

March 3, 2023

VIA ELECTRONIC FILING

Ms. Shonta Dunston
Chief Clerk
North Carolina Utilities Commission
430 N. Salisbury Street, Dobbs Building
Raleigh, North Carolina 27603

Re: Docket No. G-40, Sub 160

Dear Ms. Dunston:

Pursuant to the Commission's March 1, 2023 *Order Requiring Filing of Information Presented at Annual Meeting with Public Staff*, Frontier Natural Gas Company ("Frontier" or the "Company") hereby submits the Company's PowerPoint presentation used in its most recent annual meeting with the Public Staff for filing in the above-referenced docket

Thank you for your assistance with this matter. If you have any questions about this filing, you may reach me at the number shown above.

Sincerely,

/s/ James H. Jeffries IV
James H. Jeffries IV

JHJ:bms

cc: Elizabeth Culpepper
Megan Jost
Gina Holt
Nathan Bell
Mason Maney
Brian Franklin

CERTIFICATE OF SERVICE

The undersigned hereby certifies that a copy of the attached is being served this date upon all parties to this docket electronically or by depositing a copy of the same in the United States Mail, First Class Postage Prepaid, at the addresses contained in the official service list in this proceeding.

This, the 3rd day of March, 2023.

/s/ Brooke M. Szymanski
Brooke M. Szymanski

FRONTIER ANNUAL MEETING

November 9, 2022



INTRODUCTIONS AND RE-INTRODUCTIONS



Nathan Bell,
President & General
Manager



Taylor Younger,
Manager, Compliance and
Operations



Jo Carol Farmer,
Senior Vice President - Rates
& Regulatory Relations



Lynne Rhode,
Senior Vice President &
General Counsel



Melissa Dykes,
Chief Financial Officer &
Chief Administrative Officer



HEARTHSTONE & MERGER UPDATES

Stipulation completion

- Customer Refunds per merger order stipulation to be completed by December 31st

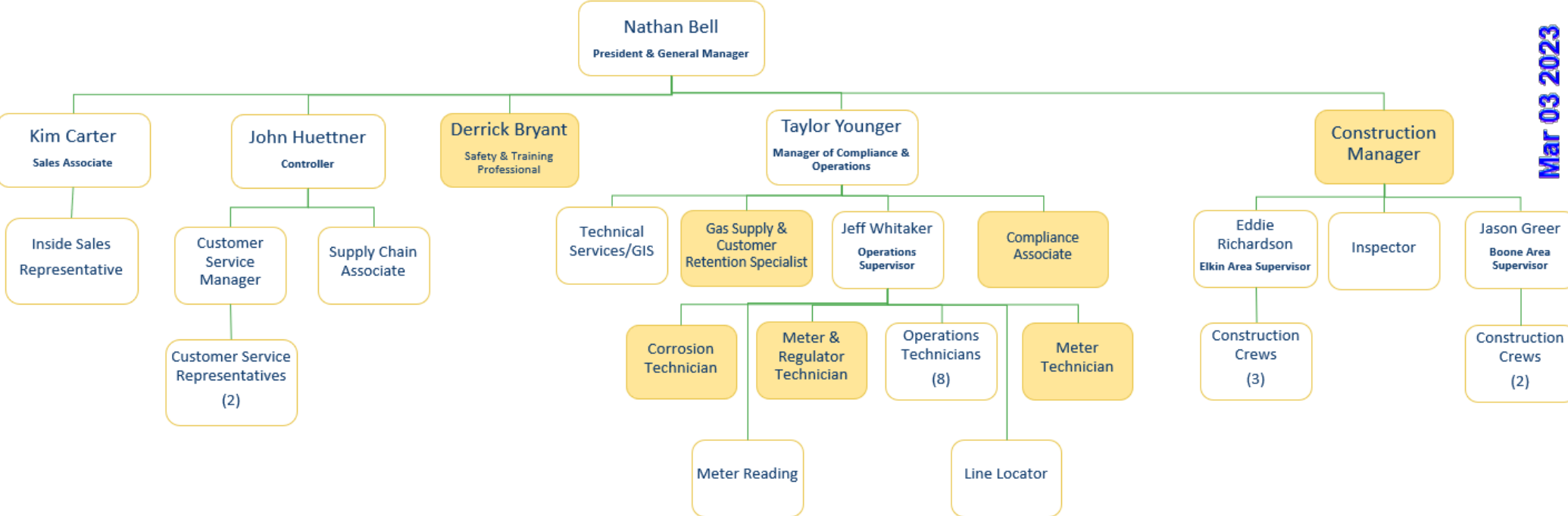
Hearthstone growth

- Hearthstone Growth
 - Acquired Hope Gas
 - Formed Hearthstone Water through acquisitions of water utilities in Arizona & Michigan

NEW FRONTIER ORGANIZATIONAL CHART

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Mar 03 2023



SUPPLY OVERVIEW

- On year 3 of 3-year contract with Asset Manager UGI
- We will begin AMA with Gas South on April 1, 2023
- Own 8,613 dth/day of capacity
- Can use up to 20,000 dth/day with UGI contract
- Everything < 8,613 buy at Z3, everything above, buy at Z5
- Historically, we have nominated enough Z3 and Z5 FOM to cover bundled requirements on top of hedges to not be subject to volatile Z5 daily pricing
- Imbalance OFOs and sellback prices from Transco have forced us to modify strategy for nominations
 - Prepare for daily average and use peaking plan to cover remainder



WINTER GAS SUPPLY UPDATES

Deferred account balance as of September 30th is \$1.07 million

- Current forecasts project the balance to decrease in October and November due to improving gas prices

	22-Nov	22-Dec	23-Jan	23-Feb	23-Mar
Hedged Z3	3,000	3,000	3,000	3,000	3,000
Hedged Z5	-	1,440	1,285	741	156
Added Nom Z3 FOM	3,000	2,000	3,500	3,500	3,000
Added Nom Z5 FOM		750	250		
Expected Nom (Hedge Included)	6,000	7,190	8,035	7,241	6,156
Flex Amount Z3 Daily	2,613	3,613	2,113	2,113	2,613
% Hedged	50%	62%	53%	52%	51%
Covered Up To (Meaning No Z5 Daily Purchases)	8,613	10,803	10,148	9,354	8,769
Peak additional			2,000	2,000	
Ultimate Daily Coverage	8,613	10,803	12,148	11,354	8,769
Expected Peak	8,242	10,915	12,065	11,085	9,137
Expected Avg	5,106	7,113	8,024	7,145	5,268

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PIPELINE SAFETY PROJECT FUNDING STATUS

- AC Interference -Installation of zinc ribbon anodes, coupon test stations, gradient control mats- estimated for an approximate total cost of \$2 million through 2024
- T1- install launchers and receivers for ILI- estimated \$120,000 in year 2023
- Next Assessment due in December 2024 on T2,T8, T12, T13 all 6" and 4"- likely complete direct assessments
- Next ILI Assessment due April and May 2025 for T3,T7, & T1- all 10" with class 3 above 30% SMYS- ILI will be easiest way to assess everything required



CUSTOMER SERVICE UPDATES

- Mailers sent to all customers in October with information regarding gas prices for the upcoming winter and resources that are available to assist with high bills
- Planned filing to modify tariff to allow customers greater flexibility with budget billings



****Frontier Natural Gas is Here to Help****

Winter Season Expectations and Preparedness

Natural gas prices continue to be unpredictable and impacted by a multitude of national and international events.

We at Frontier work diligently throughout the year to develop a plan that is tailored toward providing both the lowest possible cost natural gas to our customers while also ensuring safe and reliable delivery throughout our service territory. We want each of our customers to understand that a rise in their gas price occurs only because of a rise in the prices we pay for gas. Frontier does NOT make any additional profits from the rising costs of gas. Our regulator, the North Carolina Utility Commission, ensures that our plan and actions are prudent and that we have done everything possible to ensure low cost as well as safe and reliable delivery for each of our customers.

To prepare for the upcoming winter, we are encouraging each of our customers to visit <https://www.energy.gov/energysaver/energy-saver> for energy saving tips and resources that may be beneficial this winter.

In the event you believe that you are going to encounter difficulties in paying your natural gas bill this winter we encourage you to contact our customer service representatives immediately or consult the information below for programs that may be of assistance.

DID YOU KNOW that NC has programs that could help eligible households pay their heating bills?

NC 211 is an information and referral service provided by United Way of North Carolina. Families and individuals can dial 211 or 1-888-892-1162 to obtain free and confidential information on health and human services and sources within their community.

The Low-Income Energy Assistance Program (LIEAP) is a federally-funded program that provides for a one-time vendor payment to help eligible households pay their heating bills.

Households that include a person aged 60 or older or disabled persons receiving services through the North Carolina Division of Aging and Adult Services are eligible to sign up for assistance from December 1 – December 31. All other households may apply from January 1 – March 31 or until funds are exhausted.

Households that meet the following criteria may be eligible:

- Have at least one U.S. citizen or non-citizen who meets the eligibility criteria.
- Meet a monthly income test (see below).
- Have reserves at or below \$2,250.
- Be responsible for its heating costs.

For questions or to apply, contact your local department of social service agency:

Ashe County	1-336-846-5719
Surry County	1-336-401-8700
Warren County	1-252-257-5000
Watauga County	1-828-265-8100
Wilkes County	1-336-651-7400
Yadkin County	1-336-679-4210



GROWTH OF FRONTIER

- Continue to develop agricultural funding for growth
 - Poultry barn conversions
 - Phase 1 of poultry grant project complete with approx. 30 new barns
 - Approximately 300 potential new customers along route
- Build out customers within existing footprint
 - Focus on infill customers
 - EO Young Elementary School Project (\$32k CIAC)
 - Hwy 89 Project to North Surry High School and Franklin Elementary School
 - Approximately 150 potential new customers along route

Customer Count					
Rate Class	12/31/2017	12/31/2018	12/31/2019	12/31/2020	12/31/2021
101	1,952	2,143	2,336	2,494	2,781
111	1,534	1,606	1,696	1,765	1,822
121	132	147	163	171	183
Total	3,678	3,958	4,254	4,491	4,848

Customer Count Growth						
Rate Class	12/31/2017	12/31/2018	12/31/2019	12/31/2020	12/31/2021	Average
101	124	191	193	158	287	191
111	107	72	90	69	57	79
121	11	15	16	8	12	12
Total	242	280	296	237	357	282

Customer Growth %'s						
Rate Class	12/31/2017	12/31/2018	12/31/2019	12/31/2020	12/31/2021	Average
101	6.35%	8.91%	8.26%	6.34%	10.32%	8.04%
111	6.98%	4.48%	5.31%	3.91%	3.13%	4.76%
121	8.33%	10.20%	9.82%	4.68%	6.56%	7.92%
Total	6.58%	7.07%	6.96%	5.28%	7.36%	6.65%

FOOTAGE INSTALLED AND METER INSTALLS

Total Service line footage is 55,576'

- **Service line installed by county**
- Ashe 37
- Surry 88
- Warren 16
- Watauga 52
- Wilkes 61
- Yadkin 16
- **Total Installed 270**

Main Line footages installed by county

- Ashe 6,147'
- Surry 59,158'
- Warren 7,529'
- Watauga 6,870'
- Wilkes 52,595'
- Yadkin 738'
- **Total 133,037 feet**

Total Meters Installed through October

- 156 residential
- 175 commercial