



**NORTH CAROLINA
PUBLIC STAFF
UTILITIES COMMISSION**

October 26, 2021

Ms. A. Shonta Dunston, Chief Clerk
North Carolina Utilities Commission
4325 Mail Service Center
Raleigh, North Carolina 27699-4300

Re: Docket No. E-22, Sub 604
Application by Virginia Electric and Power Company d/b/a Dominion
Energy North Carolina for Approval of Demand-Side Management
and Energy Efficiency Cost Recovery Rider

Dear Ms. Dunston:

In connection with the above-referenced docket, I transmit herewith for filing
on behalf of the Public Staff the testimony and exhibits of:

- Thomas C. Williamson, Jr. – Utilities Engineer, Energy Division
- Michael C. Maness – Director, Accounting Division

By copy of this letter, I am forwarding a copy of the testimony and exhibits
to all parties of record by electronic delivery.

Sincerely,

Electronically submitted
s/ John Little
Staff Attorney
john.little@psncuc.nc.gov

Attachments

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BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-22, SUB 604

October 26, 2021

In the Matter of
Application by Virginia Electric and)
Power Company, d/b/a Dominion)
Energy North Carolina, for Approval of)
Demand-Side Management and Energy)
Efficiency Cost Recovery Rider under)
N.C.G.S. § 62-133.9 and Commission
Rule R8-69

TESTIMONY OF
MICHAEL C. MANESS -
PUBLIC STAFF – NORTH
CAROLINA UTILITIES
COMMISSION

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION**DOCKET NO. E-22, SUB 604****Testimony of Michael C. Maness****On Behalf of the Public Staff****North Carolina Utilities Commission****October 26, 2021**

1 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND**
2 **PRESENT POSITION.**

3 A. My name is Michael C. Maness. My business address is 430 North
4 Salisbury Street, Dobbs Building, Raleigh, North Carolina. I am the
5 Director of the Accounting Division of the Public Staff – North
6 Carolina Utilities Commission (Public Staff).

7 **Q. BRIEFLY STATE YOUR QUALIFICATIONS AND DUTIES.**

8 A. A summary of my qualifications and duties is set forth in Appendix B
9 of this testimony.

10 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

11 A. The purpose of my testimony is to present my recommendations
12 regarding: (1) the prospective Demand-Side Management / Energy
13 Efficiency rider (DSM/EE rider or Rider C), and (2) the DSM/EE
14 Experience Modification Factor rider (DSM/EE EMF rider or Rider

1 CE) proposed by Virginia Electric and Power Company d/b/a
2 Dominion Energy North Carolina (DENC or the Company) in its
3 Application filed in this docket on August 10, 2021.¹ The DSM/EE
4 and DSM/EE EMF Riders are authorized by N.C. Gen. Stat. § 62-
5 133.9 and implemented pursuant to Commission Rule R8-69. In
6 addition to my filing of this testimony, Public Staff witness Thomas
7 C. Williamson, Jr. has also filed testimony in this proceeding.

8 **Q. HOW IS YOUR TESTIMONY ORGANIZED?**

9 A. My testimony begins with a brief review of the regulatory framework
10 for DSM/EE cost recovery by electric utilities and the historical
11 background of DENC's Application in this docket. I then discuss the
12 Company's proposed billing rates and other aspects of its filing.
13 Following a summary of my investigation, I present my conclusions
14 and recommendations regarding approval of the proposed billing
15 rates making up Riders C and CE.

16 **THE PROCESS FOR SETTING DENC'S DSM/EE REVENUE**
17 **REQUIREMENTS**

18 **Q. PLEASE DESCRIBE THE BASIS FOR THE COMPANY'S FILING.**

19 A. N.C.G.S. § 62-133.9(d) allows a utility to petition the Commission for
20 approval of an annual rider to recover: (1) the reasonable and

¹ Riders C and CE are each comprised of various class-based billing rates.

1 prudent costs of new DSM and EE measures, and (2) other
2 incentives to the utility (utility incentives) for adopting and
3 implementing new DSM and EE measures. However, N.C.G.S. § 62-
4 133.9(f) allows industrial and certain large commercial customers to
5 opt out of participating in the power supplier's DSM/EE programs or
6 paying the DSM/EE rider, if an eligible customer notifies its electric
7 power supplier that it has implemented or will implement, at its own
8 expense, alternative DSM and EE measures. Commission Rule R8-
9 69 sets forth the general parameters and procedures governing
10 approval of the annual rider.

11 In this proceeding, DENC has calculated its proposed Riders C and
12 CE using the Cost Recovery and Incentive Mechanism for Demand-
13 Side Management and Energy Efficiency Programs approved by the
14 Commission in its *Order Approving Revised Cost Recovery and*
15 *Incentive Mechanism*, issued in Docket No. E-22, Sub 464, on May
16 22, 2017 (2017 Mechanism). The 2017 Mechanism became effective
17 as of May 22, 2017, for projected costs and utility incentives
18 beginning January 1, 2018, and for true-ups of costs and utility
19 incentives beginning January 1, 2017.² The 2017 Mechanism

² For the levelization run-out of the trued-up bonus utility incentives for measures installed or implemented prior to 2017, the Company carried forward those incentives as calculated pursuant to mechanisms approved by the Commission in 2015 and 2011. The program cost, common costs, and net lost revenue utility incentive revenue requirements

1 changed the calculation of the bonus incentive approved for inclusion
2 in its DSM/EE and DSM/EE EMF riders from a Program Performance
3 Incentive to a Portfolio Performance Incentive (PPI).

4 **Q. PLEASE DESCRIBE THE 2017 MECHANISM AND ITS MAJOR**
5 **COMPONENTS.**

6 A. The overall purpose of the 2017 Mechanism is to: (1) allow DENC to
7 recover all reasonable and prudent costs incurred for adopting and
8 implementing new DSM and new EE measures; (2) establish the
9 terms, conditions, and methodology for the recovery of certain utility
10 incentives – Net Lost Revenues (NLR) and the PPI – to reward
11 DENC for adopting and implementing DSM and EE measures and
12 programs; (3) provide for an additional incentive to further encourage
13 kilowatt-hour (kWh) savings achievements; and (4) establish certain
14 requirements and guidelines for requests by DENC for approval,
15 monitoring, and management of DSM and EE programs. The 2017
16 Mechanism includes many provisions that indirectly influence the
17 ratemaking process for DSM and EE costs and utility incentives,
18 including provisions that address program approval and tests of
19 continuing cost-effectiveness, various procedural matters, reporting
20 requirements, and future review of the Mechanism itself. Additionally,

are calculated in the same manner under the 2017 Mechanism as they were under the 2015 and 2011 mechanisms.

1 the 2017 Mechanism includes provisions that directly address the
2 determination of the annual DSM/EE and DSM/EE EMF riders. A
3 summary of those provisions is set forth in Appendix A of this
4 testimony.

5 **THE COMPANY'S PROPOSED BILLING RATES**

6 **Q. PLEASE DESCRIBE THE BILLING FACTORS, VINTAGE YEARS,**
7 **RATE PERIOD, AND TEST PERIOD BEING CONSIDERED IN**
8 **THIS PROCEEDING.**

9 A. The rate period proposed by DENC for this proceeding is the twelve-
10 month period from February 1, 2022, through January 31, 2023. This
11 is the proposed period over which the DSM/EE and DSM/EE EMF
12 riders set herein will be charged. However, as explained in Company
13 witness Hall's testimony, for purposes of this proceeding the
14 Company has used estimated calendar year 2022 DSM/EE costs
15 and benefits as a proxy for estimated rate period costs and benefits,
16 because of the manner in which the Company normally models
17 annual projected costs and benefits.

18 The test period applicable to this proceeding (the presumptive period
19 for which the under- or over-recoveries of DSM/EE costs and NLR

1 are measured) is the twelve-month period ended December 31,
2 2020.³

3 Vintage Years, used for tracking PPI and NLR related to DSM/EE
4 measures installed in those years, correspond to calendar years.
5 Thus, in this proceeding, prospective rates are being set based on
6 projections for Vintage Year 2022, while Vintage Year 2020 is being
7 trued up.

8 In its Application, DENC requested approval of class-specific
9 forward-looking DSM/EE billing rates (Rider C) based on a North
10 Carolina retail revenue requirement of \$2,815,587 (excluding any
11 revenue adder for the North Carolina Regulatory Fee (NCRF)).
12 Likewise, the Company requested approval of class-specific
13 increment DSM/EE EMF billing rates (Rider CE) based on a North
14 Carolina retail true-up revenue requirement increment of \$55,745,
15 excluding the NCRF. These revenue requirements are made up of
16 the following components, as set forth in the testimony of the DENC
17 witnesses and their accompanying exhibits:

³ DENC has not requested in this proceeding to incorporate into its DSM/EE EMF rider calculations the under- or overrecovery of DSM/EE costs experienced up to 30 days prior to the hearing, as would be permitted by Commission Rule R8-69(b)(2).

1	<u>RIDER C</u>	
2	Program costs (including common costs)	\$2,486,727
3	PPI	<u>328,860</u>
4	Total Rider C revenue requirement	<u>\$2,815,587</u>
5	<u>RIDER CE</u>	
6	Program costs (including common costs)	\$ 2,530,243
7	NLR	184,057
8	PPI	360,382
9	Test period Rider C revenues	<u>(3,010,546)</u>
10	Net rev. req. before carrying costs and int.	64,136
11	Carrying costs	3,219
12	Interest on EMF refund	<u>(11,611)</u>
13	Total Rider CE revenue requirement ⁴	<u>\$ 55,744</u>
14	As in the 2014-2020 proceedings, DENC did not request NLR as part	
15	of Rider C. Also, consistent with the 2017 Mechanism, the Company	
16	calculated the PPI amount included in Rider C using a simplified	
17	approach. As explained in the testimony of Company witness Bates	
18	and set forth in his exhibits, the Company calculated the estimated	
19	PPI for Vintage Year 2022 by adding (a) the verified levelized	
20	amounts related to Vintage Years 2020 and prior that are due to be	
21	collected in 2022 to (b) a conservative estimate of the levelized PPI	
22	amounts related to Vintage Years 2021 and 2022 (2021 is included	
23	because the evaluation, measurement, and verification (EM&V)	
24	process for that year has not yet been completed). The 2021	
25	estimate is based on the amount calculated by the Company in the	

⁴ The immaterial \$1 difference in this amount and the amount set forth in the Company's Exhibits is due to differing rounding conventions.

1 2020 proceeding for the 2021 rate year. The 2022 estimate is based
2 on 1.00% (the ratio used in the 2020 proceeding) of the Company's
3 estimates of 2022 DSM/EE operating expenses, with certain
4 programs excluded altogether.

5 The components of the Company's proposed N.C. retail Rider C and
6 Rider CE revenue requirements were largely calculated by DENC
7 witnesses Bates and Woolridge, using jurisdictional allocation
8 factors provided by DENC witness Hewett in accordance with the
9 2017 Mechanism. Witness Hewett indicated in his testimony that he
10 then took the jurisdictional revenue requirements and assigned or
11 allocated them to the various North Carolina retail rate classes
12 consistent with the 2017 Mechanism.

13 In her testimony, DENC witness Lawson indicated that she took the
14 class-specific Rider C and Rider CE revenue requirements
15 developed by witness Hewett and converted them into per-kWh
16 billing rates, using forecasted rate period kWh sales for each
17 customer class, excluding estimated kWh sales related to opted-out
18 customers. For purposes of estimating opted-out sales, Witness
19 Lawson has used test year sales for those customers opted out as
20 of June 30, 2021. The specific billing rates proposed by the Company
21 in its Application are set forth in witness Lawson's exhibits.

INVESTIGATION AND CONCLUSIONS

1

2 **Q. PLEASE DESCRIBE YOUR INVESTIGATION OF DENC'S FILING.**

3 A. My investigation of DENC's filing in this proceeding focused on
4 determining whether the proposed DSM/EE and DSM/EE EMF
5 billing rates (a) were calculated in accordance with the 2017
6 Mechanism, and (b) otherwise adhered to sound ratemaking
7 concepts and principles. The procedures I and other members of the
8 Public Staff's Accounting Division acting under my supervision
9 utilized included a review of the Company's filing, relevant prior
10 Commission proceedings and orders, and workpapers and source
11 documentation used by the Company to develop the proposed billing
12 rates. Performing the investigation required the review of responses
13 to data requests, as well as discussions with Company personnel.
14 The investigation also included a review of the actual DSM/EE
15 program costs incurred by DENC during the twelve-month period
16 ended December 31, 2020. To accomplish this, the Accounting
17 Division selected for review samples of source documentation for
18 test year costs included by the Company for recovery through the
19 DSM/EE Rider. Review of these samples, which is still underway as
20 of the date of pre-filing of this testimony, is intended to test whether
21 the actual costs included by the Company in the DSM and EE billing

1 rates are either valid costs of approved DSM and EE programs or
2 administrative (common) costs supporting those programs.

3 The investigation, including the sampling of source documentation,
4 concentrated primarily on costs and NLR related to the test period,
5 and verified PPIs related to the 2011-2020 period, all of which are to
6 be included in the true-up DSM/EE EMF billing rates approved in this
7 proceeding. The Public Staff also performed a more general review
8 of the prospective billing rates proposed to be charged for the rate
9 period, which are subject to true-up in future proceedings.

10 **Q. WHAT ARE YOUR FINDINGS AND CONCLUSIONS?**

11 A. Based on my investigation, I am of the opinion that the Company has
12 generally calculated its proposed DSM/EE billing rates (included in
13 Rider C) and DSM/EE EMF billing rates (included in Rider CE) in a
14 manner consistent with N.C.G.S. § 62-133.9, Commission Rule R8-
15 69, and the 2017 Mechanism. However, this conclusion is subject to
16 the caveat that the Public Staff is still in the process of reviewing
17 certain data responses received from the Company in the last few
18 days, including documentation of costs selected for review in the
19 Public Staff's sample; once this review is complete, the Public Staff
20 will file the results with the Commission, as it has in certain past utility
21 DSM/EE rider proceedings.

1 **Q. WHAT IS THE IMPACT OF RECOMMENDATIONS MADE BY**
2 **PUBLIC STAFF WITNESS WILLIAMSON IN HIS TESTIMONY ON**
3 **YOUR CONCLUSIONS REGARDING THE DSM/EE REVENUE**
4 **REQUIREMENTS IN THIS PROCEEDING?**

5 A. Public Staff witness Williamson has filed testimony in this proceeding
6 regarding DENC's DSM/EE portfolio (including certain new programs
7 currently filed with the Commission for approval), the cost-
8 effectiveness of each program, and the 2021 Evaluation,
9 Measurement, and Verification (EM&V) Report, which reported on
10 the results of DENC's programs through December 31, 2020. None
11 of the topics and issues he discusses necessitates an adjustment in
12 this particular proceeding to the Company's billing factor
13 calculations.

14 **Q. PLEASE SUMMARIZE YOUR CONCLUSIONS REGARDING**
15 **DENC'S BILLING RATES.**

16 A. In summary, subject to completion of the review of sampled cost
17 items and other recently received data, the Public Staff has found no
18 errors or other issues necessitating an adjustment to DENC's
19 proposed billing rates in this proceeding.

RECOMMENDATION

1

2 **Q. WHAT IS YOUR RECOMMENDATION IN THIS PROCEEDING?**

3 A. Based on the results of the Public Staff's investigation, and subject
4 to the caveat above, I recommend approval of the Rider C and CE
5 rates as proposed by DENC in its August 10, 2021 Application. The
6 recommended billing rates should be approved subject to any true-
7 ups in future cost recovery proceedings consistent with the 2017
8 Mechanism, N.C.G.S. § 62-133.9, Commission Rule R8-69, and
9 future Commission orders. The Public Staff notes that reviewing the
10 calculation of the DSM/EE and DSM/EE EMF riders is a process that
11 involves reviewing numerous assumptions, inputs, and calculations,
12 and its recommendation with regard to this proposed rider is not
13 intended to indicate that the Public Staff will not raise questions in
14 future proceedings regarding the same or similar assumptions,
15 inputs, and calculations.

16 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

17 A. Yes, it does.

SUMMARY OF CERTAIN PORTIONS OF DENC'S DSM/EE 2017 MECHANISM

1. Special jurisdictional allocation procedures will be evaluated for programs that operate solely in either (but not both) the Virginia or North Carolina retail jurisdictions, or that are limited in their operation in either jurisdiction.
2. In general, DENC shall be allowed to recover, through the DSM/EE and the DSM/EE EMF riders, all reasonable and prudent costs of Commission-approved DSM/EE programs. However, any of the Stipulating Parties may propose a procedure for the deferral and amortization of all or a portion of DENC's non-capital program costs to the extent those costs are intended to produce future benefits. For program costs not deferred for amortization in future DSM/EE riders, the accrual of a return on any underrecoveries or overrecoveries of cost will follow the requirements of Commission Rule R8-69(b), subparagraphs (3) and (6), unless the Commission determines otherwise.
3. DENC shall be allowed to recover NLR as a utility incentive (with the exception of those amounts related to research and development or the promotion of general awareness and education of EE and DSM activities), but shall be limited for each measurement unit installed in a given vintage year to those dollar amounts resulting from kWh sales reductions experienced during the first 36 months after the installation of the measurement unit. NLR related to pilot programs are subject to additional qualifying criteria. Recoverable NLR shall ultimately be based on kWh sales reductions and kilowatt (kW) savings verified through the EM&V process and approved by the Commission.
4. The eligibility of kWh sales reductions to generate recoverable NLR during the applicable 36-month period will cease upon the implementation of a Commission-approved alternative recovery mechanism that accounts for the otherwise eligible NLR, or new rates approved by the Commission in a general rate case or comparable proceeding that account for the NLR.
5. NLR will be reduced by net found revenues, as defined in the 2017 Mechanism, that occur in the same 36-month period. Net found revenues will be determined according to the "Decision Tree" process included in the 2017 Mechanism.
6. Subject to certain exceptions, DENC shall be allowed to collect a portfolio-based bonus utility incentive, the PPI, for each DSM or EE program approved and in effect during a given vintage year. The PPI is based on the net savings of each program or measure as calculated using the Utility

Cost Test, or UCT, and is equal to 9.08% of the present value of net savings for DSM programs and measures and 14.76% of the present value of net savings for EE programs and measures. The 9.08% and 14.76% factors shall be subject to review in each annual rider proceeding to ensure the continued reasonableness of the PPI. The PPI shall be converted into a stream of no more than 10 levelized annual payments. In determining the initial estimate of the PPI to be included in the DSM/EE rider, DENC may utilize a reasonable and appropriate estimation accomplished by a simpler and conservative method.

7. The per kW avoided capacity benefits used to calculate net savings for each Program and Vintage Year shall be determined annually by DENC using comparable methodologies to those used in the most recently approved biennial avoided cost proceeding. The per kWh avoided energy benefits used shall be those reflected in or underlying the most recently filed integrated resource plan (IRP). DENC's assumptions used in these methodologies, as well as the methodologies, are subject to the Public Staff's review and acceptance at the time DENC files its petition for annual cost recovery pursuant to Rule R8-69 and this Mechanism. Unless DENC and the Public Staff agree otherwise, DENC shall not be allowed to update its avoided capacity costs and avoided energy costs after filing its petition for its annual cost recovery proceeding pursuant to Rule R8-69 and this Mechanism and prior to the Commission's order establishing the rider for that rate period for purposes of calculating the PPI.
8. The per kW avoided transmission and avoided distribution (avoided T&D) costs used to calculate net savings for a Vintage Year shall be based on a study updated at least every five years, or as appropriate and agreed to by the Company and the Public Staff.

MICHAEL C. MANESS

I am a graduate of the University of North Carolina at Chapel Hill with a Bachelor of Science degree in Business Administration with Accounting. I am a Certified Public Accountant and a member of both the North Carolina Association of Certified Public Accountants and the American Institute of Certified Public Accountants.

As Director of the Accounting Division of the Public Staff, I am responsible for the performance, supervision, and management of the following activities: (1) the examination and analysis of testimony, exhibits, books and records, and other data presented by utilities and other parties under the jurisdiction of the Commission or involved in Commission proceedings; and (2) the preparation and presentation to the Commission of testimony, exhibits, and other documents in those proceedings. I have been employed by the Public Staff since July 12, 1982.

Since joining the Public Staff, I have filed testimony or affidavits in a number of general, fuel, and demand-side management/energy efficiency rate cases of the utilities currently organized as Duke Energy Carolinas, LLC, Duke Energy Progress, LLC., and Virginia Electric and Power Company (Dominion Energy North Carolina), as well as in several water and sewer general rate cases. I have also filed testimony or affidavits in other proceedings, including

applications for certificates of public convenience and necessity for the construction of generating facilities, approval of self-generation deferral rates, approval of cost and incentive recovery mechanisms for electric utility demand-side management and energy efficiency (DSM/EE) efforts, and approval of cost and incentive recovery pursuant to those mechanisms.

I have also been involved in several other matters that have come before this Commission, including the investigation undertaken by the Public Staff into the operations of the Brunswick Nuclear Plant as part of the 1993 Carolina Power & Light Company fuel rate case (Docket No. E-2, Sub 644), the Public Staff's investigation of Duke Power's relationship with its affiliates (Docket No. E-7, Sub 557), and several applications for business combinations involving electric utilities regulated by this Commission. Additionally, I was responsible for performing an examination of Carolina Power & Light Company's accounting for the cost of Harris Unit 1 in conjunction with the prudence audit performed by the Public Staff and its consultants in 1986 and 1987.

I have had supervisory or management responsibility over the Electric Section of the Accounting Division since 1986, and also was assigned management duties over the Water Section of the Accounting Division during the 2009-2012 time frame. I was promoted to Director of the Accounting Division in late December 2016.