| | Duke Energy Carolinas, LLC For the Period January 1, 2019 - December 31, 2025 Docket Number E-7 Sub 1305 North Carolina Net Lost Revenue Estimates for Vintages 2019 - 2025 | | | | | | | Fiel | lds Exhibit 2, page |
|------|--|-------------------------------|-------------------------|-------------------------|------------------------|------|------|-----------|-----------------------|
| | Vintage 2019 | | | | | | | | U |
| Line | Residential | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
| 1 | Energy Efficiency Education Energy Efficient Appliances and Devices | \$ 148,216 \$ 4,857,811 | 254,148 \$ 6,712,042 | 105,420 \$ 2,618,427 | 87,526 \$ 1,742,847 | - \$ | - \$ | - \$ - | 595,310 15,931,128 |
| 3 | Low Income Energy Efficiency and Weatherization Assistance | 185,331 | 216,602 | 70,044 | 46,019 | - | - | - | 517,997 |
| 4 | Multi-Family Energy Efficiency | 600,390 | 795,885 | 300,444 | 208,913 | - | - | - | 1,905,632 |
| 5 | My Home Energy Report | 16,376,622 | - | - | - | - | - | - | 16,376,622 |
| 6 | Residential Energy Assessments | 196,294 | 271,515 | 107,166 | 73,348 | - | - | - | 648,322 |
| 7 | Residential Smart \$aver Energy Efficiency | 217,687 | 334,280 | 152,447 | 100,557 | - | - | - | 804,971 |
| 8 | Total Lost Revenues | 22,582,350 | 8,584,473 | 3,353,948 | 2,259,210 | - | - | - | 36,779,981 |
| 9 | Found Residential Revenues * | - | - | - | (11,862) | - | - | - | (11,862) |
| 10 | Net Lost Residential Revenues | \$ 22,582,350 \$ | 8,584,473 \$ | 3,353,948 \$ | 2,271,072 \$ | - \$ | - \$ | - \$ | 36,791,843 |

| | Non-Residential | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total 💉 |
|----|---|--------------------|--------------|--------------|--------------|------|------|------|------------|
| 11 | EnergyWise for Business | \$ 113,643 \$ | 186,132 \$ | 80,175 \$ | 53,420 \$ | - \$ | - \$ | - \$ | 433,370 |
| 12 | Non Residential Energy Efficient ITEE | 334 | 438 | 132 | 104 | - | - | - | 1,008. |
| 13 | Non Residential Smart Saver Custom | 872,885 | 1,456,848 | 660,676 | 453,233 | - | - | - | 3,443,642 |
| 14 | Non Residential Smart Saver Custom Technical Assessments | 83,809 | 57,508 | 1,710 | 1,613 | - | - | - | 144,640 |
| 15 | Non Residential Smart Saver Energy Efficient Food Service Products | 13,606 | 19,167 | 7,654 | 5,233 | - | - | - | 45,660 |
| 16 | Non Residential Smart Saver Energy Efficient HVAC Products | 177,008 | 320,919 | 153,061 | 109,128 | - | - | - | 760,115 |
| 17 | Non Residential Smart Saver Energy Efficient Lighting Products | 3,673,309 | 4,767,273 | 1,693,589 | 1,113,797 | - | - | - | 11,247,968 |
| 18 | Non Residential Smart Saver Energy Efficient Process Equipment Products | 20,702 | 19,330 | 3,140 | 1,913 | - | - | - | 45,085 |
| 19 | Non Residential Smart Saver Energy Efficient Pumps and Drives Products | 28,698 | 43,038 | 18,845 | 12,729 | - | - | - | 103,311 |
| 20 | Small Business Energy Saver | 1,428,454 | 1,910,476 | 677,101 | 469,820 | - | - | - | 4,485,851 |
| 21 | Smart \$aver(R) Non Residential Performance Incentive Program | 24,374 | 106,377 | 86,207 | 80,071 | - | - | - | 297,029 |
| 22 | Total Lost Revenues | 6,436,822 | 8,887,507 | 3,382,290 | 2,301,060 | - | - | - | 21,007,679 |
| | | | | | | | | | - |
| 23 | Found Non-Residential Revenues * | - | - | - | - | - | - | - | - |
| 24 | Net Lost Non-Residential Revenues | \$ 6,436,822 \$ | 8,887,507 \$ | 3,382,290 \$ | 2,301,060 \$ | - \$ | - \$ | - \$ | 21,007,679 |

^{*} Found Revenues - See Fields Exhibit 4

| Vintage | |
|---------|--|
| | |

| Line | Residential | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|------|--|------------|---------------|--------------|--------------|--------------|------|------|------------|
| | | | | | | | | | |
| 25 | Energy Efficiency Education | \$ - \$ | 87,624 \$ | 209,790 \$ | 216,285 \$ | 122,634 \$ | - \$ | - \$ | 636,333 |
| 26 | Energy Efficient Appliances and Devices | - | 2,885,368 | 4,360,791 | 4,499,488 | 1,919,854 | - | - | 13,665,501 |
| 27 | Low Income Energy Efficiency and Weatherization Assistance | - | 36,268 | 48,760 | 50,303 | 19,677 | - | - | 155,008 |
| 28 | Multi-Family Energy Efficiency | - | 159,241 | 117,897 | 121,006 | 8,106 | - | - | 406,250 |
| 29 | My Home Energy Report | - | 16,866,718 | - | - | - | - | - | 16,866,718 |
| 30 | Residential Energy Assessments | - | 160,061 | 332,843 | 343,372 | 189,679 | - | - | 1,025,955 |
| 31 | Residential Smart \$aver* | - | 224,817 | 436,501 | 450,185 | 233,644 | - | - | 1,345,147 |
| 32 | Total Lost Revenues | - | 20,420,098 | 5,506,581 | 5,680,640 | 2,493,594 | - | - | 34,100,913 |
| | | | | | | | | | - |
| 33 | Found Residential Revenues * | - | - | - | (10,433) | (6,105) | | | (16,538) |
| 34 | Net Lost Residential Revenues | \$ - \$ | 20,420,098 \$ | 5,506,581 \$ | 5,691,073 \$ | 2,499,699 \$ | - | \$ | 34,117,451 |

| | Non-Residential | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|----|---|---------|--------------------|--------------|--------------|--------------|------|------|------------|
| 35 | EnergyWise for Business | \$ - | \$ 75,595 \$ | 109,364 \$ | 113,274 \$ | 49,925 \$ | - \$ | - \$ | 348,158 |
| 36 | Non Residential Energy Efficient ITEE | - | 170 | 391 | 405 | 218 | - | - | 1,184 |
| 37 | Non Residential Smart Saver Custom | - | 327,001 | 731,699 | 759,881 | 434,770 | - | - | 2,253,351 |
| 38 | Non Residential Smart Saver Custom Technical Assessments | - | 18,170 | 20,604 | 22,406 | 8,432 | - | - | 69,612 |
| 39 | Non Residential Smart Saver Energy Efficient Food Service Products | - | 8,802 | 16,287 | 17,217 | 8,405 | - | - | 50,712 |
| 40 | Non Residential Smart Saver Energy Efficient HVAC Products | - | 139,084 | 416,710 | 432,725 | 263,293 | - | - | 1,251,812 |
| 41 | Non Residential Smart Saver Energy Efficient Lighting Products | - | 2,404,564 | 4,152,149 | 4,301,181 | 2,118,220 | - | - | 12,976,115 |
| 42 | Non Residential Smart Saver Energy Efficient Process Equipment Products | - | 30,185 | 30,517 | 31,612 | 1,549 | - | - | 93,863 |
| 43 | Non Residential Smart Saver Energy Efficient Pumps and Drives Products | - | 37,349 | 44,969 | 46,912 | 11,238 | - | - | 140,468 |
| 44 | Small Business Energy Saver | - | 755,918 | 1,281,121 | 1,327,243 | 665,830 | - | - | 4,030,111 |
| 45 | Smart \$aver(R) Non Residential Performance Incentive Program | - | 90,395 | 131,298 | 144,482 | 50,618 | - | - | 416,793 |
| 46 | Total Lost Revenues | - | 3,887,232 | 6,935,111 | 7,197,340 | 3,612,497 | - | - | 21,632,179 |
| | | | | | | | | | - |
| 47 | Found Non-Residential Revenues * | - | - | - | - | - | - | - | - |
| 48 | Net Lost Non-Residential Revenues | \$ - | \$ 3,887,232 \$ | 6,935,111 \$ | 7,197,340 \$ | 3,612,497 \$ | - \$ | - \$ | 21,632,179 |

^{*} Found Revenues - See Fields Exhibit 4

| Vi | ntage | 2021 |
|----|-------|------|
| | | |

| Line | Residential | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|------|--|---------|------|---------------|--------------|--------------|------|------|------------|
| | | | | | | | | | |
| 49 | Energy Efficiency Education | - | - | 200,130 | 380,109 | 265,686 | - | - \$ | 845,924 |
| 50 | Energy Efficient Appliances and Devices | - | - | 1,569,210 | 2,785,249 | 1,943,642 | - | - | 6,298,101 |
| 51 | Low Income Energy Efficiency and Weatherization Assistance | - | | 38,045 | 82,507 | 57,670 | | - | 178,222 |
| 52 | Multi-Family Energy Efficiency | - | | 29,767 | 134,892 | 94,625 | | - | 259,284 |
| 53 | My Home Energy Report | - | | 17,765,298 | - | - | | - | 17,765,298 |
| 54 | Residential Energy Assessments | - | | 162,903 | 333,493 | 233,006 | | - | 729,402 |
| 55 | Residential Smart \$aver® | - | | 284,273 | 535,303 | 374,035 | | - | 1,193,611 |
| 56 | Total Lost Revenues | - | - | 20,049,625 | 4,251,554 | 2,968,663 | - | - | 27,269,841 |
| 57 | Found Residential Revenues * | - | - | - | 27,465 | 18,310 | - | - | 45,775 |
| 58 | Net Lost Residential Revenues | \$ - \$ | - \$ | 20,049,625 \$ | 4,224,088 \$ | 2,950,353 \$ | - \$ | - \$ | 27,224,066 |

| | Non-Residential | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|----|---|-----------|------------|--------------|--------------|--------------|------|------|------------|
| 59 | EnergyWise for Business | \$ - : | \$ - \$ | 54,555 \$ | 103,019 \$ | 72,369 \$ | - \$ | - \$ | 229,943 |
| 60 | Non Residential Energy Efficient ITEE | - | - | 91 | 129 | 91 | - | - | 311🔙 |
| 61 | Non Residential Smart Saver Custom | - | - | 554,154 | 1,334,359 | 960,867 | - | - | 2,849,380 |
| 62 | Non Residential Smart Saver Energy Efficient Food Service Products | - | - | 31,904 | 80,601 | 57,995 | - | - | 170,500 |
| 63 | Non Residential Smart Saver Energy Efficient HVAC Products | - | - | 237,337 | 451,821 | 322,116 | - | - | 1,011,274 |
| 64 | Non Residential Smart Saver Energy Efficient Lighting Products | - | - | 2,066,838 | 4,056,752 | 2,892,761 | - | - | 9,016,351 |
| 65 | Non Residential Smart Saver Energy Efficient Process Equipment Products | - | - | 7,762 | 30,974 | 22,172 | - | - | 60,907 |
| 66 | Non Residential Smart Saver Energy Efficient Pumps and Drives Products | - | - | 19,173 | 50,397 | 35,996 | - | - | 105,567 |
| 67 | Small Business Energy Saver | - | - | 769,805 | 1,686,051 | 1,194,860 | - | - | 3,650,716 |
| 68 | Smart \$aver(R) Non Residential Performance Incentive Program | - | - | 33,397 | 85,603 | 62,703 | - | - | 181,703 |
| 69 | Total Lost Revenues | - | - | 3,775,016 | 7,879,706 | 5,621,930 | - | - | 17,276,652 |
| 70 | Found Non-Residential Revenues * | - | - | - | - | - | - | - | - |
| 71 | Net Lost Non-Residential Revenues | \$ - : | \$ - \$ | 3,775,016 \$ | 7,879,706 \$ | 5,621,930 \$ | - \$ | - \$ | 17,276,652 |

^{*} Found Revenues - See Fields Exhibit 4

| Vi | nta | ge | 20 | 22 |
|----|-----|----|----|----|
| | | | | |

| Line | Residential | 2019 | 2020 | | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|------|--|---------|------|------|------|---------------|--------------|--------------|--------------|------------|
| | | | | | | | | | | |
| 72 | Energy Efficiency Education | \$ - | \$ | - \$ | - \$ | 144,875 \$ | 292,431 \$ | 133,497 \$ | 110,814 \$ | 681,617 |
| 73 | Energy Efficient Appliances and Devices | - | | - | - | 2,321,149 | 4,072,919 | 1,811,117 | 1,302,791 | 9,507,975 |
| 74 | Income Qualified Energy Efficiency and Weatherization Assistance | - | | - | - | 74,008 | 88,577 | 22,820 | 15,753 | 201,159 |
| 75 | Multi-Family Energy Efficiency | - | | - | - | 132,372 | 225,819 | 98,771 | 72,808 | 529,770 |
| 76 | My Home Energy Report | - | | - | - | 18,557,654 | - | | - | 18,557,654 |
| 77 | Residential Energy Assessments | - | | - | - | 110,106 | 147,669 | 49,900 | 35,661 | 343,336 |
| 78 | Residential New Construction | - | | - | - | 8,311 | 30,758 | 20,479 | 15,716 | 75,264 |
| 79 | Residential Smart \$aver® | - | | - | - | 494,597 | 805,265 | 341,064 | 236,123 | 1,877,048 |
| 80 | Total Lost Revenues | - | | - | - | 21,843,071 | 5,663,438 | 2,477,648 | 1,789,666 | 31,773,823 |
| 81 | Found Residential Revenues * | - | | - | - | 17,435 | 25,058 | - | - | 42,493 |
| 82 | Net Lost Residential Revenues | \$ - | \$ | - \$ | - \$ | 21,825,636 \$ | 5,638,380 \$ | 2,477,648 \$ | 1,789,666 \$ | 31,731,330 |

| | Non-Residential | 2019 | | 2020 | | 2021 | | 2022 | 2023 | 2024 | 2025 | Total |
|----|---|---------|----|------|----|------|----|--------------|--------------|--------------|--------------|------------|
| | | | | | | | | | | | | |
| 83 | EnergyWise for Business | \$ - | Ş | - | Ş | - : | Ş | 55,099 \$ | 69,635 \$ | 21,701 \$ | 15,470 \$ | 161,904 |
| 84 | Non Residential Energy Efficient ITEE | - | | - | | - | | 1,806 | 2,827 | 1,182 | 829 | 6,645 |
| 85 | Non Residential Smart Saver Custom | - | | - | | - | | 552,084 | 770,672 | 270,822 | 191,149 | 1,784,727 |
| 86 | Non Residential Smart Saver Custom Technical Assessments | - | | - | | - | | 23,669 | 27,871 | 6,120 | 3,570 | 61,230 |
| 87 | Non Residential Smart Saver Energy Efficient Food Service Products | - | | - | | - | | 23,143 | 44,553 | 20,002 | 15,960 | 103,658 |
| 88 | Non Residential Smart Saver Energy Efficient HVAC Products | - | | - | | - | | 595,540 | 616,319 | 147,445 | 106,942 | 1,466,246 |
| 89 | Non Residential Smart Saver Energy Efficient Lighting Products | - | | - | | - | | 2,039,029 | 2,660,152 | 821,050 | 597,890 | 6,118,122 |
| 90 | Non Residential Smart Saver Energy Efficient Process Equipment Products | - | | - | | - | | 1,729 | 2,887 | 1,026 | 855 | 6,497 |
| 91 | Non Residential Smart Saver Energy Efficient Pumps and Drives Products | - | | - | | - | | 16,726 | 24,395 | 7,375 | 5,425 | 53,921 |
| 92 | Small Business Energy Saver | - | | - | | - | | 1,073,656 | 1,608,507 | 615,180 | 424,375 | 3,721,719 |
| 93 | Smart \$aver(R) Non Residential Performance Incentive Program | - | | - | | - | | 72,658 | 78,917 | 11,480 | 9,567 | 172,622 |
| 94 | Total Lost Revenues | - | | - | | - | | 4,455,141 | 5,906,735 | 1,923,382 | 1,372,032 | 13,657,289 |
| 95 | Found Non-Residential Revenues * | - | | - | | - | | - | - | - | - | - |
| 96 | Net Lost Non-Residential Revenues | \$ - | \$ | - | \$ | - ; | \$ | 4,455,141 \$ | 5,906,735 \$ | 1,923,382 \$ | 1,372,032 \$ | 13,657,289 |

^{*} Found Revenues - See Fields Exhibit 4

⁽a) Lost revenues were estimated by applying forecasted lost revenue rates for residential and non-residential customers to state specific forecasted program participation.

| Vintage 2 | 0 | 23 | j |
|-----------|---|----|---|
|-----------|---|----|---|

| Line | Residential | 2019 | 202 | 0 | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|------|--|---------|-----|---|---------|---------|---------------------|--------------|--------------|------------|
| | | | | | | | | | | |
| 97 | Energy Efficiency Education | \$ - | \$ | - | \$ - | \$ - | \$ 144,792 \$ | 216,672 \$ | 216,672 \$ | 578,136 |
| 98 | Energy Efficient Appliances and Devices | - | | - | - | - | 2,472,350 | 3,291,665 | 3,291,665 | 9,055,680 |
| 99 | Income-Qualified High-Energy Use Pilot | - | | - | - | - | 2,849 | 13,659 | 13,659 | 30,167 |
| 100 | Income-Qualified Energy Efficiency and Weatherization Assistance | - | | - | - | - | 169,804 | 340,364 | 340,364 | 850,532 |
| 101 | Multi-Family Energy Efficiency | - | | - | - | - | 341,751 | 515,676 | 515,676 | 1,373,102 |
| 102 | My Home Energy Report | - | | - | - | - | 20,443,242 | - | - | 20,443,242 |
| 103 | Residential Energy Assessments | - | | - | - | - | 99,169 | 206,236 | 206,236 | 511,641 |
| 104 | Residential New Construction | - | | - | - | - | 148,743 | 309,810 | 309,810 | 768,363 |
| 105 | Residential Smart \$aver® - Early Replacement and Retrofit | - | | - | - | - | 2,091 | 17,412 | 17,412 | 36,914 |
| 106 | Residential Smart \$aver® | - | | - | - | - | 446,728 | 787,939 | 787,939 | 2,022,607 |
| 107 | Total Lost Revenues | - | | - | - | - | 24,271,519 | 5,699,433 | 5,699,433 | 35,670,384 |
| 108 | Found Residential Revenues * | | | | | | 19,672 | (12,122) | (12,122) | (4,572) |
| 109 | Net Lost Residential Revenues | \$ | \$ | - | \$ - | \$ - | \$ 24,251,846 \$ | 5,711,555 \$ | 5,711,555 \$ | 35,674,956 |

| | Non-Residential | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | Total 🤶 |
|-----|---|---------|---------|---------|------------|--------------|--------------|--------------|------------|
| | | | | | | | | | 6 |
| 110 | EnergyWise for Business | \$ - | \$ - | \$ - | \$ - \$ | 29,382 \$ | 64,874 \$ | 64,874 \$ | 159,131 |
| 111 | Non Residential Smart Saver Custom | - | - | - | - | 272,469 | 725,642 | 725,642 | 1,723,754 |
| 112 | Non Residential Smart Saver Custom Technical Assessments | - | - | - | - | 2,952 | 8,857 | 8,857 | 20,667 |
| 113 | Non Residential Smart Saver Energy Efficient Food Service Products | - | - | - | - | 77,613 | 118,845 | 118,845 | 315,302 |
| 114 | Non Residential Smart Saver Energy Efficient HVAC Products | - | - | - | - | 243,844 | 595,490 | 595,490 | 1,434,825 |
| 115 | Non Residential Smart Saver Energy Efficient Lighting Products | - | - | - | - | 1,801,909 | 3,263,708 | 3,263,708 | 8,329,325 |
| 116 | Non Residential Smart Saver Energy Efficient Process Equipment Products | - | - | - | - | 5,847 | 22,713 | 22,713 | 51,273 |
| 117 | Non Residential Smart Saver Energy Efficient Pumps and Drives Products | - | - | - | - | 26,019 | 41,210 | 41,210 | 108,438 |
| 118 | Business Energy Saver | - | - | - | - | 963,718 | 1,603,863 | 1,603,863 | 4,171,444 |
| 119 | Smart \$aver(R) Non Residential Performance Incentive Program | - | - | - | - | 23,739 | 20,895 | 20,895 | 65,530 |
| 120 | Total Lost Revenues | - | - | - | - | 3,447,493 | 6,466,098 | 6,466,098 | 16,379,689 |
| 121 | Found Non-Residential Revenues * | | | | | - | - | - | - |
| 122 | Net Lost Non-Residential Revenues | \$ - | \$ - | \$ - | \$ - \$ | 3,447,493 \$ | 6,466,098 \$ | 6,466,098 \$ | 16,379,689 |

^{*} Found Revenues - See Fields Exhibit 4

| | | | 24 |
|--|--|--|----|
| | | | |

| Line | Residential | 2019 | 2020 | | 2021 | | 2022 | 2023 | 2024 | 2025 | Total |
|------|--|---------|---------|------|------|------|------|---------|---------------------|--------------|------------|
| | | | | | | | | | | | |
| 123 | Energy Efficiency Education | \$ - | \$ - | \$ | - | \$ | - | \$ - | \$ 345,244 \$ | 641,375 \$ | 986,619🚮 |
| 124 | Energy Efficient Appliances and Devices | - | - | | - | | - | - | 918,130 | 1,699,212 | 2,617,342 |
| 125 | Income Qualified Energy Efficiency and Weatherization Assistance | - | - | | - | | - | - | 147,022 | 275,093 | 422,116 |
| 126 | Multi-Family Energy Efficiency | - | - | | - | | - | - | 373,248 | 689,074 | 1,062,322 |
| 127 | My Home Energy Report | - | - | | - | | - | - | 20,490,637 | - | 20,490,637 |
| 128 | Residential Energy Assessments | - | - | | - | | - | - | 482,735 | 843,989 | 1,326,725 |
| 129 | Residential New Construction | - | - | | - | | - | - | 499,206 | 979,202 | 1,478,407 |
| 130 | Residential Smart \$aver Energy Efficiency | - | - | | - | | - | - | 200,908 | 370,949 | 571,857 |
| 131 | Total Lost Revenues | - | | - | - | | - | - | 23,457,131 | 5,498,894 | 28,956,025 |
| 132 | Found Residential Revenues * | | | | | | | | - | - | - |
| 133 | Net Lost Residential Revenues | \$ - | \$ | - \$ | | · \$ | - | \$ | \$ 23,457,131 \$ | 5,498,894 \$ | 28,956,025 |

| | Non-Residential | 2019 | | 2020 | | 2021 | 2022 | 2023 | 2024 | 2025 | Total |
|-----|---|---------|----|------|----|------|------------|------|--------------------|---------------|------------|
| | | | | | | | | | | | |
| 134 | EnergyWise for Business | \$ - | Ş | - | Ş | - | \$ - Ş | - | \$ 20,064 \$ | 37,041 \$ | 57,105 |
| 135 | Non Residential Smart Saver Custom | - | | - | | - | - | - | 1,172,149 | 2,163,967 | 3,336,116 |
| 136 | Non Residential Smart Saver Custom Technical Assessments | - | | - | | - | - | - | 50,474 | 93,183 | 143,658 |
| 137 | Non Residential Smart Saver Energy Efficient Food Service Products | - | | - | | - | - | - | 40,618 | 75,454 | 116,073 |
| 138 | Non Residential Smart Saver Energy Efficient HVAC Products | - | | - | | - | - | - | 924,388 | 1,706,582 | 2,630,970 |
| 139 | Non Residential Smart Saver Energy Efficient Lighting Products | - | | - | | - | - | - | 3,935,584 | 7,266,021 | 11,201,605 |
| 140 | Non Residential Smart Saver Energy Efficient Process Equipment Products | - | | - | | - | - | - | 27,270 | 50,344 | 77,614. |
| 141 | Non Residential Smart Saver Energy Efficient Pumps and Drives Products | - | | - | | - | - | - | 38,018 | 70,188 | 108,206 |
| 142 | Business Energy Saver | - | | - | | - | - | - | 1,399,581 | 2,664,232 | 4,063,813 |
| 143 | Smart \$aver(R) Non Residential Performance Incentive Program | - | | - | | - | - | - | 688,738 | 1,271,516 | 1,960,253 |
| 144 | Total Lost Revenues | - | | - | | - | - | - | 8,296,883 | 15,398,529 | 23,695,413 |
| 145 | Found Non-Residential Revenues * | | | | | | | | - | - | <u> </u> |
| 146 | Net Lost Non-Residential Revenues | \$ - | \$ | - | \$ | - | \$ - \$ | - | \$ 8,296,883 \$ | 15,398,529 \$ | 23,695,413 |

^{*} Found Revenues - See Fields Exhibit 4

⁽a) Lost revenues were estimated by applying forecasted lost revenue rates for residential and non-residential customers to state specific forecasted program participation.

Fields Exhibit 2, page 7

| | Vintage 2025 | | | | | | | | | | | | | | | ,,,,,, |
|------|--|------|---|------|------|------|------|------|------|------|------|------|---|------|---------------|------------|
| Line | Residential | 2019 | | 2020 | | 2021 | | 2022 | | 2023 | | 2024 | | 2 | 025 | Total |
| | | | | | | | | | | | | | | | | <u> </u> |
| 1 | Energy Efficiency Education | \$ | - | \$ | - \$ | | - \$ | - | \$ | - | \$ | | - | \$ | 634,736 \$ | 634,736 |
| 2 | Energy Efficient Appliances and Devices | | - | | - | | - | - | | - | | | - | | 834,497 | 834,497 |
| 3 | Income-Qualified High-Energy Use Pilot | | - | | - | | - | - | | - | | | - | | 36,071 | 36,071 |
| 4 | Income-Qualified Energy Efficiency and Weatherization Assistance | | - | | - | | - | - | | - | | | - | | 169,739 | 169,739 |
| 5 | Multi-Family Energy Efficiency | | - | | - | | - | - | | - | | | - | | 524,817 | 524,817 |
| 6 | My Home Energy Report | | - | | - | | - | - | | - | | | - | 2 | 21,563,277 | 21,563,277 |
| 7 | Residential Energy Assessments | | - | | - | | - | - | | - | | | - | | 369,004 | 369,004 |
| 8 | Residential New Construction | | - | | - | | - | - | | - | | | - | | 418,104 | 418,104 |
| 9 | Residential Smart \$aver® - Early Replacement and Retrofit | | - | | - | | - | - | | - | | | - | | 62,214 | 62,214 |
| 10 | Residential Smart \$aver* | | - | | - | | - | - | | - | | | - | | 467,591 | 467,591 |
| 11 | Total Lost Revenues | | - | | - | | - | | - | | - | | - | 2 | 25,080,050 | 25,080,050 |
| 12 | Found Residential Revenues * | | | | | | | | | | | | - | | - | <u> </u> |
| 13 | Net Lost Residential Revenues | \$ | - | \$ | - \$ | | - \$ | | - \$ | | - \$ | | - | \$ 2 | 25,080,050 \$ | 25,080,050 |

| | Non-Residential | | 2019 | | 2020 | | 2021 | 2022 | | 2023 | 2024 | ı | 2025 | Total |
|----|--|----|------|----|------|----|------|------|----|------|------|------|--------------|-----------|
| | | | | | | | | | | | | | | i e |
| 14 | EnergyWise for Business | \$ | - | \$ | - | \$ | - \$ | - | \$ | - | \$ | - \$ | 24,783 \$ | 24,783 |
| 15 | Non Residential Smart Saver Custom | | - | | - | | - | - | | - | | - | 296,211 | 296,211 |
| 16 | Non Residential Smart Saver Custom Technical Assessments | | - | | - | | - | - | | - | | - | 48,931 | 48,931 |
| 17 | Non Residential Smart Saver Energy Efficienct Food Service Products | | - | | - | | - | - | | - | | - | 17,414 | 17,414. |
| 18 | Non Residential Smart Saver Energy Efficienct HVAC Products | | - | | - | | - | - | | - | | - | 802,626 | 802,626 |
| 19 | Non Residential Smart Saver Energy Efficienct Lighting Products | | - | | - | | - | - | | - | | - | 2,596,115 | 2,596,115 |
| 20 | Non Residential Smart Saver Energy Efficienct Process Equipment Products | | - | | - | | - | - | | - | | - | 16,250 | 16,250 |
| 21 | Non Residential Smart Saver Energy Efficienct Pumps and Drives Products | | - | | - | | - | - | | - | | - | 32,410 | 32,410 |
| 22 | Business Energy Saver | | - | | - | | - | - | | - | | - | 1,763,198 | 1,763,198 |
| 23 | Smart \$aver(R) Non Residential Performance Incentive Program | | - | | - | | - | - | | - | | - | 644,803 | 644,803 |
| 24 | Total Lost Revenues | | - | | - | | - | - | | - | | - | 6,242,741 | 6,242,741 |
| 25 | Found Non-Residential Revenues * | | | | | | | | | | | - | - | <u> </u> |
| 26 | Net Lost Non-Residential Revenues | Ś | - | Ś | - | Ś | - Ś | - | Ś | - | Ś | - Ś | 6.242.741 \$ | 6.242.741 |

^{*} Found Revenues - See Fields Exhibit 4