

**SANFORD LAW OFFICE, PLLC**

Jo Anne Sanford, Attorney at Law

March 14, 2019

Via Electronic Filing

Ms. M. Lynn Jarvis, Chief Clerk  
North Carolina Utilities Commission  
4325 Mail Service Center  
Raleigh, North Carolina 27699-4325

Re: Aqua North Carolina, Inc.  
Docket Nos. W-218, Subs 497 and 497A  
Response to Ordering Paragraph No. 17 in the North Carolina  
Utilities Commission's General Rate Case Order of December 18,  
2018---First 90-Day Report

Dear Ms. Jarvis:

Attached please find for filing the affidavit of Joseph R. Pearce, Jr., Director of Operations for Aqua North Carolina, Inc., responding to the directive contained in Ordering Paragraph No. 17 of the Commission's *Order Approving Partial Settlement Agreement and Stipulation, Granting Partial Rate Increase, and Requiring Customer Notice* entered in Docket No. W-218, Sub 497 on December 18, 2018.

I hereby certify that a copy of this filing has been served on all parties of record.

As always, thank you and your staff for your assistance; please feel free to contact me if there are any questions or suggestions.

Sincerely,

**Electronically Submitted**  
**/s/Jo Anne Sanford**  
Sanford Law Office, PLLC  
State Bar No. 6831

Attorney for Aqua North Carolina, Inc.

c: Parties of Record

STATE OF NORTH CAROLINA  
UTILITIES COMMISSION  
RALEIGH

DOCKET NO. W-218, SUB 497  
DOCKET NO. W-218, SUB 497A

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

In the Matter of	)	
Application by Aqua North Carolina,	)	
Inc., 202 MacKenan Court, Cary North	)	<b>AFFIDAVIT OF JOSEPH R.</b>
Carolina 27511 for Authority to Adjust	)	<b>PEARCE, JR., DIRECTOR OF</b>
And Increase Rates for Water and	)	<b>OPERATIONS, AQUA</b>
Sewer Utility Service for all Areas	)	<b>NORTH CAROLINA, INC.</b>
in North Carolina	)	

**NOW COMES** Joseph R Pearce, Jr., Director of Operations, Aqua North Carolina, Inc. ("Aqua" or "Company"), being duly sworn, who hereby executes this Affidavit on behalf of Aqua in Docket Nos. W-218, Sub 497 (a general rate case) and Sub 497A (a reporting docket), in response to an order of the North Carolina Utilities Commission ("Commission" or "NCUC").

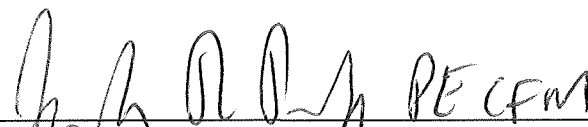
On December 18, 2018, the Commission entered an Order in Docket No. W-218, Sub 497, captioned *Order Approving Partial Settlement Agreement and Stipulation, Granting Partial Rate Increase, and Requiring Customer Notice.*

Ordering Paragraph No. 17, at page 185, provides as follows:

That given the number of customers and systems affected by iron and manganese, Aqua NC shall investigate and evaluate the possibility of entering into agreements with vendors of home water filtration systems and replacement filters for such systems for a discount for Aqua NC customers and shall file a report with the Commission on the status of this evaluation within 90 days after issuance of this Order and every 90 days thereafter until such investigation and evaluation is complete.


AQUA'S FIRST 90-DAY RESPONSE TO ORDERING PARAGRAPH NO. 17

Aqua has contacted, by telephone and follow-up email, two of the largest in-home water treatment companies concerning the possibility of entering into agreements for home water filtration systems and replacement filters at a discount for Aqua customers affected by iron and manganese. One of these companies has shown some interest, and a meeting between Aqua staff and a North Carolina franchisee was held on March 12, 2019, to discuss the opportunity. Aqua has requested a reference list from the local franchisee for in-home filtration systems, installed and serviced at some of our customer facilities. The franchisee's references will be vetted, and dependent upon the results, Aqua may proceed with discussions about a discounting program for in-home filtration installation. Aqua's next report to the Commission will be made within ninety days regarding the Company's continuing investigation and evaluation.

  
\_\_\_\_\_  
Joseph R. Pearce Jr. PE CFM

Sworn to and subscribed before me this

The 14<sup>th</sup> day of March 2019.

  
\_\_\_\_\_  
Notary Public

My Commission Expires: May 13 2021

