BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. W-1305, Sub 35 DOCKET NO. W-1300, Sub 77

In the Matter of

Complaint of WLI Investments, LLC

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Pluris Hampstead, LLC and Old North State Water Company, Inc.

of
MAURICE W. GALLARDA, PE

On behalf of PLURIS HAMPSTEAD, LLC

November 4, 2022

- 1 Q. PLEASE STATE YOUR NAME FOR THE RECORD.
- 2 A. My name is Maurice William Gallarda.
- 3 Q. PLEASE STATE THE NAME AND BUSINESS ADDRESS OF YOUR
- 4 EMPLOYER.
- 5 A. I am Managing Member of Pluris Holdings, LLC, which is the holding
- 6 company that owns Pluris Hampstead, LLC, a Respondent in these
- dockets. My business address is 5950 Berkshire Lane, Suite 800, Dallas,
- 8 Texas 75225.
- 9 Q. WHAT IS YOUR CURRENT ROLE WITH REGARD TO PLURIS
- 10 HAMPSTEAD, LLC?
- 11 A. I am the Managing Member and Principal Engineer of Pluris Hampstead,
- 12 LLC ("Pluris" or "Utility").
- 13 Q. PLEASE DESCRIBE YOUR RESPONSIBILITIES IN THAT POSITION.
- 14 A. My responsibilities include the direct supervision of the manager
- responsible for Pluris' day-to-day operations. My other responsibilities
- include direct oversight of all corporate, finance, engineering and regulatory
- matters relating to Pluris.
- 18 Q. PLEASE DESCRIBE YOUR EDUCATIONAL AND PROFESSIONAL
- 19 BACKGROUND.
- 20 A. I hold a Bachelor of Science Degree in Civil Engineering from California
- State University, Sacramento. I also completed one year of graduate work
- toward a Master of Science in Civil Engineering degree. I am currently

- licensed as a Professional Civil Engineer in four states, including North

 Carolina.
- Q. PLEASE DESCRIBE YOUR PROFESSIONAL EXPERIENCE IN THE
 WATER OR WASTEWATER UTILITY INDUSTRY.
- 5 Α. My employment experience has been in the regulated and nonregulated water and wastewater utility industry for over 30 years. My professional 6 experience has also included twice being appointed to the state of California 7 Regional Water Quality Control Board ("RWQCB"). The California RWQCB 8 is charged with protecting the waters of that state in accordance with the 9 Federal Clean Water Act. Matters brought before the RWQCB in hearings 10 would be similar to those brought to hearing before the North Carolina 11 Department of Environmental Quality ("DEQ"). 12
- 13 Q. PLEASE DESCRIBE PLURIS'S UTILITY OPERATIONS.

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A. Pluris owns and operates a wastewater only collection and treatment system consisting of an expandable existing membrane bio-reactor ("MBR") wastewater treatment plant ("WWTP") with a current capacity for treating 500,000 gallons per day ("gpd"). Two high-rate infiltration basins are used for land application disposal and a NPDES permit for disposal to a local creek. The MBR Facility is located north of Sidbury Road and west of Highway 17, in Hampstead, North Carolina. Pluris also has an approximately 12-mile force main running north along the US Highway 17 corridor in Pender County beginning at the New Hanover / Pender County line. Pluris' wastewater treatment system also includes collection

- infrastructure, simplex and duplex lift stations, and a new regional system

 lift station midway along the force main. Pluris currently provides

 wastewater service to approximately 1,100 customers in the southeastern

 coastal area of Pender County, including more than a dozen residential

 developments, a number of commercial developments, as well as Topsail

 High School, Topsail Middle School, and Topsail Elementary School.
- 7 Q. WHEN DID PLURIS BUILD ITS HAMPSTEAD PLANT AND SYSTEM?
- A. Pender County issued a special use permit to Pluris on December 24, 2013, which authorized construction of the Pluris MBR plant and force main running along US 17. The Commission issued its Order Granting Franchise And Approving Rates for Pluris on November 5, 2015, in Docket W-1305, Sub 0, and this MBR plant was operational as of April, 2016.
- 13 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?
- A. My testimony on behalf of Pluris addresses the claims made by WLI Investments, LLC ("WLI") in its Complaint and Petition for Declaratory Ruling ("Complaint") filed in these dockets.
- 17 Q. PLEASE BRIEFLY SUMMARIZE THE TRANSACTION BETWEEN
 18 PLURIS AND OLD NORTH STATE WATER COMPANY, INC. THAT IS
 19 RELATED TO THE COMPLAINT IN THESE DOCKETS
- A. As reflected in the Joint Transfer Application filed in Dockets W-1305, Sub 29 and W-1300, Sub 69 (the "Transfer Dockets"), Old North State Water Company, Inc. ("ONSWC") proposes to transfer to Pluris the utility franchises and certain utility assets necessary for providing sewer utility

1		service in the ONSWC service areas consisting of the real estate
2		developments commonly known as Majestic Oaks, Majestic Oaks West,
3		Forest Sound (formerly known as Southside Commons and before that
4		known as Grey Bull), and Salters Haven at Lea Marina, Phases 1 and 2
5		("Salters Haven"), all of which are located in Pender County, North Carolina.
6		Those areas are collectively referred to hereinafter as the "Transfer Areas."
7		WLI intervened in the Transfer Dockets in March 2021. In January 2022
8		WLI filed its Complaint and Petition for Declaratory Ruling in these dockets
9		(the "Complaint").
10	Q.	WHAT CLAIMS DOES WLI MAKE AS TO PLURIS IN ITS COMPLAINT?
11		WLI asserts the following claims in its Complaint:
12 13 14		Count 2: Pluris violated the provisions of G.S. §§ 62-110 and 62-111 by asserting operational control over ONSWC.
15 16 17 18 19		Count 3: Pluris' policy of refusing wastewater collection systems that include grinder pumps and low pressure facilities is unreasonable and unjust and an unreasonable disadvantage in violation of G.S. § 62-140.
2021222324		Count 4: Pluris engaged in unjust and unreasonable practices by impairing WLI Investment's ability to obtain permits for Salter's Haven.
25 26 27		Count 5: Respondents' coordinated action are unjust and unreasonable practices.
28 29 30		Count 6: There is a need to secure reasonably adequate service and facilities for the Lea Tract by compelling Respondents to effect changes in policies and practices.

- 1 Q. BEFORE YOU ADDRESS THOSE CLAIMS, PLEASE PROVIDE
 2 CONTEXT FOR THE COMMISSION IN TERMS OF WHAT YOU
- 3 UNDERSTAND IS DRIVING WLI'S COMPLAINT?
- A. In connection with WLI's purchase of land from the members of the Lea 4 5 family to be used for the Salters Haven development, WLI agreed to install a wastewater collection system in another area of land in the vicinity of 6 which the Lea family retained ownership. WLI's Salters Haven development 7 is to consist of 308 lots. According to the December 2018 Agreement 8 between WLI and ONSWC ("Agreement"), the land retained by the Lea 9 family consists of an area for 30 lots in "an extended service area located 10 outside, but in the general vicinity of Salters Haven at Lea Marina." 11 (Agreement §1.12). The Agreement defines this extended service area as 12 13 the "ESA" (Agreement §1.12), and the ESA is also commonly referred to by the parties in these dockets as the "Lea Tract" or "Lea Lots." 14
 - In its Complaint WLI claims that the Agreement entitles it to install a low pressure wastewater collection system with grinder pumps to serve the Lea Lots. ONSWC denies this and asserts that the Agreement provides for installation of a traditional gravity collection system to serve the Lea Lots.
- 19 Q. WHAT IS PLURIS' VIEW ON THIS DISPUTE?

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A. We do not agree with WLI on this issue. Pluris agrees with ONSWC, as we do not read the Agreement as giving WLI the contractual right to install a low pressure grinder pump system in the ESA. The wastewater collection system features and arrangements described in Section 5 of the

Agreement, which specifically relate to the wastewater collection system to
be installed in the ESA, are inconsistent with a low pressure collection
system with grinder pumps, and are consistent with installation of a gravity
wastewater collection system. Because of problems and issues associated
with grinder pumps, Pluris does not favor the use of low pressure grinder
pump systems when a property can be served with a gravity collection
system.

- Q. WHAT PROVISIONS OF THE AGREEMENT BETWEEN WLI AND
 ONSWC DID YOU RELY ON IN REACHING YOUR CONCLUSION?
 - A. There are various terms used in that Agreement, both defined and undefined. While the language of Section 1.34 of the Agreement is relevant to this issue, I consider the most relevant provision to be found in Section 5 of the Agreement, which is entitled "Design, Permitting, and Installation of ESA Wastewater Collection System," as Section 5 of the Agreement specifically addresses the wastewater collection system to be installed in the Lea Tract. While "ESA Wastewater Collection System" is not separately defined, Section 5.2 of the Agreement provides as follows:

Developer or Developer's designee, shall pay for the installation costs of all necessary components of the ESA Wastewater Collection System to provide wastewater utility service to all lots in the ESA.

Q. DOES THE AGREEMENT BETWEEN ONSWC AND WLI DESCRIBE ANY
COMPONENTS OF THE ESA WASTEWATER COLLLECTION SYSTEM?
Yes. Section 5.3 of that Agreement defines an "ESA Wastewater Service"

Line," which is one component of the ESA Wastewater Collection system to

- be installed by WLI. Section 5.3 of that Agreement provides that "[t]he ESA

 Wastewater Service Line shall consist of a 4" wastewater service tap, a

 service line of adequate size to serve the residence, a clean out at the

 easement or right of way line, and an Elder Valve."
- Q. ARE THE COMPONENTS OF THE ESA WASTEWATER SERVICE LINE
 DESCRIBED IN SECTION 5.3 OF THE AGREEMENT COMPATIBLE
 WITH INSTALLATION OF A LOW PRESSURE GRINDER PUMP
 SYSTEM?

A. No, they are not. The components of the service line listed in Section 5.3 of the Agreement are consistent with installation of a gravity collection system – three of those four components would not be found in a grinder pump system. The "service pipe of adequate size to serve the residence" would be a gravity service line (typically 4" in diameter) running from the residence toward either a grinder pump station or the utility sewer main (if a gravity collection system is being used).

Because a grinder pump system uses a smaller diameter line to connect to the sewer main (typically 1¹/₄ or 2 inches), a grinder pump station would not connect to a "4" wastewater service tap." A "4" wastewater service tap" is the point at which, and the means by which, the gravity service line running from a residence would "tap" or connect to the utility's sewer main service line located in the street or in a recorded easement area, neither of which are on the homeowner's private property, as part of a gravity collection

system. This defined component of an ESA Wastewater Service Line is not compatible with a low pressure grinder pump system.

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The "clean out at the easement or right of way line" component of an ESA Wastewater Service Line is also not compatible with a low pressure grinder pump system. The clean out is a point at the edge of the customer's property where the homeowner can access their gravity flow service line, which is not pressurized, for the purpose of clearing any blockage in that line. The portion of the service line running from the building that extends beyond the customer's property line to the wastewater main is owed by the utility. Section 1.34 of the Agreement provides that 'the Service Line shall include only that portion of the wastewater line that extends from the wastewater clean out or Grinder Pump Valve Box to ONSWC's main...." This is an either/or situation – there is either a clean out or a grinder pump valve box, but not both. If there is a clean out in the service line then it is connected to a gravity collection system; if there is a grinder pump valve box in the service line then it is connected to a low pressure grinder pump system.

Finally, the "elder valve" component of an ESA Wastewater Service Line is also not compatible with a low pressure grinder pump system. An elder valve is a device that allows a sewer utility to cut off service to a customer who is not paying their bill. The elder valve is owned by the utility and is installed on the portion of the service line owned by the utility (that portion

- of the service line beyond the property line). An elder value cannot be used with a grinder pump low pressure system.
- Taken together, the specified components of an EAS Wastewater Service

 Lines listed in Section 5.3 of the Agreement cannot be read to provide for

 use of a low pressure grinder pump system, as they are technically

 inconsistent and incompatible with and would not be parts of such a system.
- Q. WHY DO YOU THINK WLI WOULD WANT TO INSTALL A GRINDER
 PUMP LOW PRESSURE SYSTEM IN THE ESA?

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The Lea Lots are not part of WLI's Salters Haven development or ONSWC's service area. WLI does not own the Lea Tract, and if it is not to be the developer of the Lea Tract, then it will not stand to sell lots or homes in the Lea Tract or otherwise profit from any future development of the Lea Tract. A grinder pump low pressure system would be less expensive for WLI to install than a traditional gravity collection system, and if WLI is not the developer of the Lea Lots it would not be able to recoup the cost of the collection system infrastructure through the sale of lots or homes. If a grinder pump system was installed in the Lea Tract, the cost of ONSWC's \$4,200 tap fee, plus the cost of the grinder pump station for each home is borne by the homebuilder, rather than the developer, and then passed through to the home buyer/rate payer. It appears that WLI seeks to install the lowest cost wastewater collection system in the Lea Tract that it can get away with by passing a significant portion of the cost of the wastewater collection system onto homeowners/rate payers.

- Q. HOW DOES A GRINDER PUMP/LOW PRESSURE SYSTEM DIFFER
 FROM A GRAVITY COLLECTION SYSTEM?
- 4 A. An "individual residence" grinder pump/low pressure system differs
 5 materially from a "community" gravity collection system.

A community gravity collection system typically includes a 4" diameter gravity flow pipe from the residence to a gravity flow main in the street, through which wastewater flows by gravity to a single lift station. At the lift station the collected wastewater is pumped or "lifted" to a higher elevation pipeline or sewer manhole that flows to a treatment plant.

An "individual residence" grinder pump/low pressure system will have gravity flow from the residence to a single small lift station located on the homeowner's private property (typically in the front yard). That lift station has a grinder pump that by slicing/cutting reduces the material flowing from the residence down to smaller particles. The ground waste is then pumped through a typically 1¹/₄" to 2" diameter pipe to a higher elevation pipeline or sewer manhole that flows to the treatment plant. At the Lea Tract the difference would be that if a gravity collection system were to be installed, there would be a single lift station (approximately 6 feet in diameter and 12 feet deep) to serve the 30 lots. If a grinder pump/low pressure system were to be installed there would be 30 lift stations (approximately 2 feet in diameter and 5 to 6 feet deep), one for each residence.

- 1 Q. WILL THE TYPE OF COLLECTION SYSTEM INSTALLED IN THE LEA
- 2 TRACT MAKE A DIFFERNECE TO THE LEA FAMILY IF THEY EVER
- 3 DEVELOP THE LEA TRACT?
- 4 A. Yes. From the Leas' perspective, if and when they develop the Lea Tract,
- 5 WLI's plan to install a low pressure grinder pump system would have
- 6 significant potential adverse cost consequences for them.
- 7 Q. WHY IS THAT?
- 8 A. In that scenario, the Leas would bear the cost of operation, maintenance
- and emergency power requirements for continual operation of each of the
- 30 grinder stations in the event of power loss to the community. In a gravity
- system the Utility provides emergency power generators at lift stations to
- insure ongoing sewer operations as part of the Utility's obligations.
- Mr. Logan testified at his deposition that he estimates the cost of installing
- a low pressure grinder pump system for the ESA/Lea Lots would be
- approximately \$300,000 for 30 grinder pump stations and \$100,000 for a
- low pressure collection system for a total estimated cost of approximately
- 17 \$400,000 which equates to about \$13,300 per grinder pump station. I
- understand that members of the Lea family currently have 8 to 10 existing
- 19 homes in the ESA which are on septic systems.
- 20 Q. IS PLURIS OBLIGATED TO ACQUIESE TO WLI'S DEMAND TO INSTALL
- A GRINDER PUMP/LOW PRESSURE SYSTEM FOR THE ESA, AND IF
- NOT, WHY NOT?

Α. No. First, as a licensed professional civil engineer who deals with regulators 1 on a regular basis, I am not aware of any Utilities Commission rules, DEQ 2 regulations or other regulatory requirement that requires a sewer utility to 3 accept grinder pump/low pressure systems. 4 5 Second, there is no utility – customer relationship between Pluris and WLI; WLI is not a customer of Pluris. Pluris is not the utility serving ONSWC's 6 Commission-assigned Salters Haven service area. 7 Third, Pluris is not party to the Agreement between ONSWC and WLI 8 relating to Salters Haven. If the Commission approves the transfer of the 9 Transfer Areas to Pluris in the Transfer Dockets, then Pluris will be the 10 successor in interest to ONSWC under that Agreement. Unless and until 11 that happens, there is no contractual relationship whatsoever between 12 13 Pluris and WLI. If the Commission approves the transfer and also rules that WLI is entitled to install a grinder pump low pressure system to serve the 14 Lea Lots, then as successor in interest to ONSWC under the Agreement, 15 Pluris will live with that ruling. 16 While Pluris opposes the use of grinder pump low pressure systems when 17 a property can be served with a gravity collection system, we recognize that 18 19 that there are locations which due to typography may only be served with a grinder pump. According to Pluris' consulting engineer, Michael Gallant, 20 21 the ESA can be served with a gravity collection system.

- Q. WHY DOES PLURIS OPPOSE THE USE OF GRINDER PUMPS IN 1 LOCATIONS THAT CAN BY SERVED BY A GRAVITY WASTEWATER 2 **COLLECTION SYSTEM?**
- A. Grinder pumps are well known throughout the utility industry to be 4

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- 5 problematic for not only utilities but for the homeowners/rate payers who own them. They should only be used for lots or properties where a 6 traditional community gravity flow system cannot work. In the Lea Tract the 7 difference between a grinder pump/low pressure system and a traditional 8 gravity flow system means there would be 30 individual lift stations with 30 9 individual grinder pumps (one for each home), as opposed to a single lift 10 station with traditional 4" gravity service lateral lines from residences flowing 11 to a traditional gravity flow system serving the entire community. 12
- WHAT ARE THE TECHNICAL AND OPERATIONAL DIFFICULTIES 13 Q. ASSOCIATED WITH GRINDER PUMPS? 14
- Α. Individual grinder pumps are designed to reduce the particle size of soft 15 16 foods, fecal matter, and disposable tissue through a grinder head. The grinders are not designed to handle unflushable items including baby wipes, 17 cosmetic wipes, sanitary wipes, paper towels, hair, dental floss, residual 18 19 fats cooking oil and grease ("FOG"), and other unsuitable objects. Advertisements from manufacturers claiming various type of "wipes" are 20 flushable are known in the industry to not be accurate. These types of wipes 21 tend to have significantly greater tensile strength than toilet tissue and, 22

especially when wrapped, they increase the potential for clogging grinder pumps.

There are similar potential issues associated with grinder pumps when totally inappropriate items are flushed down a toilet. Attached as Gallarda Exhibit 1, are two pictures of the remains of a Barbie Doll stuck in a grinder pump located in North Topsail. This obstruction clogged the grinder pump and required a utility service call to disassemble the pump, clear the obstruction and return the pump to service. In a gravity collection system this doll would likely have reached the wastewater treatment plant due to both gravity and force mains being 4" or greater in diameter, and then separated at the plant's screens prior to reaching the membranes. This is not true for the material reduced through grinder pumps, which is ground to the point that it is small enough to pass through the screens at Pluris' MRB plant.

- Q. DO GRINDER PUMP SYSTEMS CREATE OPERATIONAL ISSUES FOR
 WASTEWATER TREATMENT PLANTS?
- 17 A. Yes, because the effluent created by grinder pumps is different than the
 18 effluent collected in a gravity system. The effluent coming out of grinder
 19 pumps creates operational issues and problems for an advanced MBR plant
 20 of the type Pluris operates in Hampstead.

Specifically, the effluent from a grinder pump is comprised of particulate material that has been ground down to less than 1 to 2 centimeters ("cm") in diameter. This material passes through the separation screens at Pluris'

MBR plant that are designed to prevent larger material from reaching the membranes but cannot stop particulate material less than 1-2 cm from passing. Industry membrane manufacturers including Ovivo and Kubota have published data to show that the material that comprises non-disposable materials such as allegedly "flushable" wipes and feminine hygiene products that do make it through the grinder pumps will attempt to reform around membrane diffusers, clogging them and reducing the efficiency of the membranes and requiring a significant increase in operating costs related to cleaning to insure membrane efficiency is maintained.

- 11 Q. OTHER THAN TECHNICAL AND OPERATIONAL CONCERNS, ARE
 12 THERE OTHER REASONS FOR NOT USING GRINDER PUMPS/LOW
 13 PRESSURE SYSTEMS WHEN A TRADITIONAL GRAVITY COLLECTION
 14 SYSTEM CAN BE USED?
 - A. Yes. Low pressure systems with grinder pumps effectively shift most of the cost of the collection infrastructure to homeowners/rate payers rather than the developer, and those systems also burden homeowners/rate payers with responsibility for future grinder pump maintenance and replacement costs. That is why the Public Staff does not like grinder pump systems.

The time to disassemble a grinder pump, remove the obstruction, reassemble, and return to service typically requires 3 hours on average. Plumbers' rates according to HomeAdvisor on a recent website search indicates that the average rate for the Hampstead area ranges between \$70

1 to \$120 per hour (before travel and materials). Specialty jobs rates range 2 between \$100 to \$200 per hour (before travel and materials). Buyers of existing homes with grinder pumps are often surprised and 3 dismayed to learn that they (not the utility) own the grinder pump, and that 4 they (not the utility) are responsible for the monthly cost of electrical power for the grinder pump, the costs for emergency generators for use during 6 community power outages if they want uninterrupted sewer treatment, and 7 that they (not the utility) are responsible for paying for service, repair and 8 replacement of those pumps. Paying for a new grinder pump, installation, 9 10 and operating costs including emergency repairs, is not an inconsequential cost, as it can cost several thousand dollars. 11 Many times, a homeowner/rate payer cannot reach a plumber after hours 12 13 and will call Pluris to address a clogged grinder pump situation, and Pluris as the utility will send personnel out to address the emergency. Based on 14 its experience in dealing with such systems elsewhere, and the inevitable 15 16 issues with the grinder pumps necessitated by such systems, Pluris does not favor use of low pressure systems and will not willingly agree to 17 installation of low pressure systems when a property can be served with a 18 19 gravity collection system. 20

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Pluris is also burdened when a homeowner/rate payer cannot reach a plumber after hours and then calls Pluris to address a grinder pump problem. Those additional costs mean that grinder pump customers/rate payers end up having to pay additional amounts on top of the NCUC

- authorized charges for the sewer service that all utility customers/rate
- 2 payers are charged.
- 3 Q. WLI CLAIMS THAT PLURIS HAS AS POLICY OF REFUSING
- 4 WASTEWATER COLLECTION SYSTEMS WITH GRINDER PUMPS AND
- 5 LOW PRESSURE FACILTIES. DOES PLURIS FLATLY REFUSE TO
- 6 ACCEPT GRINDER PUMPS/LOW PRESSURE SYSTEMS?
- A. No, Pluris does not flatly refuse to accept grinder pump systems. As stated already, while we oppose the use of grinder pump low pressure systems
- when a property can be served with a gravity collection system, we have
- accepted systems that include some grinder pumps. For example, Pluris
- currently has approximately 1,100 customers, and of those there are
- approximately 16 residential customers served by grinder pumps in the
- 13 Wyndwater and Coastal Plantation developments. Likewise, one of the
- 14 Transfer Areas is the Majestic Oaks West development and there are 17
- customers located in Majestic Oaks West are on a low pressure system.
- We will accept that system because, like the situation at Coastal Plantation,
- those grinder pumps were in place before Pluris acquired that system.
- 18 Q. DO REGULATORY AGENCIES SHARE PLURIS' VIEW REGARDING
- 19 GRINDER PUMP/LOW PRESSURE SYSTEMS?
- 20 A. Yes. Pluris is aware that the Public Staff opposes uses of low pressure
- 21 systems with grinder pumps when a property can be served with a gravity
- collection system. This is reflected both in the Testimony of Jerry Tweed
- filed on behalf of Pluris in these dockets, and in Gallarda Exhibits 2 and 3,

which are emails dated August 11, 2021, and November 15, 2021, respectively, from Public Staff attorney William Grantmyre to Pluris' counsel and ONSWC's counsel relating to the WLI dispute and the Public Staff's opposition to grinder pumps.

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The Public Staff's disfavor of low pressure systems is further evidenced by the fact that, during its assessment of Pluris' proposed acquisition of the Transfer Areas, Public Staff Engineer Gina Casselberry noted the low pressure system serving 17 customers in Majestic Oaks West and asked if Pluris would consider replacing that system with a gravity collection system. Pluris evaluated the situation and concluded a traditional gravity flow collection system would not work in that location and advised Ms. Casselberry that Pluris would not replace that system.

GIVEN PLURIS' VIEW ON THE USE OF GRINDER PUMPS/LOW 13 Q. PRESSURE SYSTEMS, ARE THEY WARRANTED IN THE LEA TRACT? 14 Α. While Pluris opposes the use of grinder pumps when they can be avoided, 15 I appreciate that site topography, for example, may in certain situations 16 dictate that such a system is the only means by which a property can be 17 served. WLI has never provided any engineering analysis demonstrating 18 19 that it was not possible to serve the Lea Lots with a gravity system. To resolve that basic issue Pluris commissioned our North Carolina consulting 20 engineer, who designs Pluris' systems and facilities in this state, Michael 21 Gallant, PE, to inspect the Lea Tract property and do an engineering 22 23 analysis. As shown in Mr. Gallant's testimony, his analysis concluded that

the Lea Tract property can be served with a gravity collection system, which would involve 4" diameter gravity lines running from the homes to a sewer main, which main then runs to a single lift station, where sewage is collected and then pumped to a higher elevation where it can either flow into a force main, or flow by gravity, eventually making it to Pluris' new lift station on Dan Owens Drive, near ONSWC's to-be-decommissioned wastewater treatment plant in Majestic Oaks. Interestingly, Mr. Gallant's conceptual plan for serving the Lea Lots with a gravity system would not require a 50 foot deep wet well or cost over \$1MM, as Mr. Logan testified.

I also note on this point that prior to WLI filing the testimony of Mr. Logan in these dockets on October 3, 2022, there was no suggestion, claim or assertion by WLI or anyone acting on its behalf that I am aware of to the effect that the Lea Tract could only be served by a low pressure grinder pump system. In fact, and while I don't agree with his description of what would be required to do so, Mr. Logan concedes in this testimony that the Lea Tract can be served with a gravity collection / single lift station system - he simply thinks it would cost too much.

- 18 Q. NOW TURNING TO THE SPECIFIC CLAIMS WLI MADE IN THE
 19 COMPLAINT, HAS PLURIS EXERTED OPERATIONAL CONTROL OVER
 20 ONSWC WITH REGARD TO THE SALTERS HAVEN PROJECT.
- A. No. This strikes me as a farfetched claim, as ONSWC is a large enterprise with many Commission-assigned service areas throughout North Carolina.

 Pluris' arm's length dealings with ONSWC in connection with its proposed

acquisition of the Transfer Areas (including the Salters Haven development) involves two independent businesses making decisions based on their own respective interests.

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Pluris does not and did not control ONSWC, either as WLI has claimed by leveraging its position as purchaser of certain of ONSWC's utility assets or otherwise. Pluris' reading of the Agreement and its opposition to installation of a low pressure system with grinder pumps in the ESA/Lea Tract was communicated to ONSWC, but the ultimate decision on that point was ONSWC's. Pluris has made no secret of its dislike for grinder pump systems and was certainly entitled to express its view on this issue, as the proposed purchaser of the utility systems serving the Transfer Areas, but it was for ONSWC to assess the circumstances and make its decision. Pluris, as a utility system buyer, has a legitimate interest in the nature and quality of the utility assets which it proposes to acquire. Mr. Logan even acknowledged this during his deposition. Because of the realities of the issues and problems for a utility that come along with grinder pumps, as the prospective future utility serving customers in Salters Haven, Pluris has a very real interest in how this issue is decided. That being said, if the Commission approves the transfer and rules that the Agreement entitles WLI to install a low pressure grinder pump system in the ESA, then Pluris will certainly abide by that decision and will serve that system.

John McDonald, President of ONSWC, emailed me on July 28, 2020, making me aware of WLI's demand that it be allowed to install a low

pressure grinder pump system in the ESA/Lea Tract, and its request that ONSWC execute an application to DEQ for approval of such a system. Mr. McDonald asked me for Pluris' view. I responded to him by an email that same day, a copy of which is attached as Gallarda Exhibit 4. My response to Mr. McDonald was as follows:

John, I read this and it is just an application that at some time will be submitted to DEQ for approval. Jerry Tweed confirmed that and Gallant called and said he was tied up in a meeting all day and would look at it. I don't need his thoughts at this point since it's merely an application. My suggestion is that the developer can come forward at the appropriate time and request service and ask for a developer agreement, which will not be unreasonable withheld. I can tell you that you don't want grinder stations from these residences when you can design a lift station to send the waste for treatment. I don't think you should agree with acceptance but I wouldn't.... The project will still be there.... Just a suggestion John as Pluris does not own the utility at this point.... Best regards, Maurice

As I said then, and as is still true, Pluris does not own this system. I told Mr. McDonald what I would do, and suggested how he might respond, but I did not, either then, later, or ever - as Mr. Logan alleges, threaten to not move forward with the transaction with ONSWC if ONSWC agreed to installation of a low pressure grinder pump system in the Lea Tract. For the various reasons detailed in this testimony, Pluris opposes the use of low pressure grinder pump systems when a property can be served with a gravity system.

Q. PLEASE ADDRESS WLI'S CLAIM THAT BY OPPOSING THE INSTALLATION OF A GRINDER PUMP SYSTEM IN THE LEA TRACT

- 1 PLURIS HAS UNREASONABLY DISCRIMINATED AGAINST WLI IN VIOLATION OF G.S. 62-140.
 - A. Pluris is not discriminating against WLI; either unreasonably or otherwise. While we have made it clear that Pluris does not support the use of grinder pump systems where a gravity collection system can work, as we believe is the case in the Lea Tract, Pluris has historically had favorable and successful dealings with Mr. Logan and his various other development entities. Mr. Logan's testimony repeatedly cites N.C.G.S. § 62-140 in support of WLI's claim that Pluris unreasonably discriminated against WLI. I understand from my counsel that N.C.G.S. § 62-140(a) provides in part as follows:

No public utility shall **as to rates and services**, make or grant any unreasonable preference to or advantage to any person or subject any person to any unreasonable prejudice or disadvantage.

(Emphasis added).

As I noted earlier, there is no customer-utility relationship whatsoever between WLI and Pluris. Simply put, WLI is not a Pluris customer. Pluris is not providing any "service", as I understand that term is defined in N.C.G.S. § 62-3(27), to WLI. Pluris is also not charging WLI any "rate," as I understand that term is defined in N.C.G.S. § 62-3(24). As also previously noted, there is no contractual relationship between WLI and Pluris. As a result, and while I am not an attorney, I fail to see how the statute WLI relies upon in making this claim can be applicable here since there is no customer-utility relationship between Pluris and WLI.

1 With regard to Mr. Logan's claim that he had a conversation with Randy Hoffer, Pluris' recently retired (after 30 years in the regulated utility industry) 2 Regional Manager, to the effect that Pluris would not agree to accept a 3 grinder pump system in the Lea Tract because WLI chose to contract with 4 5 ONSWC rather than Pluris, I do not believe Randy Hoffer made that comment. Contrary to the allegation of discriminatory treatment of WLI, 6 7 Pluris has previously contracted with other WLI affiliates in connection with other developments in Pender County and has had a positive and mutually 8 beneficial working relationship with them. Pluris' dislike for grinder pump 9 systems is not limited to the Lea Tract; for the practical reasons detailed in 10 my testimony we are not in favor of those systems being used when a 11 gravity collection system will work. 12 HAS PLURIS DEALT WITH MR. LOGAN IN CONNECTION WITH OTHER 13 Q. DEVELOPMENTS AND DOES PLURIS HAVE AGREEMENTS WITH ANY 14 WLI AFFILIATES? 15 16 A. Yes. Pluris entered into a developer agreement dated April 19, 2017, to provide residential sewer service to the Sparrows Bend development with 17 Sparrows Bend, LLC (a WLI affiliate run by D. Logan, Managing Member). 18 In 2020 the Commission granted Pluris a Certificate of Public Convenience 19 and Necessity ("CPCN") to serve the Sparrows Bend development (Docket 20 No. W-1305, Sub 13). 21 In addition, Pluris entered into a developer agreement dated November 24, 22

2020, to provide residential sewer service to the Edens Lane development

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- with Edens Lane, LLC (another WLI affiliate run by D. Logan, Managing
- Member). Pluris filed an application for a CPCN with the Commission on
- March 16, 2021, (Docket No. W-1305, Sub 34) and is awaiting Commission
- 4 approval for Edens Lane to be added to Pluris' service area.
- 5 Q. HOW WOULD YOU DESCRIBE PLURIS' RELATIONSHIP WITH WLI
- 6 AFFILIATES IN CONNECTION WITH THE SPARROWS BEND AND
- 7 EDENS LANE DEVELOPMENTS?
- 8 A. I believe Pluris has a good relationship with developers in general, and I
- 9 believe staff within development companies and third-party engineers
- representing developers would attest to that. For example, as shown by an
- email from Ms. Jessica Vamvakias, Logan Homes' Executive Administrator,
- to Randy Hoffer, who was then Pluris' Regional Manager, on June 22, 2018,
- which is attached as Gallarda Exhibit 5, Ms. Vamvakias made affirmative
- comments to Mr. Hoffer, including: "We like the relationship that we have
- 15 *with Pluris.*"
- 16 Q. ARE THERE SITUATIONS WHERE PLURIS HAS GONE OUT OF ITS
- 17 WAY TO HELP SOLVE A PROBLEM FOR ONE OF THE LOGAN
- 18 DEVELOPMENTS?
- 19 A. Yes. For example, at Mr. Logan's Sparrows Bend development there was
- a problem with the community lift station constructed by the developer. Due
- to that problem final DEQ approval for the development's collection system
- wastewater flow could not be secured, which meant that the sale of homes
- in that development could not have been closed without Pluris' help. Tim

Clinkscales, PE with Paramount Engineers, who represented the developer, inquired about the potential of Pluris pumping and hauling any waste from that development until the lift station issue could be resolved, so that home sales could close. Pluris agreed to help by providing pump and haul service for Sparrows Bend. Mr. Clinkscales contacted DEQ regarding the situation and Dean Hunkele, DEQ Senior Environmental Specialist, inquired as to who was the utility. Upon hearing it was Pluris, Mr. Hunkele stated in his March 6, 2018, email to Mr. Clinkscales: "We would allow Pluris to pump-n-haul it to their Hampstead plant without a permit if they were willing to do so if it needed to be done. Otherwise, we would consider issuing a P&H permit if it qualified for one per 2T .0204." Mr. Clinkscales then emailed Mr. Hoffer on March 7, 2018, saying: "Randy Let us know the process (any paperwork) that may be required for us to do a partial certification as shown below and as you suggested. Appreciate the help and thought on this matter. Again just let us know and have a good night." IS THERE ANY OTHER SUCH SITUATION WHERE PLURIS HAS DONE A FAVOR FOR ANOTHER WLI AFFILIATE? Yes. The Edens Lane development was built about a ½ mile beyond the northern end of Pluris' 12-mile force main running along Highway 17. Although Pluris understood it would not be entitled to recover its costs in rates (developers are responsible for the costs to connect to a utility

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Q.

collection system), Pluris offered to pay the Logan entity developing Edens

- Lane \$140,000 to reimburse it for the cost of constructing an interconnect pipeline so Edens Lane could be connected onto Pluris' existing 12 mile force main. Pluris was not obligated to cover that cost, but was willing to do so in order to help facilitate that development.
- Pluris (and ONSWC) and WLI simply have an honest disagreement here as
 to whether the Agreement entitles WLI to install a low pressure grinder
 pump system in the ESA. Pluris' actions in helping WLI affiliates in
 connection with other situations cannot be reconciled with the claim that
 Pluris has discriminated against WLI.
- 10 Q. HAS PLURIS ENGAGED IN UNJUST AND UNREASONABLE
 11 PRACTICES BY IMPAIRING WLI INVESTMENT'S ABILITY TO OBTAIN
 12 PERMITS FOR SALTER'S HAVEN?
- No, Pluris has not engaged in any unjust or unreasonable practices as to 13 Α. WLI, and it has certainly not impaired WLI Investment's ability to obtain 14 permits for Salters Haven. Pluris is not aware that WLI has been unable to 15 obtain any permits necessary for development of Salters Haven. Further, 16 because Salters Haven is not part of Pluris' service area, and Pluris is thus 17 not the utility serving that development, Pluris would not play any role in 18 19 WLI securing any permits it may need. That being said, Pluris is not aware that WLI has been unable to obtain any permit which it requires for it to 20 develop Salters Haven. 21
 - WLI's consulting engineer, Mr. Clinkscales, did ask Pluris personnel to sign a DEQ Application relating to the construction of a collection system in the

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- 1 ESA. Pluris was not able to do so, since it is not the serving utility and the
- 2 ESA is not part of any service area assigned to Pluris by the Commission.
- The DEQ Application form must be signed by the "Applicant" and the Facility
- 4 Name from the Applicant entered.
- 5 Q. HAS PLURIS UNJUSTLY AND UNREASONABLY COORDINATED
- 6 ACTIONS WITH ONSWC RELATING TO WLI'S CLAIMS?
- 7 A. No. Pluris' arm's length dealings with ONSWC in connection with its
- proposed acquisition of the Transfer Areas (including the Salters Haven
- 9 development) involves two independent businesses making decisions
- based on their own respective interests.
- 11 Q. IF THE COMMISSION DETERMINES THAT WLI IS ENTITLED TO
- 12 INSTALL A GRINDER PUMP/LOW PRESSURE SYSTEM IN THE LEA
- 13 TRACT, WILL PLURIS ABIDE BY THAT DECSIONS?
- 14 A. Yes, absolutely.
- 15 Q. DOES THIS CONCLUDE YOUR TESTIMONY AT THIS TIME?
- 16 A. Yes.

CERTIFICATE OF SERVICE

I hereby certify that a true and exact copy of the foregoing document, has been served on all counsel of record for all parties in this docket, if any, and the Public Staff, by either depositing same in a depository of the United States Postal Service, first-class postage prepaid and mailed by the means specified below, or by electronic delivery.

This the 4th day of November, 2022.

BURNS, DAY & PRESNELL, P.A.

Daniel C. Higgins Julia Kirkpatrick

Post Office Box 10867 Raleigh, NC 27605

Tel: (919) 782-1441

Email: dhiggins@bdppa.com

Attorneys for Pluris Hampstead, LLC

DOCKET NO. W-1305, Sub 35 DOCKET NO. W-1300, Sub 77

Gallarda Exhibit 1





 From:
 Grantmyre, William

 To:
 Dan Higgins

 Cc:
 Kemerait, Karen

 Subject:
 FW: Scanned doc

Date: Wednesday, August 11, 2021 2:18:49 PM

Attachments: <u>image001.png</u>

WEG scanned doc 8-11-21.pdf

Dan

The attachment has my suggested modifications to the draft Joint Proposed Order Pluris Hampstead/ONSWC/ Public Staff

When we do file with the Commission, we will need to state this is a joint Proposed Order of Pluris Hampstead, ONSWC and the Public Staff.

I resolved for the Commission to decide Dwight's intervention. This is really a contract dispute as to the type of collection system and would normally be a case for the District or Superior Court.

However, there are massive customer costs involved.

The developer contract has the customers paying to install the individual grinder pumps which will cost in the range of \$6 to 7 K. This would be in addition to the \$4,200 connection fee. Then the customers must operate, maintain and replace the grinder pump. The actual grinder pumps with careful disposals would last 5 to 10 years before replacement. This assumes no abuse from fats, oils, grease and rags etc. The entire grinder pump container, electrical and controls would still be good, but the grinder pump itself probably costing \$2,5000 or more would need to be replaced.

With a gravity collection system, the customer's only cost would be the \$ 4, 200 connection fee.

The Public Staff will actively participate with a strong Public Staff witness should Dwight take this to hearing.

Tanks WFG

From: Blackmon, Aaron <Aaron.Blackmon@psncuc.nc.gov>

Sent: Wednesday, August 11, 2021 1:45 PM

To: Grantmyre, William <william.grantmyre@psncuc.nc.gov>

Subject: Scanned doc

Aaron Blackmon

Administrative Specialist
Public Staff – N.C. Utilities Commission
430 N. Salisbury Street, Suite 5097

From: Grantmyre, William

To: Dan Higgins; Kemerait, Karen; Drooz, David T.

Cc: Maurice Gallarda; John L. McDonald (jmcdonald@integrawater.com)

Subject: [EXTERNAL] RE: [External] RE: Pluris - ONSWC Draft response to Patrick Buffkin"s proposal re WLI dispute

Date: Monday, November 15, 2021 10:16:34 AM

Dan and Karen

I agree with your draft response to Patrick. Great job! Please send.

Patrick called me late Friday afternoon in an effort to get up to speed on this.

I told Patrick the following:

- 1- Lea tract not in franchise area. The transfer does not affect the Lea Tract.
- 2- No DEQ permit for Lea Tract
- 3- Grinder pumps would cost each of the Lea tract customers \$ 6 to 7K installation plus the replacement obligation for the pump in approximately ten years (probably \$ 3 to 4 K)
- 4- The Public Staff will vigorously oppose grinder pumps in a Commission hearing.
- 5- Maurice is adamantly opposed to grinder pumps and will not agree to grinder pumps. Told him of Maurice's grinder pump experience at North Topsail.
- 6- He did ask why if the customer owns, operates, maintains and replaces why is Pluris opposed. I again cited Pluris experience at North Topsail.

Thanks WEG

From: Dan Higgins dhiggins@bdppa.com Sent: Friday, November 12, 2021 4:05 PM

To: Kemerait, Karen < KKemerait@foxrothschild.com >; Grantmyre, William

<william.grantmyre@psncuc.nc.gov>; Drooz, David T. <DDrooz@foxrothschild.com>

Cc: Maurice Gallarda <mgallarda@plurisusa.com>; John L. McDonald (jmcdonald@integrawater.com) <jmcdonald@integrawater.com>

Subject: [External] RE: Pluris - ONSWC Draft response to Patrick Buffkin's proposal re WLI dispute

CAUTION: External email. Do not click links or open attachments unless you verify. Send all suspicious email as an attachment to Report Spam.

Karen

Not yet; waiting for confirmation from Bill regarding statements in the draft that relate to PS Dan

Daniel C. Higgins

From: Grantmyre, William <william.grantmyre@psncuc.nc.gov>

Sent: Thursday, April 15, 2021 12:50 PM

To: Maurice Gallarda <mgallarda@plurisusa.com>

Cc: Dan Higgins (dhiggins@bdppa.com) <dhiggins@bdppa.com>

Subject: Salters Haven

Maurice

What type of wastewater collection system and services is WLI asserting should be installed. In particular, what type of individual residential services?

One type of wastewater service is a STEP system where at each residence there is a septic tank, followed by a pump tank with a pump then pumping the septic water into the collection system pressure main.

A second type is each residence has a grinder pump which then pumps the untreated (except for the grinding) into pressure collection mains.

I assume that Pluris Hampstead wants the wastewater service lines to be the standard 4 ' gravity, which then flows the wastewater into gravity collection mains.

Thanks

WEG

Email correspondence to and from this address may be subject to the North Carolina Public Records Law and may be disclosed to third parties by an authorized state official.

From: Maurice Gallarda

To: "Dan Higgins"; Jerry Tweed (jtweed629@aol.com)

Subject: FW: New Development

Date: Wednesday, July 29, 2020 3:49:00 PM

Dan

fyi

Maurice W. Gallarda, PE

Managing Member



Pluris Holdings LLC

T 214.220.3412 / F 214.965.9090 5950 Berkshire Lane, Suite 800, Dallas, Texas 75225

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From: John McDonald < JMcDonald@integrawater.com>

Sent: Wednesday, July 29, 2020 2:31 PM

To: Maurice Gallarda <mgallarda@plurisusa.com>

Subject: RE: New Development

Maurice,

Gallant left me a VM with the same info. I appreciate the thought. Should have the draft contract back to you tomorrow.

John

John McDonald



3212 6th Avenue South Suite 200 Birmingham, AL 35222 D 205.326.3355 P 205.326.3200 www.integrawater.com

From: Maurice Gallarda <mgallarda@plurisusa.com>

Sent: Tuesday, July 28, 2020 3:29 PM

PAGE 67

To: John McDonald < JMcDonald@integrawater.com>

Subject: RE: New Development

John.

I read this and it is just an application that at some time will be submitted to DEQ for approval. Jerry Tweed confirmed that and Gallant called and said he was tied up in a meeting all day and would look at it. I don't need his thoughts at this point since it's merely an application. My suggestion is that the developer can come forward at the appropriate time and request service and ask for a developer agreement, which will not be unreasonable withheld. I can tell you that you don't want grinder stations from these residences when you can design a lift station to send the waste for treatment. I don't think you should agree with acceptance but I wouldn't.... The project will still be there.... Just a suggestion John as Pluris does not own the utility at this point....

Best regards,

Maurice

Maurice W. Gallarda, PE

Managing Member

№PLURIS

Pluris Holdings LLC

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From: John McDonald JMcDonald@integrawater.com

Sent: Tuesday, July 28, 2020 2:06 PM

To: Maurice Gallarda <mgallarda@plurisusa.com>

Subject: RE: Need a favor on my end

Maurice,

Sorry to bother you on vacation. I am hoping to have Karen return comments today to you and Dan Higgins.

Relative to the Lea track, I (nor the Envirolink team) had heard of this. I think maybe it was a verbal commitment. It struck me as odd, hence checking with you first.

Enjoy your vacation.

John

John McDonald

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3212 6th Avenue South Suite 200 Birmingham, AL 35222 D 205.326.3355 P 205.326.3200 www.integrawater.com

From: Maurice Gallarda <mgallarda@plurisusa.com>

Sent: Tuesday, July 28, 2020 2:03 PM

To: John McDonald <JMcDonald@integrawater.com>

Subject: RE: Need a favor on my end

John.

I will get back to you on the Lea permit before the end of day tomorrow. I am on vacation and traveling and should hear back from Gallant and Tweed quickly. I have had Jerry Tweed and Dan Higgins go through the agreement between Old North State and Salters Haven and I didn't note any additional requirement to include a 3rd party permit at this time. I assume any developer can apply for service and we'll be happy to add customers but there has to be a developer agreement in place and there currently looks like its only D. Logan at Salters Haven. Is there another document that somehow ties this 15 acre parcel in or is Tim Clinkscales just looking for a favor? Let me know..

Also, when will you have your comments back to Karen so Dan Higgins can keep the process going while I'm on vacation?

Maurice W. Gallarda, PE

Managing Member

№PLURIS

Pluris Holdings LLC

T 214.220.3412 / **F** 214.965.9090 5950 Berkshire Lane, Suite 800, Dallas, Texas 75225

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From: John McDonald <JMcDonald@integrawater.com>

Sent: Tuesday, July 28, 2020 1:03 PM

To: Maurice Gallarda <mgallarda@plurisusa.com>

Subject: FW: Need a favor on my end

Maurice,

PAGE 69 PLU02019

Please give me your thoughts on the attached permit. Somehow the original land owner wants to get this pipe in the ground while the contractor is onsite (not our cost, and see below). Do you care? I am guessing more customers are good for you, but would not sign without your consent based on where we are in the process.

Best,

lohn

John McDonald



3212 6th Avenue South Suite 200 Birmingham, AL 35222 D 205.326.3355 P 205.326.3200

www.integrawater.com

From: Tim Clinkscales <tclinkscales@paramounte-eng.com>

Sent: Saturday, July 25, 2020 3:41 PM

To: John McDonald JMcDonald@integrawater.com

Subject: Need a favor on my end

John

I will call you in a few on all items, but need a favor as well before turned over to Pluris. As part of the Salters Haven deal, the original land owner is to have alternate sewer (LPS sewer) for his future 15 acres. It will be no flow but need you to sign if possible. It is shown on the detail sheet

Thanks

Tim Clinkscales PE, PLS

PARAMOUNTE ENGINEERING, INC

122 Cinema Drive Wilmington, NC 28403 OFFICE: (910) 791-6707 CELL: (910) 520-1991 FAX: (910) 791-6760

www.paramounte-eng.com

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PAGE 70 PLU02020

Gallarda Exhibit 5

From: Jessica Vamvakias [mailto:jv@loganhomes.com]

Sent: Friday, June 22, 2018 9:15 AM

To: Randy Hoffer

Subject: RE: Waters at Lea Island

Good Morning Randy,

Thank you very much for your help late Wednesday. As you know Karrin is a pleasure to work with and I appreciate that she has worked hard to get our jobs out — this batch just seemed to be taking an extra long time, which was threatening to affect our construction schedules. I hate to step over people, but it seemed like a little extra push was required. Thanks again.

This revised DA is looking better. We like the relationship that we have with Pluris. We are just considering all of our options at this time. As D mentioned at lunch, we have been offered no capacity fees plus the possibility of them throwing in building our pump station. These are items that we need to really think about!

We will be in touch. I hope you have a great weekend. I know a couple more days of recovery will be good for you too!

Jessica Vamvakias | Executive Administrator

p. 910.332.3524 c. 207-653-8387 f. 910.332.3528

Dream big. Build smart.



From: Maurice Gallarda <mgallarda@plurisusa.com>

Sent: Friday, June 22, 2018 9:29 AM

To: jv@loganhomes.com

Cc: Randy Hoffer <rhoffer@plurisusa.com>

Subject: FW: Waters at Lea Island

Hi Jessica,

Thank you for taking time along with D to meet with Randy and I for lunch. I always appreciate meeting with successful developers and builders like Logan Homes.

Regarding Randy's latest accommodations with the developer agreement, I think he has extended a fair proposal in regards to the new development and certainly Pluris has the ability to commit to and complete the necessary work to insure Logan Homes experiences no surprises regarding utility service. I know Randy wants to help make the new development successful. Having said that, I have let him know Pluris is not interested in hidding

Best regards in what looks to be a bright future for Logan Homes.

Maurice

Maurice W. Gallarda, PE

Managing Member

PLURIS

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T 214.220.3412 / **F** 214.965.9090 2100 McKinney Avenue, Suite 1550, Dallas, TX 75201

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