## STAFF CONFERENCE

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February 22, 2021

CHAIR MITCHELL: Good morning. Let's come to order and go on the record, please. I'm Charlotte Mitchell, the Chair of the Utilities Commission, and with me this morning are the following Commissioners. When I call your name please announce your presence. Commissioner Brown-Bland.

> COMMISSIONER BROWN-BLAND: Here.

CHAIR MITCHELL: Commissioner Gray.

COMMISSIONER GRAY: Here.

CHAIR MITCHELL: Commissioner Clodfelter.

COMMISSIONER CLODFELTER: (Waves).

CHAIR MITCHELL: Commissioner Clodfelter is

here. Commissioner Duffley.

COMMISSIONER DUFFLEY: Here.

CHAIR MITCHELL: Commissioner Hughes.

COMMISSIONER HUGHES: 17 Here.

CHAIR MITCHELL: And Commissioner McKissick. 18

> COMMISSIONER McKISSICK: Here.

CHAIR MITCHELL: In compliance with the State Government Ethics Act, I remind members of the Commission of their duty to avoid conflicts of interest, and inquire at this time whether any member of the Commission has a known conflict of interest

with respect to matters coming before us this morning? (No response)

The record will reflect that no conflicts have been identified, so we will proceed with Public Staff, Natural Gas Item P1. Mr. Gilbert, I believe we are with you.

MR. GILBERT: Yes, thanks. Good morning.

My name is Geoff Gilbert. I'm with the Public Staff,

Energy Division. Natural Gas Item P1 is Docket Number

G-5, Sub 628. It's an Application of Public Service

Company of North Carolina, Inc., for the bi-annual

adjustment of rates under Rider E to its tariff.

On February 15th, 2021, pursuant to North Carolina General Statute 62-133.7A and Rider E of the Company's tariffs, PSNC filed an Application requesting authority to implement new temporary increments to its rates as displayed in the attached table, and they will be effective March 1st, 2021.

The Public Staff would like to make a small correction to the commercial customer rate case volumes from 154,775,485 to 154,775,495 therms in the attached table for the agenda and order. This small 10 therm difference does not affect the recommended rate in any way.

A revised proposed order will be provided to 1 the Commission staff. 2 The Public Staff has reviewed the 3 4 Application and recommends approval as filed. Thank 5 you. COMMISSIONER BROWN-BLAND: Move approval of 6 7 the recommendation. COMMISSIONER GRAY: Second. 8 9 CHAIR MITCHELL: It's been moved and 10 seconded that the item be approved as recommended by 11 the Public Staff. Are there any questions or is there 12 any discussion? 13 (No response) Hearing none, I'll call the roll for a vote. 14 15 Indicate your support for the motion with an aye and 16 your opposition with a no. Commissioner Brown-Bland. 17 COMMISSIONER BROWN-BLAND: Aye. 18 CHAIR MITCHELL: Commissioner Gray. 19 COMMISSIONER GRAY: Aye. 20 CHAIR MITCHELL: Commissioner Clodfelter. 21 COMMISSIONER CLODFELTER: Aye. 22 CHAIR MITCHELL: Commissioner Duffley. 23 COMMISSIONER DUFFLEY: Aye. 24 CHAIR MITCHELL: Commissioner Hughes.

1	COMMISSIONER HUGHES: Aye.
2	CHAIR MITCHELL: Commissioner McKissick.
3	COMMISSIONER McKISSICK: Aye.
4	CHAIR MITCHELL: And for the record I
5	support the motion as well and the motion carries.
6	(MOTION PASSES)
7	CHAIR MITCHELL: Thank you, Mr. Gilbert.
8	We'll proceed now to Public Staff, Electric
9	Item P1. Mr. Lawrence, we're with you.
L 0	MR. LAWRENCE: Good morning. I'm Evan
1	Lawrence with the Public Staff's Energy Division.
12	Electric Item P1 is an Application for a Certificate
13	of Public Convenience and Necessity to construct a
L 4	300-kilowatt liquid propane-fueled electric generating
15	facility. This was filed by Wake Electric Membership
L 6	Corporation. Wake EMC plans to interconnect the
L 7	proposed facility to its own electric system and sell
8 .	the electricity to its own customers. The facility
L 9	will be used as an emergency back-up power source for
20	the community that it is located in.
21	The Public Staff recommends that the
22	Commission issue the proposed order.
23	COMMISSIONER BROWN-BLAND: Move approval of
24	the recommendation.

1	COMMISSIONER GRAY: Second.
2	CHAIR MITCHELL: It's been moved and
3	seconded that the item be approved as recommended by
4	the Public Staff. Are there any questions or is there
5	any discussion?
6	(No response)
7	Hearing none, I'll call the roll for a vote.
8	Indicate your support with an aye and your opposition
9	with a no. Commissioner Brown-Bland.
10	COMMISSIONER BROWN-BLAND: Aye.
11	CHAIR MITCHELL: Commissioner Gray.
12	COMMISSIONER GRAY: Aye.
13	CHAIR MITCHELL: Commissioner Clodfelter.
14	COMMISSIONER CLODFELTER: Aye.
15	CHAIR MITCHELL: Commissioner Duffley.
16	COMMISSIONER DUFFLEY: Aye.
17	CHAIR MITCHELL: Commissioner Hughes.
18	COMMISSIONER HUGHES: Aye.
19	CHAIR MITCHELL: Commissioner McKissick.
20	COMMISSIONER McKISSICK: Aye.
21	CHAIR MITCHELL: And for the record I
22	support the motion as well and the motion carries.
23	(MOTION PASSES)
24	CHAIR MITCHELL: We will proceed to Public

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Staff, Electric Item P2. Mr. Lawrence, I think we're still with you.
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MR. LAWRENCE: Yes. Electric Item P2 is an Application for an Amended CPCN filed by Two Hearted Solar, LLC, for construction of a 22-MW solar PV generating facility. With their request for the amended CPCN, the results of a registration statement for the registration of a new renewable energy facility filed.

The Public Staff recommends that the Commission issue the Amended Certificate and accept the Registration Statement.

COMMISSIONER BROWN-BLAND: I move approval of the recommendation.

COMMISSIONER GRAY: I second it.

CHAIR MITCHELL: It's been moved and seconded that the item be approved as recommended by the Public Staff. Are there any questions or is there any discussion?

(No response)

One last time with a roll call for the vote. Indicate your support for the motion with an aye and your opposition with a no. Commissioner Brown-Bland.

COMMISSIONER BROWN-BLAND: Aye.

1	CHAIR MITCHELL: Commissioner Gray.
2	COMMISSIONER GRAY: Aye.
3	CHAIR MITCHELL: Commissioner Clodfelter.
4	COMMISSIONER CLODFELTER: Aye.
5	CHAIR MITCHELL: Commissioner Duffley.
6	COMMISSIONER DUFFLEY: Aye.
7	CHAIR MITCHELL: Commissioner Hughes.
8	COMMISSIONER HUGHES: Aye.
9	CHAIR MITCHELL: Commissioner McKissick.
10	COMMISSIONER McKISSICK: Aye.
11	CHAIR MITCHELL: And for the record I
12	support the motion as well and the motion carries.
13	(MOTION PASSES)
14	CHAIR MITCHELL: Thank you, Mr. Lawrence.
15	The Commission has before it its minutes of
16	February 15th, 2021 Staff Conference for approval.
17	COMMISSIONER GRAY: Move approval.
18	COMMISSIONER McKISSICK: Second.
19	CHAIR MITCHELL: It's been moved and
20	seconded that our minutes from February 15th, 2021
21	Staff Conference be approved. Any questions or
22	discussion?
23	(No response)
24	All in favor of approving the minutes

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indicate with an aye.
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                   (All Commissioners say aye)
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               CHAIR MITCHELL: Anyone opposed?
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                          (No response)
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               Our minutes of February 15th, 2021 are
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    approved.
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               At this point in the agenda, we will hear
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    from Aqua North Carolina and Carolina Water Service of
    North Carolina. We have been notified of several
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    utilities of concerns regarding delays experienced in
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    service being provided by the U.S. Postal Service.
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    that we may be fully apprised of the situation, we've
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    asked the Utilities to be here this morning to update
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    us.
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               Ms. Sanford, I see you on the screen.
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    will ask you to proceed and you may ask whomever to
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    speak once I hand it over to you. Ms. Sanford, you
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    may proceed.
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               MS. SANFORD: Thank you, Chair Mitchell and
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MS. SANFORD: Thank you, Chair Mitchell and Members of the Commission. We appreciate the opportunity to speak to this issue and I know that Shannon has raised this issue on behalf of Aqua by way of sending a note to you. This morning, we have Shannon Becker and Don Denton who are respectively the

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state presidents of Aqua and Carolina Water. Happily,
the news from Carolina Water is going to be that they
have had little, very little incidents and not enough
to rise to the level of concern about this.
Denton, Mr. Denton will speak to that. Shannon will
speak to Aqua's experience. And I think my takeaway,
just as an initial item, is that this experience is
really going to vary company-to-company,
place-to-place, but the happy news from both of these
companies is that they are both paying particular
attention to it and are pleased to be before you
today. So, with that, I will turn it over to
Mr. Becker.
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Shannon, are you there?

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MR. BECKER: I'm on I'm just getting my technology ready to go here. I thought I was ready and then I realized I was on mute and I couldn't find my mute anymore.

Okay. Can you see my presentation?

Yes.

My

COMMISSIONER BROWN-BLAND:

MR. BECKER: Thank you, Chair Mitchell and Members of the Commission, for inviting us here to share the experience, this recent unexpected experience with the U.S. Postal Service delays.

NORTH CAROLINA UTILITIES COMMISSION

experience here has been significantly different than Carolina Water's as Don will share. But I did put together just a few notable slides here to highlight what our experience was.

So right around December 28th, 29th we started experiencing heightened call volume in our call centers. And what you have in front of you is a summary of the change in call volume state-by-state for each of these various weeks presented here throughout January. You'll see there in the middle or just towards the top there, North Carolina, we had 77, 39, 130 percent and then 49 percent increase in our call volume over prior years' similar weeks. So it was a significant change across the board and you can see that's the case with a lot of the states, too.

Now, the variances there is dependent on the number of billings and records that are sent out in December which is why you see these volumes spike. Each of the states have different delivery times of their billings so you'll get peaks and valleys across different weeks throughout the month.

And just as a quick summary here, as a result of the USPS delays, which we don't exactly know the reason for, we've heard about them I think all on

the news, it really started throughout December and it's the result of the holidays and the heightened mail and delivery and shipping of cards and presents through that time I think, but we received seven complaints; four to the Public Staff, two the Attorney General's Office, and one to the Better Business Bureau. That was related to these delays and in particular they're related to folks not getting their bill on time. They were expecting a bill, so they called because the due date was coming or approaching and they knew it. Their payments may not have been posting so there was basically -- the increased volume was directly related to bills not being received or payments not being posted.

So this is kind of the interesting slide here where the blue lines represent the total records that were shipped out of our corporate offices in Bryn Mawr. Bryn Mawr processes all the billings for all the states, in a consolidated fashion for all the states. So here we see the volumes by day of how much gets shipped out at various times throughout the month and it depends on when the read rates are and when the billing cycles actually fall. But you can see right here starting with December -- you know, the volume of

our bill records that are being sent out are pretty high and a couple of these days, yet this orange line represents what we call the -- it's a scan date. And we use our third-party vendor who does the printing for all of our bills, they track this with the U.S. Postal Service so they know when it's received versus when it's delivered, and you can see at the peak here they had almost a 40-day delay from the time it was shipped. So they were estimating that these records printed on the 9th or the 10th here it took somewhere between 30 and 40 days to deliver them, which was kind of the meat of what initiated the actions that we saw in the increased call volume.

We understand that the USPS delays were pervasive, but some areas obviously were hit harder. The Philadelphia area, which is what our records go through, that mailing depository, they were significantly impacted because they're a very heavy volume getting from the northeast corridor to distributing across the United States. And what we ended up doing to help alleviate that once we recognized this was we started rerouting our mail to not go through Philadelphia to try to temper the delays in the bills and bill payments.

So what you -- this schedule here shows the records that are billed physically through the U.S. Postal Service. I added this slide here because it shows that about 46 percent of our customers in North Carolina - this is a North Carolina specific metric - are on electric bill or electronic billing, so they are going to continue to get their bills on time and there shouldn't be a problem with that. Anybody who pays electronically would not have experienced these delays either. So I just thought that this was an interesting metric. We are much higher than the Aqua consolidated average eBill density.

And once this started happening in early
January, we immediately put some posting up onto our
auto messages as well as on our website asking people
to go to the website to view their bills; they could
pay electronically. And I have a slide down here that
will show the other actions that we did. But we did
encourage for people to sign up for electronic
billing. We had another 2000 customers sign up in
January, likely as a result of calling in and wanting
to make sure that they got their bills on time.

So with regard to the actions, right -- I mentioned we found this out, it started trailing up

around December 28th, that first week of January is when we realized this volume was very, very high. We mobilized additional resources consistent with call volume. In fact, we used some of the back-ups that we trained to support the call volume that we were anticipating from all the Covid moratorium. Let's -- we additionally waived any December and January late fees. This was not actually an issue for North Carolina since we do not have -- we're still under a moratorium for late fees, but for all the other states waived late fees where applicable. We also waived credit card fees where that was applicable, and people were paying online with credit cards. And then again, we encouraged signing up for electronic bill pay and auto pay.

On January 7th, when this was brought to my attention, I think it was brought to my attention on the -- late on the 5th so really the 6th, I halted all disconnects, shut off for non-pays, so people that have been delinquent for a period of time, that goes through our notification process, I halted that on January 7th, and then I think I sent an email out to the Commission informing of the U.S. Postal Service delays on the 8th.

As a Company, we also -- because again this affected all of the states not just North Carolina, we suspended the delinquency activities so no shut-off notices would be generated. So the shut-off notices are a direct result of delinquency in payment after a verification -- I'm sorry, after a period of time. They're sent out notices, they're called, and then they're given a period of time to actually pay the bill, and then once that period of time expires, we'll issue shut-off notices. We suspended the issuance of those and then we canceled all open shut-off notices for all states. So any open shut-off notice we actually went ahead and canceled it so they have to go through the process again before we reinitiated our collection activities.

It looks like the information -- I'm sorry, the volume really dissipated toward the end of January. And once we felt comfortable that we were back to normal call volumes, we reinstated our delinquency process starting on the 5th of February.

I'll be happy to answer any questions if anybody has any.

CHAIR MITCHELL: Thank you, Mr. Becker.

Questions for Mr. Becker from Commissioners?

COMMISSIONER BROWN-BLAND: Yes, Chair

Mitchell, I have questions but I'm not finding my

little -- oh, I see my little hand thing, I think.

CHAIR MITCHELL: Please proceed,

Commissioner Brown-Bland.

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COMMISSIONER BROWN-BLAND: Thank you,

Mr. Becker. I want to commend you and thank you for
being able to be available on a short notice to us.

First, I want to commend Aqua for bringing this matter to our attention. As you indicated, U.S. mail across the nation is going through some sort of changes that's impacting the flow of mail. And so one of the reasons for having you come and speak to us about it is we want to maintain an awareness over this issue and ask that you and your Company, and the other utilities that I see out in the audience continue to watch and be aware of this and bring to our attention should you see any need that any practices that we maintain or that you as companies maintain need to be modified to accommodate a lengthier time for mail delivery. It's a two-way issue, your bills going out and your payments coming back. We understand that a lot of progress has been made in the e-payment area, but we also have a fair number of customers across the state who I'm sure still make their payments by mail. So we just want to monitor and watch and be sure that it is an issue that's been flagged for you all as well as for us.

around mail delivery need to change and whether or not we need to build that into any of our rules with regard to any required notices, payments, timing of other notices, or disconnects, that sort of thing, we trust and hope and request that you would bring that to our attention should you come to have that viewpoint.

I did have a question about one of your slides. You mentioned that the 46 percent number with regard to e-payment is -- I understood you to say that was the 46 percent of the total billings here in North Carolina, that the 46 percent pay by mail or did you mean that we were 46 percent higher than the average across Essential?

MR. BECKER: That's a good question, clarifying question. The -- it's how many customers are on eBill. For the Aqua average I believe it's, and I don't know exactly but it's somewhere around 32 percent. Ours is much higher. But this is the

percentage of our customers that are actually on eBill. The auto-pay customers and the electronic pay customers may be different. I don't have that metric here.

COMMISSIONER BROWN-BLAND: All right.

Again, thank you for your willingness to come and let us see what you see from your perspective. Thank you.

MR. BECKER: My pleasure. Thank you.

CHAIR MITCHELL: Additional questions for Mr. Becker? Commissioners, if you have questions just let me know because I'm unable to see hands raised at this point.

COMMISSIONER McKISSICK: Madam Chair, I did have a question for Mr. Becker.

CHAIR MITCHELL: Commissioner McKissick, proceed.

COMMISSIONER McKISSICK: Mr. Becker, is it your intentions at any point in time to take this up with members of Congress or those that have more direct oversight over the U.S. Postal system, or to seek any type of a redress of these issues and problems that are being experienced not just by -- I mean, being experienced nationally and not just here in North Carolina, I mean, are directly with the U.S.

Postal Service?

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MR. BECKER: Thank you, Commissioner McKissick, for the question. At this time, we're anticipating that this was a little bit of an unusual anomaly. I apologize for the background. If you can look back at this -- at the graph here, I don't think we've really experienced this kind of situation in the So at this point in time, we're not really looking at taking it any further. The scan rates came down. You can see they peaked. It's really just in December during the holiday volume is what it appears. What we've learned from this is that we'll be monitoring this closer. We've never really had to look at this in the past. We've never had this kind of issues or these kinds of issues. But the scan rate has dropped back down to its normal level going This will -- it's taught us to be a little forward. bit more alert. We have not experienced this in the past, so we'll be looking at this during high volume, well probably just during the year-end holidays a lot closer so we'll be ready to react a little bit quicker as well. And that might entail several changes to our internal processes about extending the SONP, the shut-off non-pay process, and just the delinquency

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process in general. But at this time, we're not
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    looking at elevating it to the federal level.
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              COMMISSIONER McKISSICK:
                                        Thank you.
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              CHAIR MITCHELL: Additional questions for
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    Mr. Becker?
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                         (No response)
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               I'm not hearing any from remaining
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    Commissioners.
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              Mr. Becker, I do have one for you. Have you
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    all seen any material change to that 46 percent since
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    you have initiated notices to your customers about
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    these problems? In other words, has there been an
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    uptick in or conversion of folks who are -- customers
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    who are receiving hard copy bill to electronic bill?
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              MR. BECKER: Yes. Well, and that's what
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    this, the 2000 was for, it was about a 5 percent
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    uptick just in January --
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               CHAIR MITCHELL: Oh, okay. Sorry --
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              MR. BECKER: -- and I think that's
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    directly -- no, no, that's okay. This is directly
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    related to that. I would love to see a much higher --
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    I'm surprised actually that we're as low as we
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    are with given the current technologies. But I am
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assuming that we will be doing a push to get more

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electronic billing online going forward just to address or help address or minimize the problems that can result as a result of external instances that we're not able to control.

CHAIR MITCHELL: Okay. Anything else for Mr. Becker before we hear from Mr. Denton?

(No response)

Mr. Becker, thank you again for your time this morning. We appreciate this update, and we appreciate the opportunity to remain apprised of this situation and want to hear from you if these problems persist and you all feel that we need to take action with respect to our rules or otherwise.

Ms. Sanford, I'll turn it back over to you.

MS. SANFORD: Thank you very much, Chair
Mitchell and members of the Commission. We appreciate
the questions. And as Mr. Denton prepares to speak
briefly to you, I will note that he is in his - I've
lost count - 35th, 37th week of almost weekly reports
to the Commission over this very extended period of
time. This issue and any others about which the
Commission has interest can be the subject of those
ongoing conversations. And with this issue being a
little more front and center now, you can expect that

the Company will continue to look at it and will keep you apprised of any information. Plus, if there are any specific issues that the Commission has or questions after this meeting, of course both Companies will be glad to address them. So, with that, I'll turn it over to Mr. Denton.

MR. DENTON: Thank you, Jo Anne. Thank you for the opportunity to be here today. Unlike Aqua, Carolina Water Service has not seen or did not see a large uptick in the December-January timeframe. We did have a small number of customers that called in to our Customer Experience Team. And the Company, Corix, took a proactive move after seeing some of that and seeing the other utilities that were having trouble with USPS sent out an email to our customer base reminding them to look for the bills, to quite frankly plan ahead if possible, and/or to sign up for the eBill, and to call us if there was any issues.

Our third-party bill provider is out of the Midwest, not out of the Northeast, and they actually have what's called a detached mail unit or a DMU in their facility so all of the outbound mail is inspected in their facility before going out. Those are USPS workers in their offices. And so we quite

frankly have not seen the uptick now. I will say that our eBill is significantly lower than Aqua's; we're at 28 percent currently. We're continuing to work to try and get that number up, but we are watching and through our Customer Experience Team watching very closely and listening to our customers, and if there is an uptick, we're prepared to make similar moves to what Aqua has done. Thank you.

CHAIR MITCHELL: Thank you, Mr. Denton, for that update. And I will tell you I made note last week of the fact that you had submitted your 36th report to us on Covid-related impacts the Company has been experiencing. So we -- I want to express to you our appreciation for your keeping us apprised and updated as we continue to deal with this crisis. So thank you for that.

Questions for Mr. Denton from the Commissioners?

COMMISSIONER BROWN-BLAND: Yes, Chair Mitchell.

CHAIR MITCHELL: Commissioner Brown-Bland.

COMMISSIONER BROWN-BLAND: Good morning, Mr. Denton. Thank you as well for making the time to

be with us this morning at our request. It's a good

thing that Carolina Water hasn't experienced an issue up to this point. I just have a general question as to whether before either becoming aware of Aqua's situation or before getting this request from the Commission, was this an item, this just watching the mail, is this something that was on your Company's radar to be on the lookout for?

MR. DENTON: Well, thank you for the question. Yes, we actually were looking at the other utilities and reading the issues that they were having. We proactively pulled together like I said an email that went out to our customer base saying we understand that other utilities are having these troubles. If you start to see this let us know. Go ahead and sign up for eBill if possible. Again, it was a push to also get the eBill numbers up. But yes, so we've been watching it very closely.

commissioner brown-bland: Very good. And so, as I indicated before, part of our purpose here is just to make sure that it is flagged as an issue and that it remains something that we look at. I don't see this as something that's particularly covid-related, it is just about mail service and its impact on your operations. So we certainly want to

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help in that regard. And we appreciate not only coming now but also those reports that you make. It's been very informative and appreciated that you take the time to do those and keep us informed. So again, thank you.
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MR. DENTON: Thank you.

COMMISSIONER BROWN-BLAND: I have no other questions.

CHAIR MITCHELL: Additional questions for Mr. Denton?

COMMISSIONER McKISSICK: Madam Chair, I do have one question.

CHAIR MITCHELL: All right. Commissioner McKissick.

commissioner McKISSICK: I'm just curious, since there's really been seeing no noticeable difference have the two Companies determined where the central point of dispatch is for your mail to determine if you're going through the same centralized mail distribution office and if that potentially could be where the delays are occurring, because you're using and dispatching mail from different destinations that go through different distribution centers? I mean, that would appear to me to be the point where

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something has not worked as it has normally worked in
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    the past. But have there been those discussions,
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    because that's what would appear to me to be perhaps
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    the point where things may be not working as they
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    should?
                           Well, thank you for the
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              MR. DENTON:
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    question, Commissioner. We have directly talked to
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    Aqua about their distribution location. But I know
    that he mentioned earlier -- Shannon mentioned earlier
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    that they were coming out of Philadelphia. Ours is
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    actually out of Illinois, and so there are two
    different centers of distribution. So that could be
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    potentially part of the issue, yes.
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               COMMISSIONER McKISSICK: Thank you, sir.
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    have no further questions.
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               CHAIR MITCHELL: Any additional questions
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    for Mr. Denton?
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                         (No response)
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              Mr. Denton, we thank you again for being
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    here with us this morning and appreciate the update.
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              MR. DENTON:
                            Thank you.
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               CHAIR MITCHELL:
                               Ms. Sanford, we appreciate
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    your time this morning as well.
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              MS. SANFORD:
                             Thank you.
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1	CHAIR MITCHELL: Any additional business for
2	the Commission this morning?
3	(No response)
4	Hearing none, we stand adjourned. Let's go
5	off the record, please, ma'am.
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7	WHEREUPON, this conference is adjourned.
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## CERTIFICATE

I, KIM T. MITCHELL, DO HEREBY CERTIFY that the Proceedings in the above-captioned matter were taken before me, that I did report in stenographic shorthand the Proceedings set forth herein, and the foregoing pages are a true and correct transcription to the best of my ability.

Kim Mitchell

Kim T. Mitchell Court Reporter