7,751,746	\$	9,090,484	\$	10,574,246	\$	12,058,008	\$	13,541,770
Total Liabilities and Equity	\$	17,597,138	\$	21,027,918	\$	23,454,229	\$	25,880,540	\$	28,306,851

Attachment G.2

PURCHASE AND SALE AGREEMENT

THIS PURCHASE AND SALE AGREEMENT ("Agreement") is made as of the 23 day of August, 2019 by and between CENTRAL STATES WATER RESOURCES, INC., a Missouri corporation, or its assigns ("Buyer"), and ETOWAH SEWER COMPANY, INC., a North Carolina corporation qualified and registered to transact business in the State of North Carolina ("Seller").

ARTICLE I ACQUISITION OF THE PROPERTY

Section 1.01 The Property. Subject to the terms and provisions of this Agreement, Seller agrees to sell to Buyer, and Buyer agrees to purchase from Seller, all of the following described property (the "Property"):

- (a) All immovable property, including all right, title and interest therein, described in EXHIBIT A attached hereto, including but not limited to any mineral and other subsurface rights, together with all buildings and improvements located thereon, and all appurtenant rights relating thereto, including, but not limited to, warranties and guaranties, access easements and other easements and rights relating thereto, access to utilities, rights of way and similar rights located on or within or relating to any of the foregoing (collectively, the "Immovable Property");
- (b) All movable property and intangible property used in connection with the ownership and/or operation of the Immovable Property, including, but not limited to, all such property described in EXHIBIT B attached hereto and made a part hereof (collectively, the "Movable Property");
- (c) All of Seller's right, title, and interest in and to the area that the System (as defined below) services (the "Service Area"), as determined by Buyer and set forth in EXHIBIT C to be attached hereto prior to the conclusion of the Feasibility Period (as hereinafter defined), including but not limited to, all real property interests such as easements, rights of way, permits and leases related to the System, and including any and all sewer facilities, equipment, lines, plants, pipes, manholes, meters, lift or pump stations and appurtenances; and
- (d) All property or rights of whatever nature and kind that Seller owns which in any way is used or is useful in the operation of a sewer utility system located in Henderson County, North Carolina (the "System").

Section 1.02 Purchase Price.

- (a) The purchase price (the "Purchase Price") for the Property shall be

 The reasonable allocation of the Purchase Price between the categories in Sections 1.01(a) and 1.01(b) of the Property shall be set forth in EXHIBIT D prior to the Closing.
- (b) The Purchase Price less any Earnest Money shall be payable in cash at Closing by wired funds and shall be paid by Buyer to Seller (to the account notified by Seller to Buyer prior to the Closing Date) on the Closing Date as defined in Section 4.01.
- Section 1.03 <u>Earnest Money</u>. Within fifteen (15) days after the Effective Date (as defined below), Buyer shall deposit with a title company of its choice (the "Title Company") the sum of Four Thousand Eighty and 00/100 Dollars (\$4,080.00) as the earnest money under this Agreement (the "Earnest Money"). The Earnest Money shall be returned to Buyer or paid to Seller in accordance with the terms and conditions of this Agreement.

ARTICLE II SURVEY AND TITLE REVIEW

Section 2.01 Survey. Buyer shall have the right, for its own benefit, to procure one or more ALTA surveys of the Immovable Property, subject to Section 2.03 (the "Survey"). The Survey shall be current, staked, and shall be made on-the-ground and signed, sealed, and certified in favor of Buyer by a duly licensed surveyor selected or approved by Buyer and receipt of the Survey by Buyer prior to Closing, subject to Section 2.03, is a condition to Closing. The cost of the Survey shall be borne by the Buyer.

- Section 2.02 <u>Title Insurance</u>. The Buyer shall, within fifteen (15) days after the Effective Date, order and must receive prior to the Closing, subject to Section 2.03, as a condition to Closing, a commitment for title insurance and complete, legible copies of all exception documents (the "Title Commitment") issued by the Title Company covering the Immovable Property, binding the Title Company to issue to Buyer at Closing an owner's policy of title insurance paid for by Buyer (the "Title Policy") on the standard form of policy in the amount specified by Buyer insuring good, merchantable, and insurable fee simple title to the Immovable Property in Buyer, free and clear of all restrictions, easements, encumbrances, mortgages, liens, claims and other matters except any Permitted Exceptions as defined in Section 2.03.
- Section 2.03 <u>Buyer's Review.</u> Buyer shall have until the expiration of the Feasibility Period to examine the Title Commitment and the Survey, and to deliver to Seller in writing Buyer's objections to any items contained or set forth in the Title Commitment or the Survey (the "Unacceptable Exceptions"). If Seller is unable or unwilling to eliminate and remove all of the Unacceptable Exceptions, then within fifteen (15) days after receipt of Buyer's written notice, Seller shall notify Buyer in writing of its inability or unwillingness to remove the Unacceptable Exceptions (and such notice shall set forth which Unacceptable Exceptions that Seller is unable or unwilling to remove) and Buyer may terminate this Agreement by giving written notice of such election delivered to Seller. If Buyer so terminates this Agreement, the Earnest Money shall be promptly returned to Buyer, after which neither Party shall have any further rights, duties or obligations hereunder, except as expressly provided in this Agreement to the contrary. If Buyer does not so terminate this Agreement after receiving Seller's written notice, then the Unacceptable Exceptions together with other exceptions not objected to by Buyer shall become Permitted Exceptions (the "Permitted Exceptions").

Section 2.04 Feasibility Period.

- (a) Seller shall allow Buyer and its agents, employees, contractors, and consultants access to the Property to conduct soil and engineering tests, inspections of equipment, personal property, lines and other components of the System and to conduct any other tests Buyer deems necessary or appropriate in its sole and absolute discretion to determine the feasibility of the Property for Buyer's intended use (the "Feasibility Study"), for a period of One Hundred (180) days after the Effective Date (the "Feasibility Period"). Buyer shall bear all costs and expenses of its investigation and restore the Property to its condition prior to such investigation, ordinary wear and tear excepted.
- (b) If Buyer finds the Property unacceptable for any reason or no reason, then Buyer, in its sole and absolute discretion, may terminate this Agreement by written notice to Seller on or before the expiration of the Feasibility Period. If Buyer so terminates this Agreement, the Title Company shall, upon demand by Buyer, promptly return the Earnest Money to Buyer and thereafter neither Party shall have any further rights, duties or obligations to the other hereunder.
- (c) Seller shall deliver to Buyer within ten (10) business days after the Effective Date of this Agreement, the most recent title commitments, title policies, surveys, environmental site assessments, preliminary plats and site plans, any cross access and easement documents in connection with the Property, any development agreements affecting the Property, lease agreements affecting the Property, any customer lists for the System and any other documents Buyer may reasonably request related to the Property and/or the System.
- Section 2.05 Other Termination Rights. In addition to any other rights and remedies set out herein (including but not limited to the termination rights in Sections 2.03, 2.04, 3.02(b) and 5.02), the Buyer shall have the right to terminate this Agreement as set out below:
- (a) At any time up to and including the Closing Date if the regulatory bodies required to approve the sale of the System and the Property to the Buyer have not fully and unconditionally approved the sale upon the terms set out herein. In Buyer's sole and absolute discretion, Buyer may terminate this Agreement if the necessary regulatory approvals are not fully and unconditionally granted to Buyer in a form satisfactory to Buyer (as determined in Buyer's sole and absolute discretion) prior to the Closing by giving written notification of such termination to Seller, and upon such termination the Buyer shall receive a prompt return of the Earnest Money.

- (b) In the event that, prior to the Closing, all or any portion of the Property is taken, condemned, expropriated, or made the subject of any eminent domain proceedings, or any of the foregoing is threatened (interchangeably, a "Taking"), Buyer may elect to either move to Closing and receive any Taking proceeds, plus an assignment of Seller's right, title, and interest thereto and claim therefor, as full satisfaction for the Taking, or Buyer may terminate this Agreement. Buyer shall notify Seller as to which option it elects within five (5) days prior to the Closing. If Buyer does not receive written notice of a Taking more than five (5) days prior to the Closing, the Closing Date shall be postponed to a date that is not less than five (5) days after Buyer's receipt of written notice of a Taking.
- Section 2.06. <u>Effect of Termination</u>. Subject to Article V, upon the termination of this Agreement, the Title Company shall pay the Earnest Money to the appropriate party in accordance with the terms and conditions of this Agreement, and upon such payment being made the parties shall have no further liability hereunder (except with respect to liabilities of Seller accruing prior to such termination and those obligations hereunder which survive the termination of this Agreement).

ARTICLE III REPRESENTATIONS, WARRANTIES AND COVENANTS

- Section 3.01 Representations, Warranties and Covenants of Seller. Seller hereby represents and warrants to Buyer that the facts recited below are true, complete and accurate as of the date hereof and will continue to be true, complete and accurate at Closing:
- (a) Seller is a corporation duly formed and in good standing under the laws of the State of North Carolina, is qualified to conduct business in the State of North Carolina and has the requisite power and authority to enter into and to perform the terms of this Agreement without obtaining any further consents or approvals from, or the taking of any other actions with respect to, any third parties. Seller is not subject to any law, order, decree, restriction or agreement that prohibits or would be violated by this Agreement or the consummation of the transactions contemplated hereby. The execution and delivery of this Agreement and the consummation of the transaction contemplated hereby have been duly authorized by all requisite action of Seller. This Agreement constitutes, and each document and instrument contemplated hereby to be created and delivered by Seller, when executed and delivered, shall constitute the legal, valid, and binding obligation by Seller, enforceable against Seller in accordance with its respective terms (subject to bankruptcy, reorganization and other similar laws affecting the enforcement of creditors' rights generally).
- (b) Neither the execution, delivery and performance of this Agreement, nor the consummation of the transactions contemplated hereby is prohibited by, or requires Seller to obtain any consent, authorization, approval or registration under any law, statute, rule, regulation, judgment, order, writ, injunction or decree which is binding upon Seller, other than any regulatory approvals disclosed in writing to Buyer.
- (c) Seller has and will have at Closing good, merchantable, and insurable title, in fee simple, to the Property, free and clear of all mortgages, liens, claims, or other encumbrances (except those required by the Title Company in the Title Commitment to be fully satisfied with the Purchase Price at the Closing).
- (d) To be best of Seller's Knowledge there are no pending or threatened condemnation, liens, claims, other encumbrances, special assessments, or similar proceedings or charges affecting the Property or Seller by any governmental authority.
- (e) Seller is not a foreign corporation, foreign partnership, foreign trust, or foreign estate, or non-resident alien for purposes of US income taxation, pursuant to Section 1445 of the Internal Revenue Code.
- (f) Seller has not: (i) filed any voluntary or had involuntarily filed against it in any court or with any governmental body pursuant to any statute either of the United States or of any State, a petition in bankruptcy or insolvency or seeking to effect any plan or other arrangement with creditors, or seeking the appointment of a receiver; (ii) had a receiver, conservator or liquidating agent or similar person appointed for all or a substantial portion of its assets; (iii) suffered the attachment or other judicial seizure of all, or substantially all of its assets; (iv)

given notice to any person or governmental body of insolvency; or (v) made an assignment for the benefit of its creditors or taken any other similar action for the protection or benefit of its creditors. Seller is not insolvent and will not be rendered insolvent by the performance of its obligations under this Agreement.

- (g) There are no leases affecting any portion of the Property except such leases disclosed to Buyer in writing by Seller and there are no options, rights of first refusal or contracts granting any rights to acquire any right, title or interest in any portion of the Property, except as listed in the Title Commitment, if any.
- (h) Seller has not received any notice of any violation of any ordinance, regulation, law or statute of any government agency or instrumentality pertaining to the Property and/or the System or any portion thereof which has not been complied with in all respects.
- (i) There is no action, suit, proceeding or claim affecting Seller, the Property and/or the System, relating to or arising out of any lease, option or contract affecting the Property or the System, or the ownership, operation, use or occupancy of the Property or the System, pending or being prosecuted in any court or by or before any agency or other governmental instrumentality nor, to the best of Seller's Knowledge, has any such action, suit, proceeding or claim been threatened or asserted. There is no proceeding pending or presently being prosecuted in connection with the assessed valuation or taxes of other impositions payable in respect of any portion of the Property.
- (j) No work has been performed or is in progress at, and no materials have been furnished to, the Property which might give rise to mechanic's, materialman's or other liens against the Property.
- (k) The Property currently has or will have at Seller's sole cost and expense prior to the Closing cross access and easements rights and benefits providing pedestrian and vehicular access to and from the Property and all components within the System necessary to operate the same.
- (l) The buildings and improvements, if any, that constitute part of the Immovable Property are structurally sound and there are no defects known to Seller that have not been disclosed to the Buyer in writing by Seller.
- (m) To the best of Seller's Knowledge, there are no pending or contemplated zoning changes, variances, special zoning exceptions, conditions or agreements affecting, or potentially affecting the Property or any part thereof.
- (n) Except as has been disclosed to Seller in writing by Buyer, the Property complies with all applicable laws of all governmental or quasi-governmental authorities having jurisdiction over, against or affecting the Property. Seller has not received written notice of any, and there are no violations of any laws, similar rules and regulations relating and/or applicable to the ownership, use and operation of the Property as it is now operated, and/or other licenses or permits, which remain uncured. All governmental or quasi-governmental occupancy and use permits, licenses, consents, approvals, permits, authorizations, certificates, and other requirements of the authorities necessary or required for the continued use and operation of the System and/or the Property for the purposes for which the same are intended (collectively, "Approvals"), if any, have been unconditionally and finally issued and paid for and are in full force and effect in accordance with the respective terms thereof. All work or conditions required to be performed or fulfilled pursuant to the Approvals (on or off-site) have been fully performed in accordance with the requirements thereof and the Property fully complies with the Approvals.
- (o) To the best of Seller's Knowledge, there is no fact or condition which materially and adversely affects the business, operations, affairs, properties or condition of Seller or the Property, which has not been set forth in this Agreement or in the other documents, certificates or written statements furnished to Buyer in connection with the transactions contemplated hereby.
- (p) To the best of Seller's Knowledge, no representation or warranty made by Seller in this Agreement, in any Exhibit attached hereto, or in any letter or certificate furnished to Buyer pursuant to the terms

hereof, each of which is incorporated herein by reference and made a part hereof, contains any untrue statement of a fact or omits to state a fact necessary to make the statements contained herein or therein not misleading.

- (q) Environmental Matters.
- (i) Except as disclosed on the attached EXHIBIT E, to the best of Seller's Knowledge, the Property is currently and has been in compliance with all Environmental Laws (as defined below) and Seller has not received any: (i) Environmental Notice (as defined below) or Environmental Claim (as defined below); or (ii) written request for information pursuant to Environmental Law, which, in each case, either remains pending or unresolved, or is the source of ongoing obligations or requirements as of the Closing.
- (ii) Except as disclosed on the attached EXHIBIT F, to the best of Seller's Knowledge, Seller has obtained and is in material compliance with all Environmental Permits (as defined below) (each of which is disclosed on EXHIBIT F) necessary for operating the System or use of the Property and all such Environmental Permits are in full force and effect and shall be maintained in full force and effect by Seller through the Closing in accordance with Environmental Law, and Seller is not aware of any condition, event or circumstance that might prevent or impede, after the Closing, the operation of the System as currently conducted or the ownership, lease, operation or use of the Property. With respect to any such Environmental Permits, Seller has undertaken, or will undertake prior to the Closing, all measures necessary to facilitate transferability of the same, and Seller is not aware of any condition, event or circumstance that might prevent or impede the transferability of the same and has not received any Environmental Notice or written communication regarding any material adverse change in the status or terms and conditions of the same.
- (iii) None of the Property is listed on, or to the best of Seller's Knowledge, has been proposed for listing on, the National Priorities List (or CERCLIS) under CERCLA (as defined below), or any similar state list.
- (iv) To the best of Seller's Knowledge, there has been no Release of Hazardous Materials (as defined below) in contravention of Environmental Law with respect to the Property or any real property currently or formerly owned, leased or operated by Seller in connection with the System, and Seller has not received an Environmental Notice that any of the Property or real property currently or formerly owned, leased or operated by Seller in connection with the System (including soils, groundwater, surface water, buildings and other structure located thereon) has been contaminated with any Hazardous Material which could reasonably be expected to result in an Environmental Claim against, or a violation of Environmental Law or term of any Environmental Permit by, Seller.
- (v) To the best of Seller's Knowledge, no underground storage tanks are located on the Immovable Property and no construction debris has been buried on or under the Immovable Property.
- (vi) EXHIBIT G contains a complete and accurate list of all off-site Hazardous Materials treatment, storage, or disposal facilities or locations used by Seller and, to the best of Seller's Knowledge, any predecessors in connection with the System or the Property as to which Seller may retain liability, and none of these facilities or locations has been placed or proposed for placement on the National Priorities List (or CERCLIS) under CERCLA, or any similar state list, and Seller has not received any Environmental Notice regarding potential liabilities with respect to such off-site Hazardous Materials treatment, storage, or disposal facilities or locations used by Seller.
- (vii) Seller has not retained or assumed, by contract or operation of Law, any liabilities or obligations of third parties under Environmental Law.
- (viii) Seller has provided or otherwise made available to Buyer and listed in EXHIBIT H: (i) any and all environmental reports, studies, audits, records, sampling data, site assessments, risk assessments, economic models and other similar documents with respect to the Property or any real property currently or formerly owned, leased or operated by Seller in connection with the System which are in the possession or control of

Seller related to compliance with Environmental Laws, Environmental Claims or an Environmental Notice or the Release of Hazardous Materials; and (ii) any and all material documents concerning planned or anticipated capital expenditures required to reduce, offset, limit or otherwise control pollution and/or emissions, manage waste or otherwise ensure compliance with current or future Environmental Laws (including, without limitation, costs of remediation, pollution control equipment and operational changes).

(ix) Seller is not aware of nor reasonably anticipates, as of the Closing, any condition, event or circumstance concerning the Release or regulation of Hazardous Materials that might, after the Closing, prevent, impede or materially increase the costs associated with the ownership, lease, operation, performance or use of the System and Property as currently carried out.

Section 3.02 Covenants of Seller.

- (a) Seller will own, operate, use and manage the System and the Property only in the ordinary course of business consistent with past practice and in any event will ensure that, any provisions of this Agreement to the contrary notwithstanding, (i) the physical and environmental condition of the Property is the same at the time of the Closing as it is as of the Effective Date, only ordinary wear and tear as to the physical condition excepted, and (ii) Seller's title to the Immovable Property and the survey condition of the Immovable Property is the same at the time of the Closing as it is as of the Effective Date, only improvements to the title condition or survey condition performed or undertaken by Seller to address Unacceptable Exceptions excepted.
- (b) Seller shall maintain current hazard insurance in force on the Property until the Closing Date. The risk of loss to the Property shall not pass to Buyer unless and until delivery of possession of the Property is delivered to Buyer. If an event of casualty occurs to the Property prior to Closing, the Buyer may elect to either move to Closing and accept any insurance proceeds and deductible, plus an assignment of all of Seller's right, title, and interest in and to any and all insurance claims, as full satisfaction for the damage to the Property or the Buyer may terminate this Agreement. Buyer shall notify Seller as to which option it elects within five (5) days prior to the Closing, but if Buyer does not receive written notice of such casualty more than five (5) days prior to the Closing, the Closing Date shall be postponed to a date that is not less than five (5) days after Buyer's receipt of written notice of such casualty.
- (c) Seller agrees to execute any documents required by the controlling governing authority to replat or rezone the Property.

Section 3.03. Certain Definitions.

The following definitions apply in this Agreement:

- (a) "CERCLA" means the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended by the Superfund Amendments and Reauthorization Act of 1986, 42 U.S.C. §§ 9601 et seq.
- (b) "Environmental Claim" means any action, governmental order, lien, fine, penalty, or, as to each, any settlement or judgment arising therefrom, by or from any person alleging liability of whatever kind or nature (including liability or responsibility for the costs of enforcement proceedings, investigations, cleanup, governmental response, removal or remediation, natural resources damages, property damages, personal injuries, medical monitoring, penalties, contribution, indemnification and injunctive relief) arising out of, based on or resulting from: (a) the presence, Release (as defined below) of, or exposure to, any Hazardous Materials; or (b) any actual or alleged non-compliance with any Environmental Law or term or condition of any Environmental Permit.
- (c) "Environmental Notice" means any applicable law, and any governmental order or binding agreement with any governmental authority: (a) relating to pollution (or the cleanup thereof) or the protection of natural resources, endangered or threatened species, human health or safety, or the environment (including ambient air, soil, surface water or groundwater, or subsurface strata); or (b) concerning the presence of, exposure to, or the management, manufacture, use, containment, storage, recycling, reclamation, reuse, treatment, generation, discharge, transportation, processing, production, disposal or remediation of any Hazardous Materials.

- (d) "Environmental Laws" means any written directive, notice of violation or infraction, or notice respecting any Environmental Claim relating to actual or alleged non-compliance with any Environmental Law or any term or condition of any Environmental Permit. The term "Environmental Laws" includes, without limitation, the following (including their implementing regulations and any state analogs): the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended by the Superfund Amendments and Reauthorization Act of 1986, 42 U.S.C. §§ 9601 et seq.; the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act of 1976, as amended by the Hazardous and Solid Waste Amendments of 1984, 42 U.S.C. §§ 6901 et seq.; the Federal Water Pollution Control Act of 1972, as amended by the Clean Water Act of 1977, 33 U.S.C. §§ 1251 et seq.; the Toxic Substances Control Act of 1976, as amended, 15 U.S.C. §§ 2601 et seq.; the Emergency Planning and Community Right-to-Know Act of 1986, 42 U.S.C. §§ 11001 et seq.; the Clean Air Act of 1966, as amended by the Clean Air Act Amendments of 1990, 42 U.S.C. §§ 7401 et seq.; and the Occupational Safety and Health Act of 1970, as amended, 29 U.S.C. §§ 651 et seq.
- (e) "Environmental Permits" means any permit, letter, clearance, consent, waiver, closure, exemption, decision or other action required under or issued, granted, given, authorized by or made pursuant to Environmental Law.
- (f) "Hazardous Materials" means: (a) any material, substance, chemical, waste, product, derivative, compound, mixture, solid, liquid, mineral or gas, in each case, whether naturally occurring or manmade, that is hazardous, acutely hazardous, toxic, or words of similar import or regulatory effect under Environmental Laws; and (b) any petroleum or petroleum-derived products, radon, radioactive materials or wastes, asbestos in any form, lead or lead-containing materials, urea formaldehyde foam insulation and polychlorinated biphenyls.
- (g) "Knowledge" or "Seller's Knowledge" means the actual knowledge of Seller and each of Seller's Representatives; in each case, after due inquiry.
- (h) "Release" means any actual or threatened release, spilling, leaking, pumping, pouring, emitting, emptying, discharging, injecting, escaping, leaching, dumping, abandonment, disposing or allowing to escape or migrate into or through the environment (including, without limitation, ambient air (indoor or outdoor), surface water, groundwater, land surface or subsurface strata or within any building, structure, facility or fixture).
- (i) "Representatives" in relation to a person means such person's managers, shareholders, officers, directors, employees, agents, advisors, affiliates, successors, and permitted assigns and for the avoidance of doubt the Representatives of Seller.
- Section 3.04 Indemnification. From and after the Closing, Seller shall defend, hold harmless and indemnify the Buyer and/or Buyer's Representatives (as defined below) (collectively, "Indemnified Party") from and against any and all losses, damages, diminutions in value, liabilities, deficiencies, claims, actions, judgements, settlements, interest, awards, penalties, fines, costs, or expenses of any kind, including professional fees and attorneys' fees, that are suffered or incurred by the Indemnified Party or to which the Indemnified Party may otherwise become subject to at any time (collectively, "Losses") arising out of or as a result of: (i) any inaccuracy in or breach of any representation, warranty and/or covenant made by Seller in this Agreement; (ii) any breach or nonfulfillment of any covenant, agreement or obligation to be performed by Seller pursuant to this Agreement; (iii) any actual or alleged liability of Seller and/or Seller's Representatives, or any actual or alleged liability of Buyer that derives from any such liability of Seller and/or Seller's Representatives, whether such liability arises before or after the Closing; and (d) any claim by a third party based upon, resulting from or arising out of (A) the business, operations, properties, assets or obligations of Seller conducted, existing or arising on or prior to the Closing; (B) any inaccuracy in or breach of any representation or warranty made by Seller in this Agreement, or any breach or non-fulfillment of any covenant, agreement or obligation to be performed by Seller pursuant to this Agreement; (C) any negligent or more culpable act or omission of Seller or its Representatives (including any reckless or willful misconduct) in connection with the performance of its obligations under this Agreement; or (D) any failure by Seller or its Representatives to comply with any applicable federal, state or local laws, regulations or codes in the performance of its obligations under this Agreement. Notwithstanding anything to the contrary in this Agreement, Seller is not obligated to indemnify, hold harmless, or defend Indemnified Party against any claim (whether direct or indirect) if such claim or corresponding Losses arise out of or result from Indemnified Party's gross negligence or more culpable act or omission (including recklessness or willful misconduct).

ARTICLE IV CLOSING

Section 4.01 Closing.

- (a) Subject to the terms and conditions of this Agreement, the Closing of the purchase and sale of the Property pursuant to this Agreement (the "Closing") shall take place at the Title Company thirty (30) days after the expiration of the Feasibility Period, or (i) such earlier date as is elected by Buyer by giving not less than three (3) days prior notice to Seller, or (ii) such later date as agreed in writing by Seller and Buyer (the "Closing Date").
 - (b) At the Closing, Seller shall deliver to Buyer the following:
 - (i) A certificate of good standing for Seller plus the requisite duly executed corporate approvals for the sale;
 - (ii) A general warranty deed in executed form, conveying good, merchantable, and insurable title in fee simple to all of the Immovable Property, free and clear of any and all mortgages, liens, encumbrances, claims, conditions, easements, assessments, and restrictions, except for the Permitted Exceptions, if any;
 - (iii) A duly executed bill of sale, conveying all of the Movable Property described in EXHIBIT B, free and clear of any and all mortgages, liens, claims, restrictions, and encumbrances;
 - (iv) A duly executed termination of lease, terminating any existing lease agreements encumbering or relating to the Property;
 - (v) A duly executed assignment of any interest in any other Property used and/or useful in the operation of the System that is owned by Seller:
 - (vi) Such other instruments and documents that are customarily executed by a seller of immovable property in the county in which the Property is located, including, but not limited to, resolutions or unanimous written consents of the Board of Directors of Seller, and if required the shareholders of Seller, to authorize the sale of the Property to Buyer pursuant to this Agreement;
 - (vii) Tax statements for calendar year of Closing;
 - (viii) Possession of the Property;
 - (ix) If requested by Buyer, and to the extent assignable, duly executed, conveyances and assignments to Buyer of any and all consents, authorizations, variances, waivers, licenses, permits, and approvals from any federal, state, county, municipal, or other governmental or quasi-governmental agency, department, board, commission, bureau, or other entity or instrumentality relating to the Property, including, without limitation, those relating to environmental, foundation, use, utilities, building, fire, traffic, and zoning heretofore or hereafter held by or granted to Seller (collectively, the "Approvals"). No additional consideration shall be due by Buyer for the Approvals, it being understood and agreed by Seller that the Purchase Price covers the Property, the Approvals, and the Claims (as hereinafter defined); and
 - (x) If requested by Buyer, duly executed assignments to Buyer, with full substitution and subrogation, of any and all claims, actions, rights, causes of action, rights of action, and warranties, whether arising in contract, tort, or otherwise, including, but not limited to, environmental claims, actions, rights, causes of action, rights of action, and warranties, that Seller has or may have against any and all persons and entities as a result of any apparent or non-apparent damage to, destruction of, or diminution in value of the Property, or any part thereof, occurring prior to the Closing (collectively, the "Claims"). No additional

consideration shall be due by Buyer for the Claims, it being understood and agreed by Seller that the Purchase Price covers the Property, the Approvals, and the Claims.

- (c) At the Closing, Buyer shall deliver to Seller the following:
 - (i) The Purchase Price; and
- (ii) Such other instruments and documents that are customarily executed by a buyer of immovable property in the county in which the Property is located.

Section 4.02 <u>Closing Costs and Prorations</u>. Buyer and Seller hereby covenant and agree that:

- (a) Seller shall pay the costs of any roll back taxes, one-half (1/2) of the escrow fee charged by the Title Company, and Seller's attorneys' fees and expenses. Seller shall also pay all fees, costs, and expenses for title curative work and any other work that Seller agrees to perform or undertake in order to address any Unacceptable Exceptions and/or to otherwise enable Seller to sell and deliver to Buyer good, merchantable, and insurable fee simple title to the Property as required by this Agreement.
- (b) Buyer shall pay all remaining title fees charged by the Title Company, recording fees, and Buyer's attorneys' fees.
- (c) All ad valorem real estate taxes and assessments levied or assessed against the Property shall be prorated according to the calendar year as of the Closing Date, based on the most recent tax bill and assessments levied for the same.

ARTICLE V DEFAULTS AND REMEDIES

Section 5.01 Buyer's Default and Seller's Remedies.

- (a) <u>Buyer's Default</u>. Buyer shall be in default under this Agreement if and only if any and all conditions to be satisfied under the terms of this Agreement prior to Closing have been satisfied (or duly waived) and Buyer fails or refuses to perform Buyer's obligations at Closing for any reason other than a default by Seller. For the avoidance of doubt, a termination under Section 2.04 will not constitute an event of default by Buyer.
- (b) <u>Seller's Remedies</u>. If Buyer is in default under this Agreement, the sole and exclusive remedy of Seller, shall be receipt of the Earnest Money. Buyer and Seller agree that in such case the Earnest Money shall be liquidated or stipulated damages under North Carolina law for a breach or default by Buyer under this Agreement and/or any other actions or claims that could arise out of or are related to this Agreement because of the difficulty, inconvenience, and uncertainty of ascertaining actual damages for such default. Therefore, in no event shall Buyer be liable for or Seller be entitled to any actual damages or any other type of damages or remedy under any action or claim that could arise out of or that could any way relate to this Agreement other than the right to receive the stipulated amount of the Earnest Money as full satisfaction of Seller's claims.

Section 5.02 Seller's Defaults and Buyer's Remedies.

- (a) <u>Seller's Defaults</u>. Seller shall be in default under this Agreement on the occurrence of any of one or more of the following events:
 - (i) Any breach of a representation or warranty made by Seller in this Agreement or failure of any such representation or warranty to be true, accurate and complete; or
- (ii) Any breach or non-fulfillment of any covenant, agreement or obligation to be performed by Seller pursuant to this Agreement.

- (b) <u>Buyer's Remedies</u>. If Seller defaults under this Agreement (whether before or after the Closing or before termination or after termination in relation to provision that survive termination) Buyer may:
- (i) If such default is identified prior to Closing, terminate this Agreement by written notice to Seller and Title Company, in which event the Title Company shall promptly refund the Earnest Money to Buyer;
 - (ii) Enforce specific performance of this Agreement against Seller; and/or
- (iii) Pursue such other remedies as may be available at law or in equity, including a suit for any damages and the right to recover attorneys' fees and costs.
- Section 5.03 <u>Attorneys' Fees</u>. If either party defaults under this Agreement, and the non-defaulting party employs an attorney to enforce the terms hereof, such non-defaulting party shall be entitled to reasonable attorneys' fees and costs from the defaulting party.
- Section 5.04 <u>Survival</u>. The provisions of this Section 5 and of Article III, Article VI, Article VII shall survive the termination of this Agreement. The provisions of Article III shall survive the Closing for a period of five (5) years, except that the representations and warranties in Sections 3.01(a), (b), and (c), and Section 3.04 shall survive indefinitely. All other provisions of this Agreement shall survive Closing unless otherwise expressly stated.

ARTICLE VI COMMISSIONS

Section 6.01 <u>Commission</u>. No commissions are due and/or owing for the procurement of this Agreement to any third parties. Seller shall defend, indemnify, and hold harmless Buyer from and against any and all claims by any person or entity for brokerage fees, brokerage commissions, finder's or other fees, which shall include, but shall not be limited to, any and all court costs, attorneys' fees and other costs and expenses relating thereto, alleged to be due to any broker and/or agent with whom Seller has dealt in connection with this Agreement or the sale of the Property to Buyer, and Buyer shall defend, indemnify, and hold harmless Seller from and against any and all claims by any person or entity for brokerage fees, brokerage commissions, finder's or other fees, which shall include, but shall not be limited to, any and all court costs, attorneys' fees and other costs and expenses relating thereto, alleged to be due to any broker and/or agent with whom Buyer has dealt in connection with this Agreement or the purchase of the Property by Buyer.

ARTICLE VII MISCELLANEOUS PROVISIONS

- Section 7.01 <u>Effective Date of Agreement</u>. The term "Effective Date" as used herein shall mean the date this Agreement has been fully executed by Seller and Buyer, as indicated by their signatures below, and a signed copy thereof is delivered to and acknowledged by the Title Company.
- Section 7.02 Notices. All notices, demands and requests which may be given or which are required to be given by either party to the other, and any exercise of a right of termination provided by this Agreement, shall be in writing and shall be deemed effective when sent to the address or telecopy number of the party to receive such notice set forth below if effected by telecopy, e-mail or other electronic transmission, hand delivery, by Federal Express or other reputable courier service, or when deposited in any post office or mail receptacle regularly maintained by the United States Government, certified or registered mail, return receipt requested, postage prepaid, addressed as follows:

If to Buyer:	Central States Water Resources, Inc. 500 Northwest Plaza Drive Suite 500 St. Ann, MO 63074
with a copy to:	James A. Beckemeier The Beckemeier Law Firm, LC 13421 Manchester Rd., Ste. 103 St. Louis, MO 63131 Phone: 314-965-2277 Facsimile: 314-965-0127 E-Mail: jim@beckemeierlaw.com
If to Seller:	Kevin Griffin, President Etowah Sewer Company, Inc. 1408B Patton Ave.
	Asheville, NC 28808 Phone: (828) 273-3466 Facsimile: E-Mail: kevin@hialtainvestments.com
with a copy to:	Attention:
	Phone:
	Facsimile:E-Mail:

Section 7.03 Governing Law. THIS AGREEMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NORTH CAROLINA AND ALL PROCEEDINGS OR OBLIGATIONS HEREUNDER SHALL BE MADE AND ARE PERFORMABLE IN HENDERSON COUNTY, NORTH CAROLINA.

Section 7.04 <u>Successors and Assigns</u>. This Agreement shall apply to, inure to the benefit of and be binding upon and enforceable against the parties hereto and their respective heirs, administrators, successors and assigns. Buyer shall have the right to assign this Agreement to another entity or affiliate by providing written notice to Seller of such assignment. However, Seller shall not have the right to assign this Agreement without the written consent of the Buyer.

Section 7.05 <u>Counterparts and Amendments</u>. This Agreement may be executed in multiple counterparts, each of which shall be deemed an original, and all of which shall constitute but one and the same instrument. This Agreement may only be amended by a written document signed by each of the parties hereto, which document shall make specific reference to this Agreement.

Section 7.06 <u>Time</u>. Time is of the essence in the performance of each term, condition, and covenant contained in this Agreement. No extension of time for performance of any obligation or act shall be deemed an extension of time for performance of any other obligation or act. If any date for performance of any term, condition or provision hereof shall fall on a Saturday, Sunday or legal holiday, then the time of such performance shall be extended to the next business day.

Section 7.07 Severability. This Agreement is intended to be performed in accordance with, and only to the extent permitted by, all applicable laws, ordinances, rules and regulations. If any provision of this Agreement or the application thereof to any person or circumstance shall, for any reason and to any extent, be invalid or

unenforceable, the remainder of this Agreement and the application of such provision to other persons or circumstances shall not be affected thereby but shall be enforced to the greatest extent permitted by law.

- Section 7.08 Entire Agreement. Buyer and Seller each acknowledges and agrees that at all times each have intended that none of the preliminary negotiations concerning this Agreement would be binding on any party. This Agreement and the Exhibits attached hereto prior to the Closing Date contain all the covenants, conditions, agreements and understandings between the parties and shall supersede all prior covenants, conditions, agreements, letters of intent, term sheets, and understandings between Seller and Buyer with respect to the purchase and sale of the Property and all other matters contained in this Agreement.
- Section 7.9 <u>Final Exhibits</u>. The legal description of the Immovable Property contained in the Survey shall be substituted for the legal description of the Immovable Property used in EXHIBIT A as of the date hereof without the necessity of the parties executing any additional amendments to this Agreement. EXHIBIT C shall be included as part of this Agreement when, and in the form, notified to Seller by Buyer in writing. EXHIBIT D shall be included as part of this Agreement if and when it is in the form, agreed by Seller and Buyer in writing prior to Closing.
- Section 7.10 Buyer Exchange. Seller and Buyer agree to cooperate should the other elect to purchase the Property or other real property as part of a like-kind exchange under IRC section 1031. Any contemplated exchange shall not impose upon the cooperating party any additional liability or financial obligation, and Buyer or Seller, as appropriate agrees to hold the other harmless from any liability that might arise from such exchange. This Agreement is not subject to or contingent upon either party's ability to acquire a suitable exchange property or effectuate an exchange. In the event any exchange contemplated by Buyer or Seller should fail to occur, for whatever reason, the sale of the Property shall nonetheless be consummated as provided herein.
- Section 7.11 Rollback Taxes, Standby Fees and Special Assessments. If this sale results in the assessment after Closing of additional taxes, standby fees or special assessments for periods of Seller's ownership (including taxes assessed as a result of a change in ownership or usage), the additional taxes, fees or assessments plus any penalties and interest shall be paid by Seller to Buyer within fifteen (15) days of receipt by Buyer of a statement for such taxes, fees or assessments.
- Section 7.12 <u>Ambiguities Not to Be Construed against Party Who Drafted Agreement</u>. The rule of construction that ambiguities in a document will be construed against the party who drafted it will not be applied in interpreting this Agreement.
- Section 7.13 No Special Relationship. The parties' relationship is an ordinary commercial relationship of seller and buyer, and they do not intend to create and have not created the relationship of principal and agent, partnership, joint venture, or any other special relationship.
- Section 7.14 <u>Confidentiality</u>. The parties will keep confidential this Agreement, this transaction, and all information learned in the course of this transaction, except to the extent disclosure is required by law or court order or to enable third parties to advise or assist Buyer to investigate the Property or either party to close this transaction.
- Section 7.15 <u>Business Day.</u> As used in this Agreement, the term "business day" means Monday through Friday of each week, except for days on which banks in Henderson county, North Carolina are closed for business. If the final date of any period which is set out any section of this Agreement falls upon a day which is not a business day, then, and in such event, the time of such period will be extended to the next business day.
- Section 7.16 <u>Further Assurances</u>. From the date hereof, Seller and Buyer each agrees to do such things, perform such acts and make, execute, acknowledge and deliver such documents as may be reasonably necessary and customary to complete the transactions contemplated by this Agreement. In particular, Seller and Buyer each agrees to do such things as may be reasonably necessary with respect to the transfer of the Property.

[SIGNATURE PAGE FOLLOWS]

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed under proper authority and effective and binding as of the date fi

authority and effective and binding as of the date first	t set above.
	BUYER:
	CENTRAL STATES WATER RESOURCES, INC., a Missouri corporation By: Josiah M. Cox, President
	SELLER:
	ETOWAH SEWER COMPANY, INC. a North Carolina corporation
	By: r.f.s-Neff-
	Title: President
The undersigned Title Company hereby act and, the Earnest Money provided herein and, furt	F EARNEST MONEY knowledges its receipt of an executed copy of this Agreement her, agrees to comply with and be bound by the terms and ding, without limitation, those terms relating to the disposition
	Name of Title Company
	Ву:
	Name:
	Title:

Date: __

EXHIBIT A

Description of the Immovable Property

(The legal description(s) of the Land, Improvements thereon, Easements, & Rights of Way shall be determined by survey and title commitments, which shall be inserted prior to the expiration of feasibility period).

EXHIBIT B

Description of the Movable Property (tools, devices, equipment, furniture, fixtures, machinery, supplies, and other tangible items)

EXHIBIT C

Service Area Map

(area in which the System service lines, plant, pipes, manholes, meters, lift or pump stations and appurtenances, utility facilities, etc. are located)

EXHIBIT D[Purchase Price Allocation will be completed by Company CPA]

EXHIBIT E[Environmental Non-Compliance]

EXHIBIT F[List of Permits and Non-Compliance with Permits]

EXHIBIT G[Off-site Hazardous Materials Locations]

EXHIBIT H

[Reports, Studies, Audits, Records, Data, Site Assessment, Economic Models, etc.]

Etowah (Wastewater)

Facility Information:

Wastewater System: NPDES # NC0067288

Etowah, Henderson County, NC

~441 Service connections

Assets: 6 lift stations & associated equipment / 2 package plants & associated equipment (one site with

two package plants)

Description of need:

The Etowah Wastewater Treatment Plant is an extended aeration package plant with a combination of gravity and force main collection system until it reaches the plant. There are 6 lift stations in the collection system. The lift stations are in average to good condition and will require some reinvestment to ensure uninterrupted service to customers. Additionally, 4 of the lift stations currently have no backup power. The wastewater treatment plant consists of two extended aeration package plants run in parallel. The plants are 20 and 30 years old and in satisfactory condition, with improvements needed to the plant structure and treatment equipment. The plant has incurred effluent exceedance for TSS, BOD, and fecal coliform on a regular basis over the last several years. Nuisance solids have been an issue for treatment and plant operations as the existing bar screen is underperforming an allowing rags and debris to pass into the treatment basins. The influent lift station is currently experiencing consistent problems relating to what is likely the result of the wet well being undersized or the currently installed pumps underperforming. Investigation will be required following closing to determine if a new wet well is needed or if pumps can simply b replaced. There is a regulatory limit on lift station start ups per hour that will likely be the determining factor, however if it is possible to replace pumps rather than the wet well, significant cost savings can be realized in the reworking of the lift station.

Proposed Improvements:

In order to ensure uninterrupted service and prevent backups in the event of a power failure, generator quick connects, and transfer switches will be installed at the 4 lift stations which do not currently have backup power for use with a portable generator. The failing grinder pumps in several lift stations will be replaced to similarly ensure uninterrupted service and prevent backups and overflows. Other improvements will be made to the lift stations including installation of hoist plates and a portable hoist, replacing guide rails and chains as needed, and replacing control panel enclosures. At the plant, the plant will be cleaned out to restore treatment capacity, a new solids screening system will be installed to prevent further problems with nuisance solids. The disinfection system will be replaced with an ultraviolet disinfection system to prevent further fecal coliform violations. The steel tankage must be rehabilitated to extend the lift of the plant structure. Walkways, handrails, stairs, and signage will be repaired and replaced as needed. As described above, due to issues with the influent lift station, further evaluation is needed which will result in either the replacement of the wet well and all equipment or reworking the pumping systems.

Etowah WWTF (Wastewater)							
Item	Unit Cost	Unit	Quantity	Cost			
Install Transfer Switch for Portable Generator Use	\$ 7,100	EA	4	\$28,400			
Purchase Portable Hoist	\$ 3,000	EA	1	\$3,000			
Install Baseplate for Use with Portable Hoist	\$ 500	EA	4	\$2,000			
Replace 2 HP Grinder Pump	\$ 6,000	EA	4	\$24,000			
Replace 3 HP Grinder Pump	\$ 7,500	EA	4	\$30,000			
Replace 5 HP Grinder Pump	\$ 9,000	EA	2	\$18,000			
Replace Pump Guide Rail and Chains	\$ 2,500	EA	6	\$15,000			
Replace Control Panel Enclosures at Meadows LS	\$ 5,000	EA	1	\$5,000			
Replace Walkways, Handrails, Stairs, and Signs	\$ 20,000	LS	1	\$20,000			
Replace Tablet Disinfection System with Ultraviolet Disinfection System	\$ 100,000	LS	1	\$100,000			
Influent lift station rehab	\$ 95,000	LS	1	\$95,000			
Rehab Steel Tankage *Based on 25% of surface area	\$ 15	SF	2500	\$37,500			
Install Vertical Screw Screen	\$ 70,000	LS	1	\$70,000			
Replace Surge Protective Device	\$ 5,000	LS	1	\$5,000			
Replace WWTP #1 Blower Panelboard	\$ 17,500	LS	1	\$17,500			
Total				\$470,400			

Attachment O

EXHIBIT B

Description of the Movable Property (tools, devices, equipment, furniture, fixtures, machinery, supplies, and other tangible items)

Wastewater: 6 lift stations & associated equipment / 2 package plants & associated equipment

All personal property comprising the Sewer System and/or Water System that services the area set forth on Exhibit A, including but not limited to, the water lines, pipes, wells, well house, tanks, pumps, meters, valves, and any other appurtenances of the Water System, and all machinery, equipment, supplies and other tangible items used in connection with the Water System and including but not limited to the sewer lines, pipes, lagoons, pump stations, pumps, tanks, meters, valves, and any other appurtenances of the Sewer System, and all machinery, equipment, supplies and other tangible items used in connection with the Sewer System.

WATER / SEWER COMPANY WITH REVENUES LESS THAN \$200,000 (REVISED Docket No. M-100, Sub 160, 3/30/2022)

ANNUAL REPORT

OF

Red Bird Utility Operating Company, L	LC / W	V- 1328
Company Name (as certificated by NC	UC) The	Utility's NCUC Docket No.
Company runne (ac commence by re-	,	•
1630 Des Pe	eres Road, Suite 140	
	ing Address	
THAI.	g /	
Des Peres	MO	63131
City	State	Zip
,		
Area Code (314) 736-4672		
` -	per (including area co	de)
Totophono Hami	Jon (intoluumig undu de	40)
Area Code (314) 736-4743		
	(including area code)	
Tax Number	(including area code)	
	Bthies@cswrgroup.com	
Fm	ail Address	
L111	all riddiood	

TO THE

NORTH CAROLINA UTILITIES COMMISSION

For The Year Ended

December 31, 2022

Page 2

FILING INSTRUCTIONS

WHEN TO FILE:

This form, consisting of sixteen pages and reflecting **2022** operations, must be filed with the Commission no later than **May 1**, **2023**. Failure to electronically file your Annual Report on or before the due date will result in Commission action, which may result in the assessment of financial penalties (North Carolina General Statute § 62-310).

WHERE TO FILE:

Electronically filed with the Commission at https://www.ncuc.gov in Docket No. M-2 Sub 2023W with the description "2022 Annual Report of [name of company]."

VERIFICATION REGARDING ACCURACY OF REPORT:

This report must be verified by the chief executive officer, a senior level financial officer, or the responsible accounting officer of the utility.

QUESTIONS:

If you need help to electronically file your organization's Annual Report, please contact the Chief Clerk's Office at (919) 733-7328. If you have any other questions or need assistance in completing this report, call or write the Public Staff - Accounting Division, 4326 Mail Service Center, Raleigh, North Carolina 27699-4326, Telephone Number (919) 733-4279. This report is available on the Commission's web site at: https://www.ncuc.gov.

GENERAL COMPANY DATA

1.	FILING STATUS: (check one only)				
	x Corporation	Partnership		Sole Proprietorship	
	Subchapter S Corp. Limited Liability Company Other (Describe:				
2.	NAME, TITLE, AND COMPENSATION PROPRIETORS:	ON OF OFFICERS, PARTNER	S, MEMB	ER / MANAGERS OR	SOLE
	<u>Name</u>	Ţi	<u>tle</u>	Tot	al Compensation 1/
	Josiah Cox	President			0.00
	Marty Moore	CFO			0.00
	Brent Thies	Vice President, Corporate C	ontroller		0.00
		salary, wages, bonuses, partne			
3.	INDIVIDUAL TO WHOM CORRESPO				
	Brent Thies Name		e Controll tle	er	314-736-4672 Telephone No.
5.	NAMES AND OWNERSHIP INTERE		OCKHOL	DERS / OWNERS OF	UTILITY:
	Central States Water Resources				
6.	ACCOUNTING RECORDS ARE MAI	NTAINED AT:			
	1630 Des Peres Road, Suite 140				
	Street Address				
	Des Peres		МО		63131
	City		State		Zip
7.	REPORTING COMPANY'S ACCOUNT	NTING YEAR ENDING DATE	ONLY IF	DIFFERENT THAN DI	ECEMBER 31):
	Note: North Carolina Utilities Commo calendar year ended December	nission Rule R1-32 requires the ber 31.	at Annual	Reports be completed	based on the
8.	GENERAL FINANCIAL DATA:	WATER		SEWER	COMBINED
	Annual operating revenues		0	68,138	83,904
	Utility plant in service at year end		0	1,720	1,720
	End-of-period customers		0	170	170

SERVICE AREAS

(NOTE: If more columns are needed for additional subdivisions or service areas, use supplementary sheets.)

For <u>each</u> subdivision or service area, list the following in <u>alphabetical order</u>.

Name of subdivision or service area	Ocean 1	Ocean Terrace		Pine Knolls 1		Pine Knolls 2	
Water: DENR System Identification No.							
Sewer: NPDES or Non Discharge Permit No.	WQ00	18525	V-06-93-74		VI-18-13		
County (or counties)	Carte	eret	Carteret		Carteret		
Type of service (Check one or more)							
Water Service	W()	W()	W()	
Sewer Service	S(x)	S(x)	S(x)	
Number of wells in service							
Total pumping capacity of pumps in service (gpm)							
Total storage tank capacity (gallons)							
Source of water supply (check one or more)							
Pumped from Wells	W()	W()	W()	
Purchased from others	P()	P()	P()	
<u>O</u> ther	0()	Ο()	Ο()	
Not applicable	N(x)	N(x)	N(x)	
Types of water treatment (check one or more)							
Chlorination	C()	C()	C()	
Iron treatment	I()	I()	I()	
Other	0()	0()	0()	
Not applicable	N(x)	N(x)	N(x)	
Are hydrants and storage tanks available for fire protect							
Fire protection	F()	F()	F()	
No fire protection	N()	N()	N()	
Is service metered?		1841					
Meters	M()	M()	M()	
No meters	N(x)	N(x)	N(x)	
Source of sewage treatment (check one or more)					•	•	
Treat own sewage	T(x)	T(x)	T(x)	
Purchase treatment from others	Ρ()	P()	Ρ()	
 <u>N</u> ot applicable	N()	N()	N()	
		•		,		,	
Number of customers at year end:							
	ter					- 1	
Sew	ver32		46		46	<u> </u>	
Number of customers that can be served by mains alrea	ady						
installed (include present customers, vacant lots, etc.):							
Wa							
Sew	/er32		46		46	3	
Number of availability customers at end of year (only applicable to companies charging availability rates separate from water or sewer service):							
Wat				-			
Sew	er N/	4	N/A	Α	N//	Α	

SERVICE AREAS

(NOTE: If more columns are needed for additional subdivisions or service areas, use supplementary sheets.)

For each subdivision or service area, list the following in alphabetical order.

Name of subdivision or service area	Pine Kr	olls 3				
Water: DENR System Identification No.						
Sewer: NPDES or Non Discharge Permit No.	V-04-1	9-75				
County (or counties)	Carte	eret	,			
Type of service (Check one or more)						
Water Service	W()	W()	W()
Sewer Service	S(x)	S()	S()
Number of wells in service						
Total pumping capacity of pumps in service (gpm)			·			
Total storage tank capacity (gallons)			V			
Source of water supply (check one or more)						
Pumped from Wells	W()	W()	W()
Purchased from others	P()	P()	P()
<u>O</u> ther	Ο()	0()	0()
Not applicable	N(x)	N()	N()
Types of water treatment (check one or more)						
<u>C</u> hlorination	C()	C()	C()
Iron treatment	I()	I()	I()
<u>O</u> ther	Ο()	Ο()	0()
Not applicable	N(x)	N()	N()
Are hydrants and storage tanks available for fire protection	n?					
<u>F</u> ire protection	F()	F()	F()
No fire protection	N()	N()	N()
Is service metered?						
<u>M</u> eters	M()	M()	M()
No meters	N(x)	N()	N()
Source of sewage treatment (check one or more)						
Treat own sewage	T(x)	T()	T()
Purchase treatment from others	P()	P()	P()
Not applicable	N()	N()	N()
Number of customers at year end:						
Wate	er					
Sewe	er46		-			
Number of customers that can be served by mains alread	dy					
installed (include present customers, vacant lots, etc.):						
Wate	r					
Sewe	er 46	i			· ·	
Number of availability customers at end of year (only applicable to companies charging availability rates separate from water or sewer service):						
Wate	r					
Sewe						
	-					

WATER AND SEWER COMBINED BALANCE SHEET ASSETS AND OTHER DEBITS

Line	Title of Account	Balance at	Balance at
No.	<u>Title of Account</u> (a)	Beginning of Year (b)	End of Year (c)
	Utility Plant		
1.	Utility plant (must agree with Page 9, Line 5, Column (d))	1,720	1,720
2.	Accumulated provision for depreciation and amortization of utility plant	0	0
3.	Net utility plant (Line 1 minus Line 2)	1,720	1,720
4.	Utility plant acquisition adjustment	0	0
5.	Accumulated provision for amortization of acquisition adjustment	0	0
6.	Net utility plant acquisition adjustment (L4 minus L5)	0	0
7.	Total utility plant (L3 plus L6)	1,720	1,720
8.	Other Property and Investments Nonutility property	0	0
9.	Accumulated provision for depreciation and amortization of nonutility property	0	0
10.	Other investments	0	0
11.	Total other property and investments (L8 - L9 + L10)	0	0
12.	Current Assets and Other Debits Cash	13,191	15,680
13.	Special deposits	0	0
14.	Customer accounts receivable	0	6,396
15.	Materials and supplies		
16.	Other current and accrued assets	1,718,413	2,662,023
17.	Miscellaneous deferred debits	2,071	11,079
18.	Total current assets and other debits (L12 thru L17)	1,733,675	2,695,178
19.	Total assets and other debits (L7 + L11 + L18)	1,735,395	2,696,898

			
·			

Remarks:

WATER AND SEWER COMBINED BALANCE SHEET CAPITAL, LIABILITIES, AND OTHER CREDITS

Line No.	Title of Account	Balance at Beginning of Year	Balance at End of Year
	(a)	(b)	(c)
1.	Stockholders' Equity (if Corporation) Common stock shares	0	0
2.	Paid-in capital	1,640,065	1,647,776
3.	Retained earnings	(9,370)	(176,400)
4,	Other	0	
5.	Total common equity (Sum of L1 thru L4)	1,630,696	1,471,376
6.	Preferred stock	0	0
7.	Total stockholders' equity (L5 + L6)	1,630,696	1,471,376
8.	OR Proprietary Capital (if Partnership/Proprietorship) Total proprietary capital		
9.	<u>Liabilities and Other Credits</u> Long-term debt		
10.	Accounts payable	85,265	90,354
11:	Notes payable	15,000	1,016,542
12.	Customer deposits	0	0
13.	Taxes accrued	0	0
14.	Interest accrued	0	0
15.	Other current and accrued liabilities	4,433	118,627
16.	Customer advances for construction		
17.	Other deferred credits		
18.	Miscellaneous operating reserves		
19.	Contributions in aid of construction	0	0
20.	Total liabilities and other credits (Sum of L9 thru L19)	104,699	1,225,522
21.	Total capital, liabilities, & other credits (L7 + L8 + L20)	1,735,395	2,696,898

STATEMENT OF RETAINED EARNINGS / PROPRIETARY CAPITAL

22.	Retained earnings or proprietary capital at beginning of year 1/	(9,370)
23.	Add: Net income (loss) for the year 2/	(167,030)
24.	Less: Dividends declared during the year	
25.	Other (itemize below)	
26.	Retained earnings or proprietary capital at end of year (Sum of L22 thru L25) 3/	(176,400)

Line 25 (other retained earnings activity)

^{1/} Reference to Page 6, Line 3, Column (b) or Page 6, Line 8, Column (b), whichever is applicable.

^{2/} Reference to Page 8, Line 33, Column (d).

^{3/} Must agree with Page 6, Line 3, Column (c), or Page 6, Line 8, Column (c), whichever is applicable.

SCHEDULE OF DEBT OF UTILITY

(Use additional pages if needed to report all loans)

Type of Loan ^{1/}	Lender	Collateral ^{2/}	Date of Loan	Maturity Date	Original Loan Amount	Current Amount Outstanding	Interest Rate (%) ^{3/}	Interest Paid This Year
N/A								
otals								

- 1/ Indicate purpose of loan and whether the loan is a first mortgage, notes payable to banks, etc.
- 2/ Indicate whether loan is personally endorsed, and if so, by whom.
- 3/ If interest rate is variable, please describe terms of rate changes (example: prime rate + 1.0%).

WATER AND SEWER COMBINED INCOME STATEMENT

For the Year Ended December 31, _____

Line	Maria	Motor	Saa.	Combined
No.	<u>ltem</u> (a)	Water (b)	Sewer (c)	Combined (d)
	Operating Revenues	(b)	(0)	(u)
1.	Metered service revenue	0		0
2.	Flat rate service revenue		68,138	68,138
3.	Reconnection fees			0
4.	Returned check charges			0
5.	Late payment charges	0		0
6.	Other operating revenue (itemize below)			0
7.	TOTAL OPERATING REVENUES (Sum of L1 thru L6)	0	68,138	68,138
	Operating Expenses			
8.	Total salaries and wages (employees only)			
9.	Outside labor expense (non-employees)		113,247	113,247
10.	Administrative and office expense		86,575	86,575
11.	Maintenance and repair expense		9,380	9,380
12.	Purchased water/sewer expense		0,000	0,000
13.	Electric power expense (exclude office)		6,231	6,231
14.	Chemicals expense		5,251	0,201
15.	Testing fees		3,395	3,395
16.	Transportation expense (cost of operating utility vehicle)		0,000	0
17.	Annual depreciation expense			0
18.	Property taxes paid on utility property			0
19.	Payroll taxes (FICA, FUTA, SUTA)			0
20.	Other operating expense (itemize below)		12,041	12,041
21.	TOTAL OPERATING EXPENSES (Sum of L8 thru L20)	0	230,869	230,869
4 1,			200,000	200,000
22.	Operating Taxes Franchise (gross receipts) tax			0
23.	Annual NCUC regulatory fee		1,600	1,600
24.	State income taxes		2,700	2,700
25.	Federal income taxes		2,700	2,700
26.	TOTAL OPERATING TAXES (Sum of L22 thru L25)	0	4,300	4,300
27.	NET OPERATING INCOME (LOSS) (L7 - L21 - L26)	0	(167,030)	(167,030
21.		0	(107,030)	(107,030
00	Non-operating revenues and expenses			
28.	Interest income			
29.	Other non-operating revenue (itemize below)			
30.	Interest expense			
31.	Other non-operating expense (itemize below)			_
32.	TOTAL NON-OPERATING INCOME (L28+L29-L30-L31)	0	0	0
33.	Net income (loss) (L27 + L32)	0	(167,030)	(167,030

Line 6 (other operating revenue)		
Line 20 (other operating expense)	Property Insurance	
Line 29 (other non-operating revenue)		
Line 31 (other non-operating expense)		

MONTHLY BILLING DATA

			Water Operation	n <u>s</u>		Sewer Operatio	ns
Line <u>No.</u>	Month (a)	Flat Rate Customers (b)	Metered Customers (c)	Gallons Sold To Metered <u>Customers</u> (d)	Flat Rate Customers (e)	Metered Customers (f)	Gallons Sold To Metered <u>Customers</u> (g)
1.:	January				170		
2.	February				170		
3.	March				170		
4.	April				170		
5.	May				170		
6.	June				170		
7.	July				170		
8.	August				170		
9.	September				170		
10.	October				170		
11.	November				170		
12.	December				170		
13.	Totals for the year				170		

RATES CHARGED AT YEAR END

Line <u>No.</u>	<u>ltem</u>	Water (a)	<u>Sewer</u> (b)
1.	Rates being charged at year end: Measured (metered) service: Base charge (including gallons)		
	Usage charge (per 1,000 gallons)		
	Flat rate service		Ocean Terrace - \$1,920 Pine Knolls I - \$920 Pine Knolls II - \$1,840 Pine Knolls III - \$920
	Tap-on fee or connection fee		
	Reconnect fee		14.99
	Late payment charge		25

INVESTMENT IN WATER/SEWER UTILITY SYSTEM

For the Year Ended December 31, 2022

Line	<u>ltem</u>	Water	Sewer	Combined
No.	(a)	(b)	(c)	(d)
1.	Original cost of system(s)		1,720	1,720
2.	Actual cost of all additions to system(s) since original			
	construction		0	0
3.	Total cost of system(s) to date (L1 plus L2)		1,720	1,720
4.	Accumulated depreciation		0	0
5.	Net cost of system(s) (L3 minus L4)		1,720	1,720
6.	Cost of plant additions during this 12-month reporting			
	period		0	0
	Contributions in aid of construction (CIAC)			
	(excluding gross-up) received during this 12-			
	month reporting period			
7.	Connection or tap fees		0	0
8.	Capacity fees		0	0
9.	Meter installation fees		0	0
10.	Cash contributions from a developer used by a utility			
	to construct plant		0	0
11,	Utility plant installed or paid for by the contributor and			
	then conveyed by the contributor to the utility		0	0
12,	Land conveyed by the contributor to the utility		0	0
13.	Total CIAC (excluding gross-up) received during this			
	12-month reporting period (Sum of L7 thru L12)		0	0
14.	Cumulative CIAC received (excluding gross-up)		0	0
15.	Taxes collected on CIAC during this 12-month			
	reporting period		0	0
	Cumulative tax collected on CIAC		0	0
17,	Taxes paid on CIAC collected during the previous			
	12-month reporting period		0	0
18.	Cumulative tax paid on CIAC		0	0

<u>IMPORTANT</u>: CIAC are generally defined in the National Association of Regulatory Commissioners (NARUC) Uniform System of Accounts as money, services, or property received by the utility company from customers, developers, or any other source at no cost to the utility company which offsets the acquisition, improvement, or construction costs of the utility's property, facilities, or equipment to be used to provide utility service. Tap-on fees and meter installation fees are forms of CIAC.

BOND INFORMATION

(Note: If more lines are needed for additional bonds, attach supplementary sheets.)

For <u>each</u> bond (certificate of deposit, letter of credit, etc.) posted, list the following:

Line No.	Form of Bond (CD, Letter of Credit, or Surety)	Issuer of Surety	Amount of Bond	Is the Bond Still in Effect?	Date of Next Renewal
1,	Surety	Crane Agency	300,000	Yes	11/9/2023
2.	Surety	Crane Agency	75,000	Yes	3/18/2023
3.					
4.					
5.					
6.					
7,					
8.					
9.					
10.					
11.					
12.					
13.					
14.					
15.					
16.					
17.					
18.					

Signature and Title:

I declare under penalty of perjury that the foregoing is true and correct.

IMPORTANT: Rule R7-37(g) and Rule R10-24(g) require water and sewer companies to attach a separate electronically filed statement which is electronically signed under penalty of perjury to its Annual Report stating the amount of each bond, whether the bond is still in effect, and the date of next renewal. Completion of the above meets this requirement.

SYSTEM AND OPERATOR STATUS (WATER)

Subdivision or System	County	Number of Wells	Certified Operator In Responsible Charge	>50* miles
				-
				-
				-
				1

^{*} Check if more than 50 miles from residence of Operator in Responsible Charge (ORC).

REGULATORY ENFORCEMENT REPORT

List any notice of violation during the reporting year from any regulatory agency (County Health Department, DWQ, DEH, EPA, etc.) Use additional pages, if necessary.

WATER OPERATIONS

System ID No.	System Name	Date of Notice	Type of Violation	Resolved?

SEWER OPERATIONS

NPDES or Nondischarge Permit No.	System Name	Date of Notice	Type of Violation	Resolved? (Y/N)
VI-07-21	Ocean Terrace	7/7/2022	Permit Violation	Y
VI-18-13	Pine Knoll	7/7/2022	Permit Violation	N
			*	

REGULATORY FEE RECONCILIATION

Line No.	Item	Amount
	Regulatory Fee Reports	
1	Regulatory fee report for quarter ended March 31, Line 1	17,456
2.	Regulatory fee report for quarter ended June 30, Line 1	16,981
3.	Regulatory fee report for quarter ended September 30, Line 1	24,488
4.	Regulatory fee report for quarter ended December 31, Line 1	24,979
5.	Total NC jurisdictional revenues for the year reported on regulatory fee reports (Sum of Lines 1 through 4)	83,904
6.	Total operating revenues [Page 8, Line 7, Column (d)]	68,138
7.	Difference between regulatory fee reports and Annual Report (Line 5 minus Line 6)	15,766
	Explanation of Difference(s) (Include a brief written description of each difference)	
8.	Redbird Utility Operating Company filed regulatory fees for Bear Den on behalf of owner	15,766
9.		
10.		
11.		
12.		
13.	Total difference(s) (Sum of Lines 8 through 12 - Should be equal to Line 7)	0

VERIFICATION REGARDING ACCURACY OF REPORT

(NOTE: THIS VERIFICATION SHALL BE COMPLETED BY EITHER THE CHIEF EXECUTIVE OFFICER, A SENIOR LEVEL FINANCIAL OFFICER, OR THE RESPONSIBLE ACCOUNTING OFFICER.)

______, state and attest under penalty of

I, Brent Thies

perjury that the attached Annual Report to	the North Carolina Utilities Commission is
filed on behalf of Red Bird Utility Opera	ting Company (Name of Water
and/or Sewer Company) as required by	the North Carolina Utilities Commission;
that I have reviewed said Report and, in	the exercise of due diligence, have made
reasonable inquiry into the accuracy of the	e information provided therein; and that, to
the best of my knowledge, information, a	ind belief, all of the information contained
therein is accurate and true, no materia	I information or fact has been knowingly
omitted or misstated therein, and all of the	e information contained in said Report has
been prepared and presented in accord	dance with all applicable North Carolina
General Statutes, Commission Rules, and	Commission Orders.
	120
Sign	ature of Person Making Verification
Vice	President, Corporate Controller
Job	Title
	4/2/1/23

Date



NORTH CAROLINA Department of the Secretary of State

CERTIFICATE OF EXISTENCE (Limited Liability Company)

I, ELAINE F. MARSHALL, Secretary of State of the State of North Carolina, do hereby certify that

NORTH CAROLINA CENTRAL STATES WATER RESOURCES, LLC

is a limited liability company duly formed, and existing under the laws of the State of North Carolina, having been formed on 18th day of November, 2019

I FURTHER certify that, as of the date of this certificate, (i) the said limited liability company is not dissolved under the terms of its articles of organization, (ii) the said limited liability company's articles of organization are not suspended for failure to comply with the Revenue Act of the State of North Carolina, (iii) that said limited liability company is not administratively dissolved for failure to comply with the provisions of the North Carolina Limited Liability Company Act, (iv) that this office has not filed any decree of judicial dissolution, articles of dissolution, articles of merger, or articles of conversion for said limited liability company.





Scan to verify online.

Verify this certificate online at https://www.sosnc.gov/verification

Elaine J. Marshall

of Raleigh, this 11th day of April, 2022.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at the City

Secretary of State



NORTH CAROLINA Docket Nos.: W-933, Sub 12 and W-1328, Sub 0 Department of the Secretary of State

CERTIFICATE OF EXISTENCE (Limited Liability Company)

I, ELAINE F. MARSHALL, Secretary of State of the State of North Carolina, do hereby certify that

RED BIRD UTILITY HOLDING COMPANY, LLC

is a limited liability company duly formed, and existing under the laws of the State of North Carolina, having been formed on 19th day of November, 2019

I FURTHER certify that, as of the date of this certificate, (i) the said limited liability company is not dissolved under the terms of its articles of organization, (ii) the said limited liability company's articles of organization are not suspended for failure to comply with the Revenue Act of the State of North Carolina, (iii) that said limited liability company is not administratively dissolved for failure to comply with the provisions of the North Carolina Limited Liability Company Act, (iv) that this office has not filed any decree of judicial dissolution, articles of dissolution, articles of merger, or articles of conversion for said limited liability company.





Scan to verify online.

of Raleigh, this 11th day of April, 2022.

Elaine I Marshall

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at the City

Secretary of State



NORTH CAROLINA Department of the Secretary of State

CERTIFICATE OF EXISTENCE (Limited Liability Company)

I, ELAINE F. MARSHALL, Secretary of State of the State of North Carolina, do hereby certify that

RED BIRD UTILITY OPERATING COMPANY, LLC

is a limited liability company duly formed, and existing under the laws of the State of North Carolina, having been formed on 19th day of November, 2019

I FURTHER certify that, as of the date of this certificate, (i) the said limited liability company is not dissolved under the terms of its articles of organization, (ii) the said limited liability company's articles of organization are not suspended for failure to comply with the Revenue Act of the State of North Carolina, (iii) that said limited liability company is not administratively dissolved for failure to comply with the provisions of the North Carolina Limited Liability Company Act, (iv) that this office has not filed any decree of judicial dissolution, articles of dissolution, articles of merger, or articles of conversion for said limited liability company.





Scan to verify online.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at the City of Raleigh, this 11th day of April, 2022.

Elaine J. Marshall

Secretary of State

WATER / SEWER COMPANY WITH REVENUES LESS THAN \$200,000 (REVISED Docket No. M-100, Sub 160, 3/30/2022)

ANNUAL REPORT

OF

Red Bird Utility Operating Company, L	LC / W	V- 1328
Company Name (as certificated by NC	UC) The	Utility's NCUC Docket No.
Company runne (ac commence by re-	,	•
1630 Des Pe	eres Road, Suite 140	
	ing Address	
THAI.	g /	
Des Peres	MO	63131
City	State	Zip
,		
Area Code (314) 736-4672		
` -	per (including area co	de)
Totophono Hami	Jon (intoluumig undu de	40)
Area Code (314) 736-4743		
	(including area code)	
Tax Number	(including area code)	
	Bthies@cswrgroup.com	
Fm	ail Address	
L111	all riddiood	

TO THE

NORTH CAROLINA UTILITIES COMMISSION

For The Year Ended

December 31, 2022

Page 2

FILING INSTRUCTIONS

WHEN TO FILE:

This form, consisting of sixteen pages and reflecting **2022** operations, must be filed with the Commission no later than **May 1**, **2023**. Failure to electronically file your Annual Report on or before the due date will result in Commission action, which may result in the assessment of financial penalties (North Carolina General Statute § 62-310).

WHERE TO FILE:

Electronically filed with the Commission at https://www.ncuc.gov in Docket No. M-2 Sub 2023W with the description "2022 Annual Report of [name of company]."

VERIFICATION REGARDING ACCURACY OF REPORT:

This report must be verified by the chief executive officer, a senior level financial officer, or the responsible accounting officer of the utility.

QUESTIONS:

If you need help to electronically file your organization's Annual Report, please contact the Chief Clerk's Office at (919) 733-7328. If you have any other questions or need assistance in completing this report, call or write the Public Staff - Accounting Division, 4326 Mail Service Center, Raleigh, North Carolina 27699-4326, Telephone Number (919) 733-4279. This report is available on the Commission's web site at: https://www.ncuc.gov.

GENERAL COMPANY DATA

1.	FILING STATUS: (check one only)							
	x Corporation	Partnership		Sole Proprietorship				
	Subchapter S Corp.	Limited Liability Company		Other (Describe:)			
2.	NAME, TITLE, AND COMPENSATION PROPRIETORS:	ON OF OFFICERS, PARTNER	S, MEMB	ER / MANAGERS OR	SOLE			
	<u>Name</u>	Ţi	<u>tle</u>	Tot	al Compensation 1/			
	Josiah Cox	President			0.00			
	Marty Moore	CFO			0.00			
	Brent Thies	Vice President, Corporate C	ontroller		0.00			
		salary, wages, bonuses, partne						
3.	INDIVIDUAL TO WHOM CORRESPO							
	Brent Thies Name		e Controll tle	er	314-736-4672 Telephone No.			
5.	NAMES AND OWNERSHIP INTEREST OF THREE LARGEST STOCKHOLDERS / OWNERS OF UTILITY:							
	Central States Water Resources							
6.	ACCOUNTING RECORDS ARE MAI	NTAINED AT:						
	1630 Des Peres Road, Suite 140							
	Street Address							
	Des Peres		МО		63131			
	City		State		Zip			
7.	REPORTING COMPANY'S ACCOUNT	NTING YEAR ENDING DATE	ONLY IF	DIFFERENT THAN DI	ECEMBER 31):			
	Note: North Carolina Utilities Commo calendar year ended December	nission Rule R1-32 requires the ber 31.	at Annual	Reports be completed	based on the			
8.	GENERAL FINANCIAL DATA:	WATER		SEWER	COMBINED			
	Annual operating revenues		0	68,138	83,904			
	Utility plant in service at year end		0	1,720	1,720			
	End-of-period customers		0	170	170			

SERVICE AREAS

(NOTE: If more columns are needed for additional subdivisions or service areas, use supplementary sheets.)

For <u>each</u> subdivision or service area, list the following in <u>alphabetical order</u>.

Name of subdivision or service area		Ocean Terrace		Pine Knolls 1		Pine Knolls 2	
Water: DENR System Identification No.							
Sewer: NPDES or Non Discharge Permit No.	WQ00	18525	V-06-93-74		VI-18-13		
County (or counties)	Carte	Carteret		eret	Carte	eret	
Type of service (Check one or more)							
Water Service	W()	W()	W()	
Sewer Service	S(x)	S(x)	S(x)	
Number of wells in service							
Total pumping capacity of pumps in service (gpm)							
Total storage tank capacity (gallons)							
Source of water supply (check one or more)							
Pumped from Wells	W()	W()	W()	
Purchased from others	P()	P()	P()	
<u>O</u> ther	0()	Ο()	Ο()	
Not applicable	N(x)	N(x)	N(x)	
Types of water treatment (check one or more)							
Chlorination	C()	C()	C()	
Iron treatment	I()	I()	I()	
Other	0()	0()	0()	
Not applicable	N(x)	N(x)	N(x)	
Are hydrants and storage tanks available for fire protect							
Fire protection	F()	F()	F()	
No fire protection	N()	N()	N()	
Is service metered?		1841					
Meters	M()	M()	M()	
No meters	N(x)	N(x)	N(x)	
Source of sewage treatment (check one or more)					•	•	
Treat own sewage	T(x)	T(x)	T(x)	
Purchase treatment from others	Ρ()	P()	Ρ()	
 <u>N</u> ot applicable	N()	N()	N()	
		•		,		,	
Number of customers at year end:							
	ter					- 1	
Sew	ver32		46		46	<u> </u>	
Number of customers that can be served by mains alrea	ady						
installed (include present customers, vacant lots, etc.):							
Wa							
Sew	/er32		46		46	3	
Number of availability customers at end of year (only applicable to companies charging availability rates separate from water or sewer service):							
Wat				-			
Sew	er N/	4	N/A	Α	N//	Α	

SERVICE AREAS

(NOTE: If more columns are needed for additional subdivisions or service areas, use supplementary sheets.)

For each subdivision or service area, list the following in alphabetical order.

Name of subdivision or service area	Pine Kr	nolls 3				
Water: DENR System Identification No.						
Sewer: NPDES or Non Discharge Permit No.	V-04-1	9-75				
County (or counties)	Carte	eret	,			
Type of service (Check one or more)						
Water Service	W()	W()	W()
Sewer Service	S(x)	S()	S()
Number of wells in service						
Total pumping capacity of pumps in service (gpm)			·			
Total storage tank capacity (gallons)			V			
Source of water supply (check one or more)	***************************************					
Pumped from Wells	W()	W()	W()
Purchased from others	P()	P()	P()
<u>O</u> ther	Ο()	0()	0()
Not applicable	N(x)	N()	N()
Types of water treatment (check one or more)						
<u>C</u> hlorination	C()	C()	C()
Iron treatment	I()	I()	I()
<u>O</u> ther	0()	0()	0()
Not applicable	N(x)	N()	N()
Are hydrants and storage tanks available for fire protection	n?					
Fire protection	F()	F()	F()
No fire protection	N()	N()	N()
Is service metered?		300		**		5
Meters	M()	M()	M()
No meters	N(x)	N()	N()
Source of sewage treatment (check one or more)				15		
Treat own sewage	T(x)	T()	T()
Purchase treatment from others	P()	P()	P()
Not applicable)	N()	N()
	·	,			·	
Number of customers at year end:						
Wate	r					
Sewe	r46	<u> </u>				
Number of customers that can be served by mains alread	dy					
installed (include present customers, vacant lots, etc.):						
Wate	r					
Sewe	r46	i			· ·	
Number of availability customers at end of year (only applicable to companies charging availability rates separate from water or sewer service):						
Wate	r					
Sewe	-					
	•					

WATER AND SEWER COMBINED BALANCE SHEET ASSETS AND OTHER DEBITS

Line <u>No.</u>	<u>Title of Account</u> (a)	Balance at Beginning of Year (b)	Balance at End of Year (c)
1.	Utility Plant Utility plant (must agree with Page 9, Line 5, Column (d))	1,720	1,720
2.	Accumulated provision for depreciation and amortization of utility plant	0	0
3.	Net utility plant (Line 1 minus Line 2)	1,720	1,720
4.	Utility plant acquisition adjustment	0	0
5.	Accumulated provision for amortization of acquisition adjustment	0	0
6.	Net utility plant acquisition adjustment (L4 minus L5)	0	0
7.	Total utility plant (L3 plus L6)	1,720	1,720
8. 9.	Other Property and Investments Nonutility property Accumulated provision for depreciation and amortization of nonutility property	0	0
10.	Other investments	0	0
11.	Total other property and investments (L8 - L9 + L10)	0	0
12.	Current Assets and Other Debits Cash	13,191	15,680
13.	Special deposits	0	0
14.	Customer accounts receivable	0	6,396
15.	Materials and supplies		
16.	Other current and accrued assets	1,718,413	2,662,023
17.	Miscellaneous deferred debits	2,071	11,079
18.	Total current assets and other debits (L12 thru L17)	1,733,675	2,695,178
19.	Total assets and other debits (L7 + L11 + L18)	1,735,395	2,696,898

Remarks:

WATER AND SEWER COMBINED BALANCE SHEET CAPITAL, LIABILITIES, AND OTHER CREDITS

Line No.	Title of Account	Balance at Beginning of Year	Balance at End of Year
	(a)	(b)	(c)
1.	Stockholders' Equity (if Corporation) Common stock shares	0	0
2.	Paid-in capital	1,640,065	1,647,776
3.	Retained earnings	(9,370)	(176,400)
4,	Other	0	
5.	Total common equity (Sum of L1 thru L4)	1,630,696	1,471,376
6.	Preferred stock	0	0
7.	Total stockholders' equity (L5 + L6)	1,630,696	1,471,376
8.	OR Proprietary Capital (if Partnership/Proprietorship) Total proprietary capital		
9.	<u>Liabilities and Other Credits</u> Long-term debt		
10.	Accounts payable	85,265	90,354
11:	Notes payable	15,000	1,016,542
12.	Customer deposits	0	0
13.	Taxes accrued	0	0
14.	Interest accrued	0	0
15.	Other current and accrued liabilities	4,433	118,627
16.	Customer advances for construction		
17.	Other deferred credits		
18.	Miscellaneous operating reserves		
19.	Contributions in aid of construction	0	0
20.	Total liabilities and other credits (Sum of L9 thru L19)	104,699	1,225,522
21.	Total capital, liabilities, & other credits (L7 + L8 + L20)	1,735,395	2,696,898

STATEMENT OF RETAINED EARNINGS / PROPRIETARY CAPITAL

22.	Retained earnings or proprietary capital at beginning of year 1/	(9,370)
23.	Add: Net income (loss) for the year 2/	(167,030)
24.	Less: Dividends declared during the year	
25.	Other (itemize below)	
26.	Retained earnings or proprietary capital at end of year (Sum of L22 thru L25) 3/	(176,400)

Line 25 (other retained earnings activity)

^{1/} Reference to Page 6, Line 3, Column (b) or Page 6, Line 8, Column (b), whichever is applicable.

^{2/} Reference to Page 8, Line 33, Column (d).

^{3/} Must agree with Page 6, Line 3, Column (c), or Page 6, Line 8, Column (c), whichever is applicable.

SCHEDULE OF DEBT OF UTILITY

(Use additional pages if needed to report all loans)

Type of Loan ^{1/}	Lender	Collateral ^{2/}	Date of Loan	Maturity Date	Original Loan Amount	Current Amount Outstanding	Interest Rate (%) ^{3/}	Interest Paid This Year
N/A								
otals				J				

- 1/ Indicate purpose of loan and whether the loan is a first mortgage, notes payable to banks, etc.
- 2/ Indicate whether loan is personally endorsed, and if so, by whom.
- 3/ If interest rate is variable, please describe terms of rate changes (example: prime rate + 1.0%).

WATER AND SEWER COMBINED INCOME STATEMENT

For the Year Ended December 31, _____

Line	14	Water	Saa.	Combined
No.	<u>ltem</u> (a)	Water (b)	Sewer (c)	Combined (d)
	Operating Revenues	(b)	(0)	(u)
1.	Metered service revenue	0		0
2.	Flat rate service revenue		68,138	68,138
3.	Reconnection fees			0
4.	Returned check charges			0
5.	Late payment charges	0		0
6.	Other operating revenue (itemize below)			0
7.	TOTAL OPERATING REVENUES (Sum of L1 thru L6)	0	68,138	68,138
8.	Operating Expenses Total salaries and wages (employees only)			
9.	Outside labor expense (non-employees)		113,247	113,247
10.	Administrative and office expense		86,575	86,575
11.	Maintenance and repair expense		9,380	9,380
12.	Purchased water/sewer expense		,	0
13.	Electric power expense (exclude office)		6,231	6,231
14.	Chemicals expense			0
15.	Testing fees		3,395	3,395
16.	Transportation expense (cost of operating utility vehicle)			0
17.	Annual depreciation expense			0
18.	Property taxes paid on utility property			0
19.	Payroll taxes (FICA, FUTA, SUTA)			0
20.	Other operating expense (itemize below)		12,041	12,041
21.	TOTAL OPERATING EXPENSES (Sum of L8 thru L20)	0	230,869	230,869
22.	Operating Taxes Franchise (gross receipts) tax			0
23.	Annual NCUC regulatory fee		1,600	1,600
24.	State income taxes		2,700	2,700
25.	Federal income taxes			0
26.	TOTAL OPERATING TAXES (Sum of L22 thru L25)	0	4,300	4,300
27.	NET OPERATING INCOME (LOSS) (L7 - L21 - L26)	0	(167,030)	(167,030
28.	Non-operating revenues and expenses Interest income			
29.	Other non-operating revenue (itemize below)			
30.	Interest expense			
31.	Other non-operating expense (itemize below)			
32.	TOTAL NON-OPERATING INCOME (L28+L29-L30-L31)	0	0	0
33.	Net income (loss) (L27 + L32)	0	(167,030)	(167,030)

Line 6 (other operating revenue)		
Line 20 (other operating expense)	Property Insurance	
Line 29 (other non-operating revenue)		
Line 31 (other non-operating expense)		

MONTHLY BILLING DATA

			Water Operation	n <u>s</u>		Sewer Operatio	ns
Line <u>No.</u>	Month (a)	Flat Rate Customers (b)	Metered Customers (c)	Gallons Sold To Metered <u>Customers</u> (d)	Flat Rate Customers (e)	Metered Customers (f)	Gallons Sold To Metered <u>Customers</u> (g)
1.:	January				170		
2.	February				170		
3.	March				170		
4.	April				170		
5.	May				170		
6.	June				170		
7.	July				170		
8.	August				170		
9.	September				170		
10.	October				170		
11.	November				170		
12.	December				170		
13.	Totals for the year				170		

RATES CHARGED AT YEAR END

Line <u>No.</u>	<u>ltem</u>	Water (a)	<u>Sewer</u> (b)
1.	Rates being charged at year end: Measured (metered) service: Base charge (including gallons)		
	Usage charge (per 1,000 gallons)		
	Flat rate service		Ocean Terrace - \$1,920 Pine Knolls I - \$920 Pine Knolls II - \$1,840 Pine Knolls III - \$920
	Tap-on fee or connection fee		
	Reconnect fee		14.99
	Late payment charge		25

INVESTMENT IN WATER/SEWER UTILITY SYSTEM

For the Year Ended December 31, 2022

Line	<u>ltem</u>	Water	Sewer	Combined
No.	(a)	(b)	(c)	(d)
1.	Original cost of system(s)		1,720	1,720
2.	Actual cost of all additions to system(s) since original			
	construction		0	0
3.	Total cost of system(s) to date (L1 plus L2)		1,720	1,720
4.	Accumulated depreciation		0	0
5.	Net cost of system(s) (L3 minus L4)		1,720	1,720
6.	Cost of plant additions during this 12-month reporting			
	period		0	0
	Contributions in aid of construction (CIAC)			
	(excluding gross-up) received during this 12-			
	month reporting period			
7.	Connection or tap fees		0	0
8.	Capacity fees		0	0
9.	Meter installation fees		0	0
10.	Cash contributions from a developer used by a utility			
	to construct plant		0	0
11,	Utility plant installed or paid for by the contributor and			
	then conveyed by the contributor to the utility		0	0
12,	Land conveyed by the contributor to the utility		0	0
13.	Total CIAC (excluding gross-up) received during this			
	12-month reporting period (Sum of L7 thru L12)		0	0
14.	Cumulative CIAC received (excluding gross-up)		0	0
15.	Taxes collected on CIAC during this 12-month			
	reporting period		0	0
	Cumulative tax collected on CIAC		0	0
17,	Taxes paid on CIAC collected during the previous			
	12-month reporting period		0	0
18.	Cumulative tax paid on CIAC		0	0

<u>IMPORTANT</u>: CIAC are generally defined in the National Association of Regulatory Commissioners (NARUC) Uniform System of Accounts as money, services, or property received by the utility company from customers, developers, or any other source at no cost to the utility company which offsets the acquisition, improvement, or construction costs of the utility's property, facilities, or equipment to be used to provide utility service. Tap-on fees and meter installation fees are forms of CIAC.

BOND INFORMATION

(Note: If more lines are needed for additional bonds, attach supplementary sheets.)

For <u>each</u> bond (certificate of deposit, letter of credit, etc.) posted, list the following:

Line No.	Form of Bond (CD, Letter of Credit, or Surety)	Issuer of Surety	Amount of Bond	Is the Bond Still in Effect?	Date of Next Renewal
1,	Surety	Crane Agency	300,000	Yes	11/9/2023
2.	Surety	Crane Agency	75,000	Yes	3/18/2023
3.					
4.					
5.					
6.					
7,					
8.					
9.					
10.					
11.					
12.					
13.					
14.					
15.					
16.					
17.					
18.					

Signature and Title:

I declare under penalty of perjury that the foregoing is true and correct.

IMPORTANT: Rule R7-37(g) and Rule R10-24(g) require water and sewer companies to attach a separate electronically filed statement which is electronically signed under penalty of perjury to its Annual Report stating the amount of each bond, whether the bond is still in effect, and the date of next renewal. Completion of the above meets this requirement.

SYSTEM AND OPERATOR STATUS (WATER)

Subdivision or System	County	Number of Wells	Certified Operator In Responsible Charge	>50* miles
				-
				-

^{*} Check if more than 50 miles from residence of Operator in Responsible Charge (ORC).

REGULATORY ENFORCEMENT REPORT

List any notice of violation during the reporting year from any regulatory agency (County Health Department, DWQ, DEH, EPA, etc.) Use additional pages, if necessary.

WATER OPERATIONS

System ID No.	System Name	Date of Notice	Type of Violation	Resolved?

SEWER OPERATIONS

NPDES or Nondischarge Permit No.	System Name	Date of Notice	Type of Violation	Resolved? (Y/N)
VI-07-21	Ocean Terrace	7/7/2022	Permit Violation	Y
VI-18-13	Pine Knoll	7/7/2022	Permit Violation	N
			*	

REGULATORY FEE RECONCILIATION

Line No.	Item	Amount
	Regulatory Fee Reports	
1	Regulatory fee report for quarter ended March 31, Line 1	17,456
2.	Regulatory fee report for quarter ended June 30, Line 1	16,981
3.	Regulatory fee report for quarter ended September 30, Line 1	24,488
4.	Regulatory fee report for quarter ended December 31, Line 1	24,979
5.	Total NC jurisdictional revenues for the year reported on regulatory fee reports (Sum of Lines 1 through 4)	83,904
6.	Total operating revenues [Page 8, Line 7, Column (d)]	68,138
7.	Difference between regulatory fee reports and Annual Report (Line 5 minus Line 6)	15,766
	Explanation of Difference(s) (Include a brief written description of each difference)	
8.	Redbird Utility Operating Company filed regulatory fees for Bear Den on behalf of owner	15,766
9.		
10.		
11.		
12.		
13.	Total difference(s) (Sum of Lines 8 through 12 - Should be equal to Line 7)	0

VERIFICATION REGARDING ACCURACY OF REPORT

(NOTE: THIS VERIFICATION SHALL BE COMPLETED BY EITHER THE CHIEF EXECUTIVE OFFICER, A SENIOR LEVEL FINANCIAL OFFICER, OR THE RESPONSIBLE ACCOUNTING OFFICER.)

______, state and attest under penalty of

I, Brent Thies

perjury that the attached Annual Report to	the North Carolina Utilities Commission is
filed on behalf of Red Bird Utility Opera	ting Company (Name of Water
and/or Sewer Company) as required by	the North Carolina Utilities Commission;
that I have reviewed said Report and, in	the exercise of due diligence, have made
reasonable inquiry into the accuracy of the	e information provided therein; and that, to
the best of my knowledge, information, a	ind belief, all of the information contained
therein is accurate and true, no materia	I information or fact has been knowingly
omitted or misstated therein, and all of the	e information contained in said Report has
been prepared and presented in accord	dance with all applicable North Carolina
General Statutes, Commission Rules, and	Commission Orders.
	120
Sign	ature of Person Making Verification
Vice	President, Corporate Controller
Job	Title
	4/2/1/23

Date



NORTH CAROLINA Department of the Secretary of State

CERTIFICATE OF EXISTENCE (Limited Liability Company)

I, ELAINE F. MARSHALL, Secretary of State of the State of North Carolina, do hereby certify that

NORTH CAROLINA CENTRAL STATES WATER RESOURCES, LLC

is a limited liability company duly formed, and existing under the laws of the State of North Carolina, having been formed on 18th day of November, 2019

I FURTHER certify that, as of the date of this certificate, (i) the said limited liability company is not dissolved under the terms of its articles of organization, (ii) the said limited liability company's articles of organization are not suspended for failure to comply with the Revenue Act of the State of North Carolina, (iii) that said limited liability company is not administratively dissolved for failure to comply with the provisions of the North Carolina Limited Liability Company Act, (iv) that this office has not filed any decree of judicial dissolution, articles of dissolution, articles of merger, or articles of conversion for said limited liability company.





Scan to verify online.

Verify this certificate online at https://www.sosnc.gov/verification

Elaine J. Marshall

of Raleigh, this 11th day of April, 2022.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at the City

Secretary of State



NORTH CAROLINA Docket Nos.: W-933, Sub 12 and W-1328, Sub 0 **Department of the Secretary of State**

CERTIFICATE OF EXISTENCE (Limited Liability Company)

I, ELAINE F. MARSHALL, Secretary of State of the State of North Carolina, do hereby certify that

RED BIRD UTILITY HOLDING COMPANY, LLC

is a limited liability company duly formed, and existing under the laws of the State of North Carolina, having been formed on 19th day of November, 2019

I FURTHER certify that, as of the date of this certificate, (i) the said limited liability company is not dissolved under the terms of its articles of organization, (ii) the said limited liability company's articles of organization are not suspended for failure to comply with the Revenue Act of the State of North Carolina, (iii) that said limited liability company is not administratively dissolved for failure to comply with the provisions of the North Carolina Limited Liability Company Act, (iv) that this office has not filed any decree of judicial dissolution, articles of dissolution, articles of merger, or articles of conversion for said limited liability company.





Scan to verify online.

of Raleigh, this 11th day of April, 2022.

Elaine I Marshall

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at the City

Secretary of State



NORTH CAROLINA Department of the Secretary of State

CERTIFICATE OF EXISTENCE (Limited Liability Company)

I, ELAINE F. MARSHALL, Secretary of State of the State of North Carolina, do hereby certify that

RED BIRD UTILITY OPERATING COMPANY, LLC

is a limited liability company duly formed, and existing under the laws of the State of North Carolina, having been formed on 19th day of November, 2019

I FURTHER certify that, as of the date of this certificate, (i) the said limited liability company is not dissolved under the terms of its articles of organization, (ii) the said limited liability company's articles of organization are not suspended for failure to comply with the Revenue Act of the State of North Carolina, (iii) that said limited liability company is not administratively dissolved for failure to comply with the provisions of the North Carolina Limited Liability Company Act, (iv) that this office has not filed any decree of judicial dissolution, articles of dissolution, articles of merger, or articles of conversion for said limited liability company.





Scan to verify online.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal at the City of Raleigh, this 11th day of April, 2022.

Elaine J. Marshall

Secretary of State

Contractor Response Time Narrative

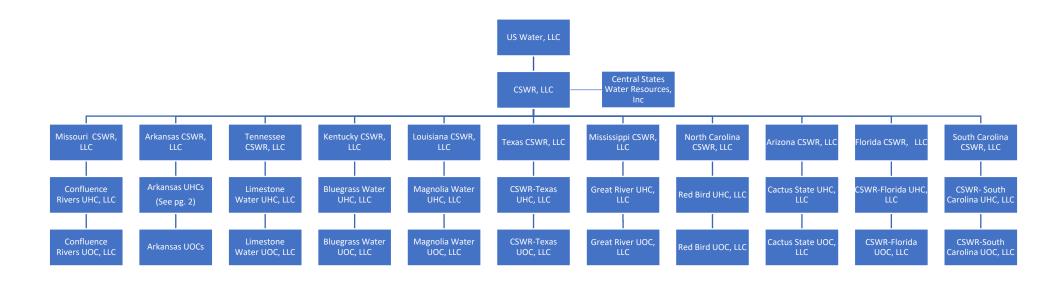
In general, the Operations and Maintenance Contractors and the Customer Service Staff work hand in hand to resolve customer service issues and complaints. A general workflow of a customer service workorder is that a problem is identified and pictures are taken of the issue, a solution is identified and communicated with customer service staff to keep the customer informed, the work associated with the solution is completed, and then the customer service staff will "close" the work order and mark it complete. In the case of emergencies as defined by the table below, O&M Staff must be on-site within an hour of receipt of the customers call. For "Major" calls, O&M must resolve the complaint within the first 48 hours. For "Critical" calls, O&M staff reach out to the customer within an hour of receipt and the work order is either escalated to "Emergency" status, or de-escalated to "Major" status and handled accordingly.

The chart reflected in this exhibit details the contractor response time by system in three other jurisdictions (AR, KY, MO) for the time period of Q1 2022. On a per system basis, the table shows the average amounts of days elapsed between a customer work order being opened and a work order being resolved. A "0" in the days elapsed column represents a work order being opened and closed in the same day. The table below represents some of the categories demonstrated in the 148 work orders opened during this period for the 43 separate systems represented in the chart on the next page:

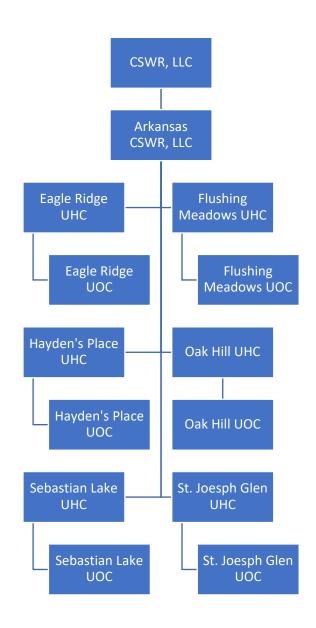
Type of Call	Criteria
Emergency	Any outage/interruption of service
	Sewage backup in a home or public space
	Alarm (visual or audible) on a lift station or treatment plant
	Main break/leak that is destructive or disturbing property
	Safety issues, such as missing manhole covers, missing fencing, etc
Critical	Water leak/break not causing immediate damage
	Low Pressure reports (water)
	Report of liquids from manholes, in trenches, ditches that does not appear to be
	solely sewage (i.e. rainwater)
	Water aesthetic issues that customer service cannot resolve over the call
Major	Work de-escalated by O&M from Critical
	Investigative work orders for service connections
	Tap requests (once investigative work order is complete, and funds received)
	• Inspections
Minor	Cosmetic repairs to be completed after field work is complete
	Slow leaks
	Road Repairs

State - System	Average of Days Elapsed
AR - Chicot	2
AR - Eaglebrook - ERUOC	2
AR - Flushing Meadows	2
AR - Hayden's Place	0
AR - North Hills - OHUOC	6
AR - Oak Tree - OHUOC	3
AR - Sebastian Lake	0
AR - WR - Boulder Run	3
KY - Arcadia Pines - BGUOC	1
KY - Brocklyn - BGUOC	1
KY - Center Ridge - Water District 1 - BGUOC	0
KY - Center Ridge - Water District 3 - BGUOC	0
KY - Center Ridge - Water District 4 - BGUOC	3
KY - Delaplain - BGUOC	2
KY - Herrington Haven - BGUOC	1
KY - Persimmon Ridge - BGUOC	0
KY - River Bluff - BGUOC	4
KY - Springcrest - BGUOC	0
MO - Auburn Lakes - ConRivUOC	0
MO - Branson Cedars - ConRivUOC	1
MO - Central Rivers - Berkshire - EHUOC	1
MO - Central Rivers - Fox Run - EHUOC	0
MO - Central Rivers - Park Estates - EHUOC	0
MO - Central Rivers - Prairie Fields - EHUOC	0
MO - Central Rivers - Private Gardens - EHUOC	0
MO - Central Rivers - WilMar Estates - EHUOC	0
MO - DeGuire - ConRivUOC	1
MO - Evergreen - ConRivUOC	3
MO - Freeman Hills - ConRivUOC	1
MO - Gladlo - ConRivUOC	0
MO - Indian Hills	2
MO - Lake Virginia - ConRivUOC	2
MO - Majestic Lakes - ConRivUOC	0
MO - Missouri Utilities - EHUOC	1
MO - Osage - Cedar Glenn	0
MO - Osage - Chelsea Rose	1
MO - Osage - Cimarron Bay	3
MO - Osage - Eagle Woods(Route KK)	1
MO - Port Perry - ConRivUOC	4
MO - Smithview - ConRivUOC	2
MO - Spring Branch	1
MO - Terre Du Lac - ConRivUOC	1
MO - Willows - ConRivUOC	3
Grand Total	1

CSWR/Central States Water Resources Corporate Entity Organizational Chart



Arkansas CSWR Organizational Chart Detail



O&M Qualification and Bidding Process Description

CSWR is dedicated to identifying and employing qualified low-cost firms to operate facilities that we acquire. A multi-step process has been developed to ensure that the Operation Firm that delivers the best value of service is selected. The cost savings yielded from this process are due to the ability to bid multiple systems in a single bid package, and the ability of Red Bird UOC to choose from the lowest cost qualified bidders.

The first step in this process is to identify potential firms in the vicinity of the acquisition. CSWR utilizes several avenues to identify potential Operation Firms. This includes, but is not limited to, web searches, contacting local Rural Water Associations, word of mouth, and local contacts in the area. The goal is to contact as many potential Operating Firms as possible to make sure that we can identify a firm that provides adequate services to assist CSWR in delivering safe and reliable water resources and/or sewer service to the communities we serve.

After identifying potential firms, CSWR sends a Request for Qualifications (RFQ) packet to all identified firms (a copy of the RFQ is attached). After a firm is deemed qualified to serve as a CSWR contractor, CSWR will begin to send Requests for Proposals (RFPs) for projects that are within their service area and are within their operational capabilities. These RFPs contain multiple service areas/projects in order to best achieve economies of scale and yield cost-savings to our utility ratepayers. As new firms are identified and become qualified, the Company receives more bids and has a better chance of finding the best value firm to provide service.

After approval for acquisitions, the Company will divide up projects due for closing on a regional basis. This is done in attempt to lower operational costs and make the projects more manageable for CSWR and the selected Operations Firm. Another benefit to the regional approach is that it gives the opportunity for local operations firms to compete with the Nationwide firms. After the RFPs have been returned, CSWR's Environmental, Health & Safety Team review all Proposals to find the best value for the facility. The value is determined by a combination of cost and services provided proposed to be provided from the Operations Firm. After the best value proposal is determined, CSWR and the selected firm will negotiate to ensure that all parties agree on how to best serve the community.

In North Carolina specifically, CSWR has sent out RFQ packets to 11 different entities and have approved three of those entities as qualified contractors (identified below):

- Inframark Water & Infrastructure Services
- Woodard & Curran
- Midwest Water Operations

At this time, the Company plans to award one of these three contractors the O&M contract to serve the customers of the Bear Den water system that is the subject of these dockets.

Docket Nos.: W-933, Sub 12 and W-1328, Sub 0



We Need You

Central States Water Resources, LLC (CSWR), and its affiliates, are looking to work with qualified and experienced water and wastewater operations and management (O&M) firms to bring safe, reliable and environmentally responsible water resources to every community in the U.S.

CSWR, Inc. owns and operates several private, regulated water and wastewater utility companies across the nation. We provide professional and managerial services to make sure the communities we serve have access to clean, safe and reliable water resources, 24/7. We work with outside firms like yours to make sure our utility operating companies have professional operation, maintenance and construction services. Our goal at CSWR, Inc. is to transform local water and wastewater treatment facilities across the United States, improving both the quality of water and the quality of life for our customers.

Benefits of Working with Us

CSWR is transforming how water utilities work by using technology and innovation to quickly assess and invest in reliable infrastructure that meets or exceeds stringent state and federal safety standards, while protecting the aquifers, lakes, rivers and streams that are essential to our world.

Our O&M partners get the benefits of access to working with industry-leading technology, a growing network of water and wastewater professionals and the opportunity to grow your business.

CSWR also provides:

- Training vouchers pending state approval
- Opportunity to learn how to use a computer-based training monitoring system (CMMS)
- Professional, 24/7 customer service

We Need You

We're building our database for all current and future projects for construction and water and wastewater O&M. This Qualification Application is solely a request for information. It does not represent an offer, nor does it confer any rights on any respondent. CSWR is not responsible under any circumstances for any costs incurred by responding to this Qualification Application.

Questions? Please contact us at operations@cswrgroup.com.







QUALIFICATION APPLICATION

Please fill out the information b		
Firm Name:		
 Address: Company Headquarters (i 	if different from above):	
Number of years in business ur	nder current business name:	
11-1-11-11-11-11-11-11-11-11-11-11-11-1		
List all other business names f	irm has operated under and the t	ime frames for each:
List any Disadvantaged Busine	ss Enterprise (DBE) certifications	s:
Please mark which types of p		
Please mark which types of p	rojects you are interested in: Water	Wastewater
Please mark which types of p Operation & Maintenance		
Please mark which types of p		
Please mark which types of p Operation & Maintenance Construction	Water	Wastewater
Please mark which types of p Operation & Maintenance Construction If firm is a corporation, LLC or		Wastewater
Please mark which types of p Operation & Maintenance Construction If firm is a corporation, LLC or Type of organization:	Water	Wastewater
Please mark which types of p Operation & Maintenance Construction If firm is a corporation, LLC or Type of organization: State of incorporation:	Water	Wastewater
Please mark which types of p Operation & Maintenance Construction If firm is a corporation, LLC or Type of organization: State of incorporation: Date of Incorporation:	Water	Wastewater
Please mark which types of p Operation & Maintenance Construction If firm is a corporation, LLC or Type of organization: State of incorporation:	Water	Wastewater
Please mark which types of p Operation & Maintenance Construction If firm is a corporation, LLC or Type of organization: State of incorporation: Date of Incorporation:	Water	Wastewater
Please mark which types of p Operation & Maintenance Construction If firm is a corporation, LLC or Type of organization: State of incorporation: Date of Incorporation: Name of President:	Water	Wastewater







SERVICES PROVIDED

Please mark each box for services that your firm provides. Do not include services which are subcontracted to other firms.

Operations & Maintenance (O&M)

operations & iviaintenance (Oxivi)		
Service	Water	Wastewater
System 0&M		
Engineering		
Laboratory Testing		
Grounds Maintenance/Landscaping		
Discharge Reporting		
Permitting		
Other (specify):		
Other (specify):		

Construction

Service	Water	Wastewater
General Contracting		
Engineering/Design		
Structural		
Plumbing/Piping		
Electrical		
Cement/Foundations		
Other (specify):		
Other (specify):		







PERSONNEL

Management Personnel

Please list all personnel that may have management responsibilities on potential projects, along with their title, years of experience, years with the firm, a brief description of their potential project role and any certifications or licenses they may have. Use additional sheets if necessary. Please include a management organization chart and resumes of management personnel.

Name	Title	Years of Experience	Years with Firm	Project Role	Certifications/ Licenses







Operating Personnel

Please list all personnel that may have operation & maintenance responsibilities on potential projects, along with their certification and/or licenses (please include the state of licensure), years of experience, years with the firm, and all the types of systems and/or processes they have experience operating and maintaining. Use additional sheets if necessary.

Name	Certification/ License	Years of Experience	Years with Firm	Types of Systems

Des Peres, MO 63131







PROJECT EXPERIENCE

Please list similar projects your firm has operated or managed in the past five (5) years. For each project, include the type of system operated and maintained, location, designed flow capacity, length on contract, scope of work and the total number of permit violations. A narrative must be attached to explain any permit violations and should describe the violation, why it occurred, the resulting penalty and the corrective action taken.

System Type	Location	Designed Flow	Length of Contract	Scope of Work	# of Permit Violations





INSURANCE REQUIREMENTS

For all of our O&M projects, we require the insurance coverage listed below. The following Certificates of Insurance ("COI"), as outlined here, must be furnished to CSWR upon receipt of approval of the award of the contract. COI shall provide a minimum of a thirty (30) day notice of cancellation to CCPS and shall name CSWR as an additional insured as follows:

Comprehensive General Liability Insurance

Comprehensive General liability insurance on an "occurrence basis," in the amount of at least \$1,000,000.00 per occurrence, with at least a \$2,000,000.00 annual aggregate limit, including broad form property damage, blanket contractual and personal injuries (including death resulting therefrom) coverage.

Automobile Liability Insurance

Automobile Liability insurance in the amount of \$500,000.00 per person and \$1,000,000.00 per occurrence for bodily injury and \$500,000.00 per occurrence for property damage or \$1,000,000.00 combined single limit. Coverage should extend to any auto or owned, hired or non-owned autos.

Worker's Compensation and Employers Liability Insurance

Worker's Compensation and Employers Liability in the amount required by law.

Commercial Umbrella Coverage

Commercial Umbrella Coverage on all of the foregoing coverage in the amount of \$5,000,000.00 per occurrence and \$5,000,000.00 aggregate.

Pollution Legal Liability

Operator shall maintain in force Pollution Legal Liability policy with limits of \$1,000,000.00 per occurrence and \$2,000,000.00 aggregate. In the event that Pollution Liability Coverage is discontinued for any reason by Operator after the termination of this Agreement, Operator agrees to procure tail coverage in force continuously without interruption for a period of three (3) years from the date of the termination of this Agreement.

Professional Liability Error and Omissions

Professional Liability Error and Omissions coverage of not less than \$1,000,000.00 per occurrence and \$2,000,000.00 aggregate. In the event that Professional Liability Errors and Omissions coverage is discontinued for any reason after the termination of this Agreement, Operator agrees to procure tail coverage in force continuously without interruption for a period of three (3) years from the date of the termination of this Agreement.







Duration of Insurance Policies

Except as otherwise expressly required, all insurance policies herein specified shall be in force for the term of the contract and contain a Rider that the insurance policies cannot be cancelled without a thirty (30) day prior written notice to the parties insured.

SAFETY RECORD

Please provide your firm's Workers' Compensation Experience Modifier and OSHA Recordable Rate for the past three years.

Please provide your Days Away, Restricted, or Transferred (DART) Incident Rate calculated from OSHA's Form 300 and Experience Modifier Rate (EMR) for the last three years in the table below.

Year	DART	EMR

Please provide a copy of any Drug and Alcohol policies including testing programs. Also, provide a brief narrative summarizing any health and safety programs and/or processes





References

Provide three trade references below include name of reference, current contact person, telephone number and address: 1. 2. 3.
Provide two bank references below, include name of reference, current contact person, telephone number and address: 1. 2.
The person undersigned affirms that all information contained within this Qualifications Application is true and accurate. Providing false or misleading or omitting relevant information may result in the Respondent's firm being disqualified for any current or future work for Centra States Water Resources.

Affirmed by (signature):





Docket Nos.: W-933, Sub 12 and W-1328, Sub 0

Explanation of Corporate Structure

The entity/corporate structure in place in North Carolina for Red Bird Utility Operating Company, LLC's affiliate group – consisting of the utility operating company, an intermediate holding company, and a state holding company – is a legacy structure that predates the acquisition of CSWR, LLC, by U.S. Water Systems, LLC, in late 2018. Prior to that acquisition, affiliates operating in Missouri and Arkansas – which were the affiliated group's only operations at that time – utilized an identical three-tiered structure. After U.S. Water System's acquisition, the legacy structure was replicated in each new state the affiliate group entered.

In North Carolina, Red Bird Utility Operating Company, LLC, holds (or will hold) all acquired utility assets and will operate as a regulated utility. Red Bird Utility Holding Company, LLC, the intermediate holding company, is the sole member of Red Bird Utility Operating Company, LLC and North Carolina Central States Water Resources, LLC, the state holding company, is the sole member of Red Bird Utility Holding Company, LLC. Neither the intermediate or state holding companies have assets or employees, so their existence adds no operating or administrative costs to the utility operating company.

CSWR, LLC ("CSWR") is the sole member of North Carolina Central States Water Resources. CSWR employs all administrative, professional, and other personnel providing affiliated services to Red Bird Utility Operating Company, LLC and all its various state utility operating company affiliates. Costs incurred by CSWR are either direct charged to an affiliate or are allocated using the Massachusetts allocation methodology. CSWR also provides its utility operating affiliates equity capital necessary to make acquisitions and to fund required capital improvements, and provides working capital to fund day-to-day operations until compensatory rates can be established.

Central States Water Resources, Inc., is the designated manager of all affiliated limited liability companies both inside and outside North Carolina, and exists solely for that purpose. Central States Water Resources, Inc. has no assets or paid employees, and performs its managerial responsibilities using CSWR personnel.

Addendum to Application for Transfer of Public Utility Franchise and for approval of rates

		<u>Operati</u>	ng Bud	<u>get</u>						
	Year 1		Year 2		Year 3		Year 4		Year 5	
Operating revenue	reur 1		rear 2		rear 5		1001 4		rear 5	
Metered service revenue	\$	132,371	\$	409,423	\$	464,833	\$	464,833	\$	464,833
Flat rate service revenue	\$	-	\$	-	\$	-	\$	-	\$	-
EPA testing surcharge	\$	-	\$	-	\$	-	\$	-	\$	-
Re-connect fees	\$	2,787	\$	8,619	\$	9,786	\$	9,786	\$	9,786
Returned check charge	\$	1,393	\$	4,310	\$	4,893	\$	4,893	\$	4,893
Late payment charge	\$	2,787	\$	8,619	\$	9,786	\$	9,786	\$	9,786
Other operating revenue	\$	-	\$	-	\$	-	\$	-	\$	-
Total operating revenue	\$	139,338	\$	430,972	\$	489,298	\$	489,298	\$	489,298
Operating expenses										
Total salaries and wages (employees only)	\$	-	\$	-	\$	-	\$	-	\$	-
Outside labor expenses (non-employees)	\$	118,718	\$	118,718	\$	118,718	\$	118,718	\$	118,718
Administrative and office expense	\$	22,050	\$	22,050	\$	22,050	\$	22,050	\$	22,050
Maintenance and repair expense	\$	10,584	\$	10,584	\$	10,584	\$	10,584	\$	10,584
Purchased water	\$	-	\$	-	\$	-	\$	-	\$	-
Purchased sewage treatment	\$	500	\$	500	\$	500	\$	500	\$	500
Electric power expense (exclude office)	\$	300	\$	300	\$	300	\$	300	\$	300
Chemicals expense	\$	-	\$	-	\$	-	\$	-	\$	-
Testing fees	\$	1,323	\$	1,323	\$	1,323	\$	1,323	\$	1,323
Transportation expense	\$	-	\$	-	\$	-	\$	-	\$	-
Other operating expense	\$	-	\$	-	\$	-	\$	-	\$	-
Total operation and maintenance expenses	\$	153,475	\$	153,475	\$	153,475	\$	153,475	\$	153,475
Annual depreciation expense	\$	60,730	\$	61,234	\$	63,753	\$	63,753	\$	63,753
Property taxes paid on utility property	\$	1,535	\$	1,535	\$	1,535	\$	1,535	\$	1,535
Payroll taxes	\$	-	\$	-	\$	-	\$	-	\$	-
Franchise (gross receipts) tax	\$	1,535	\$	1,535	\$	1,535	\$	1,535	\$	1,535
Annual NCUC regulatory fee	\$	1,581	\$	1,581	\$	1,581	\$	1,581	\$	1,581
Total operating expenses	\$	218,855	\$	219,359	\$	221,878	\$	221,878	\$	221,878
<u>Income Taxes</u>										
State income taxes	\$	-	\$	5,290	\$	6,686	\$	6,686	\$	6,686
Federal income taxes	\$	-	\$	44,439	\$	56,158	\$	56,158	\$	56,158
Total income taxes	\$	-	\$	49,729	\$	62,844	\$	62,844	\$	62,844
Net operating income (loss)	\$	(79,517)	\$	161,884	\$	204,576	\$	204,576	\$	204,576
Interest expense	\$	60,730	\$	61,234	\$	63,753	\$	63,753	\$	63,753
Net income (loss)	\$	(140,247)	\$	100,650	\$	140,824	\$	140,824	\$	140,824

STATEMENT OF CASH FLOWS

	317	ALLIVILIA C)		<u> </u>					
	Year 1		Year 2		Year 3		Year 4		Year 5	
PRE-TAX OPERATING INCOME (LOSS)										
Total Operating Revenue	\$	139,338	\$	430,972	\$	489,298	\$	489,298	\$	489,298
Operation and Maintenance Expenses	\$	153,475	\$	153,475	\$	153,475	\$	153,475	\$	153,475
Taxes Othere than Income	\$	4,650	\$	4,650	\$	4,650	\$	4,650	\$	4,650
Pre-Tax Operating Income (Loss)	\$	(18,787)	\$	272,846	\$	331,173	\$	331,173	\$	331,173
INCOME TAX CALCULATION										
Pre-Tax Operating Income (Loss)	\$	(18,787)	\$	272,846	\$	331,173	\$	331,173	\$	331,173
CIAC										
Tax Depreciation	\$	60,730	\$	61,234	\$	63,753	\$	63,753	\$	63,753
Interest Expense	\$	60,730	\$	61,234	\$	63,753	\$	63,753	\$	63,753
Taxable Income (Loss)	\$	(140,247)	\$	150,379	\$	203,667	\$	203,667	\$	203,667
State Income Tax	\$	-	\$	5,290	\$	6,686	\$	6,686	\$	6,686
Federal Income Tax	\$	-	\$	44,439	\$	56,158	\$	56,158	\$	56,158
Total Income Taxes to be Paid	\$	-	\$	49,729	\$	62,844	\$	62,844	\$	62,844
Net Cash Provided by Operating Activities	\$	(18,787)	\$	223,117	\$	268,329	\$	268,329	\$	268,329
CASH FLOWS FROM INVESTING ACTIVITIES										
Purchase of Utility Plant	\$	1,214,603	\$	60,454	\$	-	\$	-	\$	-
Cash Bonds Posted	\$	134,956	\$	6,717	\$	-	\$	-	\$	-
CIAC										
Proceeds from Disposal of Utility Plant										
Net Cash Used by Investing Activities	\$	1,349,559	\$	67,171	\$	-	\$	-	\$	-
CASH FLOWS FROM FINANCING ACTIVITIES										
Proceeds from Short Term Debt										
Principal Repayment of Short Term Debt										
Proceeds from Long Term Debt	\$	674,779	\$	33,586	\$	-	\$	-	\$	-
Principal Repayment of Long Term Debt										
Interest Payment for Debt	\$	(60,730)	\$	(61,234)) \$	(63,753)	\$	(63,753)	\$	(63,753)
Proceeds from Equity	\$	674,779	\$	33,586	\$	-	\$	-	\$	-
Dividends Paid	\$	79,517								
Funds Provided by Owner										
Net Cash Provided by Financing Activities	\$	1,368,345	\$	5,938	\$	(63,753)	\$	(63,753)	\$	(63,753)
Net Increase (Decrease in Cash	\$	(0)	\$	161,884	\$	204,576	\$	204,576	\$	204,576
						464 555		200		
Cash Balance at Beginning of Year	\$	-	\$		\$	161,883		366,460		571,036
Cash Balance at End of Year	\$	(0)	>	161,883	Ş	366,460	\$	571,036	\$	775,613

Troutman Pepper Hamilton Sanders LLP 301 S. College Street, 34th Floor Charlotte, NC 28202

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troutman.com

Mindy L. McGrath mindy.mcgrath@troutman.com

November 15, 2023

Ms. Shonta Dunston Chief Clerk North Carolina Utilities Commission 430 N. Salisbury Street Raleigh, North Carolina

Re: Application by Red Bird Utility Operating Company, LLC and Etowah Sewer Company, Inc. for Transfer of Public Utility Franchise and for Approval of Rates Docket No. W-933, Sub 12
Docket No. W-1328, Sub 0

Dear Ms. Dunston:

Enclosed on behalf of Red Bird Utility Operating Company, LLC, please find the Verified Report Regarding Issues Raised at Public Hearing.

Please contact me if you or the Commission have any questions regarding this filing.

Best regards,

/s/ Mindy McGrath Mindy McGrath

Enclosure

c: Parties of Record w/ Encl.

STATE OF NORTH CAROLINA UTILITIES COMMISSION RALEIGH

DOCKET NO. W-933, SUB 12 DOCKET NO. W-1328, SUB 0

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

In the Matter of)	
Application by Red Bird Utility Operating)	RED BIRD OPERATING COMPANY,
Company, LLC, and Etowah Sewer)	LLC'S VERIFIED REPORT
Company, Inc., for Transfer of Public Utility)	REGARDING ISSUES RAISED AT
Franchise and for Approval of Rates)	PUBLIC HEARING

Pursuant to the September 26, 2023, Order Scheduling Hearings, Establishing Discovery Guidelines, and Requiring Customer Notice, Red Bird Utility Operating Company, LLC ("Red Bird") provides this Verified Report addressing customer service and service quality complaints, as well as actions planned by Red Bird to remedy customer concerns expressed during the public witness hearing held on November 1, 2023.

Rates/Billing

Many of the customers who testified during the public hearing expressed concerns about future rate increases associated with Red Bird's proposed acquisition of the Etowah system. As stated in the Transfer Application and in the Notice to Customers ("Notice"), Red Bird proposes to adopt Etowah's currently approved rates for the purposes of this acquisition.

Upon acquiring the Etowah system Red Bird plans to implement improvements to both the Etowah system and the service provided to customers. The Notice informed customers that Red Bird anticipates filing a rate case after it has owned and operated the Etowah system for a period of time and made investments and improvements to address service quality issues. It is anticipated that a rate increase will be necessary and appropriate

at that time. As indicated in the Notice, Red Bird also anticipates seeking Commission approval of uniform rates for all systems that it acquires.

At the time Red Bird actually proposes a rate increase, customers will have the opportunity to be heard, the Public Staff will participate, and the Commission will review the reasonableness and prudency of all investments made to improve wastewater quality and service to customers during the Company's first rate case, and it will determine the extent of the rate increase for Red Bird. Red Bird anticipates making the improvements outlined in the Notice, but until Red Bird actually owns and operates the system it will not be able to identify and assess the nature and extent of any system issues that need to be addressed. Red Bird, as with all CSWR affiliated companies, seeks the lowest cost solutions for all quality issues and oftentimes discovers that operational changes conducted within the first few months of an acquisition can eliminate the need for costly investments. As a result, there is currently no way to determine the extent of a future rate increase due to the number of factors that will inevitably affect such an increase.

Sewer Quality Issues

Red Bird also heard from customers regarding the stress that the current system is under. This is also highlighted in the compliance history extending through Q2 of this year where the Etowah system has struggled to meet limits of BOD and fecal coliform. While Red Bird has no knowledge of what specific efforts have been made in the past to address sewer issues, CSWR's operating subsidiaries have experience in addressing this kind of issue in other systems that have been acquired across 11 different states. Due to the compliance history of this wastewater facility and the issues voiced by customers, Red Bird understands the severity of the issues at this site and has been working with various third-

party engineers to come up with a plan to address these issues upon closing on this system. These fixes include such items as replacing blowers, pumps, and potentially the disinfection system to ensure safe, reliable, and environmentally responsible service. Red Bird is committed to providing safe and reliable service and plans to make the necessary repairs to bring the Etowah wastewater treatment system into compliance.

Potential Future Development

Red Bird also heard concerns from customers about a potential future development that may negatively impact current ratepayers. As Commissioner McKissick indicated in his introductory remarks, this is not an issue for determination in this case, but Red Bird notes that it has experience with plant upgrades and extensions due to new developments in other jurisdictions and takes every necessary precaution to ensure that current customers are not negatively impacted by any expansions. For example, while a plant expansion may be necessary to treat additional capacity, current ratepayers will never bear the costs of the expansion if it is solely intended to treat future connections. Red Bird heard customers' concerns and will work to address those concerns if any future developments come to fruition.

Red Bird appreciates the opportunity to address customer concerns voiced at the public hearings and will strive to achieve high levels of communication and transparency if it is allowed to acquire the Etowah system.

WHEREFORE, Red Bird respectfully requests that the Commission accept this report and, after hearing from the Public Staff, issue an order approving the transfer of the Etowah system serving the Etowah development to Red Bird, approving rates, and requiring Red Bird to notify its customers of the transfer.

Respectfully submitted this 15th day of November, 2023.

/s/ Mindy McGrath

Mindy McGrath (NC Bar No. 35628) Molly Jagannathan (NC Bar No. 36931) Troutman Pepper Hamilton Sanders LLP 301 College Street 34th Floor Charlotte, NC 28202 Telephone: (704) 916-1522 mindy.mcgrath@troutman.com

STATE OF MISSOURI

COUNTY/CITY OF ST LDUIS LITY

VERIFICATION

, being first duly sworn, deposes and says that he/she is <u>DIRECTOR OF REGULATORY OPERATIONS</u> of CSWR, LLC, the ultimate corporate parent of Red Bird Utility Operating Company, LLC, that he/she has read the foregoing Report and that the matters set forth therein are true of his/her own knowledge, except as to those matters and things therein alleged upon information and belief, which he believes to be true.

This the 15^{th} day of November, 2023.

Sworn to and subscribed before me,

this the $\frac{15^{4h}}{}$ day of November, 2023.

Notary Public

My Commission Expires: DLT 16, 2926



CERTIFICATE OF SERVICE

DOCKET NO. W-933, SUB 12 DOCKET NO. W-1328, SUB 0

I hereby certify that a copy of Red Bird Utility Operating Company, LLC's Verified Report Regarding Issues Raised at Public Hearing was served electronically or by depositing a copy of the same in the United States Mail, first class postage prepaid, at the addresses contained in the official service lists in these proceedings.

This the 15th day of November 2023.

RED BIRD UTILITY OPERATING COMPANY, LLC

/s/ Mindy McGrath

Mindy McGrath (NC Bar No. 35628)

Molly M. Jagannathan (NC Bar No. 36931)

MM Telephone: (704) 916-1522 MMJ Telephone: (704) 998-4074

Troutman Pepper Hamilton Sanders LLP

301 College Street

34th Floor

Charlotte, NC 28202

mindy.mcgrath@troutman.com molly.jagannathan@troutman.com

Etowah Sewer Company Docket No. W-933, Sub 12 ORIGINAL COST RATE BASE W-933, Sub 12 & W-1328, Sub 0 Public Staff Feasel Exhibit I Schedule 2

Sewer Operation

Line No.	<u>ltem</u>	Per <u>W-933 Sub 9</u> (a)	Public Staff Adjustments [1] (b)	After Public Staff Adjustments (c)
1.	Plant in service	\$951,285	\$22,645	\$973,930 [2]
2.	Accumulated depreciation	(547,706)	(277,450)	(825,156) [3]
3.	Contributions in aid of construction, net of amortization	(510,305)	79,325	(430,981) [4]
4.	Net plant in service	(106,726)	(175,481)	(282,207)
5.	Cash working capital	0	0	0
6.	Average tax accruals	0	0	0
7.	Original cost rate base	(\$106,726)	(\$175,481)	(\$282,207)

Column (c) minus Column (a) [1]

Public Staff Feasel Exhibit I, Schedule 2-1, Line 71, Column (c). Public Staff Feasel Exhibit I, Schedule 2-1, Line 71, Column (h). [2]

^[3]

Public Staff Feasel Exhibit 1, Schedule 2-2, Line 24, Column (a) minus column (d).

Etowah Sewer Company Docket No. W-933, Sub 12 CALCULATION OF PLANT IN SERVICE, ACCUMULATED DEPRECIATION, AND DEPRECIATION EXPENSE

Line No.	<u>Item</u>	Plant In Service Per Public Staff (a)	CIAC (b)	Depreciable Plant In Service (c)	Year Place In Service (d)		Life (e)		Years in Service (f)	Annual [4] Depreciation [5]	Accumulated Depreciation [6]
	Per Sub 7 Rate Case Proceeding:										
1.	Land	\$10,045 [1]		\$10,045	1989	[1]	n/a	[1]	n/a	\$0	\$0
2.	Sewer lines	179,162 [1]		179,162	1989	[1]	50	[1]	34.5	3,583	123,622
3.	Sewer lines	93,139 [1]		93,139	1989	[1]	50	[1]	34.5	1,863	64,266
4.	Sewer plant	126,073 [1]		126,073	1989	[1]	24	[1]	34.5	0	126,073
5.	Fence	1,960 [1]		1,960	1989	[1]	10	[1]	34.5	0	1,960
6.	Root blower	2,113 [1]		2,113	1993	[1]	7	[1]	30.5	0	2,113
7.	Declorination tank	1,391 [1]		1,391	1994	[1]	24	[1]	29.5	0	1,391
8.	Pumps	4,087 [1]		4,087	1994	[1]	7	[1]	29.5	0	4,087
9.	Pumps	7,233 [1]		7,233	1995	[1]	7	[1]	28.5	0	7,233
10.	Plant additions	3,711 [1]		3,711	1996	[1]	24	[1]	27.5	0	3,711
11.	Pumps	1,402 [1]		1,402	1996	[1]	7	[1]	27.5	0	1,402
12.	Blower	557 [1]		557	1996	[1]	7	[1]	27.5	0	557
13.	Sampler	2,868 [1]		2,868	1996	[1]	7	[1]	27.5	0	2,868
14.	Sewer plant	380,421 [1]		380,421	2001	[1]	24	[1]	22.5	15,851	356,645
15.	Sewer plant addition	12,485 [1]		12,485	2002	[1]	24	[1]	21.5	520	11,184
16.	Rebuild pump and breaker	2,365 [1]		2,365	2002	[1]	7	[1]	21.5	0	2,365
17.	Auto dialers installation	3,000 [1]		3,000	2003	[1]	10	[1]	20.5	0	3,000
18.	Rebuild/rewind 3 hp pump	1,620 [1]		1,620	2003	[1]	7	[1]	20.5	0	1,620
19.	Sewer line installation - Holly Springs	24,357 [1]		24,357	2004	[1]	24	[1]	19.5	1,015	19,790
20.	Pump replacement	1,425 [1]		1,425	2005	[1]	7	[1]	18.5	0	1,425
21.	Rebuild pump	1,608 [1]		1,608	2005	[1]	7	[1]	18.5	0	1,608
22.	Rebuild pump	1,998 [1]		1,998	2005	[1]	7	[1]	18.5	0	1,998
23.	Rebuild pump	1,822 [1]		1,822	2006	[1]	7	[1]	17.5	0	1,822
24.	Rebuilt lift station	1,804 [1]		1,804	2007	[1]	7	[1]	16.5	0	1,804
25.	Pump replacement	803 [1]		803	2007	[1]	7	[1]	16.5	0	803
26.	Pump replacement @Meadows	3,410 [1]		3,410	2007	[1]	7	[1]	16.5	0	3,410
27.	Pump replacement: EQ pump and wiring	1,802 [1]		1,802	2007	[1]	7	[1]	16.5	0	1,802
28.	Pump replacement: rebuilt pump station	1,425 [1]		1,425	2007	[1]	7	[1]	16.5	0	1,425
29.	Built berm at sewer plant	6,458 [1]		6,458	2007	[1]	10	[1]	16.5	0	6,458
30.	WWTP easement clearing	4,138 [1]		4,138	2007	[1]	5	[1]	16.5	0	4,138
31.	Meadows lift station clearing	573 [1]		573	2007	[1]	5	[1]	16.5	0	573
32.	De-clorination units installation	1,542 [1]		1,542	2007	[1]	7	[1]	16.5	0	1,542
33.	De-clor units	1,206 [1]		1,206	2007	[1]	7	[1]	16.5	0	1,206
34.	Plant in service per Sub 7 rate case proceeding (Sum of L1 thru L 33)	888,003	-	888,003						22,832	763,901
	Plant Additions Since Rate Case 7 through Rate Case 9:										
35.	Auto dialer installation	1,600 [1]		1,600	2009	[1]	10	[1]	14.5	0	1,600
36.	Pump replacement @ WWTP	1,456 [1]		1,456	2010	[1]	7	[1]	13.5	0	1,456
37.	Install new EQ pump	150 [1]		150	2010	[1]	7	[1]	13.5	0	150
38.	ISCO refrigerated sampler	1,929 [1]		1,929	2010	[1]	7	[1]	13.5	0	1,929

Etowah Sewer Company Docket No. W-933, Sub 12 CALCULATION OF PLANT IN SERVICE, ACCUMULATED DEPRECIATION,

AND DEPRECIATION EXPENSE

Line		Plant In Service Per		Depreciable Plant	Year Place	Ч			Years in		Annual	Accumulated	
No.	Item	Public Staff	CIAC	In Service	In Service		Life		Service	[4]	Depreciation [5]		[6]
	<u></u>	(a)	(b)	(c)	(d)		(e)		(f)		(g)	(h)	1-1
39.	Influent pump station rail system	1,318 [1]	. ,	1,318	2010	[1]	7	[1]	13.5		0	1,318	
40.	New pump installation	4,704 [1]		4,704	2010	[1]	7	[1]	13.5		0	4,704	
41.	New 5hp hydromatic installation - Jonathan Creek	3,841 [1]		3,841	2011	[1]	7	[1]	12.5		0	3,841	
42.	Bank stabilization	10,144 [1]		10,144	2011	[1]	24	[1]	12.5		423	5,283	
43.	Backfilled sunken spot - Sunset Ridge	550 [1]		550	2011	[1]	24	[1]	12.5		23	286	
44.	Pump installation/replacement of 2 influent pumps	10,393 [1]		10,393	2011	[1]	7	[1]	12.5		0	10,393	
45.	New blower	4,287 [1]		4,287	2011	[1]	7	[1]	12.5		0	4,287	
46.	Rebuild diffusers and manifold on old pump	4,555 [1]		4,555	2012	[1]	7	[1]	11.5		0	4,555	
47.	Pump replacement - Sunset Ridge	2,024 [1]		2,024	2013	[1]	7	[1]	10.5		0	2,024	
48.	Control box installation - Sunset Ridge	2,646 [1]		2,646	2013	[1]	10	[1]	10.5		0	2,646	
49.	New water service - 840 Brickyard	1,038 [1]		1,038	2013	[1]	24	[1]	10.5		43	454	
50.	Pump replacement #2	5,412 [1]		5,412	2013	[1]	7	[1]	10.5		0	5,412	
51.	Enfluent discharge pipes	1,861 [1]		1,861	2013	[1]	24	[1]	10.5		78	814	
52.	Replacement: volute and seals pump #1	2,834 [1]		2,834	2013	[1]	7	[1]	10.5		0	2,834	
53.	Stoning the driveway at WWTP	1,280 [1]		1,280	2014	[1]	5	[1]	9.5		0	1,280	
54.	Replaced velute on pump - Johnathan Creek	1,260 [1]		1,260	2014	[1]	7	[1]	9.5		0	1,260	
55.	Plant in service additions from Sub 7 to Sub 9 (Sum of L35 thru L 54)	63,282		63,282						_	566	56,527	
	Plant Additions Since Rate Case 9-2021 & 2022:												
56.	Battery for Generator - Plant	571 [2]		571	2021	[2]	3	[3]	2.5		190	476	
57.	Shutoff Valve - Homeplace L.S.	1,110 [2]		1,110	2021	[2]	20	[3]	2.5		56	139	
58.	Diffusers on Drop Pipes - Plant	1,644 [2]		1,644	2021	[2]	7	[3]	2.5		235	587	
59.	Check Valve Blower #2 - Plant	683 [2]		683	2021	[2]	7	[3]	2.5		98	244	
60.	New Wiring & Overload on Pump #1 - Plant	0 [2]		-	2021	[2]	7	[3]	2.5		0	0	
61.	Generator Controller - Sunset Ridge L.S.	0 [2]		-	2021	[2]	15	[3]	2.5		0	0	
62.	Hydraulic Hose for Blower #2 - Plant	0 [2]		-	2021	[2]	10	[3]	2.5		0	0	
63.	Sewer Main & Sewer Tap	0 [2]		-	2021	[2]	50	[3]	2.5		0	0	
64.	Pump #2 - Sunset Ridge L.S.	3,810 [2]		3,810	2022	[2]	7	[3]	1.5		544	816	
65.	Refurbish Driveway	0 [2]		-	2022	[2]	40	[3]	1.5		0	0	
66.	Pump #1 - Main L.S.	8,230 [2]		8,230	2022	[2]	7	[3]	1.5		1,176	1,764	
67.	Sewer Main Shutoff - Johnathan Creek L.S.	4,465 [2]		4,465	2022	[2]	20	[3]	1.5		223	335	
68.	Pump #2 - Meadows L.S.	1,388 [2]		1,388	2022	[2]	10	[3]	1.5		139	208	
69.	Motor on Pump #1 - Sunset Ridge L.S.	744 [2]		744	2022	[2]	7	[3]	1.5	-	106	159	
70.	Plant in service additions from Sub 9 to 2022 (Sum of L56 thru L 69)	22,645		22,645						-	2,767	4,728	
71.	Totals Plant in Service (L34+L55+L70)	\$973,930		\$973,930						_	\$26,165	\$825,156	

[|] Based on last two general rate cases, Docket No. W-933, Sub 7 and Docket No. W-933, Sub 9. |
| Per examination of the Company's financial record. |
| Per Public Staff Engineer Franklin. |
| Based on year placed in service using half year convention. |
| Column (c) divided by Column (e), unless fully depreciated. |
| Column (f) x Column (g), unless fully depreciated. |

Feasel Exhibit I Schedule 2-2

Etowah Sewer Company

Docket No. W-933, Sub 12

CALCULATION OF CONTRIBUTIONS IN AID OF CONSTRUCTION, ACCUMULATED AMORTIZATION, AND AMORTIZATION EXPENSE

Line					
			Years		
			Since	Amortization	Accumulated
No.	<u>Item</u>	Amount	Collected [5]		Amortization [7]
		(a)	(b)	(c)	(d)
	CIAC:				
1.	Tap on fees per Sub 2 rate case	\$361,800 [1]	various	\$0	\$361,800
2.	1998 Tap on fees	9,000 [2]	25.5	284	7,242
3.	1999 Tap on fees	86,400 [2]	24.5	2,730	66,885
4.	2001 Tap on fees	5,400 [2]	22.5	171	3,848
5.	2002 Tap on fees	19,800 [2]	21.5	626	13,459
6.	2003 Tap on fees	59,800 [2]	20.5	1,890	38,745
7.	2004 Tap on fees	99,268 [2]	19.5	3,137	61,172
8.	2004 Developer contribution	24,357 [2]	19.5	770	15,015
9.	2005 Tap on fees	66,700 [2]	18.5	2,108	38,998
10.	2006 Tap on fees	149,362 [2]	17.5	4,720	82,600
11.	2007 Tap on fees	43,700 [2]	16.5	1,381	22,787
12.	2010 Tap on fees	6,900 [3]	13.5	218	2,943
13.	2012 Tap on fees	6,900 [3]	11.5	218	2,507
14.	2013 Tap on fees	11,500 [3]	10.5	363	3,812
15.	2014 Tap on fees	4,600 [4]	9.5	145	1,378
16.	2015 Tap on fees	11,500 [4]	8.5	363	3,086
17.	2016 Tap on fees	6,900 [4]	7.5	218	1,635
18.	2017 Tap on fees	32,200 [4]	6.5	1,018	6,617
19.	2018 Tap on fees	6,900 [4]	5.5	218	1,199
20.	2019 Tap on fees	9,200 [4]	4.5	291	1,310
21.	2020 Tap on fees	27,600 [4]	3.5	872	3,052
22.	2021 Tap on fees	106,673 [4]	2.5	3,371	8,428
23.	2022 Tap on fees	24,185 [4]	1.5	764	1,146
24.	Total accumulated CIAC (Sum of L1 thru L23)	\$1,180,645		\$25,876	\$749,664

Based on Final Order issued in Sub 2 general rate case proceeding.
 Based on prior rate case proceeding, Docket No. W-933, Sub 7.
 Based on prior rate case proceeding, Docket No. W-933, Sub 9.
 Per examination of Company's financial records.

[|] Based on Prior rate case proceeding, Docket No. W-933, Sub 7. |
| Based on prior rate case proceeding, Docket No. W-933, Sub 7. |
| Based on prior rate case proceeding, Docket No. W-933, Sub 9. |
| Per examination of Company's financial records. |
| Based on year placed in service using half year convention. |
| Column (a) x 3.16% amortization rate, unless footnoted otherwise. |
| Column (b) x Column (c), unless footnoted otherwise. |

CONFIDENTIAL

Docket No. W-933, Sub 12

Docket No. W-1328, Sub 0

Testimony of Lynn Feasel

Exhibit II

CONFIDENTIAL

Docket No. W-933, Sub 12

Docket No. W-1328, Sub 0

Testimony of Lynn Feasel

Exhibit III

Docket No. W-933, Sub 12

RETURN ON ORIGINAL COST RATE BASE

W-933, Sub 12 & W-1328, Sub 0 **Public Staff** Feasel Exhibit IV Schedule 1

Line No.	<u>ltem</u>	Capital- ization <u>Ratio</u> [1] (a)	Original Cost Rate Base (b)	Embedded Cost (c)	Overall Cost Rate [7]	Net Operating Income (e)
	Present rates:					
1.	Debt	50.00%	\$203,473 [2]	4.20% [1]	2.10%	\$8,546 [8]
2.	Equity	50.00%	203,472 [2]	-33.81% [6]	-16.91%	(68,801) [9]
3.	Total	100.00%	\$406,945 [3]		-14.81%	(\$60,255) [10]
	Company proposed rates:					
4.	Debt	50.00%	\$203,473 [4]	4.20% [1]	2.10%	\$8,546 [8]
5.	Equity	50.00%	203,472 [4]	-33.81% [6]	-16.91%	<u>(68,801)</u> [11]
6.	Total	100.00%	\$406,945 [3]		-14.81%	(\$60,255) [12]
	Public Staff recommended rates:					
7.	Debt	50.00%	\$203,473 [5]	4.20% [1]	2.10%	\$8,546 [8]
8.	Equity	50.00%	203,472 [5]	9.80% [6]	4.90%	19,940 [13]
9.	Total	100.00%	\$406,945 [3]	•	7.00%	\$28,486 [14]

- [1] Per Public Staff recommendation.
- [2] Column (a) x Line 3, Column (b).
- [3] Public Staff Exhibit II, Schedule 2, Line 7, Column (c).
- [4] Column (a) x Line 6, Column (b).
- [5] Column (a) x Line 9, Column (b).
- [6] Column (e) divided by Column (b).
- [7] Column (a) x Column (c).

- [8] Column (b) x Column (c).
- [9] Line 3 Line 1, Column (e).
- [10] Public Staff Exhibit II, Schedule 3, Line 28, Column (c).
- [11] Line 6 Line 4, Column (e).
- [12] Public Staff Exhibit II, Schedule 3, Line 28, Column (e).
- [13] Line 9 Line 7, Column (e).
- [14] Column (b) x Column (d), Line 9.

Docket No. W-933, Sub 12

ORIGINAL COST RATE BASE

W-933, Sub 12 & W-1328, Sub 0
Public Staff
Feasel Exhibit IV
Schedule 2

Line No.	<u>ltem</u>	Per <u>Company</u> (a)	Public Staff Adjustments [1] (b)	After Public Staff Adjustments (c)
1.	Plant in service	\$0	\$0	\$0
2.	Accumulated depreciation	0	0	0
3.	Contributions in aid of construction	0	0	0
4.	Future Improvement	470,200	(63,255)	406,945 [2]
5.	Cash working capital	0	0	0
6.	Average tax accruals	0	0	0
7.	Original cost rate base (Sum of L1 thru L6)	\$470,200	(\$63,255)	\$406,945

^[1] Column (c) minus Column (a).

^[2] Public Staff Exhibit II, Schedule 2-1, Column (a) plus Column (f).

Docket No. W-933, Sub 12 CALCULATION OF PLANT IN SERVICE, ACCUMULATED DEPRECIATION AND DEPRECIATION EXPENSE

Line No.	Item	Plant In Service [1]	Year Acquired	Depreciation [1] Life In Years [2]	Years In Service	Annual [3] Depreciation [4]	Accumulated Depreciation [5]
110.	<u></u>	(a)	(b)	(c)	(d)	(e)	(f)
1.	Install Transfer Switch for Portable Generator Use	\$28,400	2024	20	1	\$1,420	(\$1,420)
2.	Install Baseplate for Use with Portable Hoist	\$3,000	2024	20	1	150	(150)
3.	Replace 2 HP Grinder Pump	24,000	2024	7	1	3,429	(3,429)
4.	Replace 3 HP Grinder Pump	45,000	2024	7	1	6,429	(6,429)
5.	Replace 5 HP Grinder Pump	18,000	2024	7	1	2,571	(2,571)
6.	Replace Pump Guide Rail and Chains	15,000	2024	15	1	1,000	(1,000)
7.	Replace Control Panel Enclosures at Meadows LS	5,000	2024	10	1	500	(500)
8.	Replace Wa kways, Handrails, Stairs, and Signs	20,000	2024	10	1	2,000	(2,000)
9.	Replace Valves and Sludge Line Piping	5,000	2024	10	1	500	(500)
10.	Replace Bar Screen Rake and Install Lifting Mechanism	5,000	2024	10	1	500	(500)
11.	Replace 7.5 HP Positive Displacement Blowers at WWTP #1	90,000	2024	7	1	12,857	(12,857)
12.	Replace Tablet Disinfection System with Ultraviolet Disinfection System	100,000	2024	7	1	14,286	(14,286)
13.	Replace Airlift Pumps	10,000	2024	20	1	500	(500)
14.	Replace 5 HP Influent Grinder Pumps	18,000	2024	7	1	2,571	(2,571)
15.	Replace 5 HP Positive Displacement Blowers at WWTP #2 EQ Basin	60,000	2024	7	1	8,571	(8,571)
16.	Replace 20 HP Effluent Pumps	20,800	2024	7	1	2,971	(2,971)
17.	Total future improvement (Sum L1 thru L16)	\$467,200				\$60,255	(\$60,255)

- [1] Per examination of Company's financial records.
- [2] Provided by Public Staff Engineer Franklin.
- [3] Calculated based on year placed in service using half year convention.
 [4] Column (a) divided by Column (c), unless fully depreciated.
- [5] Column (d) multiplied by Column (e), unless fully depreciated.

W-933, Sub 12 & W-1328, Sub 0 Public Staff

> Feasel Exhibit IV Schedule 3 Page 1 of 2

Etowah Sewer Company Docket No. W-933, Sub 12 NET OPERATING INCOME FOR A RETURN

	Etowan - Sewer Operations							
			December Determine		O D	I D-4	Public S Recommend	
		Amount	Present Rates	Per	Company Propo	Operations	Net Public	Operations
Lina		Per	Public Staff	Per Public		- 1		- 1
Line	H				Company	After Rate	Staff	After Rate
No.	<u>Item</u>	Applica ion	Adjustments [1]	Staff [2]	Increase [4]	Increase [5]	Increase [6]	Increase [7]
	Operating Revenues:	(a)	(b)	(c)	(d)	(e)	(f)	(g)
1.	Service revenues	\$0	\$0	\$0	\$0	\$0	\$94,828	\$94,828 [8]
2.	Miscellaneous revenues	0	0	0	0	0	0	φ94,020 [0] Ω
3.	Uncollec ible accounts	0	0	0	0	0	0	0
3. 4.	Total operating revenues (Sum of L1 thru L3)	0		0	0	0	94,828	94,828
4.	Total operating revenues (Sum of LT thru LS)						94,020	94,020
	Operating Expenses:							
5.	Salaries and wages	0	0	0	0	0	0	0
6.	Contractor operator - labor	0	0	0	0	0	0	0
7.	Administra ive and office expense	0	0	0	0	0	0	0
8.	Sludge removal & treatment	0	0	0	0	0	0	0
9.	Maintenance and repair	0	0	0	0	0	0	0
10.	Transportation	0	0	0	0	0	0	0
11.	Electric power	0	0	0	0	0	0	0
12.	Testing	0	0	0	0	0	0	0
13.	Chemicals	0	0	0	0	0	0	0
14.	Permit and license	0	0	0	0	0	0	0
15.	Rate case expense	0	0	0	0	0	0	0
16.	Office rent	0	0	0	0	0	0	0
17.	Insurance	0	0	0	0	0	0	0
18.	Total operating expenses (Sum of L5 thru L17)	0	0	0	0	0	0	0
	Depreciation and Taxes:							
19.	Depreciation	0	60,255	60,255 [3]	0	60,255 [3]	0	60,255 [3]
20.	Property tax	0	0	0	0	0	0	0
21.	Payroll tax	0	0	0	0	0	0	0
22.	Regulatory fee - other taxes	0	0	0	0	0	140	140 [9]
23.	Gross receipts tax	0	0	0	0	0	0	0
24.	State income tax	0	0	0	0	0	647	647 [10]
25.	Federal income tax	0	0	0	0	0	5,300	5,300 [11]
26.	Total depreciation and taxes (Sum of L19 thru L25)	0	60,255	60,255	0	60,255	6,087	66,342
27.	Total operating revenue deductions (L18+L26)	0	60,255	60,255	0	60,255	6,087	66,342
28.	Net operating income for return (L4-L27)	\$0	(\$60,255)	(\$60,255)	\$0	(\$60,255)	\$88,741	\$28,486
						 -		

Docket No. W-933, Sub 12 FOOTNOTES TO SCHEDULE 3 W-933, Sub 12 & W-1328, Sub 0 Public Staff Feasel Exhibit IV Schedule 3 Page 2 of 2

- [1] Column (c) minus Column (a), unless otherwise footnoted.
- [2] Column (a) plus Column (b), unless otherwise footnoted.
- [3] Public Staff Exhibit II, Schedule 2-1, Column (e), Line 17.
- [4] Column (e) minus Column (c), unless otherwise footnoted.
- [5] Column (c) plus Column (d), unless otherwise footnoted.
- [6] Column (g) minus Column (c), unless otherwise footnoted.
- [7] Column (c) plus Column (f), unless otherwise footnoted.
- [8] Revenue requirement as calculated by the Public Staff.
- [9] Calculated by the Public Staff.
- [10] Public Staff Exhibit II, Schedule 3-1, Column (c), Line 12.
- [11] Public Staff Exhibit II, Schedule 3-1, Column (c), Line 14.

Docket No. W-933, Sub 12 CALCULATION OF INCOME TAXES

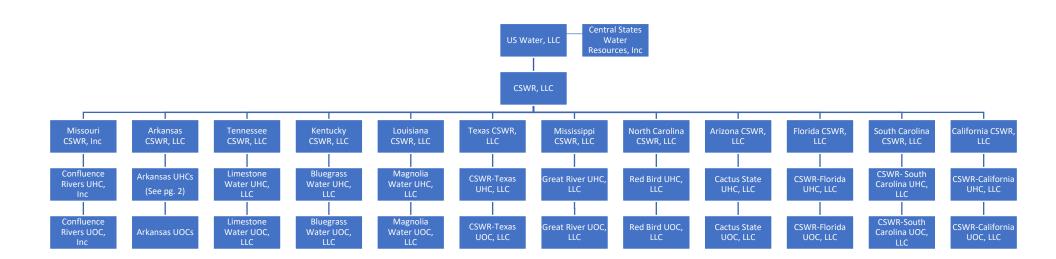
W-933, Sub 12 & W-1328, Sub 0 **Public Staff** Feasel Exhibit IV Schedule 3-1

	Etowah - Sewer Operations	5 .	Company	Public Staff
Line		Present	Proposed	Recommended
No.	<u>ltem</u>	Rates [1]	Rates [2]	Rates [3]
		(a)	(b)	(c)
1.	Operating revenue	\$0	\$0_	\$94,828
2.	Operating revenue deductions:			
3.	Operating expenses	0	0	0
4.	Depreciation expense	60,255	60,255	60,255
5 .	Property taxes	0	0	0
6.	Other taxes	0	0	0
7.	Regulatory fee	0	0	140
8.	Gross receipts tax	0	0	0
9.	Interest expense	8,546 [4]	8,546 [4]	<u>8,546</u> [4]
10.	Total deductions (Sum of L3 thru L9)	68,801	68,801	68,941
11.	State taxable income (L1 - L10)	(68,801)	(68,801)	25,887
12.	State income tax (L11 x 2.5%)	0	0	647
13.	Federal taxable income (L11 - L12)	(68,801)	(68,801)	25,240
14.	Federal income tax (L13 x 21%)		0	5,300
15.	Net amount (L13 - L14)	(68,801)	(68,801)	19,940
16.	Add: Interest expense (L9)	8,546	8,546	8,546
10.	Add. Interest expense (co)	0,010	0,040	
17.	Net income for return (L15 + L16)	<u>(\$60,255)</u>	<u>(\$60,255)</u>	\$28,486

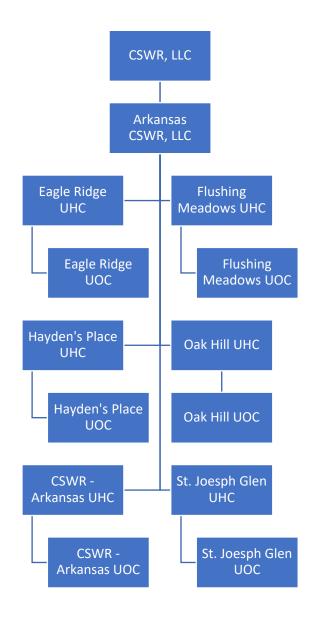
Public Staff Exhibit II, Schedule 3, Column (c).
 Public Staff Exhibit II, Schedule 3, Column (e).
 Public Staff Exhibit II, Schedule 3, Column (g).
 Public Staff Exhibit II, Schedule 1, Column (e), L7.

Central States Water Resources Corporate Entity Organizational Chart

-/A



Arkansas CSWR Organizational Chart Detail



BEFORE THE ARIZONA CORPORATION COMMISSION DOUG LITTLE

2 Chairman

BOB STUMP 3

Commissioner

BOB BURNS

Commissioner

5 TOM FORESE

Commissioner

ANDY TOBIN 6

Commissioner

7

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8 ARIZONA CORPORATION COMMISSION) INVESTIGATION INTO POTENTIAL 9

IMPROVEMENTS TO ITS WATER

POLICIES

DOCKET NO. W-00000C-16-0151

DECISION NO. __**75743**

ORDER

Open Meeting

September 7 and September 8, 2016

Phoenix, Arizona

Arizona Corporation Commission

DOCKETED

SEP 1 9 2016

DOCKETED BY

BY THE COMMISSION:

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FINDINGS OF FACT

BACKGROUND

- 1. On July 25, 2016, the Arizona Corporation Commission ("Commission") issued Decision No. 75626 that directed Commission Staff to work with industry representatives to develop and present information for Commission review.
- 2. Further, Staff was ordered to establish a Commission Ombudsman office for small water companies and to work with industry representatives to evaluate ways to reduce the regulatory burden on small water companies.
- 3. The Decision required that certain information related to several of the policies and components thereof be made available for Commission review by September 1, 2016. The report provides an update on the status of these items and provides various documents for Commission review as directed.

THE WATER POLICIES WORK GROUP

4. The Water Policies Work Group ("Work Group") consists of members of Commission Staff in the Hearing and Utilities Divisions, Residential Utility Consumer Office ("RUCO"), the Water Utilities Association of Arizona ("WUAA"), the Rural Water Association of Arizona ("RWAA"), along with representatives from several water and wastewater companies including Arizona Water Company, EPCOR Water Arizona, Global Water, and Valley Utilities Water Company. The process was very open and collaborative. Input from all parties involved was incorporated into the end products that are being presented.

EMERGENCY SURCHARGES

- 5. The Work Group understands the desire of the Commission to lessen the regulatory obligations on smaller water companies while still protecting customers' interests. One policy that addresses this desire is the direction to facilitate an emergency surcharge process.
- 6. Class C, D or E water or wastewater utilities that face a water supply emergency may request an emergency surcharge. Decision No. 75626, directed the Work Group to evaluate by September 1, 2016, the Commission's current processing times for Emergency Surcharges, and to develop recommendations to allow a water or wastewater utility to receive a Commission vote on an emergency surcharge within 30 days and within 60 days after filing an initial surcharge application.
- 7. To meet this requirement the Work Group gathered input from the Hearing Division on a draft document of the Emergency Rate Case Application. This document was further refined by discussions of the Work Group. See Attachment A to the Status Update filed September 1, 2016 for the recommended processes that are the results of that group effort and the notice that would be required to be sent to customers at the time the applicant asks Staff to open a docket. Attachment A only specifically identifies the 30 day process; however, language was added to the attached document that, due to the unique circumstances of each case, and for good cause, any of the parties may request an extension of up to an additional 30 days.
- 8. The Work Group has recommended that the Commission adopt the Emergency Surcharges rate case process as detailed in Attachment A and discussed in the Status Update.

Docket No. W-00000C-16-0151

SHORT FORM RATE APPLICATION

- 9. Another policy facilitating the reduction of the regulatory burden on small water companies involves making available to smaller companies, some adjustor mechanisms that some larger utilities have been granted. These policies include making changes to the Short Form Rate Application currently available to small water companies to assist with the rate case process. Specifically, Staff was directed to update the Short Form Rate Application to include the schedules necessary for calculating purchased power, purchased water, and system improvement surcharges, and to include a formulaic method that will allow small utilities to calculate a Conservation Adjustment. Further, Staff was directed to revise the questions in the current application to better reflect what is actually needed to process a small company rate case.
- 10. The Work Group conducted an evaluation that included the information currently requested, any missing information whose inclusion would make the process more efficient, how to make the process easier in general, and how to incorporate the specific features ordered in the Decision. Through the collaborative effort of the Work Group, a Short Form Rate Application has been developed that includes all of the changes ordered in the Decision plus some additional changes that are intended to streamline the process, as discussed in detail below.
- 11. In its current format, the Short Form Rate Application is available only as a Word/PDF document. During the course of the evaluation, it was determined that in its current format, the application can be somewhat cumbersome and overly burdensome. Specifically, it was difficult to add columns where needed, some information between pages was duplicative, requesting all of the invoices for each of the expense items in the application was unduly burdensome, and some of the instructions were ambiguous, so much so that it wasn't always clear what was being requested.
- 12. The Work Group has recommended that the Commission make available an Excel spreadsheet that can be downloaded and completed. This would be the first and biggest step to making the process more efficient as discussed further throughout this summary. We believe that addressing the required modifications in a Word or PDF document would likely make it more difficult for small water companies to follow and/or use. Further, there are some efficiencies inherent in Excel that are not available in Word or Adobe. We understand that some of the smaller water companies may not

Decision No. _____

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have extensive experience in Excel so the Work Group has recommended that once the changes are in 1 2 place a version of this spreadsheet should be offered in a fillable PDF/Word format as an alternative.

- 13. In addition to the summary which explains all the changes that the Work Group has recommended for the Short Form Rate Application, there is an accompanying Excel workbook available for Commission review. Attachment B to the Status Update filed September 1, 2016 is the modified version of the Word document for the Short Form Rate Application. Attachment C to the Status Update filed September 1, 2016 contains the schedules for the recommended adjustor mechanisms.
- 14. The Work Group began this process by converting all of the tables included in the existing Short Form Rate Application into schedules in an Excel workbook. The schedules include links throughout which minimize the number of required and repeat inputs. There has also been some additional functionality built-in as detailed below, but in general this includes features such as dropdown menus and automatic formulas.
- 15. To make the process more efficient, the Work Group has recommended tying the Short Form Rate Application to the Annual Report. Combining this information makes for a smoother transition from the Annual Report to a rate case filing since the majority of the information required in the Annual Report is also requested in the Short Form Rate Application. The Work Group has recommended developing parameters in the annual report form that would alert the filing company that it may want to consider filing a rate case².
- 16. While the Work Group has recommended the use of Excel, we have not recommended that Excel be used exclusively. Some of the information in the application logically still belongs in the current format, such as the general instructions, the checklist, background information, etc. See Attachment B for the recommendation of the Work Group.
- 17. The Work Group also has recommended that the Commission review the Short Form Rate Application as presented for review and provide further guidance for the Work Group on any additional modifications that may be necessary.

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1 The Work Group estimates that 70-80 percent of the information required in the Annual Report is also required in the Short Form Rate Application, as can be seen in the provided electronic version of the application.

Detailed Changes to the Overall Short Form Rate Case Application:

18. First, the number of copies required throughout the application process for smaller companies has been reduced to two, as discussed in the June 14, 2016 Staff Meeting. Some of the information being requested in the checklist has been clarified, including a recommended materiality threshold of \$250 for the operating expense invoices being requested. This materiality threshold is paramount for reducing the amount of time and resources spent by small utilities in preparing rate applications, and is consistent with the Standard of Materiality discussed later. The definition of an affiliated relationship has also been expanded, and the instructions have been updated to reflect all of the recommended changes³. A simplified example illustrating how income taxes are calculated has also been included.

Specific Changes to the Short Form Rate Case Application by Schedule:

- 19. The detailed changes as discussed in this section were made for efficiency purposes coupled with addressing the requirements of the Decision.
- 20. **Title sheet** This is a new sheet that contains inputs for the plant in service, the accumulated depreciation and the fully depreciated plant balances that were approved in the last rate case. This information is then linked throughout as necessary. Having these inputs on the title page contributes to eliminating the need for any inputs on schedule 4 (Plant Summary) and schedule 5 (Utility Plant in Service).
- 21. Schedule 1: Balance Sheet This was formerly pages 24-25 (now page 3). Added formulas and a way to flag for the Company's attention if the balance sheet does not in fact balance.
- 22. Schedule 2: Water Company Plant Description This was formerly pages 17-18 (now page 5). No other changes.
- 23. Schedule 3: Plant Summary This was formerly page 15 (now page 7). No longer requires any input, see the Title page comments.
- 24. Schedule 4: Utility Plant in Service This was formerly page 16 (now page 8). No longer requires any input, see the Title page comments.

3 For ease, i	instructions l	have also l	been imbedd	ed on eacl	h schedule o	f the wor	kbook that	are applicable	for that p	articular
schedule.										

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Docket No. W-00000C-16-0151

- 25. Schedule 5: Water Use Data Sheet – This was formerly page 19 (now page 9). Added some of the information requested on the Annual Report to be consistent.
- 26. Schedule 6: Bill Count Summary – This was formerly pages 30-34 (now page 10). Removes the quarterly reporting requirement. Links to Schedule 7, and to the proof of revenue calculations.
- 27. Schedule 7: Current and Proposed Rates – This was formerly page 9 (now page 11). This schedule includes a drop-down box for the meter size and customer type that will allow the Company to select from a list of options. These selections will then link to the commodity charges section at the bottom of this schedule, the bill counts (Schedule 14), and the proof of revenue (hidden but linked to the income statement Schedule 8). In the existing Short Form Rate Application, it isn't clear that the rate information is required for all meter sizes and types, and is often missing when the Company has more than one meter size/type that it serves. These changes correct for this.
- 28. Schedule 8: Current and Proposed Service Charges – This was formerly page 11 (now page 12). Included now are the service line and meter charges that Staff typically has recommended. These are for illustrative purposes only and are not part of what will be printed as part of the application for the filing.
- 29. Schedule 9: Income Statement – This was formerly page 20 (now page 13). Added columns for the Company proposed adjustments. Also added a link to the proof of revenue which follows Staff's typical methodology for calculating revenues using the bill counts. This is intended to assist the Company with the accuracy of its filing and will hopefully speed up the sufficiency determination, which will also speed up the resolution of rate cases and reduce the amount of time between when the Company files the rate case and the date when rates become effective.
- 30. Schedule 10: Calculation of Depreciation Expense – This was formerly page 22 (now page 15). Reduced the number of required inputs by linking to other schedules and the Annual Report. Also input the depreciation rates that Staff typically has recommended as a reference for the Company. This schedule will now support the depreciation expense on a going forward basis that reflects the test year plant balances.

Page 7

Docket No. W-00000C-16-0151

- 31. Schedule 11: Pro Forma Additions/Subtractions Added this schedule, which will allow the Company to include pro forma adjustments along with explanations to the income statement (linked to Schedule 9).
- 32. Schedule 12: Pro Forma Property Tax Also added a pro forma schedule specific for property taxes that will reflect the property taxes using the formula approach, under the Company proposed revenues (linked to Schedule 9).
- Application requires that the Company notice its customers on the same day that the application is filed. The Work Group discussed this requirement and determined that it does not need to be done on the same day and that it would likely be easier for small utilities if it weren't. Therefore, the Work Group has recommended that the notice be sent out by the Company as soon as sufficiency is issued. This requirement would be consistent with the process for larger utilities. The notice was, and still is the last page in the document.
- 34. **Schedule 14: Free Cash Flow** Added a schedule that links to the other schedules that will show the free cash flow of the Company. This will assist the Company with setting the proposed revenue requirement.
- 35. Schedule 15: Water Conservation Adjustment Added a schedule that will calculate a water conservation adjustment (utilizing a formulaic method) given the average usage per customer in the test year as compared to a prior period(s) (Annual Reports or test year in the last rate case).
- 36. Schedule 16: Purchased Water Adjustor Mechanism ("PWAM") Added a PWAM schedule. This is a more simplistic model for small water companies that is based on the more complex models that have been approved by the Commission in rate cases for larger utilities.
- 37. Schedule 17: Purchased Power Adjustor Mechanism ("PPAM") Added a PPAM schedule. This is a more simplistic model for small water companies that is based on the more complex models that have been approved by the Commission in rate cases for larger utilities.
- 38. Schedule 18: Systems Improvement Fund Surcharge ("SIFS") Added a SIFS Schedule. This is a version of the Systems Improvement Benefit ("SIB") surcharge that has been approved by the Commission in rate cases for larger utilities. This schedule is intended for Class D and

Decision No.	75743

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E companies with a large enough rate base for the revenue requirement to be set using a rate of return. An option discussed in the Decision, for those companies with very little or negative rate base, is an Emergency repair and replacement fund. The Work Group believes that the particulars of this surcharge is in part a policy issue to be decided within a rate case, that could be coupled with another directive before the Work Group, specifically that of the development of a standard minimum operating margin.

- 39. **Schedule 19: Checklist** Added a copy of the expense items portion of the checklist (mirroring the word/PDF version of the application) that requires copies of invoices. Also added a template for each expense item that companies can use in putting together their applications.
- 40. Work paper 1: Plant Additions and Retirements by Year This was formerly page 14. The Work Group has recommended that instead of this being a schedule that is included with the filing this be included as a work paper that will be made available for Staff's audit. The number of pages that would be required to print would vary depending on the number of years since the last rate case, but to include this as a work paper instead would reduce the number of pages that are printed.
- 41. Work paper 2: Plant Accumulated Depreciation This is a new addition that requires no input by the Company but can be used to assist in the filing by calculating the accumulated depreciation as a check figure. This work paper is linked to work paper 1.
- 42. Work paper 3: Advances in Aid of Construction This was formerly page 27. In addition to recommending that this now be a work paper instead, the Work Group has added an input for the balance of AIAC that was approved in the last rate case. The Work Group also has recommended splitting out the different categories of AIAC to make the process simpler by reducing the need for future data requests for this information. This work paper is linked to work paper 1.
- 43. Work paper 4: Gross Contributions in Aid of Construction This was formerly page 28. In addition to recommending that this now be a work paper instead, the Work Group has added an input for the amortization of CIAC. This work paper is linked to work paper 1.
- 44. Work paper 5: Supplemental Financial Information This was formerly page 26. No changes other than to include as a work paper. This work paper is linked to the Annual Report.
- 45. The Work Group realizes that the Short Form Rate Application will evolve over time, and that flexibility is key in developing a product that will be beneficial for all parties involved. In

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addition to the Work Group, the Excel version of the application being presented was also reviewed by a representative of an ownership group that operates four small Class D and E water companies, and his input was incorporated. The Work Group intends for the application to be reviewed by additional small water companies and operators to solicit additional input. Another crucial step in the evaluation process will be working with a small water company to file an actual rate application utilizing the Excel version. The Work Group anticipates that these additional steps will occur at some as yet to be determined point in the future.

46. The Work Group is also still working through the process of a Short Form Rate Application for wastewater companies. The question was posed, "Should there be a short form application for wastewater?" The Work Group's answer is that there should be a version created specifically for wastewater utilities; however, because there are far more regulated water utilities the focus has been on updating the water application. As such the Work Group has recommended that the Commission be given the opportunity to review the recommended changes as presented for the water application. Once further direction is given then the Work Group can develop a similar wastewater application.

ESTABLISH STANDARD OF MATERIALITY

47. Another item detailed in the Small Water Company Rate Case Issues section addressed materiality. This policy states that Staff's audits of small water companies should focus on issues likely to materially impact rates. It also states that any accounting issues that have minimal impact on rates need not be addressed in a small water utility rate case. As such, the Decision directs Staff to develop a standard of materiality that takes into account rate impacts. The Work Group developed the following materiality guidance for the Commission's review and consideration.

Materiality Guidelines:

48. As trained accountants and auditors, Staff members have an academic understanding of "materiality." What is deemed to be material in one set of circumstances may be clearly immaterial in another set of circumstances. When exercising regulatory auditor discretion, Staff needs to be mindful of both the big picture and of any applicable policy statements or positions of the fact finder. The overriding consideration should be whether a particular data request or adjustment will materially change

> 75743 Decision No.

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the revenue requirement. The "Materiality Levels by Class" chart below provides guidance on what sort of data requests and adjustments are appropriate in different circumstances.

49. Staff is expected to think and utilize reason in applying these materiality guidelines and in reaching recommendations. However, there are four general guidelines that should be specifically applied and followed when assessing materiality and when developing recommendations. These four general guidelines are discussed below. Likewise, an auditor's decision to pursue additional discovery should be undertaken only after giving specific consideration to the materiality of the issue being evaluated. That is, if the answer to a data request is not likely to materially affect the revenue requirement, then the data request should not be sent unless there is some other clearly articulated reason for needing the information.

Four General Guidelines:

Always consider the magnitude of the adjustment under consideration to the big picture. a. Is the total underlying rate increase request only \$50,000? If so, then an adjustment of \$2,000 is probably material whereas a possible adjustment of \$500 is probably not material enough to recommend. The following table provides some specific guidance:

Material Levels by Class

		Repres	entative	Exp	ense	Rate Base		
				Data		Data		
				Request		Request		
	Revenue	Revenue	Expenses	Threshold	Adjustment	Threshold	Adjustment	
Class C	1 to 3 Million	\$2,000,000	\$1,700,000	\$400	\$2,000	\$1,000	\$5,000	
Class D	.250 to 1 Million	625,000	562,500	250	1,000	500	3,000	
Class E	< 250,000	125,000	112,500	250	250	500	1,000	

Data Request Threshold = Default minimum level of individual expenditures that would be reviewed, e.g. the level above which copies of invoices would be provided.

Adjustment = Default minimum amount required to recommend an adjustment to an individual account.

b. If the adjustment under consideration is the result of a companion adjustment, then capture the smaller adjustment in order to assure consistency and completeness in Staff's overall position. For example, if Staff proposes a \$5,000 adjustment to payroll, it is likely that a companion adjustment will also be needed to applicable payroll taxes. In this instance, the accompanying adjustment may only be \$400. The amount of this

75743 Decision No.

accompanying adjustment may be too small to consider making as a separate recommendation, but it is none-the-less important to include the accompanying adjustment to assure consistency and completeness in Staff's overall recommendation. There is a secondary approach to these companion adjustments that warrants discussion. If the companion or synchronizing secondary adjustment is truly immaterial, Staff may elect to omit this secondary adjustment. Under such circumstances, it is crucial that it is noted in testimony or in the Staff Report that Staff is choosing to pass on this adjustment because of the immaterial magnitude of the secondary adjustment.

- c. If the net calculable dollar value of two or more adjustments is immaterial, but the individual components are by themselves material, then the size of the <u>net value</u> is not the deciding factor. However, it is very important to make it clear in testimony or in the Staff Report, that it is the Commission's consideration of the individual components that is important and that focus should not be on the net dollar value of the adjustments. For example, a net impact of \$300 to repairs and maintenance expense would appear to be an immaterial adjustment; however, if this net value is actually composed of one recommended increase of \$90,000 and a recommended decrease of \$89,700 then the issues being addressed are clearly material.
 - d. Always consider "would a fact finder or other party (such as the Utilities Division Directors, Administrative Law Judges or Commissioners) to the docket, agree that the Staff decision to pursue or not pursue a recommendation in a particular area was reasonable?" From a discovery perspective was the request for more support from the applicant warranted from a materiality point of view? For example, would the fact finder conclude that **it appears** that Staff chose to ignore possible minor adjustments only when the adjustments went in the filing utility's favor? Perception of the decision and actions must always be considered.

Additional Ratemaking Factors Influencing Materiality Decisions:

50. Staff also has a set of additional ratemaking factors that will have relevance when gauging materiality.

Page 12

Docket No. W-00000C-16-0151

Rate Base:

51. The Staff regulatory auditor should keep in mind that adjustments to a utility's rate base only impact the utility's annual revenue requirement by the utility's ROR multiplied by the rate base adjustment (plus income tax gross up.) For example, a rate base adjustment of \$1,000 will only change revenue requirement by \$100 if the ROR is 10 percent (this example ignores possible income tax considerations).

Operating Income — Revenues and Expenses:

- 52. Adjustments to revenue and expense have a dollar for dollar impact to the utility's annual revenue requirement, again ignoring any income tax considerations. That is, a proposed adjustment of \$1,000 to salaries expense will change the utility's annual revenue requirement by \$1,000 (up or down). *Policy Considerations:*
- 53. Except in cases when the impact of an adjustment is extremely small, the auditor should always capture adjustments that relate to a general Utilities Division policy.

Responding to Filing Utility Proposed Adjustments:

54. A filing utility often sets the materiality threshold in a case. For example, if a filing utility proposes an adjustment of \$100, Staff must still evaluate this proposal. However, Staff should not feel obligated to make adjustments to such a small amount even if small errors in the Company's supporting calculations are found.

Seek Additional Guidance When Necessary:

55. If Staff has doubts whether or not to pursue an adjustment or issue discovery, due to materiality, it may be best to consider just passing on the adjustment, or at least to discuss the matter with a manager.

Proof of Revenues:

56. When it comes to ensuring that the rate design either proposed by the filing utility or by Staff, in fact, generates the annual revenue target, materiality considerations must be approached judiciously. While input from the Staff Manager may be needed in certain cases, Staff generally requires the proof of revenues (associated with existing or proposed rate designs) to be very close to targeted

Decision No.

Page 13

Docket No. W-00000C-16-0151

revenues. The reason for this is simple. Annual revenues recorded are a mathematical function of the ACC-approved billing rates and the utility's billing determinants⁴.

57. Staff should give proper consideration to any reconciling evidence provided by the utility (such as meter reading problems which required manual corrections to customer bills, or even possible cycle billing considerations). But, generally as noted, it should be possible to reconcile a rate design to within 1 percent of targeted revenues.

Rate Filing Sufficiency Reviews:

58. Except for materiality considerations related to Staff's proof of revenue analysis, Staff should not spend time trying to work through either the reasonableness of proposed adjustments or the materiality of company proposed adjustments during Staff's rate filing sufficiency reviews. The focus of such reviews is on the completeness of the filing (does the rate filing meet the ACC's minimum filing requirements for this utility?)

Conclusion:

- 59. Staff is to present a balanced and reasonably developed financial picture. Staff's recommendations should reflect a balanced consideration of the filing and the recommendations should position the filing utility where it can have a reasonable opportunity to pay its ongoing expenses while also earning a reasonable rate-of-return and income.
- 60. The Work Group has recommended that the Commission adopt the Standard of Materiality as put forth in the Status Report.

DEFINE VIABLE AND NON-VIABLE

61. Prior to implementing the Commission "Policy Regarding Direct Incentives for Acquisitions" or the "Policy Regarding the Acquisition of Viable Systems", the Commission directed the Work Group to define "viable" and "non-viable". The Work Group was also asked to evaluate and define "a demonstrated record of acquiring and improving the service provided to the customers of non-viable water systems" and couple those metrics with recommended ROE adders.

4 Billing determinants would include the monthly number of customers and the respective monthly usage levels for each customer class.

Docket No. W-00000C-16-0151

Page 14

62. To meet this mandate the industry members of the Work Group created draft documents of the definitions that served as the genesis for future revisions and guided the various meetings where these definitions were discussed. The Work Group diligently and collaboratively worked together to develop the following definitions on which all parties agree. The following information is the result of this process.

Definitions of Viable and Non-Viable Pertaining to Small Water and Wastewater Utilities:

63. The United States Environmental Protection Agency (EPA) has defined viable water systems as systems that have, "the technical, financial, and managerial capability to consistently comply with current and prospective performance requirements." The Arizona Corporation Commission used a similar definition in its Policy Statement No. 5 of Decision No. 75626, dated July 25, 2016, concerning the consolidation of small water and wastewater utilities.

A viable water and/or wastewater utility is defined as one that:

- 1. Maintains the managerial, technical and financial capabilities to safely and adequately operate; and
- 2. Is currently in compliance with all Arizona Department of Environmental Quality, Arizona Department of Water Resources, and Arizona Corporation Commission rules and orders; and
- 3. Will be able to meet other requisite regulatory requirements on a short and long-term basis.⁶

⁵ EPA, Methods for Assessing the Viability of Small Water Systems: A review of Current Techniques and Approaches, August, 1995. Located at: http://nepis.epa.gov/Exe/ZyNET.exe/20001RR9.TXT?ZyActionD=ZyDocument&Client=EPA&Index=1995+Thru+1

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<u>&MaximumDocuments=1&FuzzyDegree=0&ImageQuality=r75g8/r75g8/x150y150g16/i425&Display=p%7Cf&DefSeekPage=x&SearchBack=ZyActionL&Back=ZyActionS&BackDesc=Results%20page&MaximumPages=1&ZyEntry=1&SeekPage=x&ZyPURL#</u>

⁶W-00000C-16-0151, Decision No. 75626, at page 19 of Attachment No. 1, lines 6-11.

Decision No. 75743

Docket No. W-00000C-16-0151

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A non-viable water or wastewater utility is defined as one that:

- 1. Lacks and is unable to acquire the managerial, technical and/or financial capabilities to safely and adequately operate; or
- Is currently not in compliance or is unable to achieve compliance with Arizona 2. Department of Environmental Quality, Arizona Department of Water Resources, and/or Arizona Corporation Commission rules or orders or is unable to achieve such compliance without managerial, technical, or financial assistance; or
- Will not be able to meet other requisite regulatory requirements on a short- or 3. long-term basis.
- When making the determination of viability or non-viability, the Commission will 64. consider all of the relevant circumstances of the case and will determine the question of viability or nonviability based on all of the circumstances at the time of the CC&N transfer.
- 65. Non-viability in the short or long-term is different from failure where a utility has deteriorated to the point where it presents a danger to public health and safety, but the same types of facts may indicate a utility has become non-viable before it reaches a failed state. Dockets in which 1) the ACC Staff has filed for the appointment of an interim manager and/or operator or 2) water or wastewater utilities have filed for emergency rate relief, are indicative of a water or wastewater utility that is susceptible to failure.
- 66. The following is not an exhaustive list, but are examples of factors that may be present when a utility is non-viable. Any one of these factors, or any combination of factors could be sufficient to show that a utility is non-viable.
 - The utility lacks and is unable to acquire the managerial, technical and/or financial capabilities to:
 - Perform necessary operations and maintenance to assure an adequate, safe, and 0 permanent water supply and/or adequate, safe treatment of wastewater which may include:
 - Maintaining and improving essential equipment.

	75743	
Decision No.		

	Page 16	Docket No. W-00000C-16-0151
1		■ Properly addressing growth in excess of the current capacity of the
2		utility.
3		Failing to properly address any needs for significant capital
4		improvements due to aging infrastructure and an inability to attract
5		investment or obtain financing for needed improvements.
6		 Contaminants in excess of drinking water or wastewater standards.
7		• Failure to consistently or properly perform required testing.
8		Failure to ensure compliance with new drinking water or wastewater
9		treatment standards in effect or going into effect.
10	0	There is a lack of adequate staffing and/or certified operators due to the inability
11		of the utility to attract, hire, and retain engineers, attorneys, accountants, etc. to
12		properly operate the utility.
13	0	A failure to file for regular rate increases and/or the inability to hire experts that
14		may be needed to assist with processing rate cases, that contributes to rates that
15		fail to cover expenses and liabilities, such as required repairs and maintenance,
16		or to cover debt service requirements.
17	0	Is unable or unwilling to ensure adequate supply or treatment capabilities
18		demonstrated by:
19		 Insufficient or lack of storage leading to water outages or repeated water
20		shortages.
21		■ The frequent triggering of curtailment tariffs.
22		• The utility relying on hauling or otherwise purchasing water on an
23		emergency basis to meet demand.
24		• Implementation of a moratorium on new service connections or the
25		inability to add new service connections due to low supplies or pressure.

- O Issues with billing such as a failure to bill (i.e. family members, friends, acquaintances, etc.), sporadic billing, or inaccurate billing.
- O The utility is in bankruptcy or is considering bankruptcy.

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Decision	No.	75743

Page 17

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Docket No. W-00000C-16-0151

	Page 1/		Docket No. W-00000C-10-0131
1		0	The owner and/or operator have walked away from the utility.
2		0	There isn't a clear plan in place in the event of an owner passing away or
3		. 1	becoming unable to continue running the utility.
4		0	Inability or unwillingness to respond to complaints or requests for service.
5	•	Is not i	n compliance with Arizona Department of Environmental Quality, Arizona
6		Departm	ment of Water Resources, and/or Arizona Corporation Commission rules or
7		orders s	such as:
8		0	Outstanding violations, a history of violations; and/or the inability or
9			unwillingness to correct violations.
10		0	Existing mandates for significant capital improvements such as new treatment
11			systems and an inability to meet the mandates.
12		0	Failure to obtain approvals to construct, approvals of construction, discharge
13			authorizations or other required permits.
14		0	The utility is not current on sales and/or property taxes.
15	•	Will not	t be able to meet other requisite regulatory requirements on a short or long-term
16		basis:	
17		0	The utility's Certificate of Convenience and Necessity has been revoked.
18		0	Accounting systems are not kept in accordance with required standards.
19		0	There is a failure to properly complete and/or submit annual reports to the
20			Utilities Division.
21		0	Appointment of an interim manager or operator.
22		0	The utility has filed an application for interim rates or emergency rates.
23		0	The setting of adequate rates would be unduly burdensome with the existing
24			customer base.
25	67.	Class C	, D, and E utilities have fewer customers and consequently lower revenues than
•			1

67. Class C, D, and E utilities have fewer customers and consequently lower revenues than Class A and B utilities do, yet they generally must meet all the same financial, managerial and technical requirements as the larger companies. As a result, Class C, D and E utilities may be particularly susceptible to being non-viable for either the short or long term.

Decision No. ____

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	68.	A det	ermination	that	a utility is r	ion-viabl	e sha	ll be u	sed	only in the	ass	essment of
whethe	er acqu	isition	incentives	are	appropriate	should	that	utility	be	acquired.	A	non-viable
determ	ination	is not	intended to	crea	te new comp	liance bu	ırden	s on a ı	atilit	y that otherv	vise	would not

69. The Work Group has recommended that the Commission adopt the definitions of Viability and Non-Viability as put forth in the Status Update.

exist. The intent here is to help non-viable utilities (and their customers), not to punish these companies

Demonstrated Track Record

- 70. Another key factor in the acquisition process is the established demonstrated track record. While the Work Group agrees on the definitions of viable and non-viable, there are valid yet differing points of view as to whether the definition of a non-viable utility can be applied retroactively. Ultimately the Work Group agreed that this was a policy decision best left to the Commission, and presents the following two options for the Commission's consideration.
- 71. A demonstrated track record of acquiring and improving the service provided to customers of non-viable water systems is defined as:

Option 1 – No time restriction

simply because they have been designated as non-viable.

A utility that has acquired multiple non-viable water and/or wastewater utilities and that has made reasonable, prudent and timely investments, which resulted in the acquired utility becoming viable. The acquiring utility shall bear the burden of demonstrating a track record. In each case, the Commission will consider all of the relevant circumstances in determining whether a track record of acquiring and improving the service provided to customers of non-viable water and/or wastewater utilities has been demonstrated.

Option 2 – Limited to acquisitions post decision

A utility that has acquired multiple non-viable water and/or wastewater utilities since the ACC issued Decision No. 75626⁷, and that has made reasonable, prudent and timely investments, which resulted in the acquired utility becoming viable. The acquiring utility

7 Effective date of Decision No. 75626 is July 25, 2016.

75743 Decision No.

27

Docket No. W-00000C-16-0151

Page 19

shall bear the burden of demonstrating a track record. In each case, the Commission will consider all of the relevant circumstances in determining whether a track record of acquiring and improving the service provided to customers of non-viable water and/or wastewater utilities has been demonstrated.

72. The Work Group did not attempt to couple these metrics with the recommended ROE adders; instead, it recommended that the chosen definition be coupled with ROE adders as part of the Cost of Capital reform that the Work Group is still in the process of completing.

RULEMAKING

73. The Decision orders Staff to commence a rulemaking to consider the following amendment to Arizona Administrative Code ("A.A.C.") R14-2-803.D: "A notice of intent under this section is not required when the reorganization of an existing Arizona water or wastewater public utility holding company is due to the purchase of the shares (or merger of) a Class D or E water or wastewater utility." On August 31, 2016, Staff opened docket RU-00000A-16-0300, to initiate the process.

STATUS SUMMARY

- 74. Following are recommendations:
 - 1. Staff should be directed to post the Emergency Rate Case Application (set forth in Attachment A) on the Commission's website to make it available for use by utilities. Staff should also be directed to continue to look for ways of improving the efficiency of the emergency surcharge process.
 - 2. Staff should be directed to post the Short Form Rate Case Application (as discussed in this report) on the Commission's website to make it available for use by utilities. Staff should also be directed to continue to look for ways of improving the Short Form Rate Case Application.
 - 3. The Commission could adopt the "Materiality Guidelines" and the definitions of "viable" and "non-viable", as set forth herein, as Commission policies in order to provide guidance to Staff and to stakeholders.
 - 4. As discussed on pages 18-19, the Commission should determine which of the two options for the definition of "demonstrated track record" it prefers, and

Decision No. _____

Page 20

Docket No. W-00000C-16-0151

should	then	adopt	that	choice	as	a	Commission	policy	in	order	to	provid
guidano	ce to S	Staff an	d to	stakeho	lde	rs.						

- 75. Regarding the proposed definitions for "Demonstrated Track Record," we adopt the No time restriction option as our policy on this issue. Although both options have their respective merits, we believe that the No time restriction proposed option best reflects our objectives as set forth in Decision No. 75626.
- 76. Under the guidance of Decision No. 75626, the Work Group has taken steps to define, refine, propose, and implement actions which will significantly improve the regulatory process surrounding small water companies in Arizona. The Work Group should continue forward with making improvements.
- 77. The purpose of establishing acquisition premiums for non-viable companies and "giving credit" to viable companies that purchase them is to incentivize water system consolidation across the state. We know that when a viable company provides service to customers, customers benefit from that company's financial, managerial, and technical competence. The last thing we want to do is be an impediment to that goal. The Arizona Department of Environmental Quality ("ADEQ") has also expressed similar sentiments for all water systems (including those regulated by the ACC). Some industry stakeholders, however, have expressed concern that certain regulatory enforcement actions against a prospective new owner of a non-viable water system may actually discourage or inhibit that acquisition due to potential negative perceptions in the financial community that some regulatory actions, both formal and informal, may cause.
- 78. These Stakeholders raise legitimate concern, yet they must be balanced with the Commission and ADEQ's primary obligation: the health and welfare of Arizonans. We possess enforcement authority to assure that the new owner is:
 - a. Making reasonable progress with identifying system deficiencies;
 - b. Making reasonable progress with correcting identified deficiencies; and
 - c. Is regularly communicating findings/updates with pertinent regulatory agencies (e.g., ACC, ADEQ, etc.)

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Docket No. W-00000C-16-0151

We direct ACC Staff to engage with ADEQ and develop a Joint Policy Statement and/or a Memorandum of Understanding dealing with the acquisition of small troubled water utilities. The Joint Policy Statement and/or Memorandum of Understanding should lay out a process that assures the health and safety of the acquired company on a reasonable schedule. The process should be designed to minimize regulatory actions that might exacerbate the financial risk associated with purchasing small companies with compliance issues. Staff is directed to provide the Joint Policy Statement and/or a Memorandum of Understanding for Commission review (or to report on the state of discussion with ADEQ) by October 30, 2016.

CONCLUSIONS OF LAW

- 1) The Commission has jurisdiction over the matters discussed herein pursuant to Article XV of the Arizona Constitution and Title 40 of the Arizona Revised Statutes.
- 2) The recommendations set forth in Finding of Fact no. 74 are reasonable, and we adopt them.
- 3) The Commission, having reviewed the Status Update dated September 1, 2016, concludes that it is in the public interest to adopt the policies as discussed herein.
- 4) We adopt Findings of Fact nos. 48 through 60 as our policy statement regarding "Materiality Guidelines."
- 5) We adopt Findings of Fact nos. 63 through 68 as our policy statement regarding the definitions of "viable" and "non-viable."
- 6) We adopt Findings of Fact nos. 70 through 72, and 75 as our policy statement regarding the definition of "Demonstrated Track Record."
- 7) Our policy statements, as discussed herein, are intended to provide helpful information and guidance to Staff and stakeholders, and are not intended as generally applicable requirements.

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ORDER

IT IS THEREFORE ORDERED that Staff shall post the Emergency Rate Case Application (set forth in Attachment A to the Status Update) on the Commission's website to make it available for use by utilities.

IT IS FURTHER ORDERED that Staff shall continue to look for ways to improve the efficiency of the emergency surcharge process.

IT IS FURTHER ORDERED that Staff shall post the Short Form Rate Case Application (as discussed in this report) on the Commission's website to make it available for use by utilities.

IT IS FURTHER ORDERED that Staff shall continue to look for ways to improve the Short Form Rate Case Application process.

IT IS FURTHER ORDERED that the "Materiality Guidelines", as set forth herein, is adopted as a Commission policy.

IT IS FURTHER ORDERED that the definitions of "viable" and "non-viable", as set forth herein, is adopted as a Commission policy.

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Decision No. 75743

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IT IS FURTHER ORDERED that the definition of "demonstrated track record" as set forth in Findings of Fact nos. 70 through 72 and 75 is adopted as a Commission policy.

IT IS FURTHER ORDERED that this Order shall become effective immediately.

BY THE ORDER OF THE ARIZONA CORPORATION COMMISSION

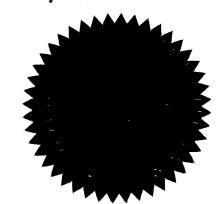
CHAIRMAN LITTLE

COMMISSIONER STUMP

COMMISSIONER FORESE

COMMISSIONER TOBIN

COMMISSIONER BURNS



IN WITNESS WHEREOF, I, JODI JERICH, Executive Director of the Arizona Corporation Commission, have hereunto, set my hand and caused the official seal of this Commission to be affixed at the Capitol, in the City of Phoenix, this 19th day of September , 2016.

JODI JERICH EXECUTIVE DIRECTOR

DISSENT:

21 DISSENT: _____

TMB:BB:nr/RRM

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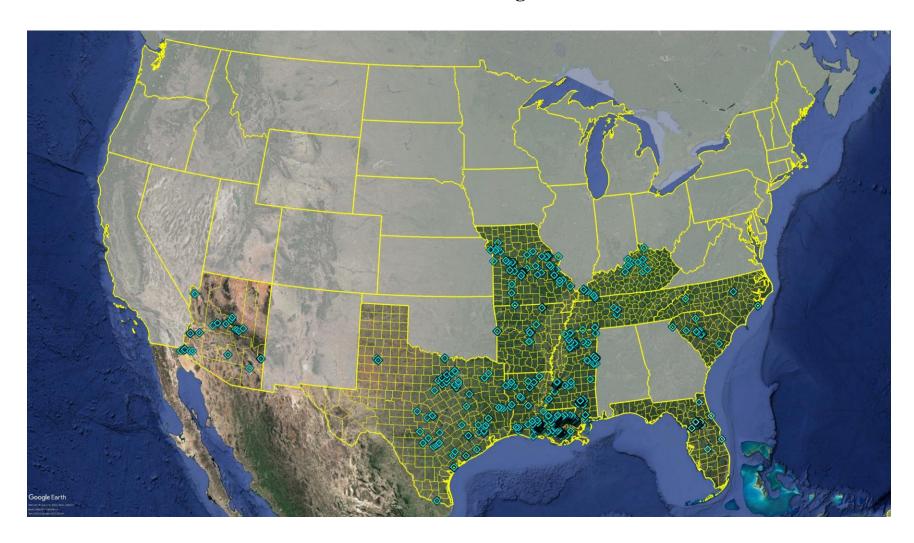
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Decision No. 75743

CSWR Holdings



Red Bird Utility Operating Company Tap Ons through 12/31/2023

			Accumulated Depr
Date	Amount	Rate	12/31/2023
Pre 1998	361,800	3.30%	361,800
12/31/1998	9,000	3.30%	7,430
12/31/1999	86,400	3.30%	68,476
12/31/2001	5,400	3.30%	3,923
12/31/2002	19,800	3.30%	13,730
12/31/2003	59,800	3.30%	39,495
12/31/2004	99,268	3.30%	62,277
12/31/2004	24,357	3.30%	15,281
12/31/2005	66,700	3.30%	39,644
12/31/2006	149,362	3.30%	83,846
12/31/2007	43,700	3.30%	23,089
12/31/2010	6,900	3.30%	2,962
12/31/2012	6,900	3.30%	2,506
12/31/2013	11,500	3.30%	3,797
12/31/2014	4,600	3.30%	1,367
12/31/2015	11,500	3.30%	3,038
12/31/2016	6,900	3.30%	1,595
12/31/2017	32,200	3.30%	6,379
12/31/2018	6,900	3.30%	1,139
12/31/2019	9,200	3.30%	1,215
12/31/2020	27,600	3.30%	2,732
12/31/2021	106,673	3.30%	7,040
12/31/2022	24,185	3.30%	798
Total	1,180,645		753,559