

**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Revenue Requirement Unadjusted**  
**For Twelve Months Ended December 31, 2016**

| Line                           | Description                                                  | Revenue Requirement       |
|--------------------------------|--------------------------------------------------------------|---------------------------|
| <b>Expenses:</b>               |                                                              |                           |
| 1                              | Purchased Power                                              | \$ 12,833,738.40          |
| 2                              | Distribution                                                 | \$ 1,113,605.12           |
| 3                              | Customer Service                                             | \$ 558,704.70             |
| 4                              | Administrative & General                                     | \$ 832,057.79             |
| 5                              | ASU Administrative Support                                   | \$ 201,580.00             |
| 6                              | Depreciation                                                 | \$ 902,971.32             |
| 7                              | (Gain)Loss on Disposition of Property                        | \$ 2,525.52               |
| 8                              | Interest Expense                                             | \$ 12,933.20              |
| 9                              | Jobbing Expenses                                             | \$ 30,344.14              |
| 10                             | <b>Total Expenses</b>                                        | <b>\$ 16,488,460.19</b>   |
| 11                             | <b>Less: Other Operating Revenues</b>                        | <b>\$ (104,181.07)</b>    |
| <b>Rate Base Calculations:</b> |                                                              |                           |
| 12                             | Electric Plant In Service                                    | \$ 28,495,777.63          |
| 13                             | LESS: Accumulated Depreciation                               | <u>\$ (13,029,169.91)</u> |
| 14                             | Net Plant in Service                                         | \$ 15,466,607.72          |
| 15                             | Construction Work in Progress                                | \$ 893,581.76             |
| 16                             | Investments - Blue Ridge Electric Membership Corporation     | \$ 6,973,505.98           |
| 17                             | Investments - North Carolina Electric Membership Corporation | \$ 407,837.00             |
| 18                             | Prepayments                                                  | \$ 29,823.80              |
| 19                             | Cash Working Capital                                         | <u>\$ 861,023.89</u>      |
| 20                             | Total Rate Base                                              | \$ 24,632,380.15          |
| 21                             | Rate of Return                                               | <u>6.97%</u>              |
| 22                             | <b>Return on Rate Base</b>                                   | <b>\$ 1,715,645.28</b>    |
| 23                             | <b>Total Revenue Requirement</b>                             | <b>\$ 18,099,924.40</b>   |
| 24                             | Uncollectible Accounts                                       | \$ 18,200.18              |
| 25                             | Regulatory Commission Fee                                    | \$ 30,094.45              |
| 26                             | <b>Adjusted Revenue Requirement</b>                          | <b>\$ 18,148,219.03</b>   |

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Revenue Requirement Unadjusted**  
**For Twelve Months Ended December 31, 2016**

| Line                                              | Description                    | Revenue Requirement            |
|---------------------------------------------------|--------------------------------|--------------------------------|
| <b><u>Rate Revenues:</u></b>                      |                                |                                |
| 27                                                | Residential                    | \$ 4,965,837.46                |
| 28                                                | Commercial                     | \$ 7,088,874.87                |
| 29                                                | ASU Campus                     | \$ 3,683,516.56                |
| 30                                                | Security Lighting              | \$ 335,437.47                  |
| 31                                                | <b>Total Rate Revenues</b>     | <b><u>\$ 16,073,666.36</u></b> |
| <b><u>Revenue Deficiency at Present Rates</u></b> |                                |                                |
| 32                                                | Total Revenue Deficiency       | \$ 2,074,552.67                |
| 33                                                | Percent Revenue Deficiency     | 12.91%                         |
| Sum Check:                                        |                                |                                |
|                                                   | Total from Exh SLB-7 (Rev Req) | \$ 18,148,219.03               |
|                                                   | Difference (Should be \$0)     | \$ -                           |

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Addition of**  
**Automated Metering Infrastructure**  
**Rate Base, Depreciation, and O&M Adjustments**

| Line | Month  | Expenditures [1] | AFUDC [2]   | Total at<br>Commercial<br>Operation Date |
|------|--------|------------------|-------------|------------------------------------------|
| 1    | Jun-13 | \$ 4,350.00      | \$ 1,561.55 | \$ 5,911.55                              |
| 2    | Jul-13 | 2,400.00         | \$ 842.72   | 3,242.72                                 |
| 3    | Aug-13 | 2,700.00         | \$ 927.01   | 3,627.01                                 |
| 4    | Sep-13 | 3,600.00         | \$ 1,208.11 | 4,808.11                                 |
| 5    | Oct-13 | -                | \$ -        | -                                        |
| 6    | Nov-13 | 5,500.00         | \$ 1,761.18 | 7,261.18                                 |
| 7    | Dec-13 | 2,800.00         | \$ 875.27   | 3,675.27                                 |
| 8    | Jan-14 | -                | \$ -        | -                                        |
| 9    | Feb-14 | 5,800.00         | \$ 1,725.45 | 7,525.45                                 |
| 10   | Mar-14 | 4,126.30         | \$ 1,196.64 | 5,322.94                                 |
| 11   | Apr-14 | 2,224.96         | \$ 628.68   | 2,853.64                                 |
| 12   | May-14 | 4,554.51         | \$ 1,253.21 | 5,807.72                                 |
| 13   | Jun-14 | 3,116.05         | \$ 834.48   | 3,950.53                                 |
| 14   | Jul-14 | 2,756.00         | \$ 717.89   | 3,473.89                                 |
| 15   | Aug-14 | 750.00           | \$ 189.91   | 939.91                                   |
| 16   | Sep-14 | 1,800.00         | \$ 442.76   | 2,242.76                                 |
| 17   | Oct-14 | 900.00           | \$ 214.91   | 1,114.91                                 |
| 18   | Nov-14 | 525.00           | \$ 121.61   | 646.61                                   |
| 19   | Dec-14 | -                | \$ -        | -                                        |
| 20   | Jan-15 | -                | \$ -        | -                                        |
| 21   | Feb-15 | -                | \$ -        | -                                        |
| 22   | Mar-15 | -                | \$ -        | -                                        |
| 23   | Apr-15 | -                | \$ -        | -                                        |
| 24   | May-15 | 1,200.00         | \$ 227.53   | 1,427.53                                 |
| 25   | Jun-15 | -                | \$ -        | -                                        |
| 26   | Jul-15 | -                | \$ -        | -                                        |
| 27   | Aug-15 | -                | \$ -        | -                                        |
| 28   | Sep-15 | -                | \$ -        | -                                        |
| 29   | Oct-15 | -                | \$ -        | -                                        |
| 30   | Nov-15 | -                | \$ -        | -                                        |
| 31   | Dec-15 | -                | \$ -        | -                                        |
| 32   | Jan-16 | -                | \$ -        | -                                        |
| 33   | Feb-16 | -                | \$ -        | -                                        |
| 34   | Mar-16 | 860.54           | \$ 105.60   | 966.14                                   |
| 35   | Apr-16 | 21,645.99        | \$ 2,516.00 | 24,161.99                                |
| 36   | May-16 | 3,922.04         | \$ 430.61   | 4,352.65                                 |
| 37   | Jun-16 | 7,412.74         | \$ 766.39   | 8,179.13                                 |

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**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Addition of**  
**Automated Metering Infrastructure**  
**Rate Base, Depreciation, and O&M Adjustments**

| Line | Month                                       | Expenditures [1] | AFUDC [2]    | Total at<br>Commercial<br>Operation Date |
|------|---------------------------------------------|------------------|--------------|------------------------------------------|
| 38   | Jul-16                                      | -                | \$ -         | -                                        |
| 39   | Aug-16                                      | -                | \$ -         | -                                        |
| 40   | Sep-16                                      | 4,299.72         | \$ 362.88    | 4,662.60                                 |
| 41   | Oct-16                                      | 20.00            | \$ 1.56      | 21.56                                    |
| 42   | Nov-16                                      | 300.45           | \$ 21.61     | 322.06                                   |
| 43   | Dec-16                                      | 1,054.02         | \$ 69.28     | 1,123.30                                 |
| 44   | Jan-17                                      | -                | \$ -         | -                                        |
| 45   | Feb-17                                      | 49,249.77        | \$ 2,633.23  | 51,883.00                                |
| 46   | Mar-17                                      | 119,607.59       | \$ 5,667.92  | 125,275.51                               |
| 47   | Apr-17                                      | 769,706.58       | \$ 31,822.37 | 801,528.95                               |
| 48   | May-17                                      | 841,930.74       | \$ 29,748.99 | 871,679.73                               |
| 49   | Jun-17                                      | 123,064.74       | \$ 3,613.14  | 126,677.88                               |
| 50   | Jul-17                                      | 104,313.92       | \$ 2,442.99  | 106,756.91                               |
| 51   | Aug-17                                      | 15,960.86        | \$ 279.53    | 16,240.39                                |
| 52   | Sep-17                                      | 6,583.78         | \$ 76.65     | 6,660.43                                 |
| 53   | Oct-17                                      | 3,177.59         | \$ 18.44     | 3,196.03                                 |
| 54   | Total                                       | \$ 2,122,213.89  | \$ 95,306.10 | \$ 2,217,519.99                          |
| 52   | Annual Depreciation, SL 20 Yrs              |                  |              | \$ 110,876.00                            |
|      | Accumulated Depreciation                    |                  |              |                                          |
| 53   | Beginning Balance                           | \$               | -            |                                          |
| 54   | Ending Balance                              | \$               | 110,876.00   |                                          |
| 55   | Average Balance                             |                  |              | \$ 55,438.00                             |
|      | CWIP                                        |                  |              |                                          |
| 56   | Remove Balance in December 31, 2016 CWIP    |                  |              | \$ (88,618.32)                           |
|      | Operating and Maintenance [3]               |                  |              |                                          |
| 57   | Contracted annual licensing and maintenance | \$               | 17,458.00    |                                          |
| 58   | Annual hosting at \$800/month               | \$               | 9,600.00     |                                          |
| 59   | Total O&M Adjustments                       |                  |              | \$ 27,058.00                             |

## Notes:

[1] Actual expenditures through August 2017. Estimated final expenditures for October.

[2] At the weighted average cost of capital of 6.97%

**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Removal of**  
**Meters to be Replaced**

**Rate Base, Depreciation, and Regulatory Asset Adjustments**

| Line                                                           | Description                          | Amount                |
|----------------------------------------------------------------|--------------------------------------|-----------------------|
| <b>Remove Plant in Service and Accumulated Depreciation</b>    |                                      |                       |
| 1                                                              | Plant in Service at 12/31/16         | \$ 940,426.72         |
| 2                                                              | Accumulated Depreciation at 12/31/16 | <u>\$ 785,195.18</u>  |
| 3                                                              | Net Plant in Service at 12/31/16     | \$ 155,231.54         |
| <b>Remove Annual Depreciation Expense</b>                      |                                      |                       |
| 4                                                              | Annual Depreciation Expense          | \$ 30,366.72          |
| <b>Establish Regulatory Asset to Recover Remaining Balance</b> |                                      |                       |
| 5                                                              | Regulatory Asset                     |                       |
| 6                                                              | Beginning Balance                    | \$ 155,231.54         |
| 7                                                              | Less First Year Amortization         | <u>\$ (31,046.31)</u> |
| 8                                                              | Ending Balance                       | \$ 124,185.23         |
| 9                                                              | Average Balance                      | \$ 139,708.39         |
| <b>Amortization of Regulatory Asset to Recover Old Meters</b>  |                                      |                       |
| 10                                                             | (5 year amortization)                | \$ 31,046.31          |

**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Addition of**  
**General Office Building Renovation**  
**To Rate Base**

| Line                    | Month                | Expenditures<br>[1] | AFUDC [2]           | Total at<br>Commercial<br>Operation Date |
|-------------------------|----------------------|---------------------|---------------------|------------------------------------------|
| 1                       | Mar-16               | \$ 1,360.00         | \$ 123.34           | \$ 1,483.34                              |
| 2                       | Apr-16               | 12,240.00           | 1,033.01            | 13,273.01                                |
| 3                       | May-16               | 33,984.00           | 2,655.46            | 36,639.46                                |
| 4                       | Jun-16               | 12,470.05           | 896.81              | 13,366.86                                |
| 5                       | Jul-16               | 12,196.27           | 801.68              | 12,997.95                                |
| 6                       | Aug-16               | 21,689.62           | 1,292.30            | 22,981.92                                |
| 7                       | Sep-16               | 4,881.66            | 261.01              | 5,142.67                                 |
| 8                       | Oct-16               | 67,323.18           | 3,190.29            | 70,513.47                                |
| 9                       | Nov-16               | 85,759.05           | 3,545.58            | 89,304.63                                |
| 10                      | Dec-16               | 490,767.23          | 17,340.89           | 508,108.12                               |
| 11                      | Jan-17               | 4,540.00            | 133.29              | 4,673.29                                 |
| 12                      | Feb-17               | 72,318.25           | 1,693.66            | 74,011.91                                |
| 13                      | Mar-17               | 17,556.72           | 307.48              | 17,864.20                                |
| 14                      | Apr-17               | 5,302.00            | 61.73               | 5,363.73                                 |
| 15                      | May-17               | 67,568.88           | 392.18              | 67,961.06                                |
| 16                      | Jun-17               | (4,500.00)          | -                   | (4,500.00)                               |
| 17                      | Total                | \$ 905,456.91       | \$ 33,728.71        | \$ 939,185.62                            |
| <b>Depreciation</b>     |                      |                     |                     |                                          |
| 18                      | Depreciation Expense | 0.21430%            |                     | \$ 24,152.10                             |
| <b>Accumulated Depr</b> |                      |                     |                     |                                          |
| 19                      | Beginning Balance    |                     | \$ -                |                                          |
| 20                      | Ending Balance       |                     | <u>\$ 24,152.10</u> |                                          |
| 21                      | Average Balance      |                     |                     | \$ 12,076.05                             |

## Notes:

[1] Actual expenditures through June 2017.

[2] At the weighted average cost of capital of 6.97%

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Labor Adjustments**

| Line                                      | Description                                                                       | Amount       |
|-------------------------------------------|-----------------------------------------------------------------------------------|--------------|
| <b>Regular Salary Increases</b>           |                                                                                   |              |
| 1                                         | Salaries for the year at regular pay rates                                        | \$ 1,347,080 |
| 2                                         | Less Associate Vice Chancellor of Business Affairs under separate adjustment      | \$ (26,625)  |
| 3                                         | 2016 Employees                                                                    | \$ 1,320,455 |
| 4                                         | October, 2017 annual pay rate                                                     | \$ 1,594,598 |
| 5                                         | Less new Engineering Supervisor position                                          | \$ (95,000)  |
| 6                                         | Less 50% of Associate Vice Chancellor of Business Affairs                         | \$ (87,500)  |
| 7                                         | Annualize salaries                                                                | \$ 1,412,098 |
| 8                                         | Increase in salaries                                                              | \$ 91,643    |
|                                           | Increase in benefits                                                              |              |
| 9                                         | FICA at 6.2%                                                                      | \$ 5,682     |
| 10                                        | Medicare at 1.45%                                                                 | \$ 1,329     |
| 11                                        | Retirement Employer Contribution at 17.13%                                        | \$ 15,698    |
| 12                                        | Total Increase in Benefits associated with Salary Increases                       | \$ 22,709    |
| 13                                        | Incr in Benefits associated with 2016 Salary expense (Incr from 16.54% to 17.13%) | \$ 7,791     |
| 14                                        | Total Increase in Salaries and Benefits for Existing Positions as of 12/31/16     | \$ 122,143   |
| 15                                        | A&G Related                                                                       | \$ 43,881    |
| 16                                        | Customer Service Related                                                          | \$ 27,970    |
| 17                                        | Distribution Related                                                              | \$ 48,950    |
| 18                                        | Contract Related                                                                  | \$ 1,342     |
| <b>Associate Vice Chancellor Position</b> |                                                                                   |              |
| 19                                        | Remove Salary for January through March, 2016 when position was vacated[1]        | \$ (31,995)  |
| 20                                        | Remove Benefits for prior AVC for January through March, 2016                     | \$ (6,684)   |
| 21                                        | Add Annualized Salary for new AVC position filled in June, 2017                   | \$ 87,500    |
|                                           | Add Annualized Benefits for new AVC position filled in June, 2017                 |              |
| 22                                        | FICA at 6.2% on 50% of first \$127,200                                            | \$ 3,943     |
| 23                                        | Medicare at 1.45%                                                                 | \$ 1,269     |
| 24                                        | Retirement Employer Contribution at 17.13%                                        | \$ 14,989    |
| 25                                        | 50% of Contributions to State Health Plan                                         | \$ 2,877     |
| 26                                        | Total Increase in Benefits associated with AVC Position                           | \$ 23,078    |
| 27                                        | Total Increase in Salaries and Benefits for Associate Vice Chancellor Position    | \$ 71,899    |

| Category         | Percentage |
|------------------|------------|
| A&G              | 35.9%      |
| Customer Service | 22.9%      |
| Distribution     | 40.1%      |
| Contract         | 1.1%       |
| Total            | 100.0%     |

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Labor Adjustments**

| Line                                          | Description                                                                 | Amount                   |
|-----------------------------------------------|-----------------------------------------------------------------------------|--------------------------|
| <b><i>Engineering Supervisor Position</i></b> |                                                                             |                          |
| 28                                            | Annualized Salary for new Engineering Supervisor Position filled July, 2017 | \$ 95,000                |
|                                               | Annualized Benefits for new Engineering Supervisor                          |                          |
| 29                                            | FICA at 6.2%                                                                | \$ 5,890                 |
| 30                                            | Medicare at 1.45%                                                           | \$ 1,378                 |
| 31                                            | Retirement Employer Contribution at 17.13%                                  | \$ 16,274                |
| 32                                            | Contributions to State Health Plan                                          | \$ 5,754                 |
| 33                                            | Total Increase in Benefits associated with new Engineering Supervisor       | \$ 29,295                |
| 34                                            | Total Increase in Salaries and Benefits for new Engineering Supervisor      | \$ 124,295               |
| 35                                            | <b><i>Total Increase in Salaries and Benefits for Rate Year</i></b>         | <b><u>\$ 318,337</u></b> |

Notes:

[1] Includes termination payments.

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Addition of New Trucks**  
**and Removal of Old Trucks**

| Line | Description                                                 | Amount         |
|------|-------------------------------------------------------------|----------------|
|      | <b>Depreciation Expense</b>                                 |                |
| 1    | New Trucks                                                  | \$ 89,971.00   |
| 2    | Amount Estimated for Salvage                                | \$ 8,997.10    |
| 3    | Truck value to be depreciated                               | \$ 80,973.90   |
| 4    | Depreciation Rate (Months)                                  | \$ 114.00      |
| 5    | Annual Depreciation                                         | \$ 8,523.57    |
| 6    | Remove Annual Depreciation on 2008 Colorado Truck           | \$ 1,593.67    |
| 7    | Adjustment to Depreciation Expense                          | \$ 6,929.90    |
|      | <b>Adjustment to Rate Base</b>                              |                |
| 8    | New Trucks                                                  | \$ 89,971.00   |
|      | Minus Old Trucks at Original Cost                           |                |
|      | Old Trucks-Original Cost                                    |                |
| 9    | 2002 CHEV 1500 TRUCK S/N V52136224 #40 (PP-020042)          | \$ 22,847.60   |
| 10   | 2005 CHEV SILVERADO S/N 291627 #43 (PP-050045)              | \$ 16,087.25   |
| 11   | 2008 COLORADO TRUCK EXT CAB #47 (PP-080049)                 | \$ 16,822.08   |
| 12   | Total Plant in Service at 12/31/2016                        | \$ 55,756.93   |
| 13   | <b>Adjustment to Plant in Service</b>                       | \$ 34,214.07   |
|      | Accumulated Depreciation on Old Trucks                      |                |
| 14   | 2002 CHEV 1500 TRUCK S/N V52136224 #40 (PP-020042)          | \$ 20,562.84   |
| 15   | 2005 CHEV SILVERADO S/N 291627 #43 (PP-050045)              | \$ 14,478.53   |
| 16   | 2008 COLORADO TRUCK EXT CAB #47 (PP-080049)                 | \$ 14,105.38   |
| 17   | Total Accumulated Depreciation as of 12/31/2016             | \$ 49,146.75   |
| 18   | Beginning Balance of Accumulated Depreciation on New Trucks | \$ -           |
| 19   | Ending Balance of Accumulated Depreciation on New Trucks    | \$ 8,523.57    |
| 20   | Average Balance of Accumulated Depreciation on New Trucks   | \$ 4,261.78    |
| 21   | <b>Adjustment to Accumulated Depreciation</b>               | \$ (44,884.96) |

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Addition of New Trucks**  
**and Removal of Old Trucks**

| Line                       | Description                                        | Amount       |
|----------------------------|----------------------------------------------------|--------------|
| <b>Gain on Trade-in[a]</b> |                                                    |              |
|                            | Salvage Value (Estimated and not Depreciated)      |              |
| 22                         | 2002 CHEV 1500 TRUCK S/N V52136224 #40 (PP-020042) | \$ 2,284.76  |
| 23                         | 2005 CHEV SILVERADO S/N 291627 #43 (PP-050045)     | \$ 1,608.73  |
| 24                         | 2008 COLORADO TRUCK EXT CAB #47 (PP-080049)        | \$ 1,682.21  |
| 25                         | Total Salvage Value not Depreciated                | \$ 5,575.69  |
|                            | Actual Trade-in Value                              |              |
| 26                         | 2002 CHEV 1500 TRUCK S/N V52136224 #40 (PP-020042) | \$ 6,725.00  |
| 27                         | 2005 CHEV SILVERADO S/N 291627 #43 (PP-050045)     | \$ 7,575.00  |
| 28                         | 2008 COLORADO TRUCK EXT CAB #47 (PP-080049)        | \$ 5,400.00  |
| 29                         | Total Trade-In Value                               | \$ 19,700.00 |
|                            | Gain on Trade-in                                   |              |
| 30                         | 2002 CHEV 1500 TRUCK S/N V52136224 #40 (PP-020042) | \$ 4,440.24  |
| 31                         | 2005 CHEV SILVERADO S/N 291627 #43 (PP-050045)     | \$ 5,966.28  |
| 32                         | 2008 COLORADO TRUCK EXT CAB #47 (PP-080049)        | \$ 3,717.79  |
| 33                         | Total Gain on Trade-in                             | \$ 14,124.31 |
| 34                         | Annual Amortization of Gain over 114 months        | \$ 1,486.77  |
|                            | Adjustment to Rate Base for Unamortized Gain       |              |
| 35                         | Beginning Balance                                  | \$ 14,124.31 |
| 36                         | Ending Balance                                     | \$ 12,637.54 |
| 37                         | Average Balance of Unamortized Gain                | \$ 13,380.92 |

[a] The 2002 and 2005 trucks were fully depreciated by 12/31/2016 but remained on the books. The 2008 truck will be fully depreciated by August, 2017. NRLP depreciates on the basis of 90% of original cost and assumes a 10% salvage value.

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Proforma Adjusted Revenue Requirement**  
**For Twelve Months Ended December 31, 2016**

| Line                                  | Main | GL#     | Description                                                         | Revenue Requirement     | Proforma Adjustment  | Adjusted Revenue Requirement |
|---------------------------------------|------|---------|---------------------------------------------------------------------|-------------------------|----------------------|------------------------------|
| <b><u>Other Operating Income:</u></b> |      |         |                                                                     |                         |                      |                              |
| 1                                     | 415  | 4151000 | Revenue Job & Contract ASU                                          | \$ (23,777.17)          | \$ -                 | \$ (23,777.17)               |
| 2                                     | 415  | 4152000 | Rev Job&Con TOB                                                     | \$ (6,824.00)           | \$ -                 | \$ (6,824.00)                |
| 3                                     | 415  | 4156000 | Revenue Job & Contract Cmp Broadstone                               | \$ (509.12)             | \$ -                 | \$ (509.12)                  |
| 4                                     | 419  | 4191100 | Int Inc Other                                                       | \$ (9,831.23)           | \$ -                 | \$ (9,831.23)                |
| 5                                     | 421  | 4210000 | Misc Non-Operating Income                                           | \$ (51.24)              | \$ -                 | \$ (51.24)                   |
| 6                                     | 451  | 4511000 | Misc Svc Revenue-Conn & Reconnect Chrgs                             | \$ (10,645.31)          | \$ -                 | \$ (10,645.31)               |
| 7                                     | 442  | 4423000 | Temporary Construct Revenue                                         | \$ (21,974.45)          | \$ -                 | \$ (21,974.45)               |
| 8                                     | 454  | 4540000 | Rent Electric Property                                              | \$ (24,568.55)          | \$ -                 | \$ (24,568.55)               |
| 9                                     | 454  | 4541000 | Rent Electric Property-Fiber                                        | \$ (6,000.00)           | \$ -                 | \$ (6,000.00)                |
| 10                                    |      |         | <b>Total Other Operating Income</b>                                 | <b>\$ (104,181.07)</b>  | <b>\$ -</b>          | <b>\$ (104,181.07)</b>       |
| <b><u>Operating Expenses:</u></b>     |      |         |                                                                     |                         |                      |                              |
| 12                                    | 403  | 4030000 | Depreciation Expense                                                | \$ 902,971.32           |                      | \$ 902,971.32                |
| 13                                    |      |         | Plus: Depreciation on General Office Building Renovation            |                         | \$ 24,152.10         | \$ 24,152.10                 |
| 14                                    |      |         | Less Depreciation on Old Trucks                                     |                         | \$ (1,593.67)        | \$ (1,593.67)                |
| 15                                    |      |         | Plus: Depreciation on New Trucks                                    |                         | \$ 8,523.57          | \$ 8,523.57                  |
| 16                                    |      |         | Less: Old Meters                                                    |                         | \$ (30,366.72)       | \$ (30,366.72)               |
| 17                                    |      |         | Plus: New AMI Meters                                                |                         | \$ 110,876.00        | \$ 110,876.00                |
| 18                                    |      |         | <b>Total Depreciation Expense</b>                                   | <b>\$ 902,971.32</b>    | <b>\$ 111,591.27</b> | <b>\$ 1,014,562.59</b>       |
| 19                                    |      |         | Amortization of Gain on Old Trucks                                  | \$ -                    | \$ (1,486.77)        | \$ (1,486.77)                |
| 20                                    |      |         | Amortization of Regulatory Asset (Old Meters)                       | \$ -                    | \$ 31,046.31         | \$ 31,046.31                 |
| 21                                    |      |         | Amortization of Regulatory Asset-Hydroelectric Removal and Clean-up | \$ -                    | \$ 15,000.00         | \$ 15,000.00                 |
| 22                                    | 414  | 4140000 | Gain/Loss Disposing Utility Property                                | \$ 3,375.87             | \$ -                 | \$ 3,375.87                  |
| 23                                    | 414  | 4140001 | Sale Of Surplus Property                                            | \$ (850.35)             | \$ -                 | \$ (850.35)                  |
| 24                                    |      |         | <b>Total Property Transaction Costs</b>                             | <b>\$ 2,525.52</b>      | <b>\$ -</b>          | <b>\$ 2,525.52</b>           |
| 25                                    | 416  | 4161000 | Expense Job & Contract ASU                                          | \$ 3,651.94             | \$ -                 | \$ 3,651.94                  |
| 26                                    | 416  | 4161001 | Expense Job & Contract ASU-Labor                                    | \$ 9,511.50             | \$ -                 | \$ 9,511.50                  |
| 27                                    | 416  | 4161002 | Expense Job & Contract ASU-Benefits                                 | \$ 9,609.27             | \$ -                 | \$ 9,609.27                  |
| 28                                    | 416  | 4161004 | Expense Job & Contract ASU-Transportation                           | \$ 1,400.51             | \$ -                 | \$ 1,400.51                  |
| 29                                    | 416  | 4162001 | Expense Job & Contract TOB-Labor                                    | \$ 3,355.94             | \$ -                 | \$ 3,355.94                  |
| 30                                    | 416  | 4162002 | Expense Job & Contract TOB-Benefits                                 | \$ 1,823.83             | \$ -                 | \$ 1,823.83                  |
| 31                                    | 416  | 4162004 | Expense Job & Contract TOB-Transportation                           | \$ 594.85               | \$ -                 | \$ 594.85                    |
| 32                                    | 416  | 4166001 | Expense Job & Contract Camp Broadstone                              | \$ 218.69               | \$ -                 | \$ 218.69                    |
| 33                                    | 416  | 4166002 | Expense Job & Contract Camp Broadstone-Benefits                     | \$ 107.11               | \$ -                 | \$ 107.11                    |
| 34                                    | 416  | 4166004 | Expense Job & Contract Camp Broadstone-Transportation               | \$ 70.50                | \$ -                 | \$ 70.50                     |
| 35                                    |      |         | <b>Total Expense Job &amp; Contract ASU</b>                         | <b>\$ 30,344.14</b>     | <b>\$ -</b>          | <b>\$ 30,344.14</b>          |
| 36                                    | 431  | 4310000 | Interest Expense Consumer Deposits                                  | \$ 12,933.20            | \$ -                 | \$ 12,933.20                 |
| 37                                    |      |         | <b>Total Interest Expense</b>                                       | <b>\$ 12,933.20</b>     | <b>\$ -</b>          | <b>\$ 12,933.20</b>          |
| 38                                    | 555  | 5550000 | Purchased Power                                                     | \$ 12,825,500.24        | \$ 16,039.45         | \$ 12,841,539.69             |
| 39                                    | 555  | 5551000 | Purchased Power-Generation (Avoided Energy Cost)                    | \$ 8,238.16             | \$ -                 | \$ 8,238.16                  |
| 40                                    |      |         | <b>Total Purchased Power</b>                                        | <b>\$ 12,833,738.40</b> | <b>\$ 16,039.45</b>  | <b>\$ 12,849,777.85</b>      |
| 41                                    | 580  | 5800001 | Operations Superv & Engineering-Labor                               | \$ 24,979.71            | \$ 95,000.00         | \$ 119,979.71                |
| 42                                    | 580  | 5800002 | Operations Superv & Engineering-Benefits                            | \$ 13,515.99            | \$ 29,294.76         | \$ 42,810.75                 |
| 43                                    | 580  | 5800004 | Operations Superv & Engineering-Transportation                      | \$ 2,977.30             | \$ -                 | \$ 2,977.30                  |
| 44                                    |      |         | <b>Total Operations Superv &amp; Engineering</b>                    | <b>\$ 41,473.00</b>     | <b>\$ 124,294.76</b> | <b>\$ 165,767.76</b>         |

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Proforma Adjusted Revenue Requirement**  
**For Twelve Months Ended December 31, 2016**

| Line | Main | GL#     | Description                                     | Revenue Requirement | Proforma Adjustment | Adjusted Revenue Requirement |
|------|------|---------|-------------------------------------------------|---------------------|---------------------|------------------------------|
| 45   | 582  | 5820001 | Station Expense-Labor                           | \$ 6,930.09         | \$ -                | \$ 6,930.09                  |
| 46   | 582  | 5820002 | Station Expense-Benefits                        | \$ 3,673.98         | \$ -                | \$ 3,673.98                  |
| 47   | 582  | 5820004 | Station Expense-Transportation                  | \$ 822.98           | \$ -                | \$ 822.98                    |
| 48   |      |         | Total Station Expense                           | \$ 11,427.05        | \$ -                | \$ 11,427.05                 |
| 49   | 583  | 5830000 | Overhead Line Expense                           | \$ 1,722.20         | \$ -                | \$ 1,722.20                  |
| 50   | 586  | 5860000 | Meter Expense                                   | \$ 3,268.41         | \$ 27,058.00        | \$ 30,326.41                 |
| 51   | 586  | 5860001 | Meter Expense-Labor                             | \$ 18,727.87        | \$ -                | \$ 18,727.87                 |
| 52   | 586  | 5860002 | Meter Expense-Benefits                          | \$ 11,526.88        | \$ -                | \$ 11,526.88                 |
| 53   | 586  | 5860004 | Meter Expense-Transportation                    | \$ 2,500.47         | \$ -                | \$ 2,500.47                  |
| 54   |      |         | Total Meter Expense                             | \$ 36,023.63        | \$ 27,058.00        | \$ 63,081.63                 |
| 55   | 587  | 5870001 | Customer Install Expense-Labor                  | \$ 6,930.09         | \$ -                | \$ 6,930.09                  |
| 56   | 587  | 5870002 | Customer Install Expense-Benefits               | \$ 3,673.98         | \$ -                | \$ 3,673.98                  |
| 57   | 587  | 5870004 | Customer Install Expense-Transportation         | \$ 822.98           | \$ -                | \$ 822.98                    |
| 58   |      |         | Total Customer Install Expense                  | \$ 11,427.05        | \$ -                | \$ 11,427.05                 |
| 59   | 588  | 5880000 | Miscellaneous Distribution Expense              | \$ 11,139.14        | \$ -                | \$ 11,139.14                 |
| 60   | 588  | 5880001 | Miscellaneous Distribution Expense-Labor        | \$ 151,872.22       | \$ -                | \$ 151,872.22                |
| 61   | 588  | 5880002 | Miscellaneous Distribution Expense-Benefits     | \$ 86,878.69        | \$ -                | \$ 86,878.69                 |
| 62   |      |         | Total Miscellaneous Distribution Expense        | \$ 249,890.05       | \$ -                | \$ 249,890.05                |
| 63   | 590  | 5900001 | Maintenance Superv & Engineering-Labor          | \$ 31,881.18        | \$ -                | \$ 31,881.18                 |
| 64   | 590  | 5900002 | Maintenance Superv & Engineering-Benefits       | \$ 17,280.95        | \$ -                | \$ 17,280.95                 |
| 65   | 590  | 5900004 | Maintenance Superv & Engineering-Transportation | \$ 3,790.91         | \$ -                | \$ 3,790.91                  |
| 66   |      |         | Total Maintenance Superv & Engineering          | \$ 52,953.04        | \$ -                | \$ 52,953.04                 |
| 67   | 591  | 5910000 | On Call Pay -Primary/Secondary                  | \$ 28,781.75        | \$ -                | \$ 28,781.75                 |
| 68   | 591  | 5910002 | On Call Pay-Primary/Secondary Benefits          | \$ 20,336.60        | \$ -                | \$ 20,336.60                 |
| 69   |      |         | Total On Call Pay                               | \$ 49,118.35        | \$ -                | \$ 49,118.35                 |
| 70   | 592  | 5920000 | Maintenance Station Equipment                   | \$ 1,387.19         | \$ -                | \$ 1,387.19                  |
| 71   | 592  | 5920001 | Maintenance Station Equipment-Labor             | \$ 16,605.63        | \$ -                | \$ 16,605.63                 |
| 72   | 592  | 5920002 | Maintenance Station Equipment-Benefits          | \$ 14,463.32        | \$ -                | \$ 14,463.32                 |
| 73   | 592  | 5920004 | Maintenance Station Equipment-Transportation    | \$ 1,681.07         | \$ -                | \$ 1,681.07                  |
| 74   |      |         | Total Maintenance Station Equipment             | \$ 34,137.21        | \$ -                | \$ 34,137.21                 |
| 75   | 593  | 5930000 | Maintenance Overhead Lines                      | \$ 157,519.39       | \$ -                | \$ 157,519.39                |
| 76   | 593  | 5930001 | Maintenance Overhead Lines-Labor                | \$ 114,174.34       | \$ -                | \$ 114,174.34                |
| 77   | 593  | 5930002 | Maintenance Overhead Lines-Benefits             | \$ 64,744.30        | \$ -                | \$ 64,744.30                 |
| 78   | 593  | 5930004 | Maintenance Overhead Lines-Transportation       | \$ 12,906.93        | \$ -                | \$ 12,906.93                 |
| 79   |      |         | Total Maintenance Overhead Lines                | \$ 349,344.96       | \$ -                | \$ 349,344.96                |
| 80   | 594  | 5940000 | Maintenance Underground Lines                   | \$ 6,217.67         | \$ -                | \$ 6,217.67                  |
| 81   | 594  | 5940001 | Maintenance Underground Lines-Labor             | \$ 18,617.78        | \$ -                | \$ 18,617.78                 |
| 82   | 594  | 5940002 | Maintenance Underground Lines-Benefits          | \$ 14,395.81        | \$ -                | \$ 14,395.81                 |
| 83   | 594  | 5940004 | Maintenance Underground Lines-Transportation    | \$ 1,988.46         | \$ -                | \$ 1,988.46                  |
| 84   |      |         | Total Maintenance Underground Lines             | \$ 41,219.72        | \$ -                | \$ 41,219.72                 |
| 85   | 595  | 5950000 | Maintenance Line Transformers                   | \$ 16,118.58        | \$ -                | \$ 16,118.58                 |
| 86   | 595  | 5950001 | Maintenance Line Transformers-Labor             | \$ 782.85           | \$ -                | \$ 782.85                    |
| 87   | 595  | 5950002 | Maintenance Line Transformers-Benefits          | \$ (511.13)         | \$ -                | \$ (511.13)                  |
| 88   | 595  | 5950004 | Maintenance Line Transformers-Transportation    | \$ 61.35            | \$ -                | \$ 61.35                     |
| 89   |      |         | Total Maintenance Line Transformers             | \$ 16,451.65        | \$ -                | \$ 16,451.65                 |

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Proforma Adjusted Revenue Requirement**  
**For Twelve Months Ended December 31, 2016**

| Line | Main | GL#     | Description                                        | Revenue Requirement | Proforma Adjustment | Adjusted Revenue Requirement |
|------|------|---------|----------------------------------------------------|---------------------|---------------------|------------------------------|
| 90   | 596  | 5961000 | Maintenance Street Lights                          | \$ 16,178.95        | \$ -                | \$ 16,178.95                 |
| 91   | 596  | 5961001 | Maintenance Street Lights-Labor                    | \$ 17,761.21        | \$ -                | \$ 17,761.21                 |
| 92   | 596  | 5961002 | Maintenance Street Lights-Benefits                 | \$ 8,362.53         | \$ -                | \$ 8,362.53                  |
| 93   | 596  | 5961004 | Maintenance Street Lights-Transportation           | \$ 2,374.77         | \$ -                | \$ 2,374.77                  |
| 94   |      |         | Total Maintenance Street Lights                    | \$ 44,677.46        | \$ -                | \$ 44,677.46                 |
| 95   | 597  | 5970000 | Maintenance-Meters                                 | \$ 6,430.85         | \$ -                | \$ 6,430.85                  |
| 96   | 597  | 5970001 | Maintenance-Meters-Labor                           | \$ 52,484.69        | \$ -                | \$ 52,484.69                 |
| 97   | 597  | 5970002 | Maintenance-Meters-Benefits                        | \$ 30,227.17        | \$ -                | \$ 30,227.17                 |
| 98   | 597  | 5970004 | Maintenance-Meters-Transportation                  | \$ 5,451.07         | \$ -                | \$ 5,451.07                  |
| 99   |      |         | Total Maintenance-Meters                           | \$ 94,593.78        | \$ -                | \$ 94,593.78                 |
| 100  | 598  | 5980000 | Maintenance Misc Distribution Plant                | \$ 681.13           | \$ -                | \$ 681.13                    |
| 101  | 598  | 5980001 | Maintenance Misc Distribution Plant-Labor          | \$ 56,861.66        | \$ -                | \$ 56,861.66                 |
| 102  | 598  | 5980002 | Maintenance Misc Distribution Plant-Benefits       | \$ 15,618.32        | \$ -                | \$ 15,618.32                 |
| 103  | 598  | 5980004 | Maintenance Misc Distribution Plant-Transportation | \$ 5,984.86         | \$ -                | \$ 5,984.86                  |
| 104  |      |         | Total Maintenance Misc Distribution Plant          | \$ 79,145.97        | \$ -                | \$ 79,145.97                 |
| 105  | 901  | 9010001 | Supervision Customer Accounts-Labor                | \$ 30,857.59        | \$ -                | \$ 30,857.59                 |
| 106  | 901  | 9010002 | Supervision Customer Accounts-Benefits             | \$ 16,768.29        | \$ -                | \$ 16,768.29                 |
| 107  | 901  | 9010004 | Supervision Customer Accounts-Transportation       | \$ 3,681.39         | \$ -                | \$ 3,681.39                  |
| 108  |      |         | Total Supervision Customer Accounts                | \$ 51,307.27        | \$ -                | \$ 51,307.27                 |
| 109  | 902  | 9020000 | Meter Reading Expense                              | \$ 1,454.79         | \$ -                | \$ 1,454.79                  |
| 110  | 902  | 9020001 | Meter Reading Expense-Labor                        | \$ 20,742.10        | \$ -                | \$ 20,742.10                 |
| 111  | 902  | 9020002 | Meter Reading Expense-Benefits                     | \$ 11,789.96        | \$ -                | \$ 11,789.96                 |
| 112  | 902  | 9020004 | Meter Reading Expense-Transportation               | \$ 2,237.73         | \$ -                | \$ 2,237.73                  |
| 113  |      |         | Total Meter Reading Expense                        | \$ 36,224.58        | \$ -                | \$ 36,224.58                 |
| 114  | 903  | 9030000 | Customer Records & Collections Expense             | \$ 144,195.09       | \$ -                | \$ 144,195.09                |
| 115  | 903  | 9030001 | Customer Records & Collections Expense-Labor       | \$ 173,670.50       | \$ -                | \$ 173,670.50                |
| 116  | 903  | 9030002 | Customer Records & Collections Expense-Benefits    | \$ 94,798.10        | \$ -                | \$ 94,798.10                 |
| 117  | 903  | 9031000 | Postage                                            | \$ 4,976.38         | \$ -                | \$ 4,976.38                  |
| 118  | 903  | 9032000 | Customer Records Cash Over/Short                   | \$ 13.05            | \$ -                | \$ 13.05                     |
| 119  | 903  | 9033000 | Customer Records - Bank Service Fees               | \$ 17,907.53        | \$ -                | \$ 17,907.53                 |
| 120  | 903  | 9034000 | Customer Records - Credit Card Fees                | \$ 35,612.20        | \$ -                | \$ 35,612.20                 |
| 121  |      |         | Total Customer Records                             | \$ 471,172.85       | \$ -                | \$ 471,172.85                |
| 122  | 910  | 9100000 | Customer Assistance Expense                        | \$ 3,379.32         | \$ -                | \$ 3,379.32                  |
| 123  | 911  | 9110000 | Informational Advertising Expense                  | \$ 4,572.31         | \$ -                | \$ 4,572.31                  |
| 124  | 920  | 9200001 | Administrative & General-Salaries                  | \$ 251,152.98       | \$ 55,505.21        | \$ 306,658.19                |
| 125  | 920  | 9200002 | Administrative & General-Benefits                  | \$ 136,259.69       | \$ 16,393.87        | \$ 152,653.56                |
| 126  |      |         | Total Administrative & General                     | \$ 387,412.67       | \$ 71,899.08        | \$ 459,311.75                |
| 127  | 921  | 9210000 | Office Supplies And Expenses                       | \$ 26,862.16        | \$ -                | \$ 26,862.16                 |
| 128  | 923  | 9230000 | Consulting Fees                                    | \$ 97,087.28        | \$ -                | \$ 97,087.28                 |
| 129  | 923  | 9230001 | Investment Management Expense                      | \$ 23,887.58        | \$ -                | \$ 23,887.58                 |
| 130  |      |         | Total Consulting & Investment Management Fees      | \$ 120,974.86       | \$ -                | \$ 120,974.86                |
| 131  | 924  | 9240000 | Property Insurance                                 | \$ 6,190.26         | \$ -                | \$ 6,190.26                  |

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Proforma Adjusted Revenue Requirement**  
**For Twelve Months Ended December 31, 2016**

| Line | Main | GL#     | Description                                                              | Revenue Requirement     | Proforma Adjustment  | Adjusted Revenue Requirement |
|------|------|---------|--------------------------------------------------------------------------|-------------------------|----------------------|------------------------------|
| 132  | 925  | 9250000 | Injuries & Damages Expense                                               | \$ 134,939.72           | \$ (67,200.00)       | \$ 67,739.72                 |
| 133  | 925  | 9250001 | Injuries & Damages Expense-Labor                                         | \$ 5,905.44             | \$ -                 | \$ 5,905.44                  |
| 134  | 925  | 9250002 | Injuries & Damages Expense-Benefits                                      | \$ 3,353.50             | \$ -                 | \$ 3,353.50                  |
| 135  | 925  | 9250004 | Injuries & Damages Expense-Transportation                                | \$ 828.51               | \$ -                 | \$ 828.51                    |
| 136  |      |         | Total Injuries & Damages Expense                                         | \$ 145,027.17           | \$ (67,200.00)       | \$ 77,827.17                 |
| 137  | 930  | 9301000 | Institutional Advertising Expense                                        | \$ 10,456.85            | \$ -                 | \$ 10,456.85                 |
| 138  | 930  | 9302000 | Miscellaneous General Expense                                            | \$ 53,958.25            | \$ -                 | \$ 53,958.25                 |
| 139  |      |         | Total Institutional And Miscellaneous                                    | \$ 64,415.10            | \$ -                 | \$ 64,415.10                 |
| 140  | 932  | 9320000 | Maintenance Of General Plant                                             | \$ 69,681.46            | \$ -                 | \$ 69,681.46                 |
| 141  | 932  | 9320001 | Maintenance Of General Plant-Labor                                       | \$ 2,284.23             | \$ -                 | \$ 2,284.23                  |
| 142  | 932  | 9320002 | Maintenance Of General Plant-Benefits                                    | \$ 1,108.78             | \$ -                 | \$ 1,108.78                  |
| 143  | 932  | 9320004 | Maintenance Of General Plant-Transportation                              | \$ 149.47               | \$ -                 | \$ 149.47                    |
| 144  |      |         | Total Maintenance Of General Plant                                       | \$ 73,223.94            | \$ -                 | \$ 73,223.94                 |
| 145  |      |         | <u>ASU Administrative Support Costs:</u>                                 |                         |                      |                              |
| 146  | 920  |         | Legal                                                                    | \$ 106,501.00           | \$ -                 | \$ 106,501.00                |
| 147  | 920  |         | Human Resources                                                          | \$ 17,351.00            | \$ -                 | \$ 17,351.00                 |
| 148  | 920  |         | Information Technology                                                   | \$ 16,788.00            | \$ -                 | \$ 16,788.00                 |
| 149  | 920  |         | Administrative Supervision                                               | \$ 60,940.00            | \$ -                 | \$ 60,940.00                 |
| 150  |      |         | Total ASU Administrative Support Costs                                   | \$ 201,580.00           | \$ -                 | \$ 201,580.00                |
| 151  |      |         | <u>Increase in General Salary and Benefits:</u>                          |                         |                      |                              |
| 152  |      |         | A&G Related                                                              | \$ -                    | \$ 43,881.27         | \$ 43,881.27                 |
| 153  |      |         | Customer Service Related                                                 | \$ -                    | \$ 27,969.52         | \$ 27,969.52                 |
| 154  |      |         | Distribution Related                                                     | \$ -                    | \$ 48,950.34         | \$ 48,950.34                 |
| 155  |      |         | Contract Related                                                         | \$ -                    | \$ 1,341.84          | \$ 1,341.84                  |
| 156  |      |         | Total Increase in Salary and Benefits                                    | \$ -                    | \$ 122,142.97        | \$ 122,142.97                |
| 157  |      |         | <b>Total Operating Expenses</b>                                          | <b>\$ 16,488,460.19</b> | <b>\$ 450,385.07</b> | <b>\$ 16,938,845.26</b>      |
| 158  |      |         | <u>Rate Base Calculation:</u>                                            |                         |                      |                              |
| 159  |      |         | Electric Plant In Service                                                | \$ 28,495,777.63        |                      | \$ 28,495,777.63             |
| 160  |      |         | New AMI Meters                                                           |                         | \$ 2,217,519.99      | \$ 2,217,519.99              |
| 161  |      |         | Remove Old Meters                                                        |                         | \$ (940,426.72)      | \$ (940,426.72)              |
| 162  |      |         | General Office Building Renovation                                       |                         | \$ 939,185.62        | \$ 939,185.62                |
| 163  |      |         | New Trucks                                                               |                         | \$ 89,971.00         | \$ 89,971.00                 |
| 164  |      |         | Remove Old Trucks                                                        |                         | \$ (55,756.93)       | \$ (55,756.93)               |
| 165  |      |         | Adjusted Electric Plant In Service                                       | \$ 28,495,777.63        | \$ 2,250,492.96      | \$ 30,746,270.59             |
| 166  |      |         | Accumulated Depreciation (per books at 12/31/2016)                       | \$ (13,029,169.91)      |                      | \$ (13,029,169.91)           |
| 167  |      |         | Remove Accumulated Depreciation on Old Meters                            |                         | \$ 785,195.18        | \$ 785,195.18                |
| 168  |      |         | Remove Accumulated Depreciation on Old Trucks                            |                         | \$ 49,146.75         | \$ 49,146.75                 |
| 169  |      |         | Average B/E Balance for first year of new AMI meters                     |                         | \$ (55,438.00)       | \$ (55,438.00)               |
| 170  |      |         | Average B/E Balance for first year of General Office Building Renovation |                         | \$ (12,076.05)       | \$ (12,076.05)               |
| 171  |      |         | Average B/E Balance for first year of new trucks                         |                         | \$ (4,261.78)        | \$ (4,261.78)                |
| 172  |      |         | Adjusted Accumulated Depreciation                                        | \$ (13,029,169.91)      | \$ 762,566.09        | \$ (12,266,603.82)           |

**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Proforma Adjusted Revenue Requirement**  
**For Twelve Months Ended December 31, 2016**

| Line | Main | GL#     | Description                                                            | Revenue Requirement     | Proforma Adjustment  | Adjusted Revenue Requirement |
|------|------|---------|------------------------------------------------------------------------|-------------------------|----------------------|------------------------------|
| 173  |      |         | Net Plant in Service                                                   | \$ 15,466,607.72        | \$ 3,013,059.05      | \$ 18,479,666.77             |
| 174  |      |         | Construction Work in Progress                                          | \$ 893,581.76           |                      | \$ 893,581.76                |
| 175  |      |         | Less Amounts Earning AFUDC and Closed to Plant                         |                         | \$ (831,289.38)      | \$ (831,289.38)              |
| 176  |      |         | Net Construction Work in Progress                                      | \$ 893,581.76           | \$ (831,289.38)      | \$ 62,292.38                 |
| 177  |      |         | Investments - Blue Ridge Electric Membership Corporation               | \$ 6,973,505.98         | \$ -                 | \$ 6,973,505.98              |
| 178  |      |         | Investments - North Carolina Electric Membership Corporation           | \$ 407,837.00           | \$ -                 | \$ 407,837.00                |
| 179  |      |         | Regulatory Asset (Unamortized Old Meters)                              | \$ -                    | \$ 139,708.39        | \$ 139,708.39                |
| 180  |      |         | Regulatory Asset (Hydro Removal and Clean-up)                          | \$ -                    | \$ 52,500.00         | \$ 52,500.00                 |
| 181  |      |         | Regulatory Liability on Gain from Old Trucks                           | \$ -                    | \$ 13,380.92         | \$ 13,380.92                 |
| 182  |      |         | Prepayments                                                            | \$ 29,823.80            | \$ 4,749.42          | \$ 34,573.22                 |
| 183  |      |         | Cash Working Capital                                                   | \$ 861,023.89           | \$ 34,957.15         | \$ 895,981.03                |
| 184  |      |         | Total Rate Base                                                        | \$ 24,632,380.15        | \$ 2,427,065.54      | \$ 27,059,445.69             |
| 185  |      |         | Rate of Return                                                         | 6.97%                   | 6.97%                | 6.97%                        |
| 186  |      |         | <b>Return on Rate Base</b>                                             | <b>\$ 1,715,645.28</b>  | <b>\$ 169,045.12</b> | <b>\$ 1,884,690.39</b>       |
| 187  |      |         | <b>Revenue Requirement</b>                                             | <b>\$ 18,099,924.40</b> | <b>\$ 619,430.19</b> | <b>\$ 18,719,354.58</b>      |
| 188  |      |         | Plus Uncollectible Accounts                                            | \$ 18,200.18            | \$ 3,049.52          | \$ 21,249.70                 |
| 189  | 928  | 9280000 | Regulatory Commission Expense                                          | \$ 30,094.45            | \$ (3,820.82)        | \$ 26,273.63                 |
| 190  |      |         | <b>Total Revenue Requirement to be Recovered from Rates</b>            | <b>\$ 18,148,219.03</b> | <b>\$ 618,658.88</b> | <b>\$ 18,766,877.91</b>      |
| 191  |      |         | <b><u>Rate Revenues:</u></b>                                           |                         |                      |                              |
| 192  |      |         | Residential                                                            | \$ 4,965,837.46         | \$ 167,430.24        | \$ 5,133,267.70              |
| 193  |      |         | Commercial                                                             | \$ 7,088,874.87         | \$ 406,388.81        | \$ 7,495,263.68              |
| 194  |      |         | ASU Campus                                                             | \$ 3,683,516.56         | \$ 179,865.30        | \$ 3,863,381.86              |
| 195  |      |         | Security Lighting                                                      | \$ 335,437.47           | \$ 8,230.77          | \$ 343,668.24                |
| 196  |      |         | <b>Total Rate Revenues</b>                                             | <b>\$ 16,073,666.36</b> | <b>\$ 761,915.12</b> | <b>\$ 16,835,581.48</b>      |
| 197  |      |         | <b><u>Revenue Deficiency at Present Rates</u></b>                      |                         |                      |                              |
| 198  |      |         | Amount                                                                 | \$ 2,074,552.67         |                      | \$ 1,931,296.43              |
| 199  |      |         | Less: Revenue from Proposed Fee Changes                                |                         |                      | \$ (34,304.00)               |
| 200  |      |         | Adjusted Amount to Recover from Base Rates or PPAC                     |                         |                      | \$ 1,896,992.43              |
| 201  |      |         | Increase Required with No PPAC adjustment                              | 12.91%                  |                      | 11.27%                       |
| 202  |      |         | Adjustment for Purchased Power Revenue Recovered through PPA           |                         |                      | \$ 298,693.47                |
| 203  |      |         | Less Additional Uncollectible Accounts and Regulatory Fee              |                         |                      | \$ 756.38                    |
| 204  |      |         | Net Revenue from PPA Adjustment                                        |                         |                      | \$ 297,937.09                |
| 205  |      |         | Net Increase Required                                                  |                         |                      | \$ 1,599,055.34              |
| 206  |      |         | Revenues at Present Rates Plus PPAC Adjustment                         |                         |                      | \$ 17,133,518.57             |
| 207  |      |         | Percent Increase Requested above Present Revenues with PPAC Adjustment |                         |                      | 9.33%                        |
| 208  |      |         | Revised Base Purchased Power Factor                                    |                         |                      | \$0.0635                     |

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Summary

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| FY 2016 Actuals |                  |            |
|-----------------|------------------|------------|
| Uncollected     | Rate Revenues    | Percentage |
| \$ 18,200.18    | \$ 16,073,666.36 | 0.113%     |
|                 |                  | 0.14%      |

|               |                                                         |
|---------------|---------------------------------------------------------|
| \$ 96,876.78  | Town of Boone Security Lights and Traffic Light Revenue |
| \$ 238,560.69 | Security Lights Revenue                                 |
| \$ 335,437.47 | Total Lighting                                          |

**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**CACR Example Calculations**

| Line                                                           | Formula Component | Description                                                                         | Amount        |
|----------------------------------------------------------------|-------------------|-------------------------------------------------------------------------------------|---------------|
| <b><u>January Wholesale/Feb 15 to Mar 14 billing cycle</u></b> |                   |                                                                                     |               |
| 1                                                              | TCAAn-1           | January Invoice from BREMCO for Coal Ash Costs                                      | \$ 100,000.00 |
| 2                                                              | ES                | Expected kWh Sales for February 15 through March 14 billing Cycles                  | 20,000,000    |
| 3                                                              |                   | Cost/kWh (Line 1/Line 2)                                                            | \$ 0.00500    |
| 4                                                              |                   | Adjustment for Regulatory Commission Fee and Uncollectible Accts (1-0.0014-0.00113) |               |
| 5                                                              | CACR              | CACR to be applied in February 15 through March 14 billing cycle (Line 3/Line 4)    | \$ 0.00501    |
| <b><u>March Wholesale/April 15 to May 14 billing cycle</u></b> |                   |                                                                                     |               |
| 6                                                              | TCAAn-1           | March Invoice from BREMCO for Coal Ash Costs                                        | \$ 225,000.00 |
| 7                                                              | ES                | Expected kWh Sales for April 15 through May 14 billing Cycles                       | 14,200,000    |
| 8                                                              |                   | Cost/kWh                                                                            | \$ 0.01585    |
| 9                                                              |                   | Adjusted for Regulatory Commission Fee and Uncollectible Accounts (Line 8/Line4)    | \$ 0.01589    |
| <b><u>True-up for the Feb 15 to Mar 14 billing cycle</u></b>   |                   |                                                                                     |               |
| 10                                                             | CACRRn-2          | Required Revenue from second preceding billing cycle (Line 5*Line 2)                | \$ 100,253.64 |
| 11                                                             | ACACRn-2          | Actual revenue received from the second preceding billing cycle                     |               |
| 12                                                             |                   | Actual kWh Sales 20,800,000                                                         |               |
| 13                                                             |                   | CACR second preceding \$0.00501                                                     | \$ 104,263.79 |
| 14                                                             | TUn-2             | True-up for second preceding billing cycle (Line 10-Line 13)                        | \$ (4,010.15) |
| 15                                                             |                   | True-up per kWh (Line 14/Line 7)                                                    | \$ (0.00028)  |
| 16                                                             | CACR              | Total CACR for billing cycle from April 15 through May 14 (Line 9 + Line 15)        | \$ 0.01560    |

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Discounted Cash Flow Results**

| Company Name         | 13-Week<br>Dividend<br>Yield | 4-Week<br>Dividend<br>Yield | 1-Week<br>Dividend<br>Yield | Average<br>Dividend<br>Yield | Value Line<br>Growth<br>Rate | Schwab<br>Growth<br>Rate | Thomson<br>Growth<br>Rate | Average<br>Growth<br>Rate | DCF Result  |
|----------------------|------------------------------|-----------------------------|-----------------------------|------------------------------|------------------------------|--------------------------|---------------------------|---------------------------|-------------|
| Dominion Energy      | 4.0%                         | 4.1%                        | 4.1%                        | 4.1%                         | 5.5%                         | 4.0%                     | 4.0%                      | 4.5%                      | 8.6%        |
| Duke Energy Corp New | 4.2%                         | 4.2%                        | 4.2%                        | 4.2%                         | 4.5%                         | 2.6%                     | 2.6%                      | 3.2%                      | 7.5%        |
| NextEra Energy Inc   | 2.9%                         | 2.9%                        | 2.9%                        | 2.9%                         | 6.5%                         | 6.2%                     | 6.2%                      | 6.3%                      | 9.2%        |
| SCANA Corporation    | 3.7%                         | 3.7%                        | 3.9%                        | 3.8%                         | 4.0%                         | 5.6%                     | 5.6%                      | 5.1%                      | 8.8%        |
| Southern Co          | 4.7%                         | 4.9%                        | 5.0%                        | 4.9%                         | 3.5%                         | 4.2%                     | 4.0%                      | 3.9%                      | 8.8%        |
| <b>Average</b>       |                              |                             |                             |                              |                              |                          |                           |                           | <b>8.6%</b> |
| <b>Median</b>        |                              |                             |                             |                              |                              |                          |                           |                           | <b>8.8%</b> |

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Comparable Earnings**

| Company Name         | Earned Returns on Common Equity |       |       |        |
|----------------------|---------------------------------|-------|-------|--------|
|                      | 2016                            | 2017E | 2018E | 20-22E |
| Dominion Energy      | 14.5%                           | 13.5% | 15.0% | 19.0%  |
| Duke Energy Corp New | 6.2%                            | 8.0%  | 8.0%  | 8.5%   |
| NextEra Energy Inc   | 11.1%                           | 12.5% | 13.0% | 13.0%  |
| SCANA Corporation    | 10.4%                           | 10.0% | 10.0% | 10.0%  |
| Southern Co          | 11.0%                           | 11.5% | 11.5% | 12.0%  |
| Average              | 10.6%                           | 11.1% | 11.5% | 12.5%  |

|                                |              |
|--------------------------------|--------------|
| <b>Average ROE 2017 - 2022</b> | <b>11.7%</b> |
| <b>Median ROE 2017 - 2022</b>  | <b>11.5%</b> |

**Docket No. E-34, Sub 46  
Appalachian State University  
d/b/a New River Light and Power Company  
Cost of Service Analysis  
For Twelve Months Ended December 31, 2016**

| Line                        | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Allocation Factors | Total System       | Residential   | Commercial Non-Demand | Commercial Demand | Comm Demand High LF >65% | ASU Campus    | Security Lighting |
|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------------------|---------------|-----------------------|-------------------|--------------------------|---------------|-------------------|
| <b>Allocation Factors</b>   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                    |                    |               |                       |                   |                          |               |                   |
| <b>SPECIFIC ALLOCATOR:</b>  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                    |                    |               |                       |                   |                          |               |                   |
| 1.01                        | Residential                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | c                  | 1.000000           | 1.000000      | 0.000000              | 0.000000          | 0.000000                 | 0.000000      | 0.000000          |
| 1.02                        | Commercial Non-Demand                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | c                  | 1.000000           | 0.000000      | 1.000000              | 0.000000          | 0.000000                 | 0.000000      | 0.000000          |
| 1.03                        | Commercial Demand                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | c                  | 1.000000           | 0.000000      | 0.000000              | 1.000000          | 0.000000                 | 0.000000      | 0.000000          |
| 1.04                        | Commercial Demand High Load Factor                                                                                                                                                                                                                                                                                                                                                                                                                                                          | c                  | 1.000000           | 0.000000      | 0.000000              | 0.000000          | 1.000000                 | 0.000000      | 0.000000          |
| 1.05                        | ASU Campus                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | c                  | 1.000000           | 0.000000      | 0.000000              | 0.000000          | 0.000000                 | 1.000000      | 0.000000          |
| 1.06                        | Security Lighting                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | c                  | 1.000000           | 0.000000      | 0.000000              | 0.000000          | 0.000000                 | 0.000000      | 1.000000          |
| <b>ENERGY ALLOCATOR:</b>    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                    |                    |               |                       |                   |                          |               |                   |
|                             | Usage in kWh                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                    | 202,215,273        | 53,270,063    | 23,797,508            | 53,826,414        | 19,733,160               | 48,094,075    | 3,494,053         |
| 2.01                        | Allocation %                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | e                  | 100.00%            | 26.34%        | 11.77%                | 26.62%            | 9.76%                    | 23.78%        | 1.73%             |
|                             | Res. And Commercial Usage Only                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                    | 150,627,145        | 53,270,063    | 23,797,508            | 53,826,414        | 19,733,160               |               |                   |
| 2.02                        | Allocation %                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | e                  | 100.00%            | 35.37%        | 15.80%                | 35.73%            | 13.10%                   |               |                   |
| <b>DEMAND ALLOCATORS</b>    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                    |                    |               |                       |                   |                          |               |                   |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                    | <i>Load Factor</i> | <i>47.19%</i> | <i>37.18%</i>         | <i>46.91%</i>     | <i>46.91%</i>            | <i>71.83%</i> | <i>56.40%</i>     |
|                             | Annual NCP Demand (kW) [1]                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                    | 48,915             | 16,357        | 5,791                 | 13,098            | 3,136                    | 9,735         | 798               |
| 3.01                        | Allocation %                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | d                  | 100.00%            | 33.44%        | 11.84%                | 26.78%            | 6.41%                    | 19.90%        | 1.63%             |
|                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                    | <i>Load Factor</i> | <i>75.40%</i> | <i>69.82%</i>         | <i>72.75%</i>     | <i>72.75%</i>            | <i>95.46%</i> | <i>78.83%</i>     |
|                             | Average CP Demand (kW) [2]                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                    | 30,614             | 8,710         | 3,734                 | 8,446             | 2,360                    | 6,964         | 399               |
| 3.02                        | Allocation %                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | d                  | 100.00%            | 28.45%        | 12.20%                | 27.59%            | 7.71%                    | 22.75%        | 1.30%             |
| <b>CUSTOMER ALLOCATORS:</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                    |                    |               |                       |                   |                          |               |                   |
|                             | Average Number of Customers                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                    | 8,148              | 6,188         | 1,494                 | 251               | 18                       | 107           | 90                |
| 4.01                        | Allocation %                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | c                  | 100.00%            | 75.94%        | 18.34%                | 3.07%             | 0.22%                    | 1.32%         | 1.11%             |
| 4.02                        | Weighted Customer/Energy/NCP Demand Allocation [3]                                                                                                                                                                                                                                                                                                                                                                                                                                          | c                  | 100.00%            | 42.29%        | 13.45%                | 20.81%            | 5.70%                    | 16.23%        | 1.52%             |
| 4.03                        | Weighted Customer/NCP Demand Allocation [4]                                                                                                                                                                                                                                                                                                                                                                                                                                                 | c                  | 100.00%            | 44.07%        | 13.46%                | 20.85%            | 4.86%                    | 15.26%        | 1.50%             |
| 4.04                        | Number of Customers Excluding Security Lighting Allocation %                                                                                                                                                                                                                                                                                                                                                                                                                                | c                  | 100.00%            | 76.80%        | 18.54%                | 3.11%             | 0.22%                    | 1.33%         |                   |
| <b>Notes:</b>               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                    |                    |               |                       |                   |                          |               |                   |
| [1]                         | NCP Load Factors (LF) were estimated for each customer class (except Comm Demand High LF & Security Lighting) by taking the annual NCP LF of the wholesale delivery point that most closely matched the usage pattern of the respective customer class. Comm Demand High LF is based on actual billing data. Security Lighting was estimated by assuming 12 hours of lamp burn time per day.                                                                                                |                    |                    |               |                       |                   |                          |               |                   |
| [2]                         | CP Load Factors (LF) were estimated for each customer class (except Comm Demand High LF & Security Lighting) by taking the average CP LF of the wholesale delivery point that most closely matched the usage pattern of the respective customer class. Comm Demand High LF demand was based on a DEP coincident factor for large general service customers applied to the NCP. Security Lighting is assumed at 50% of its NCP to ensure some fixed demand costs are appropriately assigned. |                    |                    |               |                       |                   |                          |               |                   |
| [3]                         | <u>4.02 - Weighted Customer Allocation:</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                    |                    |               |                       |                   |                          |               |                   |
|                             | NCP Demand                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                    | 50.00%             |               |                       |                   |                          |               |                   |
|                             | Customer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                    | 25.00%             |               |                       |                   |                          |               |                   |
|                             | Energy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                    | 25.00%             |               |                       |                   |                          |               |                   |
|                             | Total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                    | 100.00%            |               |                       |                   |                          |               |                   |
| [4]                         | <u>4.03 - Weighted Customer Allocation:</u>                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                    |                    |               |                       |                   |                          |               |                   |
|                             | NCP Demand                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                    | 75.00%             |               |                       |                   |                          |               |                   |
|                             | Customer                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                    | 25.00%             |               |                       |                   |                          |               |                   |
|                             | Total                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                    | 100.00%            |               |                       |                   |                          |               |                   |

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Cost of Service Analysis**  
**For Twelve Months Ended December 31, 2016**

| Line                                 | Description                                        | Allocation Factors | Total System         | Residential         | Commercial Non-Demand | Commercial Demand   | Comm Demand High LF >65% | ASU Campus          | Security Lighting |
|--------------------------------------|----------------------------------------------------|--------------------|----------------------|---------------------|-----------------------|---------------------|--------------------------|---------------------|-------------------|
| <b>Current Rate Revenues</b>         |                                                    |                    |                      |                     |                       |                     |                          |                     |                   |
| 1.01                                 | Energy Charges                                     |                    | \$ 14,017,770        | \$ 4,666,191        | \$ 1,971,838          | \$ 2,583,991        | \$ 947,310               | \$ 3,848,440        | \$ -              |
| 1.02                                 | Demand Charges                                     |                    | \$ 1,798,571         | \$ -                | \$ -                  | \$ 1,494,995        | \$ 303,576               | \$ -                | \$ -              |
| 1.03                                 | Customer Charges                                   |                    | \$ 1,019,241         | \$ 467,077          | \$ 156,170            | \$ 34,900           | \$ 2,485                 | \$ 14,942           | \$ 343,668        |
| 1.04                                 | <b>Total Revenues from Current Rates</b>           |                    | <b>\$ 16,835,581</b> | <b>\$ 5,133,268</b> | <b>\$ 2,128,008</b>   | <b>\$ 4,113,885</b> | <b>\$ 1,253,370</b>      | <b>\$ 3,863,382</b> | <b>\$ 343,668</b> |
| REV1                                 | Total Revenue Allocator                            |                    | 100.00%              | 30.49%              | 12.64%                | 24.44%              | 7.44%                    | 22.95%              | 2.04%             |
| REV2                                 | Total Revenue Allocator Excluding ASU              |                    | 100.00%              | 39.57%              | 16.40%                | 31.71%              | 9.66%                    | 0.00%               | 2.65%             |
| <b>Other Operating Income</b>        |                                                    |                    |                      |                     |                       |                     |                          |                     |                   |
| 2.00                                 | Revenue Job & Contract ASU                         | c 4.04             | \$ 23,777            | \$ 18,260           | \$ 4,409              | \$ 739              | \$ 53                    | \$ 316              | \$ -              |
| 2.01                                 | Rev Job&Con TOB                                    | c 4.04             | \$ 6,824             | \$ 5,241            | \$ 1,265              | \$ 212              | \$ 15                    | \$ 91               | \$ -              |
| 2.02                                 | Revenue Job & Contract Cmp Broadstone              | c 4.04             | \$ 509               | \$ 391              | \$ 94                 | \$ 16               | \$ 1                     | \$ 7                | \$ -              |
| 2.03                                 | Int Inc Other                                      | c 4.04             | \$ 9,831             | \$ 7,550            | \$ 1,823              | \$ 306              | \$ 22                    | \$ 131              | \$ -              |
| 2.04                                 | Misc Non-Operating Income                          | c 4.04             | \$ 51                | \$ 39               | \$ 10                 | \$ 2                | \$ 0                     | \$ 1                | \$ -              |
| 2.05                                 | Misc Svc Revenue-Conn & Reconnect Chrgs            | c Direct           | \$ 44,949            | \$ 33,712           | \$ 5,619              | \$ 5,619            | \$ -                     | \$ -                | \$ -              |
| 2.06                                 | Temporary Construct Revenue                        | c 4.04             | \$ 21,974            | \$ 16,875           | \$ 4,075              | \$ 683              | \$ 49                    | \$ 292              | \$ -              |
| 2.07                                 | Rent Electric Property                             | c 4.04             | \$ 24,569            | \$ 18,868           | \$ 4,556              | \$ 764              | \$ 54                    | \$ 327              | \$ -              |
| 2.08                                 | Rent Electric Property-Fiber                       | c 4.04             | \$ 6,000             | \$ 4,608            | \$ 1,113              | \$ 187              | \$ 13                    | \$ 80               | \$ -              |
| 2.09                                 | Total Other Operating Income                       | Sum                | \$ 138,485           | \$ 105,544          | \$ 22,963             | \$ 8,526            | \$ 207                   | \$ 1,245            | \$ -              |
| 3.00                                 | <b>Total Revenues</b>                              | Sum                | <b>\$ 16,974,067</b> | <b>\$ 5,238,811</b> | <b>\$ 2,150,971</b>   | <b>\$ 4,122,412</b> | <b>\$ 1,253,577</b>      | <b>\$ 3,864,627</b> | <b>\$ 343,668</b> |
| <b>Purchased Power</b>               |                                                    |                    |                      |                     |                       |                     |                          |                     |                   |
| 4.00                                 | Energy Expense                                     | e 2.01             | \$ 4,893,995         | \$ 1,289,237        | \$ 575,945            | \$ 1,302,702        | \$ 477,580               | \$ 1,163,968        | \$ 84,563         |
| 4.01                                 | Demand Expense                                     | d 3.02             | \$ 6,243,456         | \$ 1,776,341        | \$ 761,584            | \$ 1,722,590        | \$ 481,267               | \$ 1,420,328        | \$ 81,345         |
| 4.02                                 | Transmission & Ancillary Expenses                  | d 3.02             | \$ 521,183           | \$ 148,283          | \$ 63,575             | \$ 143,796          | \$ 40,175                | \$ 118,564          | \$ 6,790          |
| 4.03                                 | BRESCO Distribution Expenses                       | d 3.02             | \$ 1,257,246         | \$ 357,702          | \$ 153,360            | \$ 346,878          | \$ 96,913                | \$ 286,012          | \$ 16,380         |
| 4.04                                 | Generation Credit                                  | c 1.05             | \$ (74,340)          | \$ -                | \$ -                  | \$ -                | \$ -                     | \$ (74,340)         | \$ -              |
| 4.05                                 | Avioded Costs for Retail Customer Renewable Energy | c 4.04             | \$ 8,238             | \$ 6,327            | \$ 1,528              | \$ 256              | \$ 18                    | \$ 110              | \$ -              |
| 4.06                                 | Total Purchased Power Expense                      | Sum                | \$ 12,849,778        | \$ 3,577,890        | \$ 1,555,992          | \$ 3,516,223        | \$ 1,095,953             | \$ 2,914,642        | \$ 189,079        |
| <b>Total Purchased Power Expense</b> |                                                    |                    | <b>\$ 12,849,778</b> | <b>\$ 3,577,890</b> | <b>\$ 1,555,992</b>   | <b>\$ 3,516,223</b> | <b>\$ 1,095,953</b>      | <b>\$ 2,914,642</b> | <b>\$ 189,079</b> |
| Customer-Related                     |                                                    |                    | \$ (66,102)          | \$ 6,327            | \$ 1,528              | \$ 256              | \$ 18                    | \$ (74,230)         | \$ -              |
| Energy-Related                       |                                                    |                    | \$ 4,893,995         | \$ 1,289,237        | \$ 575,945            | \$ 1,302,702        | \$ 477,580               | \$ 1,163,968        | \$ 84,563         |
| Demand-Related                       |                                                    |                    | \$ 8,021,884         | \$ 2,282,326        | \$ 978,519            | \$ 2,213,265        | \$ 618,354               | \$ 1,824,904        | \$ 104,516        |
| <b>Gross Income</b>                  |                                                    |                    |                      |                     |                       |                     |                          |                     |                   |
| 5.00                                 | Revenues less Purchased Power                      | Sum                | \$ 4,124,289         | \$ 1,660,921        | \$ 594,979            | \$ 606,189          | \$ 157,625               | \$ 949,985          | \$ 154,590        |

**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Cost of Service Analysis**  
**For Twelve Months Ended December 31, 2016**

| Line                                                 | Description                                           | Allocation Factors | Total System | Residential | Commercial Non-Demand | Commercial Demand | Comm Demand High LF >65% | ASU Campus | Security Lighting |
|------------------------------------------------------|-------------------------------------------------------|--------------------|--------------|-------------|-----------------------|-------------------|--------------------------|------------|-------------------|
| <b>Electric Operating &amp; Maintenance Expenses</b> |                                                       |                    |              |             |                       |                   |                          |            |                   |
| <u>Expense Job &amp; Contract ASU</u>                |                                                       |                    |              |             |                       |                   |                          |            |                   |
| 6.00                                                 | Expense Job & Contract ASU                            | c 4.04             | \$ 3,652     | \$ 2,805    | \$ 677                | \$ 114            | \$ 8                     | \$ 49      | \$ -              |
| 6.01                                                 | Expense Job & Contract ASU-Labor                      | c 4.04             | \$ 9,512     | \$ 7,304    | \$ 1,764              | \$ 296            | \$ 21                    | \$ 127     | \$ -              |
| 6.02                                                 | Expense Job & Contract ASU-Benefits                   | c 4.04             | \$ 9,609     | \$ 7,380    | \$ 1,782              | \$ 299            | \$ 21                    | \$ 128     | \$ -              |
| 6.03                                                 | Expense Job & Contract ASU-Transportation             | c 4.04             | \$ 1,401     | \$ 1,076    | \$ 260                | \$ 44             | \$ 3                     | \$ 19      | \$ -              |
| 6.04                                                 | Expense Job & Contract TOB-Labor                      | c 4.04             | \$ 3,356     | \$ 2,577    | \$ 622                | \$ 104            | \$ 7                     | \$ 45      | \$ -              |
| 6.05                                                 | Expense Job & Contract TOB-Benefits                   | c 4.04             | \$ 1,824     | \$ 1,401    | \$ 338                | \$ 57             | \$ 4                     | \$ 24      | \$ -              |
| 6.06                                                 | Expense Job & Contract TOB-Transportation             | c 4.04             | \$ 595       | \$ 457      | \$ 110                | \$ 18             | \$ 1                     | \$ 8       | \$ -              |
| 6.07                                                 | Expense Job & Contract Camp Broadstone                | c 4.04             | \$ 219       | \$ 168      | \$ 41                 | \$ 7              | \$ 0                     | \$ 3       | \$ -              |
| 6.08                                                 | Expense Job & Contract Camp Broadstone-Benefits       | c 4.04             | \$ 107       | \$ 82       | \$ 20                 | \$ 3              | \$ 0                     | \$ 1       | \$ -              |
| 6.09                                                 | Expense Job & Contract Camp Broadstone-Transportation | c 4.04             | \$ 71        | \$ 54       | \$ 13                 | \$ 2              | \$ 0                     | \$ 1       | \$ -              |
| 6.10                                                 | Total Expense Job & Contract ASU                      | Sum                | \$ 30,344    | \$ 23,303   | \$ 5,627              | \$ 943            | \$ 67                    | \$ 404     | \$ -              |
| <u>Operations Superv &amp; Engineering</u>           |                                                       |                    |              |             |                       |                   |                          |            |                   |
| 7.00                                                 | Operations Superv & Engineering-Labor                 | c 4.03             | \$ 119,980   | \$ 52,870   | \$ 16,153             | \$ 25,018         | \$ 5,835                 | \$ 18,303  | \$ 1,800          |
| 7.01                                                 | Operations Superv & Engineering-Benefits              | c 4.03             | \$ 42,811    | \$ 18,865   | \$ 5,764              | \$ 8,927          | \$ 2,082                 | \$ 6,531   | \$ 642            |
| 7.02                                                 | Operations Superv & Engineering-Transportation        | c 4.03             | \$ 2,977     | \$ 1,312    | \$ 401                | \$ 621            | \$ 145                   | \$ 454     | \$ 45             |
| 7.03                                                 | Total Operations Superv & Engineering                 | Sum                | \$ 165,768   | \$ 73,047   | \$ 22,318             | \$ 34,565         | \$ 8,061                 | \$ 25,289  | \$ 2,487          |
| <u>Station Expense</u>                               |                                                       |                    |              |             |                       |                   |                          |            |                   |
| 8.00                                                 | Station Expense-Labor                                 | d 3.01             | \$ 6,930     | \$ 2,317    | \$ 820                | \$ 1,856          | \$ 444                   | \$ 1,379   | \$ 113            |
| 8.01                                                 | Station Expense-Benefits                              | d 3.01             | \$ 3,674     | \$ 1,229    | \$ 435                | \$ 984            | \$ 236                   | \$ 731     | \$ 60             |
| 8.02                                                 | Station Expense-Transportation                        | d 3.01             | \$ 823       | \$ 275      | \$ 97                 | \$ 220            | \$ 53                    | \$ 164     | \$ 13             |
| 8.03                                                 | Total Station Expense                                 | Sum                | \$ 11,427    | \$ 3,821    | \$ 1,353              | \$ 3,060          | \$ 733                   | \$ 2,274   | \$ 186            |
| 9.00                                                 | Overhead Line Expense                                 | c 4.03             | \$ 1,722     | \$ 759      | \$ 232                | \$ 359            | \$ 84                    | \$ 263     | \$ 26             |
| <u>Meter Expense</u>                                 |                                                       |                    |              |             |                       |                   |                          |            |                   |
| 10.00                                                | Meter Expense                                         | c 4.04             | \$ 30,326    | \$ 23,289   | \$ 5,623              | \$ 943            | \$ 67                    | \$ 404     | \$ -              |
| 10.01                                                | Meter Expense-Labor                                   | c 4.04             | \$ 18,728    | \$ 14,382   | \$ 3,473              | \$ 582            | \$ 41                    | \$ 249     | \$ -              |
| 10.02                                                | Meter Expense-Benefits                                | c 4.04             | \$ 11,527    | \$ 8,852    | \$ 2,137              | \$ 358            | \$ 26                    | \$ 153     | \$ -              |
| 10.03                                                | Meter Expense-Transportation                          | c 4.04             | \$ 2,500     | \$ 1,920    | \$ 464                | \$ 78             | \$ 6                     | \$ 33      | \$ -              |
| 10.04                                                | Total Meter Expense                                   | Sum                | \$ 63,082    | \$ 48,444   | \$ 11,697             | \$ 1,961          | \$ 140                   | \$ 840     | \$ -              |
| <u>Customer Install Expense</u>                      |                                                       |                    |              |             |                       |                   |                          |            |                   |
| 11.00                                                | Customer Install Expense-Labor                        | c 4.01             | \$ 6,930     | \$ 5,263    | \$ 1,271              | \$ 213            | \$ 15                    | \$ 91      | \$ 77             |
| 11.01                                                | Customer Install Expense-Benefits                     | c 4.01             | \$ 3,674     | \$ 2,790    | \$ 674                | \$ 113            | \$ 8                     | \$ 48      | \$ 41             |
| 11.02                                                | Customer Install Expense-Transportation               | c 4.01             | \$ 823       | \$ 625      | \$ 151                | \$ 25             | \$ 2                     | \$ 11      | \$ 9              |
| 11.03                                                | Total Customer Install Expense                        | Sum                | \$ 11,427    | \$ 8,678    | \$ 2,095              | \$ 351            | \$ 25                    | \$ 150     | \$ 127            |

**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Cost of Service Analysis**  
**For Twelve Months Ended December 31, 2016**

| Line                                        | Description                                     | Allocation Factors | Total System | Residential | Commercial Non-Demand | Commercial Demand | Comm Demand High LF >65% | ASU Campus | Security Lighting |
|---------------------------------------------|-------------------------------------------------|--------------------|--------------|-------------|-----------------------|-------------------|--------------------------|------------|-------------------|
| <u>Miscellaneous Distribution Expense</u>   |                                                 |                    |              |             |                       |                   |                          |            |                   |
| 12.00                                       | Miscellaneous Distribution Expense              | d 3.01             | \$ 11,139    | \$ 3,725    | \$ 1,319              | \$ 2,983          | \$ 714                   | \$ 2,217   | \$ 182            |
| 12.01                                       | Miscellaneous Distribution Expense-Labor        | d 3.01             | \$ 151,872   | \$ 50,786   | \$ 17,980             | \$ 40,668         | \$ 9,736                 | \$ 30,225  | \$ 2,477          |
| 12.02                                       | Miscellaneous Distribution Expense-Benefits     | d 3.01             | \$ 86,879    | \$ 29,052   | \$ 10,285             | \$ 23,264         | \$ 5,570                 | \$ 17,290  | \$ 1,417          |
| 12.03                                       | Total Miscellaneous Distribution Expense        | Sum                | \$ 249,890   | \$ 83,563   | \$ 29,584             | \$ 66,914         | \$ 16,020                | \$ 49,733  | \$ 4,075          |
| <u>Maintenance Superv &amp; Engineering</u> |                                                 |                    |              |             |                       |                   |                          |            |                   |
| 13.00                                       | Maintenance Superv & Engineering-Labor          | c 4.03             | \$ 31,881    | \$ 14,049   | \$ 4,292              | \$ 6,648          | \$ 1,550                 | \$ 4,864   | \$ 478            |
| 13.01                                       | Maintenance Superv & Engineering-Benefits       | c 4.03             | \$ 17,281    | \$ 7,615    | \$ 2,327              | \$ 3,603          | \$ 840                   | \$ 2,636   | \$ 259            |
| 13.02                                       | Maintenance Superv & Engineering-Transportation | c 4.03             | \$ 3,791     | \$ 1,671    | \$ 510                | \$ 790            | \$ 184                   | \$ 578     | \$ 57             |
| 13.03                                       | Total Maintenance Superv & Engineering          | Sum                | \$ 52,953    | \$ 23,334   | \$ 7,129              | \$ 11,042         | \$ 2,575                 | \$ 8,078   | \$ 795            |
| <u>On Call Pay</u>                          |                                                 |                    |              |             |                       |                   |                          |            |                   |
| 14.00                                       | On Call Pay -Primary/Secondary                  | c 4.03             | \$ 28,782    | \$ 12,683   | \$ 3,875              | \$ 6,001          | \$ 1,400                 | \$ 4,391   | \$ 432            |
| 14.01                                       | On Call Pay-Primary/Secondary Benefits          | c 4.03             | \$ 20,337    | \$ 8,962    | \$ 2,738              | \$ 4,241          | \$ 989                   | \$ 3,102   | \$ 305            |
| 14.02                                       | Total On Call Pay                               | Sum                | \$ 49,118    | \$ 21,644   | \$ 6,613              | \$ 10,242         | \$ 2,389                 | \$ 7,493   | \$ 737            |
| <u>Maintenance Station Equipment</u>        |                                                 |                    |              |             |                       |                   |                          |            |                   |
| 15.00                                       | Maintenance Station Equipment                   | d 3.01             | \$ 1,387     | \$ 464      | \$ 164                | \$ 371            | \$ 89                    | \$ 276     | \$ 23             |
| 15.01                                       | Maintenance Station Equipment-Labor             | d 3.01             | \$ 16,606    | \$ 5,553    | \$ 1,966              | \$ 4,447          | \$ 1,065                 | \$ 3,305   | \$ 271            |
| 15.02                                       | Maintenance Station Equipment-Benefits          | d 3.01             | \$ 14,463    | \$ 4,837    | \$ 1,712              | \$ 3,873          | \$ 927                   | \$ 2,878   | \$ 236            |
| 15.03                                       | Maintenance Station Equipment-Transportation    | d 3.01             | \$ 1,681     | \$ 562      | \$ 199                | \$ 450            | \$ 108                   | \$ 335     | \$ 27             |
| 15.04                                       | Total Maintenance Station Equipment             | Sum                | \$ 34,137    | \$ 11,415   | \$ 4,041              | \$ 9,141          | \$ 2,189                 | \$ 6,794   | \$ 557            |
| <u>Maintenance Overhead Lines</u>           |                                                 |                    |              |             |                       |                   |                          |            |                   |
| 16.00                                       | Maintenance Overhead Lines                      | d 3.01             | \$ 157,519   | \$ 52,675   | \$ 18,648             | \$ 42,180         | \$ 10,098                | \$ 31,349  | \$ 2,569          |
| 16.01                                       | Maintenance Overhead Lines-Labor                | d 3.01             | \$ 114,174   | \$ 38,180   | \$ 13,517             | \$ 30,573         | \$ 7,320                 | \$ 22,723  | \$ 1,862          |
| 16.02                                       | Maintenance Overhead Lines-Benefits             | d 3.01             | \$ 64,744    | \$ 21,651   | \$ 7,665              | \$ 17,337         | \$ 4,151                 | \$ 12,885  | \$ 1,056          |
| 16.03                                       | Maintenance Overhead Lines-Transportation       | d 3.01             | \$ 12,907    | \$ 4,316    | \$ 1,528              | \$ 3,456          | \$ 827                   | \$ 2,569   | \$ 210            |
| 16.04                                       | Total Maintenance Overhead Lines                | Sum                | \$ 349,345   | \$ 116,821  | \$ 41,358             | \$ 93,546         | \$ 22,396                | \$ 69,526  | \$ 5,697          |
| <u>Maintenance Underground Lines</u>        |                                                 |                    |              |             |                       |                   |                          |            |                   |
| 17.00                                       | Maintenance Underground Lines                   | c 4.03             | \$ 6,218     | \$ 2,740    | \$ 837                | \$ 1,296          | \$ 302                   | \$ 949     | \$ 93             |
| 17.01                                       | Maintenance Underground Lines-Labor             | c 4.03             | \$ 18,618    | \$ 8,204    | \$ 2,507              | \$ 3,882          | \$ 905                   | \$ 2,840   | \$ 279            |
| 17.02                                       | Maintenance Underground Lines-Benefits          | c 4.03             | \$ 14,396    | \$ 6,344    | \$ 1,938              | \$ 3,002          | \$ 700                   | \$ 2,196   | \$ 216            |
| 17.03                                       | Maintenance Underground Lines-Transportation    | c 4.03             | \$ 1,988     | \$ 876      | \$ 268                | \$ 415            | \$ 97                    | \$ 303     | \$ 30             |
| 17.04                                       | Total Maintenance Underground Lines             | Sum                | \$ 41,220    | \$ 18,164   | \$ 5,550              | \$ 8,595          | \$ 2,004                 | \$ 6,288   | \$ 619            |
| <u>Maintenance Line Transformers</u>        |                                                 |                    |              |             |                       |                   |                          |            |                   |
| 18.00                                       | Maintenance Line Transformers                   | c 4.03             | \$ 16,119    | \$ 7,103    | \$ 2,170              | \$ 3,361          | \$ 784                   | \$ 2,459   | \$ 242            |
| 18.01                                       | Maintenance Line Transformers-Labor             | c 4.03             | \$ 783       | \$ 345      | \$ 105                | \$ 163            | \$ 38                    | \$ 119     | \$ 12             |
| 18.02                                       | Maintenance Line Transformers-Benefits          | c 4.03             | \$ (511)     | \$ (225)    | \$ (69)               | \$ (107)          | \$ (25)                  | \$ (78)    | \$ (8)            |
| 18.03                                       | Maintenance Line Transformers-Transportation    | c 4.03             | \$ 61        | \$ 27       | \$ 8                  | \$ 13             | \$ 3                     | \$ 9       | \$ 1              |
| 18.04                                       | Total Maintenance Line Transformers             | Sum                | \$ 16,452    | \$ 7,250    | \$ 2,215              | \$ 3,430          | \$ 800                   | \$ 2,510   | \$ 247            |

**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Cost of Service Analysis**  
**For Twelve Months Ended December 31, 2016**

| Line                                       | Description                                        | Allocation Factors | Total System | Residential | Commercial Non-Demand | Commercial Demand | Comm Demand High LF >65% | ASU Campus | Security Lighting |
|--------------------------------------------|----------------------------------------------------|--------------------|--------------|-------------|-----------------------|-------------------|--------------------------|------------|-------------------|
| <u>Maintenance Street Lights</u>           |                                                    |                    |              |             |                       |                   |                          |            |                   |
| 19.00                                      | Maintenance Street Lights                          | c 1.06             | \$ 16,179    | \$ -        | \$ -                  | \$ -              | \$ -                     | \$ -       | \$ 16,179         |
| 19.01                                      | Maintenance Street Lights-Labor                    | c 1.06             | \$ 17,761    | \$ -        | \$ -                  | \$ -              | \$ -                     | \$ -       | \$ 17,761         |
| 19.02                                      | Maintenance Street Lights-Benefits                 | c 1.06             | \$ 8,363     | \$ -        | \$ -                  | \$ -              | \$ -                     | \$ -       | \$ 8,363          |
| 19.03                                      | Maintenance Street Lights-Transportation           | c 1.06             | \$ 2,375     | \$ -        | \$ -                  | \$ -              | \$ -                     | \$ -       | \$ 2,375          |
| 19.04                                      | Total Maintenance Street Lights                    | Sum                | \$ 44,677    | \$ -        | \$ -                  | \$ -              | \$ -                     | \$ -       | \$ 44,677         |
| <u>Maintenance-Meters</u>                  |                                                    |                    |              |             |                       |                   |                          |            |                   |
| 20.00                                      | Maintenance-Meters                                 | c 4.04             | \$ 6,431     | \$ 4,939    | \$ 1,192              | \$ 200            | \$ 14                    | \$ 86      | \$ -              |
| 20.01                                      | Maintenance-Meters-Labor                           | c 4.04             | \$ 52,485    | \$ 40,306   | \$ 9,732              | \$ 1,632          | \$ 116                   | \$ 699     | \$ -              |
| 20.02                                      | Maintenance-Meters-Benefits                        | c 4.04             | \$ 30,227    | \$ 23,213   | \$ 5,605              | \$ 940            | \$ 67                    | \$ 402     | \$ -              |
| 20.03                                      | Maintenance-Meters-Transportation                  | c 4.04             | \$ 5,451     | \$ 4,186    | \$ 1,011              | \$ 169            | \$ 12                    | \$ 73      | \$ -              |
| 20.04                                      | Total Maintenance-Meters                           | Sum                | \$ 94,594    | \$ 72,644   | \$ 17,541             | \$ 2,941          | \$ 209                   | \$ 1,259   | \$ -              |
| <u>Maintenance Misc Distribution Plant</u> |                                                    |                    |              |             |                       |                   |                          |            |                   |
| 21.00                                      | Maintenance Misc Distribution Plant                | c 4.03             | \$ 681       | \$ 300      | \$ 92                 | \$ 142            | \$ 33                    | \$ 104     | \$ 10             |
| 21.01                                      | Maintenance Misc Distribution Plant-Labor          | c 4.03             | \$ 56,862    | \$ 25,057   | \$ 7,656              | \$ 11,857         | \$ 2,765                 | \$ 8,675   | \$ 853            |
| 21.02                                      | Maintenance Misc Distribution Plant-Benefits       | c 4.03             | \$ 15,618    | \$ 6,882    | \$ 2,103              | \$ 3,257          | \$ 760                   | \$ 2,383   | \$ 234            |
| 21.03                                      | Maintenance Misc Distribution Plant-Transportation | c 4.03             | \$ 5,985     | \$ 2,637    | \$ 806                | \$ 1,248          | \$ 291                   | \$ 913     | \$ 90             |
| 21.04                                      | Total Maintenance Misc Distribution Plant          | Sum                | \$ 79,146    | \$ 34,876   | \$ 10,656             | \$ 16,503         | \$ 3,849                 | \$ 12,074  | \$ 1,188          |
| <u>Supervision Customer Accounts</u>       |                                                    |                    |              |             |                       |                   |                          |            |                   |
| 22.00                                      | Supervision Customer Accounts-Labor                | c 4.01             | \$ 30,858    | \$ 23,434   | \$ 5,658              | \$ 949            | \$ 68                    | \$ 406     | \$ 342            |
| 22.01                                      | Supervision Customer Accounts-Benefits             | c 4.01             | \$ 16,768    | \$ 12,734   | \$ 3,075              | \$ 516            | \$ 37                    | \$ 221     | \$ 186            |
| 22.02                                      | Supervision Customer Accounts-Transportation       | c 4.01             | \$ 3,681     | \$ 2,796    | \$ 675                | \$ 113            | \$ 8                     | \$ 48      | \$ 41             |
| 22.03                                      | Total Supervision Customer Accounts                | Sum                | \$ 51,307    | \$ 38,965   | \$ 9,408              | \$ 1,577          | \$ 112                   | \$ 675     | \$ 569            |
| <u>Meter Reading Expense</u>               |                                                    |                    |              |             |                       |                   |                          |            |                   |
| 23.00                                      | Meter Reading Expense                              | c 4.01             | \$ 1,455     | \$ 1,105    | \$ 267                | \$ 45             | \$ 3                     | \$ 19      | \$ 16             |
| 23.01                                      | Meter Reading Expense-Labor                        | c 4.01             | \$ 20,742    | \$ 15,752   | \$ 3,804              | \$ 638            | \$ 45                    | \$ 273     | \$ 230            |
| 23.02                                      | Meter Reading Expense-Benefits                     | c 4.01             | \$ 11,790    | \$ 8,954    | \$ 2,162              | \$ 362            | \$ 26                    | \$ 155     | \$ 131            |
| 23.03                                      | Meter Reading Expense-Transportation               | c 4.01             | \$ 2,238     | \$ 1,699    | \$ 410                | \$ 69             | \$ 5                     | \$ 29      | \$ 25             |
| 23.04                                      | Total Meter Reading Expense                        | Sum                | \$ 36,225    | \$ 27,510   | \$ 6,643              | \$ 1,114          | \$ 79                    | \$ 477     | \$ 402            |
| <u>Customer Records</u>                    |                                                    |                    |              |             |                       |                   |                          |            |                   |
| 24.00                                      | Customer Records & Collections Expense             | c 4.01             | \$ 144,195   | \$ 109,507  | \$ 26,441             | \$ 4,433          | \$ 316                   | \$ 1,898   | \$ 1,600          |
| 24.01                                      | Customer Records & Collections Expense-Labor       | c 4.01             | \$ 173,671   | \$ 131,892  | \$ 31,846             | \$ 5,339          | \$ 380                   | \$ 2,286   | \$ 1,927          |
| 24.02                                      | Customer Records & Collections Expense-Benefits    | c 4.01             | \$ 94,798    | \$ 71,993   | \$ 17,383             | \$ 2,914          | \$ 207                   | \$ 1,248   | \$ 1,052          |
| 24.03                                      | Postage                                            | c 4.01             | \$ 4,976     | \$ 3,779    | \$ 913                | \$ 153            | \$ 11                    | \$ 66      | \$ 55             |
| 24.04                                      | Customer Records Cash Over/Short                   | c 4.01             | \$ 13        | \$ 10       | \$ 2                  | \$ 0              | \$ 0                     | \$ 0       | \$ 0              |
| 24.05                                      | Customer Records - Bank Service Fees               | c 4.01             | \$ 17,908    | \$ 13,600   | \$ 3,284              | \$ 551            | \$ 39                    | \$ 236     | \$ 199            |
| 24.06                                      | Customer Records - Credit Card Fees                | c 4.01             | \$ 35,612    | \$ 27,045   | \$ 6,530              | \$ 1,095          | \$ 78                    | \$ 469     | \$ 395            |
| 24.07                                      | Total Customer Records                             | Sum                | \$ 471,173   | \$ 357,826  | \$ 86,400             | \$ 14,485         | \$ 1,031                 | \$ 6,202   | \$ 5,228          |

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**For Twelve Months Ended December 31, 2016**

| Line                                              | Description                                       | Allocation Factors | Total System  | Residential  | Commercial Non-Demand | Commercial Demand | Comm Demand High LF >65% | ASU Campus   | Security Lighting |
|---------------------------------------------------|---------------------------------------------------|--------------------|---------------|--------------|-----------------------|-------------------|--------------------------|--------------|-------------------|
| <u>Maintenance Of General Plant</u>               |                                                   |                    |               |              |                       |                   |                          |              |                   |
| 25.00                                             | Maintenance Of General Plant                      | c 4.03             | \$ 69,681     | \$ 30,706    | \$ 9,381              | \$ 14,530         | \$ 3,389                 | \$ 10,630    | \$ 1,046          |
| 25.01                                             | Maintenance Of General Plant-Labor                | c 4.03             | \$ 2,284      | \$ 1,007     | \$ 308                | \$ 476            | \$ 111                   | \$ 348       | \$ 34             |
| 25.02                                             | Maintenance Of General Plant-Benefits             | c 4.03             | \$ 1,109      | \$ 489       | \$ 149                | \$ 231            | \$ 54                    | \$ 169       | \$ 17             |
| 25.03                                             | Maintenance Of General Plant-Transportation       | c 4.03             | \$ 149        | \$ 66        | \$ 20                 | \$ 31             | \$ 7                     | \$ 23        | \$ 2              |
| 25.04                                             | Total Maintenance Of General Plant                | Sum                | \$ 73,224     | \$ 32,267    | \$ 9,858              | \$ 15,268         | \$ 3,561                 | \$ 11,171    | \$ 1,099          |
| 26.00                                             | Subtotal Electric Operating & Maintenance Expense |                    | \$ 14,777,009 | \$ 4,582,223 | \$ 1,836,310          | \$ 3,812,262      | \$ 1,162,277             | \$ 3,126,142 | \$ 257,795        |
| 26.01                                             | Subtotal Electric O&M Excluding Purchased Power   |                    | \$ 1,927,231  | \$ 1,004,333 | \$ 280,318            | \$ 296,039        | \$ 66,324                | \$ 211,499   | \$ 68,716         |
| 26.02                                             | Electric O&M Excluding Purchased Power Allocator  | w                  | 100.00%       | 52.11%       | 14.55%                | 15.36%            | 3.44%                    | 10.97%       | 3.57%             |
| <u>Electric O&amp;M Excluding Purchased Power</u> |                                                   |                    | \$ 1,927,231  | \$ 1,004,333 | \$ 280,318            | \$ 296,039        | \$ 66,324                | \$ 211,499   | \$ 68,716         |
|                                                   | Customer-Related                                  | c                  | \$ 1,282,431  | \$ 788,712   | \$ 203,982            | \$ 123,378        | \$ 24,987                | \$ 83,172    | \$ 58,201         |
|                                                   | Energy-Related                                    | e                  | \$ -          | \$ -         | \$ -                  | \$ -              | \$ -                     | \$ -         | \$ -              |
|                                                   | Demand-Related                                    | d                  | \$ 644,799    | \$ 215,621   | \$ 76,336             | \$ 172,661        | \$ 41,338                | \$ 128,327   | \$ 10,516         |

**General & Administrative Expenses**

|                                         |                                           |         |            |            |            |            |           |           |           |
|-----------------------------------------|-------------------------------------------|---------|------------|------------|------------|------------|-----------|-----------|-----------|
| <u>Administration - Other</u>           |                                           |         |            |            |            |            |           |           |           |
| 27.00                                   | Customer Assistance Expense               | w 26.02 | \$ 3,379   | \$ 1,761   | \$ 492     | \$ 519     | \$ 116    | \$ 371    | \$ 120    |
| 27.01                                   | Informational Advertising Expense         | w 26.02 | \$ 4,572   | \$ 2,383   | \$ 665     | \$ 702     | \$ 157    | \$ 502    | \$ 163    |
| 27.02                                   | Administrative & General-Salaries         | w 26.02 | \$ 306,658 | \$ 159,808 | \$ 44,604  | \$ 47,105  | \$ 10,553 | \$ 33,653 | \$ 10,934 |
| 27.03                                   | Administrative & General-Benefits         | w 26.02 | \$ 152,654 | \$ 79,552  | \$ 22,204  | \$ 23,449  | \$ 5,253  | \$ 16,753 | \$ 5,443  |
| 27.04                                   | Office Supplies And Expenses              | w 26.02 | \$ 26,862  | \$ 13,999  | \$ 3,907   | \$ 4,126   | \$ 924    | \$ 2,948  | \$ 958    |
| 27.05                                   | Consulting Fees                           | w 26.02 | \$ 97,087  | \$ 50,595  | \$ 14,121  | \$ 14,913  | \$ 3,341  | \$ 10,655 | \$ 3,462  |
| 27.06                                   | Investment Management Expense             | w 26.02 | \$ 23,888  | \$ 12,448  | \$ 3,474   | \$ 3,669   | \$ 822    | \$ 2,621  | \$ 852    |
| 27.07                                   | Property Insurance                        | w 26.02 | \$ 6,190   | \$ 3,226   | \$ 900     | \$ 951     | \$ 213    | \$ 679    | \$ 221    |
| 27.08                                   | Injuries & Damages Expense                | w 26.02 | \$ 67,740  | \$ 35,301  | \$ 9,853   | \$ 10,405  | \$ 2,331  | \$ 7,434  | \$ 2,415  |
| 27.09                                   | Injuries & Damages Expense-Labor          | w 26.02 | \$ 5,905   | \$ 3,077   | \$ 859     | \$ 907     | \$ 203    | \$ 648    | \$ 211    |
| 27.10                                   | Injuries & Damages Expense-Benefits       | w 26.02 | \$ 3,354   | \$ 1,748   | \$ 488     | \$ 515     | \$ 115    | \$ 368    | \$ 120    |
| 27.11                                   | Injuries & Damages Expense-Transportation | w 26.02 | \$ 829     | \$ 432     | \$ 121     | \$ 127     | \$ 29     | \$ 91     | \$ 30     |
| 27.12                                   | Institutional Advertising Expense         | w 26.02 | \$ 10,457  | \$ 5,449   | \$ 1,521   | \$ 1,606   | \$ 360    | \$ 1,148  | \$ 373    |
| 27.13                                   | Miscellaneous General Expense             | w 26.02 | \$ 53,958  | \$ 28,119  | \$ 7,848   | \$ 8,288   | \$ 1,857  | \$ 5,922  | \$ 1,924  |
| 27.14                                   | Total Administrative-Other                | Sum     | \$ 763,533 | \$ 397,898 | \$ 111,057 | \$ 117,285 | \$ 26,276 | \$ 83,792 | \$ 27,224 |
| <u>ASU Administrative Support Costs</u> |                                           |         |            |            |            |            |           |           |           |
| 28.00                                   | Legal                                     | w 26.02 | \$ 106,501 | \$ 55,501  | \$ 15,491  | \$ 16,359  | \$ 3,665  | \$ 11,688 | \$ 3,797  |
| 28.01                                   | Human Resources                           | w 26.02 | \$ 17,351  | \$ 9,042   | \$ 2,524   | \$ 2,665   | \$ 597    | \$ 1,904  | \$ 619    |
| 28.02                                   | Information Technology                    | w 26.02 | \$ 16,788  | \$ 8,749   | \$ 2,442   | \$ 2,579   | \$ 578    | \$ 1,842  | \$ 599    |
| 28.03                                   | Administrative Supervision                | w 26.02 | \$ 60,940  | \$ 31,758  | \$ 8,864   | \$ 9,361   | \$ 2,097  | \$ 6,688  | \$ 2,173  |
| 28.04                                   | Total ASU Administrative Support Costs    | Sum     | \$ 201,580 | \$ 105,049 | \$ 29,320  | \$ 30,964  | \$ 6,937  | \$ 22,122 | \$ 7,187  |

Docket No. E-34, Sub 46  
Appalachian State University  
d/b/a New River Light and Power Company  
Cost of Service Analysis  
For Twelve Months Ended December 31, 2016

| Line                                                 | Description                                             | Allocation Factors | Total System         | Residential         | Commercial Non-Demand | Commercial Demand   | Comm Demand High LF >65% | ASU Campus          | Security Lighting |
|------------------------------------------------------|---------------------------------------------------------|--------------------|----------------------|---------------------|-----------------------|---------------------|--------------------------|---------------------|-------------------|
| <b>Increase in Salary and Benefits</b>               |                                                         |                    |                      |                     |                       |                     |                          |                     |                   |
| 29.00                                                | A&G Related                                             | w 26.02            | \$ 43,881            | \$ 22,868           | \$ 6,383              | \$ 6,741            | \$ 1,510                 | \$ 4,816            | \$ 1,565          |
| 29.01                                                | Customer Service Related                                | c 4.01             | \$ 27,970            | \$ 21,241           | \$ 5,129              | \$ 860              | \$ 61                    | \$ 368              | \$ 310            |
| 29.02                                                | Distribution Related                                    | c 4.03             | \$ 48,950            | \$ 21,570           | \$ 6,590              | \$ 10,207           | \$ 2,380                 | \$ 7,468            | \$ 735            |
| 29.03                                                | Contract Related                                        | c 4.04             | \$ 1,342             | \$ 1,030            | \$ 249                | \$ 42               | \$ 3                     | \$ 18               | \$ -              |
| 29.04                                                | Total Increase in Salary and Benefits                   | Sum                | \$ 122,143           | \$ 66,710           | \$ 18,351             | \$ 17,849           | \$ 3,955                 | \$ 12,669           | \$ 2,609          |
| 30.00                                                | <b>Total O&amp;M</b>                                    | Sum                | \$ 15,864,264        | \$ 5,151,880        | \$ 1,995,038          | \$ 3,978,361        | \$ 1,199,445             | \$ 3,244,725        | \$ 294,816        |
| 30.01                                                | Total O&M Allocator                                     |                    | 100.00%              | 32.47%              | 12.58%                | 25.08%              | 7.56%                    | 20.45%              | 1.86%             |
| 30.02                                                | Total O&M Less Purchased Power                          | Sum                | \$ 3,014,487         | \$ 1,573,990        | \$ 439,046            | \$ 462,138          | \$ 103,493               | \$ 330,083          | \$ 105,737        |
| 30.03                                                | Total O&M Less Purchased Power Allocator                |                    | 100.00%              | 52.21%              | 14.56%                | 15.33%              | 3.43%                    | 10.95%              | 3.51%             |
| <b>Total O&amp;M Excluding Purchased Power</b>       |                                                         |                    | <b>\$ 3,014,487</b>  | <b>\$ 1,573,990</b> | <b>\$ 439,046</b>     | <b>\$ 462,138</b>   | <b>\$ 103,493</b>        | <b>\$ 330,083</b>   | <b>\$ 105,737</b> |
|                                                      | Customer-Related                                        | c                  | \$ 2,032,105         | \$ 1,245,481        | \$ 322,744            | \$ 199,081          | \$ 40,513                | \$ 134,571          | \$ 89,716         |
|                                                      | Energy-Related                                          | e                  | \$ -                 | \$ -                | \$ -                  | \$ -                | \$ -                     | \$ -                | \$ -              |
|                                                      | Demand-Related                                          | d                  | \$ 982,381           | \$ 328,509          | \$ 116,302            | \$ 263,058          | \$ 62,980                | \$ 195,512          | \$ 16,021         |
| <b>Depreciation and Property Transaction Expense</b> |                                                         |                    |                      |                     |                       |                     |                          |                     |                   |
| 31.00                                                | Depreciation                                            | d 3.01             | \$ 1,014,563         | \$ 339,270          | \$ 120,112            | \$ 271,675          | \$ 65,043                | \$ 201,917          | \$ 16,546         |
| 31.01                                                | Amortization of Regulatory Asset and Gain on Old Trucks | d 3.01             | \$ 44,560            | \$ 14,901           | \$ 5,275              | \$ 11,932           | \$ 2,857                 | \$ 8,868            | \$ 727            |
| 31.02                                                | Gain/Loss Disposing Utility Property                    | d 3.01             | \$ 3,376             | \$ 1,129            | \$ 400                | \$ 904              | \$ 216                   | \$ 672              | \$ 55             |
| 31.03                                                | Sale Of Surplus Property                                | d 3.01             | \$ (850)             | \$ (284)            | \$ (101)              | \$ (228)            | \$ (55)                  | \$ (169)            | \$ (14)           |
| 31.04                                                | Total Depreciation and Property Transaction Expense     | Sum                | \$ 1,061,648         | \$ 355,015          | \$ 125,686            | \$ 284,283          | \$ 68,062                | \$ 211,288          | \$ 17,314         |
| <b>Interest Expense</b>                              |                                                         |                    |                      |                     |                       |                     |                          |                     |                   |
| <b>Interest Expense:</b>                             |                                                         |                    |                      |                     |                       |                     |                          |                     |                   |
| 32.00                                                | Interest Expense Consumer Deposits                      | c 4.01             | \$ 12,933            | \$ 9,822            | \$ 2,372              | \$ 398              | \$ 28                    | \$ 170              | \$ 144            |
| 32.01                                                | Total Interest Expense                                  | Sum                | \$ 12,933            | \$ 9,822            | \$ 2,372              | \$ 398              | \$ 28                    | \$ 170              | \$ 144            |
| <b>Total Expenses</b>                                |                                                         |                    |                      |                     |                       |                     |                          |                     |                   |
| 33.00                                                | Total Expenses                                          |                    | \$ 16,938,845        | \$ 5,516,717        | \$ 2,123,095          | \$ 4,263,042        | \$ 1,267,535             | \$ 3,456,183        | \$ 312,273        |
| 33.01                                                | Total Expenses Less Purchased Power                     |                    | \$ 4,089,067         | \$ 1,938,827        | \$ 567,104            | \$ 746,819          | \$ 171,582               | \$ 541,541          | \$ 123,194        |
| <b>Total Expenses</b>                                |                                                         |                    | <b>\$ 16,938,845</b> | <b>\$ 5,516,717</b> | <b>\$ 2,123,095</b>   | <b>\$ 4,263,042</b> | <b>\$ 1,267,535</b>      | <b>\$ 3,456,183</b> | <b>\$ 312,273</b> |
|                                                      | Customer-Related                                        | c                  | \$ 1,978,936         | \$ 1,261,630        | \$ 326,643            | \$ 199,734          | \$ 40,559                | \$ 60,510           | \$ 89,860         |
|                                                      | Energy-Related                                          | e                  | \$ 4,893,995         | \$ 1,289,237        | \$ 575,945            | \$ 1,302,702        | \$ 477,580               | \$ 1,163,968        | \$ 84,563         |
|                                                      | Demand-Related                                          | d                  | \$ 10,065,913        | \$ 2,965,850        | \$ 1,220,507          | \$ 2,760,605        | \$ 749,396               | \$ 2,231,704        | \$ 137,851        |
| <b>Total Expenses Less Purchased Power</b>           |                                                         |                    | <b>\$ 4,089,067</b>  | <b>\$ 1,938,827</b> | <b>\$ 567,104</b>     | <b>\$ 746,819</b>   | <b>\$ 171,582</b>        | <b>\$ 541,541</b>   | <b>\$ 123,194</b> |
|                                                      | Customer-Related                                        | c                  | \$ 2,045,038         | \$ 1,255,303        | \$ 325,116            | \$ 199,478          | \$ 40,541                | \$ 134,741          | \$ 89,860         |
|                                                      | Energy-Related                                          | e                  | \$ -                 | \$ -                | \$ -                  | \$ -                | \$ -                     | \$ -                | \$ -              |
|                                                      | Demand-Related                                          | d                  | \$ 2,044,029         | \$ 683,524          | \$ 241,988            | \$ 547,341          | \$ 131,041               | \$ 406,800          | \$ 33,335         |

**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Cost of Service Analysis**  
**For Twelve Months Ended December 31, 2016**

| Line                                                                                | Description                                                           | Allocation Factors | Total System    | Residential    | Commercial Non-Demand | Commercial Demand | Comm Demand High LF >65% | ASU Campus     | Security Lighting |
|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------|-----------------|----------------|-----------------------|-------------------|--------------------------|----------------|-------------------|
| <b>Net Income and Return on Rate Base</b>                                           |                                                                       |                    |                 |                |                       |                   |                          |                |                   |
| 34.00                                                                               | Net Income                                                            | Sum                | \$ 35,221       | \$ (277,906)   | \$ 27,876             | \$ (140,630)      | \$ (13,958)              | \$ 408,444     | \$ 31,395         |
| <b>Rate Base</b>                                                                    |                                                                       |                    |                 |                |                       |                   |                          |                |                   |
| 35.00                                                                               | Plant In Service                                                      | d 3.01             | \$ 30,746,271   | \$ 10,281,567  | \$ 3,639,982          | \$ 8,233,096      | \$ 1,971,123             | \$ 6,119,079   | \$ 501,423        |
| 35.01                                                                               | Less: Accumulated Depreciation                                        | d 3.01             | \$ (12,266,604) | \$ (4,101,958) | \$ (1,452,216)        | \$ (3,284,695)    | \$ (786,404)             | \$ (2,441,282) | \$ (200,049)      |
| 35.02                                                                               | Net Plant in Service                                                  | Sum                | \$ 18,479,667   | \$ 6,179,609   | \$ 2,187,766          | \$ 4,948,401      | \$ 1,184,719             | \$ 3,677,797   | \$ 301,374        |
| 35.03                                                                               | Construction Work in Progress                                         | d 3.01             | \$ 62,292       | \$ 20,831      | \$ 7,375              | \$ 16,680         | \$ 3,994                 | \$ 12,397      | \$ 1,016          |
| 35.04                                                                               | Investments - Blue Ridge Electric Membership Corporation              | c 4.03             | \$ 6,973,506    | \$ 3,072,942   | \$ 938,871            | \$ 1,454,097      | \$ 339,116               | \$ 1,063,840   | \$ 104,640        |
| 35.05                                                                               | Investments - North Carolina Electric Membership Corporation          | c 4.03             | \$ 407,837      | \$ 179,717     | \$ 54,909             | \$ 85,041         | \$ 19,833                | \$ 62,217      | \$ 6,120          |
| 35.06                                                                               | Regulatory Asset (Unamortized Old Meters)                             | c 4.01             | \$ 139,708      | \$ 106,100     | \$ 25,619             | \$ 4,295          | \$ 306                   | \$ 1,839       | \$ 1,550          |
| 35.07                                                                               | Regulatory Asset (Hydro Removal and Clean-up)                         | d 3.02             | \$ 52,500       | \$ 14,937      | \$ 6,404              | \$ 14,485         | \$ 4,047                 | \$ 11,943      | \$ 684            |
| 35.08                                                                               | Regulatory Liability on Gain from Old Trucks                          | d 3.01             | \$ 13,381       | \$ 4,475       | \$ 1,584              | \$ 3,583          | \$ 858                   | \$ 2,663       | \$ 218            |
| 35.09                                                                               | Prepayments                                                           | d 3.01             | \$ 34,573       | \$ 11,561      | \$ 4,093              | \$ 9,258          | \$ 2,216                 | \$ 6,881       | \$ 564            |
| 35.10                                                                               | Working Capital                                                       | d 3.01             | \$ 895,981      | \$ 299,616     | \$ 106,073            | \$ 239,922        | \$ 57,441                | \$ 178,317     | \$ 14,612         |
| 35.11                                                                               | <b>Total Rate Base</b>                                                | Sum                | \$ 27,059,446   | \$ 9,889,788   | \$ 3,332,694          | \$ 6,775,762      | \$ 1,612,529             | \$ 5,017,895   | \$ 430,778        |
| 35.12                                                                               | <b>Current Return on Rate Base</b>                                    | Calc               | 0.13%           | -2.81%         | 0.84%                 | -2.08%            | -0.87%                   | 8.14%          | 7.29%             |
| 36.00                                                                               | <b>Proposed Return on Rate Base</b>                                   | Pulled             | 6.97%           | 6.97%          | 6.97%                 | 6.97%             | 6.97%                    | 6.97%          | 6.97%             |
| 36.01                                                                               | Targeted Net Income                                                   | Calc               | \$ 1,884,690    | \$ 688,824     | \$ 232,122            | \$ 471,932        | \$ 112,313               | \$ 349,496     | \$ 30,004         |
| 36.02                                                                               | <b>Revenue Requirement before Uncollectible Accounts Adder</b>        | Sum                | \$ 18,685,051   | \$ 6,099,997   | \$ 2,332,255          | \$ 4,726,447      | \$ 1,379,641             | \$ 3,804,434   | \$ 342,277        |
| 36.03                                                                               | Additional Revenue Requirement to Cover Uncollectible Accounts        | c REV2             | \$ 21,250       | \$ 8,409       | \$ 3,486              | \$ 6,739          | \$ 2,053                 | \$ -           | \$ 563            |
| 36.04                                                                               | Additional Revenue Requirement to Cover Regulatory Commission Expense | c REV1             | \$ 26,274       | \$ 8,011       | \$ 3,321              | \$ 6,420          | \$ 1,956                 | \$ 6,029       | \$ 536            |
| 36.05                                                                               | <b>Total Revenue Requirement to Recover from Rates</b>                | Sum                | \$ 18,732,574   | \$ 6,116,417   | \$ 2,339,061          | \$ 4,739,606      | \$ 1,383,650             | \$ 3,810,463   | \$ 343,376        |
| 36.06                                                                               | Total Current Rate Revenues                                           | Pulled             | \$ 16,835,581   | \$ 5,133,268   | \$ 2,128,008          | \$ 4,113,885      | \$ 1,253,370             | \$ 3,863,382   | \$ 343,668        |
| 36.07                                                                               | <b>Total Revenue Increase(Decrease) Required</b>                      | Sum                | \$ 1,896,992    | \$ 983,149     | \$ 211,053            | \$ 625,721        | \$ 130,280               | \$ (52,918)    | \$ (292)          |
| 36.08                                                                               | <b>Total Percent Increase(Decrease) Required</b>                      | Calc               | 11.27%          | 19.15%         | 9.92%                 | 15.21%            | 10.39%                   | -1.37%         | -0.09%            |
| 36.09                                                                               | Current Base Rate Revenues                                            | Pulled             | \$ 13,806,599   | \$ 4,335,335   | \$ 1,771,545          | \$ 3,307,619      | \$ 957,787               | \$ 3,142,981   | \$ 291,331        |
| 36.10                                                                               | Base Revenue Increase(Decrease) Required                              | Sum                | \$ 4,925,975    | \$ 1,781,082   | \$ 567,516            | \$ 1,431,987      | \$ 425,863               | \$ 667,483     | \$ 52,045         |
| 36.11                                                                               | Base Percent Increase(Decrease) Required                              | Calc               | 35.68%          | 41.08%         | 32.04%                | 43.29%            | 44.46%                   | 21.24%         | 17.86%            |
| <b>Total Revenue Requirement to Recover from Rates</b>                              |                                                                       |                    | \$ 18,685,051   | \$ 6,099,997   | \$ 2,332,255          | \$ 4,726,447      | \$ 1,379,641             | \$ 3,804,434   | \$ 342,277        |
| Customer-Related                                                                    |                                                                       |                    | \$ 2,364,293    | \$ 1,390,024   | \$ 374,681            | \$ 298,708        | \$ 65,374                | \$ 137,823     | \$ 97,682         |
| Energy-Related                                                                      |                                                                       |                    | \$ 4,893,995    | \$ 1,289,237   | \$ 575,945            | \$ 1,302,702      | \$ 477,580               | \$ 1,163,968   | \$ 84,563         |
| Demand-Related                                                                      |                                                                       |                    | \$ 11,426,763   | \$ 3,420,736   | \$ 1,381,628          | \$ 3,125,037      | \$ 836,686               | \$ 2,502,642   | \$ 160,032        |
| <b>Rev Req to Recover from Rates Adj. for Uncollectible Accounts &amp; Reg. Fee</b> |                                                                       |                    | \$ 18,732,574   | \$ 6,116,417   | \$ 2,339,061          | \$ 4,739,606      | \$ 1,383,650             | \$ 3,810,463   | \$ 343,376        |
| Customer-Related                                                                    |                                                                       |                    | \$ 2,411,816    | \$ 1,406,443   | \$ 381,488            | \$ 311,867        | \$ 69,384                | \$ 143,853     | \$ 98,781         |
| Energy-Related                                                                      |                                                                       |                    | \$ 4,893,995    | \$ 1,289,237   | \$ 575,945            | \$ 1,302,702      | \$ 477,580               | \$ 1,163,968   | \$ 84,563         |
| Demand-Related                                                                      |                                                                       |                    | \$ 11,426,763   | \$ 3,420,736   | \$ 1,381,628          | \$ 3,125,037      | \$ 836,686               | \$ 2,502,642   | \$ 160,032        |

Docket No. E-34, Sub 46  
Appalachian State University  
d/b/a New River Light and Power Company  
Cost of Service Analysis  
For Twelve Months Ended December 31, 2016

| Line | Description | Allocation<br>Factors | Total<br>System | Residential | Commercial<br>Non-Demand | Commercial<br>Demand | Comm Demand<br>High LF >65% | ASU<br>Campus | Security<br>Lighting |
|------|-------------|-----------------------|-----------------|-------------|--------------------------|----------------------|-----------------------------|---------------|----------------------|
|------|-------------|-----------------------|-----------------|-------------|--------------------------|----------------------|-----------------------------|---------------|----------------------|

Total Revenue Requirement Check:

|                           |    |            |
|---------------------------|----|------------|
| COS Revenue Requirement   | \$ | 18,732,574 |
| Total Revenue Requirement | \$ | 18,732,574 |
| Check: Should be \$0      | \$ | -          |

Allocation Check: Should be \$0.

\$ -

Allocation Check: Should be \$0.  
\$ -

Total Other Revenue

|                  |    |         |    |         |    |        |    |       |    |     |    |       |    |   |
|------------------|----|---------|----|---------|----|--------|----|-------|----|-----|----|-------|----|---|
| Total            | \$ | 138,485 | \$ | 105,544 | \$ | 22,963 | \$ | 8,526 | \$ | 207 | \$ | 1,245 | \$ | - |
| Customer Related | \$ | 138,485 | \$ | 105,544 | \$ | 22,963 | \$ | 8,526 | \$ | 207 | \$ | 1,245 | \$ | - |
| Energy Related   | \$ | -       | \$ | -       | \$ | -      | \$ | -     | \$ | -   | \$ | -     | \$ | - |
| Demand Related   | \$ | -       | \$ | -       | \$ | -      | \$ | -     | \$ | -   | \$ | -     | \$ | - |

<-- Do not delete this row. It is used in all allocation formulas.

Allocation Check: Should be \$0.  
\$ -

Allocation Check: Should be \$0.  
\$ -

Allocation Check: Should be \$0.  
\$ -

Allocation Check: Should be \$0.  
\$ -

Allocation Check: Should be \$0.  
\$ -

|                                                              |              |            |            |            |           |            |           |  |
|--------------------------------------------------------------|--------------|------------|------------|------------|-----------|------------|-----------|--|
| Weighted Functional Costs for O&M excluding PP - Line: 26.02 |              |            |            |            |           |            |           |  |
| Total                                                        | \$ 1,008,994 | \$ 525,815 | \$ 146,760 | \$ 154,990 | \$ 34,724 | \$ 110,730 | \$ 35,976 |  |
| Customer Related                                             | \$ 671,412   | \$ 412,927 | \$ 106,794 | \$ 64,594  | \$ 13,082 | \$ 43,545  | \$ 30,471 |  |
| Energy Related                                               | \$ -         | \$ -       | \$ -       | \$ -       | \$ -      | \$ -       | \$ -      |  |
| Demand Related                                               | \$ 337,582   | \$ 112,888 | \$ 39,966  | \$ 90,396  | \$ 21,642 | \$ 67,185  | \$ 5,505  |  |

|                                                              |      |      |      |      |      |      |      |  |
|--------------------------------------------------------------|------|------|------|------|------|------|------|--|
| Weighted Functional Costs for O&M excluding PP - Line: 26.02 |      |      |      |      |      |      |      |  |
| Total                                                        | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |  |
| Customer Related                                             | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |  |
| Energy Related                                               | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |  |
| Demand Related                                               | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |  |

Allocation Check: Should be \$0.

\$ -

|                                                                        |    |   |    |   |    |   |    |   |    |   |
|------------------------------------------------------------------------|----|---|----|---|----|---|----|---|----|---|
| <b>Rate Base:</b>                                                      |    |   |    |   |    |   |    |   |    |   |
| <b>Weighted Functional Costs for O&amp;M ecluding PP - Line: 26.02</b> |    |   |    |   |    |   |    |   |    |   |
| Total                                                                  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Customer Related                                                       | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Energy Related                                                         | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Demand Related                                                         | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |

|                  |                                    |   |    |   |    |   |    |   |
|------------------|------------------------------------|---|----|---|----|---|----|---|
|                  | <b><u>Return on Rate Base:</u></b> |   |    |   |    |   |    |   |
| Total            | \$                                 | - | \$ | - | \$ | - | \$ | - |
| Customer Related | \$                                 | - | \$ | - | \$ | - | \$ | - |
| Energy Related   | \$                                 | - | \$ | - | \$ | - | \$ | - |
| Demand Related   | \$                                 | - | \$ | - | \$ | - | \$ | - |

Allocation Check: Should be \$0.

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Oct 31 2017

Docket No. E-34, Sub 46  
Appalachian State University  
d/b/a New River Light and Power Company  
Current and Proposed Rate Design  
For Twelve Months Ended December 31, 2016

| Line | Description                                             | Billing Determinants | Current Rates | Current Rate Revenues | Proposed Rates | Proposed Revenue | Increase (Decrease) | Percent Increase |
|------|---------------------------------------------------------|----------------------|---------------|-----------------------|----------------|------------------|---------------------|------------------|
| 1    | <b>Residential Service:</b>                             |                      |               |                       |                |                  |                     |                  |
| 2    | Basic Facilities Charge                                 | 6,188                | \$ 6.29       | \$ 467,077            | \$ 12.58       | \$ 934,153       | \$ 467,077          | 100.00%          |
| 3    | Energy Charge:                                          |                      |               |                       |                |                  |                     |                  |
| 4    | Base Energy - All kWh                                   | 53,270,063           | \$ 0.072616   | \$ 3,868,259          | \$ 0.097283    | \$ 5,182,272     | \$ 1,314,013        | 33.97%           |
| 5    | PPA Energy - All kWh                                    |                      | \$ 0.014979   | \$ 797,932            | \$ -           | \$ -             | \$ (797,932)        | -100.00%         |
| 6    | Total Energy - All kWh                                  |                      | \$ 0.087595   | \$ 4,666,191          | \$ 0.097283    | \$ 5,182,272     | \$ 516,080          | 11.06%           |
| 7    | <b>Total Residential Service</b>                        |                      |               | \$ 5,133,268          |                | \$ 6,116,425     | \$ 983,157          | 19.15%           |
| 8    | <b>Commercial Non-Demand Service:</b>                   |                      |               |                       |                |                  |                     |                  |
| 9    | Basic Facilities Charge                                 | 1,494                | \$ 8.71       | \$ 156,170            | \$ 17.42       | \$ 312,341       | \$ 156,170          | 100.00%          |
| 10   | Energy Charge:                                          |                      |               |                       |                |                  |                     |                  |
| 11   | Base Energy - All kWh                                   | 23,797,508           | \$ 0.067880   | \$ 1,615,375          | \$ 0.085165    | \$ 2,026,715     | \$ 411,340          | 25.46%           |
| 12   | PPA Energy - All kWh                                    |                      | \$ 0.014979   | \$ 356,463            | \$ -           | \$ -             | \$ (356,463)        | -100.00%         |
| 13   | Total Energy - All kWh                                  |                      | \$ 0.082859   | \$ 1,971,838          | \$ 0.085165    | \$ 2,026,715     | \$ 54,877           | 2.78%            |
| 14   | <b>Total Commercial Non-Demand Service</b>              |                      |               | \$ 2,128,008          |                | \$ 2,339,055     | \$ 211,047          | 9.92%            |
| 15   | <b>Commercial Demand Service:</b>                       |                      |               |                       |                |                  |                     |                  |
| 16   | Basic Facilities Charge                                 | 251                  | \$ 11.61      | \$ 34,900             | \$ 23.22       | \$ 69,799        | \$ 34,900           | 100.00%          |
| 17   | Demand Charge:                                          |                      |               |                       |                |                  |                     |                  |
| 18   | All kW                                                  | 180,773              | \$ 8.27       | \$ 1,494,995          | \$ 8.27        | \$ 1,494,995     | \$ -                | 0.00%            |
| 19   | Energy Charge:                                          |                      |               |                       |                |                  |                     |                  |
| 20   | Base Energy - All kWh                                   | 53,826,414           | \$ 0.033027   | \$ 1,777,725          | \$ 0.058982    | \$ 3,174,790     | \$ 1,397,065        | 78.59%           |
| 21   | PPA Energy - All kWh                                    |                      | \$ 0.014979   | \$ 806,266            | \$ -           | \$ -             | \$ (806,266)        | -100.00%         |
| 22   | Total Energy - All kWh                                  |                      | \$ 0.048006   | \$ 2,583,991          | \$ 0.058982    | \$ 3,174,790     | \$ 590,799          | 22.86%           |
| 23   | <b>Total Commercial Demand Service</b>                  |                      |               | \$ 4,113,885          |                | \$ 4,739,584     | \$ 625,698          | 15.21%           |
| 24   | <b>Commercial Demand High Load Factor Service:</b>      |                      |               |                       |                |                  |                     |                  |
| 25   | Basic Facilities Charge                                 | 18                   | \$ 11.61      | \$ 2,485              | \$ 23.22       | \$ 4,969         | \$ 2,485            | 100.00%          |
| 26   | Demand Charge:                                          |                      |               |                       |                |                  |                     |                  |
| 27   | All kW                                                  | 36,708               | \$ 8.27       | \$ 303,576            | \$ 10.00       | \$ 367,081       | \$ 63,505           | 20.92%           |
| 28   | Energy Charge:                                          |                      |               |                       |                |                  |                     |                  |
| 29   | Base Energy - All kWh                                   | 19,733,160           | \$ 0.033027   | \$ 651,727            | \$ 0.051264    | \$ 1,011,601     | \$ 359,874          | 55.22%           |
| 30   | PPA Energy - All kWh                                    |                      | \$ 0.014979   | \$ 295,583            | \$ -           | \$ -             | \$ (295,583)        | -100.00%         |
| 31   | Total Energy - All kWh                                  |                      | \$ 0.048006   | \$ 947,310            | \$ 0.051264    | \$ 1,011,601     | \$ 64,291           | 6.79%            |
| 32   | <b>Total Commercial Demand High Load Factor Service</b> |                      |               | \$ 1,253,370          |                | \$ 1,383,651     | \$ 130,280          | 10.39%           |
| 33   | <b>ASU Service:</b>                                     |                      |               |                       |                |                  |                     |                  |
| 34   | Basic Facilities Charge (Meters at Customer Premises)   | 107                  | \$ 11.61      | \$ 14,942             |                |                  |                     |                  |
| 35   | Distribution Facilities Charge (NCP at ASU Substation)  | 99,961               |               |                       | \$ 8.96        | \$ 895,651       |                     |                  |
| 36   | Demand Charge:                                          |                      |               |                       |                |                  |                     |                  |
| 37   | All kW (NCP at Customer Premises)                       | 95,837               | \$ -          | \$ -                  | \$ 8.75        | \$ 874,659       |                     |                  |
| 38   | All kW (NCP at ASU Substation)                          | 99,961               |               |                       |                |                  |                     |                  |
| 39   | Energy Charge:                                          |                      |               |                       |                |                  |                     |                  |
| 40   | All kWh (at Customer Premises)                          | 48,094,075           |               |                       |                |                  |                     |                  |
| 41   | All kWh (at ASU Substation)                             | 50,163,918           |               |                       |                |                  |                     |                  |
| 42   | Base Energy Charge - All kWh                            |                      | \$ 0.065040   | \$ 3,128,039          | \$ 0.040670    | \$ 2,040,167     |                     |                  |
| 43   | PPA Energy Charge - All kWh                             |                      | \$ 0.014979   | \$ 720,401            | \$ -           | \$ -             |                     |                  |
| 44   | Total Energy Charge - All kWh                           |                      | \$ 0.080019   | \$ 3,848,440          | \$ 0.040670    | \$ 2,040,167     |                     |                  |
| 45   | <b>Total ASU Service</b>                                |                      |               | \$ 3,863,382          |                | \$ 3,810,477     | \$ (52,905)         | -1.37%           |
| 46   | <b>Security Lighting:</b>                               |                      |               |                       |                |                  |                     |                  |
| 47   | <b>Base Charge</b>                                      |                      |               |                       |                |                  |                     |                  |
| 48   | 175 Watt MV                                             | 242                  | \$ 7.82       | \$ 22,720             | \$ 8.95        | \$ 25,991        | \$ 3,271            | 14.40%           |
| 49   | 400 Watt MV                                             | 5                    | \$ 13.92      | \$ 835                | \$ 16.40       | \$ 984           | \$ 149              | 17.79%           |
| 50   | 150 Watt SV                                             | 146                  | \$ 7.55       | \$ 13,228             | \$ 8.60        | \$ 15,067        | \$ 1,839            | 13.90%           |
| 51   | 250 Watt SV                                             | 434                  | \$ 10.93      | \$ 56,900             | \$ 12.50       | \$ 65,100        | \$ 8,200            | 14.41%           |
| 52   | 400 Watt MH                                             | 423                  | \$ 16.40      | \$ 83,263             | \$ 18.88       | \$ 95,835        | \$ 12,572           | 15.10%           |
| 53   | 250 Watt MH                                             | 243                  | \$ 13.24      | \$ 38,594             | \$ 14.81       | \$ 43,186        | \$ 4,592            | 11.90%           |
| 54   | 100 Watt SV TOB                                         | 2                    | \$ 2.26       | \$ 54                 | \$ 2.81        | \$ 67            | \$ 13               | 24.16%           |
| 55   | 150 Watt SV TOB                                         | 89                   | \$ 3.19       | \$ 3,407              | \$ 4.24        | \$ 4,528         | \$ 1,121            | 32.90%           |
| 56   | 175 Watt MV TOB                                         | 301                  | \$ 3.82       | \$ 13,811             | \$ 4.95        | \$ 17,879        | \$ 4,068            | 29.45%           |
| 57   | 250 Watt SV TOB                                         | 173                  | \$ 5.49       | \$ 11,388             | \$ 7.06        | \$ 14,657        | \$ 3,269            | 28.71%           |
| 58   | 400 Watt MV TOB                                         | 11                   | \$ 8.81       | \$ 1,163              | \$ 11.29       | \$ 1,490         | \$ 327              | 28.10%           |
| 59   | 400 Watt SV TOB                                         | 429                  | \$ 8.81       | \$ 45,371             | \$ 11.29       | \$ 58,121        | \$ 12,750           | 28.10%           |
| 60   | 750 Watt SV TOB                                         | 3                    | \$ 16.54      | \$ 595                | \$ 21.18       | \$ 762           | \$ 167              | 28.07%           |
| 61   | <b>PPA Charge</b>                                       |                      |               |                       |                |                  |                     |                  |
| 62   | 175 Watt MV                                             |                      | \$ 1.13       | \$ 3,271              | \$ -           | \$ -             | \$ (3,271)          | -100.00%         |
| 63   | 400 Watt MV                                             |                      | \$ 2.48       | \$ 149                | \$ -           | \$ -             | \$ (149)            | -100.00%         |
| 64   | 150 Watt SV                                             |                      | \$ 1.05       | \$ 1,839              | \$ -           | \$ -             | \$ (1,839)          | -100.00%         |
| 65   | 250 Watt SV                                             |                      | \$ 1.57       | \$ 8,200              | \$ -           | \$ -             | \$ (8,200)          | -100.00%         |
| 66   | 400 Watt MH                                             |                      | \$ 2.48       | \$ 12,572             | \$ -           | \$ -             | \$ (12,572)         | -100.00%         |
| 67   | 250 Watt MH                                             |                      | \$ 1.57       | \$ 4,592              | \$ -           | \$ -             | \$ (4,592)          | -100.00%         |
| 68   | 100 Watt SV TOB                                         |                      | \$ 0.55       | \$ 13                 | \$ -           | \$ -             | \$ (13)             | -100.00%         |
| 69   | 150 Watt SV TOB                                         |                      | \$ 1.05       | \$ 1,121              | \$ -           | \$ -             | \$ (1,121)          | -100.00%         |
| 70   | 175 Watt MV TOB                                         |                      | \$ 1.13       | \$ 4,068              | \$ -           | \$ -             | \$ (4,068)          | -100.00%         |
| 71   | 250 Watt SV TOB                                         |                      | \$ 1.57       | \$ 3,269              | \$ -           | \$ -             | \$ (3,269)          | -100.00%         |
| 72   | 400 Watt MV TOB                                         |                      | \$ 2.48       | \$ 327                | \$ -           | \$ -             | \$ (327)            | -100.00%         |
| 73   | 400 Watt SV TOB                                         |                      | \$ 2.48       | \$ 12,750             | \$ -           | \$ -             | \$ (12,750)         | -100.00%         |
| 74   | 750 Watt SV TOB                                         |                      | \$ 4.64       | \$ 167                | \$ -           | \$ -             | \$ (167)            | -100.00%         |
| 75   | <b>Total Charge</b>                                     |                      |               |                       |                |                  |                     |                  |
| 76   | 175 Watt MV                                             |                      | \$ 8.95       | \$ 25,991             | \$ 8.95        | \$ 25,991        | \$ -                | 0.00%            |

| COS Target     |      |           |          |
|----------------|------|-----------|----------|
| Classification | Cost | Unit Cost | % Change |

|                  |              |             |        |
|------------------|--------------|-------------|--------|
| Customer Related | \$ 1,406,443 | \$ 18.94    |        |
| Demand Related   | \$ 3,420,736 |             |        |
| Energy Related   | \$ 1,289,237 | \$ 0.088417 |        |
| Total            | \$ 6,116,417 |             | 19.15% |

From current PPA filed with NCUC January 25, 2017:

\$ 0.014958 Increase in Base Rates for 2017 PPA  
\$ 0.014979 Increase in Base Rates for 2017 PPA adjusted for Reg. Fee  
\$ 0.010241 Current Base Rates PPA Factor Grossed up for Reg. Factor  
\$ 0.004738 Net Increase in PPA Factor Adjusted for Gross Receipts Tax and Regulatory Fee

|                  |              |             |       |
|------------------|--------------|-------------|-------|
| Customer Related | \$ 381,488   | \$ 21.28    |       |
| Demand Related   | \$ 1,381,628 |             |       |
| Energy Related   | \$ 575,945   | \$ 0.082260 |       |
| Total            | \$ 2,339,061 |             | 9.92% |

|                  |              |             |        |
|------------------|--------------|-------------|--------|
| Customer Related | \$ 311,867   | \$ 103.75   |        |
| Demand Related   | \$ 3,125,037 | \$ 17.29    |        |
| Energy Related   | \$ 1,302,702 | \$ 0.024202 |        |
| Total            | \$ 4,739,606 |             | 15.21% |

|                  |              |             |        |
|------------------|--------------|-------------|--------|
| Customer Related | \$ 69,384    | \$ 324.22   |        |
| Demand Related   | \$ 836,686   | \$ 22.79    |        |
| Energy Related   | \$ 477,580   | \$ 0.024202 |        |
| Total            | \$ 1,383,650 |             | 10.39% |

Current Structure:

|                  |              |             |        |
|------------------|--------------|-------------|--------|
| Customer Related | \$ 143,853   | \$ 111.77   |        |
| Demand Related   | \$ 2,502,642 | \$ 26.11    |        |
| Energy Related   | \$ 1,163,968 | \$ 0.024202 |        |
| Total            | \$ 3,810,463 |             | -1.37% |

Master Meter Structure:

|                  |              |             |        |
|------------------|--------------|-------------|--------|
| Customer Related | \$ 143,853   | \$ 0.12     |        |
| Demand Related   | \$ 2,502,642 | \$ 25.04    |        |
| Energy Related   | \$ 1,163,968 | \$ 0.023203 |        |
| Total            | \$ 3,810,463 |             | -1.37% |

Purchased Power

|                    |              |             |  |
|--------------------|--------------|-------------|--|
| Demand Related     | \$ 1,750,674 | \$ 17.51    |  |
| Energy Related     | \$ 1,163,968 | \$ 0.023203 |  |
| Total              | \$ 2,914,642 |             |  |
| Facilities Related | \$ 895,821   | \$ 8.96     |  |

| Actual Watts | Hours Burned | Monthly kWh | Individual Mthly kWh |
|--------------|--------------|-------------|----------------------|
| 206          | 12           | 18,196      | 75.2                 |
| 453          | 12           | 827         | 165.3                |
| 192          | 12           | 10,232      | 70.1                 |
| 288          | 12           | 45,622      | 105.1                |
| 453          | 12           | 69,941      | 165.3                |
| 288          | 12           | 25,544      | 105.1                |
| 100          | 12           | 73          | 36.5                 |
| 192          | 12           | 6,237       | 70.1                 |
| 206          | 12           | 22,632      | 75.2                 |
| 288          | 12           | 18,186      | 105.1                |
| 453          | 12           | 1,819       | 165.3                |
| 453          | 12           | 70,933      | 165.3                |
| 849          | 12           | 930         | 309.9                |
| PPA / kWh    | PPA Charge   | 291,171     |                      |

|             |         |
|-------------|---------|
| \$ 0.014979 | \$ 1.13 |
| \$ 0.014979 | \$ 2.48 |
| \$ 0.014979 | \$ 1.05 |
| \$ 0.014979 | \$ 1.57 |
| \$ 0.014979 | \$ 2.48 |
| \$ 0.014979 | \$ 1.57 |
| \$ 0.014979 | \$ 0.55 |
| \$ 0.014979 | \$ 1.05 |
| \$ 0.014979 | \$ 1.13 |
| \$ 0.014979 | \$ 1.57 |
| \$ 0.014979 | \$ 2.48 |
| \$ 0.014979 | \$ 2.48 |
| \$ 0.014979 | \$ 4.64 |

|                  |           |  |  |
|------------------|-----------|--|--|
| Customer Related | \$ 98,781 |  |  |
|------------------|-----------|--|--|

Docket No. E-34, Sub 46  
Appalachian State University  
d/b/a New River Light and Power Company  
Current and Proposed Rate Design  
For Twelve Months Ended December 31, 2016

| Line | Description             | Billing<br>Determinants | Current Rates | Current Rate<br>Revenues | Proposed Rates | Proposed<br>Revenue | Increase<br>(Decrease) | Percent Increase |
|------|-------------------------|-------------------------|---------------|--------------------------|----------------|---------------------|------------------------|------------------|
| 77   | 400 Watt MV             |                         | \$ 16.40      | \$ 984                   | \$ 16.40       | \$ 984              | \$ -                   | 0.00%            |
| 78   | 150 Watt SV             |                         | \$ 8.60       | \$ 15,067                | \$ 8.60        | \$ 15,067           | \$ -                   | 0.00%            |
| 79   | 250 Watt SV             |                         | \$ 12.50      | \$ 65,100                | \$ 12.50       | \$ 65,100           | \$ -                   | 0.00%            |
| 80   | 400 Watt MH             |                         | \$ 18.88      | \$ 95,835                | \$ 18.88       | \$ 95,835           | \$ -                   | 0.00%            |
| 81   | 250 Watt MH             |                         | \$ 14.81      | \$ 43,186                | \$ 14.81       | \$ 43,186           | \$ -                   | 0.00%            |
| 82   | 100 Watt SV TOB         |                         | \$ 2.81       | \$ 67                    | \$ 2.81        | \$ 67               | \$ -                   | 0.00%            |
| 83   | 150 Watt SV TOB         |                         | \$ 4.24       | \$ 4,528                 | \$ 4.24        | \$ 4,528            | \$ -                   | 0.00%            |
| 84   | 175 Watt MV TOB         |                         | \$ 4.95       | \$ 17,879                | \$ 4.95        | \$ 17,879           | \$ -                   | 0.00%            |
| 85   | 250 Watt SV TOB         |                         | \$ 7.06       | \$ 14,657                | \$ 7.06        | \$ 14,657           | \$ -                   | 0.00%            |
| 86   | 400 Watt MV TOB         |                         | \$ 11.29      | \$ 1,490                 | \$ 11.29       | \$ 1,490            | \$ -                   | 0.00%            |
| 87   | 400 Watt SV TOB         |                         | \$ 11.29      | \$ 58,121                | \$ 11.29       | \$ 58,121           | \$ -                   | 0.00%            |
| 88   | 750 Watt SV TOB         |                         | \$ 21.18      | \$ 762                   | \$ 21.18       | \$ 762              | \$ -                   | 0.00%            |
| 89   | Estimated kWh Usage     | 3,494,053               |               |                          |                |                     |                        |                  |
| 90   | Total Security Lighting |                         |               | \$ 343,668               |                | \$ 343,668          | \$ -                   | 0.00%            |

| COS Target     |            |                   |            |
|----------------|------------|-------------------|------------|
| Classification | Cost       | Unit Cost         | % Change   |
| Demand Related | \$ 160,032 |                   |            |
| Energy Related | \$ 84,563  |                   |            |
| Total          | \$ 343,376 | Calculated -0.09% | Used 0.00% |

91 Total System:

|    |                                               |             |               |               |                |          |
|----|-----------------------------------------------|-------------|---------------|---------------|----------------|----------|
| 92 | Total Customers (Excluding Security Lighting) | 8,058       |               |               |                |          |
| 93 | Total kWh Usage                               | 202,215,273 |               |               |                |          |
| 94 | Total Base Revenues                           |             | \$ 13,806,599 | \$ 18,732,860 | \$ 4,926,261   | 35.68%   |
| 95 | Total PPA Revenues                            |             | \$ 3,028,983  | \$ -          | \$ (3,028,983) | -100.00% |
| 96 | Total Revenues                                |             | \$ 16,835,581 | \$ 18,732,860 | \$ 1,897,278   | 11.27%   |
| 97 | Facilities Charge                             |             | \$ 1,019,241  | \$ 2,560,582  | \$ 1,541,340   | 151.22%  |
| 98 | Demand Charge                                 |             | \$ 1,798,571  | \$ 2,736,735  | \$ 938,164     | 52.16%   |
| 99 | Energy Charge                                 |             | \$ 14,017,770 | \$ 13,435,543 | \$ (582,226)   | -4.15%   |

**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Proposed Monthly Charges for New LED Lighting**

| Line | Light and Pole Costs        | Cost      |              |             | Life | ROR   | Monthly Cost |
|------|-----------------------------|-----------|--------------|-------------|------|-------|--------------|
|      |                             | Material  | Installation | Total       |      |       |              |
| 1    | <u>Monthly Light Costs:</u> |           |              |             |      |       |              |
| 2    | 100 Watt Yard Light         | \$ 133.44 | \$ 160.94    | \$ 294.38   | 20   | 6.97% | \$2.28       |
| 3    | 150 Watt Flood Light        | \$ 571.59 | \$ 160.94    | \$ 732.53   | 20   | 6.97% | \$5.66       |
| 4    | 266 Watt Flood Light        | \$ 806.80 | \$ 160.94    | \$ 967.74   | 20   | 6.97% | \$7.48       |
| 5    | 162 Watt Cobra Head         | \$ 583.35 | \$ 160.94    | \$ 744.29   | 20   | 6.97% | \$5.75       |
| 6    | <u>Monthly Pole Cost:</u>   |           |              |             |      |       |              |
| 7    | 30' Wood Pole               | \$ 122.38 | \$ 413.88    | \$ 536.26   | 30   | 6.97% | \$3.56       |
| 8    | Decorative Fiberglass Pole  | \$ 659.96 | \$ 413.88    | \$ 1,073.84 | 30   | 6.97% | \$7.12       |

|    | O&M Costs                     | Watts | Daily Burn (Hrs) | Monthly kWh | O&M Cost / kWh | Monthly O&M Cost |
|----|-------------------------------|-------|------------------|-------------|----------------|------------------|
| 9  | <u>Monthly O&amp;M Costs:</u> |       |                  |             |                |                  |
| 10 | 100 Watt Yard Light           | 100   | 12               | 37          | \$ 0.03026     | \$ 1.12          |
| 11 | 150 Watt Flood Light          | 150   | 12               | 55          | \$ 0.03026     | \$ 1.66          |
| 12 | 266 Watt Flood Light          | 266   | 12               | 97          | \$ 0.03026     | \$ 2.94          |
| 13 | 162 Watt Cobra Head           | 162   | 12               | 59          | \$ 0.03026     | \$ 1.79          |

|    | Purchased Power Costs                 | Watts | Daily Burn (Hrs) | Monthly kWh | PP Cost / kWh | Monthly PP Cost |
|----|---------------------------------------|-------|------------------|-------------|---------------|-----------------|
| 14 | <u>Monthly Purchased Power Costs:</u> |       |                  |             |               |                 |
| 15 | 100 Watt Yard Light                   | 100   | 12               | 37          | \$ 0.05411    | \$ 2.00         |
| 16 | 150 Watt Flood Light                  | 150   | 12               | 55          | \$ 0.05411    | \$ 2.98         |
| 17 | 266 Watt Flood Light                  | 266   | 12               | 97          | \$ 0.05411    | \$ 5.25         |
| 18 | 162 Watt Cobra Head                   | 162   | 12               | 59          | \$ 0.05411    | \$ 3.19         |

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**Docket No. E-34, Sub 46**  
**Appalachian State University**  
**d/b/a New River Light and Power Company**  
**Proposed Monthly Charges for New LED Lighting**

| Monthly Light and Pole Charges                                | Monthly Charge | Costs Included |           |          |                      |
|---------------------------------------------------------------|----------------|----------------|-----------|----------|----------------------|
|                                                               |                | Light Cost     | Pole Cost | O&M Cost | Purchased Power Cost |
| 19 <u>Metered Lighting Only:</u>                              |                |                |           |          |                      |
| 20 100 Watt Yard Light                                        | \$3.40         | X              |           | X        |                      |
| 21 150 Watt Flood Light                                       | \$7.33         | X              |           | X        |                      |
| 22 266 Watt Flood Light                                       | \$10.42        | X              |           | X        |                      |
| 23 162 Watt Cobra Head                                        | \$7.54         | X              |           | X        |                      |
| 24 <u>Metered Lighting with Wood Pole:</u>                    |                |                |           |          |                      |
| 25 100 Watt Yard Light                                        | \$6.95         | X              | X         | X        |                      |
| 26 150 Watt Flood Light                                       | \$10.88        | X              | X         | X        |                      |
| 27 266 Watt Flood Light                                       | \$13.97        | X              | X         | X        |                      |
| 28 162 Watt Cobra Head                                        | \$11.10        | X              | X         | X        |                      |
| 29 <u>Metered Lighting with Decorative Fiberglass Pole:</u>   |                |                |           |          |                      |
| 30 100 Watt Yard Light                                        | \$10.51        | X              | X         | X        |                      |
| 31 150 Watt Flood Light                                       | \$14.45        | X              | X         | X        |                      |
| 32 266 Watt Flood Light                                       | \$17.54        | X              | X         | X        |                      |
| 33 162 Watt Cobra Head                                        | \$14.66        | X              | X         | X        |                      |
| 34 <u>Unmetered Lighting Only:</u>                            |                |                |           |          |                      |
| 35 100 Watt Yard Light                                        | \$5.40         | X              |           | X        | X                    |
| 36 150 Watt Flood Light                                       | \$10.30        | X              |           | X        | X                    |
| 37 266 Watt Flood Light                                       | \$15.67        | X              |           | X        | X                    |
| 38 162 Watt Cobra Head                                        | \$10.73        | X              |           | X        | X                    |
| 39 <u>Unmetered Lighting with Wood Pole:</u>                  |                |                |           |          |                      |
| 40 100 Watt Yard Light                                        | \$8.95         | X              | X         | X        | X                    |
| 41 150 Watt Flood Light                                       | \$13.86        | X              | X         | X        | X                    |
| 42 266 Watt Flood Light                                       | \$19.22        | X              | X         | X        | X                    |
| 43 162 Watt Cobra Head                                        | \$14.29        | X              | X         | X        | X                    |
| 44 <u>Unmetered Lighting with Decorative Fiberglass Pole:</u> |                |                |           |          |                      |
| 45 100 Watt Yard Light                                        | \$12.52        | X              | X         | X        | X                    |
| 46 150 Watt Flood Light                                       | \$17.42        | X              | X         | X        | X                    |
| 47 266 Watt Flood Light                                       | \$22.79        | X              | X         | X        | X                    |
| 48 162 Watt Cobra Head                                        | \$17.85        | X              | X         | X        | X                    |

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Oct 31 2017

**New River Light and Power Company**  
**Rate of Return Determination**

| Capitalization Components | Rates | D/E Ratio | Weighted |
|---------------------------|-------|-----------|----------|
|---------------------------|-------|-----------|----------|

**Current Structure**

|             |       |     |              |
|-------------|-------|-----|--------------|
| Equity      | 9.70% | 86% | 8.37%        |
| Debt [1]    | 2.52% | 14% | 0.34%        |
| <b>WACC</b> |       |     | <b>8.72%</b> |

|                                    |              |
|------------------------------------|--------------|
| Long-Term Liability: Notes Payable | \$ 4,182,500 |
| Long-Term Interest Expense         | \$ 105,419   |
| Percent Interest Expense [1]       | 2.52%        |

**Proposed Structure:**

|             |       |     |              |
|-------------|-------|-----|--------------|
| Equity      | 9.70% | 50% | 4.85%        |
| Debt [2]    | 4.23% | 50% | 2.12%        |
| <b>WACC</b> |       |     | <b>6.97%</b> |

|                                                       |       |
|-------------------------------------------------------|-------|
| From Western Carolina University's 2016 Rate Case [2] | 4.23% |
|-------------------------------------------------------|-------|

|                  |     |
|------------------|-----|
| \$ 26,393,915.76 | 86% |
| \$ 4,182,500.00  | 14% |
| \$ 30,576,415.76 |     |