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October 5, 2018

## **VIA ELECTRONIC FILING**

Ms. M. Lynn Jarvis, Chief Clerk North Carolina Utilities Commission Dobbs Building 430 North Salisbury Street Raleigh, North Carolina 27603

Re: Docket No. E-22, Sub 551

Docket No. G-5, Sub 585

Dear Ms. Jarvis:

On behalf of Dominion Energy, Inc. and SCANA Corporation, attached for filing in the above-referenced dockets are the <u>Supplemental Testimony of Thomas P. Wohlfarth</u> and <u>Supplemental Testimony of D. Russell Harris</u>, respectively.

Should you have any questions, please do not hesitate to contact me. Thank you for your assistance with this matter.

Very truly yours,

/s/Mary Lynne Grigg

MLG:kjg

**Enclosures** 

## BEFORE THE

## NORTH CAROLINA UTILITIES COMMISSION

DOMINION ENERGY, INC.

DOCKET NO. E-22, SUB 551 DOCKET NO. G-5, SUB 585

SUPPLEMENTAL TESTIMONY
OF

THOMAS P. WOHLFARTH

OCTOBER 5, 2018

- 1 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
- 2 A. My name is Thomas P. ("Tom") Wohlfarth. My business address is 120
- 3 Tredegar Street, Richmond, Virginia 23219.
- 4 Q. BY WHOM ARE YOU EMPLOYED AND WHAT IS YOUR POSITION?
- 5 A. I am employed by Dominion Energy, Inc. ("Dominion Energy"), and my
- 6 current position is Senior Vice President—Regulatory Affairs.
- 7 Q. HAVE YOU PREVIOUSLY FILED TESTIMONY IN THIS CASE?
- 8 A. No, I have not.
- 9 Q. WHAT IS THE PURPOSE OF YOUR SUPPLEMENTAL TESTIMONY?
- 10 A. The purpose of my supplemental testimony in this proceeding is to support
- Dominion Energy's position on the Agreement and Stipulation of Settlement
- 12 ("Stipulation") filed by Dominion Energy, SCANA Corporation ("SCANA")
- 13 (collectively, the "Applicants"), Transcontinental Gas Pipeline Company,
- 14 LLC ("Transco"), and the Public Staff North Carolina Utilities Commission
- 15 ("Public Staff"), in these Dockets on October 4, 2018, for consideration by the
- North Carolina Utilities Commission ("Commission"). Dominion Energy is
- the parent of Virginia Electric and Power Company, which does business in
- North Carolina as "Dominion Energy North Carolina" or "DENC."

- 1 Q. HOW DID THE STIPULATION WITH THE PUBLIC STAFF COME
- 2 ABOUT?

- A. Following the filing of the Application of Dominion Energy and SCANA
- 4 pursuant to Gen. Stat. 62-111(a) for authority to engage in the proposed
- 5 business combination transaction ("Merger"), the Public Staff engaged in an
- 6 extensive audit and discovery process directed at investigating the public
- 7 convenience and necessity of the proposed Merger. This discovery process
- 8 involved the issuance of more than 100 data and document requests to
- 9 Dominion Energy and SCANA in 13 sets of discovery. Following this
- process, the Public Staff, Dominion Energy, and SCANA began discussions
- regarding a possible settlement. Those discussions covered a number of
- issues and conditions necessary for the Public Staff to support approval of the
- Merger, including changes to existing Regulatory Conditions and Codes of
- 14 Conduct appropriate as a result of the proposed Merger. After intervenor
- testimony was filed, Dominion Energy and SCANA engaged in negotiations
- with Transco as well regarding the regulatory Conditions. The negotiations
- involved substantial compromise by all parties on numerous issues. This
- process ultimately culminated in the Stipulation including the Regulatory
- 19 Conditions and Code of Conduct that was filed with the Commission on
- 20 October 4, 2018.

1	Q.	PLEASE DESCRIBE SOME OF THE OVERALL BENEFITS ACHIEVED
2		BY THE MERGER.
3	A.	As discussed in the Application and direct testimonies in this proceeding the
4		Merger will provide many benefits to Public Service Company of North
5		Carolina, Inc.'s ("PSNC") customers and the state of North Carolina. The
6		acquisition of PSNC by Dominion Energy (via SCANA) will create a
7		financially stronger combined company and allow PSNC to more effectively
8		meet the future energy needs of North Carolina.
9		Overall, PSNC will benefit from best practices across an expanded platform of
10		service. Further, PSNC will benefit from Dominion Energy's services
11		company model with access to a level of services, support, and economies of
12		scale typically only available to a much larger company. PSNC also will have
13		an enhanced ability to access, on reasonable terms, the capital needed to meet
14		its obligations to provide safe and reliable service to its customers.
15	Q.	WHAT ARE THE TERMS OF THE STIPULATION REACHED WITH
16		THE PUBLIC STAFF AND TRANSCO?
17	A.	Presented below is a description of the matters agreed upon by Dominion
18		Energy, SCANA, Transco, and the Public Staff, hereinafter referred to as the
19		Stipulating Parties.
20		Regulatory Conditions. The Regulatory Conditions, including the Code of
21		Conduct, set forth in Attachment A to the Stipulation, represent commitments

1	by the Applicants as a precondition of approval by the Commission of the
2	Merger as set forth in the Merger Agreement attached to the application as
3	Exhibit A. These Regulatory Conditions will be incorporated into any
4	Commission order approving the Merger.
5	Bill Credits. The Applicants agree that, upon approval of this Stipulation by
6	the Commission, in its entirety, and closing of the Merger, PSNC will record a
7	regulatory liability of \$3.75 million representing a refund to customers of
8	2017 revenues and will subsequently provide such refund to customers as a
9	bill credit of \$1.25 million in January 2019, or as soon thereafter as
10	practicable, another bill credit of \$1.25 million in January 2020, and a final
11	bill credit of \$1.25 million in January 2021.
12	Charitable Contribution. In 2019, PSNC will increase its charitable
13	contributions over its 2017 contribution level by \$150,000. Such
14	contributions shall be used to provide energy assistance for low-income
15	customers in PSNC's service territory and will be treated as below-the-line
16	expenses (i.e., not recoverable in rates) for regulatory accounting and
17	ratemaking purposes.
18	Merger-Related Expenses. Direct expenses associated with the Merger will
19	be excluded from the regulated expenses of PSNC and DENC for
20	Commission financial reporting and ratemaking purposes. Merger-Related

terminated executives, regulatory process costs, and transaction costs such as					
investment banking, legal, accounting, securities issuances, and advisory fees.					
Integration costs include the integration of financial, IT, human resources,					
billing, accounting, and telecommunications systems. Other transition costs					
include severance payments to employees, changes to signage, the cost of					
transitioning employees to post-merger employee benefit plans, and costs to					
terminate any duplicative leases, contracts, and operations, etc. The					
Applicants have committed that none of these Merger-Related Expenses will					
be passed on to the customers of PSNC or DENC, and have also stated that					
the Merger will not have a net adverse impact on the rates and services of					
DENC or PSNC. The Applicants further commit to file a report of their					
accounting for Merger-Related Expenses within 60 days after the close of the					
Merger, and supplemental reports, as necessary, within 60 days after each					
calendar year.					
Rate Moratorium. PSNC will not file an application for a general rate case					
proceeding to adjust its base rates and charges before April 1, 2021. PSNC					
will not increase its non-gas cost margin in its rates until November 1, 2021,					
except for the following reasons: (1) adjustments or changes pursuant to					
Rider C (Customer Usage Tracker), Rider D (Purchased Gas Adjustment					
Procedures), and Rider E (Integrity Management Tracker) pursuant to Gen.					
Stat. 62-133.4, Gen. Stat. 62-133.7, and Gen. Stat. 62-133.7A; (2) to reflect					

the financial impact of governmental action (legislative, executive, or

regulatory) having a substantial specific impact on the gas industry generally
or on a segment thereof that includes PSNC, including but not limited to
major expenditures for environmental compliance; (3) to implement natural
gas expansion surcharges imposed pursuant to Gen. Stat. 62-158; or (4) to
reflect the financial impact of major expenditures associated with force
majeure. In addition, PSNC shall not file for any cost deferral during or
covering any period from the date of an order approving the Merger until after
October 31, 2021, except: (1) to reflect the financial impact of governmental
action (legislative, executive, or regulatory) having a substantial specific
impact on the gas industry generally or on a segment thereof that includes
PSNC, including but not limited to major expenditures for environmental
compliance; or (2) to reflect the financial impact of major expenditures
associated with force majeure. This provision does not indicate that the
Public Staff would support, or that the Commission would approve, such cost
deferral.

<u>Protection Against Debt Downgrade</u>. The Stipulating Parties agree that PSNC and DENC customers will be held harmless from the impacts of debt downgrade attributable to the Merger as set forth in the Regulatory Conditions.

<u>Customer Service</u>. PSNC will maintain current levels of customer service and behavior towards customers, as well as current levels of professional cooperation with regulators, consumer advocates, and intervenors.

Cost Saving Opportunities. The electric utility operations of DENC and South					
Carolina Electric & Gas Company, along with their affiliates and subsidiaries					
will look for post-Merger opportunities to engage in joint planning.					
purchasing, and services that will result in cost savings to DENC's retail					
electric customers, while not compromising reliability or service quality.					
Affiliate Agreements. Unless otherwise allowed or ordered by the					
Commission, no later than March 1, 2019, and in accordance with and as					
provided by Gen. Stat. 62-153 and the related Regulatory Conditions, DENC					
and PSNC will file any new or amended affiliate agreements with the					
Commission for use by DENC and PSNC. The Stipulating Parties agree that					
DENC and PSNC may operate, as of the date of the Merger's closing, under					
the new or amended affiliate agreements until the Commission issues such an					
order approving or accepting the new or amended affiliate agreements under					
Gen. Stat. 62-153. PSNC and DENC agree and acknowledge that their					
interim operation under the new or amended affiliate agreements is subject to					
any fully adjudicated Commission order on the matter. Such services will be					
provided pursuant to and comply fully with the Code of Conduct approved by					

the Commission in this proceeding.

- 1 Q. WHAT ARE THE BENEFITS TO NORTH CAROLINA CUSTOMERS OF
- THE STIPULATION, INCLUDING THE REVISED CODE OF CONDUCT
- 3 AND REGULATORY CONDITIONS?
- A. Customers will benefit from rate stability associated with PSNC's commitment not to file prior to April 1, 2021, an application for a general rate proceeding to adjust its rates and charges. PSNC customers also will benefit from bill credits totaling \$3.5 million over a three-year period. In addition,

8 PSNC will benefit from being part of a corporate organization with enhanced

9 geographic, business, and regulatory diversity.

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The revised Code of Conduct and Regulatory Conditions set forth commitments made by Dominion Energy and SCANA as a precondition of the approval of the Merger. They put safeguards in place to ensure that customers will not be harmed by the Merger. The Regulatory Conditions are intended to protect the jurisdiction of this Commission as a result of the Merger, including agreements and transactions among affiliates. The Regulatory Conditions are also intended to ensure that costs are properly incurred and accounted for in cost of service. In addition, they address issues that Transco raised in this proceeding. The Code of Conduct governs the relationship, activities, and transactions among the public utility operations and their affiliates. Overall, the Merger and the terms and conditions of the Stipulation, including the Regulatory Conditions and Code of Conduct, will ensure that the Merger is justified by the public convenience and necessity,

1		serves the public interest, and affords benefits and protections to North
2		Carolina customers.
3	Q.	WHY IS THE PROVISION ALLOWING DENC AND PSNC TO OPERATE
4		UNDER THE NEW OR AMENDED AFFILIATE AGREEMENTS AS OF
5		THE DATE OF THE MERGER'S CLOSING NECESSARY?
6	A.	This Stipulation provision is necessary to allow PSNC to receive certain
7		shared services and funding from Dominion Energy, on an interim basis,
8		immediately following the Merger's closing, until such time as new or
9		amended affiliate agreements are accepted or approved by the Commission.
10	Q.	DOES THE STIPULATION PROVIDE FINANCIAL PROTECTIONS
11		FROM MERGER-RELATED EXPENSES FOR PSNC, DENC, AND THEIR
12		CUSTOMERS?
13	A.	Yes, it does. Direct expenses associated with the Merger will be excluded
14		from the regulated expense of PSNC and DENC for Commission financial
15		reporting and ratemaking purposes. Merger-related expenses include
16		acquisition premiums, change-in-control payments made to terminated
17		executives, regulatory process costs, and transaction costs such as investment
18		banking, legal, and accounting fees. Moreover, the Applicants commit to file
19		a report of their accounting for Merger-related expenses within 60 days after
20		the close of the Merger, and supplemental reports, as necessary, within 60
21		days after each calendar year.

- 1 Q. IS DOMINION ENERGY MAKING ANY OTHER COMMITMENTS IN
- 2 CONNECTION WITH THE MERGER?
- 3 Yes, in addition to those already discussed, Dominion Energy intends to A. 4 maintain PSNC's headquarters in Gastonia, North Carolina and manage PSNC 5 from an operations standpoint as a separate regional business with 6 responsibility for making decisions that achieve the objectives of customer 7 satisfaction, reliable service, customer, public, and employee safety, environmental stewardship, and collaborative and productive relationships 8 9 with customers, regulators, other governmental entities, and interested 10 stakeholders. In addition, Dominion Energy commits to maintaining 11 compensation levels for PSNC employees following the Merger until January 12 1, 2020, and will give due and fair consideration for other employment and 13 promotion opportunities within the larger Dominion Energy organization, 14 both inside and outside of North Carolina, to the extent any such employment 15 positions are re-aligned, reduced, or eliminated in the future as a result of the 16 combination.
- 17 Q. IN YOUR OPINION, DO THE MERGER AND STIPULATION SERVE
  18 THE PUBLIC INTEREST AND AFFORD BENEFITS AND
  19 PROTECTIONS FOR NORTH CAROLINA CUSTOMERS?
- 20 A. Yes, I believe they do. The terms of the Stipulation, including the Regulatory
  21 Conditions and Code of Conduct, will ensure that the Merger will have no
  22 adverse impact on the rates charged and the services provided by DENC and

PSNC to North Carolina customers and that the benefits of the Merger to DENC's and PSNC's customers are sufficient to offset any potential costs and risks. PSNC customers will directly benefit from the \$3.75 million in bill credits over three years, the rate moratorium until 2021, the \$150,000 increase in its 2019 charitable contributions, and the continuation of regulatory oversight and authority of the Commission. PSNC will continue to provide efficient, reliable, and safe service at a reasonable cost through the many commitments made by Dominion Energy and SCANA. For all of these reasons, I believe that approval of the Merger and the Stipulation will benefit PSNC and its customers, is justified by the public convenience and necessity, and should be approved.

- 12 Q. DOES THIS CONCLUDE YOUR SUPPLEMENTAL TESTIMONY?
- 13 A. Yes, it does.

### **BEFORE THE**

# NORTH CAROLINA UTILITIES COMMISSION

SCANA CORPORATION

DOCKET NO. E-22, SUB 551 DOCKET NO. G-5, SUB 585

OF
D. RUSSELL HARRIS

OCTOBER 5, 2018

- 1 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
- 2 A. My name is D. Russell Harris and my business address is 220 Operation Way,
- 3 Cayce, South Carolina.
- 4 Q. BY WHOM ARE YOU EMPLOYED AND WHAT IS YOUR POSITION?
- 5 A. I am employed by SCANA Corporation ("SCANA") and my current position
- 6 is Senior Vice President of Gas Distribution. I serve as President and Chief
- 7 Operating Officer of Public Service Company of North Carolina, Inc.
- 8 ("PSNC"), President of Gas Operations for South Carolina Electric & Gas
- 9 Company, and President of SCANA Energy Marketing, Inc.
- 10 Q. HAVE YOU PREVIOUSLY FILED TESTIMONY IN THIS CASE?
- 11 A. Yes. I submitted direct testimony in this proceeding on June 22, 2018.
- 12 Q. WHAT IS THE PURPOSE OF YOUR SUPPLEMENTAL TESTIMONY?
- 13 A. The purpose of my supplemental testimony is to briefly describe some of the
- benefits of the proposed business transaction ("Merger"), and I provide the
- position of SCANA on the Agreement and Stipulation of Settlement
- 16 ("Stipulation") filed by Dominion Energy, SCANA (collectively, the
- 17 "Applicants"), Transcontinental Gas Pipeline Company, LLC, and the Public
- 18 Staff North Carolina Utilities Commission, in these Dockets on October 4,
- 19 2018, for consideration by the North Carolina Utilities Commission
- 20 ("Commission"). SCANA is the parent of PSNC.

- 1 Q YOU TESTIFIED IN YOUR DIRECT TESTIMONY THAT YOU
  2 BELIEVED THAT THE MERGER WILL BENEFIT PSNC AND ITS
- 3 CUSTOMERS. DO YOU BELIEVE THIS CONTINUES TO BE TRUE?
- 4 A. Yes. I continue to believe that the Merger will benefit PSNC and its
- 5 customers. The Stipulation, including the revised Regulatory Conditions and
- 6 Code of Conduct, provide additional benefits and protections for PSNC's
- 7 customers.
- 8 Q. WHAT ARE THE BENEFITS TO PSNC ASSOCIATED WITH THE
- 9 MERGER AS PROPOSED?
- 10 A. As I discussed in my direct testimony, PSNC will benefit from this Merger. It
- will become part of a much larger corporate organization with more business
- diversity and greater financial and operational scale. PSNC will have access
- to an array of services provided by Dominion Energy's centralized services
- company which, because of its larger size and buying power, should provide
- 15 cost advantages to PSNC over time. PSNC also will benefit from the adoption
- of best practices, which should benefit employee and public safety, customer
- service, and operational cost-effectiveness. Finally, the Merger will enhance
- PSNC's ability to finance the investments necessary to continue providing
- safe, reliable, and cost-effective operations across a growing customer base.

Q.	WHAT ARE SOME OF THE BENEFITS TO PSNC CUSTOMERS AS A
	RESULT OF THE STIPULATION?
	Dominion Energy and SCANA agreed that after closing of the Merger, PSNC
	will record a regulatory liability of \$3.75 million representing a refund to
	customers of 2017 revenues and will subsequently provide such refund to
	customers as a bill credit of \$1.25 million in January 2019 or as soon
	thereafter as practicable, another bill credit of \$1.25 million in January 2020,
	and a final bill credit of \$1.25 million in January 2021.
	The Companies also agreed that in 2019, PSNC will increase its charitable
	contributions over its 2017 contribution level by \$150,000. Such
	contributions shall be used to provide energy assistance for low-income
	customers in PSNC's service territory.
	Further, Dominion Energy and SCANA agreed to a moratorium on PSNC's
	general rate increases. PSNC will not file an application for a general rate
	case proceeding to adjust its base rates and charges before April 1, 2021, and
	will not increase its rates until November 1, 2021, except for the limited
	circumstances as set forth in the Stipulation.
Q.	HOW WILL THE MERGER AND STIPULATION AFFECT PSNC'S
	REGULATION BY THE COMMISSION?
A.	The Commission will continue to have full regulatory oversight of PSNC's provision
	of natural gas service to its customers. Further, the Stipulation provides for
	Q.

- 1 additional Regulatory Conditions and a revised Code of Conduct with which PSNC
- will comply.
- 3 Q. DOES SCANA SUPPORT THE STIPULATION AS FILED WITH THE
- 4 COMMISSION?
- 5 A. Yes. SCANA supports the settlement as reflected in the Stipulation.
- 6 Q. IN YOUR OPINION, DO THE MERGER AND STIPULATION SERVE
- 7 THE PUBLIC INTEREST AND AFFORD BENEFITS AND
- 8 PROTECTIONS FOR NORTH CAROLINA CUSTOMERS?
- 9 A. Yes. The terms of the Stipulation, including the Regulatory Conditions and
- 10 Code of Conduct, will ensure that the Merger will have no adverse impact on
- the rates charged and the service provided by PSNC to North Carolina
- customers and that the benefits of the Merger to PSNC's customers are
- sufficient to offset any potential costs and risks. PSNC customers will
- directly benefit from the \$3.75 million in bill credits, the rate moratorium until
- 15 2021, the commitment to PSNC's 2019 charitable contributions, and the
- 16 continuation of regulatory oversight and authority of the Commission. PSNC
- will continue to provide efficient, reliable, and safe service at a reasonable
- cost through the many commitments made by Dominion Energy and SCANA.
- 19 For all of these reasons, I believe that approval of the Merger and Stipulation
- will benefit PSNC and its customers, is justified by the public convenience
- and necessity, and should be approved.

- 1 Q. DOES THIS CONCLUDE YOUR SUPPLEMENTAL TESTIMONY?
- 2 A. Yes, it does.

#### **CERTIFICATE OF SERVICE**

I certify that copies of the foregoing <u>Supplemental Testimony of Thomas P.</u>

<u>Wohlfarth</u> and <u>Supplemental Testimony of D. Russell Harris</u> have been served on all parties of record or their attorneys, or both, by U.S. mail, first class or better; by hand delivery; or by means of facsimile or electronic delivery upon agreement of the receiving party.

This the 5<sup>th</sup> day of October, 2018.

/s/Mary Lynne Grigg

Mary Lynne Grigg McGuireWoods LLP 434 Fayetteville Street, Suite 2600 PO Box 27507 (27611) Raleigh, North Carolina 27601 (919) 755-6573 (Direct) mgrigg@mcguirewoods.com

Attorney for Dominion Energy, Inc. and SCANA Corporation