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March 1, 2021

#### **VIA ELECTRONIC FILING**

Ms. Kimberley A. Campbell, Chief Clerk North Carolina Utilities Commission 4325 Mail Service Center Raleigh, North Carolina 27699-4300

RE: Rule R25-6 Hire North Carolina 2020 Annual Report of Duke Energy Progress, LLC, Duke Energy Carolinas, LLC and Piedmont Natural Gas Company, Inc.

Docket Nos. M-100, Sub 159, E-2, Sub 1142 and E-7, Sub 1146

Dear Ms. Campbell:

Pursuant to Commission Rule R25-6 and the Commission's February 6, 2020 Order Granting Motion to Consolidate Annual Analysis into Commission Rule R25-6 Annual Report in Docket Nos. E-2, Sub 1142 and E-7, Sub 1146, I enclose the Rule R25-6 Hire North Carolina 2020 Annual Report (the "Hire NC Report") of Duke Energy Progress, LLC, Duke Energy Carolinas, LLC and Piedmont Natural Gas Company, Inc. (the "Companies") for filing in connection with the referenced matter. Rule R25-6 provides for confidential treatment of cost information, and the Companies request that the "spend" data for individual contractors on pages 15, 16, 18, 19, 20 and 21 of the Hire NC Report be filed under seal as confidential information. The total spend amounts are being filed publicly. Accordingly, the Companies request that the unredacted version of the Hire NC Report be treated confidentially pursuant to N.C. Gen. Stat. §132-1.2. It will be provided to interested parties pursuant to an appropriate confidentiality agreement.

Thank you for your attention to this matter. If you have any questions, please let me know.

Sincerely,

Lawrence B. Somers

Enclosure

cc: Parties of Record

# <u>DUKE ENERGY PROGRESS, LLC; DUKE ENERGY CAROLINAS, LLC AND</u> <u>PIEDMONT NATURAL GAS COMPANY, INC. RULE R25-6 HIRE NORTH CAROLINA</u> 2020 ANNUAL REPORT

#### March 1, 2021

#### Docket Nos. M-100, Sub 159; E-2, Sub 1142 and E-7, Sub 1146

On February 6, 2020, the North Carolina Utilities Commission ("Commission") issued its *Order Granting Motion To Consolidate Annual Analysis Into Commission Rule R25-6 Annual Report* in Docket Nos. E-2, Sub 1142, E-7, Sub 1146 and M-100, Sub 154 which authorized Duke Energy Carolinas, LLC ("DEC") and Duke Energy Progress, LLC ("DEP," and collectively, "Duke Energy") to consolidate the filing of the Coal Combustion Residuals Rule (CCR) and North Carolina's Coal Ash Management Act (CAMA) spending information required by the Commission's November 9, 2018 *Order Requesting Additional Information* in Docket Nos. E-2, Sub 1142, E-7, Sub 1146 and M-100, Sub 154 ("Additional Information Order") into Duke Energy's Hire North Carolina Annual Report filed pursuant to Commission Rule R25-6. This consolidated report includes two separate sections addressing each reporting requirement.

#### **Hire North Carolina**

Duke Energy Progress, LLC; Duke Energy Carolinas, LLC and Piedmont Natural Gas Company, Inc. (Duke Energy) are committed to supporting and working with North Carolina based companies and contractors to promote economic development within the state. The Hire North Carolina rule (Rule R25-1) has further assisted Duke Energy in supporting job creation and investment with suppliers, vendors and contractors who, like many of our team members, call North Carolina home. The Hire North Carolina rule, created by the North Carolina Utilities Commission, establishes an annual filing to be submitted by March 1 to address compliance with the rule for the preceding calendar year. This report will detail Duke

Energy's efforts to comply with Rule R25-1 from July 1, 2020 (the day the rule was implemented) through December 31, 2020.

The following annual reporting requirements from Rule R25-6 will be addressed in the sections below:

- A. Copy of the most recent Hire North Carolina List
- B. Listing of student outreach event opportunities afforded by the utility
- C. Total number of contracts subject to R25-1
- D. A breakdown of how many of those contracts were awarded to resident contractors, including women- and minority-owned businesses, and how many to nonresident contractors
- E. A brief description of the type of work performed
- F. Summary of outreach efforts undertaken, including perceived impact of such efforts

#### A. Copy of the most recent Hire North Carolina List

Duke Energy has developed a Hire North Carolina list of qualified local contractors in order to expand the local contracting source pool within the state. To be added to the Hire North Carolina list, contractors must be domiciled within the state of North Carolina and submit an application through Power Advocate (Duke Energy's supplier management system) with certain required information. The application is reviewed and, if approved by Duke Energy, the contractor is added to the Hire North Carolina list. As of January 12, 2021, there were 100 approved North Carolina based contractors on the Hire North Carolina list. Qualified contractors from the Hire North Carolina list are encouraged to be considered and selected when Duke Energy solicits bids for Hire North Carolina projects. The Hire North Carolina list is also provided to all bidding prime contractors to consider for potential subcontract opportunities for Hire North Carolina projects. The most recent version of the Hire North Carolina list is attached as 'Exhibit A'.

#### B. Listing of student outreach event opportunities afforded by the utility

Duke Energy's Talent Acquisition and Workforce Development teams participated in over 30 events at North Carolina universities and technical schools in 2020. These events were intended to communicate opportunities in the energy and utility sector, build our brand on campus and support our recruiting efforts for interns, co-ops, and entry-level talent. Events consisted of career fairs, networking events, resumé workshops, interview workshops, and information sessions. See a list of events held and attended from July 1, 2020 through December 31, 2020 below:

Date	Event
7/27/20	JCSU Summer Fellowship Guest Speaker
8/26/20	UNC Charlotte Information Session 'Meet the Professionals'
8/26/20	Nash Community College- Electrical Line Event
9/3/20	Durham Technical Community College- Electrical Line Event
9/8/20	Forsyth Technical Community College- Electrical Line Event
9/9/20	North Carolina A&T Resumé Review Day
9/10/20	North Carolina A&T 'Meet the Professionals'
9/16/20	North Carolina A&T Virtual Fall Career Awareness Fair
9/16/20	NC State NC Engineering Career Fair
9/17/20	North Carolina A&T Interview Day
9/17/20	NC State Interview Day
9/17/20	UNC Chapel Hill Interview Day
9/24/20	NC State Supply Chain/ Operations Recruiting Event
10/8/20	North Carolina A&T Resumé Writing 101
10/9/20	UNC Charlotte/ JCSU STEM Career and Internship Fair
10/13/20	UNC Charlotte Co-op Virtual Networking Event
10/13/20	NC State Co-op Networking Night
10/15/20	UNC Charlotte Navigating the Technical Interview
10/21/20	UNC Charlotte AMC Women Tech Talks
10/21/20	Made in Durham: Careers in Electrical Work
10/22/20	UNC Charlotte Mock Interviews
10/24/20	NC Association of Blacks in Energy Career Academy
10/28/20	UNC Charlotte Opportunities Available in Data Science
11/6/20	NC Association of Blacks in Energy Youth Energy Academy
11/11/20	UNC Charlotte ACM Women Tech Talks
11/18/20	UNC Charlotte IT Career Fair
12/3/20	Careers in Energy with FIRST North Carolina
12/18/20	Road to Hire with Lynn Good

#### C. Total number of contracts subject to R25-1

From July 1, 2020 through December 31, 2020, Duke Energy initiated 39 projects that meet the Hire North Carolina criteria (taking place in North Carolina, over \$700,000, for construction, extension or repair of facilities and non-outage work). Hire North Carolina projects span several business units, including Generation, Transmission and Distribution, Coal Combustion Products (CCP) and Gas. Of the 39 Hire North Carolina project bid events initiated by Duke Energy from July 1, 2020 through December 31, 2020, seventeen have been awarded.

D. <u>A breakdown of how many of those contracts were awarded to resident contractors, including women-and minority-owned businesses, and how many to nonresident contractors</u>

Seventeen Hire North Carolina contracts have been awarded from July 1, 2020 through December 31, 2020. Of the seventeen Hire North Carolina contracts awarded, ten (totaling approximately \$35 million) have been awarded to resident contractors on Duke Energy's Hire North Carolina list. Four of the ten contracts were awarded to companies that identified as woman, minority or veteran owned. Seven of the seventeen Hire North Carolina contracts were awarded to nonresident contractors.

#### E. A brief description of the type of work performed

See below for the list of 39 Hire North Carolina projects that were initiated by Duke Energy from July 1, 2020 through December 31, 2020, along with a brief description of each project.

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#### F. Summary of outreach efforts undertaken, including perceived impact of such efforts

Duke Energy's Supply Chain and Corporate Communications groups planned and executed a coordinated rollout of the Hire North Carolina program in 2020. The outreach efforts included direct communications and events with North Carolina-based contractors, a press release, traditional and social media communications and interviews with multiple media outlets. Duke Energy's goal was to raise awareness and communicate the application process for the Hire North Carolina program, including a focused effort marketing the program to diverse, woman and veteran owned businesses. A Hire North Carolina website was created, which includes all applicable program information with instructions on how to apply. The Hire North Carolina website can be found through the 'Suppliers' page on Duke-Energy.com (https://www.duke-energy.com/partner-with-us/suppliers/hire-north-carolina). A Hire North Carolina brochure was also created to market the program (see 'Exhibit B)'. A summary of media and direct outreach efforts are listed below, along with the perceived impact of those efforts.

# Traditional and Social Media Outreach

Duke Energy issued a press release on June 15, 2020 summarizing the Hire North Carolina rule and reinforcing its commitment to supporting local and diverse contractors. Included in the press release was a quote from Duke Energy's Chief Procurement Officer, Melody Birmingham, and information on qualifying projects, the Hire North Carolina list and student outreach efforts (see 'Exhibit C'). Based on the press release and additional outreach efforts from Duke Energy's Corporate Communications team, the following media outlets published news articles covering Duke Energy's rollout of the Hire North Carolina program.

• <u>Charlotte Business Journal-</u> 'Duke Energy to recruit more local, diverse contractors through Hire North Carolina program'

- NC Chamber- 'With Hire North Carolina program, Duke Energy commits to a larger vision of diversity for our state'
- <u>Chatham News and Record</u>- 'Duke Energy Hire North Carolina list promotes local for construction projects'
- <u>Record and Landmark-</u> 'Duke Energy making local contractors a priority in Marshall excavation'
- <u>Gaston Gazette</u>- 'With Allen plant work looming, Duke Energy seeks local, diverse contractors'

Social Media communications advertising the Hire North Carolina program were posted from Duke Energy's Twitter and LinkedIn profiles. The Twitter post generated over 100 measurable social media mentions, including supporting posts from North Carolina Governor Roy Cooper, the North Carolina Chamber of Commerce and United States Congressman Mark Walker.

#### Direct Contractor Outreach

Duke Energy has made efforts to reach out to local businesses and contractors to communicate the Hire North Carolina program and advertise the opportunity to register for Duke Energy's Hire North Carolina list. The program has been well received and is serving as an avenue for Duke Energy to further increase the local sourcing pool when soliciting bids for qualifying North Carolina based projects. The <a href="https://disabs.com/hire/HireNC@Duke-Energy.com/hire/Lire/North-Energy.com/hire/Hire/North-Energy.com/hire/Lire/North-Ene

Date	Event	Description
4/28/20	Batson Cook Contractor Outreach Event	Presented Hire North Carolina during a Batson Cook contractor outreach event. Batson Cook is the general contractor for Duke Energy's Charlotte Metro Tower project.
6/16/20	Hire NC Contractor Marketing Email	Communication email sent to approximately 400 North Carolina contractors with program details and application instructions

Date	Event	Description
7/7/20	Hire NC Diverse Contractor Marketing Email	Communication email targeted North Carolina diverse contractors with program details and application instructions
7/16/20	North Carolina Diverse Supplier Virtual Outreach Event	Presented Hire North Carolina with application instructions during the annual North Carolina Diverse Supplier Virtual Outreach Event (over 100 diverse suppliers in attendance)
9/11/20	Durham Diversity Roundtable Event	Presented Hire North Carolina during a Duke Energy Durham Diversity Community Leadership Roundtable event
11/11/20	Hire NC Contractor Marketing Follow Up Email	Follow up communication email sent to North Carolina contractors who have not yet signed up for the Hire North Carolina program

Duke Energy will continue to advertise the Hire North Carolina program to increase awareness within the local business community and increase the number of local and diverse contractors on Duke Energy's Hire North Carolina list.

#### **CCR and CAMA Additional Information**

Duke Energy has a robust history of supporting diversity and economic development with diverse and local suppliers. As requested annually by the NCUC, this year's report is submitted. For Duke Energy, as an enterprise, it is expected to have a total diverse spend for 2020 that exceeds \$1 billion for the sixth consecutive year.

During the reporting period (October 2019 – September 2020), Duke Energy was recognized for the following national, state or local awards for its work with diverse suppliers and/or its focus on workforce diversity:

- 2019
  - Black Enterprise "Best Companies for Diversity"
  - Woman Engineer Magazine's 2019 Top Employers for Female Engineers
- 2020
  - Forbes' "Best Employers for Diversity"
  - o Forbes' "America's Best Employers for Women"
  - Human Rights Campaign's "Best Places to Work for LGBTQ Equality"
  - African American Chamber of Commerce of Central Florida (AACCCF)
     Corporation of the Year
  - National Association of Women Business Owners (NAWBO) Greater Raleigh
     Corporate Partner of the Year

On October 29, 2019, Duke Energy hosted its Fourth Annual Supplier Exchange Forum that included approximately 40 suppliers. These suppliers support Duke Energy's commitment to corporate responsibility which emphasizes the use of local and diverse businesses, and the employment of safe and environmentally friendly practices. Award recipients were:

Intren, LLC, Diverse Supplier of the Year, is one of the largest female-owned and operated electric and gas infrastructure construction companies in the country. In

business for more than 30 years, and headquartered in Illinois, Intren has worked throughout the Duke Energy enterprise. The firm is committed to leading the industry in diversity, equality, and inclusion, and it has a robust Tier II program providing mentorship and subcontracting opportunities to other diverse businesses.

Southwire Company, LLC, Corporate Responsibility Supplier of the Year, subcontracts with diverse suppliers while maintaining sustainable business practices and increasing its economic impact.

The Georgia-based company is one of North America's largest wire and cable producers. Its community engagement includes active corporate membership in the Georgia Minority Supplier Development Council, and Greater Women's Business Council, both relationships help Southwire enhance its knowledge and awareness of diverse suppliers whom help it deliver quality products and service to Duke Energy and the communities that we serve. Another service to communities is Southwire's pledge to *Grow Green* by reducing its environmental footprint even as it grows.

The Supplier Engagement & Diversity team led the Duke Energy outreach efforts by engaging with national, regional and local community economic development organizations that support local and diverse businesses. An integral part of the supplier recruitment efforts of Duke Energy is identifying suppliers through outreach activities. Beginning in March of 2020, due to the COVID-19 pandemic most in-person events were either cancelled or postponed and presented through virtual media. This enabled minority suppliers from North Carolina (and elsewhere) to interact with Duke Energy at events limited only by schedules and technology.

With an enhanced focus on the inclusion of more local and/or diverse suppliers to support the specialized Coal Combustion Products (CCP) work directly or through subcontracting, Duke Energy did the following:

- a) Conducted a series of Virtual Business Opportunity Forums on July 16, 23, and August 6, 2020. Each focused on a different geographical region, the first presented information on opportunities within the Carolinas highlighting Coal Ash Management, Hire North Carolina and other projects of interest. Approximately 100 people attended each event that featured both Duke Energy and Tier I suppliers as presenters. Duke Energy leadership delivered overviews of our commitment to diversity and inclusion, summaries of projects, and opportunities. During the subsequent virtual matchmaking event, diverse and local suppliers interacted with Duke Energy's supplier partners, and Sourcing personnel.
- b) Continued to support the National Minority Supplier Development Council (NMSDC) as a national corporate member. The organization's mission is to support the development of U.S. minority-owned businesses and advocate on their behalf with corporations and government entities. Duke Energy participated in the annual conference held in Atlanta, GA, October 13-16, 2019
- c) Co-sponsored the 16<sup>th</sup> Annual Energizing Powerful Connections (EPC) conference along with five other southeastern energy companies in New Orleans, LA, November 6-8, 2019. The diverse suppliers invited to EPC have experience with at least one of the sponsors and have the capacity to support the others.
- d) Actively engaged with the Carolinas-Virginia Minority Supplier Development Council (CVMSDC) as a corporate member and participated in monthly virtual meetings, the

MBE Summit (December 2019 - Greenville, SC), the Annual Meeting (January 2020 - Charlotte, NC), the Straight Talk Series (virtual), and the Proforma (virtual).

Additional October 2019 – September 2020 North Carolina Outreach Activities					
Organization	Event				
NC Veteran Business Association	Monthly Virtual Meetings				
NC Women Business Centers - Charlotte	Heart of A Women Conference (virtual)				
National Association of Women Business Owners - Charlotte	Monthly Virtual Meetings				
National Association of Women Business Owners - Raleigh	Monthly Virtual Meetings				
The Institute of Minority Economic Development	Virtual Community Financial Assistance Meeting				
Greensboro Chamber of Commerce - Minority Business Accelerator Program	Virtual Meeting				
National Events (NC su	opliers participated)				
Minority Business Development Agency	Enterprising Women of Color Forum (January 2020 – Orlando, FL)				
DistribuTECH	Transmission & Distribution Conference (January 2020 – San Antonio, TX)				
American Nuclear Society	Utility Working Conference Virtual Summit - Diversity in the Nuclear Supply Chain				
American Association of Blacks in Energy	Virtual National Conference				

Duke Energy also explored opportunities offered by the Women's Business Enterprise National Council, the U.S. Hispanic Chamber of Commerce, and the U.S. Pan Asian Chamber of Commerce and opted to seek engagement with their members through local affiliates and/or other community economic development organizations.

The Economic Impact of the Coal Combustion Products (CCP) NC spend is shown on the graphical illustrations on the next page. Note this is based on NC remit address or NC headquartered companies and represents CCP NC spend with local NC suppliers from 2019 Q4 through 2020 Q3. The CCP direct spend with Duke Energy Carolinas (DEC) NC contractors over the period identified is \$53M and the CCP direct spend with Duke Energy

Progress (DEP) NC contractors over the period identified is \$43M. This spend increases local employment, provides direct, indirect and induced value. The economic impact was estimated in partnership with Dr. Jesse Daystar, Assistant Adjunct Professor at the Nicholas School of the Environment, Duke University using IMPLAN, an industry-standard economic impact modeling tool, with data supplied by Power Advocate an energy intelligence company offering spend intelligence.

**Direct impacts:** The impact that is created in the industries in which a purchase is made. (The vendors Duke Energy directly does business with)

**Indirect impacts:** The impacts created by the supply chain required to create the original product or service. (The supply chain of Duke Energy's vendors)

**Induced Impacts:** The impacts created by employees spending wages on food, entertainment and other activities not related to the industry under study.

# **DEC Economic Impact (2019 Q4 - 2020 Q3)**



Employment 573

Employment Direct 108 Employment Indirect 146 Employment Induced

319

To meet the needs of Duke Energy's supply chain, vendors increased production by supporting an estimated 427 local jobs. Local spending from hired workers supported an additional estimated 146 local jobs, full & part time.

That equates to 10.7 jobs for every \$1M Duke Energy spent.

Value Added \$46.4M

\$24,443,223 Value Added Direct \$9,835,300 Value Added Indirect \$12,116,829 Value Added Induced

Because of Duke Energy's business, vendors increased production and generated an estimated \$46M of added value to the local GRP in the form of labor income, other property type income, and indirect business taxes.

That equates to \$0.87 of added value to the GRP for every \$1 Duke Energy spent.

Labor Income \$18,779,981 \$31.5M \$6,168,503

Labor Income Direct Labor Income Indirect \$6,590,182

Labor Income Induced

Duke Energy's supply chain spent 53M with local vendors increasing production and labor. As a result, hired workers incurred an estimated \$32M in income and benefits.

That equates to \$0.59 in labor income for every \$1 Duke Energy spent.

# **DEP Economic Impact (2019 Q4 - 2020 Q3)**



Employment 535

Value Added

\$41.4M

Labor Income

\$29.4M

Employment Indirect 136 Employment Induced

Employment Direct

304

95

\$21,700,281 Value Added Direct \$8,359,824

\$11,290,030

Value Added Indirect Value Added Induced

\$17,946,915 Labor Income Direct \$5,310,744 Labor Income Indirect \$6,140,452

Labor Income Induced

To meet the needs of Duke Energy's supply chain, vendors increased production by supporting an estimated 399 local jobs. Local spending from hired workers supported an additional estimated 136 local jobs, full & part time.

That equates to 12.4 jobs for every \$1M Duke Energy spent.

Because of Duke Energy's business, vendors increased production and generated an estimated \$41M of added value to the local GRP in the form of labor income, other property type income, and indirect business taxes.

That equates to \$0.96 of added value to the GRP for every \$1 Duke Energy spent.

Duke Energy's supply chain spent 43M with local vendors increasing production and labor. As a result, hired workers incurred an estimated \$29M in income and benefits.

That equates to \$0.68 in labor income for every \$1 Duke Energy spent.

Employment: The total annual average jobs. This includes self-employed, wage and salary, full-time, part-time, and seasonal jobs.

Labor Income: The total value paid to local workers within a region. It is the income source for induced household spending estimations.

Value Added: The industries value of production over the cost of its purchasing its goods and services required to make its products. It's the sum of employee wages, other property type income (corporate profits, interest income, rental payments), and indirect business taxes (sales tax, excise tax, property tax, fines, licenses). Value added does not account for monies spent purchasing goods and services to create an industries production. It can also be defined as the Gross Regional Product (GRP), the regional expression of Gross Domestic Product (GDP).

Regarding the CCP support of NC local suppliers, Duke Energy prepared tables of the top North Carolina contractors supporting CCP work for DEC and DEP. Note that these are firms with headquarters or remit payment to address located in North Carolina and the table does not include non-headquartered contractors (though they may have local offices in NC) actively performing work in NC. See the tables below:

Top North Carolina Based Contractors/Government Entity Supporting the DEC Ash Basin Work
[BEGIN CONFIDENTIAL]

2	Name of Contractor/Government Entity	Location	\$ Spend <sup>1</sup>
1	EARNHARDT GRADING, INC	Stanley, NC	
2	J L RAPER CORP	Statesville,	
3	GREGORY POOLE EQUIPMENT CO,	Raleigh, NC	
4	CROWDER CONSTRUCTION	Charlotte, NC	
5	STEWART'S GRADING AND	Germanton,	
6	SEQUOIA SERVICES	Greensboro,	
7	SOUTHLAND EXCAVATING, LLC	Statesville,	
8	CITY OF EDEN	Eden, NC	
9	CONTAMINANT CONTROL, INC	Salisbury, NC	
10	WESCO INTERNATIONAL, INC.	Charlotte, NC	
07 07	Total		\$39,524,870

<sup>&</sup>lt;sup>1</sup>The spend data is from Q4 of 2019 through Q3 of 2020.

Top North Carolina Based Contractors Supporting the DEP Ash Basin Work

	Name of Contractor	Location	\$ Spend <sup>1</sup>
1	SEQUOIA SERVICES, LLC	Greensboro, NC	
2	CROWDER CONSTRUCTORS, INC	Charlotte, NC	
3	XYLEM DEWATERING SOLUTIONS,	Garner, NC	
4	SOUTHERN INDUSTRIAL	Wilmington, NC	
5	J L RAPER CORP	Statesville, NC	
6	HDR ENGINEERING INC OF THE	Charlotte, NC	
7	WNC WHITE CORPORATION	Sylva, NC	
8	APPALACHIAN SITEWORK, INC	Waynesville, NC	
9	ASYST CONTROLS INCORPORATED	State Road, NC	

10	PIEDMONT MAINTENANCE & SERVICES	Roxboro, NC	
	Total		\$31,398,535

<sup>&</sup>lt;sup>1</sup>The spend data is from Q4 of 2019 through Q3 of 20200. **[END CONFIDENTIAL]** 

A conservative estimate of NC residents employed as the result of CCP work is 2,450 (573 + 535 + 1,342), which includes the NC Economic Impact numbers (573 + 535). We also received input from 19 companies (see page 17) performing CCP work in NC that were not represented in the NC Local Economic Impact study (non-NC headquartered). These companies, during the 2019 Q4 through 2020 Q3 timeframe, have employed 1,342 NC residents, of which 653 NC residents are diverse. The total new hires of NC residents during the 2019 Q4 through 2020 Q3 period is 811 NC residents for these non-NC headquartered companies. A breakdown of the demographics of the 653 diverse residents by these non-NC headquartered companies is shown below:

Diverse Classification	Ì	Number
African-American Men		135
Hispanic/Latino Men		211
Asian Men		19
Native-American Men		57
African-American Women		23
Hispanic/Latino Women		29
Asian Women		9
Native-American Women		4
Caucasian Women		166
31 31 31	Total	653

# Non-North Carolina Headquartered Companies Performing CCP Work in North Carolina

	<u>INOTI-INOT</u>	tii Caroiiia neauqu	iartered Companies Pe	HOHING CCF W	ork ili Nortii Carollia	
			3. If your Corporate Headquarters are not in North Carolina, please state			
			whether or not you have a base of operations in North Carolina. If so, please state the City of your North Carolina base of operations.	4. Between October 1, 2019 and September 30, 2020, please state the total number of employees supporting the	5. Of the total number of employees supporting the Duke Energy Coal Combustion Products Work in North Carolina, how many are	6. Between October 1, 2019 and September 30, 2020, please state the total number of employees that have been hired to support
		2. Please state the City and	in North Carolina, please state	Duke Energy Coal Combustion Products Work	minorities/females? (The total shall be entered into cell K6.	the Duke Energy Coal Combustion Products Work in
Name of Contractor	1. Please state the full Legal Name of your Company.	State of your Corporate Headquarters.	"none".)	in North Carolina who are residents of North Carolina.	Then, the demographic breakout must be entered in cells K11 through K19).	North Carolina who are residents of North Carolina.
AECOM INC.	AECOM Energy & Construction, Inc. URS Corporation of North Carolina, Inc.	San Francisco, CA	Morrisville, NC	78	31	4
AUSTIN INDUSTRIAL, INC.		La Porte, Texas	None	6	5	4
BHI ENERGY	BHI Energy I Power Services LLC	Weymouth, MA	None	88	20	87
BURNS & MCDONNELL INC	Burns & McDonnell Engineering Company, Inc.	Kansas City, MO	Our base operation in North Carolina is located in Raleigh. We also have an office located in Charlotte at 400 S. Tryon St.	3	1	1
CHARAH INC	Charah, LLC	Louisville, KY	Charlotte, NC	146	39	8
CIANBRO CORP	Cianbro Corporation	Pittsfield, Maine	Cianbro does not have a office location in North Carolina, but we do complete projects in the state.	15	6	15
EMERSON ELECTRIC COMPANY	Emerson Process Management Power & Water Solutions, Inc.	Pittsburgh, PA	Emerson's Southeast Regional Center is based in Charlotte, NC	11	0	0
EVOQUA WATER TECHNOLOGIES LLC	Evoqua Water Technologies, LLC	Pittsburgh, PA	Durham, NC	13	3	11
INTERNATIONAL CHIMNEY CORP.	ICC Commonwealth Corporation	Williamsville, NY	N/A	13	1	0
KEYSTONE CONSTRUCTORS INC	Keystone Constructors, Inc.	Keystone Constructors, Inc.	None - Headquarters in SC.	87	8	87
MORGAN CORP	Morgan Corp.	Duncan, SC	Charlotte, NC	67	46	67
SEFA GROUP	The SEFA Group, Inc.	Moncks Corner, SC	We have Locations in the following Cities: Salisbury, Moncure, Goldsboro, Denver, and Linwood.	73	31	70
SYNTERRA CORP	SynTerra Corporation	Greenville, SC	Yes: Charlotte, NC	24	10	3
TRANS-ASH INC	Trans Ash, Inc.	Cincinnati, OH	Wilmington, NC Eden, NC	78	27	78
UNITED CONVEYOR CORP	United Conveyor Corporation	2100 Norman Dr W. Waukegan, IL 60085	Corporate Headquartes are in Waukegan, Illinois. District office in Hickory, NC. Regional UCC District Sales office is- United Conveyor Corporation Southeast District Office 10-21st Avenue, NW, Suite 209 Hickory, NC 28601 Phone: 828-327-2285 Fax: 828-327-3819 Email: ucccarolina@unitedconveyor.com Office Sales Manager/ Engineer - Kent Shever	3	0	0
WASTE MANAGEMENT CORP	Waste Management National Services, Inc.	Houston, Texas	Yes - Asheville, NC; Charlotte, NC; Randleman, NC	30	5	20
WESTECH INC	WesTech Engineering, Inc.	Salt Lake City, UT	Huntersville, NC prior to May 2020, and Asheville, NC after May 2020	6	1	0
WOOD		1105 Lakewood Parkway, Suite 300, Alpharetta, GA 30009	Charlotte, NC Asheville, NC Raleigh, NC Wilmington, NC	177	109	8
ZACHRY GROUP	Zachry Industrial, Inc.	San Antonio, TX	Zachry has a Design Center in Charlotte, NC.	424	297	348
	1		TOTAL	1,342	653	811

The CCP total **DEC** Tier I<sup>1</sup> diverse spend with NC based companies and other companies outside of NC from 2019 Q4 through 2020 Q3 is \$7,221,817. The CCP total **DEP** Tier I diverse spend with NC based companies and other companies outside of NC from 2019 Q4 through 2020 Q3 is \$1,914,166. Regarding CCP support of Tier I NC based diverse suppliers, we have prepared tables of the Top NC based diverse Tier I contractors supporting CCP work, for both DEC and DEP.

#### [BEGIN CONFIDENTIAL]

Top 10 North Carolina Based Diversity Contractors Supporting the DEC Ash Basin Work					
Tier I Diverse Contractor	Diverse Classification	Location	Primary Work Category	Spend <sup>2</sup>	
STEWART'S GRADING & HAULING INC	Woman owned	Germanton, NC	Site Work		
LOCKE-LANE CONSTRUCTION COMPANY INC	Service-Disabled Veteran owned	Stony Point, NC	Site Work		
SEWELL CONTRACTORS INC	Woman owned	Shelby, NC	Maintenance Services		
LDSI INC	Service-Disabled Veteran owned	Charlotte, NC	Surveying Services		
CRISP AND CRISP INC	HUB Zone	Robbinsville, NC	Site Work		
WATER PURIFICATION CONSULTANTS INC	Woman owned	Winston-Salem, NC	Water Treatment Services		
BIO-NOMIC SERVICES INC	Woman owned	Belmont, NC	Inspection Services		
JMS SOUTHEAST INC	Woman owned	Statesville, NC	Temperature Instruments		
REI CONSTRUCTION SERVICES INC	Veteran owned	Charlotte, NC	Roofing Maintenance		
PARKS PORTABLE TOILETS INC	Woman owned	Goldsboro, NC	Septic Tank Service		
Total				\$4,385,0	

Notes: <sup>1</sup>Tier I diverse spend represents payments made to diverse suppliers by Duke Energy.

<sup>&</sup>lt;sup>2</sup> The spend data is from Q4 of 2019 through Q3 of 2020.

Top North Carolina Based Diverse Contractors Supporting the DEP Ash Basin Work						
Tier I Diverse Contractor	Diverse Classification	Location	Primary Work Category	Spend <sup>2</sup>		
STEWART'S GRADING & HAULING INC	Woman owned	Germanton, NC	Site Work			
EDWARDS INC	Veteran owned	Spring Hope, NC	Crane and Hoist Rental			
BIO-NOMIC SERVICES INC	Woman owned	Belmont, NC	Environmental Equipment Maintenance			
CAROLINA COATING SOLUTIONS	Woman owned	Morrisville, NC	Coatings Application			
MJ PRICE CONSTRUCTION CO INC	Woman owned	Roanoke Rapids, NC	Site Work			
MCARTHUR CONSTRUCTION COMPANY	Woman owned and HUB Zone	Lumberton, NC	Waste Hauling			
GLENN INDUSTRIAL GROUP INC	Minority (Hispanic) and Woman owned	Charlotte, NC	Piping Maintenance			
LDSI INC	Service-Disabled Veteran owned	Charlotte, NC	Surveying Services			
PARKS PORTABLE TOILETS INC	Woman owned	Goldsboro, NC	Septic Tank Service			
Total				\$1,361,25		

Notes: <sup>1</sup>Tier I diverse spend represents payments made to diverse suppliers by Duke Energy.

<sup>2</sup> The spend data is from Q4 of 2019 through Q3 of 2020.

[END CONFIDENTIAL]

# Tier II Diverse Spend

CCP Tier II diverse spend for both DEC and DEP amounts to \$3.4M for the period of 2019 Q4 through 2020 Q3. Tier II diverse spend represents payments to diverse suppliers by Duke Energy Tier I suppliers. Below is the CCP Tier II diverse spend reported by the following DEC and DEP contractors:

# [BEGIN CONFIDENTIAL]

Tier II North Carolina Diverse Spend 2019 Q4 - 2020 Q3	
Company	2019 Q4 - 2020 Q3 North Carolina Tier II Diverse Spend
Amec Foster Wheeler Environment & Infrastructure Inc. (Wood Group)	
Arcadis US Inc	
Crowder Industrial Construction LLC	
Charah Inc	
Early Construction, Inc.	
Earnhardt Grading, Inc	
Morgan Corporation	
S&ME, Inc.	
Sequoia Services	
Southland Excavating	
Trans Ash, Inc.	
Waste Management	
WNC White Corp.	
Grand Total Subcontracted North Carolina Diverse Spend	\$3,457,637
Non-diverse Tier I contractors who have subcontracted with diverse NC headquartered companies.	

# [END CONFIDENTIAL]

# Tier II Local Spend

Several of Duke Energy's CCP non-NC headquartered direct contractors subcontracted with NC headquartered companies during the 2019 Q3 through 2020 Q4 period, this is not reflected in the NC Local Economic Impact study. A summary of the \$10.5M NC Local subcontracted spend not included in the study, as provided by the following non-NC headquartered contractors, is shown below:

# [BEGIN CONFIDENTIAL]

Tier II North Carolina / Local Spend 2019 Q4 - 2020 Q3	
Non-North Carolina Company	Subcontracted North Carolina / Local Spend 2019 Q4 - 2020 Q3
Amec Foster Wheeler (The Wood Group)	
ATC Associates	
Bowen Engineering Corporation	
McCollum Water Conditioning Inc	
Morgan Corporation	
SynTerra Corporation	
Waste Management	
Grand Total Subcontracted North Carolina / Local Spend	\$10,536,175
*Non-NC headquartered contractors who have subcontracted with NC	
headquartered companies	

# [END CONFIDENTIAL]

In summary, Duke Energy takes economic development and Corporate Responsibility seriously and it continually looks for opportunities to utilize local suppliers and diverse suppliers. As a service to rate payers, Duke Energy must be reasonable and prudent while considering suppliers that are market competitive and experienced in safe work methodologies.

#### EXHIBIT A: Duke Energy Hire North Carolina List



#### January 12th, 2021

	Business Name	City	Address of principal place of business	Companies primary competency or work category	Diverse Classification?
1	Accelerate Solar	Charlotte	10345 NATIONS FORD RD.,	Solar Energy Contractors	No
2	ACP Fiber Services	Pineville	10817 Southern Loop Blvd Pineville, NC 28134	Telecom Construction	No
3	AECOM Technical Services of North Carolina	Morrisville	1600 Perimeter Park Drive	engineering, environmental, construction/CM	No
4	Alliance Land Surveying, PC	Sylva	1000 US Hwy 441 S, Sylva, NC	Land Surveying	Small Business Enterprise (SBE), Veteran-Owned Business Enterprise (VBE)
5	Allied Staff Augmenta ion Partners, Inc.	Charlotte	7421 Carmel Executive Park Dr.	Professional Staffing Services	Minority-Owned Business Enterprise (MBE) - African American Disabled Veteran Owned Business Enterprise
6	ALPHACX LLC	Huntersville	858 WINDY FALLS DR	Electrical Commissioning and Consulting	No
7	Andrew Consulting Engineers, PC	Wilmington	3811 Peachtree Ave, Suite 300, Wilmington, NC 28403	Professional Engineering	No
8	Anson Contractors, Inc.	Wadesboro	PO Box 796, Wadesboro, NC 28170	Heavy Civil Construction	No
9	Bahnson	Clemmons	4731 Commercial Park Court, Clemmons, NC 27012	Mechanical, HVAC, Controls, Design, Engineering	Minority-Owned Business Enterprise (MBE) - Other, Small Business Enterprise (SBE)
10	Bartimaeus By Design	Thomasville	1010 Randolph Street, Thomasville NC	Metal Fabrication; Metal Machining; Sheet Metal Fabrica ion; Job Shop	No
11	Baxter Johnson Contracting, Inc.	Raleigh	PO Box 27257 Raleigh, NC 27611	Sitework	No
12	Benton Roofing, Inc.	East Flat Rock	2421 Spartanburg Hwy, East Flat Rock, NC 28726	Commercial, Industrial, Residential Roofing	Veteran-Owned Business Enterprise (VBE)
13	Besco Electric Corporation	Huntersville	9835 NORTHCROSS CENTER CT, HUNTERSVILLE, NC 28078	Electrical	DOT Disadvantaged Business Enterprise (DBE), Minority-Owned Business Enterprise (MBE) - Hispanic,

					Woman-Owned Business Enterprise (WBE)
14	Boilerworks Inc.	Concord	4350 Motorsports Drive SW, Concord, NC 28027	Boilers, Piping, Mechanical, Refractory	Minority-Owned Business Enterprise (MBE) - Other, Small Business Enterprise (SBE)
15	CADET Construction Company	Raleigh	6300 Chapel Hill Road, Suite 120; Raleigh, N.C. 27607	Civil & Commercial Construction	Minority-Owned Business Enterprise (MBE) - African American
16	Callaway Industrial Services	Mooresville	118 Overhill Dr., Suite 105; Mooresville, NC 28117	Industrial cleaning, painting, floor systems, construction.	Woman-Owned Business Enterprise (WBE)
17	Carolina Air Solu ions	Charlotte	9224 Stockport Place, Charlotte, NC 28273	HVAC	No
18	Carolina Power & Signalization, Inc.	Fayetteville	1416 Middle River Loop Fayetteville NC 28312 Po Box 53650 (28305)	Lighting, traffic signalization, utility distribution and transmission construction and maintenance installations, substation construction and maintenance, and concrete foundation installations	No
19	Carver Machine Works, Inc	Washington	129 Christian Service Camp Rd. Washington, NC 27889	Equipment	No
20	CATLIN Engineers and Scientists	Wilmington	220 Old Dairy Road, Wilmington, NC 28405	Environmental, Civil, Geotechnical Engineering; Drilling Services	Small Business Enterprise (SBE)
21	Chesapeake Containment Systems, Inc.	Statesville	2690D Salisbury Hwy, Statesville, NC 28677	Supply and installa ion of geosynthetics	No
22	Coastal Carolina Pumping, Inc.	Charlotte	PO Box 7767 Charlotte, NC 28241	Concrete Pumping Service	No
23	Country Boy Landscaping, Inc.	Statesville	429 Old Mocksville Rd. Statesville, NC 28625	Sitework, Utilities, Landscaping, Fencing, Hauling	No
24	Crisp and Crisp Inc.	Robbinsville	116 Hyde Town Rd	Site Development	SBA HUBZone Business (HUBZone)
25	Critical Power Services, Inc.	Charlotte	4732 Lebanon Road, Suite C, Charlotte, NC 28227	Stationary Battery Systems, Uninterruptible Power Supply (UPS) Systems	Small Business Enterprise (SBE)
26	Crowder Industrial Construction LLC	Charlotte	6425 Brookshire Blvd. Charlotte, NC 28216	General Contractor	No
27	D L Peoples Construc ion, Inc	Charlotte	P.O. Box 39127	Unlimited General Contractor	No
28	D.H.Griffin	Greensboro	4716 Hilltop Road	Turn Key Site Package	No
29	Davis-Martin-Powell & Associates Inc.	Hight Point	6415 Old Plank Road, High Point, NC 27265	Engineering, Surveying, & SUE	No

30	Directional Services Inc.	Hope Mills	4830 Hwy 301 Hope Mills NC	Power, Solar, Natural Gas, RNG	No
31	Draw Enterprises, Inc	Charlotte	8100 Wilkinson Blvd Ste 105, charlotte 28214	concrete, foundations, site work, oil containment, grounding, substation foundations and below grade items	No
32	Duncklee & Dunham, P.C.	Cary	511 Keisler Drive, Suite 102; Cary, NC 27518	Environmental and engineering consulting	No
33	EBF Enterprises Inc	Lincolnton	2381 Industrial Park Rd. Lincolnton, NC 28092	Transportation	No
34	EcoExpress, LLC	Castle Hayne	418 Hermitage Rd, Castle Hayne, NC 28429	Seeding and Erosion Control	Small Business Enterprise (SBE)
35	ECS Southeast, LLP	Raleigh	9001 Glenwood Avenue, Raleigh NC 27617	Engineering Services	No
36	Edwards Inc	Spring Hope	4119 Sheep Pasture Road, Spring Hope NC 27882	Construction	Veteran-Owned Business Enterprise (VBE)
37	ELECT, P.C.	Wendell	375 E Third Street Wendell NC	Electrical Engineering & Testing	No
38	Envirotrol, LLC	High Point	250 Swathmore Avenue High Point, NC 27263	Mechanical Construction, Service, Facility automation, Security, Design Build Design Assist	No
39	FHG, Inc.	Mint Hill	7015 Tutor St Mint Hill, NC 28227	GC Civil, Mechanical, and Structural Specializing in mechanical piping, pipe lines, natural gas facilities, compressor stations, metering, integrity, above ground storage tanks including clarifiers	No
40	Fleming Engineering, Inc.	Colfax	8518 Triad Drive, Colfax, NC 27235	Land Surveying & Civil Engineering	No
41	GDC Inc	Charlotte	516 E. Hebron Street	Construction services-Traffic Control ,Demo	DOT Disadvantaged Business Enterprise (DBE)
42	Geoforce Utility Technologies is a DBA of Lost Time Control West, Inc.	Denver	2265 Hwy 16 N Denver, NC 28037	Pole Inspection/Treatment Reinforcement, Padmount Facilities inspection/repair, Overhead Safety Services	No
43	Geologic Exploration Inc	Charlotte	176 Commerce Blvd	environmental well drilling	No
44	Glenn Industrial Group, Inc	Charlotte	5325 Marshall Air Drive	UNDERWATER INSPECTION, REPAIR, CONSTRUCTION, REMOTELY OPERATED VEHICLES, HEAVY CIVIL CONSTRUCTION, ASH POND PIPE ABANDONMENT, DECOMMISSIONING, MARINE SUPPORT	No
45	Glover Construction Co., Inc.	Pleasant Hill	4493 US 301 Highway, Pleasant Hill, NC 27866	Mass excavation, earthwork, landfill construc ion, ash excavation, power plant site development preparation	Small Business Enterprise (SBE)
46	GNB Ventures, LLC dba Sisco Fire & Safety	Charlotte	1800F Associates Lane	Fire & Life Safety Inspection maintenance & repair	DOT Disadvantaged Business Enterprise (DBE), Small Business Enterprise (SBE), Woman-Owned Business Enterprise (WBE)

47	Graham County Land Company, LLC	Robbinsville	750 Tallulah Road, Robbinsville, NC 28771	Vegeta ion Management, Civil Site Work (Substation, Transmission, Distribution, Solar & Wind), Access Road Construction, Coal Ash Remedia ion, Matting	SBA HUBZone Business (HUBZone)
48	Gupton Land Clearing	Salisbury	675 Gupton Drive Salisbury NC 28147	Right of Way Clearing	No
49	Hall Contracting	Charlotte	6415 Lakeview Road Charlotte, NC 28269	General Contracting (Utility, Civil, Mechanical construction)	No
50	Hearns Real Estate Solutions, LLC	Charlotte	2015 Ayrsley Town Blvd, Suite 202, Charlotte, NC 28273	NIGP Code: 96866. Right of Way Services - Negotiation, Acquisition, Appraisal, and Relocation	DOT Disadvantaged Business Enterprise (DBE), Minority-Owned Business Enterprise (MBE) - African American
51	IMA POWER SERVICES	Shelby	2409 South Post Road Shelby NC 28152	Electrical contracting, Substation services	No
52	J L Raper Corp.	Statesville	150 Sportsman Dr Statesville, NC 28625	Industrial Grading & Site Works	No
53	Jack A. Farrior, Inc. Steelworks	<u>Farmville</u>	P.O. Box 839- 9585 US 264A Farmville, NC 27828	Fabrication and Millwright Services	Minority-Owned Business Enterprise (MBE) - Other, Small Business Enterprise (SBE)
54	Jenison Construction, Inc.	Charlotte	201 Southside Drive Charlotte, NC 28217	Construc ion Services- Building Construction	No
55	JMS Southeast, Inc	Statesville	105 Temperature Lane	Manufacturer	No
56	JSD Environmental Solu ions Inc.	Elm City	7255 Jobe Rd	Environmental	No
57	Landmasters, Inc.	Gastonia	P.O. Box 12846 1229 Shannon-Bradley Rd. Gastonia, NC 28052	Landscape and Site Management	No
58	Laury TMG	Charlotte	128 S. Tryon Street	Engineering, Management, Construc ion, O&M	Minority-Owned Business Enterprise (MBE) - African American
59	Letourneau Enterprises, LLC	Charlotte	15105-D John J. Delaney Drive, #22, Charlotte, NC 28277	Clearing, Grading, Access, Erosion and Sediment Control	No
60	Locke-Lane Construction	Stony Point	5063 Taylorsville Highway, Stony Point, NC 28678	General Contractor	SBA Small Disadvantaged Business (SDB) Enterprise, Small Business Enterprise (SBE), Veteran-Owned Business Enterprise (VBE)
61	Lynn Thomas Grading Inc.	Polkton	230 Rocky River Church Road	General Contractor	Small Business Enterprise (SBE), DOT Disadvantaged Business Enterprise (DBE), Woman-Owned Business Enterprise (WBE)
62	Marand Builders, Inc.	Charlotte	4534 Old Pineville Rd Charlotte NC, 28217	Commercial General Contractor	Minority-Owned Business Enterprise (MBE) - Hispanic

63	MB Haynes Corporation	Asheville	187 Deaverview Rd, Asheville, NC 28806	Multi-disciplined Construction	Minority-Owned Business Enterprise (MBE) - Other, Small Business Enterprise (SBE)
64	McDonald York Building Company	Raleigh	801 Oberlin Road Suite 235	General Contracting/Construction Management	Veteran-Owned Business Enterprise (VBE)
65	MEC Environmental Construction, Inc.	Chapel Hill	1340 Environ Way, Suite 321	Site Construction / Environmental Remediation	Service-Disabled Veteran-Owned Small Business
66	Mohawk Traffic Services, LLC.	Charlotte	6910 Old Statesville Rd. Bldg. B Charlotte, NC 28269	Traffic Control	No
67	Momentum Construction LLC	Charlotte	610 B MINUET LANE, STE 106 CHARLOTTE NC 28217	COMMERCIAL CONSTRUCTION	Woman-Owned Business Enterprise (WBE)
68	National Standard Electric	Gastonia	1467 plantation Trl, Gastonia, NC 28056	electrical contracting	Woman-Owned Business Enterprise (WBE) Small Business Enterprise (SBE)
69	NGE Services, Inc.	Charlotte	P.O. Box 30665 Charlotte, NC 28230	Right-of-Way Clearing & Maintenance. Site Prep.	No
70	NHM Constructors, LLC	Asheville	1121 Brevard Road, Asheville, NC 28806	Civil site development	Small Business Enterprise (SBE)
71	Northstar Demolition and Remediation	Charlotte	16928 Lancaster Highway, Unit 103 Charlotte, NC 28277	Civil Construction, Coal Ash Remediation, Demolition/abatement and environmental remediation	No
72	OL Parker and Son Grading Co.	Charlotte	2742 Miranda Rd, Charlotte, NC	Sitework	Woman-Owned Business Enterprise (WBE)
73	Parker Stockstill	Elm City	6941 E Langley Road	Distribution Services	Small Business Enterprise (SBE), Woman-Owned Business Enterprise (WBE)
74	Patriot Roofing Company LLC	Wilmington	5041 NEW CENTRE DRIVE	Roofing	Woman-Owned Business Enterprise (WBE)
75	Performance Lifting Technologies Inc.	Sherrills Ford	8046 Parkview Ln, Sherrills Ford, NC 28673	Repair/Maintenance/Testing of Overhead Cranes/Hoists	No
76	Piedmont Maintenance & Services of Roxboro, Inc.	Roxboro	259 WOODSDALE RD	Industrial Maintenance	Minority-Owned Business Enterprise (MBE) - Other, Small Business Enterprise (SBE), Veteran-Owned Business Enterprise (VBE)
77	Pike Electric, LLC	Mount Airy	100 Pike Way, Mount Airy, NC 27030	Distribution and transmission powerlines and substations, Storm Restoration Services and Gas Distribution Services	No
78	Plank Road Forestry, LLC	Wadesboro	302 Lee Avenue, Wadesboro, NC 28170	Vegetation Management, Arboriculture, Forestry Consulting, Forestry Mulching/Mowing, Utility Herbicide Applications	No
79	Precision Valve Group, Inc.	Monroe	4815 East Fork Lane, Monroe NC 28110	Valve Repair and Machining	No

80	RCI Construction Group	Mooresville	213 S. Broad St., Mooresville, NC 28115	Construc ion and Maintenance Contractor, Civil & Electrical	No
81	SBFI North America Inc.	Asheville	123 Lyman Street Asheville, NC 28801	Control Consoles; Office Furniture	No
82	SEPI Engineering & Construction, Inc.	Raleigh	1 Glenwood Ave. Ste. 600 Raleigh NC 27603	Civil engineering +planning +surveying and environmental services	Minority-Owned Business Enterprise (MBE) - Other, Woman-Owned Business Enterprise (WBE)
83	Sequoia Services LLC	Greensboro	7815 National Service Rd Ste 606, Greensboro NC 27409	General Contractor, R.O.W. Clearing & Access, Civil Construction, Earthmoving & Excavation, Remediation, Concrete, Foundations, Dewatering, Water Treatment, Dams, Levees, Landfills, Power Sta ions, Solar/Renewables, Substations, Transmission	Small Business Enterprise (SBE)
84	Sewell Contractors Inc.	Shelby	1410 Chatfield Road Shelby, NC 28150	Steel Fabrication/ Industrial Maintenance	Minority-Owned Business Enterprise (MBE) - Other, Woman-Owned Business Enterprise (WBE)
85	Smith Excavating LLC	Mocksville	162 Production Lane, Mocksville NC, 27028	Right-of-Way Maintenance	No
86	Southern Industrial Constructors, Inc.	Raleigh	6101 Triangle Drive Raleigh NC 27617	Industrial Construction	No
87	Southern Mechanical Services	Albemarle	2031 Kingsley Drive Albernarie NC 28001	Industrial Mechanical Contractor	Woman-Owned Business Enterprise (WBE)
88	Southland Excavating	Statesville	438 Baymount Dr Statesville, NC 28625	Grading	No
89	Statesville Process Instru Inc	Statesville	111 Temperature Lane Statesville NC 28677	Distribution	Minority-Owned Business Enterprise (MBE) - Other, Small Business Enterprise (SBE)
90	Superior Industrial Maintenance Co LLC	Concord	4801 Stough Rd, Concord, NC	Specialty Coating & Mechanical Repair	Small Business Enterprise (SBE)
91	T&T Lawn Care Inc	Greensboro	3989 Liberty Road	Vegetation Management	No
92	Thalle Construc ion	Hillsborough	900 NC Hwy 86 North, Hillsborough, NC 27278	Heavy Civil, CCR remediation and Landfills	No
93	TMC Taylor	Charlotte	1406 Castle Hayne Rd	Construction/General Contractor	No
94	Thomas Land Care	Princeton	803 Princeton Rd, Princeton NC 27569	Land maintenance, Landscaping, Light grading	No
95	Utili-Serve, LLC	Conover	1701 NE Cable Dr.	Electric Substation Construction and Maintenance	Veteran-Owned Business Enterprise (VBE)

96	Viking Turbine Services, Inc.	Swansboro	102 Seth Thomas Ln, Swansboro, NC 28584	Outage Technical Oversight	Small Business Enterprise (SBE)
97	Watana Engineering PLLC	Charlotte	8058 Corporate Center Drive Suite 300 Charlotte, NC 28226	Engineering/Construction Management	Minority-Owned Business Enterprise (MBE) - Asian
98	Watson Electrical Construc ion Co. LLC	Wilson	1500 Charleston Street, Wilson, NC 27893	Electrical	No
99	Wayne Brothers, Inc.	Davidson	357 Concrescere Parkway	Civil & Infrastructure; Concrete	No
100	Zapata Engineering	Charlotte	6302 Fairview Road, Suite 600, Charlotte, NC	Engineering and Architecture	Minority-Owned Business Enterprise (MBE) - Hispanic, Small Business Enterprise (SBE)

#### Exhibit B- Hire North Carolina Marketing Brochure



Promoting economic development, creating jobs and improving communities within North Carolina.

A complete copy of the Hire North Carolina rule is available upon request. For more information, email HireNC@duke-energy.com.

To register and qualify as a Hire North Carolina resident contractor, visit duke-energy.com/partner-with-us/suppliers.



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#### **Contract Categories**

The following are a selection of Hire North Carolina service contract categories in which Duke Energy actively solicits qualified bidders based in North Carolina. A full list of contract categories is available on our supplier webpage at duke-energy.com/partner-with-us/suppliers.

#### Construction and Maintenance

Craft Labor Maintenance and Repair Engineering Welding

#### **Facility Services**

**Building Maintenance** 

#### Transmission and Distribution

T&D Construction
Maintenance and Repair
Paving and Concrete
Drilling and Trenching
Location Services
Vegetation Management

Duke Energy 526 South Church Street Charlotte, NC 28202 duke-energy.com

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Overview of North Carolina Utilities Commission Rules and Regulations: Chapter 25



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#### What Is Hire North Carolina?

To help further encourage and measure utility utilization of North Carolina resident contractors. including women- and minority-owned businesses, the North Carolina Utilities Commission has implemented the Hire North Carolina rule.

The intention of the rule is to promote economic development, create jobs, and improve the communities served by Duke Energy by maximizing the use of resident contractors for utility projects undertaken in the state of North Carolina. Duke Energy strives to help improve the vitality of our communities by consistently considering the corporate responsibility components of supplier diversity, local impact and environmental stewardship as part of our sourcing process.

#### Hire North Carolina Contractor List

To encourage the participation of resident contractors as prime contractors and subcontractors, Duke Energy is developing and maintaining a Hire North Carolina list. This list will consist of resident contractors, including women- and minority-owned businesses, determined to be qualified in order to expand the local contracting source pool within the state of North Carolina.

For all applicable projects, no contract shall be awarded to any prime contractor without Duke Energy first providing the Hire North Carolina list for consideration of awarding subcontracts arising out of the prime contract.

#### Resident Contractors

A resident contractor is defined as a contractor or subcontractor who has their primary business in the state of North Carolina. If a contractor meets these qualifications, they are encouraged to register for the Hire North Carolina list in order to be considered for Hire North Carolina projects and contracts.

#### Applicability

The Hire North Carolina rule covers contracts for construction, extension and/or repair of facilities or other utility projects that meet the following:

- Located in North Carolina
- In excess of \$700.000
- Excluding materials
- Excluding planned or unplanned outage work

#### How Do I Register for the Hire North Carolina List?

Resident contractors can register and qualify to be included on the Hire North Carolina list, and Hire North Carolina registration instructions are available on the Duke Energy Supplier webpage at duke-energy.com/partner-with-us/suppliers.

#### Register your business today!





#### **Bid Process Overview**

Duke Energy develops comprehensive bid packages that clearly communicate the scope of work, our requirements and desired outcomes to help ensure project success will ultimately be achieved. We utilize objective bid evaluation criteria to select the best value bidder through qualitative and quantitative analysis. A weighted average approach is used to evaluate bids involving technical, commercial and corporate responsibility components.



























# **Duke Energy rolls out 'Hire North Carolina' program for major construction projects**

- Innovative program to promote economic development and job growth
- North Carolina-based and minority-owned contractors and subcontractors encouraged to join list

CHARLOTTE, N.C. – In an effort to promote economic development and support North Carolina communities, Duke Energy is implementing the new program – 'Hire North Carolina' – to maximize the use of locally owned and diverse contractors for utility projects within the state.

"We want to continue to support job creation and investment with suppliers, vendors and contractors who, like many of our team members, are proud to call North Carolina home," said Melody Birmingham, senior vice president of supply chain and chief procurement officer for Duke Energy. "Hire North Carolina will be a useful resource for Duke Energy to expand access to our local and diverse talent for construction projects."

"As a small business owner, I am passionate about supporting other local and women and minority-owned businesses," said Neeta Singh, owner of Tiger Controls, a Greensboro-based electrical and electronic distributor and engineering services provider. "At a time when many small businesses are facing financial challenges, I appreciate this new initiative to identify diverse suppliers. This program will not only drive in-state investments but open up additional opportunities for women and minority-owned businesses, and I look forward to adding our company name to the Hire North Carolina list."

# **Qualifying projects**

Hire North Carolina, as directed and overseen by the North Carolinas Utilities Commission (NCUC), covers contracts for construction, extension and repair of facilities or other utility projects that are in North Carolina and exceed \$700,000 in cost.

Duke Energy will continue to consider in-state and diversity when evaluating projects of this size and will provide the Hire North Carolina list to prime contractors to promote local suppliers for construction projects.

In 2019, Duke Energy spent more than \$1.7 billion with suppliers operating in North Carolina and more than \$316 million with diverse North Carolina businesses. Duke Energy utilities will provide the NCUC with annual reports detailing the progress of the program.

#### **Hire North Carolina list**

As part of this program, Duke Energy is developing a list of resident contractors, including women- and minority-owned businesses, in order to expand the local contracting source pool within the state. A resident contractor is a contractor or subcontractor who has their primary business in North Carolina. If a contractor meets these qualifications, they are encouraged to register for the list in order to be considered for Hire North Carolina projects and contracts. Registration instructions can be found on the Duke Energy Supplier webpage at duke-energy.com/partner-with-us/suppliers.

#### Higher education and technical schools outreach

As part of the program, Duke Energy will also be conducting outreach with North Carolina's institutions of higher education, community colleges, and other trade and technical schools to raise awareness of career opportunities in the energy, construction and other contractor fields that support our critical mission to reliably serve North Carolina's energy needs.

#### **Duke Energy**

Duke Energy (NYSE: DUK), a Fortune 150 company headquartered in Charlotte, N.C., is one of the largest energy holding companies in the U.S. It employs 29,000 people and has an electric generating capacity of 51,000 megawatts through its regulated utilities and 2,300 megawatts through its nonregulated Duke Energy Renewables unit.

Duke Energy is transforming its customers' experience, modernizing the energy grid, generating cleaner energy and expanding natural gas infrastructure to create a smarter energy future for the people and communities it serves. The Electric Utilities and Infrastructure unit's regulated utilities serve 7.8 million retail electric customers in six states: North Carolina, South Carolina, Florida, Indiana, Ohio and Kentucky. The Gas Utilities and Infrastructure unit distributes natural gas to 1.6 million customers in five states: North Carolina, South Carolina, Tennessee, Ohio and Kentucky. The Duke Energy Renewables unit operates wind and solar generation facilities across the U.S., as well as energy storage and microgrid projects.

Duke Energy was named to Fortune's 2020 "World's Most Admired Companies" list and Forbes' "America's Best Employers" list. More information about the company is available at <u>duke-energy.com</u>. The <u>Duke Energy News Center</u> contains news releases, fact sheets, photos, videos and other materials. Duke Energy's <u>illumination</u> features stories about people, innovations, community topics and environmental issues. Follow Duke Energy on <u>Twitter</u>, <u>LinkedIn</u>, <u>Instagram</u> and <u>Facebook</u>.

#### CERTIFICATE OF SERVICE

I certify that a copy of Duke Energy Progress, LLC, Duke Energy Carolinas, LLC and Piedmont Natural Gas Company, Inc.'s Rule R25-6 Hire North Carolina 2020 Annual Report, in Docket Nos. M-100, Sub 159; E-2, Sub 1142 and E-7, Sub 1146, has been served by electronic mail, hand delivery or by depositing a copy in the United States mail, postage prepaid to the following parties:

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