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DATE: Tuesday, July 11, 2023
TIME: 10:00 a.m. - 12:41 p.m.
DOCKET NO: E-34, Sub 54 and E-34, Sub 55
BEFORE: Commissioner Karen M. Kemerait, Presiding
Chair Charlotte A. Mitchell
Commissioner ToNola D. Brown-Bland
Commissioner Daniel G. Clodfelter
Commissioner Kimberly W. Duffley
Commissioner Jeffrey A. Hughes
Commissioner Floyd B. McKissick, Jr.

IN THE MATTER OF:

Appalachian State University d/b/a
New River Light and Power Company
E-34, Sub 54

Application for General Rate Case
and

E-34, Sub 55

Petition for an Accounting Order to Defer Certain
Capital Costs and New Tax Expenses

VOLUME 3

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10	McLawhorn Exhibit 1.....	87/-
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P R O C E E D I N G S

COMMISSIONER KEMERAIT: Good morning.
Let's go back on the record. Before we get started, we have one preliminary matter that I would like to address. Commissioner Duffley is -- she has a conflict for a short time this morning.

Do any of the parties have any objection to her reading the transcript during the portion of the hearing in which she has to be away?

MR. DROOZ: No objection.
MR. MAGARIRA: No objection.

MR. FELLING: Public Staff has no objection.

MS. LaPLACA: No objection.

COMMISSIONER KEMERAIT: Okay. Let the record reflect that none of the parties have any objection.

With that, we will proceed with witness Barnes, if you can return to the witness stand.

Whereupon,

JUSTIN BARNES,
having previously been duly sworn, was examined
and testified as follows:

COMMISSIONER KEMERAIT: Good morning,

1 Mr. Barnes, and you're still under oath. I believe
2 that there is some additional questions from the
3 Commission.

4 Chair Mitchell?

5 EXAMINATION BY CHAIR MITCHELL:

6 Q. Good morning, Mr. Barnes. Just a few for
7 you. I want to walk back through your testimony on
8 Schedule NBR. And Commissioner Clodfelter covered some
9 of this with you yesterday, but I just want to make
10 sure I understand your testimony. And more
11 specifically, the analysis that you performed.

12 Just at the outset, can you walk me through
13 your understanding of the schedule -- Schedule NBR?
14 How does it work? If I were a customer wanting to
15 participate, how does it work?

16 A. I mean, it's basically like, kind of,
17 traditional net metering, insofar as you're able to
18 offset electric usage onsite, kind of, directly.

19 You know, as your system, you know, produces
20 electricity, it goes to your house first and then onto
21 the grid if there is excess. That excess is,
22 essentially, kind of, rolled forward, and then offsets,
23 you know, future times when you are pulling electricity
24 from the grid at a one-to-one, you know, retail

1 kilowatt-hour basis.

2 You know, as the Company initially proposed,
3 that accumulation of credits was reset on January 1st,
4 and then later, kind of, voiced some openness to, you
5 know, other options for that reset.

6 Q. Okay. And the SSC, how does that work?

7 A. It's a monthly -- you would consider it, kind
8 of, to be a monthly fixed charge, based on the
9 nameplate capacity of the system. So, you know, \$6
10 times whatever the system size is, is your monthly
11 additional charge that you pay in addition to the fixed
12 customer charge.

13 Q. Okay. And what is the limit on system size?

14 A. If I remember correctly, it's 20 kilowatts
15 for residential and 1,000 kilowatts -- I don't have the
16 tariff in front of me -- and 1,000 kilowatts for
17 nonresidential.

18 Q. Okay. That sounds about right. Okay.

19 So your testimony covers some of the issues
20 that you have with respect to the methodologies that
21 the Company used with respect to this tariff.

22 So I'm interested in what you call the first
23 error. Can you walk me through the first error?

24 A. Sure. So if you were to look at witness

1 Halley's Exhibit REH-19A, what you're gonna see is a --

2 Q. And that's to his direct testimony?

3 A. That's to his direct testimony. There are
4 other versions of that that had been, like, filed
5 supplementally as, like, revenue requirements change.

6 But essentially, what witness Halley did, is
7 he took -- first, made a calculation of what the
8 effective, kind of, capacity of customer-sided solar
9 would be at offsetting demand costs. And that's done
10 based on, you know, the level of alignment between
11 solar production from some of the solar production
12 metering data that they have with the Company's, you
13 know, peaks for DEC transmission, and for BREMCO
14 transmission, for Carolina Power Partners production
15 generation.

16 So there is -- in REH-19A, you are gonna see,
17 like, these percentages that are applied that
18 effectively, kind of, derate the value according to how
19 well it aligns with the Company's peaks.

20 Q. So derates the value of the solar system?

21 A. Yeah. It's like saying, well, we can only
22 expect a 1-kilowatt system to produce 200 watts, based
23 on its production profile at the time of, you know, the
24 monthly peaks for -- to determine our costs for

1 Carolina Power Partners. So it's, like, an
2 effective -- apologies -- like, an effective
3 load-carrying capability, or something similar to that.

4 Q. Okay.

5 A. Now, I don't have an issue, necessarily.
6 Sorry, I think I keep interrupting.

7 I don't have an issue -- you know, if that's
8 an appropriate thing to do when you are trying to
9 define what the value is for solar against
10 time-varying -- time-varying rates, rates that are
11 different, depending on what time demand is incurring.
12 That's, kind of, a feature of all valuation of solar
13 studies.

14 The issue I have with witness Halley's
15 testimony, is that, what he multiplies those percentage
16 numbers by is the flat volumetric retail rate for the
17 residential class in his direct testimony, and then he
18 did similar calculations for the other classes in his
19 rebuttal testimony.

20 The problem with that is that, now you've
21 already gone and derated solar based on its ability to,
22 kind of, match the Company's peak, the determined cost.
23 When you base the other part of that calculation on the
24 flat volumetric retail rate, you're essentially further

1 derating the value, because you have taken something
2 that is a cost that's caused by demand during peak
3 periods and then averaged it across all customer usage,
4 because that's what the flat volumetric retail rate is.

5 So you've taken, you know, what amounts to
6 cost caused by peak demand and reduced that to an
7 averaged cost, or the cost of average demand. But that
8 doesn't -- you know, that doesn't change the fact that
9 those costs are still caused by demand during peak
10 periods.

11 So my calculation, rather than use the
12 volumetric retail rate, I calculated the unit costs on
13 a dollar-per-kilowatt basis for the respective
14 demand-related costs. I applied a, you know, effective
15 solar capacity contribution to those and came out with
16 a -- you know, a dollar amount.

17 So if the unit cost is, you know, \$50 per
18 kilowatt, and solar's capacity contribution is, you
19 know, 20 percent, then the value is \$10.

20 Q. Okay. So that's helpful testimony, and I'm
21 gonna ask you to go through it again, but more slowly
22 and more simply. And I want you to do two things.

23 First, explain what the Company did. You've
24 already done that in your testimony just now, so I'm

1 asking you to go back and do it again.

2 A. Okay.

3 Q. Explain what the Company did, and then
4 explain what you did.

5 A. Okay. The Company's calculation in terms
6 of --

7 Q. And to be clear, we're talking about the
8 develop- -- the methodology for the development of the
9 SSC; is that correct?

10 A. That's right, yes.

11 Q. Okay.

12 A. So the way the Company, you know, calculates
13 the value, in terms of -- value of solar in terms of
14 dollars and cents, dollars per kilowatt hour, is
15 average retail rate times the effective solar capacity
16 contribution.

17 So it's, you know, 3.5 cents times 20 percent
18 produces the value rate. And they do this for multiple
19 different demand-related costs. BREMCO distribution,
20 Carolina Power Partners production demand, and DEC
21 transmission. When they calculate that value -- so
22 what you end up with is, as reflected in the initial
23 REH-19, is a value of about 7.9 cents per kilowatt hour
24 after all is said and done.

1 That includes other, like, energy-related
2 costs that are just passed through on a one-to-one
3 basis, as well as, you know, those, kind of, derated
4 dollars and cents per kilowatt hours per demand-related
5 costs. You sum that up to, you know, 7.9 cents.

6 You look at -- well, basically, the
7 calculations aren't exactly like this, but basically,
8 you look at, well, what's the retail rate? What is the
9 rate at which the customer saves? According to the
10 initial testimony, it's about 14.8 cents per kilowatt
11 hour. 14.8 cents, minus 7.9 cents -- you know, the
12 cost is 14.8 cents per kilowatt hour, that value is
13 7.9 cents per kilowatt hour, you have, you know, a
14 deficit.

15 You take that deficit and multiply it by the
16 Company's, you know, expected solar production from,
17 you know, the -- a unit of systems, and you come up
18 with, you know, a dollar amount for what the -- for
19 what the deficit would be.

20 Then you divide that by, you know, a
21 reference amount of capacity in order to create the
22 capacity charge. So you say, you know, there's a
23 \$1,000 deficit across, you know, the residential class;
24 there are 50 kilowatts of residential systems;

1 therefore, the standby charge is 1,000 divided by 50.
2 Those aren't the exact numbers, but.

3 Q. So you've said capacity charge and standby
4 charge, but what you're specifically referring to is
5 the SSC?

6 A. The SSC, yes.

7 Q. Just want to make sure the record is clear.
8 Okay. All right.

9 So that's what the Company has done. And
10 then what is your -- what is your proposal? How would
11 you do it?

12 A. The only difference in that calculation that
13 I made was, rather than use the flat volumetric retail
14 rate, I used a -- the unit costs, which are derived
15 as -- basically, take all of the costs associated with
16 this particular cost setter, like Carolina Power
17 Partners, for the residential class, divide that by the
18 demand for which that -- the demand factor that
19 determined that allocation to the residential class,
20 and you get a unit cost, dollars per kilowatt. That's
21 the cost of residential demand during peak times.

22 So rather than use the residential retail
23 rate, I used that number to then calculate -- you know,
24 did the calculation of effective solar capacity,

1 multiply that by the unit costs, and you get a dollar
2 amount. And that's, you know, the amount that a given
3 tranche of solar would save New River Light and Power
4 over the course of a year; because we're talking about
5 the test year annual period.

6 To translate that to a solar value rate, I
7 divided that by, you know, expected solar production
8 per year. So divide \$10 by 1,200 kilowatt hours for
9 each kilowatt, and that produces the -- that produces
10 my estimate of the value of customer-sided solar, in
11 terms of dollars per kilowatt hour.

12 I should also -- I should also mention that,
13 in addition to -- because of some of the, kind of,
14 like, missing data issues associated with the Company's
15 solar -- like, actual solar production metering data, I
16 did -- I constructed multiple scenarios just using,
17 kind of, like, hypothetical solar production profiles,
18 just to see whether or not, like, those effective solar
19 capacity contributions would differ a lot.

20 Q. So I'm gonna stop you there, because I need
21 you to help me understand where those -- where the
22 solar production comes into the calculation.

23 So the Company starts by looking at the solar
24 production or solar output during its peak periods; is

1 that correct?

2 A. Right.

3 Q. And so is that where they're using the
4 metered data?

5 A. That's right. They use that to construct
6 those percentages that I mentioned.

7 Q. Okay. And so is that where the missing data
8 becomes problematic, when they're developing those
9 percentages?

10 A. Yes. That's -- because, as I mentioned,
11 there are a lot of daylight hours missing from those
12 hourly numbers.

13 Q. So do I understand your testimony to be that
14 the -- you used effective capacity of solar production,
15 but the contribution that solar is making during peak
16 periods is understated because of the missing data. Is
17 that your testimony?

18 A. I guess not exactly. The -- I noted that
19 because it's a -- I think it's a -- it would be
20 preferable to be able to rely on actual, you know,
21 metered production data in order to make these
22 calculations, because there are lots of variations in
23 systems that, you know, might cause systems in New
24 River Light and Power's territory to be a little bit

1 different than a hypothetical south-oriented or
2 southwest-oriented system.

3 So my preference would have been to use
4 actual data, except, you know, when you're faced with
5 that amount of missing information, you know, it caused
6 me to, kind of, go in another direction. So rather
7 than try and fill in all of those blanks, I decided to,
8 kind of, perform a sensitivity analysis, and look at
9 the same question using a hypothetical south-facing
10 solar, hypothetical southwest-facing solar,
11 hypothetical southeast-facing solar.

12 Q. Is that where you relied on PVWatts?

13 A. That's why I relied on PVWatts.

14 Q. So the issue you have -- so let me back up.
15 The difference between your calculation and the
16 Company's calculation, as I understand your testimony,
17 rests on your use of unit costs versus the Company's
18 use of the -- that -- the volumetric rate.

19 Do I understand your testimony correctly?

20 A. That's right.

21 Q. Okay.

22 A. Demand unit costs versus flat volumetric
23 retail rate.

24 Q. Explain one more time -- this may be your

1 third time, maybe your fourth -- why your preference is
2 for the demand unit cost.

3 A. Because the volumetric residential retail
4 rate is reflective of those demand-related costs spread
5 across all hours of the year, spread across all
6 customer demand. And therefore, it diminishes the --
7 it, essentially, kind of, eliminates the time-varying
8 character of those costs.

9 And yet we've already performed an adjustment
10 to reflect how solar contributes to the time-varying
11 character of costs. So we've effectively derated the
12 value of solar twice; once by reasonably -- by
13 calculating an effective capacity factor, and another
14 time by using an averaged -- the average cost of
15 demand, rather than the cost of peak demand.

16 Q. Okay. So the -- you use the word "derate,"
17 and you said the Company derates -- or you testified
18 that the Company derates the solar twice.

19 But isn't it actually the case, when the
20 Company is looking at the solar's contribution to peak
21 periods, is they're trying to determine exactly how
22 much that solar facility is contributing at that moment
23 in time? It's not necessarily a derate, it's what is
24 solar doing at this moment in time?

1 A. Yeah, right, it wasn't -- it wasn't -- I
2 entirely agree with that exercise of calculating
3 effective solar capacity.

4 I used the term "derate" just because I
5 couldn't come up with another one.

6 Q. And that's fair. I just wanted to make sure
7 I understand. You're not saying that the Company
8 unfairly penalized the solar once and then is
9 penalizing them again. It's just that they -- the
10 Company arrived as a contribution to capacity -- I mean
11 a contribution to peak, which takes into account how
12 much solar is contributing at a specific moment in
13 time?

14 A. Right. Yeah. And I did the same thing in
15 my --

16 Q. Right, okay. I just wanted to make sure that
17 I'm clear and that the record was clear. Okay.

18 Can you -- I think you have gotten me there,
19 so I apologize for making you go through all of this
20 again with me.

21 The -- your testimony suggests that there not
22 be a credit reset at the end of the year, or
23 January 1st, as proposed initially by the Company; is
24 that correct?

1 A. That's right.

2 Q. Okay. And then my understanding, in reading
3 the Company's rebuttal testimony, is that the Company
4 is open to that -- to eliminating the reset.

5 Is my understanding and your understanding
6 the same?

7 A. Yeah.

8 Q. Okay. And then, in the stipulation, suggests
9 that the Company and the Public Staff have had some
10 discussions about this, and I read the stipulation to
11 be that the Company and the Public Staff have agreed to
12 allow this tariff to remain in effect as proposed for
13 five-years, and then to revisit the issue; is that your
14 understanding?

15 A. Yeah. That's my understanding as well, since
16 I didn't see anything saying that that annual reset
17 should change in the stipulation.

18 Q. Okay. Okay. When you were working through
19 your understanding of the Company's methodology and
20 developing your own methodology, did you discuss -- did
21 you have any discussions with the Public Staff?

22 A. I didn't have any kind of, like, informal
23 discussions with the Public Staff.

24 Q. Okay. Did you -- in your review of documents

1 and records in this case, did you review the Company's
2 agreement with Carolina Power Partners?

3 A. I don't think I reviewed the specific
4 agreement, but I did review, basically, a spreadsheet
5 that's, kind of, detailing what their costs to Carolina
6 Power Partners are and how those costs are -- how those
7 costs are incurred.

8 Q. Okay. When does New River's peak occur?

9 A. Principally, in the mornings during the
10 winter, and during the afternoons during non-winter
11 months.

12 Q. So when is the -- what was the highest peak
13 for New River during the test year?

14 A. I think the system peak would have been in
15 January, but I don't remember that specifically. It is
16 in my work papers.

17 Q. Okay. Like 6:00 in the morning?

18 A. It was later than that. It was either 8:00
19 or 9:00, I think.

20 Q. Okay. All right, I have nothing further.
21 Thank you, Mr. Barnes.

22 EXAMINATION BY COMMISSIONER KEMERAIT:

23 Q. Let me just follow up on a couple of
24 Chair Mitchell's questions.

1 In regard to the annual reset that's in the
2 Stipulation, that it will be reviewed in five years.
3 Presumably during that period, there would be more
4 subscription to the NBR schedule, and also some more
5 data.

6 So can you explain why a review in five years
7 you would not be recommending or you think would not be
8 appropriate? What is the problem with waiting for the
9 five years for a review at that time?

10 A. Well, my concern would be that, you know, all
11 of those customers that participated are gonna be
12 overcharged for five years. You know, I certainly
13 don't have a problem with -- with a review on any
14 cadence.

15 I think what I would -- what I would prefer
16 is that, based on my analysis, kind of, full net
17 metering without the standby charge, be allowed to go
18 into effect. And perhaps when the Company can, I don't
19 know, fix the production metering issues and develop,
20 kind of, a complete data set, that maybe that could be
21 reviewed in two year's time, or something like that.

22 I don't know why it's necessary to wait five
23 years. I guess I don't have an ideological position on
24 what timeframe is necessary. It feels like it's at

1 least a year in order to assemble the additional data.

2 Q. To make sure I understand, though, isn't the
3 overbilling issue that you're talking about that, isn't
4 that a separate issue than the annual reset? That is a
5 separate issue than -- that you want -- that needs to
6 be solved, in your mind, or your position, in a
7 different way than annual reset; is that correct?

8 A. Well, so if we have that annual reset on
9 January 1st, the way the Company did the calculations,
10 they didn't take into account that customers may
11 forfeit a certain amount of their excess production
12 over the course of the year.

13 So there would be -- you know, the two are,
14 kind of, interconnected in that way, the supplemental
15 standby charge and the annual reset. So all other
16 things being equal, that would have to be, kind of,
17 fixed in, say, setting a supplemental standby charge if
18 that element was retained.

19 You know, given that customers would
20 presumably understand that sizing their system up to
21 100 percent would result in the forfeiture of credits,
22 you know, having a review in five years' time with
23 customers, kind of, fully informed and able to size
24 their systems so that they don't incur that forfeiture,

1 that could be reasonable.

2 I dislike the fact that it really prevents
3 you from sizing a system in a way that lets you fully
4 offset your on-site load.

5 So that's, kind of -- that would be, kind
6 of -- that's my principal, kind of, objection to that
7 annual reset, beyond, kind of, the calculations, is
8 that, you know, it doesn't let you offset all -- it
9 doesn't let you offset all of your on-site load over
10 the course of a year without incurring the forfeiture
11 of credits.

12 Q. And then one last question for me. This
13 relates to the SSC. And I want to give you an
14 opportunity to explain again, or to better explain, why
15 you think that it should be based on the system design
16 capacity rather than the nameplate capacity of the
17 inverter.

18 So I know you touched upon it a little bit
19 yesterday, but can you, again, explain why you think
20 that the Company's position about that is incorrect?

21 A. Okay. So I can use a specific example of a
22 system I installed on my home in Raleigh years ago.
23 The nameplate capacity -- like, the nameplate capacity
24 of the solar panels on my roof is 2.9 kilowatts. The

1 nameplate capacity of the inverter is 3.5 kilowatts.

2 The reason why the nameplated capacity of the
3 inverter is higher than the nameplate capacity of the
4 system is just because they don't make 2.9 kilowatt
5 inverters. They -- you can't necessarily directly
6 match the size of the system with the size of the
7 inverter.

8 The problem with using the inverter size is
9 that it's often the case that the inverter is gonna be
10 sized at least somewhat larger than the design capacity
11 of the system. And the design capacity of the system,
12 not the inverter size, is really what determines how
13 much energy it produce -- it produces.

14 So when you've got a calculation of an SSC
15 that's really, kind of, at its core still based on how
16 much electricity is the customer avoiding purchasing
17 from New River Light and Power and what is the cost of
18 that, you have to use the system production capacity,
19 not the inverter nameplate capacity.

20 Q. And is it -- is there any difficulty for the
21 Company in providing -- I think, providing the
22 nameplate capacity of the inverter is, kind of, a
23 simple exercise.

24 Is it any more difficult for the Company to

1 have information about the system design capacity, as
2 opposed to the inverter capacity? Is there --
3 administratively, is this going to be problematic for
4 the Company?

5 A. I don't see any reason why it would be. I
6 mean, you can collect -- you could collect that both
7 pieces of information as part of an interconnection
8 agreement. I mean, I think they actually do that
9 already. It's a line on the form.

10 Q. Okay. Thank you.

11 COMMISSIONER KEMERAIT:

12 Commissioner Hughes, did you have a question?

13 EXAMINATION BY COMMISSIONER HUGHES:

14 Q. One, just quick follow-up on the inverter
15 question. I mean, I know we're only talking about 10
16 systems, but in the data, or whatever they had the data
17 for, did they actually look and see if the outputs were
18 higher than the nameplate capacity? I mean, I
19 understand the 2.9, but, I mean, you probably actually
20 followed your system, I imagine, quite closely.

21 Has it ever produced more than 2.9? Because
22 even that 2.9, I understand, is an estimate, so.

23 A. Yeah. I mean, it wouldn't be capable of
24 producing more than 2.9, because that's, like, the

1 maximum rating of the panels, themselves. Like, each
2 panel is X amount, and you sum them all together, and
3 that's the design capacity.

4 I don't think they -- I don't know that New
5 River Light and Power -- they don't know the capacity
6 of all the current systems. There's -- I think they
7 know 9, and 6 are missing.

8 Q. I just didn't know the technical -- I didn't
9 know if the 2.9 was an underestimate, but you answered
10 it. The 2.9 is the absolute physics cap for your
11 system?

12 A. Right, that's correct.

13 Q. Okay. I thank you for going over with
14 Chair Mitchell the explanation of the SSC. I think I
15 understand it myself now.

16 The way I would look at it -- and I just want
17 to verify that it's correct -- is there was a lot of
18 effort to try to figure out when the solar systems are
19 producing the energy, but there was not any effort,
20 really, to figure out the cost that matched with that
21 time when they were producing it. Rather, instead,
22 they fell -- you know, they fell back on an average
23 price, which is very different than cost.

24 So is that, kind of, the -- is that, kind of,

1 the unequal treatment, is, you know, they did go ahead
2 and figure out when it's going into the system, and
3 there is good data on the actual costs then, because
4 you have the contracts, but they didn't use those
5 costs, they just went back to using --

6 A. Yeah. They used what I would call, kind of,
7 the proximate costs in New River Light and Power. And
8 the proximate costs, if you're looking at, you know,
9 what the solar cost-benefit equation, is how much do
10 customers save? And that's determined by those -- all
11 of those flat volumetric retail rates.

12 So I don't have an issue with, kind of,
13 calculating costs based on that -- using, kind of, that
14 equation. Because, literally, if a customer saves
15 \$100, it's \$100 that New River Power doesn't get now.
16 Now, the customer is provided something else in
17 exchange for that \$100, but I don't have a problem with
18 saying the cost is basically system production times
19 the retail rate, because that's what a customer saves.

20 Q. Okay. Did -- I'm not sure of the timing of
21 when you did most of your analysis and whether it was
22 pre or before -- I mean pre or after the -- some of the
23 new subsidies and credits that we're gonna see rolling
24 out for batteries and for systems -- for solar systems.

1 But first off, did you look at those and just
2 run any kind of analysis -- or have you done it for
3 other types of analysis that you've done -- the impacts
4 on those -- those customer credits for solar systems,
5 but also for batteries?

6 And I didn't see a lot of discussion in
7 batteries in this case and storage, what would happen.
8 You know, but if we're talking five years, this is
9 system -- these rates are in place for five years.

10 If in three years the cost of battery storage
11 is much lower and a customer could conceivably greatly
12 increase that capacity factor by having on-site
13 storage, then it would seem like that there is a large
14 underestimate of the value of that electricity going
15 back to the -- back -- you know, back into the system.
16 Does that make sense?

17 A. Yeah. So I guess there's a few things --
18 there's a few things I want to say, if you'll indulge
19 me a bit.

20 So one, I didn't do, like, a payback-period
21 analysis or anything -- or anything like that. Like, I
22 didn't look at what the financial impact of the
23 supplemental standby charge would be on, like, customer
24 savings or, you know, how long it would take their

1 system to pay them back for what it costs them. So
2 that wasn't -- that just wasn't part of my -- wasn't
3 part of my, kind of, consideration.

4 As far as batteries are concerned, you know,
5 with a flat retail rate, you know, that being what it
6 is, there's not really -- there's not really a use case
7 for batteries for the customer. I mean, they don't get
8 anything out of having a battery, other than, you know,
9 back-up capability.

10 So they wouldn't have much of an incentive,
11 under the current rate structure, to, kind of, operate
12 a battery in a way that, you know, is, kind of,
13 increasing the value of their system. That could be
14 accomplished if there were, like, time-of-use rates
15 that were, kind of, telling them when -- you know, when
16 energy was more expensive or less expensive.

17 But kind of under the flat retail rate
18 structure, they don't really have -- they don't really
19 have a reason to, you know, really use the battery at
20 all, other than to provide back-up power.

21 But, in theory, yeah, you could do a lot of
22 things with batteries; one of those is, kind of, you
23 know, firm up the contribution to capacity, you know,
24 by, you know, saving that electricity -- that excess

1 electricity that would have gone on the grid at 2:00 in
2 the afternoon, which is off-peak, and then, you know,
3 discharging it at 6 p.m., which is more likely to be an
4 on-peak period.

5 Q. Makes sense. If the reset does occur, then
6 there would be a small value add for potentially
7 reducing that reset amount, right? That batteries
8 would conceivably allow you to possibly reduce the
9 reset amount or --

10 A. I mean, the maximum storage capacity of a
11 typical residential battery might be 13 -- 13.5
12 kilowatt hours. So might be -- you could reduce it
13 by -- I guess, by that amount. But that would be -- it
14 would be, kind of, small potatoes in the context of,
15 you know, what you might expect it to be, which could
16 be hundreds of kilowatt hours that get forfeited.

17 Q. Okay. And then just to -- you can indulge me
18 further. So, in your opinion, this -- anything that
19 we're looking at would not be an incentive for further
20 reduction of cost the utilities are gonna incur by
21 using batteries. There is no incentive on the customer
22 level, there's no incentive in the rider that we're
23 looking at to encourage storage, even though we know
24 that it would be possible to reduce the utility's costs

1 and therefore, the customer basis cost.

2 A. Right, yeah. I mean, there is no ingrained
3 incentive in the rates, and there is no ingrained
4 incentive in Schedule NBR, as opposed to use storage.

5 Q. Does that concern you?

6 A. In an ideal world, we would have time-of-use
7 rates. I mean, that's something I would, kind of,
8 consistently fall back on. Time-of-use rates are
9 better than flat rates that reflect in cost causation,
10 and that would, kind of, create -- you know, that would
11 create some incentive. Whether that's enough to, kind
12 of spur battery adoption is a different -- you know, is
13 a different question.

14 But, you know, there other opportunities
15 that, you know, could be deployed. I think you've seen
16 some of those -- you know, some of Duke's recent
17 proposals for using -- I can't remember what the -- the
18 residential load management programs.

19 I mean, those are the kinds of programs that,
20 in my view, kind of pretty effectively utilize
21 batteries and not underuse them to avoid costs caused
22 by peak demands.

23 Q. Okay. I think that's it. Thanks for that
24 indulgement.

1 EXAMINATION BY COMMISSIONER KEMERAIT:

2 Q. And my last question is, is it your
3 understanding that New River is planning to develop
4 time-of-use rates within the next couple of years? Is
5 that your understanding?

6 A. I don't -- yeah, I recall seeing, I think it
7 was maybe a two- to three-year timeline.

8 Q. Okay. Thank you.

9 COMMISSIONER KEMERAIT: Chair Mitchell?

10 EXAMINATION BY CHAIR MITCHELL:

11 Q. Yeah. We have one last question.

12 Is it your position that the SSC should be
13 based on the lower of the inverter or the nameplate
14 capacity of the PV system?

15 A. It should be based on the nameplate capacity
16 of the -- of the PV system. The design capacity is, I
17 think, how I used that terminology.

18 Q. Okay. Okay. Making sure that gets the
19 response that we need. Okay. Thank you.

20 COMMISSIONER KEMERAIT: Okay. I think
21 that's the end of the Commission questions. So
22 we'll now move to questions specifically on the
23 Commission's questions, beginning with the
24 intervenors.

1 Ms. LaPlaca, if you have any?

2 MS. LaPLACA: No.

3 COMMISSIONER KEMERAIT: Okay. Public
4 Staff?

5 EXAMINATION BY MR. FELLING:

6 Q. Good morning, Mr. Barnes. My name is
7 Tom Felling with the Public Staff. I wanted to just
8 ask you what I think will be one question, based on the
9 line of questionings you were having with Commissioner
10 Clodfelter yesterday on the standby supplemental
11 charge. And I just wanted to make sure we have this
12 clear for the record.

13 I think you indicated that the \$5.92 standby
14 supplemental charge was inclusive of NRLP's
15 distribution costs.

16 But are you also aware that that charge is
17 inclusive of the DEC and BREMCO transmission and
18 distribution costs as well?

19 A. I mean, I guess it's -- the way I've seen the
20 calculation, it's inclusive of a portion of those
21 costs, you know, because of the way the calculation
22 works is you're not fully offsetting those costs.

23 Q. Okay. I think that answers my question.

24 Just to be clear, you are aware that all

1 three of those components make up -- at some point make
2 up a portion of the SSC?

3 A. Yes, I'm aware of that.

4 MR. FELLING: That's all from the Public
5 Staff.

6 EXAMINATION BY MR. DROOZ:

7 Q. Yes. So starting with the last question that
8 you were asked by Commissioners about system design
9 capacity versus inverter, and you mentioned six were
10 missing.

11 Does did -- that mean six customers did not
12 provide New River Light and Power with their system
13 design capacity, so the utility didn't have that to
14 work with?

15 A. I mean, I don't know specifically why it's
16 missing; whether it, you know, got shelved somewhere or
17 whether they failed to provide it on their
18 interconnection application. I guess I can't speak to
19 that.

20 Q. You just know it's missing?

21 A. I just know it's not there.

22 Q. Thank you. When Commissioner Mitchell was
23 asking you at the beginning to kind of to describe how
24 NBR worked, and you talked about the off -- the solar

1 generation offsets, the usage that's pulled from the
2 grid, effectively, that means that solar generating
3 customers are getting full retail value for their solar
4 power; is that correct?

5 A. Yeah. I mean, leaving aside the SSC, that is
6 correct, they're getting, you know, one-to-one full
7 retail value.

8 Q. And that's better than the avoided cost rate
9 that would be available under buy all/sell all?

10 A. I don't know the specific cost rate, but --
11 you know, avoided cost rate, but I suspect that's true.

12 Q. Yeah. Retail is normally gonna be higher
13 than the avoided the cost rate, isn't it?

14 A. Sure.

15 Q. That's the benefit of this NBR relative to
16 the old buy all/sell all?

17 A. Yeah. I would say NBR is an improvement in
18 that regard.

19 Q. Okay. You were also asked about the missing
20 solar production data, and whether that was just left
21 out by Mr. Halley in his calculations.

22 Do you understand that he created an
23 estimation and used that in his calculation? An
24 estimation for the data that had been missing.

1 A. Yeah, I understand that. In my testimony, I
2 describe why I don't think his estimation methodology
3 is very accurate. Because -- and to explain
4 specifically, there were multiple durations of missing
5 data that might range from a couple of hours to 10, 12,
6 14 hours. And the way Mr. Halley filled in that
7 missing data was to take the reading after the missing
8 data and the reading before the missing data, you know,
9 subtract one from the other, and then spread that
10 amount equally across all of those intervening hours.

11 The reason that's not accurate is because
12 solar produces production according to, kind of, an
13 upside down U-shaped curve. So it's not as though it
14 prices electricity at a flat rate throughout the course
15 of the day. It does it over the course of this
16 U-shaped curve.

17 So interpolating, you know, multiple hours
18 based on that flat amount spread evenly between all
19 hours just isn't accurate.

20 Q. Is it -- well, I mean, given the lack of
21 data, there had to be some necessary inaccuracy by
22 estimation, given the fact that it is an estimation.

23 Would you agree with that?

24 A. Well, sure. I mean, if you're faced with

1 missing data, you do something about it. My preference
2 would have been to, well, we can't rely on this data,
3 and let's use PVWatts, as I did.

4 Q. I understand. So you were also asked some
5 questions by the Commission about the annual reset.

6 And do you understand, from Mr. Halley's
7 rebuttal testimony, that New River was willing to step
8 aside on that issue, that New River's understanding was
9 the Public Staff preferred a reset, that Appalachian
10 Voices opposed a reset, and New River decided it wasn't
11 gonna take a position on that issue, and simply let
12 that be resolved by the Commission between the other
13 parties?

14 A. Yes, that's what I recall.

15 Q. Okay. Thank you. That's all my questions.

16 EXAMINATION BY MR. JIMINEZ:

17 Q. Mr. Barnes, I have a few here.

18 Going back to yesterday, Commissioner
19 Clodfelter was asking you about the missing -- what he
20 called the missing data issue; do you recall that?

21 A. I do.

22 Q. He cited Miller rebuttal testimony, page 6,
23 line 12, which references Miller Exhibit 1, saying,
24 NRLP adjusted the amount of renewable energy utilized

1 in its development of Schedules NBR and PPR to
2 recognize the portions of hourly data missing from its
3 analysis.

4 Do you recall that?

5 A. I do.

6 Q. Have you had a chance to review Miller
7 Rebuttal Exhibit 1?

8 A. Yes, I have.

9 Q. Did it resolve your concerns?

10 A. No. So that filling in of the missing data,
11 at least in my understanding, was that rather than --
12 so rather than use the sum of all hourly readings from
13 their production metering to, kind of, develop, like
14 this is -- this is the amount of total solar production
15 associated with these systems, they were able to, kind
16 of, construct another estimate that, I guess, is, you
17 know, presumably not an estimate. It's accurate based
18 on using monthly readings. And that -- you know, that
19 influences the amount of the calculated SSC, because
20 one of the components of that calculation is, well, how
21 much did -- you know, how much does a solar customer
22 generate?

23 You know, So they were able to, kind of, get
24 at that total amount through another way, just by using

1 monthly readings, rather than just summing all of the
2 hourly readings which have missing amounts.

3 What doesn't resolve my concerns about that
4 is that there is no way to recreate those hourly
5 amounts that are missing during times of -- during
6 times when -- during times, on the monthly peak, when
7 New River Light and Power would have incurred costs to
8 serve that monthly peak. So you can't -- you can't use
9 monthly readings for that purpose. You know, once it's
10 gone, it's gone.

11 The second issue is that -- that total
12 production -- that total energy production still
13 doesn't tell us what the actual nameplate capacity of
14 those systems is. And that's another component of the
15 calculation of the SSC that, you know, can't be -- I
16 mean, you could -- I guess I suppose you could recreate
17 it by contacting those customers and getting the
18 information. But New River Light and Power hasn't done
19 that yet. So that doesn't -- you know, the missing
20 data concerns that I raised are not resolved in those
21 respects.

22 Q. Thank you. So sticking with some questions
23 Commissioner Clodfelter asked of you yesterday, he
24 noted that the size of the SSC is based on the

1 nameplate capacity of the customer's system, the
2 inverter, and he wanted to know the average size of the
3 system; do you recall that?

4 A. I do.

5 Q. And you said you had seen the list of
6 customers with solar PV generators and NRLP's responses
7 to data requests that's come up during the proceeding,
8 right?

9 A. That's right.

10 Q. And have you reviewed NRLP's relevant
11 responses?

12 A. Yes, I have.

13 Q. Could you please tell the Commission the
14 sizes of customer-sided solar, according to what was
15 provided, in general terms?

16 A. Yeah. There were -- in one of the discovery
17 responses there were nine systems that had a nameplate
18 capacity listed. The average -- I mean, they range
19 from, I think it was, like, 3 to 12 and a half
20 kilowatts. The average was about 7 kilowatts. So
21 that's -- I think it's 9 out of 15.

22 Q. And have you calculated the average SSC at
23 \$5.92 per kilowatt?

24 A. Well, yeah. I mean, if you say, you know, 7

1 times, effectively, 6, it would be about \$42.

2 Q. Okay. I think this was also yesterday.
3 Commissioner Kemerait was asking you about the harm
4 that could come from customer confusion about Schedule
5 PPR -- NBR and Schedule PPR, and whether anyone would
6 actually prefer Schedule PPR; do you recall that?

7 A. I do.

8 Q. Could you please explain how Schedule PPR and
9 buy all/sell all policies generally effect
10 customer-sided solar generators?

11 A. Sure. Well, I mean, there is certainly a
12 financial impact. Like, to the extent relative you're
13 comparing it to, say, net metering. If you're on a buy
14 all/sell all, and the buy all/sell all rate is lower
15 than the retail rate, then all of that electricity that
16 you might otherwise use to directly offset your load
17 goes onto the grid and compensated at a lower rate than
18 what you would get if you were allowed to directly
19 offset on-site load.

20 Beyond that, just say in the hypothetical
21 where the buy all/sell all rate is equivalent to the
22 retail rate, there are potentially other adverse
23 consequences for, say, a residential customer.

24 One is the creation of taxable income, since

1 it's, you know, amounts that might be distributed via a
2 check that are considered to be taxable income.

3 I'm aware of certain instances where
4 homeowners insurance companies have refused to cover a
5 solar system as part of the -- you know, the customer's
6 homeowner's insurance policy, because they believe the
7 buy all/sell all arrangement was indicative of the
8 system being a -- effectively, a commercial power
9 plant, rather than a -- you know, an accessory to the
10 home, and have, like, requested that they get
11 commercial liability insurance, rather than having
12 their homeowners insurance cover that system.

13 There's also potentially, in North Carolina,
14 an adverse property tax consequence, because of the way
15 that the State Department of Revenue has kind of
16 distinguished between customer-sided facilities that,
17 you know, serve primarily the customer's own needs and
18 commercial renewable energy facilities. Those
19 customer-sided facilities are, you know, considered
20 accessories to the home and are exempt from property
21 taxes, to the extent they add value to the home.

22 Those commercial systems are not exempt from
23 property taxes and are subject to, basically, an annual
24 personal property tax as business property.

1 I don't know whether the DOR would
2 necessarily say that, under a buy all/sell all, this is
3 a commercial facility, but that is one potential
4 implication. It's not a hypothetical; it has come up
5 in other states.

6 Q. Thank you. Okay, just a couple more.

7 Moving to this morning, Chair Mitchell, and
8 later Commissioner Hughes, touched on the -- we spent
9 some time on the solar -- SSC calculation and the
10 average volumetric cost, versus the demand unit cost.

11 Is it -- just to try and put a bow on it, is
12 it true that the demand unit costs better represents
13 the actual costs avoided by NRLP?

14 A. Yeah. It -- it more accurately represents
15 the cost of demand during peak periods than the average
16 volumetric retail rate.

17 Q. Thank you. So, okay. Last couple --
18 Commissioner Kemerait asked you about the review in
19 five years.

20 Are you concerned with -- and when we have
21 better data at the end of that, are you concerned that,
22 if the policy goes -- Schedule NBR goes into effect
23 with the SSE as proposed, that we won't see very many
24 sign-ups?

1 A. It's certainly a possibility. You know, I'm
2 not gonna come out here and predict that there won't be
3 any, but if, you know, there is diminished value for
4 their customer, there is gonna be diminished interest
5 from the prospective customers.

6 Q. Thank you.

7 MR. JIMINEZ: That's all for me.

8 COMMISSIONER KEMERAIT: So we've come to
9 the end of questions on Commission questions, so
10 I'll now hear motions from the parties.

11 MR. DROOZ: New River would ask that its
12 Cross Examination Exhibits 1, 2, and 3 for
13 Mr. Barnes be admitted into evidence.

14 COMMISSIONER KEMERAIT: Okay. Seeing no
15 objection, your motion is allowed.

16 MR. DROOZ: Thank you.

17 (New River Cross Examination Barnes
18 Direct Exhibits 1 through 3, were
19 admitted into evidence.)

20 MR. JIMINEZ: App Voices would move to
21 have Mr. Barnes' prefiled direct testimony and
22 summary entered into the record as though given
23 orally from the stand, and have the exhibits
24 attached to his prefiled direct testimony

1 identified as prefiled Exhibits JRB-1 through JRB-4
2 moved into the record.

3 And, finally, App Voices would move that
4 Mr. Barnes' supplemental testimony that was given
5 from the stand be moved into the record.

6 COMMISSIONER KEMERAIT: Seeing no
7 objection, your motion is allowed.

8 (Exhibits JRB-1 through JRB-4, were
9 admitted into evidence.)

10 COMMISSIONER KEMERAIT: Mr. Barnes,
11 thank for your testimony, and you may be excused.

12 THE WITNESS: Thank you,
13 Commissioner Chair.

14 COMMISSIONER KEMERAIT: So our order of
15 witnesses is now with the Public Staff, and the
16 Public Staff my call its first witness.

17 MR. CREECH: Public Staff calls
18 Fenge Zhang.

19 COMMISSIONER KEMERAIT: Good morning.
20 Place your left hand on the Bible and raise your
21 right hand.

22 Whereupon,

23 FENGE ZHANG,

24 having first been duly sworn, was examined

1 and testified as follows:

2 COMMISSIONER KEMERAIT: Thank you.

3 DIRECT EXAMINATION BY MR. CREECH:

4 Q. Ms. Zhang, would please state your name,
5 business address, and current position for the record?

6 A. Yes. My name is Fenge Zhang. I am a -- I'm
7 a public utilities regulatory manager in Public Staff
8 accounting division. The business address is 430 North
9 Salisbury Street, Raleigh, North Carolina.

10 Q. Thank you. And are you aware that, on
11 June 6, 2023, Public Staff witnesses Sonja Johnson and
12 Iris Morgan prepared and caused to be prefiled in these
13 dockets direct testimony consisting of 13 pages and 1
14 exhibit?

15 A. Yes.

16 Q. And you had knowledge that that testimony and
17 exhibit were being prepared at that time, correct?

18 A. Uh-huh, yes.

19 Q. Are you aware of any changes or corrections
20 to that prefiled direct testimony?

21 A. No, I don't.

22 Q. Okay. On July 6, 2023, did you adopt
23 Ms. Johnson and Morgan's prefiled direct testimony
24 exhibit as your own and, through counsel, move the

1 Commission to be substituted as a witness in place of
2 Ms. Johnson and Morgan for the purposes of this
3 hearing?

4 A. Yes, I did.

5 Q. Do you have any changes or corrections to
6 that prefiled direct testimony?

7 A. No, I don't.

8 Q. If you were asked those same questions today
9 while testifying from the witness stand, would your
10 answers be the same?

11 A. Yes.

12 Q. On July 6, 2023, did you prepare and cause to
13 be prefiled in these dockets testimony in support of
14 settlement consisting of four pages, an appendix, and
15 one exhibit?

16 A. Yes.

17 Q. Do you have any changes or corrections to
18 your prefiled settlement testimony?

19 A. No.

20 Q. If you were asked those same questions today
21 while testifying from the witness stand, would your
22 answers be the same?

23 A. Yes.

24 MR. CREECH: Presiding Commissioner

1 Kemerait, at this time I move that prefiled direct
2 testimony and settlement testimony and appendix of
3 Public Staff witness Fenge Zhang be entered into
4 the transcript at the appropriate time as if given
5 orally from the stand, and that witness Zhang's
6 direct and settlement testimony and exhibits
7 respectfully entitled -- respectfully entitled
8 Public Staff Accounting Exhibit 1 and Settlement
9 Exhibit 1 be marked for identification as prefiled.
10 Ms. Zhang is now available for cross-examination,
11 if that's the case.

12 COMMISSIONER KEMERAIT: So the direct
13 testimony filed on June 8, 2023, consisting of
14 13 pages and the settlement testimony filed on
15 July 6, 2023, consisting of 14 pages will be copied
16 into the record as if given orally from the stand.
17 The two appendices attached to the direct testimony
18 and the one exhibit attached to the direct
19 testimony and the one appendix and the one exhibit
20 attached to the settlement testimony will be marked
21 for identification purposes as prefiled.

22 MR. CREECH: Thank you.

23 (Johnson and Morgan Public Staff

24 Accounting Exhibit 1 and Public Staff

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Zhang Settlement Exhibit 1, Schedule 1
and 2 were identified as they were
marked when prefiled.)
(Whereupon, the prefiled joint direct
testimony and Appendices A and B of
Sonja R. Johnson and Iris Morgan,
Adopted by Fenge Zhang and prefiled
settlement testimony and Appendix A of
Fenge Zhang were copied into the record
as if given orally from the stand.)

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JUL 14 2023

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-34, SUB 54)
)
 In the Matter of)
 Application of Appalachian State)
 University, d/b/a New River Light and)
 Power Company for Adjustment of)
 General Base Rates and Charges)
 Applicable to Electric Service)

DOCKET NO. E-34, SUB 55)
)
 In the Matter of)
 Petition of Appalachian State University,)
 d/b/a New River Light and Power)
 Company for an Accounting Order to)
 Defer Certain Capital Costs and New)
 Tax Expenses)

**JOINT TESTIMONY OF
 SONJA R. JOHNSON
 AND IRIS MORGAN
 PUBLIC STAFF –
 NORTH CAROLINA
 UTILITIES COMMISSION**

June 6, 2023

1 **Q. Ms. Johnson, please state your name, business address, and**
2 **present position.**

3 A. My name is Sonja R. Johnson. My business address is 430 North
4 Salisbury Street, Dobbs Building, Raleigh, North Carolina. I am the
5 Financial Manager for Natural Gas and Transportation with the
6 Accounting Division of the Public Staff – North Carolina Utilities
7 Commission (Public Staff).

8 **Q. Briefly state your qualifications and duties.**

9 A. My qualifications and duties are included in Appendix A.

10 **Q. Ms. Morgan, please state your name, business address, and**
11 **present position.**

12 A. My name is Iris Morgan. My business address is 430 North Salisbury
13 Street, Dobbs Building, Raleigh, North Carolina. I am a Public Utility
14 Regulatory Analyst with the Accounting Division of the Public Staff.

15 **Q. Briefly state your qualifications and duties.**

16 A. My qualifications and duties are included in Appendix B.

17 **Q. What is the purpose of your testimony?**

18 A. The purpose of our testimony is to present the accounting and
19 ratemaking adjustments we are recommending, as well as those
20 recommended by other Public Staff witnesses, as a result of the

1 Public Staff's investigation of the revenue, expenses, and rate base
2 presented by Appalachian State University (ASU) d/b/a New River
3 Light & Power Company (Company or NRLP) in support of its
4 December 22, 2022 request for \$4,624,749 in additional North
5 Carolina retail revenue for the test year ended December 31, 2021
6 (test year), and updated by NRLP's filing on May 2, 2023, to
7 \$4,671,936. Additionally, we make recommendations regarding
8 NRLP's petition for an Accounting Order for regulatory purposes,
9 authorizing NRLP to establish regulatory assets and defer certain
10 capital-related costs and tax expenses.

11 **Q. What revenue increase is the Public Staff recommending?**

12 A. Based on the level of rate base, revenue, and expenses annualized
13 on December 31, 2021, with certain updates, the Public Staff is
14 recommending an increase in annual operating revenue of
15 \$4,116,670.

16 **Q. Please describe the scope of your investigation into the
17 Company's filing.**

18 A. Our investigation included a review of the application, testimony,
19 exhibits, and other data filed by NRLP; an examination of the books
20 and records for the test year; a review of NRLP's accounting, end-
21 of-period and after-period adjustments to test year revenue,

1 expenses, and rate base. The Public Staff also conducted extensive
2 discovery in this matter, including the review of numerous responses
3 provided by NRLP to the Public Staff's data requests.

4 **Q. Please briefly describe the Public Staff's presentation of the**
5 **issues in this case.**

6 A. Each Public Staff witness will present testimony and exhibits
7 supporting his or her position(s) and will recommend any appropriate
8 adjustments to NRLP's proposed capital structure, return on equity,
9 debt, rate base, and cost of service. Our exhibit reflects and
10 summarizes these adjustments, as well as the adjustments we
11 recommend.

12 **Q. Please describe the organization of your exhibit.**

13 A. Schedule 1 of Accounting Exhibit 1 presents a reconciliation of the
14 difference between NRLP's requested increase of \$4,671,936 as
15 updated on May 2, 2023, and the Public Staff's recommended
16 increase of \$4,116,670.

17 Schedule 2 presents the Public Staff's adjusted original cost rate
18 base. The adjustments made to NRLP's proposed level of rate base
19 are summarized on Schedule 2-1, which are supported by backup
20 schedules to Schedule 2-1.

1 Schedule 3 presents a statement of net operating income for return
2 under present rates as adjusted by the Public Staff. Schedule 3-1
3 summarizes the Public Staff's adjustments, which are supported by
4 backup schedules to Schedule 3-1.

5 Schedule 4 presents the calculation of required net operating
6 income, based on the rate base and cost of capital recommended by
7 the Public Staff.

8 Schedule 5 presents the calculation of the required increase in
9 operating revenue necessary to achieve the required net operating
10 income. This revenue increase is equal to the Public Staff's
11 recommended increase shown at the bottom of Schedule 1.

12 **Q. What adjustments to the Company's cost of service do you**
13 **recommend?**

14 A. We recommend adjustments in the following areas:

- 15 1. Accumulated depreciation and depreciation expense
- 16 2. Materials and supplies
- 17 3. Prepaid expenses
- 18 4. Allowance for funds used during construction (AFUDC)
- 19 5. Working capital
- 20 6. Non-utility expenses
- 21 7. Inflation

- 1 8. Regulatory fee and uncollectible expenses
2 9. Campus substation deferral
3 10. Unrelated Business Income Tax (UBIT) deferral

4 **Q. What adjustments recommended by other Public Staff**
5 **witnesses does your exhibit incorporate?**

6 A. Our exhibit reflects the following adjustments recommended by other
7 Public Staff witnesses:

- 8 1) The recommendations of Public Staff witness Hinton
9 regarding the rate of return, capital structure, long-term debt,
10 and customer growth and usage.
11 2) The recommendation of Public Staff witness Floyd regarding
12 revenue apportionment and changes to NRLP's service
13 regulations and rate schedules.

14 **Q. Please describe your recommended adjustments.**

15 A. Our adjustments are described below.

16 **Accumulated Depreciation and Depreciation Expense**

17 **Q. Did the Public Staff annualize depreciation expense and**
18 **accumulated depreciation?**

19 A. The Public Staff has annualized overall depreciation expense at an
20 end-of-period level. The Public Staff made corresponding

1 adjustments to accumulated depreciation to annualize it and updated
2 the per books accumulated depreciation. These updates and
3 adjustments lead to a reduction (additional credit) in accumulated
4 depreciation.

5 **Materials and Supplies**

6 **Q. Please explain the Public Staff's adjustment to materials and**
7 **supplies.**

8 A. The Public Staff made an adjustment to reduce materials and
9 supplies in rate base. The Public Staff utilized a thirteen-month
10 average to calculate the prepaid expenses. This methodology is
11 allowed by the Commission to reduce the variability of actual
12 expenses throughout the course of a year. NRLP used actual
13 expenses which resulted in an adjustment to rate base.

14 **Prepaid Expenses**

15 **Q. Did the Public Staff make an adjustment to prepaid expenses?**

16 A. Yes, the Public Staff utilized a thirteen-month average to calculate
17 the prepaid expenses. This methodology is allowed by the
18 Commission to reduce the variability of actual expenses throughout
19 the course of a year. NRLP used actual expenses which resulted in
20 an adjustment to rate base.

1 **Allowance for Funds Used During Construction**

2 **Q. Please explain the Public Staff's adjustments to AFUDC for**
3 **Substation, Laydown Yard, Supervisory Control and Data**
4 **Acquisition (SCADA), Underground Conversion, and**
5 **Warehouse expenditures.**

6 **A.** The Public Staff adjusted the AFUDC calculation for Substation,
7 Laydown Yard, SCADA, Underground Conversion, and Warehouse
8 expenditures by using the Public Staff's recommended rate of return
9 instead of the currently approved rate of return as NRLP has done.

10 **Working Capital**

11 **Q. Please explain the Public Staff's adjustment to working capital.**

12 **A.** The Public Staff calculated the working capital amount using lead-
13 lag principles that take into account the difference between the
14 estimated revenue and expense collection and payment lags,
15 respectively. In our calculation, we have included: (1) 1/8 of total
16 Operating and Maintenance (O&M) expense, less Purchased Power
17 expense; and (2) the calculated working capital related to purchased
18 power by multiplying the purchased power expense by estimated
19 revenue lag days less estimated purchased-power-expense lag
20 days. Subtracting the two calculations from NRLP's working capital
21 resulted in an adjustment to rate base.

1 **Non-Utility Expenses**

2 **Q. Please explain the Public Staff's adjustment to non-utility**
3 **expenses.**

4 A. The Public Staff included an adjustment to remove jobbing and
5 contracting revenues and expenses, miscellaneous non-operating
6 income, and other interest income, since these items are not part of
7 providing electric utility service to customers.

8 **Inflation**

9 **Q. Please explain the Public Staff's adjustment to inflation.**

10 A. The Public Staff has inflated O&M expenses, not elsewhere set at an
11 end-of-period cost rate, by one-half of a year, based on the CPI-U
12 index.

13 **Regulatory Fee and Uncollectibles**

14 **Q. Please explain your adjustment to regulatory fee and**
15 **uncollectibles.**

16 A. NRLP calculated the uncollectible and regulatory fee expenses as
17 products of the total NRLP proposed revenue requirements and the
18 percentage rate of the public utility regulatory fee. The Public Staff
19 applied the same percentages to NRLP's total pro forma revenue
20 under current rates and provided for uncollectible expenses and the
21 regulatory fee on each of our pro forma adjustments to sales

1 revenue. We also provided for uncollectible expenses and the
2 regulatory fee on the recommended increase using the
3 Commission's traditional "gross-up" method. The different
4 methodologies used by NRLP and the Public Staff resulted in an
5 adjustment to the regulatory fee and uncollectible expenses.

6 **Campus Substation and UBIT deferrals**

7 **Q. Please explain the scope of the deferrals requested by the**
8 **Company.**

9 A. NRLP petitioned the Commission to issue an accounting order for
10 regulatory accounting purposes, authorizing NRLP to establish a
11 regulatory asset for the following:

- 12 1. The financing costs and incremental post-in-service
13 depreciation expenses associated with a new campus
14 substation that went into service in June 2022, as well as the
15 undepreciated balance of the old campus substation that was
16 retired from service.
- 17 2. Unrelated Business Income Tax (UBIT) expense resulting
18 from revenue generated by electricity sold to the general
19 public after June 2019.

1 **Q. What are the total deferral amounts requested by the Company**
2 **for each deferral request?**

3 A. NRLP requested a regulatory asset in the amount of \$443,904 for
4 the campus substation, of which \$323,378 is related to the new
5 substation and \$120,526 is related to the old substation. Additionally,
6 NRLP requested \$1,027,795 for UBIT deferral.

7 **Q. Please explain the Public Staff's adjustment to the Company's**
8 **campus substation deferral.**

9 A. NRLP has two requests regarding the campus substation. First,
10 NRLP requested amortization of the net book value as of October
11 27, 2021, of the old campus substation over a period of three years.
12 NRLP also requested the depreciation and return for the new
13 substation for the period from July 1, 2022, to July 31, 2023.

14 We have adjusted NRLP's request regarding the old campus
15 substation to reflect the net book value as of July 31, 2023, since the
16 depreciation expense for the plant was included in NRLP's rates, and
17 therefore NRLP has recovered those costs until such time as new
18 rates are approved on or about August 1, 2023. We have amortized
19 the net book value of the old substation over a period of three years.

20 For the new substation, the Public Staff has calculated depreciation
21 expense and return for a period of seven months and recommends

1 amortizing the amount over the remaining useful life of the plant. We
2 recommend a seven-month period to reflect the amount of
3 depreciation and return NRLP would have been eligible to earn had
4 NRLP filed its rate case in May 2023, as the 30-day notice filed in
5 April 2023 indicated, with rates assumed to be effective February 1,
6 2023. The Public Staff believes ratepayers should not be held
7 responsible for management's decisions regarding the significantly
8 delayed filing of the rate case.

9 **Q. Please explain the Public Staff's adjustment to UBIT deferral**
10 **requested by the Company.**

11 A. Although NRLP characterizes the tax liability for UBIT from past
12 years as "unexpected," the Public Staff does not believe the liability
13 was unexpected. ASU relied on initial advice that was not in line with
14 the expectations of the IRS, which made the taxes a known issue to
15 NRLP.

16 In addition to the request not meeting the first prong of the two-prong
17 test for deferrals, NRLP knew the amount of the tax in 2019, but did
18 not make a request for deferral until 2022. A deferral mechanism
19 request by NRLP now, for a UBIT tax expense burden which was
20 known in 2019, is not timely and should not be the burden of the
21 ratepayer.

1 Finally, in its deferral request, NRLP included quarterly estimated
2 taxes it had calculated and paid. When the utility files its annual tax
3 returns, they would true up the additional tax liability or receive a
4 refund from the IRS for the overage. Our detailed review of the data
5 request and teleconference call responses provided by NRLP
6 indicates that ASU (including NRLP and other ASU entities, such as
7 the bookstore) experienced net losses in the fiscal years of 2021 and
8 2022, resulting in a zero UBIT tax liability for 2021 and 2022, which
9 is not reflected in the deferral schedule included in NRLP's
10 application. Therefore, the estimated costs included in NRLP's
11 request do not present an accurate amount of NRLP's actual tax
12 liability. Since the requested deferral amounts have not been
13 updated for the actual tax liability that NRLP has experienced, the
14 deferral amount requested by NRLP is not accurate.

15 Based upon all of the above, the Public Staff recommends the
16 deferral request for UBIT not be approved, and we removed the
17 associated impacts to rate base and operating expenses.

18 **Q. Does this conclude your testimony?**

19 A. Yes, it does.

QUALIFICATIONS AND EXPERIENCE

SONJA R. JOHNSON

I am a graduate of North Carolina State University with a Bachelor of Science and Master of Science degree in Accounting. I was initially an employee of the Public Staff from December 2002 until May 2004 and rejoined the Public Staff in January 2006. I became the Accounting Division's Manager for Natural Gas and Transportation in May 2022.

As an Accounting Manager, I am responsible for the performance and supervision of the following activities: (1) the examination and analysis of testimony, exhibits, books and records, and other data presented by utilities and other parties under the jurisdiction of the Commission or involved in Commission proceedings; and (2) the preparation and presentation to the Commission of testimony, exhibits, and other documents in those proceedings.

Since initially joining the Public Staff in December 2002, I have filed testimony or affidavits in several water and sewer general rate cases. I have also filed testimony in applications for certificates of public convenience and

necessity to construct water and sewer systems and noncontiguous extension of existing systems. My experience also includes filing affidavits in several fuel clause rate cases and Renewable Energy and Energy Efficiency Portfolio Standard (REPS) cost recovery cases for the utilities currently organized as Duke Energy Carolinas, LLC, Duke Energy Progress, LLC, and Virginia Electric and Power Company d/b/a Dominion North Carolina Power.

While away from the Public Staff, I was employed by Clifton Gunderson, LLP. My duties included the performance of cost report audits of nursing homes, hospitals, federally qualified health centers, intermediate care facilities for the mentally handicapped, residential treatment centers and health centers.

QUALIFICATIONS AND EXPERIENCE

IRIS MORGAN

I graduated from North Carolina Wesleyan College with a Bachelor of Science Degree in Accounting and Business Administration in 2007. In addition, I graduated from the Keller Graduate School of Management with a Master of Accounting and Financial Management (2011), a Master of Business Administration (2013), and a Master of Public Administration (2014).

Prior to joining the Public Staff, I was employed by WorldCom, Inc., as a CORE Analyst. My duties included providing customer service support and addressing customer billing and reporting requirements. I joined the Public Staff in September 2002 as an Administrative Assistant.

In 2006, I was promoted to the position of Consumer Services Complaint Analyst, where I resolved numerous consumer complaints and performed utility reporting analysis. After completion of my accounting degree, I was promoted to the position of Public Staff Accountant in December 2008.

I have performed audits and filed testimony and exhibits in several water rate cases and assisted in investigations addressing a wide range of topics and issues related to the water, electric, and gas industries.

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-34, SUB 54)

In the Matter of)
Application of Appalachian State)
University, d/b/a New River Light and)
Power Company for Adjustment of)
General Base Rates and Charges)
Applicable to Electric Service)

DOCKET NO. E-34, SUB 55)

In the Matter of)
Petition of Appalachian State University,)
d/b/a New River Light and Power)
Company for an Accounting Order to)
Defer Certain Capital Costs and New)
Tax Expenses)

**SETTLEMENT TESTIMONY
OF FENGE ZHANG
PUBLIC STAFF –
NORTH CAROLINA
UTILITIES COMMISSION**

July 6, 2023

1 **Q. Please state your name, business address, and present**
2 **position.**

3 A. My name is Fenge Zhang. My business address is 430 North
4 Salisbury Street, Dobbs Building, Raleigh, North Carolina. I am the
5 Public Utilities Regulatory Manager with the Accounting Division of
6 the Public Staff – North Carolina Utilities Commission (Public Staff).

7 **Q. Please provide your qualifications and experience.**

8 A. My qualifications and experience are provided in Appendix A.

9 **Q. What is the purpose of your settlement testimony in this**
10 **proceeding?**

11 A. The purpose of my testimony is to support the Agreement and
12 Stipulation of Settlement dated July 5, 2023 (Stipulation), between
13 New River Light and Power Company (NRLP or the Company) and
14 the Public Staff (Stipulating Parties).

15 **Q. Please briefly describe the stipulation.**

16 A. The Stipulation sets forth agreement between the Stipulating Parties
17 in the following areas:

- 18 1. The weighted overall rate of return, including the capital
19 structure, debt cost rate, and cost of equity;
- 20 2. The overall recommended base revenue increase;
- 21 3. Campus Substation deferral;
- 22 4. Unrelated Business Income Tax (UBIT) deferral;

- 1 5. Rate case expense; and
- 2 6. Working together regarding the calculation of revenue
- 3 requirement in the next general rate case.

4 The details of the agreements in these areas are set forth in the body

5 of the Stipulation.

6 **Q. What benefits does the Stipulation provide for ratepayers?**

7 A. From the perspective of the Public Staff, the most important benefits

8 provided by the Stipulation are as follows:

- 9 a) A reduction in the \$4.672 million base non-fuel revenue
- 10 increase requested in the Company's April 10, 2023
- 11 supplemental filing, resulting from the adjustments
- 12 agreed to by the Stipulating Parties; and
- 13 b) The avoidance of protracted litigation between the
- 14 Stipulating Parties before the Commission and possibly
- 15 the appellate courts.

16 Based on these ratepayer benefits, as well as the other provisions of

17 the Stipulation, the Public Staff believes the Stipulation is in the

18 public interest and should be approved.

19 **Q. Have the Stipulating Parties agreed on the establishment and**

20 **amortization of deferrals for the Campus Substation and UBIT?**

21 A. Yes. As detailed in the Stipulation, the Stipulating Parties have

22 agreed to the establishment of regulatory assets for the old campus

1 substation, new campus substation, and UBIT. Additionally, as
2 detailed in the Stipulation, the Stipulating Parties have also agreed
3 to the regulatory liability treatment for over-amortizations regarding
4 these deferrals.

5 **Q. Would you briefly describe the Public Staff's presentation of the**
6 **revenue requirement aspects of the Stipulation?**

7 A. Yes. The attached Settlement Exhibit 1 sets forth the accounting and
8 ratemaking adjustments, and the resulting rate base, net operating
9 income, return, and rate increase, to which NRLP and the Public
10 Staff have agreed.

11 **Q. Does this conclude your settlement testimony?**

12 A. Yes.

QUALIFICATIONS AND EXPERIENCE

FENGE ZHANG

I graduated from North Carolina State University with a Bachelor of Science degree and a master's degree in accounting. I am a Certified Public Accountant. I am the Public Utility Regulatory Manager in the Accounting Division Public Staff of North Carolina Utilities Commission.

As a Public Utilities Regulatory Manager with the Accounting Division of the Public Staff, I am responsible for the performance, supervision, and management of the following activities: (1) the examination and analysis of testimony, exhibits, books and records, and other data presented by utilities and other parties under the jurisdiction of the Commission or involved in Commission proceedings; and (2) the preparation and presentation to the Commission of testimony, exhibits, and other documents in those proceedings.

I was first employed by the Public Staff in March 2012. Then in 2016, I began employment with the Commission until I returned to Public Staff employment in May 2022. Throughout this time, I have been involved in audit and review of various topics related to the regulated telephone, water, sewer, electric and natural gas industries, including the most recent general rate cases for Carolina Water Service, Inc. of North Carolina in 2022 and Aqua North Carolina, Inc. in 2022. I have also filed and assisted with the Demand Side Management

APPENDIX A
Page 2 of 2

and Energy Efficiency riders, electric fuel rider cases, gas annual reviews, and lead lag studies. Most recently, I filed an affidavit on Duke Energy Progress, LLC's 2022 fuel proceeding in Docket No. E-2, Sub 1292.

1 MR. CREECH: Thank you. Ms. Zhang is
2 available for cross examination.

3 COMMISSIONER KEMERAIT: Beginning with
4 Appalachian Voices?

5 MR. JIMINEZ: Nothing from App Voices.

6 COMMISSIONER KEMERAIT: Okay. From New
7 River?

8 MR. STYERS: No cross examination.

9 EXAMINATION BY COMMISSIONER KEMERAIT:

10 Q. So, Ms. Zhang, the Commission has --
11 Commission staff has several questions for you.

12 First of all, relating to the Stipulation.
13 On page 4 of the Stipulation, Item 16 that relates to
14 the accounting adjustments, did the parties -- and I
15 can wait until you get there.

16 A. Yes, I'm here.

17 Q. Okay. Did the parties intend for the
18 agreed-upon deferral amount of \$364,646 to be repeated
19 the next two times in this item where the \$346,646 is
20 stated? In other words, are there two typos? Should
21 all of the numbers in this paragraph be the \$364,646?

22 A. Yes.

23 Q. Okay. So there are two typos; is that
24 correct?

1 A. Yes. I think we addressed on the preliminary
2 matter at that time by New River.

3 Q. Okay. And then a follow-up to that question.
4 Was the agreed-upon amount of the \$364,646,
5 the result of a calculation?

6 For example, did the parties agree to the
7 recovery of the UBIT for certain years or is the
8 \$346,646 [sic] an agreed-upon percentage of the total
9 amount that the Company requested?

10 A. That -- these of \$364,646 is the estimate tax
11 liability for the fiscal year 2023. Yeah.

12 Q. And that was agreed upon with the Company; is
13 that correct?

14 A. Yes. We settled with that amount.

15 Q. Okay. And then did the Public Staff agree
16 with the revised calculation of the amount of \$931,544
17 that is reflected in the Jamison Rebuttal Exhibit
18 Number 2?

19 A. Which -- do you mind pointing me to the page?
20 I may not have --

21 Q. Okay. So it would be under Rebuttal
22 Exhibit 2. Perhaps your attorneys might have that to
23 provide to you.

24 MR. CREECH: May I approach?

1 COMMISSIONER KEMERAIT: Yes, you may.

2 THE WITNESS: So which line are you
3 referring to?

4 Q. I don't have the line. I just have it as the
5 Exhibit Number 2.

6 A. Okay.

7 (Witness peruses document.)

8 So I have to check, because I'm not sure this
9 one -- is this one the update provided by the Company?
10 If so, yes, it should be the last -- you can see the
11 fiscal year 2023, there was a sum-up. It should be --
12 let me see.

13 (Witness peruses document.)

14 So you see the last 10 lines, those -- sum it
15 together, except the refund. So the title on the second
16 to the last column, the first, like, fiscal -- FY '23,
17 all those sum up together.

18 Those are the estimate, because the Company
19 had to pay -- each quarter had to pay the estimate tax
20 based on their estimated tax liability. So they
21 provide that to us on -- upon our request at that time.

22 Q. And to make sure I understand you correctly,
23 is the total that you're talking about, is that the
24 approximately \$931,000 amount?

1 A. No.

2 Q. What amount are you speaking to then?

3 A. The total should be the \$364,646; so if you
4 sum up the last -- like the line -- last 10 row, but
5 except the refund from the fiscal year 2022. Title
6 as FY '23, first, second, third, fourth quarter. So
7 those sum up, you will be getting the 364.

8 Q. Okay. Thank you. And then a follow-up
9 question -- we just want to make sure we're clear on
10 the record.

11 Is the Company and the Public Staff -- are
12 you agreeing to not have -- to having no unamortized
13 balance and the rate base related to the UBIT deferral?

14 A. The unamortized balance you state in the rate
15 base. So like, let's say because the amortized over
16 three years, so after first year amortization,
17 remaining two years is included in the rate base.

18 Q. So it will be the un- -- to make sure we're
19 clear on this, the unamortized balance will, in fact,
20 be the position of the parties -- the Public Staff and
21 the Company -- is it will be included in the rate base?

22 A. Yes.

23 Q. And then moving on to the AFUDC rate. All
24 right. I'm looking at rebuttal testimony of New

1 River's witness Halley, and this will be on page 24.
2 And I can read what -- I can summarize what he stated,
3 and then if you need to see it, one of your attorneys
4 could provide his testimony.

5 A. Okay. Thank you.

6 Q. On page 24, which would be lines 8 through
7 12, in his rebuttal testimony, he states that, The
8 Public Staff has proposed to calculate all of New
9 River's AFUDC based on the Public Staff's proposed rate
10 of return rather than New River's currently approved
11 rate of return.

12 Can you explain how this issue was resolved
13 between Public Staff and the Company and the
14 Stipulation?

15 A. Yes. So in the Stipulation, we have all the
16 settled with the approved rate, which will be the
17 6.525 percent of the ROR. So we have resolved that, I
18 believe.

19 Q. I'm sorry, can you repeat your answer, so I
20 can make sure I understand?

21 A. Okay. So in the Settlement, we are using the
22 method based on the prior rate case, and that is agreed
23 upon by the Company. So when we calculate the AFUDC
24 rate, that is based on the ROR of 6.525, I believe, but

1 I can -- let me check my schedule. I believe that's
2 the --

3 (Witness peruses document.)

4 Yes. So based on the approved last rate case
5 ROR, and the math that we're using is based on the
6 prior case. And the Company did not object that in the
7 last rate case, the math that the Public Staff
8 calculated.

9 Q. Okay. So the Company agreed to the use of
10 the currently approved rate of return in the
11 stipulation?

12 A. Not the currently approved.

13 Q. The past rate case?

14 A. Yes. The ROR will be the last rate case.

15 Q. And then can you explain the Public Staff's
16 rationale for using the proposed return, rather than
17 the Commission-approved return to calculate the AFUDC?
18 Is this a change in the Public Staff's policy, and can
19 you provide the Public Staff's position about this?

20 A. So I -- because I did not work on the last
21 rate case, so I don't know what is actually used on the
22 last rate case, the approved ROR or the proposed ROR.
23 So if you don't mind, I can file a late-filed exhibit
24 for the response on that piece.

1 Q. That would be fine, to file a late-filed
2 exhibit, but this question came from the Commission
3 staff. But I think that your answer was that the use
4 was -- the return was based upon the -- not the
5 proposed rate of return, but the past rate case rate of
6 return; is that correct?

7 So my question was probably not applicable,
8 since we're talking about use of the rate of return in
9 the last rate case; is that correct?

10 A. Yes. Because AFUDC is calculated for the
11 plant in service at the time, like from the
12 construction until they place in service. So in this
13 rate case, we settled with, like, it's more appropriate
14 to use the last approved ROR, because that capital
15 investment is not decided on this rate case. So we
16 settled with that number.

17 Q. Okay. So my last question was actually not
18 reflective of the answer that you previously provided.
19 So I don't believe that we will need a late-filed
20 exhibit.

21 A. Okay. Thank you.

22 COMMISSIONER KEMERAIT: Any questions
23 from the Commission? Chair Mitchell?

24 EXAMINATION BY CHAIR MITCHELL:

1 Q. All right, Ms. Zhang, I have a few for you.
2 Can you look at your settlement testimony,
3 Exhibit 1, Schedule 2, please, ma'am? And just let me
4 know when you get there.

5 A. Yes.

6 Q. Okay. I'm interested in lines 9 and 10,
7 specifically. I see the Public Staff made adjustments
8 there, and so I want you to walk me through those
9 adjustments.

10 But before you do that, will you explain --
11 explain what each of those line items describes; the
12 type of costs those line items describe?

13 A. Okay. Are you talking about line nine and
14 line ten, the cash working capital?

15 Q. Yes.

16 A. Okay. So those adjustment has two parts.
17 One part is the calculation on the cash working capital
18 using the 1/8 of the O&M costs.

19 COURT REPORTER: I'm sorry, you said
20 1/8?

21 THE WITNESS: Yes, 1/8. One divided by
22 eight. And then there's a second part of the
23 Public Staff adjustment is the -- up to the 2022
24 update. So those are based on -- so what we do is

1 based on the actual 2022 update amount of O&M, and
2 calculate our cash working capital they need for
3 the Company, and that amount we settle with the
4 Company, and then compare that to the application
5 amount. So that's the column B you see, that's the
6 total adjustment.

7 Q. Okay. So thank you for that clarification.
8 I just want to make sure I understand you, so I'm gonna
9 explain how I understand, and you tell me if I'm right
10 or wrong.

11 So those two adjustments, the Public Staff
12 adjustments shown on lines 9 and 10, simply correct the
13 amounts to get them to 1/8 -- 1/8 cash working capital
14 standard, so to speak, and then what was the second
15 adjustment?

16 A. Second, because --

17 Q. Through the adjustment?

18 A. Yeah, update.

19 Q. Through the update period.

20 But the Public Staff didn't make any
21 substantive adjustments to those expenses?

22 A. No, because they just base on 1/8 of the O&M,
23 so they're using the formula. And then for the
24 purchase power, they would have the lead lag day to

1 calculate. So for the purchase power, that line 9,
2 that line is the lead day or the lag day, based on the
3 purchase power they receive the revenue or the cost to
4 pay, so I believe it's about 12.5 days.

5 Q. Okay.

6 A. I have to check my schedule if you need it.

7 Q. Okay. All right. That's sufficient. I
8 appreciate that.

9 Did you have an opportunity to review any of
10 the Company's exhibits filed with settlement testimony?

11 A. Some degree.

12 Q. Okay. Well, I'll hold my questions for the
13 Company then. That's all I have for you. Thank you,
14 ma'am.

15 A. Okay. Thank you.

16 COMMISSIONER KEMERAIT: So that is all
17 for the Commission questions. Thank you. And now
18 we'll move to questions on Commission questions.

19 MR. DROOZ: None from New River.

20 MR. JIMINEZ: None from App Voices.

21 MS. LaPLACA: None from me.

22 MR. CREECH: No. Thank you.

23 COMMISSIONER KEMERAIT: Well, that is
24 all. So thank you for your testimony.

1 Are there any motions the parties would
2 like to make?

3 MR. CREECH: Yes, please. Presiding
4 Commissioner Kemerait, the Public Staff would move
5 that the exhibit attached to the prefiled direct
6 testimony, as adopted by Ms. Zhang, and the exhibit
7 attached to the prefiled settlement testimony of
8 Ms. Zhang entered into the record and marked for
9 identification as premarked.

10 COMMISSIONER KEMERAIT: Seeing no
11 objection, the motion is allowed.

12 And, Ms. Zhang, you may be excused.

13 THE WITNESS: Thank you.

14 (Johnson and Morgan Public Staff
15 Accounting Exhibit 1 and Public Staff
16 Zhang Settlement Exhibit 1, Schedule 1
17 and 2 were admitted into evidence.)

18 COMMISSIONER KEMERAIT: And I believe
19 that the next order of witness is Mr. McLawhorn.

20 MR. FELLING: Thank you, presiding
21 Commissioner Kemerait. We would call Mr. McLawhorn
22 to the stand.

23 COMMISSIONER KEMERAIT: Good morning.

24 THE WITNESS: Good morning.

1 COMMISSIONER KEMERAIT: Place your left
2 hand on the Bible and raise your right hand.

3 Whereupon,

4 JAMES MCLAWHORN,
5 having first been duly sworn, was examined
6 and testified as follows:

7 COMMISSIONER KEMERAIT: Thank you.

8 DIRECT EXAMINATION BY MR. FELLING:

9 Q. Mr. McLawhorn, would you please state your
10 name, your business address, and current position for
11 the record, please?

12 A. James McLawhorn, 430 North Salisbury Street,
13 Raleigh. I'm the director of Public Staff's energy
14 division.

15 Q. Are you aware that on June 6, 2023, Public
16 Staff witness Jack Floyd prepared and caused to be
17 prefiled in these dockets direct testimony consisting
18 of 29 pages, an appendix, and one exhibit?

19 A. Yes.

20 Q. And was that testimony and exhibit prepared
21 with your knowledge and under your supervision as
22 Mr. Floyd's supervisor at the time?

23 A. Yes, it was.

24 Q. And are you aware of any changes or

1 corrections to that prefiled direct testimony?

2 A. No, I am not.

3 Q. And on June 30, 2023, did you adopt
4 Mr. Floyd's prefiled direct testimony and exhibit as
5 your own, and through counsel, move the Commission to
6 be substituted as a witness in place of Mr. Floyd for
7 the purposes of this hearing?

8 A. Yes.

9 Q. And if you were asked those same questions
10 today while testifying at hearing from the witness
11 stand, would your answers be the same?

12 A. Yes, they would.

13 Q. And on July 6, 2023, did you prepare and
14 cause to be prefiled in these dockets testimony in
15 support of the settlement consisting of six pages?

16 A. Yes.

17 Q. Do you have any changes or corrections to
18 that prefiled settlement testimony?

19 A. No.

20 Q. And if you were asked the same questions
21 today while testifying from the witness stand, would
22 your answers be the same?

23 A. Yes, they would.

24 MR. FELLING: Presiding Commissioner

1 Kemerait, at this time, I would move that the
2 prefiled direct testimony and appendix and
3 settlement testimony of Public Staff witness
4 James McLawhorn be entered into the transcript at
5 the appropriate time as if given orally from the
6 stand and that Mr. -- that McLawhorn Exhibit 1 be
7 marked for identification as prefiled.

8 COMMISSIONER KEMERAIT: So the direct
9 testimony of Mr. McLawhorn filed on June 8, 2023,
10 consisting of 29 pages, will be copied into the
11 record as if given orally from the stand. The one
12 appendix and one exhibit that was attached to the
13 direct testimony will be marked for identification
14 purposes as prefiled, and his settlement testimony
15 filed on July 6th of 2023, consisting of six pages
16 will also be copied into the record as if given
17 orally from the stand.

18 MR. FELLING: Thank you.

19 (McLawhorn Exhibit 1 was identified as
20 it was marked when prefiled.)

21 (Whereupon, the prefiled direct
22 testimony and Appendix A of James
23 McLawhorn and prefiled settlement
24 testimony of James McLawhorn were copied

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into the record as if given orally from
the stand.)

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Jul 14 2023

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-34, SUB 54)

In the Matter of)
Application of Appalachian State)
University, d/b/a New River Light and)
Power Company for Adjustment of)
General Base Rates and Charges)
Applicable to Electric Service)

DOCKET NO. E-34, Sub 55)

In the Matter of Petition of)
Appalachian State University d/b/a New)
River Light and Power Company for an)
Accounting Order to Defer Certain)
Capital Costs and New Tax Expenses)

**TESTIMONY OF
JAMES S. MCLAWHORN
PUBLIC STAFF –
NORTH CAROLINA
UTILITIES COMMISSION**

June 30, 2023

1 **Q. Please state your name, business address, and present**
2 **position.**

3 A. My name is James S. McLawhorn. My business address is 430 North
4 Salisbury Street, Dobbs Building, Raleigh, North Carolina. I am the
5 director of the Energy Division of the Public Staff – North Carolina
6 Utilities Commission (Public Staff),

7 **Q. Briefly state your qualifications and duties.**

8 A. My qualifications and duties are attached as Appendix A.

9 **Q. What is the mission of the Public Staff?**

10 A. The Public Staff represents the interests and concerns of the using
11 and consuming public in all public utility matters that come before the
12 North Carolina Utilities Commission (the Commission). Pursuant to
13 N.C. Gen. Stat. § 62-15(d), it is the Public Staff's duty and
14 responsibility to review, investigate, and make appropriate
15 recommendations to the Commission with respect to the following
16 utility matters: (1) retail rates charged, service furnished, and
17 complaints filed, regardless of retail customer class; (2) applications
18 for certificates of public convenience and necessity; (3) transfers of
19 franchises, mergers, consolidations, and combinations of public
20 utilities; and (4) contracts of public utilities with affiliates or
21 subsidiaries. The Public Staff is also responsible for appearing

1 before state and federal courts and agencies in matters affecting
2 public utility service.

3 **Q. What is the purpose of your direct testimony in this**
4 **proceeding?**

5 A. The purpose of my direct testimony is to set forth the Public Staff's
6 findings and recommendations resulting from our examination of the
7 Application of Appalachian State University, d/b/a New River Light &
8 Power Company (NRLP) in Docket No. E-34, Sub 54 filed on
9 December 22, 2022, (Application) for the test year ended December
10 31, 2021 (Test Year). More specifically, my testimony addresses the
11 following items contained in NRLP's Application:

- 12 • Various capital investments associated with a replacement
13 substation, a renovated and expanded laydown yard, a
14 warehouse expansion and renovation, a new supervisory
15 control and data acquisition (SCADA) system, and the
16 undergrounding of distribution circuits in certain residential
17 subdivisions.
- 18 • The cost-of-service study (COSS) used in this case.
- 19 • Rates and rate schedules, including NRLP's proposed Net
20 Billing Rider (Schedule NBC); Purchased Power for
21 Renewable Energy Facilities (Buy-All-Sell-All) (Schedule
22 PPR); and Interruptible Service Rider (Schedule IR); and

- 1 • Customer Class revenue apportionment and NRLP's
2 proposed two-year phase-in of its requested revenue
3 increase.

4 **Q. Briefly explain the scope of your investigation regarding**
5 **NRLP's Application.**

6 A. The scope of my investigation consisted of a review of:

- 7 • NRLP's application;
- 8 • the COSS used in this proceeding to allocate costs among the
9 various customer classes based upon appropriate cost causation
10 principles, which served as the foundation for the utility's various
11 rate schedules; and
- 12 • the conditions of service that serve to produce the requested
13 revenue requirement reflected in NRLP's proposed base rate
14 charges.

15 Finally, my investigation also included an analysis of the need for,
16 and costs associated with, various NRLP capital investments made
17 to provide adequate utility service included for recovery in this case.

18 **Q. Are you providing any exhibits with your testimony?**

19 A. Yes. McLawhorn Exhibit 1 provides the Public Staff's
20 recommended revenue apportionment.

1 **I. Capital Investments**

2 **Q. Please discuss the Public Staff's review of the large capital**
3 **investments made by NRLP that are included for recovery in**
4 **this rate case.**

5 A. NRLP witness Edmond C. Miller identified five major capital projects
6 that NRLP completed subsequent to its last rate case in Docket No.
7 E-34, Sub 46 (Sub 46 case). Those projects are: (1) a new campus
8 substation; (2) a new SCADA system; (3) renovation and expansion
9 of a warehouse and office building; (4) reconstruction of a laydown
10 yard for storage of large equipment and materials; and (5)
11 undergrounding of certain distribution lines.

12 The Public Staff's investigation of these capital expenditures
13 included a review of the costs (including bid solicitations); the basis
14 for the expenditures; how these projects would improve the customer
15 service; and how they would serve as a predicate for future new
16 opportunities for enhanced customer services and efficiencies. I
17 address each project need below:

18 1. The new substation, which serves the main campus of
19 Appalachian State University, is the last of five NRLP substations
20 to be converted to a new voltage delivery level as required by
21 Blue Ridge Electric Membership Corporation (BREMCO), from
22 whom NRLP purchases its transmission service requirements.

- 1 The conversion represents a more than 10-year process of
2 converting each NRLP substation to receive power at 100
3 kilovolts (kV) from BREMCO's transmission system. In addition,
4 the new substation includes new physical security features.
- 5 2. The recent implementation of an advanced metering
6 infrastructure (AMI) network, as discussed in the Sub 46 Case,
7 required a new SCADA system to allow NRLP to monitor
8 customer usage and system conditions and allow for more
9 prompt response to those system conditions. The combined AMI
10 and SCADA systems also allow customers to have more
11 involvement in their electricity purchases from the utility. While
12 these capabilities are still evolving, the utility is now positioned to
13 begin looking into and implementing new opportunities to assist
14 customers with more energy efficiency (EE) measures, demand
15 response, and time-of-use rate designs, all of which could help
16 reduce or shift overall peak demand and energy consumption.
- 17 3. The renovation and expansion of the warehouse was necessary
18 to improve employee access and efficiency, upgrade workspace,
19 update environmental systems, shelter equipment from the
20 weather, and accommodate greater storage for equipment and
21 supplies.

1 4. The existing laydown yard was completely renovated to provide
2 a safer and more efficient means of accessing large equipment
3 and materials.

4 5. The undergrounding of distribution service was completed in
5 response to chronic outages in some of NRLP's older residential
6 neighborhoods. One customer at the public hearing on May 23,
7 2022, testified to the improved service quality experienced from
8 the undergrounding projects.

9 **Q. What is your recommendation regarding these capital**
10 **investments?**

11 A. Based on the Public Staff's review and in-person inspection of the
12 facilities associated with each of the capital investments discussed
13 above, I believe each was necessary and constructed in a
14 reasonable and prudent manner. I do not object to their inclusion in
15 rate base in this case. Public Staff Accounting witnesses Sonja R.
16 Johnson and Iris Morgan address the treatment of the remaining
17 book value of the old substation.

18 **II. Cost of Service Study**

19 **Q. Have you reviewed NRLP's COSS in this proceeding?**

20 A. Yes.

1 **Q. What is the purpose of the COSS?**

2 A. The purpose of any COSS is to measure and determine the
3 appropriate share of revenues, expenses, and plant related to the
4 provision of electric service that is the responsibility of individual
5 jurisdictions and customer classes. Typically, these studies are
6 developed based on billing determinant data such as number of
7 customers, direct-metered energy sales (kWh), and registered
8 demand (kW). When direct usage data is not available, load research
9 is utilized. Cost-of-service studies use this load research data as the
10 basis for assigning or allocating the system and jurisdictional
11 revenues, expenses, and plant to the various customer classes.
12 Development of the COSS is the first step in determining the
13 appropriateness of cost-based rates for electric service.

14 **Q. Please explain NRLP's COSS in this proceeding.**

15 A. In the Sub 46 case, the Commission ordered NRLP to update all load
16 data in its COSS to incorporate a full year of data collected from its
17 AMI system and file an updated COSS by the end of June 2019.
18 NRLP filed its updated COSS on June 18, 2019.

19 In the present case, NRLP has used the data available from its AMI
20 system to develop the demand- and energy-related inputs in the
21 COSS, along with other load data, which is used to develop an
22 allocation of costs to the various customer classes. NRLP Exhibit

1 REH-14 represents the COSS that was used to develop various
2 allocation factors to apportion revenues, expenses, and rate base to
3 the various customer classes. As a distribution-only utility,¹ NRLP
4 does not have production costs similar to other investor-owned
5 utilities. Production-related capacity costs are recovered pursuant to
6 the terms of the purchase power agreement (PPA) with NRLP's
7 provider, Carolina Power Partners (CPP). NRLP pays Duke Energy
8 Carolinas, LLC (DEC), and BREMCO, for power delivery services
9 from CPP to NRLP.²

10 NRLP uses class coincident peak data to allocate capacity-related
11 costs associated with the PPA. DEC-related PPA transmission costs
12 are allocated using DEC's transmission peak demand data.
13 BREMCO's power delivery costs are allocated using BREMCO's
14 coincident peak demand data. NRLP's distribution-related costs are
15 allocated using NRLP's distribution peak demand data. Customer-
16 related costs are allocated based on customer data weighted on the
17 kW demands of each class.

18 Purchased power costs represent approximately 71% of NRLP's
19 total expenses related to the provision of utility service. The

¹ NRLP purchases 100% of its power supply requirements at wholesale.

² CPP interconnects directly with DEC, which delivers power to BREMCO; BREMCO interconnects directly with NRLP.

1 remaining 29% of expenses are related to operating and maintaining
2 the local distribution system, customer accounting, and general
3 administration of the utility. In recent months, NRLP has experienced
4 volatility in its purchased power costs, and the Commission
5 addressed that volatility by allowing NRLP to update its purchased
6 power adjustment rider more frequently than annually to mitigate the
7 potential for rate shock associated with significant annual under-
8 collections.³

9 **Q. Does the Public Staff have any comments or recommendations**
10 **related to the COSS in this proceeding?**

11 A. No. NRLP has complied with the Commission's Sub 46 case order
12 through the COSS filed in this proceeding. As evidenced through
13 customer comments at the May 23, 2023, public hearing in this case,
14 many NRLP customers would like to see more opportunities for
15 customer-owned distributed energy resources directly connected to
16 its distribution system. As customers begin to demand more options
17 for electric vehicle (EV) charging, along with the ability to adopt and
18 potentially own renewable energy resources, the COSS and
19 necessary data to properly evaluate how customers are using and
20 imposing costs on the NRLP system will become more paramount in

³ See Order Approving Mid-Year Supplemental Purchased Power Adjustment dated July 26, 2022, in Docket No. E-34, Sub 53.

1 future rate cases. As a distribution-only electric utility, NRLP, as well
2 as the Public Staff and the Commission, will need to devote even
3 greater focus to the question of cost causation.

4 **III. Rate Schedules**

5 **Q. Please discuss the proposed changes to the NRLP rate**
6 **schedules.**

7 A. NRLP is requesting several changes in this case to its portfolio of
8 rate schedules. The more noteworthy changes include:

- 9 1. Closure of Schedule GLH;
- 10 2. Shift in cost recovery from an energy charge to a new NRLP
11 Distribution Charge and Wholesale Power Supply Charge;
- 12 3. New net billing rider Schedule NBR;
- 13 4. New buy-all-sell-all (BASA) Schedule PPR; and,
- 14 5. New interruptible rider Schedule IR.

15 Closure of Schedule GLH – This schedule was promulgated in the
16 Sub 46 case on the premise of offering high load factor non-
17 residential customers another rate option. While the premise was
18 sound, no customers have expressed interest in this schedule to
19 date. NRLP witness Randall E. Halley’s testimony and responses to
20 discovery also indicate that there is little difference in load shapes
21 between Schedules GL and GLH. This likely limits the opportunities
22 for high load factor customers to save money without making

1 significant changes to their consumption. The Public Staff does not
2 object to this request to close Schedule GLH.

3 New NRLP Distribution Charge and Wholesale Power Supply
4 Charge – NRLP has proposed to separate the energy charges
5 contained in its rate schedules into two separate charges in order to
6 better identify and recover the costs associated with its distribution
7 system from costs associated with the PPA. This separation takes
8 the current energy charges in Schedules R and G, and the demand
9 and energy charges in Schedule GL, and isolates the recovery of
10 distribution-related costs from costs associated with the energy
11 purchased through the PPA. Schedule A (ASU Campus Service)
12 already distinguishes distribution-related costs from PPA costs in its
13 structure.

14 The Public Staff reviewed both the COSS and the calculations
15 behind this change. As stated by NRLP witness Halley in his
16 testimony, this rather significant structural change in rates is needed
17 to better distinguish distribution-related costs from PPA costs. The
18 proposed structural change will make all of NRLP's rate schedules
19 structurally consistent and should aid the utility in better
20 understanding cost causation going forward. Having a clearer
21 understanding of cost causation will allow NRLP to more
22 appropriately respond to the cross-subsidization of customer

1 classes. This change is crucial given NRLP's proposed Schedule
2 NBR (Net Billing Rider).

3 Schedule NBR – NRLP is proposing a new option for customers who
4 have behind-the-meter (BTM) solar photovoltaic (PV) generation
5 assets connected to their electric service. The only current option
6 available to customers with BTM distributed PV generation is
7 Schedule SPP, which is structured similarly to a BASA rate schedule
8 based on the Public Utilities Regulatory Policy Act (PURPA). 16
9 U.S.C. § 2611 *et. sec.*

10 Witness Halley states that the new Schedule NBR is being
11 developed in a manner that follows the criteria established by N. C.
12 Gen. Stat. § 62.126.4. (S.L. 2017-192, or HB 589), which requires
13 the Commission to "...ensure that the net metering retail customer
14 pays its full fixed cost of service" and requires a grandfathering of
15 existing customers already being served under a current net
16 metering rate schedule. Schedule NBR will be available to customers
17 on Schedules R, G, and GL and limited to: (1) residential PV systems
18 of less than 20-kilowatt (kW) capacity; and (2) non-residential
19 systems of less than 1,000 kW capacity. Schedule NBR also
20 incorporates a January 1 annual resetting of energy credits that have
21 accrued over the previous 12-month period. The reset will not impact
22 the basic facilities charges or demand charges as applicable in

1 Schedules R, G, and GL. Schedule NBR also obligates participating
2 customers to pay a Standby Supplemental Charge (SSC) that is
3 intended to recover some of the fixed costs of distribution-related
4 system costs.

5 The Public Staff reviewed the NRLP's proposal and finds that it
6 makes a reasonable effort toward compliance with HB 589. In
7 addition, Schedule NBR is similar to the net metering tariffs recently
8 approved by the Commission for DEC and Duke Energy Progress,
9 LLC (DEP) (collectively Duke).⁴ NRLP's proposed SSC are similar to
10 Duke's non-by-passable charges and grid access fees in that both
11 are intended to recover fixed costs not readily avoided by the BTM
12 generation. I reviewed the calculations associated with the proposed
13 \$6.17/kW SSC. The value of the SSC is based on an allocation of
14 the transmission- and distribution-related costs associated with the
15 delivery of energy from the PPA that are not avoided.

16 One notable difference between Duke's net metering proposal and
17 Schedule NBR is the excess energy credit resetting process. Duke's
18 tariffs incorporate a monthly resetting process. Schedule NBR has
19 an annual resetting process. While a monthly process is preferable
20 because it would reduce cross-subsidization between participants on

⁴ See Order Approving Revised Net Metering Tariffs, March 23, 2023, Docket No. E-100, Sub 180.

1 Schedule NBR and non-participants, I am not recommending
2 monthly resetting for NRLP at this time for the following reasons.
3 First, the structure of the various contracts between NRLP and CPP
4 for purchased power, DEC for transmission services, and BREMCO
5 for both transmission and distribution services and how those
6 contracts use multiple coincident peaks to determine the costs of
7 energy are large drivers of cost causation. At this time, it is unclear
8 how Schedule NBR will impact BTM participation and the various
9 coincident peaks that impact total purchased power costs. This
10 concern leads to a second area of uncertainty around how annual
11 versus monthly resetting would impact the calculation of the SSC,
12 which is mainly driven by the influence of the coincident peaks. Third,
13 this proposal represents NRLP's first net metering/billing tariff.
14 Customers testifying at the public hearing expressed concerns
15 around net metering/billing in general. I believe that monthly resetting
16 could exacerbate those concerns by limiting benefits to participants
17 who invest in solar PV generation. Finally, NRLP is a winter-peaking
18 utility. Unlike Duke who was a summer-peaking utility when net
19 metering was initiated in the early 2000s, annual resetting would
20 provide some added benefit to participating customers by taking the
21 excess energy produced during higher producing summer periods
22 and using it to offset winter consumption.

1 The Public Staff supports NRLP's proposal and believes it is
2 appropriate to maintain an annual resetting and the SSC in the tariff
3 design. The Public Staff also recommends that:

4 1. NRLP closely monitor the credits accumulated, consumption
5 patterns, revenues, and costs related to the proposed Schedule
6 NBR and file an annual report of net metering/billing activities by
7 March 31 of each year;

8 2. Schedule NBR allow participants to retain ownership of any
9 renewable energy credits from power generation by their
10 systems. As a result, proposed Schedule NBR should be
11 amended to include the following statement: "Any renewable
12 energy credits (RECs) associated with electricity delivered to the
13 grid by the Customer under Schedule NBR shall be retained by
14 the Customer."

15 3. The Commission revisit the proposed design of Schedule NBR in
16 five years and re-evaluate the energy resetting process and the
17 SSC at that time.

18 Schedule PPR – Similar to Schedule NBR, NRLP is proposing
19 another BTM generation tariff that will be available to customers with
20 solar PV generation connected in parallel to NRLP's system.
21 Customers with less than 1 megawatt (MW) of PV capacity and not
22 on one of the Schedule SPP tariffs (PURPA schedules) will be able

1 to participate. Schedule PPR is structured as a BASA tariff that
2 obligates the participant to sell all of the energy produced to NRLP
3 at a fixed energy credit.

4 The Public Staff has reviewed the supporting calculations associated
5 with the energy credit. NRLP stated in discovery that the original filing
6 calculated the credit based only on residential class costs. A revised
7 credit that is reflective of total system costs would be more
8 appropriate.

9 Similar to Schedule NBR, proposed Schedule PPR does not address
10 the ownership of RECs resulting from renewable energy resources.
11 Under Schedule PPR, NRLP is compensating customer-owned
12 renewable generation at the full avoided costs rate, which does not
13 include costs associated with renewable energy. This makes
14 Schedule PPR effectively identical to Schedule NBR in terms of REC
15 ownership.

16 The Public Staff also supports NRLP's proposed Schedule PPR and
17 believes it provides another option for customer-owned renewable
18 energy generation. Similar to Schedule NBR, the Public Staff
19 believes the effects of BTM generation subscribed to Schedule PPR
20 could impact the COSS in future rate cases and recommends that:

21 1. NRLP closely monitor the credits paid to participants for the
22 energy they produce, revenues received from participants for

- 1 utility service, generation and consumption patterns, and costs
2 related to the proposed Schedule PPR and file an annual report
3 of activities by March 31 of each year;
- 4 2. Proposed Schedule NBR be amended to include the following
5 statement: “Any renewable energy credits (RECs) associated
6 with electricity delivered to the grid by the customer under
7 Schedule PPR shall be retained by the Customer.”
- 8 3. The Commission revisit the proposed design of Schedule PPR in
9 five years;
- 10 4. NRLP revise the Schedule PPR energy credit to reflect total
11 system costs in its rebuttal testimony; and,
- 12 5. The energy credit paid pursuant to Schedule PPR be updated
13 and revised consistent with NRLP’s approved PURPA avoided
14 cost proceeding.

15 Schedule IR – NRLP is proposing a new interruptible rate schedule
16 targeted to large, high load factor non-residential customers with at
17 least 2 MW of load and with the ability to curtail 75% of that load
18 when called upon to do so. Schedule IR is structured such that the
19 participant would earn a credit of \$14.26 per kW of load reduced, if
20 the curtailment coincides with NRLP’s monthly coincident peak.

21 NRLP stated in response to discovery that the utility has been
22 approached by potential non-residential customers about such a

1 demand response program. While no such customers have either
2 located in NRLP's service territory or actively petitioned NRLP for
3 such a program, NRLP wants to be prepared to offer such a program
4 to prospective participants. NRLP also stated in discovery that it
5 would provide as much as three-day's advance notice of the
6 coincident peak, and if the customer were to miss the coincident
7 peak, no penalty would be assessed. Furthermore, credits would
8 only be paid based on the average two-hour load prior to and after
9 the announced curtailment period.

10 The Public Staff reviewed the proposal, the supporting calculations
11 for the curtailment credit, and the terms and conditions of Schedule
12 IR. The credit is based on the contract demand charge associated
13 with the purchased power agreement plus an adjustment for system
14 losses. As designed, if the curtailment reduces NRLP's monthly
15 coincident peak, the participant will receive the bulk of the benefit
16 (cost savings). However, the overall system would also receive some
17 benefit from reduced purchased power costs. Intangible benefits
18 would also accrue to the community in the form of increased
19 economic activity.

20 With respect to the terms and conditions contained in the language
21 of the tariff included in Exhibit B of the Application, I interpret it to
22 mean that the payment of the credit would occur only in the event

1 that the participant is able to curtail load at the time of the coincident
2 peak. No credits will be paid if the participant is unable to curtail or if
3 the curtailment does not align with the coincident peak. If this
4 interpretation is incorrect, the Public Staff recommends that NRLP
5 clarify these terms in its rebuttal testimony or at the evidentiary
6 hearing. The Public Staff has no objection to the proposed Schedule
7 IR provided the payment of the credit is made clear for the record.

8 **Q. Please discuss NRLP's proposed reconnection fees.**

9 A. NRLP did not propose any changes to its reconnection fees (\$25
10 during regular business hours and \$60 after regular business hours)
11 in this proceeding. NRLP stated in discovery that the utility
12 maintained the current reconnection fees because the administrative
13 costs to process payments and execute the reconnection are
14 unchanged. The utility further stated that if the AMI meter failed to
15 execute the reconnection, NRLP personnel would still need to visit
16 the customer premise to make the reconnection. The Public Staff
17 does not dispute NRLP's assertions around these tasks and potential
18 difficulties of executing this work. This issue was also an issue in the
19 Sub 46 case.⁵ NRLP made a decision at that time to continue onsite,
20 in-person reconnections and wishes to maintain that practice. Such

⁵ See Public Staff Witness Evan Lawrence's testimony in Docket No. E-34, Sub 46.

1 an action may be necessary in certain situations when there are
2 safety concerns or the inability to properly communicate with the
3 individual meter being disconnected or reconnected. However, those
4 concerns are also present with meters and customer accounts
5 associated with NRLP's prepaid utility service, which allows service
6 to be disconnected and reconnected electronically or remotely.

7 The Public Staff also acknowledges there are administrative costs
8 associated with the disconnection and reconnection processes.
9 However, I believe those costs are much less than the current \$25
10 and \$60 rates represent, mainly due to the utility's ability to avoid
11 onsite visits by NRLP personnel and customers' ability to self-serve
12 through the online payment option.⁶ These administrative processes
13 are similar to those offered by Duke. Duke was able to reduce the
14 costs of reconnection resulting from the deployment of AMI meters,
15 and the Public Staff believes NRLP could do the same. Based on this
16 information, I recommend that NRLP amend its reconnection
17 process to allow customers the ability to self-serve and reap the
18 benefit of the AMI. With this self-serve process, NRLP should also
19 be able to replace its current disconnection and reconnection fees
20 with a single fee that reflects only the administrative costs associated
21 with the disconnection and subsequent reconnection of service. I

⁶ See web link <https://nrlp.appstate.edu/pay-billcustomer-portal>

1 recommend that NRLP update its reconnect fees to reflect these
2 costs and refresh its disconnection/reconnection process consistent
3 with my recommendations when it files its rebuttal testimony in this
4 proceeding.

5 **Q. Does NRLP propose to increase its residential class Basic**
6 **Facilities Charge?**

7 A. Yes. NRLP proposes to increase the residential basic facilities
8 charge (BFC) from \$12.58 to \$14.50. The proposed BFC represents
9 40% of the \$36 per month customer-related unit cost-to-serve
10 calculated in the COSS. The Public Staff does not object to the
11 proposed increase because the amount is well below the customer-
12 related cost of service.

13 **IV. Revenue Apportionment and the Phase-In of the Rate Increase**

14 **Q. Please explain how NRLP apportioned the proposed revenue**
15 **requirement.**

16 A. NRLP Exhibit REH-14 illustrates the return on rate base (ROR)
17 associated with each customer class. Witness Halley's testimony
18 states that NRLP relied on the Public Staff's revenue apportionment
19 principles to spread the impact of proposed revenue changes among
20 customer classes. Those principles include:

21 1. Employing a $\pm 10\%$ "band of reasonableness" relative to the
22 overall jurisdictional rate of return, such that to the extent

1 possible, the class rates of return after the rate changes stay
2 within this band of reasonableness following revenue
3 assignment;

4 2. Limiting the revenue increase to no more than two percentage
5 points greater than the overall jurisdictional revenue increase;

6 3. Moving all classes toward parity with the system; and,

7 4. Minimizing subsidization of customer classes by other customer
8 classes.

9 Each principle is an important consideration when assigning revenue
10 requirement to the classes.

11 **Q. What is NRLP's approach for apportioning its proposed base
12 revenue increase?**

13 A. NRLP set the target ROR for each customer class equal to the
14 overall system ROR. This approach complies with each above-listed
15 principle but one. Strictly applying this approach to the proposed
16 revenue increase results in a significant increase for the Commercial-
17 Demand and "Lighting" customer classes (40.63% and 38.95%,
18 respectively, versus the overall increase of 24.87%), well outside of
19 the bounds for limiting the increase to no more than two percentage
20 points above the overall increase.

1 **Q. How has NRLP mitigated the impact of its proposed revenue**
2 **increase?**

3 A. Yes. NRLP has proposed to phase in its increase over a two-year
4 period by reassigning some of the proposed first year base rate
5 revenue increase from the Commercial-Demand class to the
6 Residential and ASU customer classes. NRLP did not propose a
7 similar strategy for the Lighting customer class. This strategy results
8 in higher increases in the first year, followed by decreases in the
9 second year, for the Residential and ASU classes. The Commercial-
10 Demand class receives a lesser revenue increase the first year,
11 followed by an additional increase thereafter, equal to the combined
12 revenue decreases to the Residential and ASU classes.

13 **Q. What is the Public Staff's opinion of this approach?**

14 A. While the approach works in some respects, phasing in the increase
15 is not acceptable as proposed. The Public Staff prefers an approach
16 that balances the effects of each rate principle to the greatest extent
17 possible. However, it is impossible to abide by each of the rate
18 principles given the extent of the revenue increase that is supported
19 by the Public Staff's audit and review in this case.

1 **Q. Please explain which revenue apportionment principle the**
2 **Public Staff believes should take precedent.**

3 A. The Public Staff's proposed revenue apportionment assigns the
4 Public Staff's recommended revenue increase in a manner that
5 focuses on achieving compliance with the band of reasonableness
6 first, followed by tempering the level of increase experienced by a
7 particular customer class. This process also minimizes cross-
8 subsidization.

9 **Q. What is the Public Staff's position regarding assignment of the**
10 **Public Staff's proposed base revenue increase?**

11 A. McLawhorn Exhibit 1 illustrates the Public Staff's analysis of its
12 proposed class revenue apportionment. Taking the revenue
13 requirement recommended by Public Staff witnesses Johnson and
14 Morgan, I proceeded to calculate RORs and percent increases for
15 each class, and I do so in one year rather than NRLP's proposed
16 two-year phase in.

17 **Q. Please discuss the results of your revenue apportionment**
18 **analysis.**

19 A. My calculations of RORs and percentage increases could not adhere
20 to the Public Staff's apportionment principles for any of the classes.
21 I was able to move all classes except the ASU class toward parity
22 (moving from negative to positive RORs), but I was not able to keep

1 the percentage increases within two percentage points above the
2 overall increase for the Commercial-General, Commercial-Demand,
3 and the Lighting classes, nor could I satisfactorily address cross-
4 subsidization. Any attempt to resolve these principles results in the
5 same rate shock for some classes that NRLP was trying to avoid with
6 its proposed phase in. As a result of this exercise, I am
7 recommending that the Commission focus on mitigating rate shock
8 first.

9 My calculations as illustrated in McLawhorn Exhibit 1 represent a
10 best attempt at balancing the objectives of each of the four principles.
11 More importantly, my apportionment avoids a phasing in of the
12 increase over two years and tempers the potential for rate shock for
13 the Commercial-Demand and Lighting classes by employing a more
14 consistent percent increase for each class.

15 I believe this approach reasonably balances the principles of
16 revenue apportionment for the following reasons: (1) the COSS in
17 this proceeding relied upon NRLP-specific AMI data, which provides
18 a more detailed and accurate understanding of NRLP customer
19 usage and demand and (2) phasing in a revenue increase of this
20 magnitude and reapportioning the increase to customer classes who

1 are already paying rates that are closer to costs,⁷ is not good policy
2 as it exacerbates the cross-subsidization issue.

3 Customer energy usage and demand form the basis for cost
4 causation. However, in order to honor the cost causation principle of
5 rate design, revenue apportionment must overcome this initial hurdle
6 of a significant overall revenue increase. If the Utility's revenue
7 increase is justified, then customer classes are responsible for
8 paying the costs to serve them. In addition, setting rates that require
9 some customer classes to pay the costs of mitigating rate shock of
10 other customer classes is usually inappropriate. This is because the
11 principle of limiting an increase to no more than two percentage
12 points above the overall increase effectively does the same thing.
13 The extent of the increase in this case prevents the Public Staff from
14 achieving a balance of the principles. At some point, certain
15 principles must take precedent.

16 I recognize that some level of cross-subsidization is unavoidable in
17 this case, and the way that I have applied the principles of revenue
18 apportionment acknowledges this reality. I also recognize the need
19 for gradualism in any significant rate increase. While NRLP's

⁷ Under current rates, the Public Staff determined that the Residential customer class was underpaying their costs to serve as evidenced by a negative ROR (-0.43%). However, this was the least negative RORs of the other customer classes with negative RORs. The ASU customer class had a positive ROR (3.15%) under current rates.

1 proposal provides a gradual approach to the overall increase, it uses
2 the Residential and ASU customer classes to accomplish the
3 gradualism. I do not find this methodology acceptable for the
4 proposed phase-in of the total revenue increase.

5 **Q. Is there any action that NRLP could take to mitigate the effect of**
6 **its proposed revenue increase that the Public Staff could**
7 **support?**

8 A Yes. The Public Staff could support a phase in of the total revenue
9 increase over two years under three conditions. First, the Utility must
10 avoid exacerbating cross-subsidization by asking customer classes,
11 who are already paying rates closer to their cost to serve, to pay an
12 additional amount simply to mitigate rate shock for another customer
13 class, who should be paying a larger proportionate share of the
14 revenue increase. This condition means that NRLP must be willing
15 to forgo a portion of its otherwise justified revenue increase for one
16 year. Secondly, NRLP should not earn or accrue any additional
17 financial incentive (interest on deferred revenues or other financial
18 compensation) in the interim. Finally, NRLP's proposed revenue
19 apportionment (as provided for in NRLP Exhibit REH-15) should be
20 recalculated to reflect the Public Staff's revenue apportionment
21 principles by moving all customer classes into the band of
22 reasonableness by the end of the phase-in period (end of year two).
23 Elimination (or minimization) of cross-subsidization and moving all

1 customer classes ROR toward parity should occur as a result of
2 moving all customer classes into the band of reasonableness.

3 **Q. What is the Public Staff's assessment of NRLP's quality of**
4 **service for its customers?**

5 A. Overall, I conclude that the quality of service provided by NRLP to
6 its customers is good.

7 **Q. Does this conclude your testimony?**

8 A. Yes, it does.

APPENDIX A**QUALIFICATIONS AND EXPERIENCE****JAMES S. MCLAWHORN**

I graduated with honors from North Carolina State University with a Bachelor of Science Degree in Industrial Engineering in May of 1984. I received the Master of Science Degree in Management with a finance concentration from North Carolina State University in December of 1991. While an undergraduate, I was selected for membership in both Tau Beta Pi and Alpha Pi Mu engineering honor societies.

I began my employment with the Electric Division of the Public Staff in November of 1988. I became Director of the Electric Division in October of 2006, and, with the merger of the Electric and Natural Gas Divisions, I assumed my present position as Director of the Energy Division in August of 2020. It is my responsibility to supervise the review of, and make policy recommendations to Public Staff senior management on, all electric and natural gas utility matters that come before the Commission.

I have testified previously before the Commission in numerous proceedings.

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-34, SUB 54)
)
 In the Matter of)
 Application of Appalachian State)
 University, d/b/a New River Light and)
 Power Company for Adjustment of)
 General Base Rates and Charges)
 Applicable to Electric Service)
)
 DOCKET NO. E-34, Sub 55)
)
 In the Matter of Petition of)
 Appalachian State University d/b/a New)
 River Light and Power Company for an)
 Accounting Order to Defer Certain)
 Capital Costs and New Tax Expenses)

**TESTIMONY OF
 JAMES S. MCLAWHORN
 PUBLIC STAFF –
 NORTH CAROLINA
 UTILITIES COMMISSION
 IN SUPPORT OF SETTLEMENT**

July 6, 2023

OFFICIAL COPY

Jul 14 2023

1 **Q. Please state your name, business address, and present**
2 **position.**

3 A. My name is James S. Mclawhorn. My business address is 430 North
4 Salisbury Street, Dobbs Building, Raleigh, North Carolina. I am the
5 Director of the Energy Division of the Public Staff – North Carolina
6 Utilities Commission (Public Staff).

7 **Q. Are you the same James S. Mclawhorn who has moved to adopt**
8 **the direct testimony of Jack Floyd on behalf of the Public Staff**
9 **filed in this proceeding on June 6, 2023?**

10 A. Yes.

11 **Q. Are your qualifications and duties the same as stated in the**
12 **direct testimony you filed along with your motion to adopt the**
13 **testimony of Jack Floyd?**

14 A. Yes.

15 **Q. What is the purpose of your settlement testimony in this**
16 **proceeding?**

17 A. The purpose of my settlement testimony is to support the Agreement
18 and Stipulation of Settlement filed on July 6, 2023 (Stipulation),
19 entered into between Appalachian State University d/b/a New River
20 Light & Power Company (NRLP or Company) and the Public Staff
21 (Stipulating Parties), as they relate to the following topics: (1) cost of

1 capital; (2) revenue requirement; (3) accounting adjustments; (4)
2 other adjustments; (5) other recommendations; and (6) other areas
3 of agreement between the stipulating parties.

4 **Q. Please briefly describe the “other areas of agreement between**
5 **the stipulating parties” portion of the Stipulation.**

6 A. The Stipulation addresses specific areas of agreement between the
7 Stipulating Parties that have been discussed in the pre-filed
8 testimony of the parties and, in some cases, by further clarifying
9 discussions between the Stipulating Parties. The Stipulation sets
10 forth the following additional areas of agreement between the
11 Stipulating Parties:

12 1. The Stipulating Parties agree that the Company should
13 closely monitor the credits accumulated, consumption
14 patterns, revenues, and costs related to proposed Schedule
15 NBR and file an annual report in conjunction with each
16 Purchased Power Adjustment Clause (PPAC) proceeding.

17 2. The Stipulating Parties agree that proposed Schedule NBR
18 should be amended to include the following statement: “Any
19 renewable energy credits (RECs) associated with electricity
20 delivered to the grid by the Customer under Schedule NBR
21 shall be retained by the Customer.”

- 1 3. The Stipulating Parties agree that it is appropriate to review
2 the proposed design of proposed Schedule NBR, re-evaluate
3 the energy resetting process and the Supplement Standby
4 Supplemental Charge (SSC) in five years, and adjust the
5 energy credit as appropriate with every PPAC filing.
- 6 4. The Stipulating Parties agree that the energy credit for
7 proposed Schedule PPR should be based on total system
8 avoided costs rather than just residential class avoided costs.
9 The Stipulating Parties further agree that this calculation can
10 be provided with the compliance filing after the Commission's
11 final order, and then updated with each PPAC filing.
- 12 5. The Stipulating Parties agree that proposed Schedule PPR
13 should be amended to include the following statement: "Any
14 renewable energy credits (RECs) associated with electricity
15 delivered to the grid by the Customer under Schedule PPR
16 shall be retained by the Customer."
- 17 6. The Stipulating Parties agree that the design of proposed
18 Schedule PPR should be reviewed during the Commission's
19 biennial avoided cost proceedings.

- 1 7. The Stipulating Parties agree that for proposed Schedule IR,
2 no credits will be paid if the participant is unable to curtail or if
3 the curtailment does not align with the coincident peak.
- 4 8. The Stipulating Parties agree that in order to reflect the
5 advantage of remote disconnects and reconnects made
6 possible by the AMI metering technology, the current
7 reconnection fees during working hours and otherwise should
8 be replaced with one single reconnection fee of \$11.50.
- 9 9. The Stipulating Parties agree that the revised rate design
10 shown in Halley Rebuttal Exhibit No. 1, filed on June 23, 2023,
11 which eliminates the proposed two-year phase in, is
12 appropriate for allocation of the rate increase by customer
13 class in this proceeding.
- 14 10. The Stipulating Parties agree that, except as denoted above,
15 all other proposed changes to the rate schedules included in
16 the Company's original Application are appropriate and
17 should be approved.
- 18 11. The Stipulating Parties agree that the Commission's final
19 order and notices to the public about the rate increase should
20 include the decrease to the PPA factor.

1 **Q. Are there unresolved items between the Stipulating Parties?**

2 A. No.

3 **Q. What ratepayer benefits does the Partial Stipulation provide?**

4 A. From the perspective of the Public Staff, the most important benefits
5 provided by the Partial Stipulation are as follows:

6 a. An aggregate reduction in the Company's proposed revenue
7 increase in this proceeding resulting from the adjustments
8 agreed to by the Stipulating Parties;

9 b. Clarifications to rate schedules proposed by the Company, a
10 reduction of the reconnection fee under certain
11 circumstances, and rate schedules that contain rates which
12 are just and reasonable; and

13 c. The avoidance of protracted litigation between the Stipulating
14 Parties before the Commission and possibly the appellate
15 courts on the settled issues and associated increased
16 accumulation of rate case expense recovery from rate payers.

17 **Q. Does this conclude your testimony?**

18 A. Yes, it does.

1 MR. FELLING: Mr. McLawhorn is now
2 available for cross examination.

3 COMMISSIONER KEMERAIT: Cross
4 examination from Appalachian Voices?

5 MR. JIMINEZ: Thank you.

6 CROSS EXAMINATION BY MR. JIMINEZ:

7 Q. Mr. McLawhorn, just to start with, I'm gonna
8 say "you testified." I'm referring to Mr. Floyd's
9 testimony that you adopted. Is that okay?

10 A. That's fine.

11 Q. Okay. So you testified that Schedule NBR,
12 and I'm quoting, makes a reasonable effort towards
13 compliance with H-589 on page 14, lines 5 to 6?

14 A. (Witness peruses document.)

15 Yes.

16 Q. NRLP doesn't have to comply with H-589, does
17 it?

18 MR. FELLING: I would object to that
19 question, just to the extent that it calls for a
20 legal conclusion, and to the extent that he's able
21 to answer it under his own personal knowledge, I
22 think that would be appropriate.

23 MR. JIMINEZ: I would just say it's no
24 more legal conclusion than his own testimony, which

1 I'm asking about.

2 You know, the Public Staff should not be
3 allowed to, or anyone, offer legal opinion in
4 expert testimony and then insulate that opinion
5 from cross examination.

6 COMMISSIONER KEMERAIT: So the objection
7 is overruled.

8 Mr. McLawhorn, recognizing that you are
9 not an attorney, answer the question to the best of
10 your ability.

11 THE WITNESS: I think -- let me say why
12 I think the -- our testimony is worded the way it
13 is. We looked at 589 and we looked at what it said
14 about net metering, and the revisions to current
15 net metering tariffs, and we looked at what New
16 River had proposed in this case. And we felt that
17 it -- what New River had proposed was in alignment
18 with what 589 said. I will leave it to the legal
19 experts to determine whether they were required to
20 comply with 589 or not.

21 Q. Thank you. So you testified that you
22 reviewed Schedule IR -- this is on page 18, line 15 --
23 the interruptible rate?

24 A. Yes.

1 Q. And you found that the \$14.26-per-kilowatt
2 credit is based on the contract demand charge
3 associated with the purchase power agreement plus an
4 adjustment for system losses -- it's on page 19, 12 to
5 14 -- correct?

6 A. Yes. We reviewed the calculations that the
7 Company used to support the \$14.26 and found that they
8 were supported.

9 Q. So you would agree, then, that NRLP's costs
10 that can be avoided vary over time?

11 A. Some costs vary over time, yes.

12 Q. And so if a resource contributes to meeting
13 NRLP's needs at a higher cost time, it would avoid
14 higher costs?

15 A. It's possible that it could. I think it's
16 important to remember, though, that we work in an
17 average cost and average rate environment, and that's
18 the way rates are designed, to recover average costs
19 over a broad period of time. Certainly, with the
20 end -- any period of time, not all costs are exactly
21 the same, but that's not the way New River's rates are
22 designed to work.

23 Q. The rates, but under its costs under the
24 contracts vary over time?

1 A. For -- yes. For instance, their contract
2 with CPP, their wholesale power supplier, as fuel costs
3 vary by month, the bills that New River receives from
4 CPP for the cost of that power can go up or down.

5 Q. You gave me a perfect segue to my next
6 question, thank you. My next line.

7 So you note on page 9, lines 18 to 19 of your
8 direct testimony that purchase power costs represent
9 approximately 71 percent; is that right?

10 A. That's correct.

11 Q. And then on page 10, lines 3 to 8, NRLP has
12 experienced volatility in its purchase power costs?

13 A. They certainly did in 2022.

14 Q. And in that same passage you note that this
15 volatility drove New River to update its purchase power
16 adjustment rider?

17 A. They came in midyear and asked the Commission
18 for a midyear update to their purchase power cost. I
19 will point out that the volatility that New River
20 experienced during that time was not unlike what other
21 utilities in North Carolina and around the country
22 experienced during that time.

23 Q. And that was due, in large part, to the steep
24 natural gas price increase, right?

1 A. That was certainly a major component of it,
2 yes.

3 Q. And that resulted in under collections?

4 A. Yes, from the rate that had been set from
5 unforeseen cost increases from purchase power rate in
6 New River's case that had been set in advance.

7 Q. Okay. I think you answered.

8 And that ultimately had to be recovered from
9 customers?

10 A. Yes. Unless the costs were found to be
11 improved, they had to be recovered from customers.

12 Q. Is it your understanding that New River gets
13 much of its power from the Kings Mountain Energy
14 Centre, which is a combined-cycle plant?

15 A. That is where the majority of their power
16 comes from, although they did -- they did receive a
17 certain portion of their power from a renewable energy
18 provider during that year. But the majority was from
19 CPP, which is in Kings Mountain, yes.

20 Q. We're having a telepathic connection this
21 morning.

22 You would agree that solar wind and hydro do
23 not have fuel price volatility?

24 A. They do not burn fuel; so no, they don't --

1 they don't have the fuel volatility that natural gas or
2 coal or even nuclear plants would have.

3 MR. JIMINEZ: I have an exhibit I'd like
4 to introduce.

5 (Pause.)

6 COMMISSIONER KEMERAIT: Let's go ahead
7 and get it marked. We will have this marked as
8 Appalachian Voices Cross Examination McLawhorn
9 Direct Exhibit Number 1.

10 (Appalachian Voices Cross Examination
11 McLawhorn Direct Exhibit Number 1 was
12 marked for identification.)

13 MR. JIMINEZ: Thank you.

14 Q. So, Mr. McLawhorn, have you had a minute to
15 review that exhibit?

16 A. I have looked over it; I haven't read every
17 word.

18 Q. Certainly. Do you recognize it?

19 COMMISSIONER KEMERAIT: Can you speak a
20 little bit more in the microphone? We're having
21 trouble hearing.

22 MR. JIMINEZ: Sorry about that.

23 Q. Do you recognize it?

24 A. Yes. This is the initial filing that New

1 River made back in November of 2022 for their annual
2 purchase power adjustment.

3 Q. Could you please read the highlighted portion
4 on page 2 into the record?

5 A. In the context of these RER calculations, it
6 should be noted that this past year's cost of energy
7 from Carolina Power Partners, CPP, was much higher than
8 was projected at the time of the proposal and approval
9 of the RER offering to NRLP customers. Although the
10 initial calculations estimated an incremental
11 additional cost of renewable energy of approximately
12 \$0.02 per kilowatt hour over the cost of energy
13 purchased from CPP, the actual difference was
14 approximately \$0.02 per kilowatt hour savings.

15 Q. Thank you. And could you please review
16 Exhibit D to that document, the 2022 true-up?

17 A. (Witness peruses document.)

18 Q. Do you see, in the third line, the avoided
19 CPP energy costs are something a little over
20 \$1 million?

21 A. Yes.

22 Q. So is it fair to say that renewable energy
23 purchased through rider RER functioned as a hedge
24 against the fuel price spike that we just discussed?

1 A. It certainly did in 2022, yes.

2 Q. Wouldn't customer-sided solar do the same, at
3 least with respect to the avoided energy costs?

4 A. It would have in 2022 when the natural gas
5 costs were extremely volatile, yes.

6 Q. Which would decrease some amount of NRLP's
7 purchase power?

8 A. It would have in 2022. When the RER rider
9 price was set, it was -- we had reviewed the purchase
10 power cost of New River leading up to that, and I
11 believe the calculations in which, at that time, it was
12 estimated that the renewable energy would have been
13 more expensive than the CPP costs were based on sound
14 data.

15 We all know what happened in 2022 was very
16 unusual and a large -- in large part due to global
17 events that impacted the cost of natural gas. So I
18 certainly hope we don't see that again, but then there
19 is no guarantee.

20 Q. Thank you. You reviewed -- I'm moving on
21 from that exhibit, by the way.

22 You reviewed the calculations behind the SSC
23 originally \$6.17 per kilowatt now \$5.92 per kilowatt?
24 That's on line 14 -- page 14, line 12 to 13 of your

1 testimony.

2 A. Yes, we reviewed those. I did.

3 Q. And you concluded that the value of SSC is
4 based on allocation of the transmission and
5 distribution-related costs associated with the delivery
6 of energy from the PPA that are not avoided. That's
7 just following that section.

8 A. Yes.

9 Q. And you testify that the calculation of the
10 SSC is mainly driven by the influence of the coincident
11 peaks, page 15 line 12?

12 A. Yes.

13 Q. Were you present for -- when Ms. Barnes [sic]
14 testimony this morning?

15 A. I was.

16 Q. So valuing customer-sided solar at an average
17 flat volumetric rate does not take into account the
18 cost avoided by solar's contribution to monthly
19 coincident peak, does it?

20 A. Well, I listened to witness Barnes'
21 testimony, and I didn't follow all of it, but I
22 followed, I think, a good bit of it.

23 And I guess what I would say is that much of
24 witness Barnes' testimony is probably technically

1 correct, but it's very difficult to base a calculation
2 for a value that only occurs at certain times or
3 certain hours of the day or season or year when, as I
4 said before, we're dealing with average rates and costs
5 that are averaged over a period of time.

6 So, for instance, New River -- and I'll just
7 talk about their residential rate for now, is
8 essentially a flat rate. So every kilowatt hour is
9 priced at the same cost, and they have averaged the
10 cost of their system, their distribution costs, their
11 costs that they're charged from BREMCO, their
12 transmission costs that they're charged from Duke
13 Energy to get the power there.

14 And they've taken the total cost and they've
15 averaged that out into a flat rate. So while it is
16 probably true that a kilowatt hour of energy that's
17 produced from a solar PV system may have a different
18 value, depending on when it's produced. It doesn't
19 change the fact that, if the customer, you know, uses
20 that to offset some of its purchases from New River, it
21 is avoiding paying for a portion of the distribution
22 and transmission costs with every kilowatt hour that it
23 offsets. I mean, it's the costs that it's offsetting
24 are not varying, in terms of the rate, itself.

1 Q. In terms of the customer's rate?

2 A. Yes. So New River doesn't collect recovery
3 of that cost, which means some other customer has to
4 pick that up.

5 Q. Wouldn't that also be true of the
6 compensation under Schedule IR?

7 A. I believe Schedule IR is based on the
8 capacity price from Carolina Power Partners, which is
9 priced on a dollar-per-kW basis.

10 So they literally -- New River won't be
11 making that payment to Carolina Power Partners if
12 customers are able to help them avoid, you know, the
13 demand at that particular time. So that would be
14 spread to all customers through their rates. That is a
15 cost that is a -- that does vary for New River in terms
16 of their month-to-month bill.

17 Q. Just to be clear, if solar contributes to
18 meeting that coincident peak need, it would also avoid
19 that cost, wouldn't it?

20 A. If it is -- if it is generating at the time
21 of the coincident peak, it would offset at least a
22 portion of that cost. I would point out that -- and,
23 of course, the peaks are set monthly, but New River is
24 a winter-peaking utility. So there -- that -- from

1 that standpoint, they look very much like a gas LDC, if
2 you looked at their load profile.

3 So there is not a lot of solar production in
4 the winter, in the early morning. I'm not saying
5 there's zero, but there's not a lot.

6 And if the peak is -- I think one of the
7 commissioners asked yesterday, if the peak was at
8 4 a.m. -- which may or may not be, but it could easily
9 be at 6 a.m. in the winter -- there's not much sunshine
10 at that point in time, so you're not getting very much
11 production out of the system.

12 So if we had -- and that's where a lot of New
13 River's costs come from, even though they're billed to
14 customers throughout the entire year. So if we had
15 rates that varied with time or with season and we could
16 match those up, there would be a stronger argument,
17 perhaps, to varying the value of the solar and using
18 that to potentially offset a portion of the SSC, but
19 New River does not have rates that are set like that,
20 at least at this point in time, retail rates.

21 Q. So -- okay. So it sounds like you're -- I'm
22 trying -- I wasn't expecting to do this, but I'm trying
23 to understand something.

24 It sounds like you're implying that the value

1 of solar has to be limited by the customers' retail
2 rate; is that right?

3 A. The value of solar is what it is, but the --
4 whether we can recognize it or not in the way that
5 customers are compensated is somewhat limited by the
6 way the rates are billed. The Commission, several
7 years ago with the Duke Energy and Progress Energy, net
8 metering riders required customers -- well, in order --
9 I guess they didn't require customers to be on a
10 time-of-use rate, but they set certain parameters for
11 how customers would be compensated as to whether they
12 were on a time-of-use rate or not, because they
13 recognized that time-of-use rates could somewhat
14 account for the varying time value of the production.

15 But New River, at this point in time, does
16 not have Time of Use rates. They don't have real-time
17 rates. So there is no way to do what Mr. Barnes was
18 advocating and there not be cross subsidization but
19 flowing from other customers.

20 Q. Okay. I think I understood.

21 COMMISSIONER KEMERAIT: Let me
22 interrupt. We're getting close, we're reaching the
23 time for our morning break. How much longer would
24 your cross examination be?

1 MR. JIMINEZ: I have another -- I'd say
2 a couple of exhibits. Maybe 15 minutes.

3 COMMISSIONER KEMERAIT: Okay. So let's
4 go ahead and take our morning break now then, and
5 then we'll continue with your cross examination.
6 So we'll be back at 10 minutes; 11:45.

7 (At this time, a recess was taken from
8 11:35 a.m. to 11:46 a.m.)

9 COMMISSIONER KEMERAIT: Let's go back on
10 the record. And before we get started again, I'd
11 ask for all of the parties who have reserved cross
12 examination time, that before your cross
13 examination, to please review the estimated time.
14 I will provide all of the parties some leeway with
15 their cross examination, but do the best that you
16 can to keep it within the time period that you have
17 estimated.

18 So let's go ahead and continue with the
19 cross examination.

20 MR. JIMINEZ: Thank you.

21 Q. Mr. McLawhorn, your testimony indicates you
22 consider resetting credits as one way to reduce
23 cross-subsidization from nonparticipants to
24 participants, correct? And that's on page 14, line 19

1 to 15, line 1?

2 A. Yes. That's the -- that's the purpose of the
3 reset, is to offset cross-subsidization.

4 Q. Isn't it possible that there could be a
5 cross-subsidy in the other direction, from participants
6 to nonparticipants?

7 A. I can't envision one; I mean, if you want to
8 give me a scenario.

9 Q. Such as through a combination of a very low
10 credit rate for solar and a high fixed charge? One or
11 the other or both?

12 A. Not sure I understand your question.

13 Q. Well, let me ask this. If that were
14 possible, the Public Staff would oppose it, would it
15 not?

16 A. I'm not sure what -- I don't understand
17 your -- I'm not sure what we would be opposing. I
18 don't follow your question.

19 Q. Is there no -- so say that the fixed charge
20 for solar customers was \$100 from -- NRLP is recovering
21 all of its fixed charges and more, and that's just what
22 the customer is charged for having solar.

23 Wouldn't that solar customer be subsidizing
24 nonparticipating non-solar customers?

1 A. If a solar customer were recovering \$100 in
2 fixed charges, is that what you're asking me, and then
3 they would be subsidizing other customers?

4 Q. If NRLP was charging a solar customer \$100
5 fixed fee, then more than covered NRLP's fixed charges
6 to serve that solar customer?

7 A. Well, if it more than covered NRLP's fixed
8 charges, then yes, that would -- that would constitute
9 a cross-subsidy. But I will point out, as we talked
10 about before, we deal with average costs, and there is
11 no way to eliminate all cross subsidies; we're trying
12 to minimize it.

13 I mean, you're always gonna have some
14 customers that cost more to serve than other customers,
15 and we're charging them one rate. And so when you do
16 that, there's no way to 100 percent eliminate
17 cross-subsidy, but we're trying to not -- we're trying
18 to not allow certain customers to completely avoid
19 recovery of the fixed charges that they're responsible
20 for at the expense of other customers.

21 Q. Okay. But the Public Staff would want to, as
22 you said, minimize a cross-subsidy from solar customers
23 to non-solar customers as well, would it not?

24 A. Sure, yes.

1 Q. If there is that cross-subsidy --

2 A. If it exists, yes.

3 Q. If there is a cross-subsidy from solar
4 customers to non-solar customers, then resetting the
5 credits every year would deepen that cross-subsidy,
6 wouldn't it?

7 A. I think there are two types of
8 cross-subsidies. There are cross-subsidies, in terms
9 of fixed costs, like wires and portions of the
10 distribution network, and the demand charges that New
11 River has to pay BREMCO and Duke Energy Carolinas for
12 the ability to deliver power to New River.

13 And then you have a more energy-related
14 cross-subsidy, which is really what I see the reset
15 being more related to, where a customer accumulates, I
16 will call them credits, kilowatt-hour credits, when
17 their solar system -- in this case, behind the meter,
18 we'll say a residential customers on the rooftop --
19 produces more energy than the customer is consuming.
20 And so they -- the word we usually use, they banked
21 these credits.

22 And then when you go into a period of time
23 when your -- the customers' demand or usage exceeds
24 what their system can produce -- let's say, in the case

1 of New River, that would be in the winter, when the
2 demands are the highest for their customers, mainly, I
3 think, due to heating, electric heating load, and then
4 that is also a time when their costs, their energy
5 costs, from their wholesale contract would be higher.

6 The customer is then going to use those --
7 that energy that was banked during a cheaper period of
8 time to offset energy it is now using during a higher
9 cost period of time.

10 New River is still experiencing those higher
11 costs, and they get spread to other customers.
12 That's -- for New River, this would be somewhat like a
13 fuel charge for Duke Energy or Dominion. But for New
14 River, it's their purchase power cost. And so other
15 customers would be having to pick up those higher
16 energy costs. So, to me, the reset and the SSC both
17 address cross-subsidy, but for some different types of
18 costs.

19 Q. Okay. But on the premise that there is a
20 cross-subsidy from solar customers to non-solar
21 customers?

22 A. Given New River's load profile for the reset
23 and when they proposed it, I'm having a difficult time
24 accepting your premise that, for the reset portion,

1 that solar, or behind-the-meter customers, could be
2 subsidizing non-solar customers.

3 Q. Okay. I'll move on. You note on page 6 of
4 your direct testimony, lines 12 to 16, that given New
5 River's SCADA investments, it is now in a position to
6 begin looking into implementing new opportunities to
7 assist customers with more energy efficiency measures,
8 demand response, and time-of-use rate designs; is that
9 right?

10 A. That is correct.

11 Q. And these measures, as you say on lines 15 to
12 16, could help reduce or shift overall peak demand and
13 energy consumption?

14 A. Yes.

15 Q. The Stipulation does not mention energy
16 efficiency, demand response, and time-of-use rate
17 designs, does it?

18 A. It does not.

19 Q. There is no commitment, for example, that New
20 River file EE/DSM, energy efficiency or demand side
21 management programs, in its next rate case?

22 A. You're correct. The Stipulation does not say
23 that. And -- but the Public Staff's position for New
24 River is as it is for other companies. We expect them

1 to explore opportunities for DSM/EE programs, and then
2 as they are able to identify cost-effective programs,
3 that they bring those forward for Commission approval.

4 So that's an expectation we have for all
5 utilities in North Carolina, and that hasn't changed in
6 this case. And I believe witness Miller has stated, I
7 believe in his rebuttal testimony, that they are --
8 that New River is pursuing some grant opportunities.
9 So I would certainly encourage them to continue to
10 pursue that and other opportunities.

11 Q. But you would agree the Public Staff is in no
12 position to guarantee that it will do that?

13 A. No. We can't force the Company to.

14 MR. JIMINEZ: Okay. No further
15 questions.

16 COMMISSIONER KEMERAIT: And I believe
17 that New River had reserved potentially the
18 opportunity for cross examination.

19 Do you wish to cross examine
20 Mr. McLawhorn.

21 MR. DROOZ: Yes, please.

22 CROSS EXAMINATION BY MR. DROOZ:

23 Q. Mr. McLawhorn, you were asked about the
24 volatility of purchase power costs from CPP, as those

1 costs reflect changes in gas prices. And you were
2 asked about renewables not having volatility.

3 When you look at the cost of electricity for
4 New River, purchased electricity, including during peak
5 demand times where firm or reliable power is needed, on
6 average, over time, is the power from CPP going to be
7 more or less expensive than, say, displacing that
8 entirely with renewables?

9 A. Well, that -- that requires some speculation;
10 but as I believe I said on the earlier cross, at the
11 time that the rate was set for the renewable energy
12 rider, we were expecting that the renewable energy --
13 the cost for the renewable energy power would be more
14 expensive than the cost for CPP, and that was based on
15 the data we had at hand.

16 And in a normal year, I don't know that there
17 is anything that would have changed our mind about
18 that, so we would stand by our position -- the Public
19 Staff and I, personally, would stand by our position
20 when the renewable energy rider was originally approved
21 by the commission, what the costs that were used to
22 back that up.

23 Q. And you alluded to global events in 2022 that
24 affected that volatility.

1 Were you referring primarily to the invasion
2 of Ukraine by Russia?

3 A. Yes. And the cost of natural gas due to U.S.
4 exports of LNG to Europe to help meet the demand there,
5 due to Russia cutting off their supply.

6 Q. Was that foreseeable?

7 A. Not by anyone that I'm aware of.

8 Q. You were asked a number of questions about
9 flat volumetric rate versus using peak demand cost for
10 the value of solar.

11 Is it your understanding that, under the NBR
12 proposal, that solar would -- energy provided by
13 customers to the New River grid would be valued at the
14 retail rate that New River charges?

15 A. Yes.

16 Q. Okay. And looking at the summary provided by
17 witness Barnes, I'm just gonna read off of page 2 of
18 that, rather than have you dig it up.

19 There is a sentence that says, First, the
20 Commission should eliminate the SSC, because my
21 analysis, which corrects more errors than New River
22 Light and Power's evaluation, indicates the value of
23 residential-sided solar generation slightly exceeds the
24 residential retail rate.

1 Now, regarding that, and the questions you
2 received, does the Public Staff believe the standby
3 charge should be eliminated?

4 A. No, we do not.

5 Q. If it were eliminated, in your opinion, would
6 that result in non-participating customers subsidizing
7 the solar customers?

8 A. Yes, it would.

9 Q. Thank you. That's all my questions.

10 COMMISSIONER KEMERAIT: Redirect?

11 REDIRECT EXAMINATION BY MR. FELLING:

12 Q. Mr. McLawhorn, in cross examination from
13 App Voices and from the Company, you've kind of been
14 asked about the interplay between SSCs and cross
15 subsidization.

16 So can you -- I wanted to give you the
17 opportunity to just explain how, in your opinion, an
18 SSC helps avoid cross subsidization between
19 participating and nonparticipating customers.

20 A. And let me start off my answer, I'm not
21 sitting here saying that I think the SSC that is
22 proposed by the Company is a perfect charge. I don't
23 think perfection is even possible in this situation.

24 So it's not my testimony that \$5.92 is the

1 absolute perfect number, but it is my testimony that it
2 is appropriate that there be a charge of this type to
3 avoid cross-subsidization, and I have reviewed the
4 calculation for that, and it is based on what I believe
5 is sound data. It is reproducible and verifiable. So
6 I just wanted to -- I wanted to be clear on that on my
7 testimony.

8 But the SSC is made up of different
9 components that -- of cost that are real costs to New
10 River, which their customers have to pay for through
11 rates, whether it be for the investment in New River's
12 own distribution plant, or the charges it receives from
13 BREMCO for wheeling power across their system, or the
14 transmission charges that Duke Energy Carolinas charges
15 for wheeling the power from CPP across their system.

16 So those -- those are very real charges. to
17 the extent that the behind-the-meter generation is not
18 offsetting those costs or not completely offsetting
19 those costs, there will be a certain level of those
20 costs that will be avoided by their generation, but
21 will have to be picked up by other customers and --
22 that are not -- do not have behind-the-meter systems.

23 And that constitutes cross-subsidization and
24 that's something that we know is there, and that has

1 been an issue with net metering rates throughout their
2 history. It's been a concern of net metering rates
3 throughout their history.

4 Q. To your knowledge, are there any charges that
5 are contained in the SSC that are also duplicated in a
6 basic facilities charge for the Company in this case?

7 A. The basic facilities charge is designed to
8 pay for a portion of the cost of not only the
9 customers' meter and the service drop leading to the
10 customer's home or business, but also a portion of the
11 distribution cost. In the SSC, there is also a portion
12 of the New River's own distribution system cost.

13 And I heard some questions yesterday. I
14 believe Commissioner Clodfelter was asking that. So I
15 went back and I checked the calculations again to make
16 sure that I was satisfied that there was no
17 double-dipping, in effect. And so the portions of the
18 distribution system, based on my analysis, that are
19 recovered through the monthly basic customer charge,
20 are not included in that portion of the distribution
21 costs that make up the SSC charge. So there should not
22 be any double dipping.

23 Q. And I wanted to turn to some questions that
24 you were asked about the resetting of solar credits or

1 energy credits. And your response was, to my
2 recollection, also related to prevention of
3 cross-subsidization.

4 So I wanted to give you the opportunity to
5 expand on that cross-subsidization, and then also give
6 your opinion whether some form of resetting is
7 necessary to ensure that cross-subsidization does not
8 occur.

9 A. Yeah. Whenever -- and this is -- this has
10 been the Public Staff's concern, it's been a concern of
11 this Commission in the past in their orders. Whenever
12 energy is produced and banked during periods of low
13 cost, and then the customer is able to draw on that
14 during higher demand and higher cost periods, they're
15 still placing a demand on the utility to go out and
16 secure that power, but they get to offset their costs
17 for it with the lower-cost energy that they banked.

18 So those costs, they are very real and
19 they're still there, but because the net metering
20 customer is offsetting part of their usage with the
21 banked energy, then the other customers who aren't net
22 metering customers have to pick that up and pay for
23 that. So that causes a cross-subsidy, and so that's
24 why the resetting is important.

1 Now, in the -- in the Duke Energy net
2 metering riders, and the Commission issued the Order, I
3 believe it was E-100, Sub 190, we now have a monthly
4 settle-up. So if there is any excess, it doesn't carry
5 over from one month to the next and the customer
6 gets -- essentially gets paid for that excess at some
7 type of avoided cost. That is -- my understanding is
8 that is not something that New River's system -- their
9 metering and billing system can handle that, certainly
10 at this point in time. I'm not saying they can't in
11 the future. That would be an alternative to having,
12 like, an annual reset, but that's not something that's
13 available right now.

14 Q. And in your opinion, does the annual reset
15 that's been proposed to reset the energy credits in
16 this case, it's sufficient to address the cross-subsidy
17 issue that you just discussed?

18 A. Well, and as said, it's sufficient for it.
19 That doesn't mean it 100 percent offsets it. Because
20 as I said, it's impossible to design perfect rates.

21 MR. FELLING: No further questions from
22 the Public Staff.

23 COMMISSIONER KEMERAIT: Okay, thank you.

24 EXAMINATION BY COMMISSIONER KEMERAIT:

1 Q. Mr. McLawhorn, I'll begin, and let me step
2 back and just ask you a question that you haven't
3 talked about yet about service from New River.

4 Have you -- I assume that the Public Staff
5 attended the public hearing and also has done an
6 investigation about service.

7 And can you describe efforts to improve
8 service from New River and Public Staff's position
9 about adequacy of service?

10 A. Well, certainly, the Public Staff has
11 received no concerning level of complaints from
12 customers about the service level they're receiving. I
13 did not hear any concerns at the public hearing. I was
14 at the public hearing, as you were.

15 Most of the witnesses that appeared there
16 were talking about the net metering issue. I believe
17 there was one witness that commented on the targeted
18 undergrounding that New River has done in some
19 neighborhoods. And certainly their -- the service
20 quality indices that were provided by New River are
21 satisfactory. So as far as I'm concerned, I believe
22 the service they are providing is adequate.

23 Q. And then one of the topics about the SSC that
24 we haven't touched on very much is about what should be

1 based upon, and we have -- I would like to hear the
2 Public Staff's position.

3 Appalachian Voices believes it should be
4 based upon the system design capacity, and then New
5 River has done it based inverter nameplate capacity.

6 Can you talk a little bit about what the
7 Public Staff's position is about this issue that
8 relates to the NBR and Public Staff's support of that
9 schedule in the stipulation?

10 A. Well, I mean, I won't dispute Mr. Barnes'
11 testimony. It could have been calculated on the system
12 design capacity, and perhaps that would be a more
13 accurate calculation. I have not had an opportunity to
14 have discussions with other parties about that. I
15 mean, it's a denominator, ultimately. You are dividing
16 something into a level of costs.

17 And I don't know that using the nameplate
18 capacity is a bad way to do it. As I said, it may not
19 be the absolute best or most appropriate. But I don't
20 think -- the Public Staff would not have a problem with
21 exploring a more appropriate way. Although, we are
22 satisfied with -- at this point, with the calculation.

23 That's one of the reasons we recommended that
24 this be re-evaluated by the Commission at some point in

1 the future, and I believe our testimony in the
2 Stipulation says five years. If the Commission felt
3 that it should be more frequent review than that, then
4 I'm sure the Company and the Public Staff would work
5 with that.

6 I think it's important to remember this is --
7 this is New River's first attempt at a true net
8 metering rider. And so there are -- they're gonna
9 learn a lot from this and what their system is capable
10 of handling. And I think what they proposed is a
11 reasonable attempt at implementing that at this time.
12 Again, not testifying it's perfect, and not testifying
13 that it can't be made better.

14 Q. And that kind of leads to my next question
15 about what's been recommended in the Stipulation is a
16 review in five years. And I think you heard witness
17 Barnes, who testified that he objects to having NBR
18 schedules in place and a review in five years, because
19 he believes the customers would be over-billed during
20 that five-year period.

21 And you already touched upon this, but can
22 you state succinctly for the record about Public
23 Staff's position in regard to overbilling if the review
24 occurs in a five-year period?

1 A. Well, you know the -- we don't have
2 retroactive ratemaking, so we don't rebill customers on
3 anything that I know of, except perhaps fuel, and maybe
4 a couple of other riders that we try to true up if we
5 find that there's been an overbilling or an
6 underbilling on an annual basis.

7 I would, again, say that I view this -- the
8 charges that are included in rider NBR, I believe are
9 reasonable and are based on sound data, but we'll go
10 back and re-evaluate that at some point in the future,
11 either five years or whatever time period the
12 Commission feels is most appropriate, and we'll adjust
13 that if and when we find there is something that is
14 more appropriate.

15 Q. So I guess just to ask you very directly
16 about this, does the Public Staff have real concerns or
17 significant concerns about overbilling then?

18 A. No, not at this point in time. If we did, we
19 wouldn't have entered into the Stipulation, if we had
20 serious concerns about overbilling.

21 Q. And then about the basic facilities charge.
22 The Public Staff did not contest New River's proposed
23 increases to the basic facilities charge.

24 Can you explain why the Public Staff took

1 that position?

2 A. Well, New River's analysis was essentially
3 the minimum system approach, and they identified a cost
4 of about \$36, is what could be justified. A minimum
5 system is what has been used by other utilities in the
6 state and approved by the Commission, and so we didn't
7 take issue with their use of minimum system. They did
8 have an increase in the charge.

9 I believe, for Duke Energy Progress, Duke
10 Energy Carolinas, and Dominion, I believe their basic
11 facilities charge is \$14, or right around that. So our
12 evaluation, New River technically could justify a
13 higher charge. The charge they proposed was in the
14 ballpark of what other utilities in the state are
15 charging that are regulated by this Commission. So we
16 did not have any -- we did not have any concerns with
17 it.

18 Q. And just for correction or clarification of
19 the record, it was the modified version of the minimum
20 system effort, correct?

21 A. Yes, yes.

22 Q. Okay. And then along those lines, New
23 River's witness Halley states that this modified
24 version of the minimum system method is more in line

1 with North Carolina utility regulation than the
2 approach that's been suggested by Appalachian Voices
3 witnesses.

4 Does the Public Staff agree with that
5 position -- or that statement or disagree with that
6 statement? You've sort of answered it already, but I'd
7 like to hear a direct answer to that question.

8 A. Yeah. I think my review of Appalachian
9 Voices' witness was that they used -- or they preferred
10 the minimum customer method, and they were coming up
11 with the lower charge. Although, I believe they did go
12 back and attempt to make some adjustments to the
13 modified minimum system, but we're really -- now we're
14 talking like a dollar here and a dollar there. And I
15 don't mean to minimize costs, but we're sort of
16 splitting hairs at this point. And we did not see any
17 significant reason to take issue with the Company's
18 proposal.

19 Q. And then, just a couple of questions about
20 the reset -- the annual reset for the NBR schedule.

21 In New River's rebuttal testimony, their
22 witness has stated that they would agree to
23 eliminate -- to go along with Appalachian Voices's
24 recommendation of eliminating the annual reset. And

1 then in the Settlement Stipulation, the annual reset
2 was included in what was agreed to between New River
3 and the Public Staff. And you've talked quite a bit
4 already about that annual reset.

5 Is the Public Staff's position that -- that
6 it absolutely must -- that we must have this annual
7 reset to prevent cross-subsidization? Is that
8 something that's critical for the Stipulation that you
9 entered into?

10 A. The short answer is yes. And we had -- I
11 testified that, I believe, the proposal by New River
12 meets the requirements or the policies that are
13 outlined in 589 for net metering. Of course, I said
14 it's up to the Commission and the legal experts to
15 decide if New River has to comply with 589, in terms of
16 net metering.

17 But certainly, that was the basis or one of
18 the bases we used for evaluating NBR. And 589 requires
19 either -- I don't have it in front of me. It's either
20 minimization or elimination of cross-subsidy.

21 And so we believe that it is -- absent of
22 some other way to account for the cost of energy from
23 one period to the other that I described earlier -- and
24 I won't go back into that -- we believe that the reset

1 is essential.

2 Q. Okay. And then my last question is related
3 to Appalachian Voices' witness Barnes' testimony. He,
4 of course, believes that there should not be an annual
5 reset. He said in -- I think his -- he says if there
6 is an annual reset, he disagrees with it being on
7 January 1st, and he proposes that the customer should
8 be able to choose the reset period.

9 What is the Public Staff's position about
10 having a reset period that the customers could select,
11 rather than a standard January 1st reset period?

12 A. Well, I -- I'm gonna give you an answer, and
13 I don't want to disparage customers, because they're
14 gonna act, for the most part, in their best interest as
15 most people do. If they were allowed to pick when the
16 annual reset occurred, perhaps they might pick some
17 time coming out of the winter when there was no excess
18 bank of energy and they -- and then they -- it wouldn't
19 help offset the cross-subsidization issue.

20 So in my opinion, it is appropriate to have
21 the reset at a period of time when there's been a
22 significant bank of energy at low cost that has built
23 up prior to moving into a period of high cost. If the
24 Commission, I'm sure, remembers that for Duke and

1 Progress, the reset was on June 1st. At that time when
2 that was established, that was when they were
3 summer-peaking utilities, and you had had a significant
4 bank of energy built up over the spring, which is a
5 lower-cost, lower-usage period of time. And then you
6 were moving into the summer, which was a higher demand
7 due to their air conditioning load and higher cost.
8 And that was why it was determined that it was
9 appropriate for them leading into the summer.

10 Here, with New River, you have a heavily
11 winter-peaking utility, so I believe -- I don't know if
12 January 1st is the absolute right, but it should be
13 sometime leading into the winter period.

14 Q. Okay. Thank you.

15 COMMISSIONER KEMERAIT: Chair Mitchell?

16 EXAMINATION BY CHAIR MITCHELL:

17 Q. All right, Mr. McLawhorn. I won't -- just a
18 few for you. We talked some -- you've testified today
19 about volatility with respect to gas prices. And
20 I've -- I understand the volatility that we've
21 experienced in the past couple of years and reasons
22 therefore, so we don't need to cover that ground again.

23 But what can you tell me about, to the extent
24 that you know, any mechanisms in the contract with

1 Carolina Power Partners to reduce volatility in pricing
2 or otherwise protect customers from volatility and gas
3 pricing?

4 A. I am afraid I am not intimately familiar or
5 prepared today to discuss the wholesale contract with
6 Carolina Power Partners.

7 Q. Okay. And I'll ask Mr. Hinton the same
8 questions to see if he has anything to share.

9 A. He may know more than I.

10 Q. Okay. Are you sure you want to admit to
11 that? Just a joke.

12 A. He would tell you he does anyway.

13 Q. I'm sure he would.

14 All right. So, I mean, you know,
15 typically -- the reason for my question is, you
16 testified that a majority of the power supplied to New
17 River comes from the Kings Mountain facility, which is
18 a natural gas-fired facility. So there is not a lot of
19 diversity there -- fuel diversity, with respect to the
20 electricity that's being provided to customers. And so
21 I'm just concerned about dependence on that single
22 source of electricity and implications for customers,
23 so.

24 A. We -- the Public Staff shares those concerns.

1 Q. Okay. What do you know about Kings
2 Mountain's performance during Winter Storm Elliott, if
3 anything?

4 A. I know some things, but I think what I know
5 is confidential, so I don't think I'm allowed to say.

6 Q. Okay. That's fine.

7 What do you know about back standing of Kings
8 Mountain, who back stands?

9 Let me ask my question this way: Does New
10 River have a source of back-standing supply?

11 A. Well, I know that for Kings Mountain, if they
12 are unable to generate, they are required to go out and
13 secure power, so -- to back them up. So to that
14 extent, New River is protect- -- I don't know all the
15 details of Kings -- Kings Mountain's back-up supply
16 guarantee, but they -- I mean, obviously, it's one
17 plant, and they can't operate 365 days a year, even
18 if -- even if it doesn't break, it's gonna have to come
19 down for maintenance at some point, and there's still
20 gonna be a demand from their customers. So they have
21 to go out and secure that power.

22 Q. Okay. So make sure I understand you
23 correctly, the back-standing obligation rests with
24 Kings Mountain and not with New River Light and Power?

1 A. That's the way I understand it, yes.

2 Q. And do you know -- do you know anything about
3 where Kings Mountain is? How is Kings Mountain seeking
4 back-standing service?

5 A. I don't know. I assume they work with other
6 power marketers or they have their own power marketing.

7 Q. Would you know --

8 A. But I don't know. I don't know.

9 Q. If and I understand, and I won't pressure you
10 there. But I will ask you this one question, and if
11 your answer is "I don't know," I understand.

12 Is Kings Mountain back-stood by Duke, DEC?

13 A. They would be for a period of time. I mean,
14 if the plant trips, you know, they're not gonna
15 immediately have somebody waiting in the wings at that
16 instant, and so Duke would be the back-stand party.
17 But I believe within -- usually, the NERC requirement
18 is within 15 minutes they would have to have some other
19 source of power.

20 Q. Okay.

21 A. And it could be that they would get Duke to
22 cover that for a period of time, but I don't -- I'm
23 speculating a little bit now.

24 Q. And I understand. I'll accept that your

1 testimony is speculation.

2 And so then do I understand your testimony to
3 be that federal law or federal regulation obligates DEC
4 to back-stand New -- Kings Mountain -- the Kings
5 Mountain facility?

6 A. I don't know that federal law requires it. I
7 mean, it just by the laws of physics.

8 Q. Okay. I wanted to make sure I understood
9 what you're saying. So you're saying the electrons are
10 gonna flow, and they're going to come from DEC --

11 A. Because they are the closest source of power.

12 Q. Okay.

13 A. What the contract or the terms they have
14 literally say on paper, I don't know.

15 Q. Okay. All right. Thank you, Mr. McLawhorn,
16 I appreciate it.

17 COMMISSIONER KEMERAIT: Commissioner
18 Brown-Bland?

19 EXAMINATION BY COMMISSIONER BROWN-BLAND:

20 Q. Yes. I just want to go back for a minute on
21 the annual reset and stipulation, and that it's to be
22 reviewed every five years at this point.

23 Mr. Barnes testified that one of the concerns
24 is kind of -- if you can separate it from the

1 overbilling, was just that, because of that
2 overbilling, I guess, that the subscription may be less
3 during this five-year period because of whatever
4 realities the customers are experiencing and perceive
5 about this -- about, you know, what's happening and the
6 value and benefit to them.

7 Is that lack of -- lower level of
8 subscription, if it were to develop, that that is
9 something that you see occurring within that five-year
10 period.

11 Is that something that's worthy of
12 consideration, and what's the Public Staff think about
13 that as one of the issues?

14 A. You mean at the five-year review, would that
15 be worthy of consideration then or now?

16 Q. Now, I'm asking, yeah, now. Should we look
17 at that, and what's the Public Staff think about that,
18 in terms of if -- if sooner than the five-year period,
19 if we were seeing that they were -- was a low
20 subscription?

21 A. Well, like I said it earlier, if the
22 Commission feels that it ought to be looked at earlier
23 than five years, then that's your call. Five years was
24 the settled number.

1 And so as to your -- the other part of your
2 question, I mean, I'm not an expert in net metering
3 system economics. I will agree that the \$5.92 is a
4 high charge.

5 No, you asked about the reset, I'm sorry.
6 The reset, sorry. We certainly know from past history
7 with the Duke Energy Carolinas and Duke Energy Progress
8 customers, they don't like the reset. I can't tell you
9 how many complaints we've had from customers, but they
10 still installed, you know, net metering systems. Now I
11 know many people would argue we don't have enough net
12 metering systems, but it has grown significantly over
13 the last few years. So it has not kept customers from
14 installing. Maybe it has, you know, limited the number
15 of customers that are interested, but it certainly has
16 not stopped. And it is -- the concerns are valid about
17 what would happen without a reset and -- you know, in
18 terms of the cross-subsidy.

19 Q. Right. And if the -- I guess I'm asking if
20 we saw, before the five-year review, that the reset --
21 the annual reset was having an impact one way or the
22 other, is that something that the Public Staff would
23 think significant or think worthy of consideration now
24 as we sit here to make that decision?

1 A. Well, since we've entered into a stipulation
2 with the Company, and assuming the Commission accepts
3 the Stipulation, it would be something that I think
4 both parties would have to agree to, but we would be
5 willing to engage in discussions with the Company about
6 that.

7 Q. What would you think about it, just in
8 general, outside the stipulation, though? Is it -- I'm
9 just trying to get a -- is it -- I think Commissioner
10 Kemerait used the phrase earlier when she was asking
11 about the overbilling, and I'm asking about the other
12 piece.

13 But is it significant, insignificant, you
14 know? Or would you just default to it's reasonable at
15 this point?

16 A. I guess it's one of those things where you
17 would consider it at the time. I mean, it's hard to
18 know exactly what motivates a customer to install or
19 not install a system on their roof. Is it -- if they
20 don't, is it solely because of the reset? Is it solely
21 because of the SSC? Is it solely because some other
22 costs of the system or equipment have increased?

23 At this point, it's hard to just single out
24 this one thing and say, well, if net metering -- if New

1 River doesn't have a 200 percent increase in net
2 metering within five years, it's all because of the
3 reset. I don't -- I don't know how to put a weight on
4 that -- a percentage on that, so.

5 Q. All right. Thank you.

6 COMMISSIONER KEMERAIT: Commissioner
7 Duffley?

8 EXAMINATION BY COMMISSIONER DUFFLEY:

9 Q. So good afternoon. I had a question about
10 the reset as well, and just some clarification of your
11 testimony or what I heard, and to make sure what I
12 heard is what you said.

13 So you stated the annual reset right now is
14 in the beginning of January?

15 A. January 1st, I believe.

16 Q. And did I hear you say that, because this is
17 a winter-peaking system, that it might be more
18 appropriate to have that reset in -- at a different
19 time period?

20 A. I said it possibly -- because I consider
21 December a winter month, even though, I guess,
22 technically winter doesn't begin until December 21st,
23 maybe a reset would have been more appropriate on
24 December 1st, but definitely in the winter timeframe.

1 Q. Okay. But not August or September?

2 A. No, no, no.

3 Q. You're thinking December --

4 A. Yes.

5 Q. -- might have been -- so just a month?

6 A. Heading into the winter.

7 Q. Heading into the winter, got it.

8 A. Yes.

9 Q. Okay. Thank you for that. And then my one
10 other question, you discussed that the Stipulation does
11 not require EE and DSM.

12 If the Commission wanted, hypothetically, to
13 encourage EE/DSM, does the Public Staff have any
14 suggestion of programs, or would the Public Staff think
15 that New River should suggest those programs?

16 A. I think New River is the only entity that
17 knows what their costs are and could evaluate what it
18 would cost to implement those programs. Now, I think
19 it's perfectly appropriate if the Commission wants to
20 make suggestions for New River to evaluate.

21 I think witness Miller has said they are
22 pursuing grants for high-efficiency heat pumps and
23 water heaters and programmable thermostats. And I
24 believe they're also possibly looking into some

1 weatherization programs.

2 But again, we would -- we would want those
3 programs to be cost-effective and -- two things are
4 working against New River. One, they're very small,
5 and so they don't have a large customer base. There's
6 gonna be a certain level of overhead or fixed cost
7 associated with any program, and they don't have a
8 large customer base to spread those costs.

9 And number two, I think about three-quarters
10 of their housing units are rental properties, meaning
11 they're not owner occupied. That's not what -- they're
12 not -- whoever is occupying does not own the
13 facilities, sort of like multifamily.

14 I know the Commission is aware of the -- even
15 some of the difficulties that the larger utilities have
16 had with multifamily programs. Because the person
17 who's making the investment, the landlord or the owner,
18 is not the same person who is living there and getting
19 the benefit out of it.

20 So to the -- certainly, we don't just want to
21 write it off and say there is nothing that can be done,
22 but I would really caution against mandating that New
23 River go do certain programs until they've had an
24 opportunity to investigate the costs and report those

1 back to the Commission.

2 Q. Okay. Thank you for that.

3 COMMISSIONER KEMERAIT: So,
4 Commissioner McKissick, before we get started, we
5 do need to take our lunch break no later than
6 12:45, so if you can complete your questions by
7 that time, you can go ahead.

8 EXAMINATION BY COMMISSIONER MCKISSICK:

9 Q. Just a follow-up on the question Commissioner
10 Duffley was asking about DSM and EE.

11 To what extent did Public Staff work with New
12 River to evaluate some options that might be plausible,
13 given the limited size of the customer base, which is
14 about 4,400 customers or so? You know, and given
15 the -- you know, they're peculiar financial capacity,
16 okay? I mean, were there options evaluated?

17 Because I understand your last remarks as
18 well, and I read similar remarks, you know, in
19 documents related to the case. This is an area that I
20 think needs to be thoroughly investigated in scores.

21 I mean, how far do you go down a pathway with
22 them, or to what extent were there discussions held?

23 A. In this case, I would say not extensive
24 discussions. We have talked with them in the past, and

1 certainly, as was pointed out, that there were, in the
2 Stipulation in their last rate case, their Stipulation
3 with the Public Staff, they made a commitment to
4 evaluate programs in particular that could -- they
5 could take advantage of their AMI metering to offer
6 those -- the conversations that we have had with the
7 Company have been they are still -- still evaluating.

8 Of course, they just got the SCADA system --
9 the new SCADA system implemented that they said was
10 important to offering, not only DSM and EE programs,
11 but some -- looking at some time-of-use rates.

12 And so, I guess, we're still -- the Public
13 Staff is still waiting for the Company to come back to
14 us and say, "This is what the results of our
15 investigation have shown." We have not pressed them to
16 a great extent on that at this point. But we will --
17 we will continue to have conversations with them, is
18 what I would say.

19 Q. And is there a reason why they haven't been
20 pressed more than what has occurred?

21 A. Just understanding some of the difficulties
22 that they face, but if the Commission would like for us
23 to be more aggressive with the Company in pursuing
24 those, we will certainly be happy to do that.

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Q. Sure. Thank you, sir.

COMMISSIONER KEMERAIT: Okay. Let's go ahead and go off the record.

(The hearing was adjourned at 12:40 p.m. and set to reconvene at 1:40 p.m. on Tuesday, July 11, 2023.)

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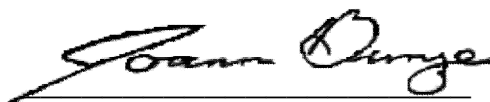
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STATE OF NORTH CAROLINA)
COUNTY OF WAKE)

I, Joann Bunze, RPR, the officer before whom the foregoing hearing was conducted, do hereby certify that any witnesses whose testimony may appear in the foregoing hearing were duly sworn; that the foregoing proceedings were taken by me to the best of my ability and thereafter reduced to typewritten format under my direction; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this hearing was taken, and further that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.

This the 14th day of July, 2023.



JOANN BUNZE, RPR

Notary Public #200707300112

